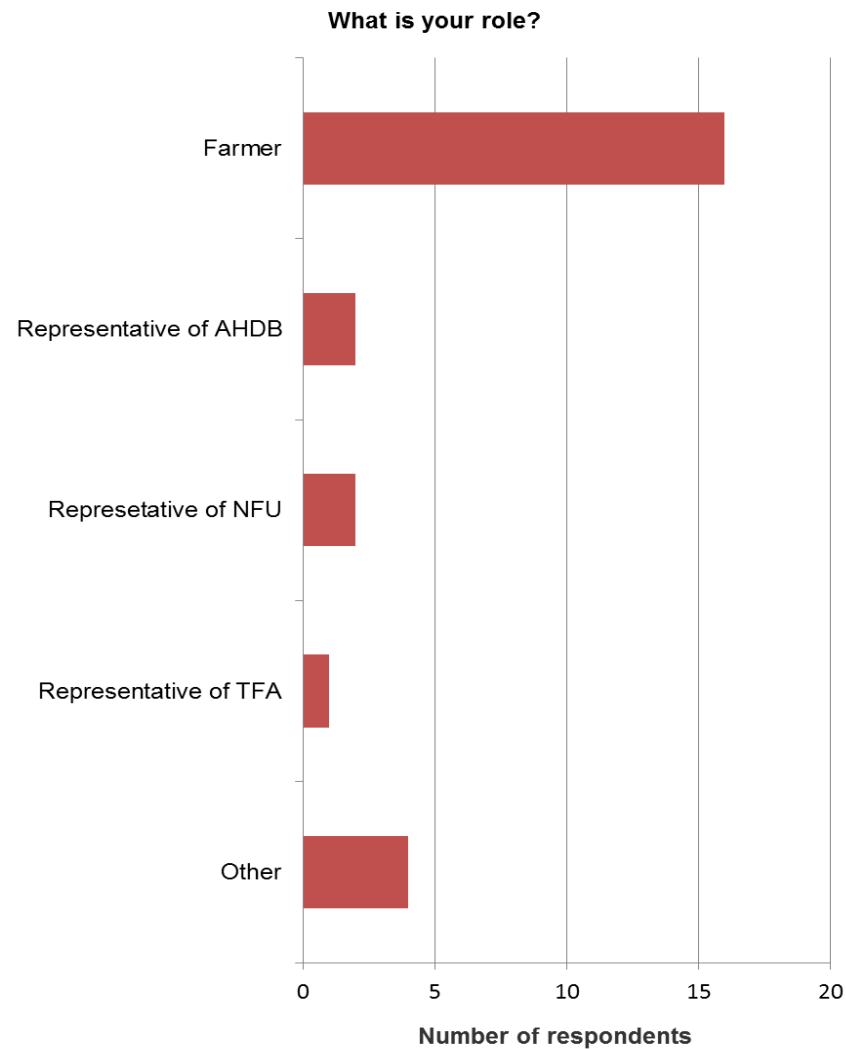
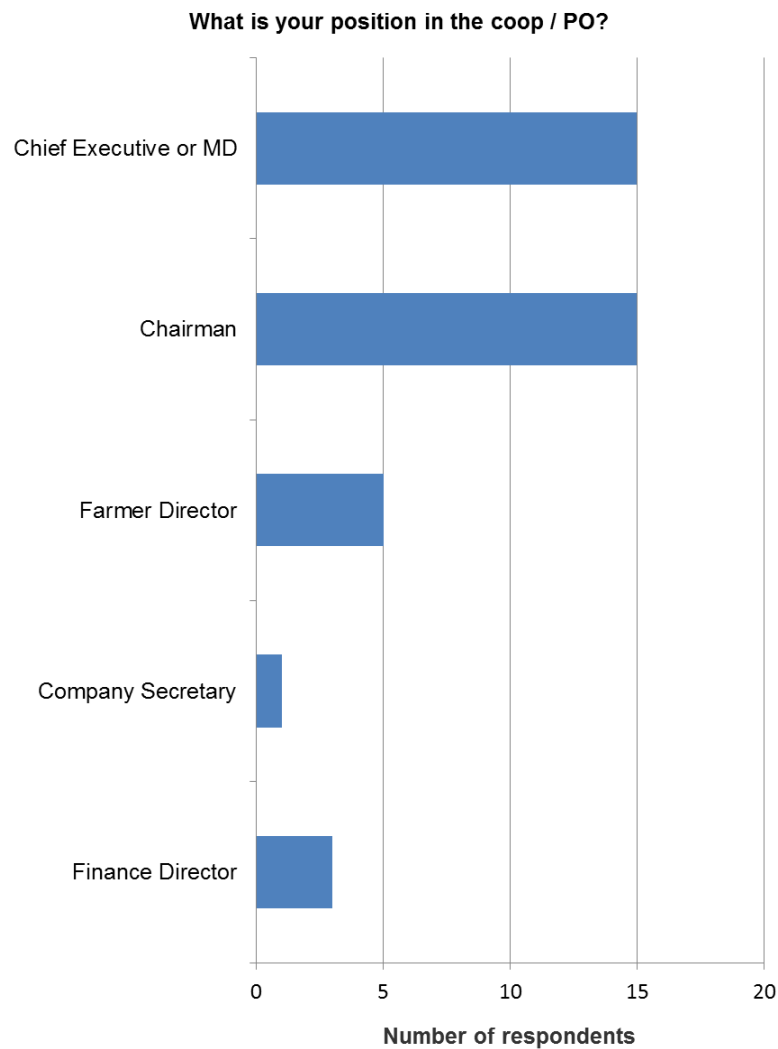


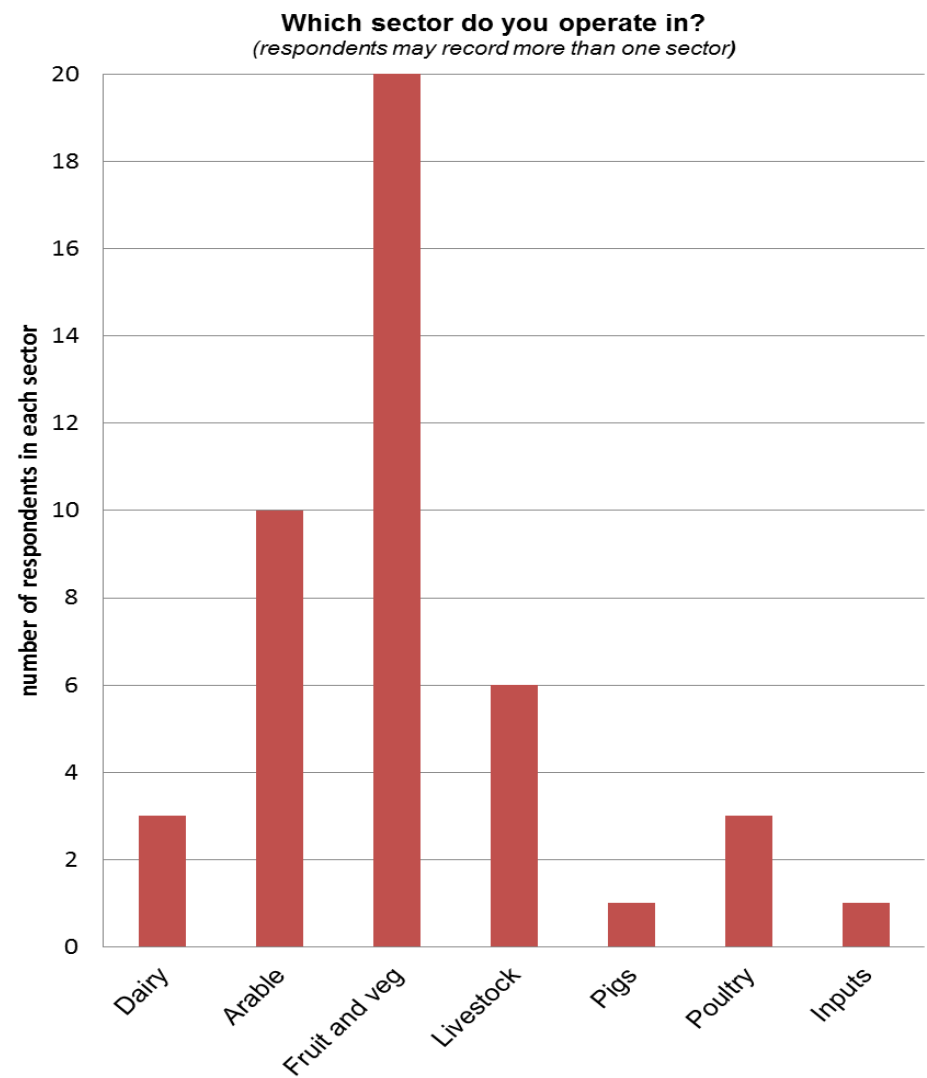
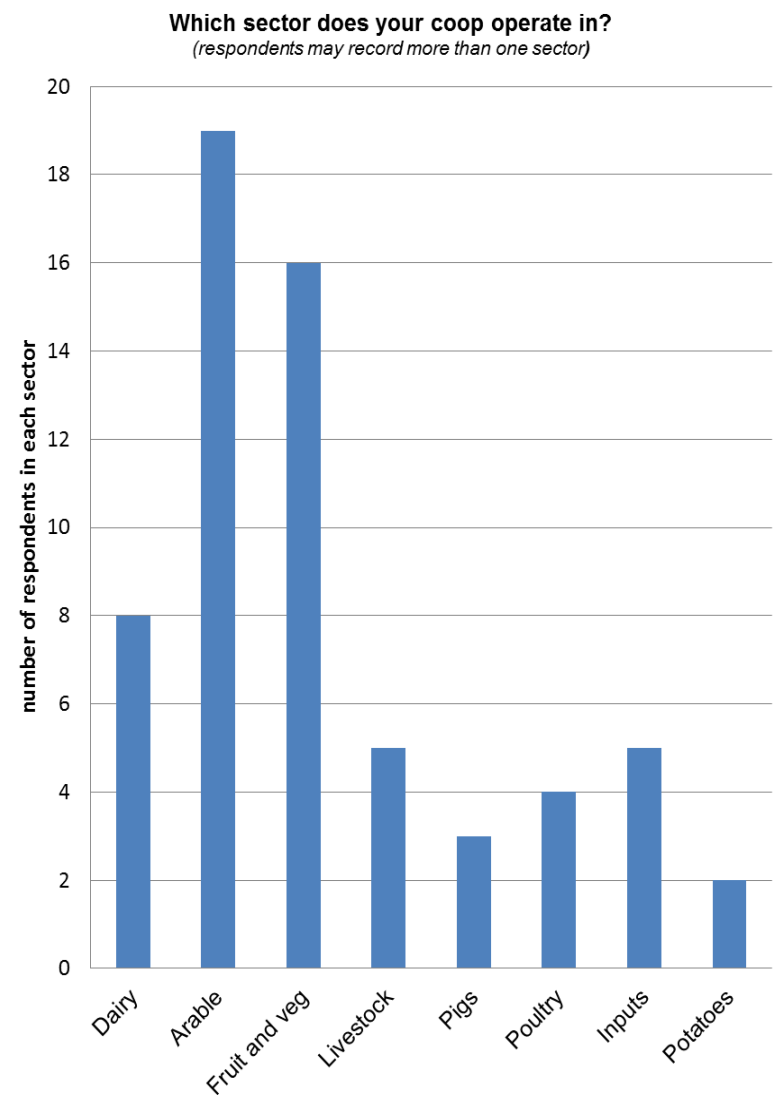
Graph 1

