

584

---

**From:****Sent:** 14 June 2013 23:31**To:** Pubs Consultation Responses**Subject:** Pub Tie

Dear Sirs,

I wanted to write to indicate my support for the pub tie which has received much unfair coverage over the past few months.

The system allows ordinary business people to run businesses that would normally be outside of their finances to fund. If you want to have access to a quality business property, then either buy or rent. If you cannot have the former, then the latter is your only option. The clear fact is that you pay more money for the beer you purchase within a tied arrangement - this is no secret - you have the choice to either accept it or not. If accepted without due diligence, then this is hardly the fault of the agreement, but of the person signing the agreement. The pub business is like any other - do your homework and you will succeed.

Unfortunately those people that are against the tie seem to feel that by removing it they will automatically become more successful and profitable retailers. I doubt this would be true, as poor retailers will always be poor retailers.

As a past licensee of both freehouses and tied outlets I can honestly say that tied pubs allowed me to progress within the pub industry to buying my own freehouse. Neither platform provided me with a risk free business option, but by running several tied outlets I was able to buy my own freehold, and therein lies the basis of why the tie should remain as it is.

-----  
This email was received from the INTERNET.

Communications via the GSi may be automatically logged, monitored and/or recorded for legal purposes.  
-----