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FORM AR21

Trade Union and Labour Relations (Consolidation) Act 1992

ANNUAL RETURN FOR A TRADE UNION

| Name of Trade Union: | Association of Teachers and Lecturers | | |
|---|---|--|--|
| Year ended: | 31 December 2012 | | |
| List no: | 584T | | |
| Head or Main Office: | 7 Northumberland Street London WC2N 5RD | | |
| Website address (if available) | www.atl.org.uk | | |
| Has the address changed during the year to which the return relates? | Yes No (Click the appropriate box) | | |
| General Secretary: | Dr Mary Bousted | | |
| Telephone Number: | 020 7782 1500 | | |
| Contact name for queries regarding | Philip Clark | | |
| Telephone Number: | 020 7509 9305 | | |
| E-mail: | pclark@cvdfk.com | | |
| | | | |
| The address to which returns and other | documents should be sent are: | | |
| For Unions based in England and Wales Certification Office for Trade Unions and 22 nd Floor, Euston Tower, 286 Euston Re | s: d Employers' Associations | | |

For Unions based in Scotland: Certification Office for Trade Unions and Employers' Associations Melrose House, 69a George Street, Edinburgh EH2 2JG

RETURN OF MEMBERS

(see notes 10 and 11)

| | 1 | NUMBER OF ME | MBERS AT THE | END OF THE YEA | R |
|--------|------------------|---------------------|-------------------|--|-----------|
| | Great Britain | Northern Ireland | Irish Republic | Elsewhere Abroad (including Channel Islands) | TOTALS |
| MALE | 51,746 | 1,125 | 134 | 343 | 53,348 |
| FEMALE | 151,328 | 3,109 | 433 | 626 | 155,496 |
| TOTAL | 203,074 | 4,234 | 567 | 969 | A 208,844 |

Number of members included in totals box 'A' above for whom no home or authorised address is held:

Number of members at end of year contributing to the General Fund

1,003

OFFICERS IN POST

(see note 12)

Please attach as an annexe to this form a complete list of all officers in post at the end of the year to which this form relates, with the title of each persons office.

RETURN OF CHANGE OF OFFICERS

Please complete the following to record any changes of officers during the twelve months covered by this return.

| Title of Office | Name of Officer ceasing to hold office | Name of Officer Appointed | Date |
|-----------------------------|--|------------------------------|------------------|
| President | A Robinson | H Roberts | 1 September 2012 |
| Senior Vice President | H Roberts | A Sherratt | 1 September 2012 |
| Junior Vice President | A Sherratt | M Baker | 1 September 2012 |
| Immediate Past President | A Brown | A Robinson | 1 September 2012 |
| | | | |

State whether the union is:

a. A branch of another trade union?

If yes, state the name of that other union:

b. A federation of trade unions?

If yes, state the number of affiliated

Unions:

and names:

OFFICERS IN POST AT 31 DECEMBER 2012

| Officer | Position |
|--------------------|--|
| National Officers | |
| Hank Roberts | President |
| Alison Sherratt | Senior Vice President |
| Mark Baker | Junior Vice President |
| Alice Robinson | Immediate Past President |
| Shelagh Hirst | Honorary Secretary |
| John Puckrin | Honorary Secretary |
| Stephen Buck | Honorary Treasurer |
| Caroline Kolek | |
| Caronne Roiek | Honorary Treasurer |
| Members | |
| Julia Neal | AMIE |
| Mick Wood | |
| Veronica Rodriguez | Avon |
| John Laidlaw | Bedfordshire |
| Helen Porter | Berkshire |
| Ashraf Ghouse | Birmingham |
| Sarah Stephens | Buckinghamshire |
| Niamh Sweeney | Cambridgeshire |
| Stephen Sidgwick | Cumbria |
| Cathy Tattersfield | Derbyshire |
| Roger Lister | Dorset |
| Brenda Walters | Dudley, Sandwell, Walsall, Wolverhampton |
| Louise Davies | East Sussex |
| Robin Bevan | Essex |
| Geoff Pye | 2555% |
| Alan Porter | Gloucestershire |
| Jean Roberts | Greater London |
| Jovan Trkulja | Croater Landon |
| Graham Edwards | |
| Kim Knappett | |
| Barry Lingard | Greater Manchester |
| Rob Rochford | |
| Helen Thompson | Hampshire, Isle of Wight |
| Peter Shreeve | , |
| Eric Stroud | Hertfordshire |
| Phillipa Kearns | |
| Colin Cranmer | Humberside |
| Julie Huckstep | Kent |
| John Paul | |
| Kathy Eagar | Lancashire, Isle of Man |
| Andrew Shipley | ,, ===== |
| Tom Bright | Leeds, Bradford |
| Ken Wheatley | Leicestershire |
| Garry Monger | Lincolnshire |
| Zoe Fail | Norfolk |
| Adam Van Asch | Northamptonshire |
| Fiona Barclay | North Yorkshire & York |
| | Northern Ireland |
| John Pollock | I Northern Ireland |

| Debbie Polwarth | Northumberland, Newcastle, North Tyneside, Gateshead |
|-----------------------|---|
| Ralph Surman | Nottinghamshire |
| Allison Barnes | Oxfordshire |
| Alastair MacPherson | Scotland |
| Patrick O'Donoghue | Sheffield, Rotherham, Doncaster, Barnsley |
| Stephen Baker | Shropshire, Hereford, Worcester |
| Ellen Ferguson | |
| Clare Kellett | Somerset |
| Susan Coates | South Tyneside, Durham, Sunderland, |
| Rebecca Matthews | Teesside & District |
| Beatrice Harvey | Staffordshire & Stoke on Trent |
| Michael Everett | Suffolk |
| John Clark | Surrey, Guernsey, Jersey |
| Tamsin Honeybourne | |
| Malcolm St John-Smith | Wakefield, Kirklees, Calderdale |
| Gareth Lewis | Wales |
| Alec Clark | |
| Avie Kaur | Warwickshire, Coventry, Solihull |
| Tim Farmer | West Sussex |
| Stella Jales | Wiltshire, Swindon |

GENERAL FUND

(see notes 13 to 18)

| a. | £ | £ |
|---|----------------|------------|
| INCOME From Members: Contributions and Subscriptions | | 15,647,000 |
| From Members: Other income from members (specify) | | |
| | 0 | |
| | 0 | |
| | 0 | |
| Total other income from members | <u> </u> | 0 |
| Total of all income from members | - | 15,647,000 |
| Investment income (as at page 12) | | 136,000 |
| Other Income | | 700,000 |
| Income from Federations and other bodies (as at page 4) | 0 | |
| Income from any other sources (as at page 4) | 490,000 | |
| | 100,000 | |
| Total of other income (as at page 4) | | 490,000 |
| | TOTAL INCOME | 16,273,000 |
| EXPENDITURE | | 10,210,000 |
| Benefits to members (as at page 5) | | 4,870,000 |
| Administrative expenses (as at page 10) | | 11,692,000 |
| Federation and other bodies (specify) | | 11,002,000 |
| TUC | 369,000 | |
| Education International | 144,000 | |
| Other | 24,000 | |
| Total expenditure Federation and other bodies | | 537,000 |
| Taxation | | О |
| ТОТ | AL EXPENDITURE | 17,099,000 |
| Surplus (deficit) for year | | (826,000) |
| Amount of general fund at beginning of year | | 6,300,000 |
| Amount of general fund at end of year | | 5,474,000 |