Key : Coops / POs response blue, PO alone green and stakeholders in red.

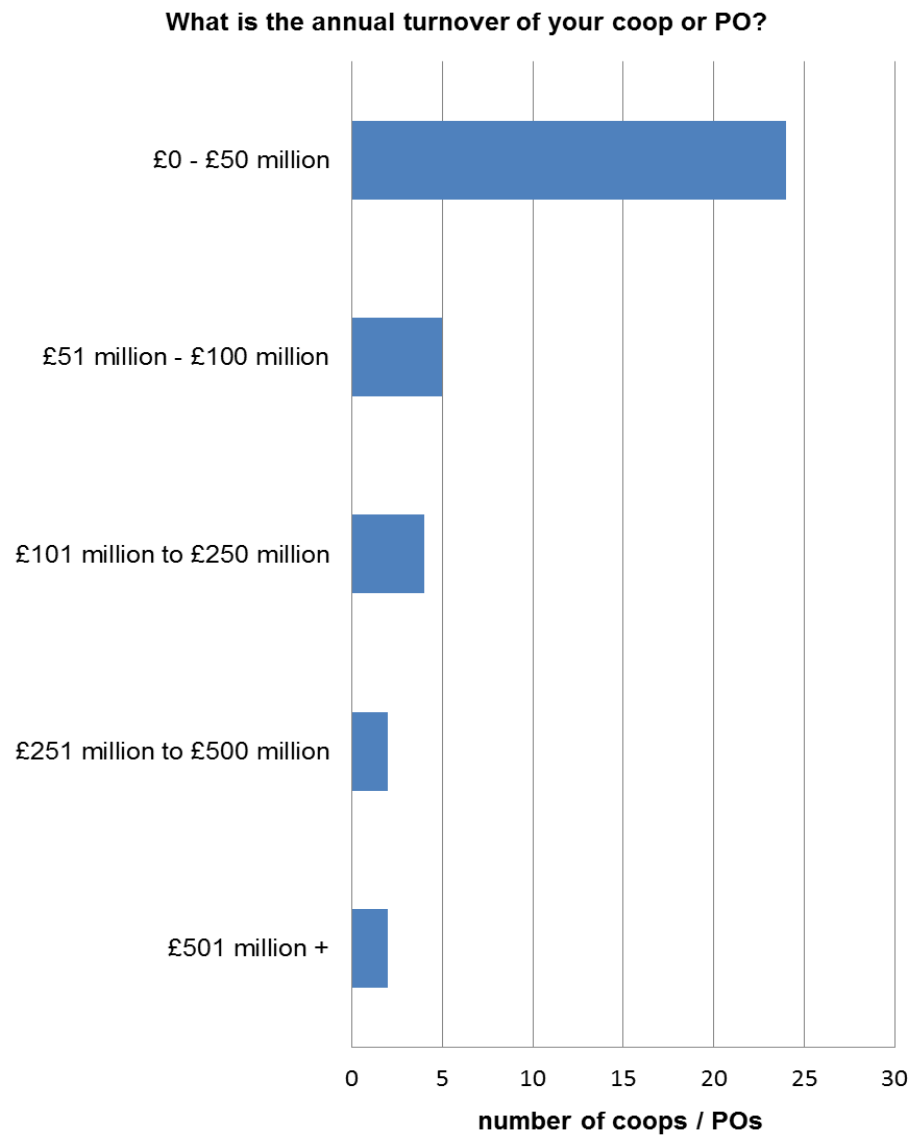


Graph 2

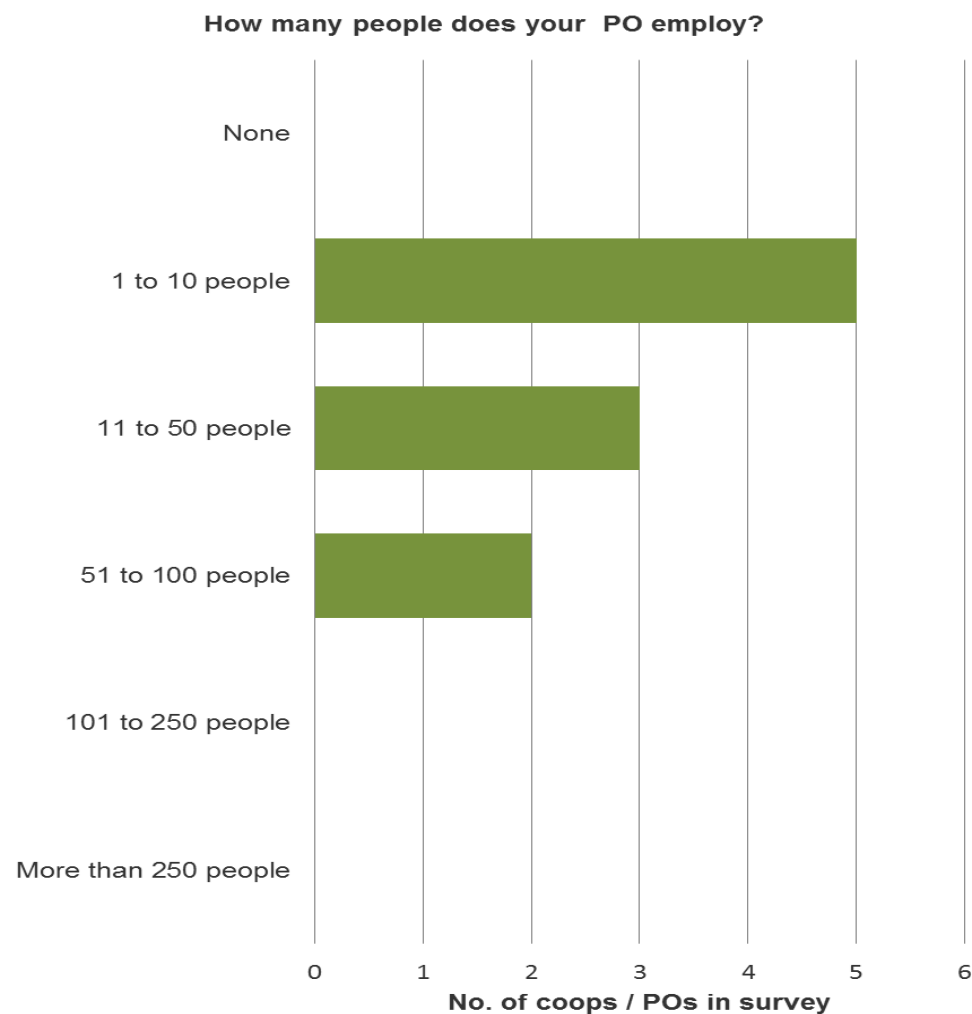
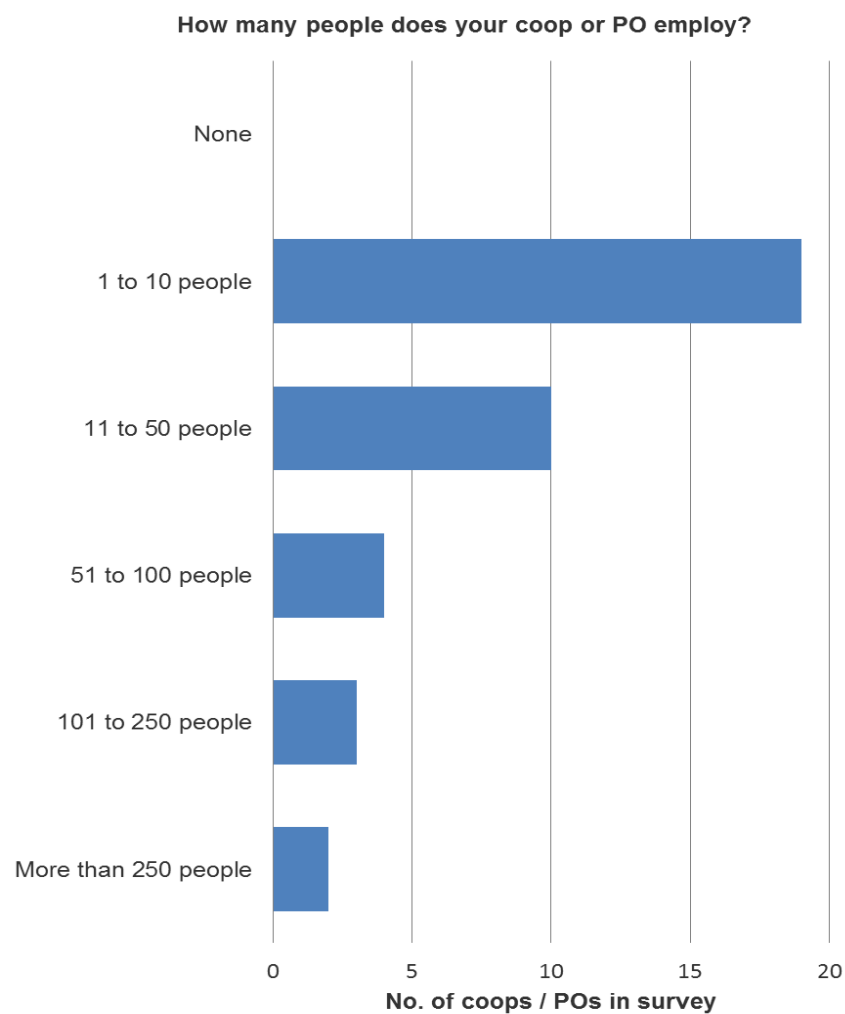
Key : Coops / POs response blue, PO alone green and stakeholders in red.



