

5th June, 2013.

243

To - Rt Hon Dr Vince Cable, Secretary of State for Business, Innovation and Skills, Dept for Business, Innovation and Skills

"Re: Government Consultation Pub Companies and Tenants April 2013"

Dear Sir/Madam.

I would like to take this opportunity to inform you about my dealings with PUNCH TAVERNS

I am tenant at the [redacted] and have been here for 5 years. In this time i have received real support from Punch during both good and difficult times.

When I first took the pub over I wasn't in a position to pay a deposit, and punch allowed me to build this up over several months. They also took care of all the licensing issues (premises license) for me.

During quiet times where cash flow was a problem, they also allowed me to order beer and spread the cost. I have never had to pay for point of sale material or glasses.

I have also found the support I get from my BDM has been excellent, and that their input has helped the business several times. The annual roads shows have been really useful for meeting suppliers and exchanging ideas with other publicans.

I have found that as real ale is a growing product, the choice and support from Punch has been excellent.

Punch receive a lot of bad press regarding the way they operate, and I hope this letter goes some way to balancing the argument.

Yours Sincerely