MADE in Sheffield

a deal for growth

Foreword

Sheffield City Region has the economic growth potential to lead a 21st Century UK export boom beyond the volatile EU market with a high skilled, modern manufacturing economy, combining digital innovation, world class expertise, academic research and a global brand.

We can make a significant contribution to an export-led, rebalanced UK economy by capitalising on our unique assets and heritage to realise the growth potential inherent in Sheffield City Region (SCR). As an engine of growth for the UK, we can deliver an upwards gear shift by supporting our key sectors with access to a **highly skilled** labour force in a **well-connected** economy where **investment is prioritised** on creating new growth opportunities.

This deal is a platform for growth and its consequent job creation. It represents a significant step in the decentralisation of the powers which city regions need to drive economic growth and rebalance the UK's economy. This deal enables Sheffield City Region to match the existing demand created by local businesses with a skilled workforce and well-connected infrastructure to help the City Region achieve its growth potential.

On behalf of Sheffield City Region, we are proud to endorse this deal which we believe initiates a new era of strong, progressive relations between Government and SCR based on mutual trust, empowerment and strong local leadership from the public and private sectors.

Cllr Julie Dore
Leader
Sheffield City Council

James Newman

Chair

Sheffield City Region LEP

Bigger, Better, Faster: key principles behind the SCR deal

- Agreeing a deal which is shaped by and enables the delivery of our economic priorities. This will
 not be devolution for devolution's sake, it will be for the sake of jobs and growth.
- **Building on our existing commitments, investments and priorities** to deliver a step change in the economic future of the City Region in short, a 'bigger, better, faster' SCR economy.
- Agreeing a deal that is unique to Sheffield City Region capitalising on the area's economic strengths, assets and expertise to play a greater role in rebalancing the national economy.
- Being self-reliant agreeing a deal which empowers and decentralises responsibility to the
 political and private sector leadership of SCR. The time of grant funding and dependency on
 Government is over and our deal will enable SCR to find creative solutions to local challenges.

Contents

1.	Exe	cutive Summary	4
2.	The	Sheffield City Deal in context	5
2.	.1.	Sheffield City Region's Economy	5
2.	.2.	Sheffield City Region's Governance	5
2.	.3.	Sheffield City Region's Strategy	8
3.	She	ffield's City Deal	9
3.	.1.	Skills	9
3.	.2.	Financial tools for growth	13
3.	.3.	Transport	17
3.	.4.	Advanced manufacturing and innovation	23

1. Executive Summary

The Government is in the process of negotiating a series of tailored 'city deals' with the eight Core Cities that will enable them to drive local economic growth. The creation of the SCR Local Enterprise Partnership (SCRLEP) has been a dynamic innovation and we are now looking to strengthen the governance and leadership of the City Region through the development of a Combined Authority model, which will provide a robust and permanent structure on which Government can depend and work with in the long term to deliver greater decentralisation and economic prosperity.

In summary, the Sheffield City Region Deal will:

- Create a **demand-led skills system** which provides employers with a workforce able to meet their growth aspirations, and which secures significant new investment and engagement from employers in return.
- Strengthen SCR's self-reliance with the Sheffield City Region Investment Framework (SCRIF)
 providing flexible financial tools to invest in growth, develop infrastructure, create jobs and
 stimulate inward investment.
- Transform the commercial city centre with a £32.8m **New Development Deal** enabling the city to borrow against projected business rates in order to invest in infrastructure now.
- Establish certainty on transport funding for 10 years enabling SCR and the LEP to invest confidently in local connectivity priorities, not least ensuring reliable access to the new HS2 station. This will encompass accelerated implementation of essential projects such as tramtrains.
- Increase the efficiency of the SCR bus network through devolving funding and commissioning for buses and introducing smart-ticketing
- Develop a national **centre for procurement** based around SCR's Advanced Manufacturing and Nuclear Research Centres. This will speed up communication of demand for complex manufacturing products to innovators in the advanced manufacturing and nuclear industries.

The Sheffield City Region Leadership Executive Board (a precursor to the Combined Authority) and SCRLEP will be working with Government departments to implement these proposals in the coming months.

2. The Sheffield City Region Deal in context

2.1. Sheffield City Region's Economy

In Sheffield City Region (SCR) we are focused on creating a bigger, better, faster economy. The region has the economic growth potential to lead a 21st Century UK export boom beyond the volatile EU market with a high skilled, modern manufacturing economy, combining digital innovation and world class advanced manufacturing expertise. We can make a significant contribution to an export-led, rebalanced UK economy by capitalising on our unique assets and heritage to realise SCR's growth potential.

- Sheffield City Region has a population of over 1.7 million people with 7.6 million people living within a 35 mile radius of the City of Sheffield, connected by nationally important transport infrastructure including the M1 and cross-country rail links. Through the MADE in Sheffield brand, Sheffield is the only UK city whose name is a protected trademark.
- SCR is an area of national economic significance which generates over £25.7bn for the UK economy but could deliver an extra 68,000 jobs and GVA of over £29.7bn by 2022. This will mean an additional net contribution of £1464m by 2022 and £2924m by 2030 for the Exchequer. [1]
- The SCR grew on the back of the steel and coal industries and whilst manufacturing still accounts for £3.5m GVA, we now have a vibrant and diverse economy with major employers including HSBC, Boeing, Rolls Royce, Forgemasters, TATA Steel, Sky, PlusNet and BT.
- The world leading Advanced Manufacturing Research Centre (AMRC) and Nuclear Research
 Centre (NAMRC) is the future of advanced manufacturing and nuclear manufacturing industry in
 the UK. Driven by Boeing, Rolls-Royce and the University of Sheffield, the AMRC/NAMRC is
 already having a major impact on UK manufacturing, including producing parts for the new
 Boeing 787 Dreamliner aircraft and for Formula One racing.
- SCR is home to two world class universities bringing over 58,000 students into the city each year. The University of Sheffield is a world leading research university, one of the UK's Russell Group and the best performing university in Yorkshire. [2] Sheffield Hallam University is the fourth largest university in the UK and its business-focused approach means it works with major industry leaders such as Sony, Microsoft, Cisco and BP.

SCR has managed comparatively well in the recession with our flexible SME-dominated economy able to adapt quickly in the turbulent circumstances. In 2011, the Chamber of Commerce reported a 25% increase in export documentation in Sheffield City Region. Therefore, this is not about intervening to create supply-side pull to boost the SCR economy. SCR businesses have ensured that demand is in place: we now need to take this opportunity to ensure the economy is fully enabled to meet business demand by maximising the skilled resource available and investing in essential infrastructure to accelerate growth.

The public and private sectors in Sheffield City Region have forged a strong, progressive partnership focused on a shared vision of how to achieve the economic transformation SCR needs. **We understand exactly what drives our economy**, where it is strong and sustainable and where there are challenges which hold us back and reduce our contribution to UKPLC. We know that we can do more to pay our way and deliver the GVA and employment levels which can be achieved by Sheffield City Region.

