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7th June 2013

Rt Hon Dr Vince Cable

Secretary of State for Business, Innovation & Skills

Dept for Business, Innovation & Skills

1 Victoria Street

London

SW1H 0ET

Dear Sir,

Re: Government Consultation Pub Companies and Tenants April 2013

InndecS Ltd is a specialist pub refurbishment company based in the South West of England. With over 30 years of experience in working in the pub trade we have amassed a wealth of knowledge in the industry. In our time we have had the pleasure of working along side some of the biggest breweries in the country, in both the managed and tenanted sides of their business.

Having read through the consultation paper; Pub Companies and Tenants by the Department for Business, Innovation & Skills, we felt compelled to share our experiencing of working with large pub companies and their tenants.

It is our belief that many of the issues raised in the paper are of a bi-gone era and that tenanted estates, now under new leadership, have developed a much more supportive culture where tenants are no longer seen as such but as "partners" in a developing business.

Our largest customer of tenanted estates is Punch Taverns. We have witnessed first hand the support and investment Punch have consistently been willing to give to help support the "partner" to grow their business. As many breweries have stopped investing in their properties over the last couple of years due to the recession, Punch have continued to push forward with their investment plans. Without this continued investment strategy it is our view that many more pubs and tenants would surely be facing closure and many more properties would be falling into disrepair.

As a small to medium enterprise our sales of projects in tenanted properties make up 38% (FY 2011/12). If we were to lose this part of our business we

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would surely be facing some difficulties in this already turbulent climate. We would also be saddened to lose part our business where our work makes such a profound difference to the tenants and their businesses. It is a pleasure to work along side pub companies such as Punch in helping to deliver successful refurbishment projects that enable the tenanted properties businesses to flourish.

The pub industry has faced some tough and turbulent times over the last couple of years, we are confident that a legislative decision now would only deepen the industry's troubles.

Yours sincerely,

Melissa Potente
Director