ANALYSIS OF INCOME FROM FEDERATION AND OTHER BODIES AND OTHER INCOME

(see notes 19 and 20)

| DESCRIPTION | £ | £ |
|---|----------------------|---------|
| Federation and other bodies | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| TOTAL FEDERAT | ION AND OTHER BODIES | _ |
| Other income | | |
| Loss on disposal of investments | (10,000) | |
| Retained insurance rebates and commission | 216,000 | |
| Union Learning Fund Report Magazine | 81,000 199,000 | |
| Other income | 4,000 | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | TOTAL OTHER INCOME | 490,000 |
| TOTAL | OF ALL OTHER INCOME | 490,000 |

ANALYSIS OF BENEFIT EXPENDITURE SHOWN AT GENERAL FUND

(see notes 21 to 23)

| | £ | | £ |
|-------------------------------|-----------|--|---|
| Representation – | · · · | brought forward | 1,140,000 |
| Employment Related Issues | (61,000) | Education and Training services | |
| | (01,000) | J | 121,000 |
| | | | 121,000 |
| | | | |
| Representation – | | | |
| Non Employment Related Issues | | | |
| | | | |
| | | Negotiated Discount Services | |
| | | | |
| Communications | | | |
| Communications | 1 201 000 | | |
| | 1,201,000 | | |
| | | Salary Costs | |
| | | · | 3,456,000 |
| Advisory Services | | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| | | | |
| | | | |
| | | Other Benefits and Grants (specify) | |
| Dianuta Panalita | | Insurance on behalf of members | 153,000 |
| Dispute Benefits | | | |
| | | | : |
| | | | |
| | | | |
| | | | |
| Other Cash Payments | | | |
| | | | |
| | | | |
| | : | | |
| | | | |
| carried forward | 1,140,000 | Total (should agree with figure in General Fund) | 4,870,000 |
| | <u></u> | | |

(See notes 24 and 25)

| FUND 2 | | | Fund Account |
|-------------|---|--------------------|---------------------|
| Name: | Dilapidation Reserve | £ | £ |
| Income | | | |
| | From members | | |
| | Investment income (as at page 12) | | |
| | Other income (specify) | | |
| | | | |
| | Total other inco | me as specified | |
| | | Total Income | 0 |
| Expenditure | | | |
| | Benefits to members Administrative expenses and other expenditure (as at page 10) | | |
| | • | tal Expenditure | 0 |
| | Surplus (Def | icit) for the year | 0 |
| | Amount of fund at be | eginning of year | 150,000 |
| | Amount of fund at the end of year (as | Balance Sheet) | 150,000 |
| | Number of members contributin | g at end of year | N/A |

| FUND 3 | 3 | Fund Account |
|-------------|---|---------------|
| Name: | Revaluation Reserve £ | £ |
| Income | | |
| | From members | |
| | Investment income (as at page 12) | |
| | Other income (specify) | |
| | | |
| | Total other income as specifi | ed |
| | Total Incor | me <u>0</u> |
| Expenditure | | |
| • | Benefits to members | |
| | Administrative expenses and other expenditure (as at page 10) | |
| | Total Expenditu | ıre 0 |
| | Surplus (Deficit) for the ye | ear 0 |
| | Amount of fund at beginning of ye | ear 2,027,000 |
| | Amount of fund at the end of year (as Balance She | et) 2,027,000 |
| | Number of members contributing at end of ye | ear N/A |

| FUND 4 | | | Fund Account |
|----------------|---|--------------------|--------------|
| Name: | | £ | £ |
| Income | | | |
| | From members | | |
| | Investment income (as at page 12) | | |
| | Other income (specify) | | |
| | | | |
| | | | |
| | | | |
| | Total other inco | me as specified | |
| | | Total Income | |
| Evenom diárros | | | |
| Expenditure | Benefits to members | | 1 |
| | Administrative expenses and other expenditure (as at page | | - |
| | 10) | | |
| | To | otal Expenditure | |
| | | | |
| | - , | icit) for the year | |
| | Amount of fund at be | | |
| | Amount of fund at the end of year (as | Balance Sheet) | |
| | Number of members contribution | a at and af year | |
| | Number of members contributin | g at end of year | |

| FUND 5 | | | Fund Account |
|-------------|---|--------------------|--------------|
| Name: | | £ | £ |
| Income | | | |
| | From members | | |
| | Investment income (as at page 12) | | |
| | Other income (specify) | | |
| | | | |
| | Total other inco | me as specified | |
| | | Total Income | |
| Expenditure | | | |
| | Benefits to members | | |
| | Administrative expenses and other expenditure (as at page 10) | | |
| | То | tal Expenditure | |
| | Surplus (Def | icit) for the year | |
| | Amount of fund at be | ginning of year | |
| | Amount of fund at the end of year (as | Balance Sheet) | |
| | Number of members contributin | g at end of year | |

| FUND 6 | | | Fund Account |
|-------------|---|--------------------|--------------|
| Name: | | £ | £ |
| Income | | | |
| | From members | | |
| | Investment income (as at page 12) | | |
| | Other income (specify) | | |
| | | | |
| | | ļ | |
| | | | |
| | Total other inco | • | |
| | | Total Income | |
| Expenditure | | | |
| • | Benefits to members | | |
| | Administrative expenses and other expenditure (as at page 10) | | |
| | · | tal Expenditure | |
| | | | |
| | Surplus (Def | icit) for the year | |
| | Amount of fund at be | eginning of year | |
| | Amount of fund at the end of year (as | Balance Sheet) | |
| | | | |
| | Number of members contributing | g at end of year | |

| FUND 7 | | | Fund Account |
|-------------|---|--------------|---------------------|
| Name: | | £ | £ |
| Income | | | |
| | From members | | |
| | Investment income (as at page 12) | | |
| | Other income (specify) | | |
| | | | |
| | Total other income a | s specified | |
| | т | otal Income | |
| Expenditure | | | |
| | Benefits to members | | |
| | Administrative expenses and other expenditure (as at page 10) | | |
| | · · · · · · · · · · · · · · · · · · · | Expenditure | |
| | Surplus (Deficit) | for the year | |
| | Amount of fund at begin | ning of year | |
| | Amount of fund at the end of year (as Bala | ance Sheet) | |
| | Number of members contributing at | end of year | |

