



Home Office

## SME Case Study: Uniforms Contract

### To provide Border Force and Immigration Enforcement with new uniform

#### Requirement:

The initial supply of approximately 11,000 uniforms for Border Force (BF) and Immigration Enforcement, with ongoing provision of replacements or uniforms for new staff.

#### Approach:

BF identified a newly let Uniforms Framework by Yorkshire Purchasing Organisation (YPO) – a partner of Crown Commercial Services. In June 2013, BF worked collaboratively with YPO to compete the requirements and award a new contract resulting in the successful delivery of new standard uniforms by December 2013.

#### Interest:

In total there were 6 suppliers on the YPO framework - 4 of these submitted bids.

#### Time:

The procurement process from publish of mini competition under the Framework to award was approximately 4 weeks. This included evaluating and moderating bids in under a week.



#### What we achieved:

1 new SME supplier to the Home Office

Successful collaboration with YPO.

Standard industry timeframes for production and delivery of bespoke Uniform is 6-9 months. This involves, for example, sourcing and dyeing fabrics, cutting and sewing, adding zips/buttons and pockets and as most Uniforms are made in the Far East shipping can take 3 months. We managed to secure a deal which will allow for delivery in the shortest possible timeframe, i.e. 6 months.

A suitable new uniform with the desired specification delivered on time and rolled out as planned across BF in January 2014.