^[1] Oxford Economics (2011) Economic Projections for Core Cities (October 2011)

^[2] Sunday Times University Guide 2012

2.2. Sheffield City Region's Governance

City deals offer devolution of powers and funding, dependant on city regions being able to demonstrate strong, accountable leadership. SCR are developing a Leaders' Executive Board for SCR¹ which will become **the SCR Combined Authority**. The SCR Leaders' have already agreed in May 2012 to commence the formal governance review required as the first step towards establishing a Combined Authority structure for the City Region. Dialogue has taken place between representatives from SCRLEP, South Yorkshire Passenger Transport Authority and officials from CLG, Cabinet Office & Department for Transport to consider what is needed for strong governance.

Subject to the formal governance review, our preference to is develop a **full Combined Authority on a SCRLEP geography** with all eight LA Leaders meeting regularly to take strategic decisions based on a common framework with agreed strategic priorities across the City Region. Single shared decisions will be taken on key issues that will be binding for all parties and remove the risk of delay This robust approach will have public and private sector representation and is fully backed by all the Local Authorities within the City Region, building on our history of partnership working to deliver an important step change for SCR. While the design and working of this structure is being implemented, the Leaders and SCRLEP are developing a **Memorandum of Understanding** to facilitate clear and binding SCR level decisions.

We have a specific challenge due to the two-tier local authority structure in some of the key areas of our LEP geography. We are clear that these areas are a crucial part of the SCR functioning economic area but legislation restricts a legal resolution at present. We are committed to working productively with both Nottinghamshire and Derbyshire County Council (CCs) to progress this issue. In the short term, it may necessary that decision making processes are structured in a way which meets the current legislative position but we feel this should not exclude all elected SCRLEP Council Leaders from playing an active role in the future of the SCR economy.

Step 1: Leaders' Executive Board

- We have agreed to establish our SCR Leaders' Board with all eight SCR Council Leaders.
- The four South Yorkshire local authorities will form the legally recognised element of the Combined Authority which will become the Local Transport Body for South Yorkshire and will combine the responsibilities of the South Yorkshire Integrated Transport Authority (SYITA).
- The four district councils in SCR² will be invited to join as members and will play full, active roles in strategic decision making. The CA and the districts will seek to engage Nottinghamshire and Derbyshire County Councils to support action where beneficial to these districts or SCR as a whole.
- Private sector involvement, through the SCRLEP, will be fully considered

Step 2: development of the SCR Combined Authority

Our preference is to establish a Combined Authority for Sheffield City Region based on our agreed functioning economic area (LEP area). We will take immediate steps to operate in this way by:

• Collaborating on decision making with Nottinghamshire and Derbyshire CCs where appropriate and fully engaging the four districts in the functioning of the CA with the focus solely on delivering jobs and growth to Sheffield City Region.

¹ This leaders' board will be established under the provisions of the Local Democracy, Economic Development and Construction Act 2009

² Bassetlaw, Bolsover, Chesterfield and North East Derbyshire

• Establishing a formal process with Nottinghamshire and Derbyshire CCs and Government Departments to identify the strategic powers which must transfer to the South Yorkshire Combined Authority to enable the legal creation of an SCR Combined Authority across the full LEP area.

Step 3: SCR Combined Authority

We would engage Government to legislate in order to establish a legally recognised Combined
Authority for the whole of Sheffield City Region with integrated transport powers combined in the
SCR geography.

2.3. Sheffield City Region's Economic Strategy

Sheffield City Region's LEP is one of the highest performing in the country, with a **private sector majority board**, a number of private sector-led sector groups and the recent registration of the SCRLEP as a company limited by guarantee.³ The establishment of the SCRLEP and Leaders' Executive Board has further strengthened our track record of joint decision-making which we believe is a firm foundation on which to build an appropriate Combined Authority structure.

We have articulated a robust vision for growth which focuses on our key sectors of advanced manufacturing, healthcare technologies, low carbon industries and creative and digital technologies and sets out how we will capitalise on SCR's key assets. We will and do deliver: we have established an Enterprise Zone around strategically important economic sites for the advanced manufacturing and technology sectors; we have overhauled and coordinated our approach to attracting inward investment and are innovating with recyclable investment funding mechanisms. This includes committing to our first wave of Growing Places Fund strategic investments in March 2012.

The economic strategy of the Sheffield City Region is clear – we will rebalance the economy and stimulate private sector job growth

Our vision is for the Sheffield City Region to make a greater contribution to the UK economy by having a local economy less dependent on the public sector, providing conditions for businesses to grow and by giving the nation its prime centre for advanced manufacturing and materials and low And our priorities are to: · Support and develop the most important sectors We will achieve this by: with the greatest growth potential · Supporting existing businesses to · Create more jobs and tackle the causes of increase their competitiveness. productivity, exports and innovation worklessness · Making the SCR the area of choice for · Accelerate rates of business start-ups and growth private sector investment and re-· Raise skill levels and improve educational attainment investment by promoting enterprise · Unlock the economic potential of key development and harnessing economic opportunity areas Creating the workforce of tomorrow by · Improve transport links developing an employer-led approach to delivering the skills the economy • Improve the housing offer and create attractive city needs, with a focus on our key sectors and town centres • Promotion and marketing of whole SCR

Note: for more detail see our LEP proposal http://www.sheffieldcity.region.org.uk/general-documen

Game-changing initiatives

In addition to our primary proposals, we are working to transform SCR's economic future through our own private and public sectors. One such example is through **digital innovation**. With our leading private sector entrepreneurs, we are working to create **Cloud City Sheffield**, which has the potential to make a dramatic impact on the City Region's economy. Building on our heritage for innovation, Cloud City Sheffield will make SCR the laboratory in which new public sector solutions, developed collaboratively with private sector and academic expertise, are trialled to improve the effectiveness and efficiency of public services.

Capitalising on the existing ubiquitous superfast broadband infrastructure in the sub-region along with our land, power and green energy resources, we will leverage major private sector investment to develop the next generation of green datacentres needed to deliver the Government's Cloud Strategy and have already engaged a major Tier 1 datacentre provider. We are keen to develop a collaborative approach with Government to harness the shift to Cloud computing to drive innovation and new business opportunities in the UK.

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³ SCR LEP http://www.sheffieldcityregion.org.uk/lepboard

⁴ SCR LEP Proposal (2010) http://www.sheffieldcityregion.org.uk/general-documents

3. Sheffield City Region's City Deal

Proposal 1: a City Region hard at work - skills

Sheffield City Region's future success will be based on its businesses' ability to compete with other cities in the UK, Europe and the rest of the world. To do this, SCR needs to have a competitive, connected economy based on its strengths in high value advanced manufacturing. It is essential that SCR has a highly skilled, productive workforce to achieve this potential.