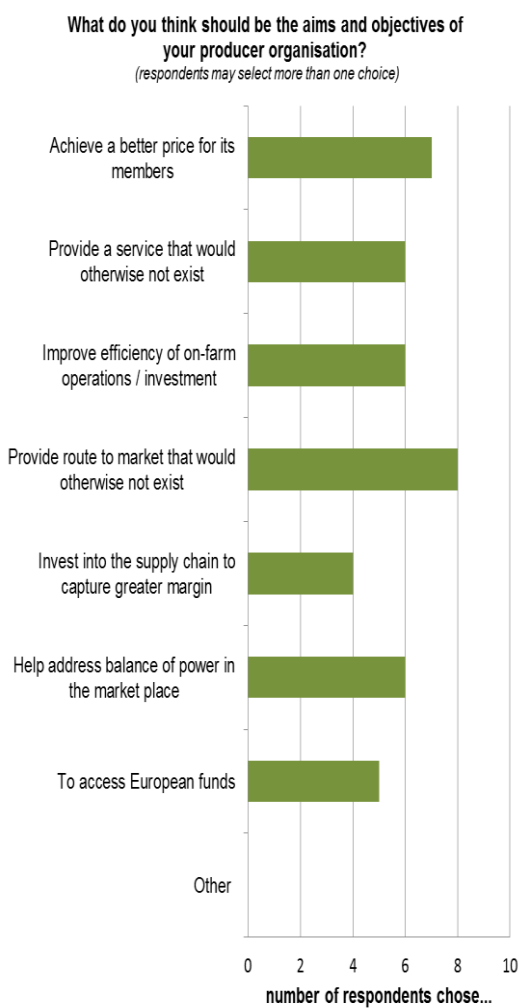
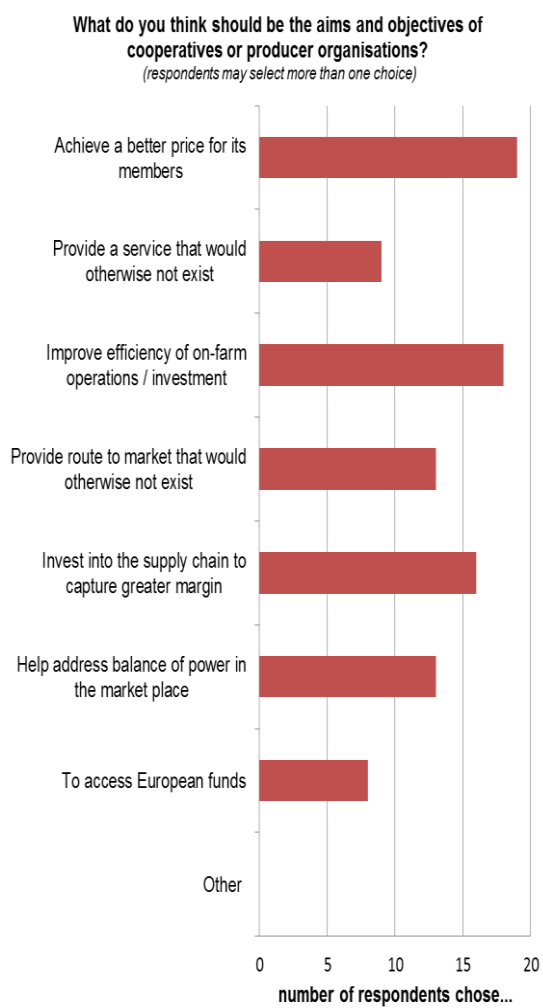
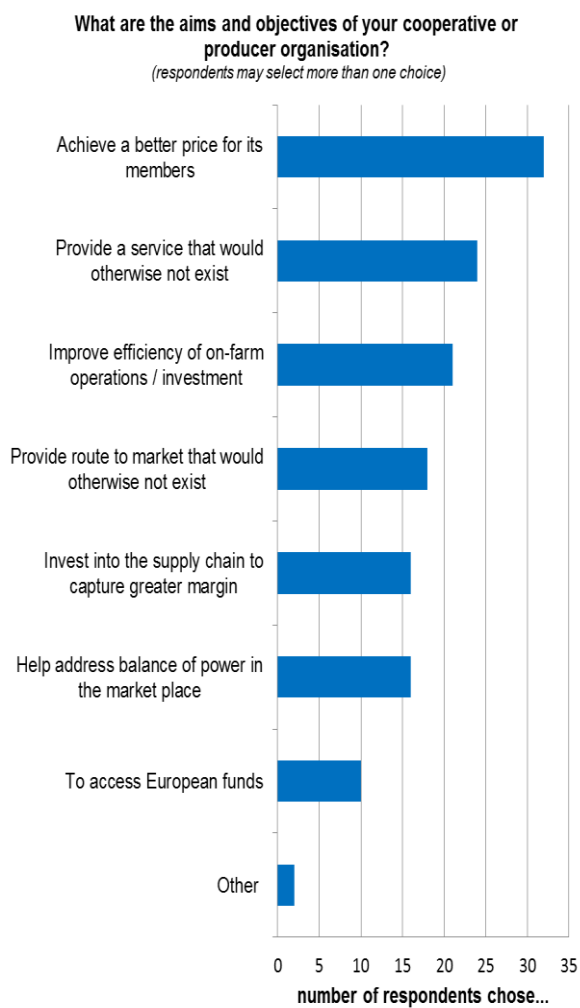
Graph 3