(see notes 26 to 31)

| POLITICAL F | UND ACCOUNT 1 | To be completed by trade unions wh | ich maintain their o | wn fund |
|----------------|---|--|-------------------------|--------------------|
| | | | £ | £ |
| Income | Members contributions an Investment income (as at Other income (specify) | | | |
| | | | | |
| | | Total other i | ncome as specified | |
| Evnanditura | | | Total income | |
| Expenditure | Expenditure under secti (Consolidation) Act 199: | on 82 of the Trade Union and Labour Relations 2 (specify) | | |
| | Administration expenses | s in connection with political objects (specify) | | |
| | Non-political expenditur | е | | |
| | | | Total expenditure | |
| | | · | lus (deficit) for year | |
| | | Amount of political fund a | · · · · · · | |
| | | Amount of political fund at the end of year | (as Balance Sneet) | |
| | | Number of members at end of year contributing | to the political fund | |
| | | Number of members at end of the year not contributing | | |
| | embers at end of year who ha | ve completed an exemption notice and do not therefore | | |
| political fund | | | | |
| POLITICAL F | UND ACCOUNT 2 | To be completed by trade unions which act as | s components of a c | entral trade union |
| | | · | ŧ | ŧ |
| Income | Contributions and levies coll Funds received back from Other income (specify) | ected from members on behalf of central political fund n central political fund | | |
| | | Total other | Lincome as specified | |
| | | Total offici | Total income | |
| Expenditure | | | <u></u> | |
| | Expenditure under secti (Consolidation) Act 199 | ion 82 of the Trade Union and Labour Relations 2 (specify) | | |
| | Administration expense | s in connection with political objects (specify) | | |
| | Non-political expenditur | е | | |
| | | 2 | Total expenditure | |
| | | Surp Amount held on behalf of trade union political fund | olus (deficit) for year | |
| | | Amount need on benail of trade union political fund Amount remitted to | | |
| | | Amount held on behalf of central politica | • | |
| | | Number of members at end of year contributing | • | |
| | | Number of members at end of the year not contributing | | |
| Number of me | embers at end of year who ha | ave completed an exemption notice and do not therefore | | |

ANALYSIS OF ADMINISTRATIVE EXPENSES AND OTHER OUTGOINGS EXCLUDING AMOUNTS CHARGED TO POLITICAL FUND ACCOUNTS

(see notes 32 and 33)

| | | £ |
|--|------------|-----------|
| Administrative | | |
| Expenses | | |
| Remuneration and expenses of staff | | 6,081,000 |
| Salaries and Wages included in above | £6,053,000 | |
| Auditors' fees | | 46,000 |
| Legal and Professional fees | | 229,000 |
| Occupancy costs | | 461,000 |
| Stationery, printing, postage, telephone, etc. | | 1,447,000 |
| Expenses of Regional Officials | | 243,000 |
| Expenses of conferences | | 816,000 |
| Other administrative expenses (specify) | | |
| Travel & subsistence | | 523,000 |
| Recruiters in the field | | 66,000 |
| IT running expenses | | 500,000 |
| VAT recovered | | (282,000) |
| Offices expenses | | 124,000 |
| Leasing equipment | | 88,000 |
| Branch expenditure | | 381,000 |
| Research | | (2,000) |
| Net finance charge | | (8,000) |
| | | |
| Other Outgoings | | |
| Interest payable: | | |
| Bank loans (including overdrafts) | | |
| Mortgages | | |
| Other loans | | |
| Depreciation | | 137,000 |
| Taxation | | |
| | | |
| Outgoings on land and buildings (specify) | | |
| Building maintenance | | 67,000 |
| Other outgoings (specify) | | |
| AMiE | | 11,000 |

| Ballots | | 61,000 |
|---|-----------------------|------------|
| Actuarial loss | | 866,000 |
| Results from Trafalgar | | (114,000) |
| Decrease in provision for diminution of investments | | (49,000) |
| | Total | 11,692,000 |
| Charged to: | General Fund (Page 3) | 11,692,000 |
| | Fund (Account) | |
| | Total | 11,692,000 |

ANALYSIS OF OFFICIALS SALARIES AND BENEFITS (see notes 34 to 44 below)

| Total | | £ | 153,720 | | 49,418 | | | | | | |
|-------------------|-------------------------|-------------|--------------------------------|----------------------------------|--------------------|--|--|--|--|--|--|
| | fits | Value £ | | 48,918 | 200 | | | | | | |
| Benefits | Other Benefits | Description | | Salary reimbursement | Clothing Allowance | | | | | | |
| | Pension Contribution | S£ | 22,344 | | | | | | | | |
| Employers N.I. | | ત્મ | 15,036 | | | | | | | | |
| Gross Salary | | £ | 116,340 | | | | | | | | |
| Office held | | | M. Bousted - General secretary | A. Robinson_ President to August | | | | | | | |

ANALYSIS OF INVESTMENT INCOME

(see notes 45 and 46)

| | Political Fund £ | | Other Fund(s) £ |
|-----------------------------------|---|------------------|-----------------------|
| Rent from land and buildings | *************************************** | | |
| Dividends (gross) from: | | | |
| Equities (e.g. shares) | | | 77 000 |
| Interest (gross) from: | | | 77,000 |
| Government securities (Gilts) | | | |
| Mortgages | | | |
| Local Authority Bonds | | | |
| Bank and Building Societies | | | 59,000 |
| Other investment income (specify) | | | |
| | | | |
| | | - | |
| | Total in | vestment income | 136,000 |
| Credited to: | : | | |
| | | al Fund (Page 3) | 136,000 |
| | F | und (Account) | |
| | F | und (Account) | |
| | F | und (Account) | |
| | F | und (Account) | |
| | F | und (Account) | |
| | | Political Fund | |
| | Total Inv | estment Income | 136,000 |

BALANCE SHEET as at

31 December 2012

(see notes 47 to 50)

| | £ | £ |
|---|---|---|
| Fixed Assets (at page 14) | | 5,840,000 |
| , | | |
| | _ | |
| · | U | 3,318,000 |
| Other Assets | | |
| Loans to other trade unions | | |
| Sundry debtors | 532,000 | |
| Cash at bank and in hand | 1,682,000 | |
| Income tax to be recovered | | |
| Stocks of goods | | |
| Others (specify) | | |
| Total of other assets | | 2,214,000 |
| ТОТ | TAL ASSETS | 11,372,000 |
| General Fund (Account) | | 5,474,000 |
| Dilapidation Fund (Account) | | 150,000 |
| Fund (Account) | | |
| Superannuation Fund (Account) | | |
| Political Fund (Account) | | |
| Revaluation Reserve | | 2,027,000 |
| LIABILITIES | 1 | |
| Amount held on behalf of central trade union political fund | | |
| Loans: From other trade unions | | |
| Loans: Other | | |
| Bank overdraft | | |
| Tax payable | | |
| Sundry creditors | | 875,000 |
| Income in advance | | 1,298,000 |
| Provisions | | 537,000 |
| Other liabilities: net pension scheme liability | | 1,011,000 |
| тота | L LIABILITIES | 11,372,000 |
| то | TAL ASSETS | 11,372,000 |
| | Investments (as per analysis on page 15) Quoted (Market value £ 4,103,000) Unquoted Total Investments Other Assets Loans to other trade unions Sundry debtors Cash at bank and in hand Income tax to be recovered Stocks of goods Others (specify) Total of other assets TOT General Fund (Account) Dilapidation Fund (Account) Fund (Account) Superannuation Fund (Account) Political Fund (Account) Revaluation Reserve LIABILITIES Amount held on behalf of central trade union political fund Loans: From other trade unions Loans: Other Bank overdraft Tax payable Sundry creditors Income in advance Provisions Other liabilities: net pension scheme liability | Fixed Assets (at page 14) Investments (as per analysis on page 15) Quoted (Market value £ 4,103,000) Unquoted Total Investments Other Assets Loans to other trade unions Sundry debtors Cash at bank and in hand Income tax to be recovered Stocks of goods Others (specify) Total of other assets TOTAL ASSETS General Fund (Account) Pultical Fund (Account) Political Fund (Account) Revaluation Reserve LIABILITIES Amount held on behalf of central trade union political fund Loans: From other trade unions Loans: Other Bank overdraft Tax payable Sundry creditors Income in advance Provisions |