However, despite significant Government investment over the last decade, the existing workforce is not adequately skilled to take up new opportunities, help drive productivity and increase SCR's employment base. Alongside this, SCR has a worrying skills gap emerging at technician level as an ageing workforce retires. This is of continuing concern considering the emerging economic opportunities in Sheffield City Region: we already know that 580 apprenticeships are required from major businesses located in the Sheffield City Region in the next 3 years, such as a minimum of 250 apprenticeships in Rolls Royce, 120 in Metskills, and 90 in Forgemasters and Tata respectively.

The proposition

We will create a skills system that is MADE in Sheffield and business-led, allowing for the staged implementation of a new skills model for apprenticeships and workforce training. We believe we can play the **key brokerage role necessary to stimulate businesses to invest in skills and to incentivise colleges and providers to respond quickly and flexibly to the emerging skills needs of key sectors.** We will support small businesses in SCR by **removing bureaucracy**. Those local authority areas that are ready to proceed (such as Sheffield and Doncaster) will do so with immediate effect, whilst sharing learning and allowing a consistent model to be rolled out across the whole of the functional economic area thereafter.

SCR asks Government to commit £4m added value investment to the City Region and to channel £23.8m in existing adult training and apprenticeship resources, which are already committed to funding skills provision, through a strong City Region public/private partnership. In return SCR will guarantee between £6-£12 million of Local Authority investment, and a minimum of £37.5 million of employer investment. The tripartite model will be 61% locally funded.

Through this agreement, SCR will deliver **4,000 additional Apprenticeship** places and achievements, and **2,000 additional employees' up skilled** to meet current employer skills gaps over a three year period.

SCR recognises that the step change set out here will not be achieved without significant local effort. In addition to major local investment, SCR's offer includes creating a **Sheffield City Region Skills for Growth and Employment Partnership**, enabling business leaders, skills providers and local authorities to oversee the delivery of the deal, shape skills provision and offer challenge and support; and a commitment to develop and deliver an **SCR Investment Fund**, which will capture business rate uplift and has skills improvements as one of its principle objectives. To formalise the offer, **SCR will agree a three-year Skills for Growth and Employment Plan for SCR endorsed by BIS and SFA -** we will develop and deliver a new model for employer-led apprenticeship and adult retraining for the SCR.

Our proposal has two clear (but closely linked) elements. Firstly we will create an **SCR apprenticeship model** to tackle youth unemployment and provide young people with the opportunities to obtain the skills which will empower them to have prosperous futures in a high skilled SCR economy. **We have identified three opportunities which will create at least 4,000 additional apprenticeships that can be delivered within a three-year timeframe:**

- The creation of a City Region Hub based on learning from the successful Opportunity Sheffield brokerage model (developed using the City Skills Fund) which will include an Apprenticeship Training Agency (ATA), using an existing, successful ATA provider with the expertise and track record to support SMEs that are initially unable to meet the cost or carry the risk of employing apprentices⁵ and sector-based Group Training Associations (GTAs) that are organised by employers and supported by colleges and providers where no single SME can afford to employ the apprentice full time
- an opportunity for local authorities and their partners to lever apprenticeships and other training through their procurement processes – Sheffield City Council has contractual agreements to create 176 apprenticeships in this way in the next three years
- a commitment by local authorities to support apprenticeships in the private and third sectors for young people who have been long-term NEET building on the Sheffield 100 programme where the City Council has met half the wage costs of 100 apprentices brokered with SMEs and with trainees drawn from this cohort.

This model will be supported by a tripartite investment model for adult training. Alongside the additional 4,000 apprenticeships that this will buy, we will:

- train 2,000 employees with the skills needed by SCR's businesses over the next three vears
- put employers in charge of shaping skills provision to meet SCR's economic priorities and aspirations
- o incentivise providers with a £1000 reward payment model to deliver training that meets employer demand.
- use the *Innovation Code* to deliver the bespoke provision that employers tell us they need to make SCR's economy grow

The Deal adds value to existing skills investment through responding quickly and flexibly to business need for skills, raising skill levels and reducing youth unemployment.

MADE in Sheffield - The deal						
Offers	Asks					
 £37.5m of employer investment (through guaranteeing new apprenticeships and jobs) At least £6.5m of local authority investment (committed by Sheffield City Council) and to seek agreements with all local authorities in the City Region to more than double this amount over a three year period. 	1. Government agrees a three-year, tripartite investment plan with SCR's Skills and Employment Partnership that will set out joint investment (£44.4m of local public and private sector investment, and £23.8m of devolved funding and an additional £4m from Government) and provide City Region level governance and accountability to local employers and Government, working closely					
Development of the SCR Investment Fund which	with F.E. providers.					

⁵ One such locally available ATA provider is *Vision* (an FE college in West Nottinghamshire) which has operated an ATA in the SCR area for some time and which has developed a model that has proved attractive to SMEs with the result that it has exceeded its apprentice recruitment target for sustainability by 200%.

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will capture **business rate uplift** and target skills as a priority.

- The creation of a Sheffield City Region Skills for Growth and Employment Partnership. The Partnership will enable business leaders, skills providers and local authorities to oversee the delivery of the Deal, shape skills provision, address market failure and offer challenge and support.
- Build upon the £600k investment into apprentices by the City of Sheffield to develop a SCR apprenticeship hub which will tackle youth unemployment in the City Region.
- £20k funding from the National Apprenticeship Service (NAS) to develop a clear, costed model for the SCR apprenticeship hub
- Wider rollout of the Made in Sheffield skills programme – 4,000 apprentices for the Sheffield City Region economy by 2015-16.
- Build upon the existing tried and tested ERDF-funded 'Opportunity Sheffield' programme which proves our approach to working with SMEs results in a higher skilled workforce.
 Opportunity Sheffield has created 359 apprentices, engaged 2,700 Sheffield SMEs in training needs assessments resulting in fully employer-funded training for 2,022 existing employees in the last year.
- Deliver SCRLEP-wide intelligence into skills gaps through a £250k Yorkshire and Humber study of business skill needs (will report by June 2012) and the SCR only research currently being undertaken by the LEP's sector groups.
- New £18m, 5000m² Advanced Manufacturing Institute Training Centre (AMI-TC) at the AMRC created by the University of Sheffield to deliver 250 new high-level apprentices from 2014.
- Build upon the £250k annual investment in the 14-19s 'MADE in Sheffield' curriculum by both the public and the Cutler's Company to develop

Subject to a detailed business case, Government will provide the Sheffield City Region with 23.8 million over three years to support their tripartite funding model which will deliver an additional 4000 apprentices 2000 additional qualifications in key sectors. Sheffield will be allocated £15 million for years one and two and subject to satisfactory progress each year a further £8.8 million in year three,

Subject to a detailed business case, BIS will also provide SCR with an additional 4 million to broker and support SME's to take on apprentices.

