



UK Trade & Investment

2nd - 7th June 2013

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Built Environment Mission to India

UK INDIA
BUSINESS COUNCIL

BUSINESS IS

GREAT

BRITAIN

WITH LOW CORPORATION TAX AND LESS
REGULATION, THE UK IS EUROPE'S BEST
DESTINATION FOR INVESTMENT

*Aerial
City of London*

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Rt Hon
ERIC PICKLES MP
UK Secretary
of State for
Communities and
Local Government

Foreword

India is currently undergoing a tremendous urban transformation. The opportunities are huge but so too are the challenges. India knows its success will hinge on its ability to put in place the right infrastructure - the housing, the schools, the water and waste management and the transport links. That is why it has taken encouraging steps to address these challenges, recognising the strong link between economic performance of cities and GDP growth.

Britain is well placed to help India in its transformation. Urban growth, industrialisation and urban renewal have shaped the UK's urban landscape over the centuries. We have learnt from the revitalisation of our own ageing towns and cities such as London Docklands, London St Pancras and Kings Cross, Salford Quays in Manchester and more recently the global recognition for the regeneration legacy of Stratford through the London 2012 Olympic and Paralympic Games.

Our experience has given us world class expertise and capability in the design, construction, operation and maintenance and financing of infrastructure through public-private partnership.

The companies I have great pleasure in introducing represent the best of British. They do not simply have world class expertise in the built environment. They also bring unique experience - through our Enterprise Zones and our Local Enterprise Partnerships - of driving economic growth right across the country. This is knowledge we believe can be usefully shared for the benefit of India's expanding towns and cities.

Britain and India are a natural partnership. Like India, the UK is in the midst of an infrastructure boom with huge national projects like Crossrail and high speed rail on the horizon. And that means there are many areas from low carbon and sustainable construction to energy efficient buildings and waste and water management where we can work together.

So this mission - as with others - is a meeting of minds. A chance to exchange views and share expertise. Above all it's another great opportunity to help further our partnership and economic ambitions.



UK Trade
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Delegation To Kochi

The Mission Lead

John Nutt joined UK Trade & Investment as an International Business Specialist in 2011 as part of UKTI's High Value Opportunity Programme. In India he is assigned to the Kolkata Urban Regeneration and the Delhi Mumbai Industrial Corridor projects.

Prior to this he spent nearly 40 years with Scott Wilson, a design and engineering consultancy in the built and natural environments.

During that time he was CEO International for 15 years, responsible for development and management of operations in mainland Europe, Asia, Middle East, Africa and North America. This included growing the Indian business with offices in Delhi, Mumbai, Chennai, Bangalore and Kolkata particularly covering the highways, ports, airports and railways sectors.

John was a Director of British Expertise for some 8 years, also serving as its Chairman and is very involved in developing international business opportunities for UK companies.

John studied Engineering Science at Cambridge University and also obtained a Masters Degree from Imperial College of Science and Technology.



JOHN NUTT
International
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PUNEET PURI
Manager – Business
Development



**SUNDAR
CHANDRAMOULI**
Head – Urban
Infrastructure



Tata Projects Balfour Beatty JV

Balfour Beatty Plc. is the largest construction and infrastructure group in the UK and has been committed to providing solutions to complex engineering problems for over 100 years. With last year's revenues close to GBP 11 billion, we provide expertise throughout the project life cycle from professional services, construction services, support services and infrastructure investments. Across nearly 80 countries, the company's 50,000 employees are engaged in projects in rail and metro systems, power transmission, highways, urban infrastructure and development of renewable energy resources like wind, solar, tidal power projects and waste treatment facilities. We have successfully

delivered complex projects like, Terminal 5 Heathrow Express extension, A3 Hindhead Tunnel, Gotthard Tunnel, London Olympics Aquatics Centre etc., which demonstrate the range and trust placed in Balfour Beatty's capability to deliver.

In addition to our excellent engineering credentials, we also have an incredibly strong Ethics policy and a "Zero Harm" campaign focused on eliminating risks and serious injury to everyone involved. The group is focused on delivering sustainability wherever we operate in the world and have a long term strategy to benefit profitable markets through creating healthy communities within environmental limits.

Balfour Beatty

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Downtown Engineering Consultants

Downtown Engineering Consultants Limited is a young organisation, but with strong links to established strategic partners for the provision of architectural and engineering design, particularly for industry, infrastructure and healthcare. From the head office in London, offices have been established in Delhi and Kochi in India to facilitate major developments with expert British designers, including MHCA Architects and WMA Architects in Sheffield, SBA Architects and HSSA Architects in London.