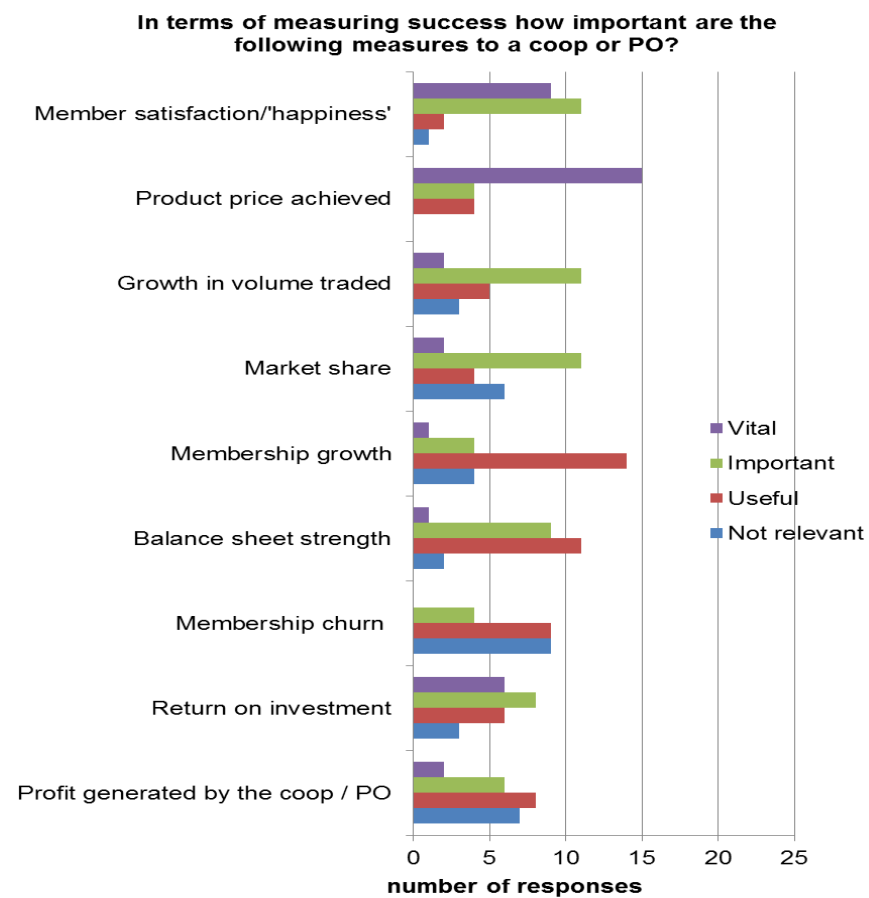
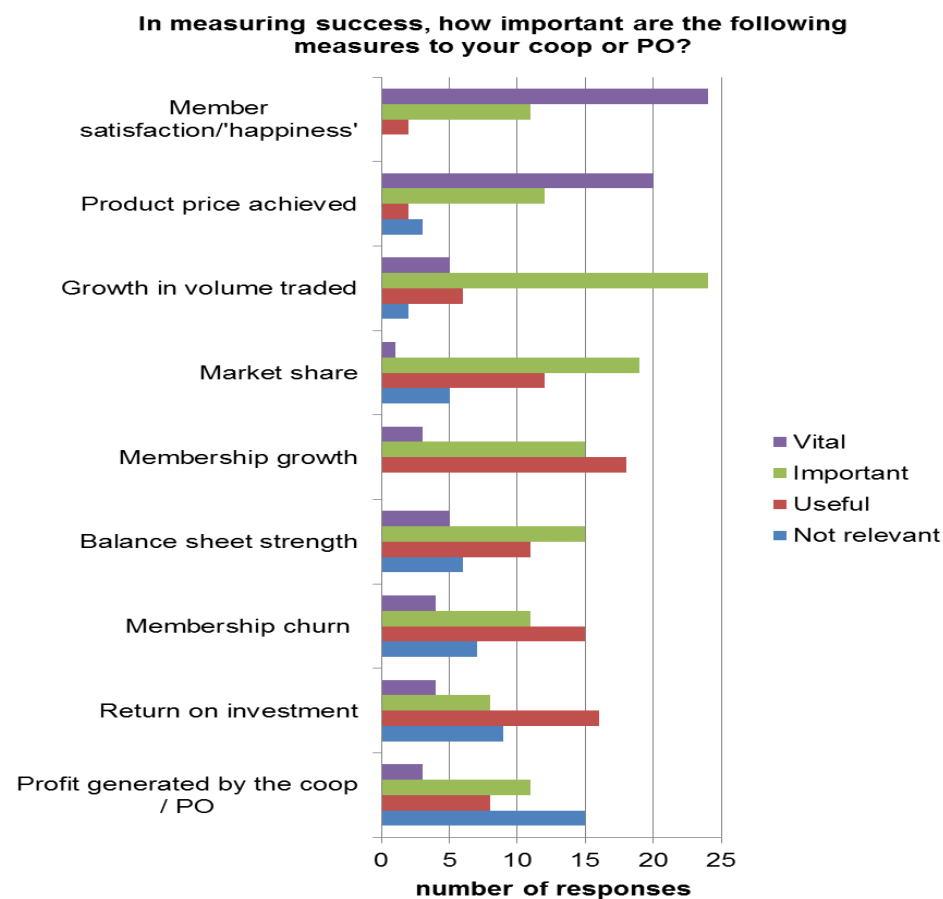
Graph 4