2. The Skills Funding Agency and Department for Business, Innovation and Skills agree to work with SCR to agree joint collection and sharing of data on skills to build a strong evidence base in support of the SCR skills system and its responsiveness to business needs.

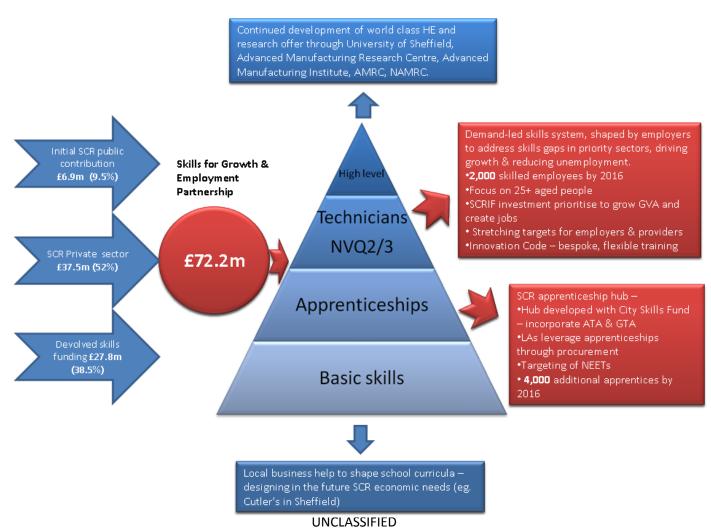
the courses delivered by FE sector providers.

 University Technical College (UTC) – a £1.3m commitment from the City of Sheffield to the SCR UTC & a new apprenticeship centre to be built on the Advanced Manufacturing Park

Impact

This is an opportunity to transform the delivery of skills in SCR. The SCR proposal is a major step change which will:

- Deliver 4,000 new apprenticeships and 2,000 newly up-skilled employees over the coming three
 years. These simply would not happen without the SCR city deal. 2,000 skilled people at NVQ3 is
 worth over £100m GVA for the SCR economy.
- Almost **triple Government's investment** with £37.5m of private sector investment and at least £6.5m of local authority investment over the next three years.
- Introduce a tripartite model which finally puts the **private sector in charge** of commissioning the skills provision they need to achieve their growth ambitions
- Creates a strong private/public SCR Skills for Growth and Employment Partnership which is committed to ensuring the outcomes are achieved



Proposal 2: a self-reliant City Region – financial tools for growth

Sheffield City Region has a clear view on the future of financial investment to deliver growth: the era of Government grant dependency is over. Therefore we, as any aspiring and ambitious company would, want to have **freedom to use innovative financial tools** to borrow against our future growth potential and against the major returns our investments will deliver.

We know that in many cases, we are more than capable of getting on and using these financial mechanisms without Government involvement. That's why we are establishing the Sheffield City Region Investment Fund (SCRIF) - a comprehensive approach with integrated strategy, investment, assessment and decision making. With a governance structure currently utilising the SCR Leaders' Executive Board and SCRLEP, and then the SCR Combined Authority, we are confident that our approach is strong, accountable and sends a clear and powerful message as to how the City Region will achieves its goals. Various components make up the SCRIF which will collectively deliver a shared investment programme of over £700m.

In this context we are looking to secure flexibility in our **devolved transport funding** to create a wider £500m infrastructure fund and we have established a JESSICA turning £7m Growing Places Fund in a £20m recyclable investment fund. Sheffield City Council is creating a Sheffield Investment Fund of £30m backed by its assets and it is expected that the other SCR local authorities will match this approach. Sheffield City Council also intends to bring forward a series of city centre infrastructure investments estimated a cost of £63m through a combined Option 1 and 2 Tax Increment Finance (New Development Deal) mechanism to transform the city centre and, as a result, the City Region's offer.

We are establishing mechanisms to invest in the economic needs of our area but Government can help in specific ways to make our investments bigger, better and go further faster.

MADE in Sheffield - The deal						
Offers	Asks					
Sheffield City Region's offer is:	1. To fully endorse the development of the £700m Sheffield City Region Investment Fund (SCRIF).					
Develop a governance structure to provide the necessary accountability for our financial proposals and the SCRIF. This will be through the Leaders' Executive Board (followed by the Combined Authority) working with the SCRLEP ensuring economic outcomes are maximised. The HCA will have a formal role within this governance structure to reflect the importance of the joint investment plan. • £20m created through a JESSICA fund using £7m of GPF and £13m ERDF ⁶	In the first instance this would involve supporting various elements of the SCRIF as outlined below. However, in the medium term it would be expected that Government would move to the provision of a single unringfenced capital pot to SCRIF as annual allocation providing flexibility and certainty to enable the delivery of economic growth rather than having to 'hope' to secure conditional funds through an uncertain bidding process (e.g. Regional Growth Fund) or on an ad hoc basis (e.g. Growing Places					
• £30m Sheffield Investment Fund backed by the City Council's assets ⁷ and the potential for a	Fund). 2. Approve the devolution of the major scheme					

⁶ HMT (2011) Autumn Statement 2011, p56, A32.

further £30m to be provided from the other SCR Local Authorities.

- The creation of a £5.3m Housing and Transport fund by the LEP utilising Growing Places Fund represents the forerunner to the SCR Investment Fund (SCRIF)
- £560k (funded by SYITA) development of an investment model to prioritise transport and wider infrastructure investment needs of the SCR area based on economic impact.
- A minimum £300m investment from the private sector in fundamentally transforming the city centre offer making it fit for purpose in the 21st Century. Around £100m has already been invested in the scheme by Hammerson UK, Sheffield City Council and the HCA.

KPMG have estimated that SCR could develop a **£500m** infrastructure investment pot to invest in the area's economic infrastructure needs (based on the Greater Manchester model). The additional £200m from other funding sources. The SCR Investment Fund (SCRIF) would be overseen by the LEP's political and private-sector governance arrangements.

SCC is prepared to take the risk of borrowing in the region of £63m to invest in its City Centre with repayment to be secured via uplift in business rates over a 25 year period and that investment in the New Retail Quarter will take place outside of a 18 'protected' New Development Deal that would come in to operation in 2020/21.

transport funding which will then form part of the £700m SCRIF approach to economic development for the City Region and commit to a funding line for 10 years (see transport proposals).

3. A £32.8m city centre New Development Deal is supported with an 'up front' agreement from Government before 31st December 2012.

Government to support a New Development
Deal for investment in the development of a
'fit for purpose 21st Century city centre' where
a mix of commercial activity will act as driver
for a successful and sustainable city and
regional economy. This New Development Deal
infrastructure investment will be undertaken by
SCC and local partners who will face the risk of
borrowing and repaying the funds and as a
result they do not need additional support
from Government for this project.

- 4. **Government will approve SCR's JESSICA proposal** as fast as possible whilst meeting the requirements of the European process
- Government will consider the SCR RGF3 bids and recognise their relation to the SCR City Deal.

