

BIS Committee
 Pub Consultation
 Consumer and Competition Policy
 Dept of Business, Innovation & Skills
 3rd Floor Orchard 2
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 Westminster
 London
 SW1H 0ET

13 June 2013

re Pub Consultation

To whom it may concern.

I am writing to express my point of view towards the forthcoming review of pub co's and their tenants.

I have been a pubman initially with Whitbread as a manager and then as a tenant.

I then took a Laurel lease

in May 1992 and remain here as lessee

The pub transferred to Enterprise circa 10 years ago and I am currently looking to renew my lease which has rolled over at present.

During my time with Enterprise I have found them to be fair and have generally got what I've asked for. All rent negotiations have involved my accountant and we have reached agreement without the need for external assistance (arbitration).

The recession has caused a reduction in trade as the whole country has felt the pinch. However, I feel some pubs have deserved to go as people's drinking habits have changed and they haven't kept up with the times.

It's also fair to say that not all landlords have done their best to make a success of their pub business. You have to work harder now than before just to keep going.

Other factors such as rising sky costs, cheap supermarket drinks, smoking ban and increased duty have all made it harder to make a profit.

Overall I am satisfied with my relationship with Enterprise and believe you get out of it what you put in. I have only ever signed for what I have agreed to.

Yours Faithfully,