

Q&A session – SME Concept Viability Event – 7th March 2012

Q1) David Messum (Kodak) question for Iain Lovett

Directed to MoJ. You have said that you are not going to specify procurement, only outcomes. This will be difficult for SMEs.

A1) Iain Lovatt (MoJ FITS Transition Lead)

Yes it will be challenging. We will be solution agnostic and looking to the market for innovation

Q2) Tony Billington (Northrop Grumman Mission Systems)

Will DVLA be adopting the speed dating approach?

A2) Andrew Falvey (DVLA Head of Commercials)

We will monitor the progress MoJ make with this and if it goes well, yes we will.

Q3) Tony Billington (Northrop Grumman Mission Systems)

Does DVLA have a clear view of what's being kept in house?

A3) Andrew Falvey (DVLA Head of Commercials)

There are certain views but nothing concrete. A strong emerging theme is knowledge/skills transfer

Q4) David Ashworth (Entity Group)

At what point would you be looking at other organisations success stories in this space?

A4) Andrew Falvey (DVLA Head of Commercials)

We will be seeking this out soon, however there aren't many examples of a tower model

A4) Iain Lovatt (MoJ FITS Transition Lead)

DWP has done this, but we are on the leading edge, it seems mostly private companies are doing this, we are happy to hear of examples.

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Q5) Mark Elliott (Accenture)

Are there plans for business process change and can we share these thoughts. We are doing a study of business architecture, the work is underway and we envisage moving to an input – casework – output model achieving a single view of the customer.

A5) Andrew Falvey (DVLA Head of Commercials)

Some companies have suggested that we may need a business partner as well as a technical partner to aid with the business change

Q6) Richard Stacey (Future Tech S.C.I Ltd)

How many data centres does the DVLA have and when do you plan to be down to 2 as stated in your aims?

A6) Richard Hixson (DVLA Head of Enterprise Architecture)

We have seven and plan to be down two by 2015, these are local and owned by us.

Q7) Ashish Julka (Mastek)

What is the process post responses?

A7) Andrew Falvey (DVLA Head of Commercials)

Next steps are being developed. Opportunities will exist to introduce SMEs to prime, also use the PPQ process to tell us about you.