



# UK Trade & Investment

2nd - 7th June 2013

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## Built Environment Mission to India

**UK INDIA**  
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Rt Hon  
ERIC PICKLES MP  
UK Secretary  
of State for  
Communities and  
Local Government

## Foreword

India is currently undergoing a tremendous urban transformation. The opportunities are huge but so too are the challenges. India knows its success will hinge on its ability to put in place the right infrastructure - the housing, the schools, the water and waste management and the transport links. That is why it has taken encouraging steps to address these challenges, recognising the strong link between economic performance of cities and GDP growth. Britain is well placed to help India in its transformation. Urban growth, industrialisation and urban renewal have shaped the UK's urban landscape over the centuries. We have learnt from the revitalisation of our own ageing towns and cities such as London Docklands, London St Pancras and Kings Cross, Salford Quays in Manchester and more recently the global recognition for the regeneration legacy of Stratford through the London 2012 Olympic and Paralympic Games.

Our experience has given us world class expertise and capability in the design, construction, operation and maintenance and financing of infrastructure through public-private partnership.

The companies I have great pleasure in introducing represent the best of British. They do not simply have world class expertise in the built environment. They also bring unique experience - through our Enterprise Zones and our Local Enterprise Partnerships - of driving economic growth right across the country. This is knowledge we believe can be usefully shared for the benefit of India's expanding towns and cities.

Britain and India are a natural partnership. Like India, the UK is in the midst of an infrastructure boom with huge national projects like Crossrail and high speed rail on the horizon. And that means there are many areas from low carbon and sustainable construction to energy efficient buildings and waste and water management where we can work together.

So this mission - as with others - is a meeting of minds. A chance to exchange views and share expertise. Above all it's another great opportunity to help further our partnership and economic ambitions.



## The Mission Lead

John Nutt joined UK Trade & Investment as an International Business Specialist in 2011 as part of UKTI's High Value Opportunity Programme. In India he is assigned to the Kolkata Urban Regeneration and the Delhi Mumbai Industrial Corridor projects.

Prior to this he spent nearly 40 years with Scott Wilson, a design and engineering consultancy in the built and natural environments.

During that time he was CEO International for 15 years, responsible for development and management of operations in mainland Europe, Asia, Middle East, Africa and North America. This included growing the Indian business with offices in Delhi, Mumbai, Chennai, Bangalore and Kolkata particularly covering the highways, ports, airports and railways sectors.

John was a Director of British Expertise for some 8 years, also serving as its Chairman and is very involved in developing international business opportunities for UK companies.

John studied Engineering Science at Cambridge University and also obtained a Masters Degree from Imperial College of Science and Technology.



**JOHN NUTT**  
International  
Business Specialist  
UK Trade &  
Investment

### CONTACT

**JOHN NUTT** - UKTI International Business Specialist  
A: UK Trade & Investment, 1 Victoria Street, London, SW1H 0ET

M: +44 (0) 7767 230129

E: [john.nutt@uktispecialist.com](mailto:john.nutt@uktispecialist.com)

W: [www.ukti.gov.uk](http://www.ukti.gov.uk)



**UK Trade  
& Investment**

# UKTI Team contacts

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## UK

UK Trade & Investment is the Government department that helps UK based companies succeed in an increasingly global economy. Our range of expert services are tailored to the needs of individual businesses to maximise their international success. We provide companies with knowledge, advice and practical support.

**DARSHNI WIGNARAJAH** - Built Environment Team/ Strategic Trade Group  
**A:** UK Trade & Investment 1 Victoria Street, London SW1H 0ET  
**T:** +44 (0) 207 215 4207  
**E:** darshni.wignarajah@ukti.gsi.gov.uk

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## India

UK Trade & Investment also helps overseas companies bring high quality investment to the UK's dynamic economy – acknowledged as Europe's best place from which to succeed in global business. We provide support and advice to investors at all stages of their business decision-making. UK Trade & Investment offers expertise and contacts through a network of international specialists throughout the UK, and in British Embassies and other diplomatic posts around the world. We can assist at all stages of the business planning cycle, from inception to completion. For an overview of what UK Trade & Investment does to foster companies' growth please visit [www.ukti.gov.uk](http://www.ukti.gov.uk).