SCR has submitted an RGF bid which includes a c£15m bid to sit alongside the £20m JESSICA in order to support investment in economic infrastructure through the newly created Urban Development Fund. Subject to negotiations at EU level, the government commits to work with SCR to ensure that future structural fund spending is effectively aligned to enable use on Sheffield City Region's economic priorities.

6. HCA to align its available portfolio of assets with SCRIF assets and investment as part of a joint investment plan to achieve SCRIF and Ministerial priorities. The joint investment plan will look at how receipts from HCA and SCRIF assets can be reinvested in the region.

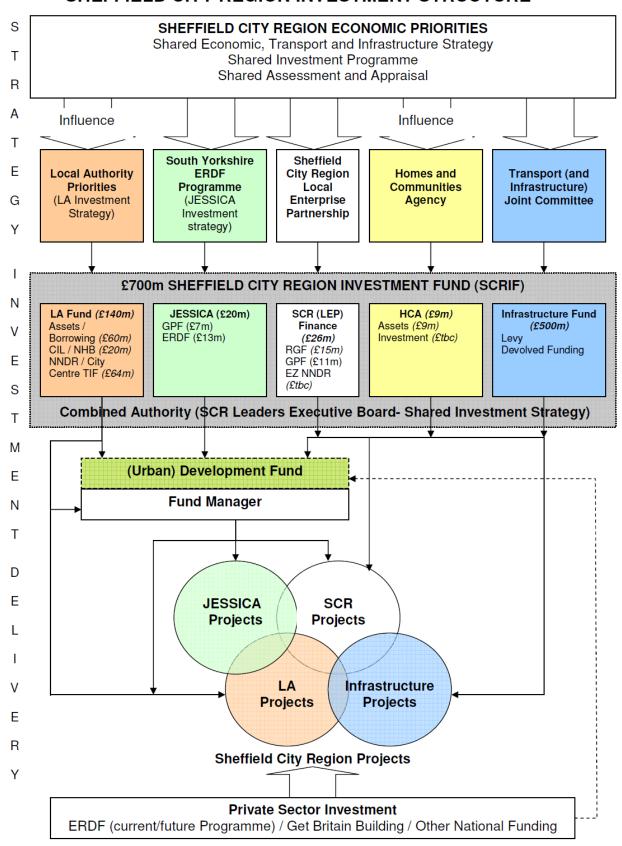
⁷ Approved by Sheffield City Council's Cabinet on 15th February 2012 – Capital Programme Budget Approval Report, paragraphs 16-18. http://meetings.sheffield.gov.uk/council-meetings/cabinet/agendas-2012/agenda-15th-february-2012
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 Subject to negotiations with the European Commission, the government commits to explore with Sheffield how locally managed ERDF and ESF programmes for appropriate priorities can be aligned to local economic priorities.

Impact

- Significantly greater value from the money SCR have available, in some cases doubling initial
 investments with funding from Europe but with an expectation of securing up to 4 times this
 amount with private sector finance in relation to commercial investments.
- Through the development of a robust investment model, we will be able to utilise the innovative resources (both recyclable and grant) to invest in economic infrastructure priorities, unlocking key growth sites and supporting business development.
- Our SCRIF (see our <u>transport ask</u>) has the ability to generate in the region of £500m investable funds over the next 25 years and we are developing other funding initiatives to increase this to in excess of £700m.
- Through the approval of our New Development Deal proposal we will enable the transformation of the city centre providing much needed high quality business and retail space, unlocking development sites, creating high quality sustainable environments and establishing a city centre at the heart of the City Region which attracts and retains local, national and international investment.
- Within the first 10 years in the region of £40m will be invested (at a cost of £63m) in infrastructure and within this time we would expect at the very minimum to see a return in this investment in the form of over 40 construction jobs over 3 years, 1,300 net additional new jobs, GVA uplift of £55m per annum for 10 years, private sector investment of £200m and an annual business rate uplift of circa £5m. Swift approval means spades in the ground and jobs in the labour market by 2013/4.

SHEFFIELD CITY REGION INVESTMENT STRUCTURE



Proposal 3: a City Region on the move - transport

Transport is the key enabler of economic growth. Our SCR Transport Strategy aims to deliver a transport network that enables the realisation of the LEP's growth ambitions, delivering new jobs in priority sectors such as Advanced Manufacturing.⁸

Our transport asks will enable the delivery of a higher quality, economically-focused transport infrastructure for SCR. In summary, we ask Government to enable us to:

- 1. Confidently invest in local connectivity and economic growth priorities, such as ensuring reliable access to future opportunities such as HS2.
 - Government can do this by offering certainty on some transport funding and agreeing greater local freedom and flexibilities on transport spending.
- 2. Implement stalled or slow-moving projects that are essential to SCR's economic growth and to future transformational transport opportunities.
 - Government can do this by accelerating decisions such as tram-train, allowing the programme to be managed locally. It can also begin to prepare for devolution of the Northern Rail franchise before the franchise-re-letting deadlines are reached.
- 3. Increase the efficiency of the bus network in linking people to jobs.
 - Government can do this by giving Sheffield and its bus partners the opportunity to become a fast track 'test-bed' Better Bus Area, provided with transitional funding from October 2012 to enable it to become the first area to receive Bus Service Operator Grant devolution once the necessary powers are in place.
- 4. Improved integration of a transport network people can trust and better management of congestion.
 - Government can do this by supporting us in the implementation of smart ticketing across our network
 - o And enacting Section 6 of the Traffic Management Act 2004 in Sheffield

Certainty in transport funding

To plan our critical transport infrastructure efficiently we need as **much long term funding certainty as possible**, and **flexibility in how to use the money we have**. This includes devolved major scheme funding.

This provides a lever for third party buy-in, allows better planning, and reduces risk. Without certainty, we cannot invest in essential local projects such as increasing quality access to the new HS2 station.

By providing greater certainty of transport funding for 10 years and an indicative profile,, we can develop a £500m funding stream as part of the SCRIF for transformational infrastructure investments which will be prioritised based on our economic assessment model, connecting the City Region's economy and unlocking growth. Through the SCRIF we can deliver major transformational schemes which would likely include the further extension of Sheffield's Supertram network and the introduction of a region-wide tram-train network.⁹

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⁸ SYPTE (2011) Sheffield City Region Transport Strategy 2011-2026, http://www.syltp.org.uk/documents/SCRTransportStrategy.pdf

⁹ These schemes are being assessed for their transformational impact on jobs and growth for SCR

Rail services in the North currently attract significant Government subsidy. We are not looking for this to be reduced, rather we believe we can **extract better value for money out of the same funds.**

Accelerating implementation of projects essential to growth

We know that investing in transport infrastructure in the City Region yields excellent economic returns. The current central funding cycle inherently introduces an element of delay and uncertainty to projects and this can have an inhibiting effect on the realisation of our economic objectives.