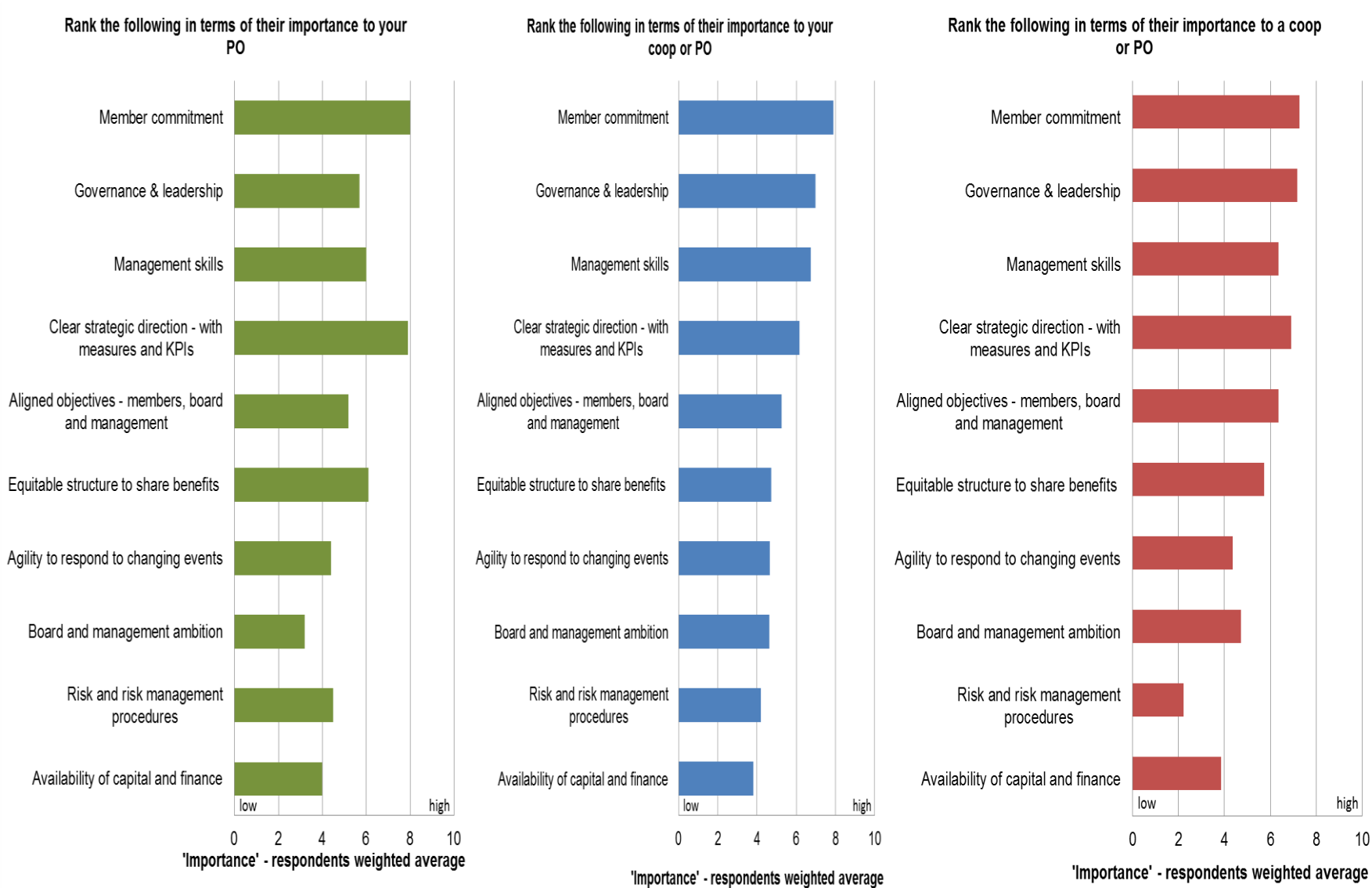
Graph 5



Graph 6

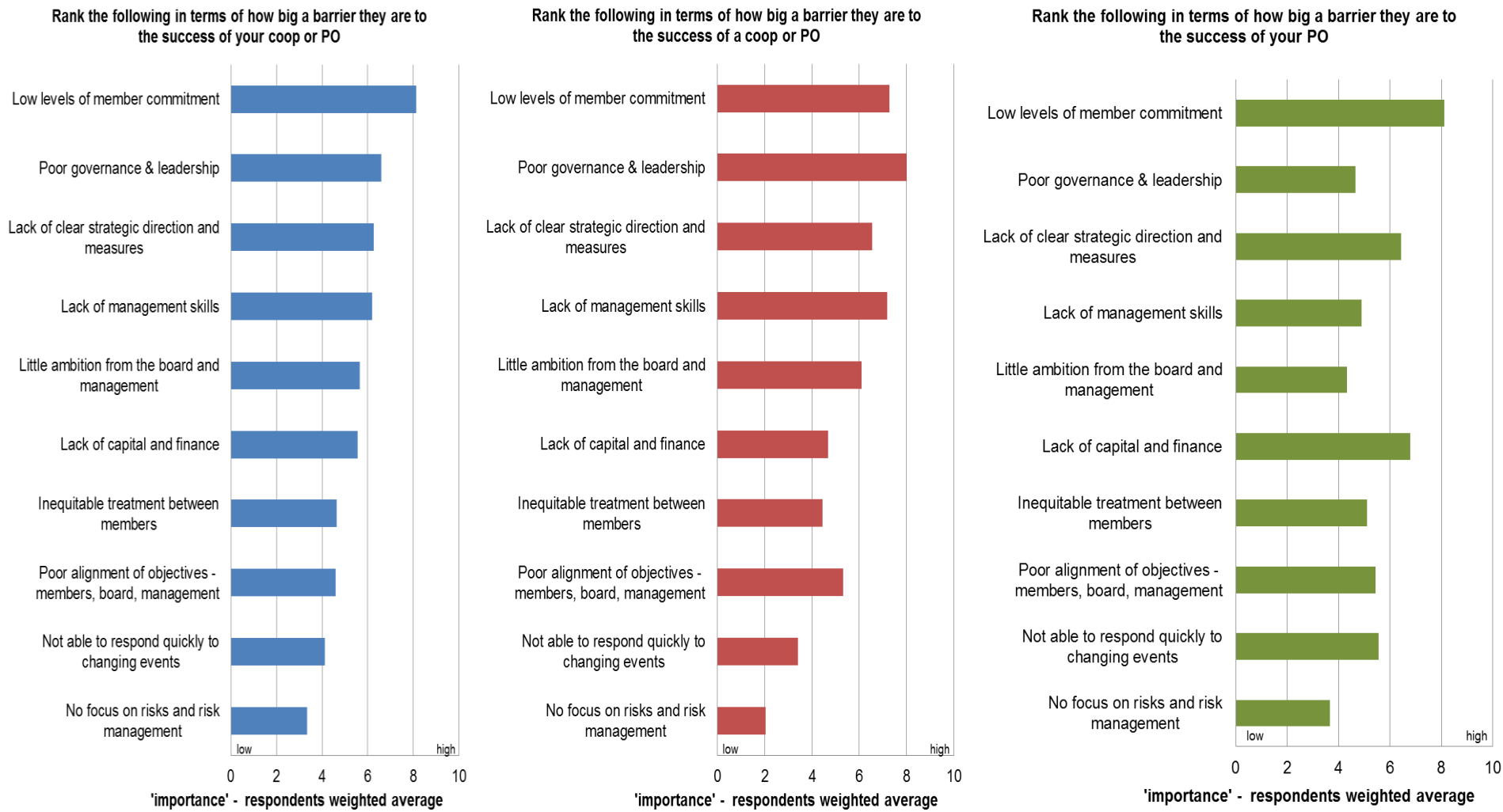


Graph 7



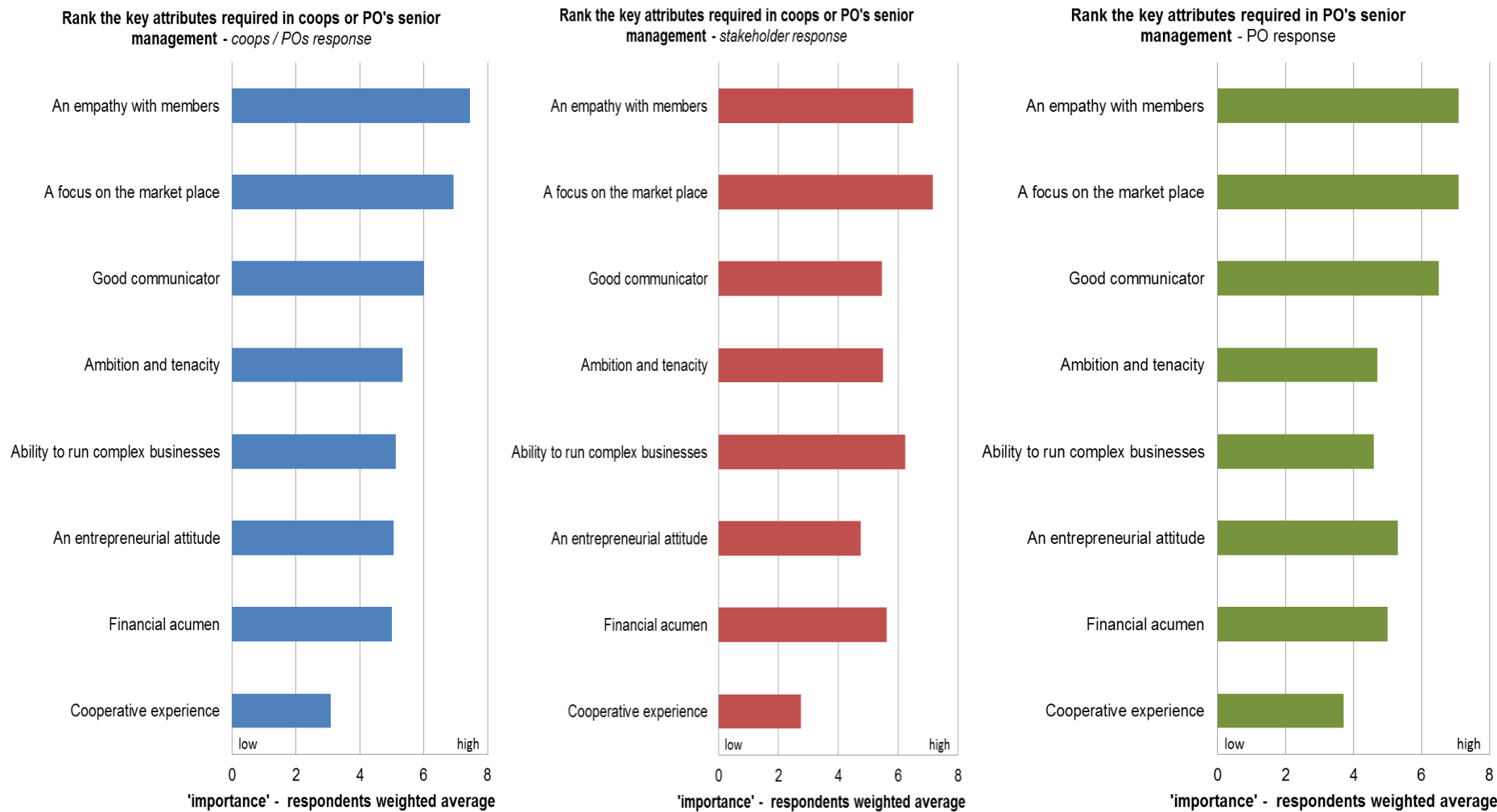
Key : Coops / POs response blue, PO alone green and stakeholders in red.

Graph 8



Key : Coops / POs response blue, PO alone green and stakeholders in red.

Graph 9

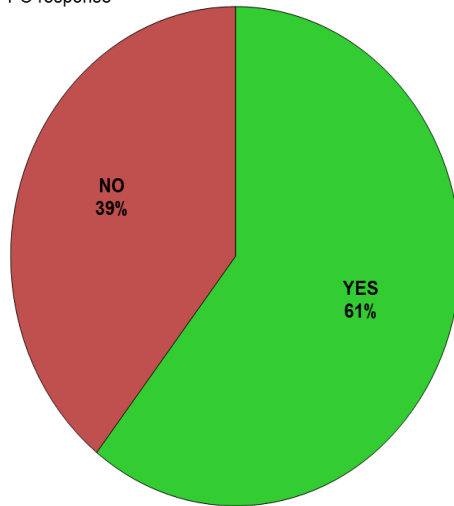


Key : Coops / POs response blue, PO alone green and stakeholders in red.

Graph 10

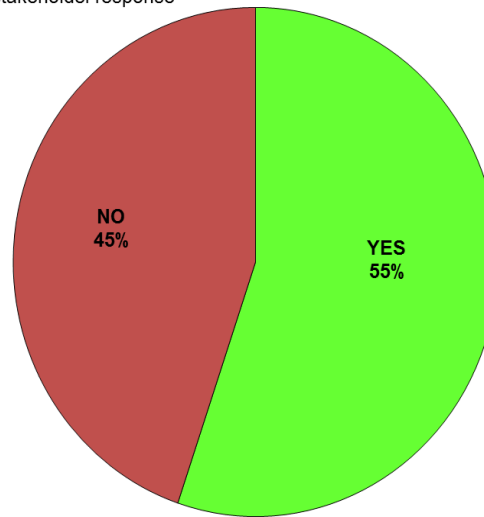
In your experience are farmers more willing to join a cooperative or producer organisation now than they were five years ago?

