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FORM AR27

Trade Union and Labour Relations (Consolidation) Act 1992

ANNUAL RETURN FOR AN EMPLOYERS' ASSOCIATION

Name of Employers' Association:

Year ended:

List No:

Head or Main Office:

Website address (if available)

Has the address changed during the year to which the return relates? Yes No (Tick as appropriate)

General Secretary:

Contact name for queries regarding the completion of this return:

Telephone Number:

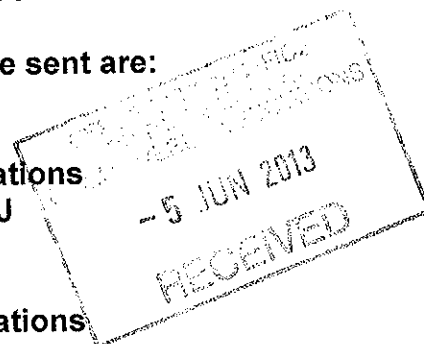
e-mail:

PLEASE FOLLOW THE GUIDANCE NOTES IN THE COMPLETION OF THIS RETURN.
Any difficulties or problems in the completion of this return should be directed to the Certification Office as below or by telephone to: 020 7210 3734

The address to which returns and other documents should be sent are:

For Employers' Associations based in England and Wales:
Certification Office for Trade Unions and Employers' Associations
22nd Floor, Euston Tower, 286 Euston Road, London NW1 3JJ

For Employers' Associations based in Scotland:
Certification Office for Trade Unions and Employers' Associations
Melrose House, 69a George Street, Edinburgh EH2 2JG



RETURN OF MEMBERS

(see note 9)

NUMBER OF MEMBERS AT THE END OF THE YEAR				
Great Britain	Northern Ireland	Irish Republic	Elsewhere Abroad (including Channel Islands)	TOTALS
7823	169	1	-	7993

OFFICERS IN POST

(see note 10)

Please attach as an annexe to this form a complete list of all officers in post at the end of the year to which this form relates, with the title of each persons office.

CHANGE OF OFFICERS

Please complete the following to record any changes of officers during the twelve months covered by this return.

Title of Office	Name of Officer ceasing to hold office	Name of Officer Appointed	Date of Change
Chairman	No change		
Secretary	No change		
Finance Director	No change		

REVENUE ACCOUNT/GENERAL FUND

(see notes 11 to 16)

Previous Year		£	£
	INCOME		
	From Members Subscriptions, levies, etc		
	Investment income Interest and dividends (gross) Bank interest (gross) Other (specify)		
	Other income Rents received Insurance commission Consultancy fees Publications/Seminars Miscellaneous receipts (specify)		
	TOTAL INCOME		
	EXPENDITURE		
	Administrative expenses Remuneration and expenses of staff Occupancy costs Printing, Stationery, Post Telephones Legal and Professional fees Miscellaneous (specify)		
	Other charges Bank charges Depreciation Sums written off Affiliation fees Donations Conference and meeting fees Expenses Miscellaneous (specify)		
	Taxation		
	TOTAL EXPENDITURE		
	Surplus/Deficit for year		
	Amount of fund at beginning of year		
	Amount of fund at end of year		

ACCOUNTS OTHER THAN THE REVENUE ACCOUNT/GENERAL FUND
(see notes 17 to 18)

ACCOUNT 2		Fund Account	
Name of account:		£	£
Income	From members		
	Investment income		
	Other income (specify)		
	Total Income		
Expenditure	Administrative expenses		
	Other expenditure (specify)		
	Total Expenditure		
	Surplus (Deficit) for the year		
Amount of fund at beginning of year			
Amount of fund at the end of year (as Balance Sheet)			

ACCOUNT 3		Fund Account	
Name of account:		£	£
Income	From members		
	Investment income		
	Other income (specify)		
	Total Income		
Expenditure	Administrative expenses		
	Other expenditure (specify)		
	Total Expenditure		
	Surplus (Deficit) for the year		
Amount of fund at beginning of year			
Amount of fund at the end of year (as Balance Sheet)			

ACCOUNTS OTHER THAN THE REVENUE ACCOUNT/GENERAL FUND
(see notes 17 to 18)

ACCOUNT 4		Fund Account	
Name of account:		£	£
Income	From members		
	Investment income		
	Other income (specify)		
		Total Income	
Expenditure	Administrative expenses		
	Other expenditure (specify)		
			Total Expenditure
		Surplus (Deficit) for the year	
		Amount of fund at beginning of year	
		Amount of fund at the end of year (as Balance Sheet)	

ACCOUNT 5		Fund Account	
Name of account:		£	£
Income	From members		
	Investment income		
	Other income (specify)		
		Total Income	
Expenditure	Administrative expenses		
	Other expenditure (specify)		
			Total Expenditure
		Surplus (Deficit) for the year	
		Amount of fund at beginning of year	
		Amount of fund at the end of year (as Balance Sheet)	

ACCOUNTS OTHER THAN THE REVENUE ACCOUNT/GENERAL FUND
(see notes 17 to 18)

ACCOUNT 6		Fund Account	
Name of account:		£	£
Income	From members		
	Investment income		
	Other income (specify)		
		Total Income	
Expenditure	Administrative expenses		
	Other expenditure (specify)		
			Total Expenditure
		Surplus (Deficit) for the year	
		Amount of fund at beginning of year	
		Amount of fund at the end of year (as Balance Sheet)	

ACCOUNT 7		Fund Account	
Name of account:		£	£
Income	From members		
	Investment income		
	Other income (specify)		
		Total Income	
Expenditure	Administrative expenses		
	Other expenditure (specify)		
			Total Expenditure
		Surplus (Deficit) for the year	
		Amount of fund at beginning of year	
		Amount of fund at the end of year (as Balance Sheet)	

FIXED ASSETS ACCOUNT

(see note 21)

	Land & Buildings	Fixtures & Fittings	Motor Vehicles & Equipment	Total
	£	£	£	£
COST OR VALUATION				
At start of period				
Additions during period				
Less: Disposals during period				
Less: DEPRECIATION:				
Total to end of period				
BOOK AMOUNT at end of period				
Freehold				
Leasehold (50 or more years unexpired)				
Leasehold (less than 50 years unexpired)				
AS BALANCE SHEET				

ANALYSIS OF INVESTMENTS

(see note 22)

		Other Funds £
QUOTED	British Government & British Government Guaranteed Securities	
	British Municipal and County Securities	
	Other quoted securities (to be specified)	
	TOTAL QUOTED (as Balance Sheet)	
	*Market Value of Quoted Investments	
UNQUOTED	British Government Securities	
	British Municipal and County Securities	
	Mortgages	
	Other unquoted securities (to be specified)	
	TOTAL QUOTED (as Balance Sheet)	
	*Market Value of Unquoted Investments	

* Market value of investments to be stated where these are different from the figures quoted in the balance sheet

ANALYSIS OF INVESTMENT INCOME (CONTROLLING INTERESTS)

(see notes 23 to 25)



Does the association, or any constituent part of the association, have a controlling interest in any limited company?

YES ✓

NO

If YES name the relevant companies:

COMPANY NAME	COMPANY REGISTRATION NUMBER (if not registered in England & Wales, state where registered)
Retail Motor Industry Training Ltd	06552314
BigOil Ltd	06386529
RMI SC Ltd	08008286

INCORPORATED EMPLOYERS' ASSOCIATIONS

Are the shares which are controlled by the association registered in the association's name

YES

NO

If NO, please state the names of the persons in whom the shares controlled by the association are registered.

COMPANY NAME	NAMES OF SHAREHOLDERS

UNINCORPORATED EMPLOYERS ASSOCIATIONS

Are the shares which are controlled by the association registered in the names of the association's trustees?

YES

NO

If NO, state the names of the persons in whom the shares controlled by the association are registered.

