

11<sup>th</sup> June 2013

House of Commons,  
London  
SW1A 0AA

Dear

I write to you as a constituent, and as an employee of ~~Enterprise Inns and some~~ ~~with the Pub Company,~~ in the industry.

You will be aware that for years the leased and tenanted model has been the subject of numerous enquiries and investigations.

As at Enterprise I would like to point out some of the benefits of the leased and tenanted model.

- The leased and tenanted model is a way of offering a low cost entry into running a pub business.
- Delivery Service: Enterprise takes Publicans' orders and arranges the delivery free of charge. (For a minority of some deliveries where the Publican caused it's failure there may be a small charge to cover additional re-delivery costs).
- Technical services (beer raising/cooling equipment): This is a complicated area with different brewers owning different parts of the drinks dispense system in each pub. Enterprise handles centrally all installation requests and deals with Publican queries when the brewer cannot and acts as arbiter. Again this service is provided free of charge.
- Packaging waste directive: Enterprise discharges its obligations under this legislation causing some 2,500 tonnes of glass to be recovered and recycled through our compliance scheme. None of these costs are passed to our Publicans.
- Ullage (returned beer unfit for sale). Enterprise coordinates and manages the collection and crediting of beer that needs to be returned to brewers. This is done centrally, removing the hassle of publicans dealing individually with brewers. Again this service is free to our Publicans.

If the BIS proposals were successful, the above could be lost to Enterprise publicans.

There are constant quotes from the same politicians that Enterprise publicans' pay over the odds for beer what they fail to understand is that the same publicans pay a lower rent for their business. It is simply not in our interests to see a pub closed.

The simple facts are that fewer people in the UK go to the pub less often. The key reason for this is that all of us have less to spend on going out as we need to put fuel in our cars and heat our homes the price of which has gone up 50% plus over the last few years.

Some of the unintended consequences if the BIS proposals are enacted will be:

- More closed pubs.
- Less service for Publicans.
- Less support for struggling Publicans.
- Less tax revenue.
- Less packaging recycling.
- Several hundred people will lose their jobs at Enterprise.

Please could you advise what actions you will take to ensure that Pubs and Pubco's are treated fairly.

Yours sincerely

CC Vince Cable