FIXED ASSETS ACCOUNT

(see notes 51 to 55)

| | Land and Bound Freehold Le | Furniture and Equipment £ | Motor Vehicles £ | Not used for union business £ | Total £ |
|---|----------------------------|------------------------------------|------------------------|-------------------------------|------------|
| Cost or Valuation | | | | | |
| At start of year | 5,930,000 | 555,000 | | | 6,485,000 |
| Additions | _ | 79,000 | | | 79,000 |
| Disposals | _ | - | | | |
| Revaluation/Transfers | | • | | | |
| At end of year | 5,930,000 | 634,000 | | | 6,564,000 |
| Accumulated Depreciation At start of year | 171,000 | 416,000 | | | 587,000 |
| Charges for year | 51,000 | 86,000 | | | 137,000 |
| Disposals | - | - | | | _ |
| Revaluation/Transfers | - | - | | | - |
| At end of year | 222,000 | 502,000 | | | 724,000 |
| Net book value at | 5 700 000 | 122.000 | | | E 040 000 |
| end of year | 5,708,000 | 132,000 | | | 5,840,000 |
| Net book value at end of previous year | 5,759,000 | 139,000 | | | 5,898,000 |

ANALYSIS OF INVESTMENTS

(see notes 56 and 57)

| QUOTED | | All Funds | Political Fund |
|----------|--|---|----------------|
| | | Except Political | |
| | | Funds £ | £ |
| | | | |
| | Equities (e.g. Shares) | | |
| | | 2,854,000 | |
| | Carramana A Carramitina (Cilta) | | |
| | Government Securities (Gilts) | 404.000 | |
| | | 464,000 | |
| | Other quoted securities (to be specified) | | |
| | | | |
| | | | |
| | TOTAL QUOTED (as Balance Sheet) | 3,318,000 | |
| | Market Value of Quoted Investment | 4,103,000 | |
| | | | |
| | | | |
| | | | |
| UNQUOTED | Equities | V-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1 | |
| | | | |
| | | | |
| | Government Securities (Gilts) | | |
| | | | |
| | Mortgages | | |
| | Wortgages | | |
| | | | |
| | Bank and Building Societies | | |
| | | | |
| | | | |
| | Other unquoted investments (to be specified) | | |
| | TOTAL LINIOLIOTER (. T.) | | |
| | TOTAL UNQUOTED (as Balance Sheet) | | |
| | Market Value of Unquoted Investments | | |

ANALYSIS OF INVESTMENT INCOME (CONTROLLING INTERESTS) (see notes 58 and 59)

| Does the union, or any constituent part of the union, have a controlling interest in any limited company? If YES name the relevant companies: | | YES | NO |
|--|-----------------------------------|--------------------|---|
| | | STRATION NUMB | |
| COMPANY NAME | registered in Engl registered) | and & Wales, state | where |
| Trafalgar Conferences Limited | 06614122 | | |
| | | | |
| | | | |
| | | | |
| | · · · · | | |
| | | | |
| | | | |
| Are the charge which are controlled by the union | | | |
| Are the shares which are controlled by the union registered in the names of the union's trustees? | | YES | NO |
| If NO, state the names of the persons in whom the shares controlled by the union are registered. | | L | |
| COMPANY NAME | NAMES OF SHAI | REHOLDERS | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | *************************************** |
| | | | |
| | i | | |

SUMMARY SHEET

(see notes 60 to 71)

| | All funds except Political Funds £ | Political Funds £ | Total Funds £ |
|--|--|--------------------------------|--|
| INCOME | | | |
| From Members | 15,647,000 | | 15,647,000 |
| From Investments | 136,000 | | 136,000 |
| Other Income (including increases by revaluation of assets) | 490,000 | | 490,000 |
| Total Income | 16,273,000 | | 16,273,000 |
| EXPENDITURE (including decreases by revaluation of | | | |
| Total Expenditure | 17,099,000 | | 17,099,000 |
| Funds at beginning of year (including reserves) Funds at end of year | 8,477,000 | | 8,477,000 |
| Funds at end of year | 5,,000 | | |
| (including reserves) | 7,651,000 | | 7,651,000 |
| (including reserves) ASSETS | 7,651,000 | | |
| | 7,651,000 Fixed Assets | | |
| | | | 7,651,000 |
| | Fixed Assets | | 7,651,000 5,840,000 |
| | Fixed Assets Investment Assets | Total Assets | 7,651,000 5,840,000 3,318,000 |
| | Fixed Assets Investment Assets | Total Assets Total Liabilities | 7,651,000 5,840,000 3,318,000 2,214,000 |

NOTES TO THE ACCOUNTS

(see notes 72 and 73)

All notes to the accounts must be entered on or attached to this part of the return.

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Notes to the accounts for the year ended 31 December 2012

| 1 | OTHER INCOME | 2012 £'000 | 2011 £'000 |
|---|---|---------------|---------------|
| | Dividend and interest income | 136 | 93 |
| | Loss on disposals | (10) | |
| | Retained insurance rebates and commission | 216 | 228 |
| | Union Learning Fund | 81 | 196 |
| | Trust Fund management charge | _ | 27 |
| | Report magazine | 199 | 202 |
| | Other income | 4 | 42 |
| | | 626 | 788 |
| | | | |
| 2 | STAFF COSTS | 2012 £'000 | 2011 £'000 |
| | Salaries and employer's NI | 8,389 | 8,033 |
| | Pensions costs | 1,049 | 978 |
| | Pensions to former employees | 47 | (37) |
| | Staff training and recruitment | 131 | 181 |
| | | 9,616 | 9,155 |
| | | | |
| 3 | PROPERTY AND EQUIPMENT COSTS | 2012 £'000 | 2011 £'000 |
| | Rates and rent | 297 | 238 |
| | Lighting, heating and cleaning | 119 | 91 |
| | Office expenses | 124 | 133 |
| | Leasing equipment | 88 | 70 |
| | IT running expenses | 500 | 452 |
| | Maintenance of plant and equipment | 10 | 5 |
| | Building maintenance | 67 | 17 |
| | Depreciation | 137 | 92 |
| | Insurance for London office | 35 | 37 |
| | | 1,377 | 1,135 |

