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**Sent:** 13 June 2013 12:11  
**To:** Enquiry Enquiry (Other Government Departments)  
**Subject:** BIS consultation

To whom it may concern

I have been an employee of Enterprise Inns in the role of a Regional Manager

During this time I have seen many fantastic, and talented people apply for Pubs operating under the leased and tenanted model.

These Publicans would have been unable to have realised their dream of running a Pub had the only option been to buy a Freehold, as finance for this type of venture is practically impossible to obtain. All Publicans fully understand the mechanics of the model and appreciate that their Business Plans need to take into account the tied arrangement.

At Enterprise we are very transparent about the way do business and potential Publicans are given clear information before they make any commitment.

I personally have seen on many occasions poorly operated Pubs turned around by Publicans who buy into the model, embrace the working partnership with Enterprise Inns and move forward to create a great business employing local people, generating business for local suppliers and a warm and hospitable Pub for their regulars.

Too many times the Pub Companies get a bad press, but there are countless success stories that get forgotten about or never even heard

Please take a balanced view with this consultation

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