COMPANY NAME	NAMES OF SHAREHOLDERS

THE RETAIL MOTOR INDUSTRY FEDERATION LIMITED

Company No. 00133095

**FINANCIAL STATEMENTS
FOR THE YEAR ENDED
31ST DECEMBER 2012**

The Retail Motor Industry Federation Limited

Company Information

Directors

A. Murray (Chairman)
B.V. Evans
A. Gannon
S. G. James
P. Johnson
A.P. Lowe
C.B. Madderson
M.C. Marshall
C.B. Parlett
S. Robinson
K.J. Waterman

Secretary

K. J. Waterman

Registered Office

201 Great Portland Street
London
W1W 5AB

Auditors

Kingston Smith LLP
Devonshire House
60 Goswell Road
London
EC1M 7AD

The Retail Motor Industry Federation Limited
Report and Financial Statements
For the year ended 31st December 2012

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The Retail Motor Industry Federation Limited

Chairman's Report

Although market conditions continued to remain difficult in 2012, action taken by the Retail Motor Industry Federation in 2011 led to an excellent performance this year, The changes in the Constitution alluded to in last year's statement permitted each Association more independence, while the funding of the central office functions by investment and subsidiary income allowed freedom to concentrate on providing quality services to members. The slimmer management structure implemented over the last two years has contributed to material savings in overheads with a consequent benefit in the efficiency of the Federation.

Membership numbers increased by 4% year over year. Most of this increase has come from an increase in PRA membership which has helped offset declines in some other Associations hit hard by weak economic conditions. Projects have been implemented which should ensure that members of these Associations will secure better benefits in future years which should boost retention and recruitment.

Turnover has increased year on year by 1.9%. Investment income is up 10% on prior year offsetting the costs of the central back office functions and so freeing up the Associations to concentrate on delivering value to members.

Our majority owned subsidiary training company, Remit, had another good year increasing turnover and profits notwithstanding taking a bad debt provision against the insolvency of a training provider. All parts of the Remit business performed well and as a whole exceed the results of 2011. The signs are encouraging that this improved performance is continuing into this year.

All of the above favourable performance variances have contributed towards a group profit significantly higher than 2011. This has helped strengthen the Balance Sheet and has produced a positive operating cash flow. This keeps the Federation in a strong secure financial position and ensures that funds are available to support further growth should circumstances arise.

Another challenging economic climate is promised for 2013. However this year's results show that the Federation can remain resilient in the face of difficult trading conditions. I am confident that the positive financial trends will continue into the immediate future.

I will close by thanking the staff of the Federation for producing a strong performance in 2012. Without their hard work and enthusiasm the Federation would not be in the satisfactory position in which it presently finds itself.



A. Murray
Chairman

22 April 2013

The Retail Motor Industry Federation Limited

Report of the Directors

The directors present their report and financial statements for the year ended 31st December 2012.

Principal Activities

The Retail Motor Industry Federation Limited (RMI) is a trade association representing the interests of the retail motor trade in England, Wales and Northern Ireland. The Federation also represents its members' interests in the European Union and internationally. Within our core services we have worked with the membership to develop new Block Exemption principles increasing our profile significantly in Europe. We strongly support the industry initiative in implementing an industry code allowing access to conciliation and consumer help line services.

RMI owns 51% of the issued share capital of Retail Motor Industry Training Limited (Remit) which provides national multi-sector apprenticeships and adult learning training. It also owns 100% of the issued share capital of Big Oil Limited which provides on-line pricing information for the petrol retail market.

It indirectly owns 26% of Remit Resourcing Limited which provides consultancy and outsource services to the automotive sector. It indirectly owns 51% of Remit IT Academy Limited which provides IT training for apprentices. It also indirectly owns 34% of Remit Showroom Limited (formerly Remit F&I Ltd) which provides training and other niche consultancy services to UK motor dealerships.

The financial statements have been consolidated to include the subsidiaries.

Business Review and Future Developments

As the main trade association for the Retail Motor Sector, the business provides a comprehensive range of services that aim to provide support and benefit to members. These include, lobbying, representation, legal service and help line provision, technical support, training and development and conciliation.

The key financial performances indicators are those that demonstrate financial stability and improvement in financial performance over previous years. This in turn permits growth of our range of services. The factors considered are; turnover, operating profit, cash, investments and membership growth and retention levels.

During the year the RMI, after consulting its members, changed its Articles to reflect the disparate nature of the Associations that form its core businesses. This now enables each division more autonomy in determining their service and growth strategy whilst retaining the benefit of remaining within the Group. These changes allow the Associations to retain and grow their subscriber base whilst adding valuable services for members.

The financial performance of the Group is reported after provision for a number of exceptional items. In 2012 the performance of Big Oil Limited remained disappointing and the directors considered it prudent to write down the balance of the investment originally made in 2007. In Remit provision was made against the business failure of a training provider.

The retained reserves of the Group grew by £428k with shareholder funds now standing at £19m. During the year operating cash levels increased by £683k. Taking into account capital expenditure and acquisition of investments of £689k, taxation payment of £203k and returns on investments of £97k, there was an overall decrease of £112k in the year. Cash and investment balances held continue to reflect a healthy capital position for the Group.

The sales performance of the Group improved again in 2012 with increased trade throughout but noticeably within the Remit group of businesses where the subsidiary businesses improved significantly. This resulted in a Group pretax profit of £645k, £763k ahead of 2011.

Sales in RMI improved year on year and the control of overheads led to a significant improvement in profitability. After provisioning against the amounts due from BigOil, pretax profit increased by £681k.

Membership numbers increased to a high of over 8,000 in the year and ended 344 (4%) higher than 2011.

Some of the key areas of activity that the RMI has been involved in during the year include:

- Responding to the EC "unfair business to business commercial practices" consultation on behalf of franchised dealers and responding to the UK Consumer Law changes on behalf of the industry

The Retail Motor Industry Federation Limited

Report of the Directors (Continued)

- Government acceptance that the "panic buying" of road fuels in March exposed the weaknesses of DECC's emergency supply plans. The PRA are now fully involved in devising improvements for the retail sector
- Repositioning the consumer reassurance scheme, Trust My Garage, as a consumer facing badge of quality specifically for the Independent garage network.
- NFDA has been working with the manufacturer trade body to increase the 'value proposition of the franchised dealer'
- Successfully working with the Taxpayers' Alliance to highlight the 60% levels of tax that retail road fuels carry. This led to Government cancellation or deferment of plans to increase fuel duty
- The Independent Garage Association has achieved a very high level of recognition with UK Government and in Europe. As by far the largest sector, independent garages have a high profile and a strong voice
- The RMI's new company, RMISC, has achieved status as a UKAS accredited certification body that can now inspect against the PAS 125 bodyshop standard

In difficult trading conditions, Retail Motor Industry Training Ltd (Remit) continued to perform well and the subsidiary businesses all improved their sales performance through the year. The Remit Group again improved sales over previous years by almost £3m (23%). Remit had a successful year with another increase in turnover and was only prevented from recording a significant increase in pretax profit through the provisioning against the business failure of a training partner in the final quarter of the year. Pretax profit was still only slightly down on 2011. All other subsidiary businesses increased turnover leading to an improvement of £138k in their aggregate pre tax performance over 2011. The multi sector strategy adopted in prior years is now demonstrating improved returns with the two most established businesses, Remit Resourcing & Remit IT Academy both now profitable. Remit Showroom, launched in 2011, was restructured in the year to realign the business with its markets. Overall pretax profitability of the Remit Group of companies improved by 60%.

The sales performance of Big Oil Limited, acquired in 2007, improved through the year but was still insufficient to deliver any increase in profitability and therefore the directors have, prudently, provided against the balance of the investment. The directors still consider that the information BigOil provides to the market is invaluable but will seek alternative channels to develop this entity.

201 Great Portland Street continues to deliver a sustainable revenue flow for the Company with all prime space now let.

In 2009, the Board re-evaluated its investment policy and took professional advice to safeguard the accumulated funds. Having reviewed our investment strategy the mix of corporate bonds and fixed interest securities continues to provide a significant income stream. Despite the continued poor interest rate levels the RMI's portfolio again performed well. Investment income and improved capital and unrealised gains gave an aggregate return of almost 6%, a material improvement over 2011.

The Board will look to develop the businesses to meet the changing needs of our members and customers. This will be through both organically and, if appropriate, by acquisition.

The Board continues to consider that the principal risks to the business will be associated with the continued lack of growth in the UK economy and the pressures that this will exert on our members' businesses. In Remit the key risk is that of government funding and the commitment of the main political parties to continue to adequately fund training in the post sixteen and adult markets.

Employee Involvement

The company policy is to ensure that the employees are provided, through meetings and bulletins, with all relevant information concerning company performance and any other issues of concern.