Notes to the accounts for the year ended 31 December 2012

| 4 | COMMUNICATION COSTS | 2012 £'000 | 2011 £'000 |
|---|---|---------------|---------------|
| | Postage and telephone | 401 | 338 |
| | Printing: | | |
| | Booklets, bulletins and pamphlets | 264 | 244 |
| | - General | 85 | 89 |
| | Stationery | 48 | 45 |
| | Publicity and advertising | 649 | 602 |
| | Recruiters in the field | 66 | 49 |
| | | 1,513 | 1,367 |
| | | - | |
| 5 | MEMBERSHIP ACTIVITY | 2012 £'000 | 2011 £'000 |
| | Annual Conference expenses | 437 | 458 |
| | Travelling expenses | 363 | 303 |
| | Subsistence | 160 | 149 |
| | Expenses of other conferences and meetings | 378 | 367 |
| | Association of Managers in Education | 11 | 277 |
| | Research | (2) | 10 |
| | Delegates' expenses to international meetings | 1 | 9 |
| | Subscriptions, affiliation fees and donations: | | |
| | TUC | 369 | 318 |
| | - Education International | 144 | 149 |
| | Others | 24 | 25 |
| | Branch expenditure | 381 | 473 |
| | Ballots | 61 | 404 |
| | | 2,327 | 2,942 |

| 6 | BENEFITS TO MEMBERS | 2012 | 2011 |
|---|--|--------------------------|---------------|
| | DEIVERTION OF WEIGHT | £,000 | £'000 |
| | Legal assistance* | (61) | 37 |
| | Regional officials | 243 | 225 |
| | Insurance on behalf of members | 153 | 155 |
| | Monthly mailings | 1,201 | 1,039 |
| | Sustentation Fund | | 7 |
| | Training courses | 121 | 130 |
| | | 1,657 | 1,593 |
| | *2012 Includes write back of provision of £61K no lo | onger required. | |
| | ZOTZ MORGOS WINO SOSKOT PROVIDENCE ZOTYCHO K | 71gor 104anoan | |
| | | | |
| 7 | PROFESSIONAL COSTS | 2012 £'000 | 2011 £'000 |
| | Audit and accountancy | 46 | 42 |
| | Consultancy and other professional services | 229 | 179 |
| | | 275 | 221 |
| | | | |
| | ENDLOVEES | 2012 | 0011 |
| 8 | EMPLOYEES | £'000 | 2011 £'000 |
| | The average number during the year was: | | |
| | Regional & national casework officials | 48 | 45 |
| | Organisers (incl. learning organisers) | 12 | 12 |
| | Office staff* | 132 | 129 |
| | Casual workers | 5 | 4 |
| | | 197 | 190 |
| | *Incuded in the above are seven former employees | whose pensions are enhan | aced by ATI |
| | moded in the above are seven former employees | whose pensions are ennar | lood by ATE. |
| | | | |
| 9 | NET FINANCE CHARGE | 2012 £'000 | 2011 £'000 |
| | Expected return on pension scheme assets | 574 | 563 |
| | - 4 | 2 | 220 |

(566)

8

Interest on pension scheme liabilities

(488)

75

Notes to the accounts

for the year ended 31 December 2012

| 10 NON OPERATIONAL ITEMS | 2012 £'000 | | 2011 £'000 |
|--|--|--|---|
| Decrease/(Increase) in provision for diminution in value against investments | 49 | | (38) |
| Results of Trafalgar Conferences | 114 | | (4) |
| | 163 | | (42) |
| Trafalgar Conference | | | |
| Turnover | 225 | | 268 |
| Costs | (111) | | (218) |
| Write back of assets previously written off | | | |
| Depreciation of Fixtures and Fittings | 0 | | (54) |
| Surplus/(Deficit) | 114 | | (4) |
| 11 TANGIBLE FIXED ASSETS | | Furniture | |
| | Freehold properties £'000 | fittings and equipment £'000 | Total £'000 |
| Cost or valuation | properties | equipment | |
| | properties | equipment | |
| Cost or valuation | properties £'000 | equipment £'000 | £,000 |
| Cost or valuation At 1 January 2012 | properties £'000 | equipment £'000 | £,000 |
| Cost or valuation At 1 January 2012 Revaluation in year | properties £'000 | equipment £'000 555 | £'000 6,485 |
| Cost or valuation At 1 January 2012 Revaluation in year Additions | properties £'000 5,930 | equipment £'000 555 | £'000 6,485 |
| Cost or valuation At 1 January 2012 Revaluation in year Additions At 31 December 2012 | properties £'000 5,930 | equipment £'000 555 | £'000 6,485 |
| Cost or valuation At 1 January 2012 Revaluation in year Additions At 31 December 2012 Depreciation | properties £'000 5,930 5,930 | 555 79 634 | £'000 6,485 |
| Cost or valuation At 1 January 2012 Revaluation in year Additions At 31 December 2012 Depreciation At 1 January 2012 | properties £'000 5,930 5,930 | ### Equipment | £'000 6,485 79 6,564 |
| Cost or valuation At 1 January 2012 Revaluation in year Additions At 31 December 2012 Depreciation At 1 January 2012 Charge for the year | properties £'000 5,930 5,930 171 51 | equipment £'000 555 79 634 416 86 | £'000 6,485 79 6,564 587 137 |
| Cost or valuation At 1 January 2012 Revaluation in year Additions At 31 December 2012 Depreciation At 1 January 2012 Charge for the year At 31 December 2012 | properties £'000 5,930 5,930 171 51 | equipment £'000 555 79 634 416 86 | £'000 6,485 79 6,564 587 137 |

The London Land and buildings were revalued on a open market basis as at 31 December 2009 by GVA Grimley an independent firm of chartered Surveyors. On a historical cost basis the freehold properties would have been included at an original cost of £3.857 million (2011:£3.857m) with an aggregate depreciation of £0.388M.

12 INVESTMENTS

| CINTROLINE CONTRACTOR | £'000 |
|-----------------------------------|-------------|
| Cost | |
| At 1 January 2012 | 3,371 |
| Additions | 241 |
| Disposals | (211) |
| At 31 December 2012 | 3,401 |
| Provision for diminution in value | |
| At 1 January 2012 | 132 |
| Decrease in provision | (49) |
| At 31 December 2012 | 83 |
| Net book value | |
| At 31 December 2012 | 3,318 |
| At 31 December 2011 | 3,239 |

The net book value of the quoted securities is further analysed below together with their comparative market values:

| | 20 | 2012 | | 2011 | |
|-------------------|----------------------------|--------------------------|----------------------------|--------------------------|--|
| | Net Book Value £'000 | Market Value £'000 | Net Book Value £'000 | Market Value £'000 | |
| UK Fixed Interest | 464 | 518 | 487 | 533 | |
| Equities: UK | 1,329 | 1,646 | 1,280 | 1,499 | |
| Europe | 87 | 98 | 83 | 84 | |
| US | 199 | 298 | 190 | 268 | |
| Japan | 41 | 41 | 40 | 40 | |
| Far East | 74 | 104 | 58 | 72 | |
| Other | 1,124 | 1,398 | 1,101 | 1,224 | |
| | 3,318 | 4,103 | 3,239 | 3,720 | |
| | | | | | |

Subsidiary undertakings

The Association owns two ordinary shares of £1 each, being 100% of the issued share capital, of Trafalgar Conferences Limited. The company is incorporated in England. The principal trade of the company is providing conference services.

Notes to the accounts

for the year ended 31 December 2012

| 13 DEBTORS | 2012 £'000 | 2011 £'000 |
|--|---------------|---------------|
| Trade debtors | 163 | 41 |
| VAT debtor | 48 | 34 |
| Other Debtors | 47 | 43 |
| Prepayments and accrued income | 274 | 308 |
| | 532 | 426 |
| 14 CREDITORS: AMOUNTS FALLING DUE WITHIN O | ONE YEAR | |
| | 2012 £'000 | 2011 £'000 |
| Trade creditors | 197 | 430 |
| Social security costs and other taxes | 233 | 235 |
| Other creditors and accruals | 445 | 613 |
| | 875 | 1,278 |
| 15 PROVISION FOR LIABILITIES AND CHARGES | | |
| | 2012 £'000 | 2011 £'000 |
| At 1 January | 533 | 611 |
| Increased/(Realeased) in the year | 4 | (78) |
| At 31 December | 537 | 533 |
| | | |

The Association has provided for unfunded pension costs payable to certain employees and former employees, where the Association has agreed to fund the differential between the pension payable under the Association's schemes and the Teachers' Superanuation Scheme.