### KOLKATA

**RISHIKESH CHANDA** - Senior Trade & Investment Adviser, British Deputy High Commission  
**A:** 1A, Ho Chi Minh Sarani, Kolkata – 700 071  
**T:** +91 33 2288 5172  
**F:** +91 33 2288 3435  
**E:** rishikesh.chanda@fco.gov.uk



### MUMBAI

**BEN ALDRED** - First Secretary, British Deputy High Commission  
**A:** Naman Chambers,, C-32, G-Block, Bandra Kurla Complex, Bandra East, Mumbai – 400051  
**T:** Tel: +91 22 66502230  
**T:** +91 22 66502344  
**E:** ben.aldred@fco.gov.uk

**AHMEDABAD**

**NANDITA RAJPUT** - Trade & Investment Adviser, UK Trade & Investment  
British Trade Office of British Deputy High Commission

**A:** Mumbai, 404, 4th Floor, Kaivanna Building, Near Ambawadi Circle, Panchvati,  
Ahmedabad - 380 006, Gujarat

**T:** +91 79 2646 7138

**F:** +91 79 2640 3537

**E:** [nandita.rajput@airtelmail.in](mailto:nandita.rajput@airtelmail.in)

**AHMEDABAD**

**MILIND GODBOLE** - Senior Trade & Investment Adviser  
British Trade Office of British Dy High Commission

**A:** 404, Kaivana building, Panchvati, Ambawadi, Ahmedabad, Gujarat State - 380006

**T:** +91 2646 7138

**M:** +91 79 2640 3537

**E:** [milind.godbole@airtelmail.in](mailto:milind.godbole@airtelmail.in)

**CHENNAI**

**TANUSHREE DE** - Senior Trade & Investment Advisor, Built Environment  
**A:** British Deputy High Commission, 20 Anderson Road, Nungambakkam,

Chennai -600 006, India

**T:** +91 44 4219 2151

**M:** +91 8939666429

**FTN:** 8213 2188

**E:** [tanushree.de@fco.gov.uk](mailto:tanushree.de@fco.gov.uk)

**MUMBAI**

**REVANTI WADHWA** - Trade & Investment Adviser,

**A:** 11th floor, C32 Naman Chambers, G Block- Bandra Kurla Complex,

Bandra East - Mumbai: 400051

**T:** +91-22-66502195

**F:** + 91-22-66502344

**E:** [Revanti.wadhwa@fco.gov.uk](mailto:Revanti.wadhwa@fco.gov.uk)



MIKE WEEKS  
Separation  
Technologies  
Director

## Andritz

Supplier of liquid/solid separation processes and equipment to the water and wastewater industry. These include screens, belt and drum thickeners, dewatering centrifuges, filter presses and belt presses.

We also supply thermal process plant (drying and incineration) to the municipal and industrial wastewater sector.



### CONTACT

**MIKE WEEKS** - Separation Technologies Director

**A:** Suite SL, North Mill, Bridgefoot, Belper, Derbyshire, DE56 1YD

**T:** + 44 (0) 1773 599 540

**M:** + 44 (0) 7803 251 574

**E:** [mike.weeks@andritz.com](mailto:mike.weeks@andritz.com)

**W:** [www.andritz.com](http://www.andritz.com)



## Black Country LEP

The Black Country LEP has very ambitious plans to double the number of companies currently exporting and to significantly increase the levels of Inward Investment into the Black Country. The Black Country LEP has some world class companies in the Construction and Utilities sector which we are very keen to showcase to the world and to better understand how we export this expertise to support global developments. India is a key target market for the Black Country.

Mr Nijjer is the Board Member selected to represent the Local Enterprise Partnership due to his professional expertise, his ambition to grow within the Indian market and his reputation in the Black Country as one of our leading Construction Companies.'

Mr Surinder Singh Nijjer is Chairman of Fortel Construction Group Ltd and over the past 35 years, Mr Nijjer has worked his way up from the 'tools' through to opening, managing and now chairing his own successful business. The Fortel Group have worked in the UK construction market since 1998.

Fortel operate in all sectors including highways, construction/building, water and power.

We have worked alongside/for major Water clients on 'AMP' frameworks since inception - helping deliver successful project for end clients/regions: United Utilities NorthWest Region, Anglian Water, Thames Water, Severn Trent, Yorkshire Water and more. The business has an aggressive growth strategy, encompassing organic, inorganic and international routes to deliver. They have MOUs with much larger JV partners for us to work together and develop major projects.

Fortel is a family owned business providing skills and expertise to the construction industry for over 15 years. Fortel's Civil Engineering Division offers a complete contracting solution package. Their range of experience extends into every facet of modern day construction across Power, Highways, Building and the Water Sector. The business brings innovative ideas with an ultimate focus on delivering outstanding construction projects to exceed customer's expectations.