For all aspects of urban regeneration, urban planning, roads and transport, building developments and public and infrastructure buildings, Downtown can provide the expertise to develop the regeneration needs throughout the Indian States. Within our UK consortium there are specialists in airports, healthcare, sports and leisure and public buildings including architects, engineers and other professionals who can deliver first class quality facilities for India.

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DAVE LERPINIERE
Principal
Consultant

Ricardo AEA

Ricardo-AEA is a world-leading technical consultancy providing energy, climate change and environmental expertise to help our clients address the most pressing global challenges. We provide expertise to international institutions, central and local government, and the private sector on:

- **Energy and Climate Change** – developing effective strategies to reduce greenhouse gas emissions while meeting the demand for energy, and designing and implementing policy for the governments and other international organisations.
- **Waste Management and Resource Efficiency** – helping international institutions, national governments, municipalities and private sector organisations to develop sustainable, cost-effective solid waste management systems.
- **Air and Environmental Quality** – providing advice on policy, public information, assessment, measurement, modelling and exposure.
- **Sustainable Transport** – advising governments, the EC and other international organisations on policy through our expertise on carbon emissions and air quality, vehicles, fuels and driver behaviour to achieve a low carbon future across the road, rail, air and sea sectors.



RICARDO-AEA

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JAVIER
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VIRAL
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Architect/
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IDOM

Idom is an independent company providing integrated multi-disciplinary design services, operating in a variety of sectors. Our team of over 2,000 professionals have assisted more than 10,000 clients and has participated in over 20,000 projects in five continents.

Founded in 1957, the Client is and will always be IDOM's main focus. Therefore technological development, the introduction of quality systems or the incorporation of new methods are all tools orientated to the service and the complete satisfaction of the requirements of the Client. Idom has outstanding strengths when it tackles complex, multidisciplinary projects, carrying out design, construction supervision, project management, business assessment, etc. IDOM has a wide range of experts in-house with a variety of experience in each of its technical areas. When it comes to individual projects around the world the aim of the company is to bring all the different experts under a single project umbrella.

Idom is committed to providing a quality multidisciplinary service to our clients throughout the world, whilst recognising our social and environmental responsibility. Idom is committed to incorporating high levels of sustainable design in all our projects.



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RODNEY BLACK
Managing
Director

Rodney Black Design Studios

The practice is headed by Rodney Black who studied architecture at the Universities of Auckland and Liverpool and in Perugia. He worked with a number of renowned practices prior to becoming principal of the practice in 1999.

Our aim is to design sustainable, energy efficient buildings using crafts and materials in a fresh way ensuring the finished projects are tailored to suit and exceed our client's expectations. Our interior designs are full of cultural references and fill the spatial potential of the whole design, whether for a house or superyacht. This vision for the total concept of the house in its context extends to gardens, landscapes and outbuildings, including barns and coach houses.

The practice has undertaken work in Great Britain, New Zealand, France, Italy and Japan and Rodney Black has travelled and undertaken private architectural research in India through numerous visits over a period of decades.

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R B D S

Choudhury & Litchfield Associates

CLA consists of a group of established consultants that have come together to provide clients with something very valuable - depth of experience based on multi-disciplinary expertise. Fields of specialisation include: master plan for urban & regional development including new town plans sustainable transport and traffic planning urban regeneration by means of transport & public realm improvement development planning, evaluation and management The firm has rendered consultancy services to central and local governments, international development agencies and private developers in the UK and abroad (India, Malaysia, Nigeria, Hong King and Saudi Arabia). This included work for the United Nations, the World Bank, foreign governments, and several local authorities in Britain. On overseas projects, it is CLA's policy and practice to work closely with the client and local consultants to benefit from their knowledge of local values, environmental and political conditions. A strong link is maintained with India where, together with its associated firms, CLA is particularly interested and equipped to undertake both strategic and detailed transport planning, conceptual and detailed master plans, socio-economic studies and public realm, regeneration and development planning projects. Ashis Choudhury, MA(Econ), MSc(Eng), DIC, DipTP, MRTPI, AITP, CMIHT, CMILT (who also trained and worked in Kolkata) is an economist-planner and transport policy analyst. He is actively involved in integrated land-use and transport policy and programme formulation related to Local Transport Plans, Mayor of London's Transport Strategy and urban regeneration plans. He is a founder-member of the Professional Land Reform Group and a member of the Core Advisory Group of the Royal Town Planning Institute's 'Politicians in Planning' Network as well as a long-standing member of the Practice Liaison Committee of Oxford Brookes University.