16 REVALUATION RESERVE

| | £'000 |
|-------------------------|------------|
| As at 1 January 2012 | 2,027 |
| As at 31 December 2012 | 2,027 |
| | \ <u>\</u> |
| 17 DILAPIDATION RESERVE | |
| | £'000 |

| | 2 000 |
|------------------------|-------|
| As at 1 January 2012 | 150 |
| As at 31 December 2012 | 150 |

18 NET CASH OUTFLOW FROM OPERATING ACTIVITIES

| | | | 2012 £'000 | | 2011 £'000 |
|--------|--|--------------------------------|-----------------------|---------|------------------------------------|
| Oper | ating (deficit) for the year | | (210) | | (266) |
| Divid | end and interest income receivable | | (136) | | (93) |
| Depr | eciation | | 137 | | 146 |
| Loss | on sale of investments | | 10 | | - |
| Provi | sion for liabilities and charges | | 4 | | (78) |
| Sund | lry debtors and prepayments | | (106) | | 108 |
| Provi | ision against Trafalgar Conferences | | 114 | | *** |
| Sunc | lry creditors and accrued expenses | | (403) | | (76) |
| Subs | scription income received in advance | | 22 | | 167 |
| Net o | cash (outflow) from Operating Activities | | (568) | | (92) |
| 19 REC | ONCILIATION OF NET CASH FLOW TO | NOVEME | NT IN NET | FUNDS | , |
| | | | 2012 £'000 | | 2011 £'000 |
| (Deci | rease)/increase in cash | | (551) | | 141 |
| Net f | unds at 1 January | | 2,233 | | 2,092 |
| Net f | unds at 31 December | | 1,682 | | 2,233 |
| 20 ANA | LYSIS OF NET FUNDS | | | | |
| | 1 | At January 2012 £'000 | Cash Flow £'000 | changes | At 31 December 2012 £'000 |
| Cast | n & deposits at banks | 2.000 | 2 300 | | 2 300 |
| | building societies | 2,233 | (551) | | 1,682 |

21 CONTINGENT LIABILITIES

The Association is involved in numerous ongoing legal cases on behalf of its members, the outcome of which is inevitably uncertain. Provision has been made for the estimated unbilled furture costs where the Association considers that they may not be totally recovered.

22 OPERATING LEASE COMMITMENTS

At 31 December 2012 there were annual commitments under non-cancellable operating leases as set out below:

| | 2012 | 2011 |
|---|-------|-------|
| | £'000 | £'000 |
| Operating leases which expire: | | |
| Within one year | 27 | 5 |
| In the second to fifth years inclusive | 98 | 93 |
| | 125 | 98 |
| Leases relate to IT and office equipment. | | |

23 STAFF PENSION SCHEMES

The Association operates three pension schemes as follows:

(a) Defined Contribution Scheme

The Association operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the Association in an independently administered fund. The charge for the year was £81,297 (2011: £69,585).

(b) Defined Benefit Scheme

The Association operates a funded defined benefit pension scheme. This provides benefits based on final pensionable pay.

A full actuarial valuation of this scheme was carried out by a qualified independent actuary as at 1 April 2010. It showed that the actuarial value of the assets at 1 April 2010 was $\mathfrak{L}9,453,000$. The estimated actuarial value of the liabilities was assessed as being $\mathfrak{L}10,638,000$, which represents an actuarial deficit of $\mathfrak{L}1,185,000$. This results in a funding level of 89% comparing the assets to the projected liabilities.

The contributions made by the employer over the financial year equate to £680,000 which is equivalent to 19.3% of pensionable earnings. This contribution rate is to continue until reviewed following the next triennial valuation of the scheme in 2013.

The recommendation of the actuary in respect of the full actuarial valuation was for ATL to make an additional payment of £164,000 per annum for a 10-year period commencing from 1st April 2011, which ATL agreed.

FRS17

The full actuarial valuation carried out as at 1 April 2010, has been updated by the Association's actuaries to take account of FRS17 in order to assess the liabilities of the scheme as at 31 December 2012. The scheme assets are stated at their market value as at 31 December 2012.

The main financial assumptions, used in preparing the 2012 valuation under FRS17, were:

| | 2012 | 2011 | 2010 |
|--|-------|-------|-------|
| Rate of increase in pensionable salaries | 4.10% | 4.00% | 4.50% |
| Discount rate | 4.40% | 4.70% | 5.40% |
| Inflation assumption | 3.10% | 3.00% | 3.50% |
| Revaluation rate for deferred pensioners | 3.10% | 3.00% | 3.50% |
| Demographic assumptions | | | |
| As at 31 December | 2012 | 2011 | |
| Retiring today | | | |
| Males | 24.2 | 24.1 | |
| Females | 26.6 | 26.5 | |
| Retiring in 20 years | | | |
| Males | 26.2 | 26.1 | |
| Females | 28.2 | 28.4 | |

23 STAFF PENSION SCHEMES (continued)

Net assets of the scheme

The fair value of the assets in the scheme and the expected rate of return at 31 December 2012 were:

| 2012 were. | 2012 £'000 | 2011 £'000 |
|---|----------------------|--------------------|
| Insurance policy | | |
| Equities | 6,202 | 5,151 |
| Bonds/gilts | 6,121 | 5,022 |
| Property | 849 | 802 |
| Cash | 310 | 494 |
| Total market value of assets | 13,482 | 11,469 |
| Present value of liabilities | (14,493) | (11,701) |
| Surplus in the scheme in accordance with FRS17 | (1,011) | (232) |
| Present value of scheme liabilities, fair value of ass | ets and surplus | |
| | 2012 £'000 | 2011 £'000 |
| Fair value of scheme assets | 13,482 | 11,469 |
| Present value of scheme liabilities | 14,493 | 11,701 |
| (Deficit) in scheme | (1,011) | (232) |
| Reconciliation of opening and closing balances of the | present value of the | scheme liabilities |
| | 2012 £'000 | 2011 £'000 |
| Scheme liabilities at start of period | 11,701 | 8,957 |
| Current service cost | 765 | 314 |
| Interest cost | 566 | 488 |
| Contributions by scheme participants | 226 | 185 |
| Actuarial losses | 1,358 | 2,075 |
| Benefits paid, death in service insurance premiums and expenses | (123) | (318) |
| Scheme liabilities at end of period | 14,493 | 11,701 |
| | | |

23 STAFF PENSION SCHEMES (continued)

Reconciliation of opening and closing balances of the fair value of scheme assets

| , , | | |
|--|---------------------|-----------------------|
| | 2012 £'000 | 2011 £'000 |
| Fair value of scheme assets at start of year | 11,469 | 9,786 |
| Expected return on scheme assets | 574 | 563 |
| Actuarial gains/(losses) | 492 | 469 |
| Contributions by employer | 844 | 784 |
| Contributions by scheme participants | 226 | 185 |
| Benefits paid, death in service insurance premiums and expenses | (123) | (318) |
| Fair value of scheme assets at end of year | 13,482 | 11,469 |
| The following is an analysis of the amounts recognis and statement of total recognised gains and losses: | | d expenditure account |
| Movement in the FRS17 deficit during the year | 2012 £'000 | 2011 £'000 |
| Income and expenditure account | | |
| Current service cost | (765) | (314) |
| Other finance income | | |
| Expected return on pension scheme assets | 574 | 563 |
| Interest on pension scheme liabilities | (566) | (488) |
| Total charge to income and expenditure | (757) | (239) |
| Actuarial loss recognised in the statement of total | al recognised gains | and losses |
| | 2012 £'000 | 2011 £'000 |
| Actual return less expected return on pension scheme assets | 492 | 469 |
| - As percentage of year end scheme assets | | |
| Experience gains and losses arising on the scheme liabilities | (193) | (4) |
| As percentage of present value of year end scheme liabilities | | |
| Changes in assumptions underlying the present value of the scheme liabilities | (1,165) | (2,071) |
| - As percentage of present value of year end | | |

The company expects to contribute around 19.3% of pensionable salary plus £164,000 to ATL's pension and life assurance scheme in the next accounting year.