Disabled Persons

The company policy is to consider applications from disabled persons for those vacancies that they are able to fill. All necessary assistance with initial training is given. Arrangements are made, whenever possible, for retraining employees who become disabled, to enable them to perform work identified as appropriate to their aptitudes and abilities.

The Retail Motor Industry Federation Limited

Report of the Directors (Continued)

Results and Dividend

The results for the year are set out on page 7. No dividend is permitted for the parent company and the whole of the retained profit will be added to reserves.

Share Capital

The company is limited by guarantee.

Fixed Assets

Movements in fixed assets are shown in the notes to the financial statements.

Directors and their Interests

The directors who served during the year are listed below. The re-appointment of directors will be in accordance with the company's memorandum and articles of association and the decision of the Group Board.

Board of Directors

A. Murray	Chairman
B. V. Evans	
A. Gannon	(appointed 30 May 2012 and resigned 22 April 2013)
S. James	Executive Director
P. Johnson	(appointed 25 July 2012)
A. P. Lowe	
C. B. Madderson	(appointed 30 May 2012)
M. C. Marshall	(appointed 30 May 2012)
C. B. Parlett	
S. Robinson	Executive Director
K. J. Waterman	Finance Director and Company Secretary

Political and Charitable Donations

Charitable donations for the year were £4,186 (2011 - £1,122). There were no political contributions.

Auditors

Kingston Smith LLP are deemed to be reappointed under section 487(2) of the Companies Act 2006.

Corporate Governance

The Board of Directors meets six times per year to review the state of the business and to consider future policy matters. The directors, collectively, understand which matters are reserved for the Board as a whole.

The Board comprises a Chairman, a Finance Director, two Executive Directors with seven other Directors. Directors are drawn from different disciplines so as to provide both balanced management and critical assessment of the Federation's activities.

All the directors have access to the advice and services of the company secretary.

After making enquiries, the directors have a reasonable expectation that the Federation has adequate resources to continue in operational existence for the foreseeable future. For this reason, and based on the following, they continue to adopt the going concern basis in preparing the financial statements.

The Federation is the largest trade association in England, Wales and Northern Ireland supporting members of the retail motor trade from which it receives subscriptions on an annual basis: there is no reason to assume that this situation will alter in the foreseeable future.

The Board is responsible for the Federation's system of internal financial control. Its principal features include review of monthly financial information with senior management, monthly monitoring of results, operations, capital expenditure and significant financing matters of the Federation as a whole, and clearly defined levels of authority at all times. However, it must be appreciated that any such system can only provide reasonable rather than absolute assurance against material misstatement of financial information or loss.

The company's auditors, Kingston Smith LLP, have reviewed the above statement, in accordance with Auditing Practices Board guidance.

The Retail Motor Industry Federation Limited

Report of the Directors (Continued)

Remuneration Committee

The Remuneration Committee reviews and sets the remuneration levels for executive and non-executive directors. The committee is comprised of the following directors: Mr C Parlett, Mr A Gannon, Mr P Johnson, Mr M Marshall and Mr A Murray. In assessing the remuneration of the directors, the committee considers the following: performance of RMI, comparable remuneration in similar businesses and individual performance.

Audit Committee

The Audit Committee is responsible for monitoring the integrity of the company's financial statements, reviewing internal financial controls and risk management systems, making recommendations to the Board concerning the appointment of the Group's external auditors (including their remuneration), reviewing and monitoring the external auditor's independence and engagement of the auditors to perform non-audit work. The committee is comprised of Mr A Murray, Mr A Lowe, Mr B Madderson and Mr K Waterman.

Nominations Committee

The key responsibilities of the Nominations Committee are making recommendations, as appropriate, to the board concerning the formulation of plans for succession for both executive and non-executive directors, the suitability of candidates for the roles of independent directors, membership of the audit and remuneration committees, in consultation with the chairmen of those committees. The Nominations Committee is comprised of Mr A Murray, Mrs B Evans, Mr T Gannon and Mr P Johnson.

Statement of Directors' Responsibilities

The Directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit and loss of the company for that period. In preparing these financial statements, the Directors are required to:

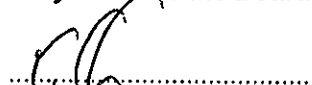
- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Statement of disclosure to auditor

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors have taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information.

By Order of the Board


.....
K.J. Waterman
Secretary

201 Great Portland Street
London W1W 5AB

Date: 23rd May 2013

The Retail Motor Industry Federation Limited

Independent Auditors' Report to the Members of The Retail Motor Industry Federation Limited

We have audited the financial statements of The Retail Motor Industry Federation Limited for the year ended 31 December 2012 set out on pages 7 to 27. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the members, as a body, in accordance with Chapter 3 of part 16 of the Companies Act 2006. Our audit work has been undertaken for no purpose other than to draw to the attention of the members those matters which we are required to include in an auditors' report addressed to them. To the fullest extent permitted by law, we do not accept or assume responsibility to any party other than the company and the company's members as a body, for our audit work, or for the opinions we have formed.

Respective Responsibilities of Directors and Auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 5, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the group's and the parent company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Directors' Report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the group's and of the parent company's affairs as at 31 December 2012 and of the group's profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

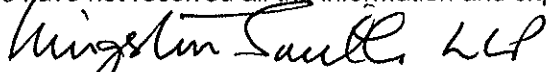
Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.



Janice Riches (Senior Statutory Auditor)
for and on behalf of Kingston Smith LLP, Statutory Auditor

Devonshire House
60 Goswell Road
London EC1M 7AD

Date: 28 May 2013

The Retail Motor Industry Federation Limited
Group Profit and Loss Account
For the year ended 31st December 2012

	Note	2012 £ '000	2011 £ '000
Turnover	3	16,030	13,005
Cost of sales		<u>(2,711)</u>	<u>(2,027)</u>
Gross profit		13,319	10,978
Operating expenses		(12,282)	(11,256)
Exceptional Item	21 (a), (b) & (c)	<u>(815)</u>	<u>(215)</u>
Operating Profit/ (Loss)	4	222	(493)
Investment income	5	420	375
Interest receivable and similar income	6	3	-
Profit/(loss) on ordinary activities before taxation		<u>645</u>	<u>(118)</u>
Tax on profit/(loss) on ordinary activities	9	<u>(108)</u>	<u>(122)</u>
Profit/(loss) on ordinary activities after taxation		537	(240)
Minority interests		<u>(97)</u>	<u>(19)</u>
Retained Profit/(Loss) for the financial year	17	<u><u>440</u></u>	<u><u>(259)</u></u>

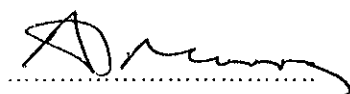
Group Statement of Total Recognised Gains and Losses
For the year ended 31st December 2012

	Note	2012 £ '000	2011 £ '000
Profit/(Loss) for the financial year		440	(259)
Actuarial (loss) on net pension liability	19	(319)	(203)
Unrealised gains on investments	12	<u>307</u>	<u>54</u>
Total recognised gains/(losses) relating to the year		<u><u>428</u></u>	<u><u>(408)</u></u>

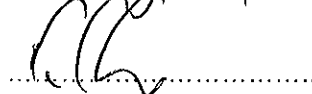
The Retail Motor Industry Federation Limited
Balance Sheets as at 31st December 2012

	Note	Group 2012 £ '000	Group 2011 £ '000	Company 2012 £ '000	Company 2011 £ '000
Fixed Assets					
Intangible assets	10	512	805	500	530
Tangible assets	11	5,952	5,877	5,548	5,637
Investments	12	13,188	12,416	13,194	12,422
		<u>19,652</u>	<u>19,098</u>	<u>19,242</u>	<u>18,589</u>
Current Assets					
Stocks	13	31	56	-	-
Debtors	14	2,756	2,658	594	1,360
Cash at bank and in hand		824	936	396	211
		<u>3,611</u>	<u>3,650</u>	<u>990</u>	<u>1,571</u>
Creditors: Amounts falling due within one year	15	<u>(4,159)</u>	<u>(3,928)</u>	<u>(1,472)</u>	<u>(1,622)</u>
Net Current (Liabilities)		<u>(548)</u>	<u>(278)</u>	<u>(482)</u>	<u>(51)</u>
Total Assets less Current Liabilities		19,104	18,820	18,760	18,538
Provision for Liabilities and Charges	16	<u>(51)</u>	<u>(192)</u>	<u>(47)</u>	<u>(187)</u>
Net Assets excluding pension liability		19,053	18,628	18,713	18,351
Pension (liability)	19 (b)	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Net Assets including pension liability		<u>19,053</u>	<u>18,628</u>	<u>18,713</u>	<u>18,351</u>
Capital and Reserves					
Revaluation reserve	17	5,324	5,040	5,324	5,040
Profit and loss reserve	17	13,673	13,529	13,389	13,311
Shareholders' Funds		18,997	18,569	18,713	18,351
Minority interests		<u>56</u>	<u>59</u>	<u>-</u>	<u>-</u>
		<u>19,053</u>	<u>18,628</u>	<u>18,713</u>	<u>18,351</u>