Coop / PO response



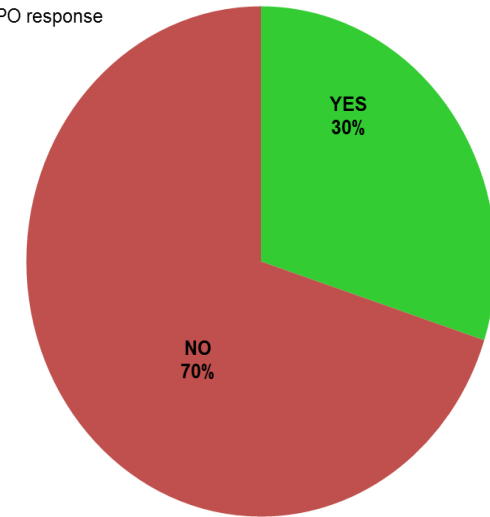
Do you believe farmers are more willing to join a cooperative or producer organisation now than they were five years ago?

stakeholder response



Do you believe farmers are more willing to join a cooperative or producer organisation now than they were five years ago?

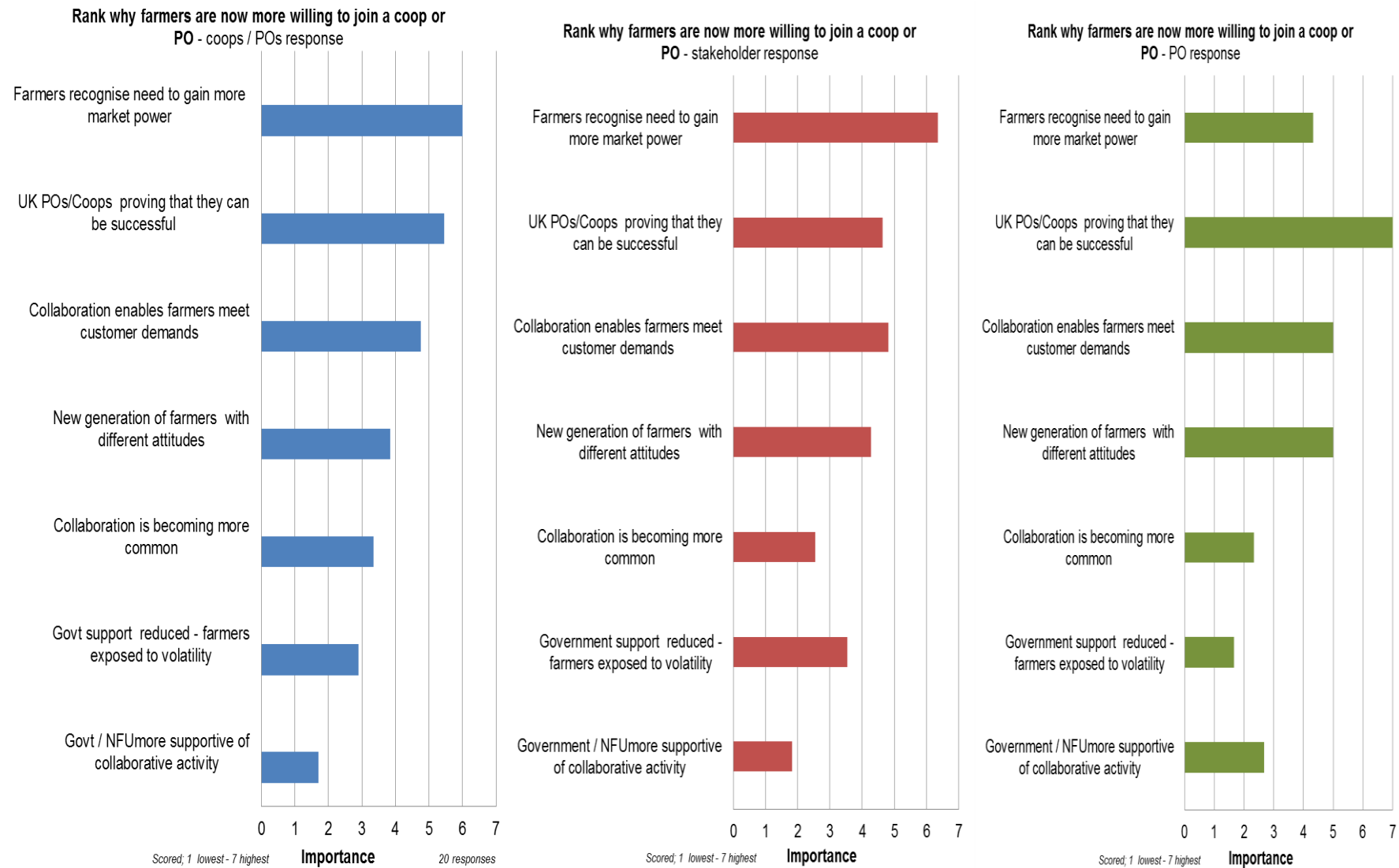
PO response



Much higher 'NO' percentage - perhaps believing that Pos have got all the commitment and members they are likely to - those outside in the fruit and veg sector being large / independent that do not see need for cooperative structure.

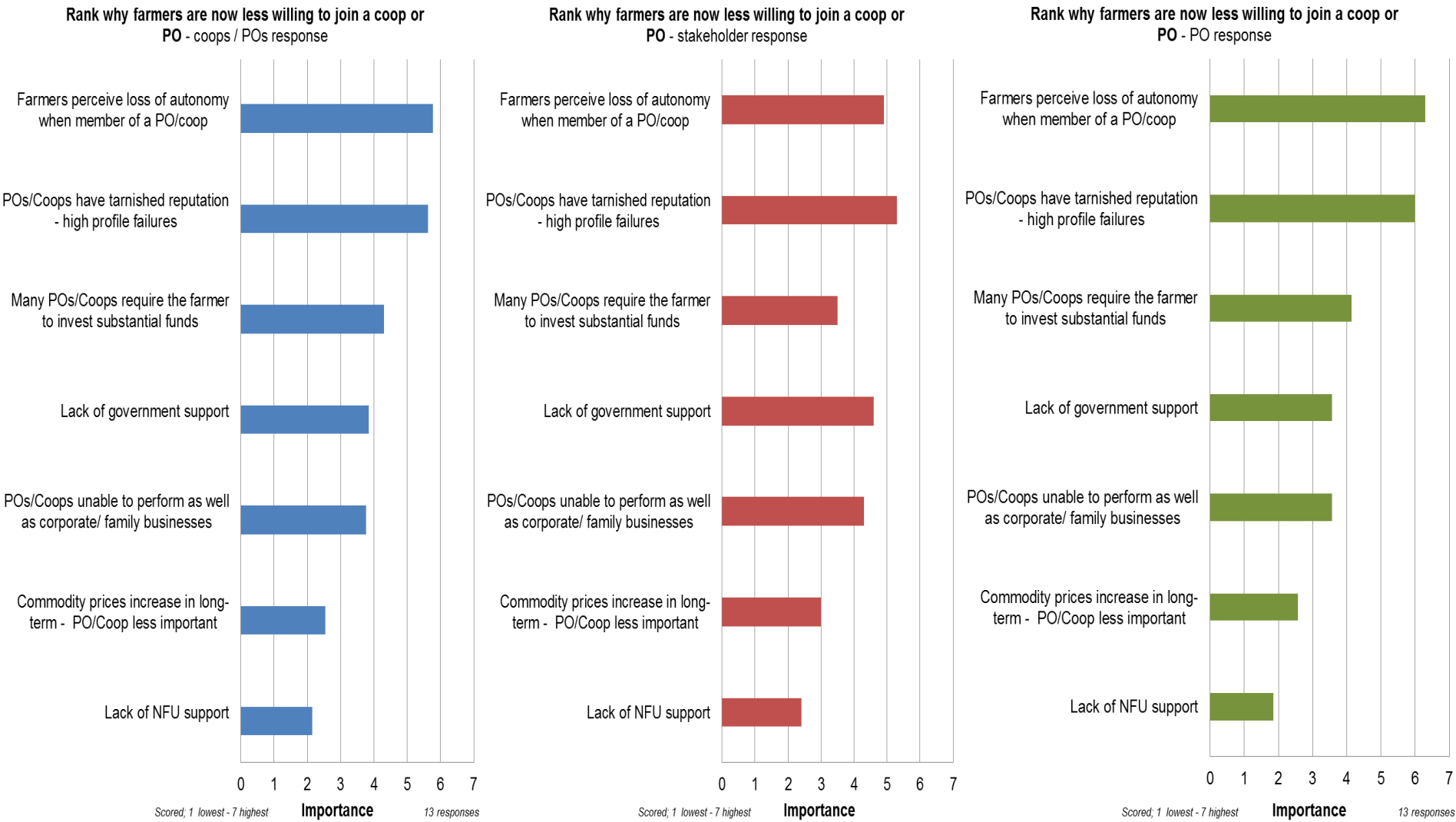
Key : Coops / POs response blue, PO alone green and stakeholders in red.

