

**FOI Release**  
**Information released under the Freedom of Information Act**

**Title:** Cost of Hiring External Senior Civil Servants

**Date of release:** 24 April 2014

**Information request**

1. The cost of external recruitment consultants for each of the Senior Civil Service (SCS) posts appointed over the past two financial years.
2. The total cost of advertising externally for SCS posts over the past two financial years.
3. How many of those posts were eventually awarded to an internal candidate.

**Information released**

1. BIS advertised for 15 SCS posts in the last two financial years. 14 of these incurred recruitment fees and are listed below.

<b>Post/Team</b>	<b>All costs ex-VAT</b>
1 Director General - Knowledge & Innovation	Fee £30,000
1 Chief Executive - UK Space Agency	Fee £24,000
1 Director General - Organisational Effectiveness	Fee £20,700
3 Directors - UKTI Managing	Fee £61,200
1 Deputy Director - UKTI Tech City	Fee £56,700
1 Deputy Director - UKTI Healthcare	Fee £17,000
2 Deputy Directors - Internal Comms & Stakeholder Engagement	Fee £36,000
1 Deputy Director - UKTI Education	Fee £30,000
3 Deputy Directors - UKTI Marketing	Fee £75,000

2. A total of £63,380.82 was paid for 14 out of the 15 externally advertised posts. We are unable to locate the cost for advertising 1 of the advertised roles.

3. 4 of the 15 posts were awarded to internal candidates.