Approved by the board and authorised for issue on 23rd May 2013



Alec Murray
Chairman



Kevin Waterman
Finance Director

Company Registration Number: 00133095

The Retail Motor Industry Federation Limited
Group Cash Flow Statement
For the year ended 31st December 2012

	2012 £ '000	2012 £ '000	2011 £ '000	2011 £ '000
Net Cash (Outflow)/Inflow from Operating Activities (note 1)		683		(279)
Returns on Investments and Servicing of Finance				
Interest received	279		247	
Dividends received	16		133	
Dividends paid to minority shareholders in subsidiary undertakings	<u>(198)</u>		<u>-</u>	
Net Cash Inflow from Returns on Investments and Servicing of Finance		97		380
Taxation		(203)		(200)
Capital Expenditure and Financial Investment				
Payments to acquire tangible fixed assets	(359)		(210)	
Receipt from investment securities	4,625		1,672	
Receipts from sale of tangible assets	7		28	
Payments to acquire investment securities	<u>(4,962)</u>		<u>(1,791)</u>	
Net Cash (Outflow) for Capital Expenditure		(689)		(301)
(Decrease)/Increase in Cash for the Year		<u><u>(112)</u></u>		<u><u>(400)</u></u>

The Retail Motor Industry Federation Limited
Notes to the Group Cash Flow Statement
For the year ended 31st December 2012

1 Reconciliation of Operating Loss to Net Cash Inflow/(Outflow) from Operating Activities	2012 £ '000	2011 £ '000
Operating profit/ (loss)	222	(493)
Amortisation and impairment of intangible assets	293	173
Depreciation of tangible assets	278	302
(Profit) / loss on disposal of tangible fixed assets	(1)	5
Decrease in stock	25	53
(Increase) in debtors	(90)	(1,016)
Increase in creditors	415	815
Movement in provisions	(140)	85
Pension contributions	(319)	(203)
	<u>683</u>	<u>(279)</u>
Net cash inflow/(outflow) from operating activities	<u>683</u>	<u>(279)</u>

2 Reconciliation of Net Cashflow to Movement in Net Funds	2012 £ '000	2011 £ '000
(Decrease) in cash	(112)	(400)
	<u>(112)</u>	<u>(400)</u>
Change in net funds resulting from cash flows	(112)	(400)
Net funds at 1st January 2012	936	1,336
	<u>936</u>	<u>1,336</u>
Net funds at 31st December 2012	<u>824</u>	<u>936</u>

3 Analysis of Net Funds	At 31st Dec 11 £ '000	Cash Flow £ '000	At 31st Dec 12 £ '000
Net Cash:			
Cash at bank and in hand	936	(112)	824
	<u>936</u>	<u>(112)</u>	<u>824</u>
Net Funds	<u>936</u>	<u>(112)</u>	<u>824</u>

The Retail Motor Industry Federation Limited

Notes to the Financial Statements

For the year ended 31st December 2012

1 Status

The Federation is a company limited by guarantee and not having a share capital. The liability of the members who constitute the Federation is limited to £1 per member.

2 Accounting Policies

Accounting Convention

These financial statements are prepared under the historical cost convention, as modified by the revaluation of certain fixed assets to include the revaluation of the long leasehold property and investments.

Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) which have been applied consistently (except as otherwise stated).

Tangible Fixed Assets and Depreciation

Tangible fixed assets other than long leasehold property are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life on a straight line basis, as follows:

Computer hardware and software	3 years
Furniture and equipment	7 years
Motor vehicles	4 years
Plant and Machinery	5 years
Short Leasehold Property	Over the term of the lease
Leasehold improvements	10 years

It is the company's practice to maintain its long leasehold property in a continual state of sound repair and to make improvements thereto from time to time. The directors review the valuation of the building annually for impairment in its value and as they consider that the residual value at the end of its useful economic life will not be less than its present carrying value, no depreciation is chargeable. The company's long leasehold property is included in the Financial Statements at its 2011 valuation.

Turnover

Services

Turnover represents the value of services provided net of value added tax which arose wholly in the United Kingdom.

Subscriptions

Subscriptions are accounted for, net of value added tax, when received except for amounts received in advance that are deferred to the period to which they relate.

Training grants receivable

Training grants are accounted for when receivable.

Goodwill

Purchased goodwill is determined by comparing the amount paid on the acquisition of a business and the aggregate fair value of its separable net assets. It is capitalised and written off on a straight line basis over its estimated useful economic life or 20 years, whichever is shorter, subject to impairment reviews.

Goodwill on Consolidation

Goodwill arising on consolidation, representing the excess of the purchase consideration of subsidiary undertakings over the value ascribed to their net tangible assets at the respective dates of acquisition, is written off in equal instalments over its estimated economic life or 20 years, whichever is shorter, subject to impairment reviews.

The Retail Motor Industry Federation Limited
Notes to the Financial Statements
For the year ended 31st December 2012 (Continued)

2 Accounting Policies (Continued)

Stocks

The cost of finished stock represents the amounts invoiced for paper, origination, printing and binding of books. Stocks are valued at the lower of cost and net realisable value.

Investments

Listed investments have been revalued during the year to their market value at the balance sheet date.

Basis of Consolidation

The group profit and loss account and balance sheet incorporate the accounts of the company and its subsidiaries using the acquisition method. Intra group sales and profits are eliminated on consolidation and all sales and profit figures relate to external transactions.

The company has taken advantage of section 408 of the Companies Act 2006 and has not presented its own profit and loss account. A profit of £373,584 (2011 - loss of £309,500) of the result for the year has been dealt with in the company's own accounts.

Deferred Taxation

Deferred tax is recognised as a liability or asset if transactions or events that give the company an obligation to pay more tax in the future or a right to pay less tax in the future have occurred by the balance sheet date.

Impairment

Where events or changes in circumstances indicate that the carrying amount of a fixed asset or goodwill may not be recoverable an impairment review is performed. An impairment write down is recognised to the extent that the carrying amount of the asset exceeds the higher of net realisable value and value-in-use. Estimated future cash flows are discounted to present value using an appropriate discount rate which represents an estimate of the rate that the market would expect on an equally risky investment.

Pensions

The company participates in the Motor Industry Pension Plan, which operates both a defined contribution and a defined benefit scheme.

The group also operates personal pension plans for new employees. Contributions to the defined contribution schemes are charged to the profit and loss account in the year they are payable.

In accordance with "FRS 17 - Retirement Benefits", pension scheme assets are measured using market value. Pension scheme liabilities are measured using the projected unit actuarial method and are discounted at the current rate of return on a high quality corporate bond of equivalent terms and currency to the liability. The increase in the present value of the liabilities of the company's defined benefit pension scheme expected to arise from employee service in the period is charged to operating profit. The expected return on the scheme's assets and the increase during the year in the present value of the scheme's liabilities arising from the passage of time are included in other finance (expense)/income. Actuarial gains and losses are recognised in the statement of total recognised gains and losses.

Pension scheme surpluses, to the extent that they are considered recoverable, or deficits are recognised in full and presented on the face of the balance sheet net of the related deferred tax.

Leasing

Rentals payable under operating leases are charged to the profit and loss account on a straight line basis.

