

Celebrating **25** Years



Our Ref: RPL / EO

13 June 2013

Rt Hon Dr Vince Cable MP
 Secretary of State for Business, Innovation and Skills
 Dept for Business, Innovation and Skills
 1 Victoria Street
 London
 SW1H 0ET

Dear Sir

We are a family run Building Company based in Doncaster and having heard of the Governments review of the Tied Public House Sector together with the current bad press within the media, I felt it necessary to show our support for these Pub Companies.

From establishing Togel Contractors some twenty eight years ago our work has predominantly always been with Public Houses for the major players in this sector. Having an enviable reputation, not just in Doncaster but within the industry, we believe that we would see our Company suffer should the Pub Companies contracts with their tenants be removed or significantly changed as a result of Government intervention.

We undertake all types of support for our Pubco Clients, from Reactive Maintenance to major project developments. Our turnover of £: per year is mainly from the licenced trade industry and our Key Clients include Enterprise Inns, Punch Taverns & Greene King who make up % of our turnover. Should the current agreements be torn up it would result in property investments being down to the individual Publicans to undertake and this would catastrophically affect our business and the livelihood of our one hundred and twenty employees, together with those of our Supply Chain which would lead to mass redundancies.

Furthermore, each of our Clients have all continued to heavily invest during the last five years which has helped to keep our Business and workforce gamefully employed throughout the recession. This would not have been the case should we have relied on individual publicans for our turnover.

Over recent years we have been involved in 'Partnership Schemes' between the Pubco and the Tenant where joint investments have been made to improve the outlets and these have resulted in increased business for both parties. There have also been works undertaken by the Pubco to improve their outlets for struggling Tenants and these have been where the repairing obligation was actually with the Tenant.

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We have also seen other evidence of the Pubcos improving their working practices. Enterprise Inns assists Tenants with the provision of 'Health & Safety Packages' and 'Repairs and Maintenance Savings Accounts' all introduced to assist Tenants with their legal and contractual obligations. Punch Taverns also introduced a Code of Practice Compliance Certificate to ensure any new let properties were up to standard before the new Tenants took over responsibility. Pubcos have and continue to review and put measures or procedures in place to improve their working practices and to improve the business opportunities for those entrepreneurs and multiple pub operators who wish to grow. There will however always be a number of Tenants that continue to blame everyone but themselves for their business failing.

All of our Clients have an appetite and commitment to enhance and redevelop their estates in the coming years and this is where our Business base is planned. Any negative changes to this investment will risk our workforce, where we in turn invest heavily in apprentices, training and development.

We ask that the Government allows the Pubcos to continue with their on-going improvements to their COPs and improvements. The Pubcos know that without attracting and retaining the good Tenants for their properties their businesses will fail.

Yours faithfully

R P Leggott
Chief Executive Officer