(866)

(1,606)

scheme liabilities

Total amount recognised

23 STAFF PENSION SCHEMES (continued)

| | 2012 £'000 | 2011 £'000 |
|--|---------------|---------------|
| Movement in the surplus during the year | | |
| (Deficit)/surplus in scheme at beginning of year | (232) | 829 |
| Movement in year: | | |
| Current service cost | (765) | (314) |
| Settlement | | |
| Net finance charge | 8 | 75 |
| Contributions | 844 | 784 |
| | 87 | 545 |
| Actuarial loss | (866) | (1,606) |
| (Deficit) in the scheme at the end of the year | (1,011) | (232) |

Contributions are currently paid at the rate of 25.8% of pensionable pay of which the member pays 6.5% of pensionable pay.

The actuarial gains and losses are those resulting from the actual performance of the scheme being different from that predicted, for example from changes in economic conditions, from the performance of the investment managers who manage the scheme's assets or from changes in the demographic profile of ATL's employees.

| | 2012 £'000 | 2011 £'000 | 2010 £'000 | 2009 £'000 | 2008 £'000 |
|--|---------------|---------------|---------------|---------------|---------------|
| History of experience gains and losses | | | | | |
| Defined benefit obligation | 14,493 | 11,701 | 8,957 | 8,155 | 6,290 |
| Plan assets | 13,482 | 11,469 | 9,786 | 8,716 | 8,162 |
| (Deficit)/surplus | (1,011) | (232) | 829 | 561 | 1,872 |
| Experience adjustments on plan liabilities | (193) | (4) | (229) | (201) | 116 |
| Experience adjustments on plan assets | 492 | 469 | 587 | (115) | (1,737) |

(c) Multi-employer pension scheme

ATL is a member of a multi-employer pension scheme administered by The Pensions Trust with investments in the growth plan (the plan). The plan is funded and is not contracted-out of the state scheme.

ATL paid contributions at a variable rate between 10-20% during the accounting period with members paying a contribution between 5-10%.

As at the balance sheet date there were 13 active members of the plan employed by ATL. ATL has closed the plan to new entrants.

It is not possible in the normal course of events to identify on a reasonable and consistent basis the share of underlying assets and liabilities belonging to individual participating employers. The plan is a multi-employer scheme, where the assets are co-mingled for investment purposes, and benefits are paid out of the plan's total assets. Accordingly, due to the nature of the plan, the accounting charge for the period under FRS17 represents the employer contribution payable. Contributions paid during the year ended 31 December 2012 were £81K.

The valuation results at 30 September 2011 were completed in 2012 and have been formalised. The valuation of the plan was performed by a professionally qualified actuary using the Projected Unit Method. The market value of the plan's assets at the valuation date was £780 million and the plan's technical provisions (ie past service liabilities) were £928 million. The valuation therefore revealed a shortfall of assets compared with the value of liabilities of £148 million, equivalent to a funding level of 84%.

The financial assumptions underlying the valuation as at 30 September 2011 were as follows:

| | | | | % р | ā |
|---------------------------------|--|--|-------|-----|---|
| Rate of return pre-retirement | | | | 4.9 | |
| Rate of return post-retirement: | | | | | |
| Active/deferred | | | | 4.2 | |
| Pensioners | | | | 4.2 | |
| Bonuses on accrued benefits | | | Nave. | 0.0 | |
| Inflation: Retail Price Index | | | | 2.9 | |
| Inflation: Consumer Price Index | | | | 2.4 | |

The additional contributions required from ATL for the year from 1 April 2013 will be £94,034 per annum. This contribution is payable monthly, together with the standard scheme contributions.

24 POST BALANCE SHEET EVENT

On 15th November 2012 the union exchanged contracts for the sale of its freehold property at 8 - 9 Northumberland Road for a price of £4.75m. The sale is, however, conditional upon the receipt of planning permission and has an end date of 28 March 2013 for that to be granted. A tax liability of approximately £450k would arise in respect of the disposal. In view of the conditional nature of the contract and uncertainty over eventual completion no adjustments have been made in the financial statements to 31 December 2012.

Summary financial information extracted from the full accounts

SUMMARY INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31 December 2012

| | 2012 £'000 | 2011 £'000 |
|---------------------------------------|---------------|----------------|
| Subscription income | 15,647 | 15,116 |
| Other income | 626 | 788 |
| Total income | 16,273 | 15,904 |
| Total expenditure | (16,483) | (16, 170) |
| Operating (deficit) | (210) | (266) |
| Non operational items | 163 | (42) |
| | (47) | (308) |
| Items related to FRS17 | 87 | 545 |
| Surpus for the year | 40 | 237 |
| SUMMARY BALANCE SHEET AT 31 DECEMBER | 2012 | |
| | 2012 £'000 | 2011 £'000 |
| Fixed assets | 5,840 | 5,898 |
| Investments | 3,318 | 3,239 |
| Current assets | 2,214 | 2,659 |
| Current liabilities | (2,173) | (2,554) |
| Provision for liabilities and charges | (537) | (533) |
| Net assets excluding pension scheme | 8,662 | 8, <i>70</i> 9 |
| Net pension scheme asset | (1,011) | (232) |
| | 7,651 | 8,477 |
| General fund | 5,474 | 6,300 |
| Dilapiations provision | 150 | 150 |
| Revaluation reserve | 2,027 | 2,027 |
| | 7,651 | 8,477 |

Statement to members

as required under the Trade Union and Labour Relations (Consolidation) Act 1992 (Amended) for the year ended 31 December 2012

SUMMARY OF SALARIES AND BENEFITS PROVIDED

| Name | Position | Details | Amount £ |
|--------------|----------------------------|-----------------------|-------------|
| M Bousted | General secretary | Salary | 116,340 |
| | | Pension contributions | 22,344 |
| A Robinson | President – to August | Clothing allowance | 500 |
| | | Salary reimbursement | 48,918 |
| Hank Roberts | President – from September | Clothing allowance | - |
| | | Salary reimbursement | ••• |

In addition, six officers of ATL, who are members of the Executive Committee, receive clothing allowances totalling £2,000. The president's allowance is separately shown above. All the other members of the Executive Committee do not receive any salary from ATL or any benefits. All members of the Executive Committee are reimbursed for any expenditure incurred by them in the performance of their duties on behalf of ATL as are the general secretary and the president.