The Retail Motor Industry Federation Limited
Notes to the Financial Statements
For the year ended 31st December 2012 (Continued)

3 Turnover		
	2012	2011
	£ '000	£ '000
Continuing		
Subscriptions	3,095	3,051
Membership activities	322	418
Rental income	219	212
Commission	323	323
Other income	304	180
Training	11,767	8,821
	<u>16,030</u>	<u>13,005</u>
4 Operating Profit/(Loss)		
	2012	2011
	£ '000	£ '000
The operating profit/(loss) is stated after charging:		
Auditors' remuneration in respect of audit services	56	54
Auditors' remuneration in respect of non-audit services	32	27
Depreciation of owned tangible fixed assets	278	302
(Profit)/Loss on disposal of tangible fixed assets	(1)	5
Amortisation of goodwill	73	73
Impairment provision- exceptional item (note 21 (b))	220	100
Bad debt provision- exceptional item (note 21 (c))	595	-
Operating lease rentals - equipment	346	371
Operating lease rentals - land and buildings	143	265
	<u> </u>	<u> </u>
5 Investment Income		
	2012	2011
	£ '000	£ '000
Profit/(loss) on disposal of investments	128	(5)
Investment interest receivable	276	247
Dividends receivable	16	133
	<u>420</u>	<u>375</u>
6 Interest Receivable and Similar charges		
	2012	2011
	£ '000	£ '000
Bank interest receivable	3	-
	<u>3</u>	<u>-</u>
7 Staff Costs including Executive Directors		
	2012	2011
	£ '000	£ '000
Wages and salaries	5,993	5,603
Social security costs	711	621
Pension costs	444	320
	<u>7,148</u>	<u>6,544</u>

The Retail Motor Industry Federation Limited
Notes to the Financial Statements
For the year ended 31st December 2012 (Continued)

7 Staff Costs including Executive Directors (continued)

Pension costs include an actuarial loss of £319,000 (2011 - loss of £203,000) recognised in the group statement of total recognised gains and losses.

The average number of persons employed by the group during the year was :

	2012	2011
Members services	38	35
Training	144	140
Administration	15	15
	<u>197</u>	<u>190</u>

8 Directors' Emoluments

	2012 £ '000	2011 £ '000
Emoluments	393	325
Company contributions to money purchase pension scheme	21	20
Compensation for loss of office	-	100
	<u>414</u>	<u>445</u>

	2012 £ '000	2011 £ '000
Highest paid director		
Emoluments	117	120
Aggregate contributions to money purchase pension scheme	10	9
	<u>127</u>	<u>129</u>

Three directors (2011 - three) were members of the defined contribution scheme.

9 Taxation

	2012 £ '000	2011 £ '000
Domestic current year tax		
UK Corporation tax	112	125
Adjustment for prior year	(3)	-
	<u>109</u>	<u>125</u>
Deferred Tax:		
Deferred tax (credit) for the current year	(1)	(3)
	<u>(1)</u>	<u>(3)</u>
Deferred tax (credit)	108	122

The Retail Motor Industry Federation Limited
Notes to the Financial Statements
For the year ended 31st December 2012
(Continued)

9 Taxation on Loss on Ordinary Activities (continued)

Factors affecting the tax charge for the year	2012 £ '000	2011 £ '000
Profit/(Loss) on ordinary activities before tax.	<u>645</u>	<u>(118)</u>
Profit/(Loss) on ordinary activities before tax multiplied by the standard rate of UK Corporation tax of 24.50% (2011 - 26.50%)	<u>158</u>	<u>(33)</u>
Effects of:		
Non deductible expenses	28	21
Capital allowances for year (in excess) of lower than depreciation	(46)	42
Adjustment to previous years	(3)	-
Dividends	(4)	(35)
Unrelieved losses and other deductions	63	181
Revaluation gains now realised and deductible	(9)	3
FRS17 pension adjustments not deductible/ chargeable for tax	<u>(78)</u>	<u>(54)</u>
	<u>(49)</u>	<u>158</u>
Current tax charge	<u>109</u>	<u>125</u>

Factors that may affect future tax charges

No provision has been made for deferred tax on gains recognised on revaluing property to its market value. If the property were to be sold for £5,100,000 then the tax payable on the potential chargeable gain would not exceed £1,307,210.

No provision has been made for deferred tax on gains recognised on the revaluation of investments to their market value. If the investments were to be sold for £9,982,224 then the tax payable on the potential chargeable gain would not exceed £47,000 (2011: £nil).

The company has estimated tax losses of £10,619,757 (2011: £10,602,304) available to carry forward against future trading profits of the same trade.

10 Intangible Fixed Assets	Goodwill	
	Group £'000	Company £'000
Cost		
At 1st January 2012 and 31st December 2012	<u>1,153</u>	<u>607</u>
Amortisation		
At 1st January 2012	348	77
Amortisation charge for the year	73	30
Impairment provision	220	-
At 31st December 2012	<u>641</u>	<u>107</u>
Net book value		
At 31st December 2012	<u>512</u>	<u>500</u>
At 31st December 2011	<u>805</u>	<u>530</u>

The Retail Motor Industry Federation Limited
Notes to the Financial Statements
For the year ended 31st December 2012 (Continued)

11a) Fixed Assets - Tangible

Group	Long Leasehold Property £ '000	Short Leasehold Property £ '000	Leasehold Improvements £ '000	Furniture and Equipment £ '000	Computer Hardware & Software £ '000	Total £ '000
Cost or Valuation						
At 1st January 2012	5,100	114	450	684	570	6,918
Additions	-	16	-	34	309	359
Disposals	-	-	-	(18)	(60)	(78)
At 31st December 2012	5,100	130	450	700	819	7,199
Depreciation						
At 1st January 2012	-	82	140	458	361	1,041
Charge for the year	-	26	43	60	149	278
Eliminated on disposals	-	-	-	(17)	(55)	(72)
At 31st December 2012	-	108	183	501	455	1,247
Net Book Value						
At 31st December 2012	5,100	22	267	199	364	5,952
At 31st December 2011	5,100	32	310	226	209	5,877

Long Leasehold Property (Group and Company)

The long leasehold property was professionally valued as at 28th July 2011 on the basis of open market value by HBSV, Chartered Surveyors in line with the requirements of Financial Reporting Standard No. 15. The historical cost was £250,500.

A charge was created over the long leasehold property at the company's head office, 201 Great Portland Street, London on 29 November 2011 in favour of Motor Industry Pension Plan Scheme.

The Retail Motor Industry Federation Limited
Notes to the Financial Statements
For the year ended 31st December 2012 (Continued)

11b) Fixed Assets - Tangible

Company	Long Leasehold Property £ '000	Leasehold Improvements £ '000	Furniture and Equipment £ '000	Computer Hardware & Software £ '000	Total £ '000
Cost or Valuation					
At 1st January 2012	5,100	451	543	172	6,266
Additions	-	-	8	60	68
Disposals	-	-	(2)	(95)	(97)
At 31st December 2012	5,100	451	549	137	6,237
Depreciation					
At 1st January 2012	-	140	390	99	629
Charge for the year	-	43	38	49	130
Disposals	-	-	(1)	(69)	(70)
At 31st December 2012	-	183	427	79	689
Net Book Value					
At 31st December 2012	<u>5,100</u>	<u>268</u>	<u>122</u>	<u>58</u>	<u>5,548</u>
At 31st December 2011	<u>5,100</u>	<u>311</u>	<u>153</u>	<u>73</u>	<u>5,637</u>

12 Fixed Assets - Investments

Group	Shares in Group Undertakings £'000	Cash Deposits £'000	Listed Investments £'000	Total £'000
Cost or valuation				
At 1st January 2012	-	1,391	11,025	12,416
Additions	-	1,815	3,147	4,962
Disposals	-	-	(4,625)	(4,625)
Revaluations	-	-	435	435
At 31st December 2012	-	3,206	9,982	13,188
Company	Shares in Group Undertakings £'000	Cash Deposits £'000	Listed Investments £'000	Total £'000
Cost or valuation				
At 1st January 2012	6	1,391	11,025	12,422
Additions	-	1,815	3,147	4,962
Disposals	-	-	(4,625)	(4,625)
Revaluations	-	-	435	435
At 31st December 2012	6	3,206	9,982	13,194

Listed investments have been revalued to their mid market value at the balance sheet date. The historic cost of investments at 31st December 2012 was £9,496,655.

The Retail Motor Industry Federation Limited
Notes to the Financial Statements
For the year ended 31st December 2012 (Continued)

12 Fixed Assets - Investments (continued)

Shares in group undertakings are shown at cost, less any provisions for material continuing losses and impaired carrying value. Details of the company's subsidiary undertakings are set out below. All the subsidiary undertakings are incorporated in England and Wales and operate in the United Kingdom.