MR SURINDER  
SINGH  
NIJJER  
Chairman

### CONTACT

**MR SURINDER SINGH NIJJER** - Chairman  
**A:** 33-35 Wednesfield Road, Willenhall, Wolverhampton, WV13 1AE  
**T:** 01902 603409  
**M:** 07824332104  
**E:** [ssn@fortel.co.uk](mailto:ssn@fortel.co.uk)  
**W:** [www.fortel.co.uk](http://www.fortel.co.uk)





**MANISH  
MADHOGARIA**  
Associate Director

## CDE Asia

Since its inception in 2007, CDE Asia has been the only organized company in delivering the Asian market with washing equipment for the Construction & Recycling Industry. The company's expertise in designing and manufacturing Sand Washing Plants have provided their patrons with the aspiring quality of fines. Hence, CDE Asia prefers stating, "Whatever be your sand requirement, we can make it..."

Eventually, within a short span of time, the company has established a position as the leading manufacturer of washing equipment with numerous projects throughout India and also in South East Asia. Another recent success has been the introduction of a construction and demolition waste recycling plant for the Delhi Municipal Corporation. This is the first project in this sector for CDE outside the UK where the modular washing systems for construction, demolition and excavation waste were first introduced ten years ago.

CDE remains committed to delivering new products to market every year, which will ensure we achieve our target of being the #1 manufacturer of material washing plant and equipment on the global market.



### CONTACT

**MR. MANISH MADHOGARIA** - Associate Director

**A:** CDE Asia Ltd. 71 Park Street, Park Plaza, 8th Floor, Kolkata – 700 016

**T:** +91 33 3028 2080/81

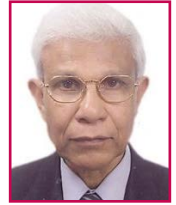
**M:** +919930922104

**E:** mmadhogaria@cdeasia.com

**W:** www.cdeasia.com

## Choudhury & Litchfield Associates

CLA consists of a group of established consultants that have come together to provide clients with something very valuable - depth of experience based on multi-disciplinary expertise. Fields of specialisation include: master plan for urban & regional development including new town plans sustainable transport and traffic planning urban regeneration by means of transport & public realm improvement development planning, evaluation and management The firm has rendered consultancy services to central and local governments, international development agencies and private developers in the UK and abroad (India, Malaysia, Nigeria, Hong King and Saudi Arabia). This included work for the United Nations, the World Bank, foreign governments, and several local authorities in Britain. On overseas projects, it is CLA's policy and practice to work closely with the client and local consultants to benefit from their knowledge of local values, environmental and political conditions. A strong link is maintained with India where, together with its associated firms, CLA is particularly interested and equipped to undertake both strategic and detailed transport planning, conceptual and detailed master plans, socio-economic studies and public realm, regeneration and development planning projects. Ashis Choudhury, MA(Econ), MSc(Eng), DIC, DipTP, MRTPI, AITP, CMIHT, CMILT (who also trained and worked in Kolkata) is an economist-planner and transport policy analyst. He is actively involved in integrated land-use and transport policy and programme formulation related to Local Transport Plans, Mayor of London's Transport Strategy and urban regeneration plans. He is a founder-member of the Professional Land Reform Group and a member of the Core Advisory Group of the Royal Town Planning Institute's 'Politicians in Planning' Network as well as a long-standing member of the Practice Liaison Committee of Oxford Brookes University.



ASHIS R  
CHOUDHURY  
Managing Director

### CONTACT

**ASHIS R CHOUDHURY** - Managing Director  
**A:** 57 Dryburgh Gardens, London NW9 9TY, United Kingdom  
**T:** +44 7810 026384  
**E:** AChoudh1@aol.com  
**W:** www.claconsult.co.uk





DR. SMARAJIT ROY  
CEO

## City Wastes Bioenergy Solutions Ltd.

City Wastes Bioenergy Solutions CWBS offer state-of-the-art facilities for Heat, Power and Biodiesel production. We develop customized all-inclusive solutions for bioenergy supply and offer services for public utilities and industrial bulk consumers. Our in-depth familiarity with all influencing factors, procedures and planning phases also provides a sound basis for optimization of operation and assessment of existing plants, for example for due diligence appraisals. Our audience comprises members of every segment of the energy and transportation markets: industry, government, academia and the public.

Our hope is to be the source on which our readers depend for useful information, to foster and facilitate the interaction, exchange and community within and across market segments, and to support successfully the adoption of sustainable energy solutions.

We are specialists in the design and installation of water treatment, water re-uses and process solutions. CWBS can handle any challenge that is set to us. CWBS has the expertise to deliver a total solution. As the specialists in the design and installation of water treatment, water re-use and process solutions.



### CONTACT

DR. SMARAJIT ROY - CEO

A: 42 Pymers Mead, London SE21 8NH., UK.

