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**Sent:** 13 June 2013 16:13  
**To:** Pubs Consultation Responses  
**Cc:** ; goodmanh@parliament.uk  
**Subject:** TRIM: Pub Company Consultations  
**TRIM Dataset:** M1  
**TRIM Record Number:** D13/778803  
**TRIM Record URI:** 14450909

Dear Dr Cable,

I understand that your Department is in consultation on the future of Pub Companies and as such I wonder if you could spare the time to read the following which explains our position within this Industry.

As you will be fully aware the Construction and Maintenance sector is suffering with a downturn in workload and I would like to express our concerns how any changes to the Pub Industry would directly affect our Company.

Wilkinson's was established in 1991 with 3 persons and has grown over the past 20 years to become a Specialist in the Leased and Tenanted pub industry now employing over 40 persons skilled in working in the occupied property market for a number of Pub Groups

The bulk of our Turnover is with Greene King, Trust Inns, Punch and our biggest Client, Enterprise Inns Plc, together these make up approximately 80% of our Turnover, with Enterprise being approximately 40% of Turnover alone, around £2m per annum.

If Enterprise Inns were unable to commit Capital expenditure, currently £60m per annum, to these properties, the Publicans could certainly not afford to fund growth strategy themselves and as such small works would inevitably be carried out by the 'Black Market' and even more pubs to close in this already decimated industry, a lot of which has been caused by the Supermarkets providing 'cheap' alcohol which I would consider a bigger priority to the Country than singling out pub Groups for scrutiny.

Regarding the direct impact that a decision on Pub Groups could cause, we currently employ over 40 persons from our base in Durham covering a geographical area from Bridlington to Berwick and across into Cumbria, withdrawal of the Capital from Enterprise Inns would immediately cause us to make redundancies of at least 15 persons, this would also impact on the Infrastructure that surrounds us in the way of Sub contractors, ie. Decorators, Roofers, Furnishing Contractors, Fleet servicing companies, garages, etc with redundancies certainly happening throughout those Companies so the impact is widespread.

Can we please ask that when making decisions of this magnitude that the larger scale effects are taken into consideration and not just the individual Company that is under scrutiny

Thank you for taking the time to read this email

Kind regards

Stuart Anderson  
Director

02/12/2013

For and behalf of



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02/12/2013