

From:

Sent: 05 June 2013 16:40

To: Enquiry Enquiry (Other Government Departments)

Cc: [http://www.gov.uk/government/](#)

Subject:

242

Hi Vince,

In light of all the “bad press” associated with PUBCO’s at the moment, I’d like to take the opportunity to advise you on how happy I am with my relationship with Punch Taverns at the moment.

I currently run four public houses under lease, two of which are with Punch Taverns and also have a small hotel under TAW, again with Punch.

My relationship with Punch spreads across two BDM’s – both are a pleasure to deal with.

I have just re-opened a site following major refurbishment with a joint investment of c£300k. The attention to detail made by the team involved was very impressive, and all the way through the process all parties were open to the requirements of us “The Partner”. However, I have to stress, it has been two-way. We have to put the effort and commitment in as well! – I hear too many people swing all responsibilities in one direction – to the PUBCO!

The re-launch has been fantastic. It has given the pub back to the community.

At my other Punch site, we are also discussing a mid-term investment to inject new life back into the building to ensure the pub remains a pleasurable place to visit. To keep trade, you need to re-invest, and it seems Punch are on the same wave-length – time will tell over the next few weeks.

The new lease deals with this PUBCO are flexible and give the Partner the freedom to source products from our own suppliers, giving us all the tools we need to allow us to build a profitable business.

At this point in time, I believe I have an open and honest two-way relationship with Punch Taverns, which I can only describe as a true partnership.

Kind regards

05/12/2013