T: 0044 208 670 6576

M: +00 7881 592 656

W: [www.citywastesbioenergysolutions.com](http://www.citywastesbioenergysolutions.com)



## Downtown Engineering Consultants

Downtown Engineering Consultants Limited is a young organisation, but with strong links to established strategic partners for the provision of architectural and engineering design, particularly for industry, infrastructure and healthcare. From the head office in London, offices have been established in Delhi and Kochi in India to facilitate major developments with expert British designers, including MHCA Architects and WMA Architects in Sheffield, SBA Architects and HSSA Architects in London.

For all aspects of urban regeneration, urban planning, roads and transport, building developments and public and infrastructure buildings, Downtown can provide the expertise to develop the regeneration needs throughout the Indian States. Within our UK consortium there are specialists in airports, healthcare, sports and leisure and public buildings including architects, engineers and other professionals who can deliver first class quality facilities for India.

### CONTACT

**M. B. SUNILAN** - Chairman  
**A:** Office 2403, ADCP Building B, Electra Street, P. O. Box 28198, Abu Dhabi, UAE  
**T:** +91 974 5750000 (India)  
**M:** +971 50 6125486 (UAE)  
**E:** sunil@downtownintl.com  
**W:** www.downtownintl.com

**MICHAEL JOHN MCHUGH** - Director  
**A:** 3rd Floor, 207 Regent Street, London W1B 3HH, UK  
**T:** +44 207 6928210  
**M:** +971 50 6125486 (UAE)  
**E:** mike@downtownintl.com  
**W:** www.downtownintl.com

**RAJENDRABABU** - Assistant General Manager - India Operations  
**A:** Vadakkaneth Plaza, VIP Road, Vappalassery PO, Kerala, India  
**T:** +91 484 2611977  
**M:** +91 994 7335879 (Kerala) +91 853 9862821 (Delhi)  
**E:** raju@downtownintl.com  
**W:** www.downtownintl.com

**RIZWAN UZ ZAMAN** - Regional Head - Policy  
**A:** 4th Floor, Statesman House Building, Barakhamba Road, Connaught Place, New Delhi, India  
**T:** +91 11 30446495  
**M:** +91 999 9109757  
**E:** rizwan@downtownintl.com  
**W:** www.downtownintl.com



**M. B. SUNILAN**  
Chairman



**MICHAEL JOHN MCHUGH**  
Director



**RAJEND RABABU**  
Assistant General Manager



**RIZWAN UZ ZAMAN**  
Regional Head - Policy





IAN  
MULCAHEY  
Managing Director



## Gensler

As architects, designers, planners and consultants, we partner with our clients on some 3,600 projects every year. These projects can be as small as a wine label or as large as a new urban district. With more than 3,500 professionals networked across 43 offices, we serve our clients as trusted advisors, combining local expertise with global perspective wherever new opportunities arise.

For over 40 years our work has reflected an enduring commitment to sustainability and our belief remains that design is one of the most powerful strategic tools for securing lasting competitive advantage.

**Gensler**

### CONTACT

IAN MULCAHEY - Managing Director

A: Aldgate House, 33 Aldgate High Street, London EC3N 1AH, UK

T: +44 (0) 20 7073 9883

M: +44 (0) 7764 921883

E: [ian\\_mulcahey@gensler.com](mailto:ian_mulcahey@gensler.com)

E: [www.gensler.com](http://www.gensler.com)

## Global Green Solutions

Global Green Solutions Consultants is a design, advisory and consultancy role in the field of Architecture, Urban & Regional Planning, Preparation of City Development Plan, Renewable Energy, water, waste and capacity building. The firm recognizes it's privilege and having association with leading architect, planners and engineers in the field of sustainable development.

The company has also signed an MoU with a Hawaii (North America) based company named Natural Power Concepts ([www.naturalpowerconcepts.com](http://www.naturalpowerconcepts.com)). Natural Power Concepts has many renowned name from USA like John Pitre who is the founder and chairman of the company. This company is in the field of manufacturing wind turbine that can generate more electricity in comparison to the other wind turbines in the market. Their wind turbines are movable i.e., can be mounted on the roof or at the edge of a building where the velocity of wind is high. The turbine can also be folded.



MOHAMMAD  
AHMAD  
Managing Director



**MOHAMMAD IRFAN AHMED** - Managing Director  
A: 3rd Floor, 14 Hanover Street, London, W1S 1HY  
T: 0208 144 9029

M: +44 (0) 777569461

E: [mahmad@globalgreensolutions.co.uk](mailto:mahmad@globalgreensolutions.co.uk)

W: [www.globalgreensolutions.co.uk](http://www.globalgreensolutions.co.uk)

