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From:
Sent: 13 June 2013 19:24
To: alistair.burt.mp@parliament.uk
Cc: Enquiry Enquiry (Other Government Departments)
Subject: Tied Pubco Model

Dear Sirs, I feel compelled to write to add my support for the tied model.

I have worked my entire career of 30 years in the pub and hospitality industry. During that time I have been a glass collector, pub manager, multiple tenant, Area manager, and currently I am a regional manager with one of the large "Pubcos". During my experiences prior to my employment in the leased and tenanted sector always found the pub companies with which I had dealings to be on balance fair and measured.

Since my employment commenced with Enterprise Inns 10 years ago I have found them to be fair and transparent at every juncture, to the point that they insist that I, as an employee also uphold those values. To work for a company that not only encourages but insists upon honesty and integrity is nothing short of fantastic. There are many opponents of the tied model, but my challenge to the committee and the opponents of the tied model is to consider how many of the failing pubs in the UK are as a direct result of poor day to day management and operation by the tenants in situ. Surely the Pubcos cannot be blamed for sub optimal trading of poor operators. I would also add that the current Enterprise Inns Code of Practice goes to remind prospective tenants/lessees of their obligations in respect of rent, purchasing obligations and property obligations at several stages (in writing as I am sure you are aware) and anyone who states they subsequently did not understand their most basic of obligations (purchasing obligations property liability etc) is quite clearly not telling the truth.

I would urge the committee to not only take this into account, but to insist that other members of parliament operate with the Same level of integrity. Maybe then we can get the country back on track and stop pandering to sub optimal performers.

I would add an acknowledgment that running an successful pub business is not for the faint hearted or those lacking in commitment, it requires a multi disciplined hospitality manager, with commercial acumen, sound marketing skills, the ability to work under pressure, and at anti social times of the day/year. These people should be applauded as they do not receive the credit they deserve.

Maybe the protagonists who complain "unfair" to the tied model should take a leaf out of their busy book And apply the same levels of professionalism to their own business's and then maybe they would reap some of the reward they clearly crave.

Yours most sincerely

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