For example, the recently approved BRT North scheme has taken nearly four years from the initial approval to a decision to be made. This scheme will facilitate around **4,000 new jobs** and **£100m GVA annually** for the region's economy. Such delays are preventing growth, preventing job creation and adding to public sector inefficiency. We are now waiting for Government to determine the ERDF match funding, a decision that has been pending for over a year.

The tram-train project has been approved but we want to to see an **announcement finalised as soon as** possible to avoid adding additional inflation to our costs (e.g. 20% to our local contribution and risk assessments).

Devolution of bus funding and smart cards

Our 'bus ask' will help us connect people to jobs affordably with a bus network they can trust and that works for them. To achieve this we need to overcome the problem in our City Region that profitable core bus routes are 'overbussed', while bus companies are being forced to withdraw more marginal services in isolated and outer city communities because competition on the core route is cutting margins and hence not allowing cross subsidy of the network.

Major bus routes are oversubscribed to the extent that they run at fifty per cent capacity. (ie too many buses on busy corridors arriving together). We want to work in partnership to create a stable, affordable network, with the right incentives to operators to enable a low carbon high quality bus fleet. We are already developing a cutting edge partnership with our main bus operators in Sheffield (Optio). However, to allow this partnership to flourish effectively and expand across the City Region to drive growth and cut carbon we need:

- Government to fast track its 'Better Bus Area' (BBA) concept in our City Region to test its
 concepts and allow us to embed our partnership approach to allow effective competition and
 better local targeting of public subsidy. To this end we are asking for the following;
 - (1) DfT announce Sheffield City Region to be given opportunity to become a fast track 'pathfinder' Better Bus area
 - (2) Dialogue between DfT and SCR/partners on proposition content and evaluation requirements
 - (3) Designation of 'pathfinder' BBAF (October 2012) subject to appraisal and confirmation from operators, triggering full devolution of BSOG for Sheffield Bus Partnership agreement area from October 2013 or April 2014 (depending on progress with powers)
 - (4) From October 2013/April 2014 BSOG funding will be paid direct to the PTE with an annual top-up at a rate which is a substantial uplift on current BSOG for the area for the duration of the Sheffield Bus Partnership agreement and at a rate that is guaranteed to be no worse than other later BBA's receive
 - (5) Transitional funding from October 2012 to spend immediately at a rate equivalent to the above top-up

(6) Other parts of SCR and PTE area can apply to become BBAs once the necessary regulations are in place

Rail devolution

The centralised management of the Northern Rail Franchise on short term, no-growth contracts for the last 10 years has stifled **investment resulting in a poorer service for people and businesses on older, overcrowded and unreliable trains**.

In the absence of absolute local control over the rail franchises, cities face challenges such as:

- Lack of ability to provide more rail capacity on overcrowded services;
- Lack of influence over rail in order to integrate bus, train and tram to best effect;

Both of these issues, hinder the realisation of local economic objectives.

You are already consulting on rail devolution which we welcome. We think rail devolution is essential to allow us to focus rail priorities on driving up GVA. If Government is content with the proposal from Northern City Regions then we need Government to:

- (1) Commit to resolve the legal issue that would allow PTEs to operate collectively beyond their boundaries, and
- (2) Commit to a shared investment programme for rail in the north to allow us to plan long term.
- (3) Commit to working with us to make the devolution of northern railways a reality.

Effective management of the transport system

Congestion is a cause for a loss of productive work time, carbon emissions, air pollution and noise. With the appropriate powers we can help ensure that journeys are undertaken in a sustainable and responsible manner that minimises congestion.

Government already has the power to introduce **a new framework** that would delegate the enforcement of parking, bus lanes and other moving traffic matters to the local authority but key provisions have not been brought into force. An efficient, delay free transport network forms a key economic stimulant and the removal of any barriers to the efficient flow of traffic is vital.

London boroughs and TfL already have these powers and as part of a rebalanced UK economy, it is essential that businesses, employees and services can rely on an effective and **efficient integrated transport system**.

MADE in Sheffield - The deal Offers **Asks** A working 10 year City Region transport • For every £1 spent on transport in SCR, targeted investments can achieve a 10 fold long term funding allocation (especially devolved major scheme funding) to allow for optimised long **GVA uplift**. Local funds will be dedicated to term planning and delivery of our transport providing interventions to increased GVA priorities. • A £500m SCR transport fund as part of the **SCRIF** to invest in transformational schemes **Commitment to** discuss and agree with which will deliver a step change in the HMT/DfT an appropriate capital/revenue split connectivity of the SCR economy, unlock priority for funding in next spending review period. growth sites, create jobs and get people to work. Commitment to pay funding for local majors in blocks in advance of SCR incurring costs on • A robust investment model to prioritise schemes, subject to affordability, and at the transport investment based on economic beginning of each spending review period. growth, reducing the burden on Government to carry out assessments. This will be developed Approve the **devolution of the major scheme** with a £560k investment from SYITA. transport funding which will then form part of the SCRIF approach to economic development • A 'Transport for Sheffield City Region' for the City Region. Give local flexibility to governance framework, offering strong negotiate and determine the allocation assurance, prioritisation and decision making on between relevant LTBs of local majors funding. City Region issues. Build on the positive initial steps on LSTF and • greater economic growth in the north – and commit to making payments up front for any better value for money from spend in the north future LSTF awarded to SRC, but subject to of England; affordability constraints a strongly motivated client for the North's The rapid devolution of responsibility for the railways to help drive down the cost of the northern rail services (subject to the outcome railway of the recent consultation). Government is asked to: • development of a long-term, funded, growth strategy for rail in the north, with northern a. Work constructively to make rail devolution areas potentially bearing the revenue risk for a reality and allow early engagement on the rail in the north. financial elements stemming from the forthcoming HLOS statement and DfT • better integration of spend on rail programme involvement. with other major programmes of spend in north; b. Continue work to ensure completion of the Northern Rail Hub and North Trans-Pennine • a rail policy that is more aligned to the wider electrification as soon as possible, and work strategic agendas relating to localism, economic with Network Rail to identify ways of

reducing the cost base of the railway in the North of England, to deliver economic and

growth and cities.

transport system, reducing congestion and the burden this places on business and people.

- Work with DfT on the implementation of Section 6 powers to see them enacted in the most effective way.
- Complements the major investments already going into our road network, including a £2.2bn Highways PFI programme to improve every road in Sheffield, the £1.7bn Sheffield Gateway project and BRT North.
- Delivery of the UK's first tram train system, avoiding the delays experienced to date.
- Make competitive Smart Ticketing a reality outside of London, delivering this important Government commitment.
- Delivery of a cutting edge partnership for bus that would focus on connecting people to jobs, bring forward a new way to fund low carbon buses that will also help address air quality problems in the City Region.

financial benefits.