ACCOUNTING POLICIES

(see notes 74 and 75)

| SIGNATURES TO THE ANN (see notes 76 and 77) | | UR | N | |
|--|------------------|-------|-----------|------|
| including the accounts and balance sheet of | contained in the | retur | n. | |
| Secretary's Signature: Mando Nondo Signature: Hank Roberts Name: Mando Konspo Name: HANK Losers | | | | |
| Date: 18 · h · 13 . Date: | 1914/13 | | | **** |
| CHECK LIST | nt. | | | |
| (see notes 78 to 80) (please tick as appropri | ate) | | | |
| IS THE RETURN OF OFFICERS ATTACHED? (see Page 2 and Note 12) | YES | × | NO | |
| HAS THE RETURN OF CHANGE OF OFFICERS BEEN COMPLETED? | YES | × | NO | |
| (see Page 2 and Note 12) HAS THE RETURN BEEN SIGNED? (see Pages 19 and 21 and Notes 76 and 77) | YES | X | NO | |
| HAS THE AUDITOR'S REPORT BEEN COMPLETED? (see Pages 20 and 21 and Notes 2 and 77) | YES | X | NO | |
| IS A RULE BOOK ENCLOSED? (see Notes 8 and 78) | YES | X | NO | |
| A MEMBER'S STATEMENT IS: (see Note 80) | ENCLOSE D | X | TO FOLLOW | |

(see Page 17 and Notes 7 and 59)

Accounting policies for the year ended 31 December 2012

ACCOUNTING CONVENTION

The accounts are prepared under the historical cost convention, modified to include the revaluation of land and buildings, and follow all applicable accounting standards.

SUBSCRIPTION INCOME

Subscription income is accounted for on a receipts basis for the current year with income received in advance being deferred into the following year.

EXPENDITURE

All expenditure in the accounts is inclusive of VAT where applicable.

TANGIBLE FIXED ASSETS

a) Land and buildings - land and buildings are stated at open market valuation. Full valuations are made by an independent professionally qualified valuer every five years and in the intervening years these valuations are updated by ATL.

Buildings are depreciated on a straight line basis over 50 years.

- b) Equipment all capitalised equipment is stated at cost and depreciated over its useful life on a straight line basis as follows:
 - furniture, fittings and equipment five years
 - computer equipment three years.

CORPORATION TAX

Corporation tax is payable on investment income and chargeable gains but only to the extent that these exceed provident benefit expenditure.

INVESTMENTS

Investments are stated at the lower of cost or market value at the balance sheet date.

PENSION COSTS

ATL operates three pension schemes as follows:

- a) Defined Contribution Scheme contributions are charged to the income and expenditure account as they become payable in accordance with the rules of the scheme.
- b) Defined Benefit Scheme pension scheme assets are measured using market values. Pension scheme liabilities are measured using the Projected Unit Method and discounted at the current rate of return on a high quality corporate bond of equivalent term and currency to the liability. The increase in the present value of ATL's defined benefit pension scheme expected to arise from employee service in the period is charged to the income and expenditure account. The expected return on the scheme's assets and the increase during the period in the present value of the scheme's liabilities arising from the passage of time are included in other finance charges. Actuarial gains and losses are recognised by transfer to the general fund.
- c) ATL is a member of a multi-employer pension scheme administered by The Pensions Trust with investments in the growth plan (the plan). The plan is funded and is not contracted-out of the state scheme.

OPERATING LEASES

Rental payments in respect of operating leases are charged to the income and expenditure account.

BRANCH ACCOUNTS

The union operates a number of branches throughout the country which hold money for their local operating purpose. Expenses incurred by the branches are reimbursed by the union and included in the accounts. The funds of the branches are part of the union's finances; however, due to the immaterial amounts involved they are not included within the balance sheet.

AUDITOR'S REPORT

(see notes 81 to 86)

made in accordance with section 36 of the Trade Union and Labour Relations (Consolidation) Act 1992.

| 1. | In the opinion of the auditors or auditor do the accounts they have audited and which are |
|----|---|
| | contained in this return give a true and fair view of the matters to which they relate? |
| | (See section 36(1) and (2) of the 1992 Act and notes 83 and 84) |
| | |



If "No" please explain below.

- 2. Have the auditors or auditor carried out such investigations in the preparation of their audit report as will enable them to form an opinion as to:
 - (a) whether the trade union has kept proper accounting records in accordance with section 28 of the 1992 Act;
 - (b) whether it has maintained a satisfactory system of control over its transactions in accordance with the requirements of that section; and
 - (c) whether the accounts to which the report relates agree with the accounting records? (See section 36(3) of the 1992 Act, set out in note 83)



If "No" please explain below.

- 3. Are the auditors or auditor of the opinion that the union has complied with section 28 of the 1992 Act and has:
 - (a) kept proper accounting records with respect to its transactions and its assets and liabilities; and
 - (b) established and maintained a satisfactory system of control of its accounting records, its cash holding and all its receipts and remittances.

(See section 36(4) of the 1992 Act set out in rule 83)



IT No" please explain below.

4. Please set out a copy of the report made by the auditors or auditor to the union on the accounts to which this AR21 relates. The report is to set out the basis upon which the audit has been conducted and/or such other statement as the auditor considers appropriate. Such a statement may be provided as a separate document. (See note 85)

Independent Auditor's Report

to the Members of the Association of Teachers and Lecturers

Chantrey Vellacott DFK

We have audited the financial statements of the Association of Teachers and Lecturers (ATL) for the year ended 31st December 2012 which comprise the Income and Expenditure Account, Statement of Total Recognised Gains and Losses, the Balance Sheet, the Cash Flow Statement, and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the ATL's members, as a body, in accordance with Trade Union and Labour Relations (Consolidation) Act 1992. Our audit work has been undertaken so that we might state to ATL's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than ATL and ATL's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of the ATL's Executive Committee and auditor

As explained more fully in the Statement of ATL's Executive Committee's Responsibilities, the ATL's Executive Committee are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to ATL's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by ATL's Executive Committee; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the honorary treasurers' report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of ATL's affairs as at 31st December 2012 and of its surplus/deficit for the year then ended
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice
- have been prepared in accordance with the requirements of the Trade Union and Labour Relations (Consolidation) Act 1992.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Trade Union and Labour Relations (Consolidation) Act 1992 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us
- the ATL has not maintained a satisfactory system of control over its transactions in accordance with the requirements of that section
- the financial statements are not in agreement with the accounting records and returns
- certain disclosures within the form AR21 of Officers' remuneration specified by law are not
- we have not received all the information and explanations we require for our audit.

Charbrey Vellacose DFK LLP CHANTREY VELLACOTT DFK LLP

Chartered Accountants and Statutory Auditor London

Date: 13 March 2013

AUDITOR'S REPORT (continued)

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| Signature(s) of auditor or auditors: | Chanbrey Vellacout DTKLUP | | | |
| Name(s): | Chantrey Vellacott DFK | | | |
| Profession(s) or Calling(s): | Chartered Accountants | | | |
| Address(es): | Russell Square House 10-12 Russell Square London WC1B 5LF | 8.0 | | |
| Date: | 24 April 2013 | | | |
| Contact name and telephone number: | Philip Clark 0207 509 9305 | | | , |

N.B. When notes to the accounts are referred to in the auditor's report a copy of those notes must accompany this return.