Graph 11

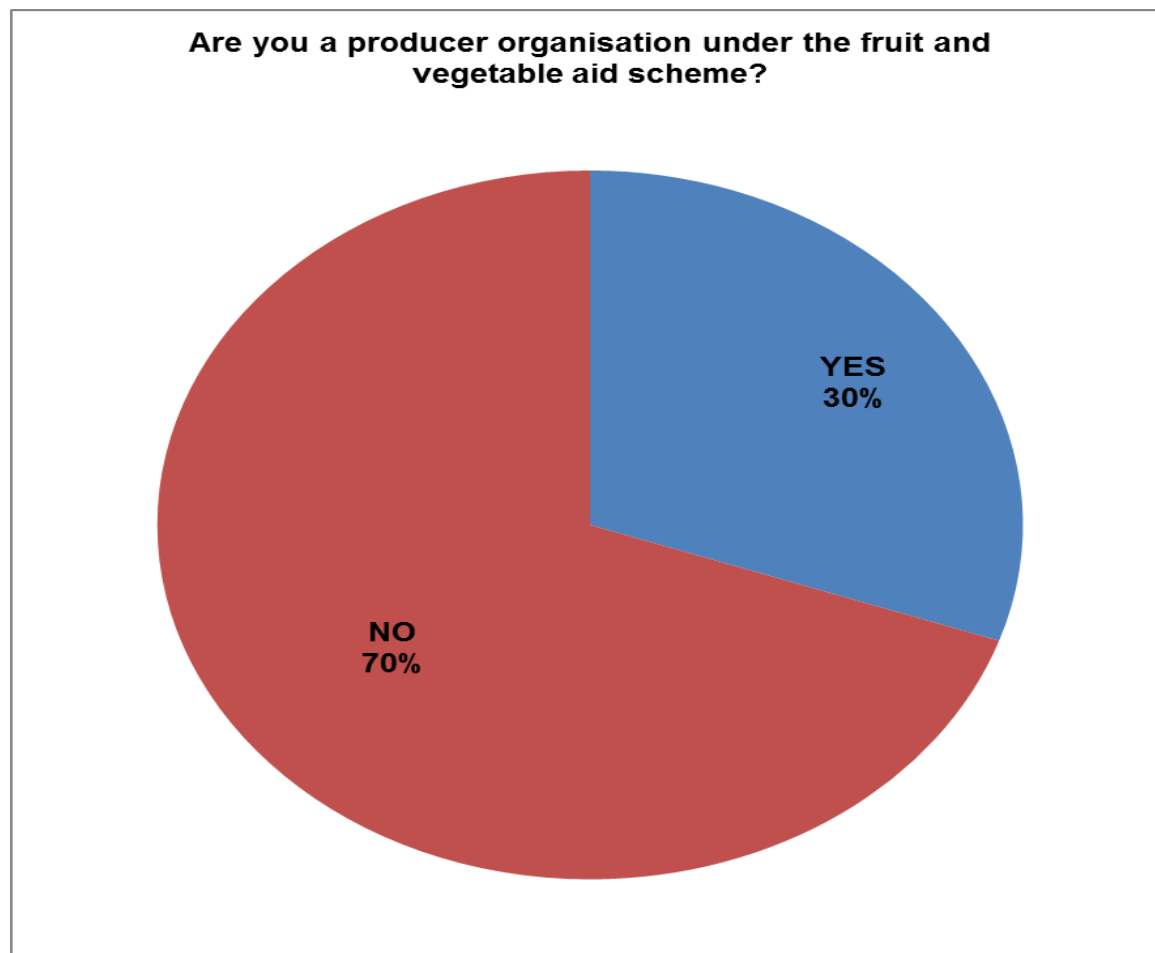


Proof of success stronger than coops generally but less emphasis on market power,
no doubt PO experience

Graph 12



Graph 13

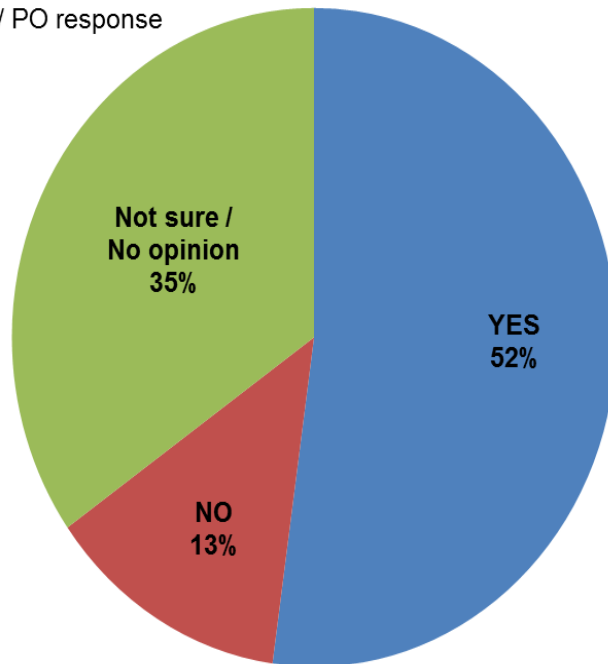


Key : Coops / POs response blue, PO alone green and stakeholders in red.

Graph 14

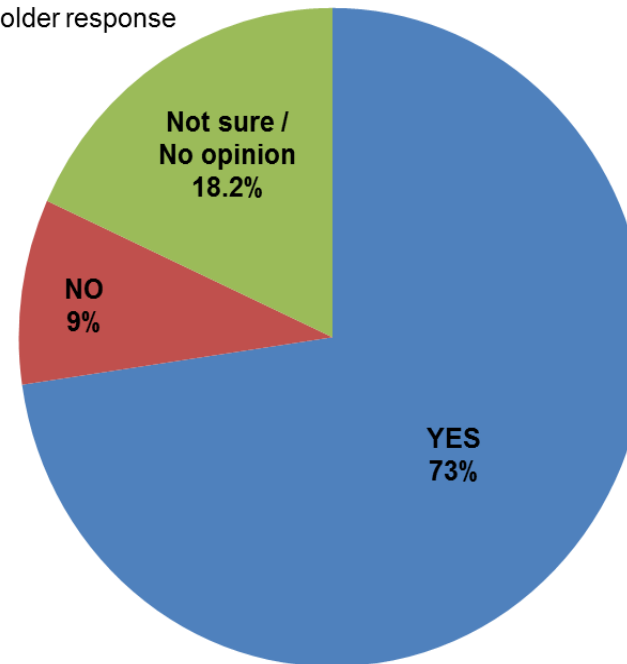
You may be aware that producer organisations have recently been introduced into the dairy sector and that there are proposals to introduce them into other sectors such as arable and livestock. Do you see this as a positive development?

Coop / PO response



You may be aware that producer organisations have recently been introduced into the dairy sector and that there are proposals to introduce them into other sectors such as arable and livestock. Do you see this as a positive development?

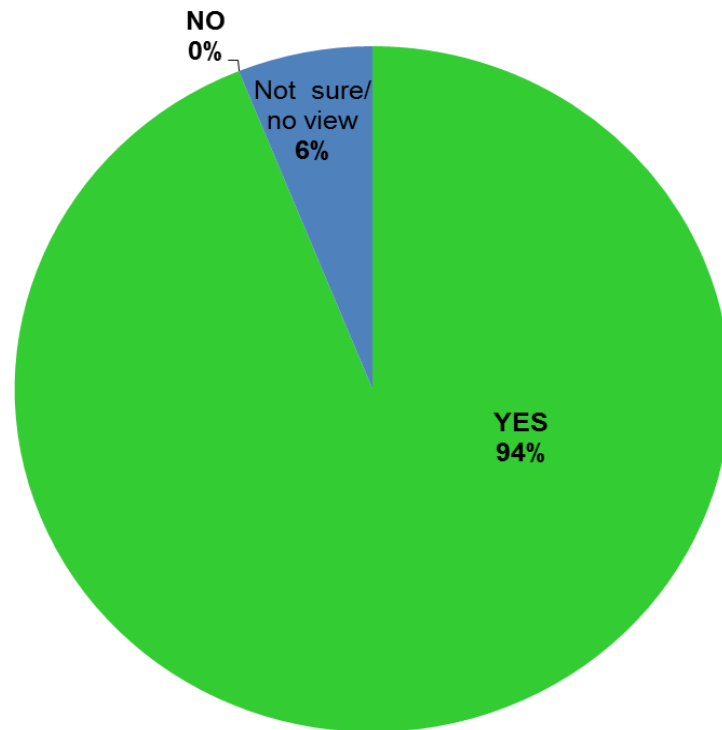
Stakeholder response



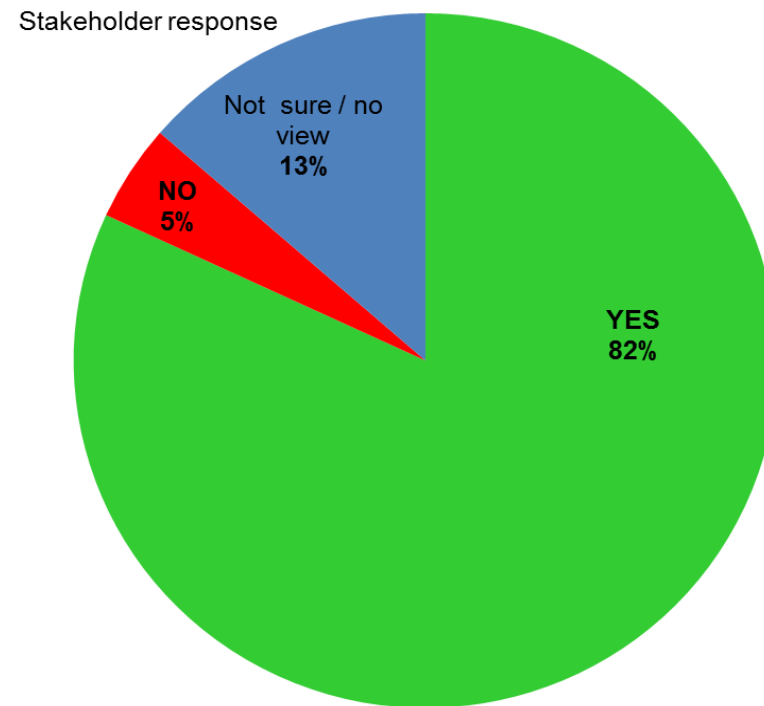
Key : Coops / POs response blue, PO alone green and stakeholders in red.