Trading Company:	Principal Activity	Proportion of ordinary shares held %
Retail Motor Industry Training Limited	Training Provider	51
Big Oil Limited	Online Information Portal	100
Remit Resourcing Limited	Outsource servicer	26*
Remit IT Academy Limited	IT Training	51*
Remit Showroom Limited (formerly Remit F&I Limited)	Recruitment services	34*
Non Trading Companies:		
The Petrol Retailers Association Limited	Dormant	100
Motor Industry Pension Plan Trustees Limited	Dormant	100
RMI SC Limited	Dormant	100

The financial statements for the trading subsidiaries for the year ended 31 December 2012 have been consolidated with those of the parent company. The non-trading subsidiaries have not been included in the consolidation as they are immaterial.

* Indirectly held.

13 Stocks

	Group		Company	
	2012	2011	2012	2011
	£ '000	£ '000	£ '000	£ '000
Finished goods and goods for resale	<u>31</u>	<u>56</u>	<u>-</u>	<u>-</u>

14 Debtors

	Group		Company	
	2012	2011	2012	2011
	£ '000	£ '000	£ '000	£ '000
Trade debtors	607	593	150	386
Amounts owed by subsidiary undertakings	-	-	24	348
Other debtors	206	254	160	216
Prepayments and accrued income	<u>1,943</u>	<u>1,811</u>	<u>260</u>	<u>410</u>
	<u>2,756</u>	<u>2,658</u>	<u>594</u>	<u>1,360</u>
Amounts falling due after more than one year and included in the debtors above are:				
Amounts owed by subsidiary undertakings	<u>-</u>	<u>-</u>	<u>-</u>	<u>318</u>

The Retail Motor Industry Federation Limited
Notes to the Financial Statements
For the year ended 31st December 2012 (Continued)

15 Creditors: Amounts falling due within one year

	Group		Company	
	2012 £ '000	2011 £ '000	2012 £ '000	2011 £ '000
Trade creditors	793	297	147	93
Corporation tax	-	86	-	-
Social security and other taxes	262	230	125	117
Amounts owed to subsidiary undertakings	-	-	-	-
Other creditors	206	243	126	132
Accruals and deferred income	2,898	3,072	1,074	1,280
	<u>4,159</u>	<u>3,928</u>	<u>1,472</u>	<u>1,622</u>

16 Provision for Liabilities and Charges

	Group	Group and company	Group and company	Group	Company
	Deferred tax liability £ '000	Rental Liabilities on Surplus Space £ '000	Claims Under Sale Warranties Agreement £ '000	Total £ '000	Total £ '000
At 1st January 2012	5	115	72	192	187
Profit and loss account	(1)	16	-	15	16
Utilised during the year	-	(84)	-	(84)	(84)
Released in the year	-	-	(72)	(72)	(72)
At 31st December 2012	<u>4</u>	<u>47</u>	<u>-</u>	<u>51</u>	<u>47</u>

1) Claims under Sale Warranties Agreement

The company sold its interest in Motor Industry Pensions Limited in June 1996 to Capita Hartshead Limited. The sale agreement provided warranties to cover any claim relating to the company's liability to provide redress arising from advice given prior to the disposal.

Full provision was made for the potential liability of all claims notified to the company not covered by the negotiated settlement in 2001 following a claim by Capita Hartshead Limited for damages for breach of warranties under the sale agreement. The provision was released in the year as it was concluded that there was no longer any potential liability for any outstanding claims.

2) Rental Liabilities on Surplus Space

Two properties leased in the name of the company were due to be assigned to Carter & Carter plc following the sale of the subsidiary, Retail Motor Industry Training Limited to that company in May 2006. The lease assignments did not formally take place and the liability arising under two leases has reverted to the company following Carter & Carter plc being placed into administration in March 2008. Provision has been made for the estimated rent, rates and service charges payable under the leases to the end of the lease term net of any estimated income receivable from sub letting the space.

The Retail Motor Industry Federation Limited
Notes to the Financial Statements
For the year ended 31st December 2012 (Continued)

16 Provision for Liabilities and Charges (continued)

3) Deferred Taxation

The deferred tax liability is made up as follows:

	2012	2011
	£ '000	£ '000
Accelerated capital allowances	4	5
	4	5

A deferred taxation asset has also arisen in the accounts due to tax losses being carried forward. No provision for the deferred taxation asset, comprised as follows, has been made in these financial statements as the company does not anticipate taxable profits of this amount to arise in the immediate future.

	2012	2011
	£ '000	£ '000
Amounts potentially available to credit Profit and Loss account:		
Accelerated depreciation	120	179
Other short term timing differences	2	19
Losses carried forward	2,124	2,810
Total potential deferred tax asset	2,246	3,008

17 Reserves

Group - 2012

	Revaluation Reserve	Accumulated Profit (Loss)	Total
	£ '000	£ '000	£ '000
At 1st January 2012	5,040	13,529	18,569
Actuarial (loss) on pension liability	-	(319)	(319)
Revaluations of investments	307	-	307
Transfer to profit and loss on disposal of investments	(23)	23	-
Profit for the year	-	440	440
At 31st December 2012	5,324	13,673	18,997

The profit and loss reserve is analysed as follows:

	Pension Reserve	Accumulated Profit/(Loss)	Total Accumulated Profit/(Loss)
	£ '000	£ '000	£ '000
At 1st January 2012	-	13,529	13,529
Actuarial (loss) on pension liability	(319)	-	(319)
Profit on disposal of investments	-	23	23
Profit for the year	319	121	440
At 31st December 2012	-	13,673	13,673

The Retail Motor Industry Federation Limited
Notes to the Financial Statements
For the year ended 31st December 2012 (Continued)

17 Reserves (continued)

Company - 2012	Revaluation Reserve £ '000	Accumulated Profit/(Loss) £ '000	Total £ '000
At 1st January 2012	5,040	13,311	18,351
Actuarial (loss) on pension liability	-	(319)	(319)
Revaluations of investments	307	-	307
Transfer to profit and loss on disposal of investments	(23)	23	-
Profit for the year	-	374	374
At 31st December 2012	<u>5,324</u>	<u>13,389</u>	<u>18,713</u>

The profit and loss reserve is analysed as follows:

	Pension Reserve £ '000	Accumulated Profit/(Loss) £ '000	Total Accumulated Profit/(Loss) £ '000
At 1st January 2012	-	13,311	13,311
Actuarial (loss) on pension liability	(319)	-	(319)
Profit on disposal of investments	-	23	23
Profit for the year	319	55	374
At 31st December 2012	<u>-</u>	<u>13,389</u>	<u>13,389</u>

Group - 2011	Revaluation Reserve £ '000	Accumulated Profit (Loss) £ '000	Total £ '000
At 1st January 2011	5,013	13,964	18,977
Actuarial (loss) on pension liability	-	(203)	(203)
Revaluations of investments	54	-	54
Transfer to profit and loss on disposal of investments	(27)	27	-
(Loss) for the year	-	(259)	(259)
At 31st December 2011	<u>5,040</u>	<u>13,529</u>	<u>18,569</u>

The profit and loss reserve is analysed as follows:

	Pension Reserve £ '000	Accumulated Profit/(Loss) £ '000	Total Accumulated Profit/(Loss) £ '000
At 1st January 2011	-	13,964	13,964
Actuarial (loss) on pension liability	(203)	-	(203)
Profit on disposal of investments	-	27	27
(Loss) for the year	203	(462)	(259)
At 31st December 2011	<u>-</u>	<u>13,529</u>	<u>13,529</u>

The Retail Motor Industry Federation Limited
Notes to the Financial Statements
For the year ended 31st December 2012 (Continued)

17 Reserves (continued)

Company - 2011	Revaluation Reserve £ '000	Accumulated Profit/(Loss) £ '000	Total £ '000
At 1st January 2011	5,013	13,796	18,809
Actuarial (loss) on pension liability	-	(203)	(203)
Revaluations of property and investments	54	-	54
Transfer to profit and loss on disposal of investments	(27)	27	-
(Loss) for the year	-	(309)	(309)
At 31st December 2011	<u>5,040</u>	<u>13,311</u>	<u>18,351</u>

The profit and loss reserve is analysed as follows:

	Pension Reserve £ '000	Accumulated Profit/(Loss) £ '000	Total Accumulated Profit/(Loss) £ '000
Balance at 1st January 2011	-	13,796	13,796
Actuarial (loss) on pension liability	(203)	-	(203)
Profit on disposal of investments	-	27	27
(Loss) for the year	203	(512)	(309)
At 31st December 2011	<u>-</u>	<u>13,311</u>	<u>13,311</u>

18 Reconciliation of Movement in Group Funds

	2012 £ '000	2011 £ '000
Profit/(loss) for the year	440	(259)
Other recognised gains and losses relating to the year (net)	(12)	(149)
Net addition/(depletion) to funds	<u>428</u>	<u>(408)</u>
Opening funds	18,569	18,977
Closing funds	<u>18,997</u>	<u>18,569</u>

19 Future Financial Commitments

(a) Operating Leases

At 31st December 2012 the group had annual commitments under operating leases as set out below:

	2012		2011	
	Land and Buildings £ '000	Other £ '000	Land and Buildings £ '000	Other £ '000
Operating leases which expire:				
within one year	30	31	5	54
between one and two years	-	195	55	115
between two and five years	113	120	17	193
more than five years	-	-	36	-
	<u>143</u>	<u>346</u>	<u>113</u>	<u>362</u>

The majority of leases of land and buildings are subject to rent reviews.