- c. If the 25 mile restriction in s10 of 1968 is a barrier to devolution of the franchise, commitment from DfT to take necessary action to allow PTEs to act collectively beyond their boundaries.
- Commitment to work positively with SCR to take forward a project to analyse the traffic benefits of enacting Part 6 of the Traffic Management Act 2004 in SCR to allow local enforcement of moving traffic contraventions and facilitate the efficient control and management of traffic in SCR.
- Allow SYPTE to take over management of the existing tram-train project, with adequate funding and leadership responsibilities. DfT and SYPTE commit to negotiating constructively, and with a jointly shared objective to conclude a contract by August that meets the interests of both DfT and SYPTE in developing a successful Tram Train Pilot.
- Sheffield City Region and its bus partners to be given opportunity to become a fast track "testbed" Better Bus Area and provided with transitional funding from October 2012 to enable it to enhance bus services in its partnership area and become the first area to receive Bus Service Operator Grant devolution once the necessary powers are in place.
- Provide the necessary support to enable SCR to effectively implement integrated smart ticketing in line with recommendations from the Competition Commission.

Impact

Sheffield City Region will be able to rapidly deliver a well-managed, integrated transport network, built upon a clear strategy with infrastructure efficiently brought forward as we grow. Funding certainty will lever in more private sector money, and allow schemes to be progressed more quickly. This will improve connectivity and strategically important proposals **such as ensuring reliable access to future opportunities such as the HS2.**

Decentralisation of the strategic transport powers on bus and on tram/train will enable the realisation of the growth potential of the SCR's key growth sites including **12,000** new jobs in the SCR Enterprise

Zone, **18,700** new jobs by 2025 through the Lower Don Valley masterplan.

New highway management and bus ticketing powers will allow us to deliver a more efficient, integrated network which will improve access to existing and new jobs in SCR. An **Oyster-like Smart Ticketing** product in SCR would provide an attractive and flexible ticketing system that would encourage a more sustainable modal split, leading to less congestion and increased productivity.

The announcement of **tram-train** in SCR will help provide access to job opportunities in the Lower Don Valley and Rotherham. Delays to Government decisions have had a detrimental effect on the programme including increasing costs by £50K and increasing the Quantified Risk Assessment by c.20%.

Devolution of bus funding and a Better Bus Area pilot will prevent the problem of 'overbussing' on some routes whilst more marginal services in isolated and outer city communities are cut, removing access to and from economically important sites and working people.

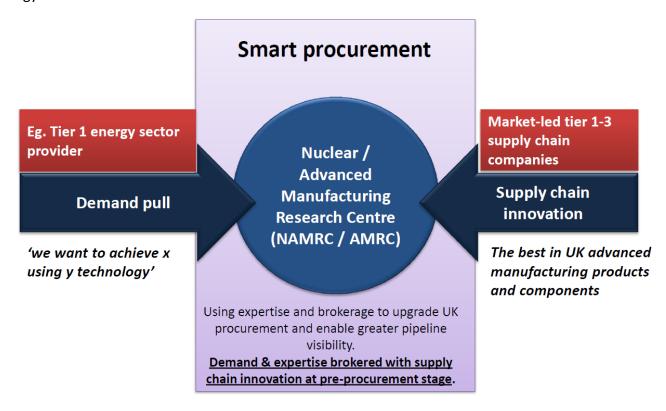
Proposal 4: advanced manufacturing and procurement

Sheffield City Region is a **leader in advanced manufacturing**. This isn't about heritage, the City Region is a leader now. The University of Sheffield's **Advanced Manufacturing Institute (AMI)** builds on its the world renowned **Advanced Manufacturing Research Centre (AMRC)** with **Boeing**, which has established a new model for partnership working with industry supply chains, developing new manufacturing processes which increase efficiency and decrease cost to the point at which the UK can become competitive as a manufacturing base with lower wage rivals.

Now we want to develop a national **centre for procurement** based around SCR's Advanced Manufacturing and Nuclear Research Centres, and to co-produce a **roadmap for growing the nuclear advanced manufacturing supply chain.** This will give the emergent nuclear advanced manufacturing market in the UK the same boost which the UK's automotive sector received last year.

A smarter UK economy: a national centre for procurement

The centre for procurement will link demand for complex manufacturing products to innovators in the advanced manufacturing and nuclear supply chain. Working with Government and industry – from major multinationals like Rolls-Royce, Boeing, British Aerospace, Westinghouse and Areva, to locally based manufacturers such as Sheffield Forgemasters, and a wide network of local and national SMEs - we will drive UK exports, create high quality jobs and secure a world-leading future for UK manufacturing and energy infrastructure.



The UK has an export target of £1 trillion by 2020 but UK industry is still predominantly foreign provided. To reach the £1trillion target, the UK must cut the journey time new manufacturing products take to reach the market by better managing the interface between demand for complex new manufacturing products and supply-side innovation. The UK's advanced manufacturing sector will be in a powerful

position to capture emerging worldwide markets for the next generation of infrastructure (eg. new build energy infrastructure).

Since many of the new market opportunities are in sectors that are driven by Government procurement or are heavily regulated by the Government, the Government needs to use its role wisely in order to ensure that UK companies are in a strongly competitive position succeed in these markets. SCR has already led the way on this. We have a great history of collaboration and we have put in place a framework agreement with major public sector partners in the City Region to use their resources strategically. They can lay out challenges or problems early on and public and private sector partners collaborate to facilitate the development of public sector services and products. With the support of Government, SCR can illustrate how to generate jobs and GVA through demand-led innovation in the field of low-carbon energy.

The Road Forward: Growing the Nuclear Advanced Manufacturing Supply Chain

One key opportunity arises in the area of **nuclear new build**. There is widespread consensus that new nuclear power stations will be required to secure the energy that UK homes and businesses need while meeting carbon reduction commitments. While the UK Government will not directly procure this new build, it is the Government which will create the policy framework that will facilitate it. Reclaiming the maximum UK economic benefit from these major UK capital investments will **require creating a new manufacturing supply chain based largely in the UK**. This will require long term commitment to the work of the AMI and the Nuclear Advanced Manufacturing Research Centre to work with companies to develop their skills and innovative capacity to the point where they are in the strongest competitive position to fill this supply chain. It will also need a commitment to work with AMI in supporting companies as they work to meet appropriate quality standards and codes applied in a transparent way.

We recognise the commitment made by the government to funding £15m for research and development bids from SMEs this year. We would like to support this by using SCR's high class universities to develop a 'sourcing roadmap' for current and prospective sourcing patterns in the UK nuclear advanced manufacturing industry. SCR's universities and the Nuclear Advanced Manufacturing Research Centre are ideally placed to carry out this research and engage nuclear suppliers in the UK. This will support the Department for Business, Innovation & Skills' Growth Review and commitments to grow manufacturing in the UK over the next 10 years. As with the automotive sourcing roadmap, we ask for the Secretary of State , Department for Business, Innovation & Skills to show his support in writing the foreword and putting his name behind the robust research carried out. Now is the time to position this industry well for the future growth in nuclear in the UK and international markets.