Graph 15

Are we likely to see more vertical supply chain collaboration in the future?

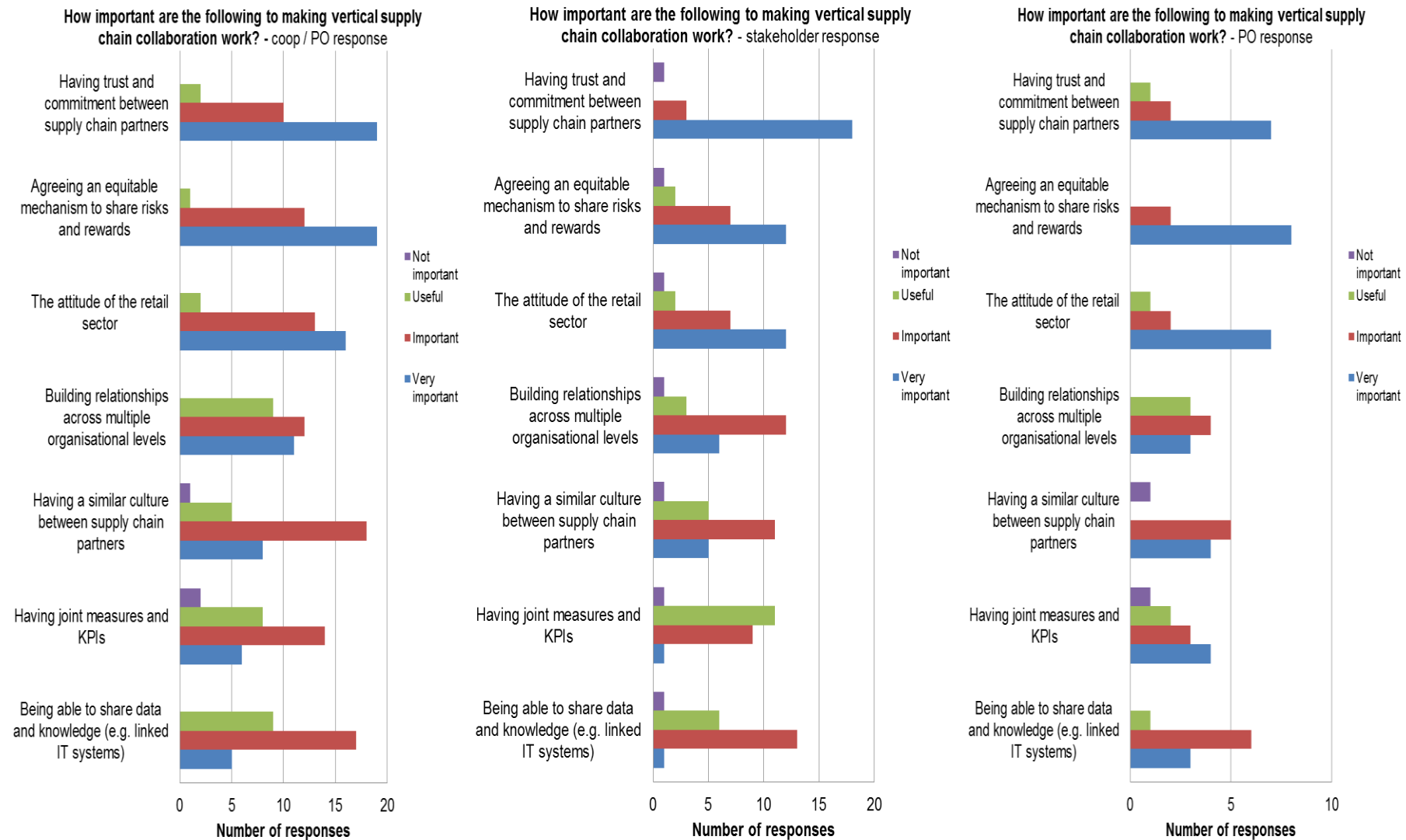


Are we likely to see more vertical supply chain collaboration in the future?



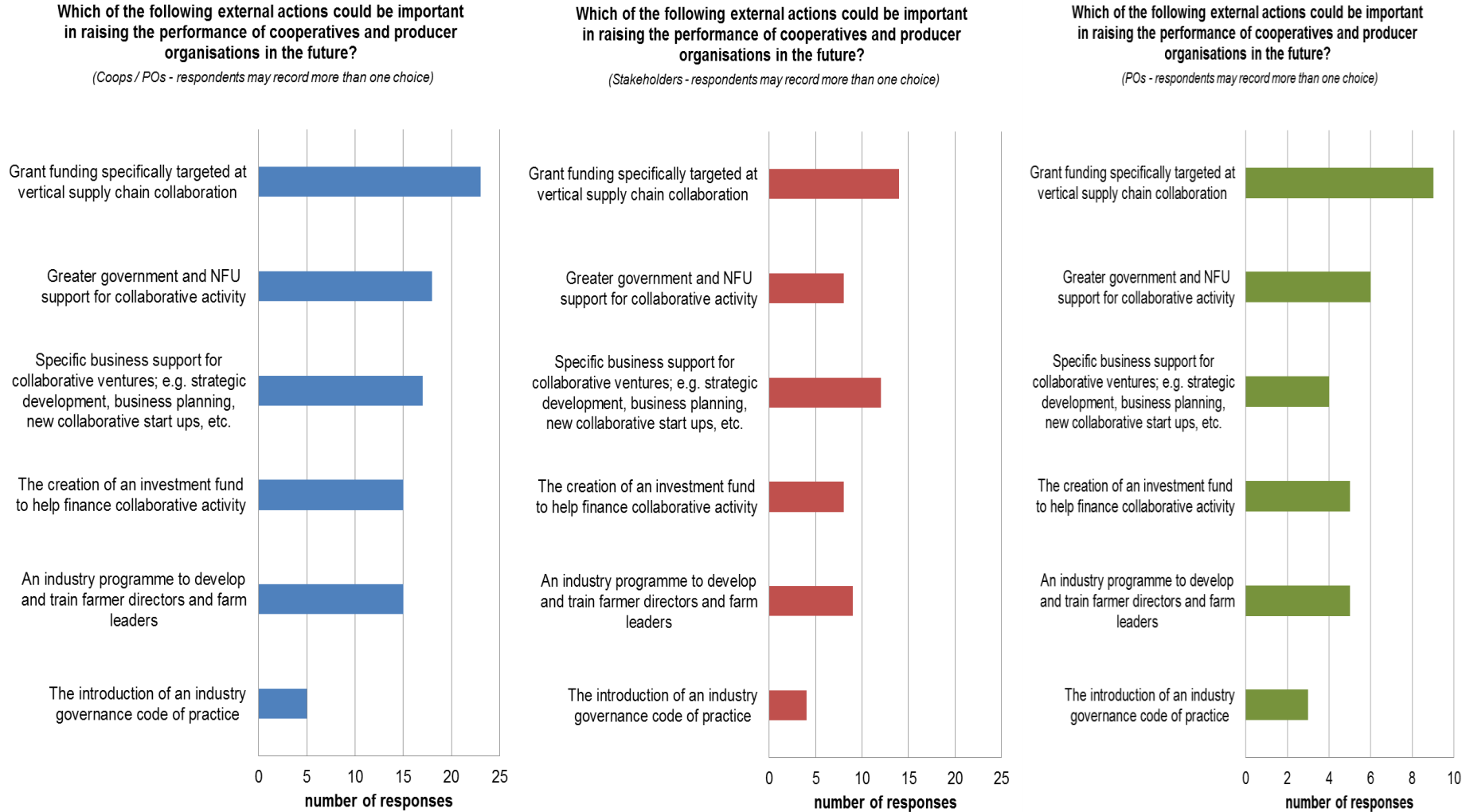
Key : Coops / POs response blue, PO alone green and stakeholders in red.

Graph 16



Key : Coops / POs response blue, PO alone green and stakeholders in red.

Graph 17



No significant response difference to coops generally. Firmly of the view grant funding is the most important element of support