

working in partnership



Crown
Commercial
Service

YPO®

ESPO

Photocopier agreement saves over 40% for school

The savings challenge

Fitzjohn's Primary School in Camden required two new photocopiers to replace their existing machines and reduce their running costs.



The solution

To achieve significant savings, the school turned to the Crown Commercial Service's deal for photocopiers and printers, which was developed in partnership with YPO and ESPO*.

Designed with schools in mind

Divided into areas known as 'lots', lot 1 of the deal is specifically designed with small organisations such as schools in mind. This meant it offered Fitzjohn's Primary School a simple and straightforward route to access printers and photocopiers at low prices.

Lot 1 provides a small range of pre-specified machines to choose from, with the peace of mind of standardised terms and conditions from a single supplier – Xerox. This makes buying straightforward as there is no need to run a 'further competition' to establish which supplier offers you best value for money.

A dedicated website allowed the school to see how much they could save using the online calculator. They could also print their quotes and save them securely online.

The results

Having identified a product which suited their requirement, Fitzjohn's Primary School purchased two digital machines, known as multi-functional devices (or MFDs), at 40% less than their previous costs.

The £5,000 saving was able to go towards improving student learning, with new art materials and more after school clubs. The money also supported the school's kitchen refurbishment.

“ This deal delivers big savings and peace of mind - certainly best value. I've recommended it to other business managers and they're seeing great results. ”

Frank Swan

Business Manager, Fitzjohn's Primary School

* Multifunctional Devices and Services, Managed Print Services and Print Audit Services (contract number RM1599)

For further information

Please see our webpage: <http://ccs.cabinetoffice.gov.uk/contracts/rm1599>

Browse and buy online at: <http://www.mfd-rm1599.com/>

Contact:

CCS

Samantha McLennay
info@ccs.gsi.gov.uk
0345 410 2222

YPO

Ian Summerscales
MFD@ypo.co.uk
01924 834 834

ESPO

Neil Sinnott
MFD@espo.org
0116 265 7942

Liverpool 9th Floor
Capital Building
Old Hall Street
Liverpool L3 9PP

London
1 Horse Guards Road
Westminster
London SW1A 2HQ

Newport Room 2Y92
Concept House
Cardiff Road
Newport NP10 8QQ

Norwich
Rosebery Court
St Andrews Business Park
Norwich NR7 0HS