MADE in Sheffield - The deal						
	Offers		Asks			
•	The Advanced Manufacturing Research Centre (AMRC) and the new Nuclear Advanced Manufacturing Research Centre (NAMRC) is a world leading asset to the UK and SCR, with industry leaders like Rolls Royce, Boeing, British Aerospace, Westingshouse and Areva all key members.	1.	For the Office of Nuclear Development to endorse and engage with this demand-led approach and to work with the AMRC and NAMRC on developing the UK nuclear new build framework, helping UK businesses develop their capacity. This will form a strong, innovative UK-based supply chain for domestic and international energy			
•	SCR are the national lead and can quickly		infrastructure manufacturing.			

- engage companies across the UK to work in the national centre of procurement model.
- The Universities behind the Nuclear Advanced Manufacturing Research Centre will conduct research amongst UK suppliers to understand the potential within the supply chain, competitive advantages, weaknesses and where lost business goes. To prepare solutions such as a nuclear advanced manufacturing sourcing roadmap.
- To support the development of more 'green jobs', Sheffield City Region will, where appropriate, develop and deliver plans for 'Go Early' Green Deal roll out, demonstrating what role the LA can play, with particular focus on how the city can involve neighbouring local authorities, LEAF communities, Social Housing Providers, the Private Rental Sector and other key players, and to drive public awareness through community engagement activities, such as show homes.

- 2. For Government to consider its position on industrial policy and to engage with SCR's private sector partners on standard-setting and other ways of maximising this approach.
- 3. For the Secretary of State for Business, Innovation and Skills to give growing this sector his full support, for example, by introducing the nuclear advanced manufacturing sourcing roadmap. This will support the NAMRC to position the industry well for future opportunities.
- 4. Government will, where appropriate, work with Sheffield City Region on a potential 'Go Early' Green Deal roll out.

Impact

Through the AMRC and NAMRC, Sheffield City Region can develop the UK's advanced manufacturing and nuclear advanced manufacturing market by better managing the interface between demand for complex new manufacturing products and supply-side innovation. We can take major steps to achieve the UK's £1 trillion national export target by 2020 through smarter procurement, putting UK industry in prime position to capture both UK and global market opportunities.

Game-changing initiatives – transforming SCR

Sheffield City Region has a heritage of innovation and we are ready to capitalise on the ambition exemplified by the world class Advanced Manufacturing Research Centre (AMRC), Nuclear Advanced Manufacturing Research Centre (NAMRC) and our resilient, flexible SME supply chains.

We are ready to step forward and play a major role in a rebalanced, export-driven UK economy and have developed two 'game-changing' initiatives which will define the future of the SCR economy. We continue to strive to play a greater role in the UK's economic future and have visionary initiatives on which we wish to work with Government to transform SCR's economy.

Initiative 1: Cloud City Sheffield

Government have prioritised cloud computing in its published ICT strategy, but have not committed to enabling the development of the necessary physical infrastructure that would seek to deliver on that. At the same time there has been acknowledgement that the UK's existing datacentre stock (which is predominantly London based) is inadequate for next generation Cloud in terms of cost efficiency, capacity and future proofing.

Creating the technology infrastructure and collaboration ecosystem on the scale that is being proposed is to ensure that the market opportunities that cloud computing brings can be **properly captured for the economic benefit of UKPLC and the region**. Doing so in the SCR would support sustainable economic rebalancing and also enable better retention and exploitation of private sector funding capacity in the UK and also Intellectual Property developed in the UK.

The steps we need to take are identified below and we would welcome an opportunity to work with Government on delivering the UK's next generation of digital infrastructure and establishing a public sector platform to revolutionise the delivery of public sector products and services.

Stage 1: delivering the infrastructure

The development of next generation green datacentres on UK soil, are a necessity if the country is to realise projected cost savings and compete internationally as cloud computing is adopted globally. SCR is committed to putting the City Region at the heart of the UK's cloud computing infrastructure, building on the ubiquitous superfast broadband infrastructure already in place across SCR and the land and power resources the area has in abundance. We have already made major progress. We have engaged a major 'Tier 1' company to be an anchor tenant and provide the datacentre infrastructure and investment the UK needs. We have undertaken a major study of land availability with our partners Kier, commissioned a £25k viability study with Grant Thornton and are working with Veolia to expand Sheffield's district energy network to provide a green power source for a major green datacentre.

Stage 2: collaboration and cluster development

The second step is to establish an **open collaboration and innovation hub** a network designed to foster innovation through cross-industry working between the private, public and research sectors. This will make use of the skills and knowledge of these sectors without requiring upfront investment.

Focusing on fully exploiting digital in the advanced manufacturing, healthcare, low carbon and creative & digital sectors will give Sheffield City Region the opportunity to create **an ecosystem of business activity**, supporting all the sectors that depend on technology and driving value and activity into other industry sectors. This will see the development of a **public sector platform**, which would facilitate the delivery of services and products to customers which would herald a transformation in the public sector. **Sheffield City Region will be the laboratory** in which new public sector solutions, developed collaboratively with

private sector expertise, are trialled to improve the effectiveness and efficiency of services and to transform the public sector.

Stage 3: digitisation of key sectors

Following the development of the datacentre infrastructure and the collaboration hub in SCR, we will work to digitise public and private sectors, working with Government to provide digital solutions to modern public service challenges and driving efficiency in the public and private sectors.

Initiative 2: low carbon energy infrastructure

Further innovation in the development of innovative low carbon energy infrastructure for the UK is the proposed **Don Valley Power Project** in which Samsung have recently announced a 15% stake.

The Don Valley Power Project has had **planning approval since 2009** and will have a vital role in the UK meeting its CO₂ emissions reduction targets. The Yorkshire and Humberside region has the UK's largest concentration of coal and gas fired power generation and the CO₂ emissions from those plants will have to be reduced dramatically if they are to be able to continue to operate. The plant and associated infrastructure have important roles to play to enable the region to continue to generate power from fossil fuels and to allow other energy intensive industries, such as steel and cement, to also install carbon capture technology.

The project UK's and EU's leading Carbon Capture & Storage (CCS) power projects and is a 900MW Integrated Gasification Combined Cycle (IGCC) power plant (with a 650MW net power output) which would capture and store up to 5 million tonnes per year, or 90%, of the CO₂ emissions that would otherwise be emitted to the atmosphere.

2Co Energy plans to store the CO_2 in North Sea oil fields which provide the most secure and permanent storage for CO_2 . CO_2 also helps produce more of the oil than would otherwise be recoverable which can significantly **extend the life of the oil field** and secure jobs. We would welcome the opportunity to work with the Department for Energy and Climate Change (DECC) to deliver this project, supporting SCR's economy and the low carbon energy needs of the UK.