ASHIS R
CHOUDHURY
Managing Director

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JAMES DURIE
Director

West of England LEP

James Durie is an LEP Executive Board member and the main connection into the wider business community. Moreover, he is a Director of Business West - the organisation that leads and speaks for business in the Bristol, Bath and wider area. Business West is also one of the leading chambers and business organisations in the country. Alongside being the Chambers of Commerce for Bristol, Bath and Gloucestershire the organisation has a special group of all the major business and public agencies known as the 'Initiative'. This Initiative is a business leadership team that enables the business community to engage in strategic matters important to business helping to bring increased prosperity for all and also fulfil their wider responsibilities to the community. Through the work of the Initiative, Business West seeks to portray a long term sustainable plan for increased and shared prosperity for Bristol, Bath and West of England area and as one of its main contributions produced twelve months ago Bristol 2050. This is a business vision of the city region looking out 40 years. www.bristol2050.co.uk. James originally qualified as a chartered surveyor and has over 20 years experience in business in roles based in London and Bristol.



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Leicester & Leicestershire LEP

Jaspal is the President of one of Leicester and Leicestershire Enterprise Partnership's key partners, the Leicestershire Asian Business Association (LABA) and is a successful local businessman with a wealth of knowledge of the Indian market. He is attending the Trade Mission to represent extremely important growth sectors in our LEP area, engineering and manufacturing.

Mr Minhas began his career at an electrical installation firm in Sileby, DE Browns, before joining Electrical Design and Manufacturing Company, which was then in Whetstone, in 1972. Ten years ago he bought the business before moving it to Oadby, Leicester.

The firm makes control panels for a range of sectors, including steel-makers, the food and drinks industry and nuclear power stations. The company has an active international marketing strategy to target key electrical sectors in India. The company currently supplies panels to Corus Tata, Airports, Nuclear installations and ports and is now one of the top 10 electrical control panel manufacturers in the Midlands.

Mr Minhas became the first Asian president of the Leicester Electrical Society. In 2006, he became president of Leicestershire Asian Business Association and has led the formation of the National Asian Business Association.

The Leicestershire Asian Business Association, hosts the Indo British Trade Council which has for the last twenty years actively supported inward and outward trade missions, inward investment and bilateral trade to India. LABA has an MOU with: Jammu & Kashmir, Punjab, Haryana, Rajasthan, Maharashtra and with iNDEXTb in Gujarat. LABA has hosted all the inward Vibrant Gujarat missions in the Midlands, working in partnership with the Consul General of India based in Birmingham.



JASPAL
SINGH MINHAS
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CLLR DAVID
MACKINTOSH
Leader

Northampton LEP

David Mackintosh is Leader of Northampton Borough Council. He was elected as a Borough Councillor in May 2011 and has also been a Northamptonshire County Councillor since June 2009.

He became the youngest ever Leader of Northampton Borough Council in November 2011 and had previously served as Cabinet member for Community Services on the County Council.

David is a board member of both the South East Midlands Local Enterprise Partnership and the Northamptonshire Enterprise Partnership, both aiming to improve the economic prosperity of their respective areas.

He was born in Northampton and grew up in the county, attending Roade School before studying at the University of Durham.

David previously worked as a political adviser at Conservative Central Office.

SEMLEP

Northampton has the largest Enterprise Zone in the UK and is part of the South East Midlands Local Enterprise Partnership and Northamptonshire Enterprise Partnership. We are keen to engage with Indian companies and authorities looking for construction work opportunities for Northamptonshire and South East Midlands companies, as well as, inward investment opportunities from India to Northampton.



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UKTI Team contacts

UK

UK Trade & Investment is the Government department that helps UK based companies succeed in an increasingly global economy. Our range of expert services are tailored to the needs of individual businesses to maximise their international success. We provide companies with knowledge, advice and practical support.

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India

UK Trade & Investment also helps overseas companies bring high quality investment to the UK's dynamic economy – acknowledged as Europe's best place from which to succeed in global business. We provide support and advice to investors at all stages of their business decision-making. UK Trade & Investment offers expertise and contacts through a network of international specialists throughout the UK, and in British Embassies and other diplomatic posts around the world. We can assist at all stages of the business planning cycle, from inception to completion. For an overview of what UK Trade & Investment does to foster companies' growth please visit www.ukti.gov.uk.



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UKTI India Mission

UK India Business Council

UK India Business Council (UKIBC) is the premier business-led organisation promoting bilateral trade and investment between the two countries. Our mission is to facilitate an increase in trade between the UK and India through business to business dialogue.

UKIBC plays an influential role in creating and sustaining an environment in which free-trade and investment flourishes. Through the facilitation of partnerships, and with an extensive network of influential corporate and individual members, UKIBC provides the resource, knowledge and infrastructure support vital for UK companies to make the most of emerging opportunities in India. www.ukibc.com



SONALI PATEL
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UK Trade & Investment

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