The Retail Motor Industry Federation Limited
Notes to the Financial Statements
For the year ended 31st December 2012 (Continued)

19 Future Financial Commitments (Continued)

(b) Pension Costs

The group operates three pension schemes for its employees: two as participating employer in the Motor Industry Pension Plan (MIPP), and a Group Personal Pension Plan for new entrants.

The majority of MIPP scheme members belong to a defined benefit scheme which provides defined benefits based on service in the scheme and final pensionable salary. A minority belong to a scheme which provides benefits based on defined contributions. Both MIPP schemes are now closed to new members.

The Group Personal Pension Plan provides benefits based on defined contributions paid to the plan. The group also contributes to the personal pension plan of its employees.

MIPP schemes' assets are held separately from those of the group companies in separate trustee administered funds. Contributions to the defined benefit scheme are charged to the profit and loss account so as to spread the cost of pensions over employees' future working lives. The contributions are determined with the advice of an independent qualified actuary on the basis of regular valuations.

The valuation used has been based on an interim actuarial valuation of the liabilities of the section as at 5th April 2010. The present values of the defined benefit obligation, the related current service cost and any past service costs were measured using the projected unit credit method.

The actuarial valuation of the scheme was updated to 31st December 2012 by an independent qualified actuary in accordance with FRS 17. As required by FRS 17, the defined benefit liabilities have been measured using the projected unit method.

Changes in present value of scheme liabilities

	2012	2011
	£ 000	£ 000
Scheme liabilities at 1st January	18,153	18,273
Interest cost	826	939
Actuarial losses/(gains) on scheme liabilities	716	(276)
Net benefits paid from scheme assets	(1,160)	(783)
	<hr/>	<hr/>
Scheme liabilities at 31st December	<u>18,535</u>	<u>18,153</u>

Changes in fair value of scheme assets

	2012	2011
	£ '000	£ '000
Fair value of scheme assets at 1st January	19,450	18,795
Expected return on assets	934	972
Actuarial gains on assets	634	263
Employer contributions	319	203
Net benefits paid from scheme assets	(1,160)	(783)
	<hr/>	<hr/>
Fair value of scheme assets at 31st December	<u>20,177</u>	<u>19,450</u>

Total actuarial loss of £82,000 on the liabilities is analysed as follows:

	£ 000
Experience gain on section assets	634,000
(Loss) on change in actuarial assumptions	(716,000)
	<hr/>
	<u>(82,000)</u>

The Retail Motor Industry Federation Limited
Notes to the Financial Statements
For the year ended 31st December 2012 (Continued)

19 Future Financial Commitments - Pension costs (Continued)

The amounts recognised in the profit and loss are as follows:

	2012 £ '000	2011 £ '000
Interest cost	826	939
Expected return on assets	(934)	(972)
FRS 17 Para 41 limitation	108	33
	<u> </u>	<u> </u>
	<u> </u>	<u> </u>

The actual return on scheme assets for the year was a gain of £1,160,177 (2011 - £1,235,000).

Statement of total recognised gains and losses (STRGL):

	2012 £ '000	2011 £ '000
Actuarial (loss)/gain arising during the period	(82)	539
Unrecognised asset due to limit in para 41	(237)	(742)
	<u> </u>	<u> </u>
Total (loss) recognised in the STRGL during the period	<u> </u>	<u> </u>
	<u> </u>	<u> </u>
Cumulative actuarial (loss) recognised in the STRGL at the period end, after effect of limit in para 41	<u> </u>	<u> </u>

The principal assumptions for the defined benefit scheme used by the actuary were:

	2012 %	2011 %
Inflation - RPI	3.20	3.30
Inflation - CPI	2.50	2.30
Revaluations in deferment	2.50	2.30
Pension increases - 5% LPI	3.10	3.30
Pension increases - 2.5% LPI	2.10	3.20
Pension increases - Post 88 GMP benefits	2.10	2.00
Discount rate for scheme liabilities	4.40	4.70

The mortality assumptions are based on standard mortality tables which allow for future mortality improvements. The assumptions are that a member currently aged 65 will live on average for a further 22.3 years if they are male and for a further 24.4 years if they are female.

For a member who retires in 2032 at age 65 the assumptions are that they will live on average for a further 24.2 years after retirement if they are male and for a further 26.3 years after retirement if they are female.

The overall expected rate of return on scheme assets is a weighted average of the individual rate of return on each asset class equating to 5.8% for 2012 and 5.7% for 2011.

The company expects to contribute £295,000 to its defined benefit pension plan in the year ended 31st December 2013.

The Retail Motor Industry Federation Limited
Notes to the Financial Statements
For the year ended 31st December 2012 (Continued)

19 Future Financial Commitments - Pension costs (Continued)

Development of net balance sheet position

	2012 £ '000	2011 £ '000
Fair value of scheme assets	20,177	19,450
Present value of funded defined benefit obligations	(18,535)	(18,153)
Unrecognised asset due to limit in paragraph 41	<u>(1,642)</u>	<u>(1,297)</u>
Pension asset/(liability) recognised in the balance sheet	<u>-</u>	<u>-</u>

Scheme asset information:

	2012 £ '000	2011 £ '000
Equities	10,088	9,793
Bonds	10,089	9,560
Other	<u>-</u>	<u>97</u>
Fair value of assets	<u>20,177</u>	<u>19,450</u>

	2012 £ '000	2011 £ '000
Reconciliation to the balance sheet:		
Net pension asset/liability at 1st January	-	-
Employer contributions	319	203
(Loss) recognised via the STRGL	<u>(319)</u>	<u>(203)</u>
Net pension (liability) at 31st December before deferred tax	-	-
Related deferred tax	<u>-</u>	<u>-</u>
Net pension (liability) at 31st December after deferred tax	<u>-</u>	<u>-</u>

Five year history of assets, liabilities and surplus or deficit in the scheme:

	31 Dec 2012 £ '000	31 Dec 2011 £ '000	31 Dec 2010 £ '000	31 Dec 2009 £ '000	31 Dec 2008 £ '000
Asset experience					
Asset gain/(loss) during year	634	263	998	2,666	(3,971)
Asset gain/(loss) expressed as a percentage of plan assets	3.1%	1.4%	5.3%	15.3%	-26.8%
Liability experience					
Liability (gain)/loss during year	-	-	58	-	241
Liability (gain)/loss expressed as a percentage of scheme liabilities	0.0%	0.0%	0.3%	0.0%	1.5%
(Deficit)/Surplus					
Actuarial value of plan liabilities	(18,535)	(18,153)	(18,273)	(17,803)	(15,876)
Fair value of plan assets	<u>20,177</u>	<u>19,450</u>	<u>18,795</u>	<u>17,475</u>	<u>14,800</u>
Surplus/(deficit) in the scheme	<u>1,642</u>	<u>1,297</u>	<u>522</u>	<u>(328)</u>	<u>(1,076)</u>

The Retail Motor Industry Federation Limited
Notes to the Financial Statements
For the year ended 31st December 2012 (Continued)

20 Related Party Transactions

During the year, the group entered into the following transactions on normal commercial terms:

	2012 £ '000	2011 £ '000
Learning Resources International - telesales, HR and quality services sales	17	-
Learning Resources International - development of VLE system purchases	42	-
Education & Media Services Limited - certification for learners purchases	25	-
Education & Media Services Limited- commission receivable on book sales	6	36
Education & Media Services Limited- production of vehicle maintenance book	-	20
PW Media and Publishing Limited - publishing services purchases	86	91
PW Media and Publishing Limited - publishing services sales	97	57

Mr K Waterman has a material interest in PW Media and Publishing Limited. At the year end, Retail Motor Industry Federation Limited owed PW Media and Publishing Limited £13,239 (2011 - £683).

Mr R Foulston, director and minority shareholder of Remit, has a controlling interest in Education & Media Services Limited. At the year end, the company's subsidiary, Retail Motor Industry Training Limited, was owed £16,069 (2011 - £4,984) by Education & Media Services Limited.

He also has a controlling interest in Learning Resources International Limited. At the year end, the company's subsidiary, Retail Motor Industry Training Limited, was owed £11,698 (2011 - nil).

During the year Retail Motor Industry Training Limited (Remit), the 51% subsidiary declared a dividend of £100,297 (2011 - £98,000) to Mr R Foulston, a director and minority shareholder of Remit.

21 Exceptional Items

a) Rental liabilities of surplus space

On 11th May 2006, the company entered into an agreement to sell the entire share capital of its subsidiary, Retail Motor Industry Training Limited (Remit), to Carter & Carter Plc. Two properties leased in the name of the company were due to be assigned to Carter & Carter plc following the sale but the lease assignments did not formally take place and the liability arising under the two leases has reverted to the company following Carter & Carter plc being placed into administration in March 2008.

Provisions of £95,000, £124,000 and £115,000 were made in 2007, 2008 and 2011 respectively for rent, rates and service charges payable net of expected income receivable for the remainder of the lease term on these properties. In 2011, the lease of the building occupied by the company came to an end but the company decided not to occupy the other vacant property as the refurbishment costs were prohibitive and it was not suitable for its own purposes.

b) Impairment provision

During the year, an impairment review was performed on the carrying value of goodwill held in the subsidiary, Big Oil Limited. The director of Big Oil Limited considers that the carrying amount of the asset exceeds the net realisable value and value-in-use and an impairment write down is necessary. An impairment of £219,670 (2011-£100,000) has been made to bring the carrying amount to £nil (2011-£240,981) at 31 December 2012.

c) Bad debt provision

A provision of £595,495 was made in the accounts of the company's subsidiary, Retail Motor Industry Training Limited (Remit), in the year for the non-recoverability of training funding as a consequence of the Administration of a training provider.

The Retail Motor Industry Federation Limited
Notes to the Financial Statements
For the year ended 31st December 2012 (Continued)

22 Contingent liabilities

During the year, Retail Motor Industry Federation Limited cancelled a contract for the lease of various franking machines. A claim has been received for non-payment of future rentals until the end of the contract. The directors are resisting the claim and do not anticipate that the claim will result in a material liability and therefore no provision has been made in the financial statements.

SUMMARY SHEET

(see notes 26 to 35)

	All funds except Political Funds £	Political Funds £	Total Funds £
INCOME			
From Members	2,986,000		2,986,000
From Investments	524,000		524,000
Other Income (including increases by revaluation of assets)	1,475,000		1,475,000
Total Income	4,985,000		4,985,000
EXPENDITURE (including decreases by revaluation of assets)			
Total Expenditure	4,623,000		4,623,000
Funds at beginning of year (including reserves)	18,351,000		18,351,000
Funds at end of year (including reserves)	18,713,000		18,713,000
ASSETS			
Fixed Assets			6,048,000
Investment Assets			13,194,000
Other Assets			990,000
		Total Assets	20,232,000
LIABILITIES		Total Liabilities	1,519,000
NET ASSETS (Total Assets less Total Liabilities)			18,713,000

NOTES TO THE ACCOUNTS

(see note 36)

All notes to the accounts must be entered on or attached to this part of the return.


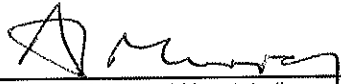
ACCOUNTING POLICIES

(see notes 37 and 38)

SIGNATURES TO THE ANNUAL RETURN

(see notes 39 and 40)

including the accounts and balance sheet contained in the return.

Secretary's Signature: <u></u> Name: <u>K. WHITEHEAD</u> Date: <u>30th MAY 2013</u>	Chairman's Signature: <u></u> (or other official whose position should be stated) Name: <u>A B MURRAY</u> Date: <u>30 MAY 2013</u>
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CHECK LIST

(see note 41)

(please tick as appropriate)

IS THE RETURN OF OFFICERS ATTACHED? (see Page 3)	YES		NO	
HAS THE RETURN OF CHANGE OF OFFICERS BEEN COMPLETED? (see Page 3)	YES		NO	
HAS THE RETURN BEEN SIGNED? (see Note 38)	YES		NO	
HAS THE AUDITOR'S REPORT BEEN COMPLETED (see Note 39)	YES		NO	
IS A RULE BOOK ENCLOSED? (see Note 40)	YES		NO	
HAS THE SUMMARY SHEET BEEN COMPLETED (see Notes 6 and 25 to 34)	YES		NO	

AUDITOR'S REPORT

(see notes 42 to 47)

made in accordance with section 36 of the Trade Union and Labour Relations (Consolidation) Act 1992.

1. In the opinion of the auditors or auditor do the accounts they have audited and which are contained in this return give a true and fair view of the matters to which they relate?
(See section 36(1) and (2) of the 1992 Act and notes 43 and 44)
- YES NO
If "No" please explain below.
2. Have the auditors or auditor carried out such investigations in the preparation of their audit report as will enable them to form an opinion as to:
- (a) whether the trade union has kept proper accounting records in accordance with section 28 of the 1992 Act;
 - (b) whether it has maintained a satisfactory system of control over its transactions in accordance with the requirements of that section; and
 - (c) whether the accounts to which the report relates agree with the accounting records?
- (See section 36(3) of the 1992 Act, set out in note 43)
- YES NO
If "No" please explain below.
3. Are the auditors or auditor of the opinion that the union has complied with section 28 of the 1992 Act and has:
- (a) kept proper accounting records with respect to its transactions and its assets and liabilities; and
 - (b) established and maintained a satisfactory system of control of its accounting records, its cash holding and all its receipts and remittances.
- (See section 36(4) of the 1992 Act set out in note 43)
- YES NO
If "No" please explain below.
4. Please set out a copy of the report made by the auditors or auditor to the union on the accounts to which this AR27 relates. The report is to set out the basis upon which the audit has been conducted and/or such other statement as the auditor considers appropriate. Such a statement may be provided as a separate document.
(See note 45)

AUDITOR'S REPORT (continued)

Signature(s) of auditor or auditors:

Kingston Smith LLP

Name(s):

KINGSTON SMITH LLP

Profession(s) or Calling(s):

REGISTERED AUDITORS

Address(es):

DEVONSHIRE HOUSE
60 GOSWELL ROAD
LONDON
EC1M 7AD

Date:

28.5.2013

Contact name and telephone number:

020 7566 4000

N.B. When notes to the accounts are referred to in the auditor's report a copy of those notes must accompany this return.

The Retail Motor Industry Federation Limited

Independent Auditors' Report to the Members of The Retail Motor Industry Federation Limited

We have audited the financial statements of The Retail Motor Industry Federation Limited for the year ended 31 December 2012 set out on pages 7 to 27. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the members, as a body, in accordance with Chapter 3 of part 16 of the Companies Act 2006. Our audit work has been undertaken for no purpose other than to draw to the attention of the members those matters which we are required to include in an auditors' report addressed to them. To the fullest extent permitted by law, we do not accept or assume responsibility to any party other than the company and the company's members as a body, for our audit work, or for the opinions we have formed.

Respective Responsibilities of Directors and Auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 5, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the group's and the parent company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Directors' Report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the group's and of the parent company's affairs as at 31 December 2012 and of the group's profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

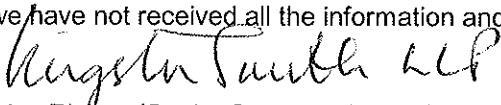
Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.



Janice Riches (Senior Statutory Auditor)
for and on behalf of Kingston Smith LLP, Statutory Auditor

Devonshire House
60 Goswell Road
London EC1M 7AD

Date: 28 May 2013