

**FOI Release**  
**Information released under the Freedom of Information Act**

**Title:** EFG loan offers by sector on a quarterly basis

**Date of release:** 23 August 2012

**Information request**

Information on Enterprise Finance Guarantee (EFG) loan offers specifically a breakdown of the loans by sector and how that has changed over time. The sector by sector data for each individual quarter of the information published at <http://www.bis.gov.uk/policies/enterprise-and-business-support/access-to-finance/enterprise-finance-guarantee/efg-statistics>

**Information released**

EFG lending figures, by sector, were already in the public domain, as they are published on the EFG pages of the BIS website, but a quarterly breakdown has been provided here.

April - June 2012				
Sector	Number of Loans Offered	% of number of loans offered	Value of Loans Offered (£m)	% of value of loans offered
Communications and IT	37	5%	5.08	6%
Construction	28	4%	3.53	4%
Hotels and Catering	126	17%	10.84	13%
Manufacture and Production	116	15%	13.89	16%
Property and Business Services	128	17%	15.77	18%
Sport, Health and Education	95	13%	13.92	16%
Wholesale and Retail	201	27%	20.78	24%
Other	20	3%	1.87	2%
Total per quarter	751	100%	85.68	100%

January - March 2012				
Sector	Number of Loans Offered	% of number of loans offered	Value of Loans Offered (£m)	% of value of loans offered
Communications and IT	40	5%	4.62	5%
Construction	35	4%	3.57	4%
Hotels and Catering	101	13%	10.23	12%
Manufacture and Production	111	14%	15.77	19%
Property and Business Services	156	20%	14.39	17%
Sport, Health and Education	115	15%	15.91	19%
Wholesale and Retail	216	27%	17.67	21%
Other	19	2%	2.34	3%
Total per quarter	793	100%	84.50	100%

October – December 2011				
Sector	Number of Loans Offered	% of number of loans offered	Value of Loans Offered (£m)	% of value of loans offered
Communications and IT	26	4%	4.11	5%
Construction	36	5%	3.01	4%
Hotels and Catering	105	14%	11.61	15%
Manufacture and Production	95	13%	12.54	16%
Property and Business Services	144	20%	15.12	19%
Sport, Health and Education	94	13%	12.10	16%
Wholesale and Retail	214	29%	18.11	23%
Other	21	3%	1.21	2%
Total per quarter	735	100%	77.82	100%

July - September 2011				
Sector	Number of Loans Offered	% of number of loans offered	Value of Loans Offered (£m)	% of value of loans offered
Communications and IT	37	4%	5.35	6%
Construction	49	5%	5.05	5%
Hotels and Catering	105	12%	12.32	13%
Manufacture and Production	105	12%	17.94	19%
Property and Business Services	176	20%	15.63	16%
Sport, Health and Education	114	13%	13.94	15%
Wholesale and Retail	289	32%	23.29	24%
Other	22	2%	2.56	3%
Grand Total in quarter	897	100%	96.08	100%

April - June 2011				
Sector	Number of Loans Offered	% of number of loans offered	Value of Loans Offered (£m)	% of value of loans offered
Communications and IT	23	2%	3.10	3%
Construction	66	7%	6.76	7%
Hotels and Catering	133	14%	16.46	17%
Manufacture and Production	115	12%	9.96	10%
Property and Business Services	177	19%	14.28	15%
Sport, Health and Education	116	12%	14.49	15%
Wholesale and Retail	275	29%	26.44	28%
Other	29	3%	3.93	4%
Grand Total in quarter	934	100%	95.42	100%

January - March 2011				
Sector	Number of Loans Offered	% of number of loans offered	Value of Loans Offered (£m)	% of value of loans offered
Communications and IT	44	4%	4.53	5%
Construction	66	6%	4.86	5%
Hotels and Catering	130	13%	11.92	13%
Manufacture and Production	136	13%	17.12	18%
Property and Business Services	219	21%	17.23	19%
Sport, Health and Education	118	11%	12.85	14%
Wholesale and Retail	299	29%	21.91	24%
Other	24	2%	2.67	3%
Total per quarter	1036	100%	93.09	100%

October - December 2010				
Sector	Number of Loans Offered	% of number of loans offered	Value of Loans Offered (£m)	% of value of loans offered
Communications and IT	29	3%	3.24	3%
Construction	63	6%	5.95	6%
Hotels and Catering	155	15%	14.15	14%
Manufacture and Production	140	13%	17.30	17%
Property and Business Services	216	21%	17.50	17%
Sport, Health and Education	113	11%	15.00	15%
Wholesale and Retail	308	29%	25.75	25%
Other	27	3%	3.90	4%
Total per quarter	1051	100%	102.80	100%

July - September 2010				
Sector	Number of Loans Offered	% of number of loans offered	Value of Loans Offered (£m)	% of value of loans offered
Communications and IT	46	3%	5.13	4%
Construction	92	6%	8.01	6%
Hotels and Catering	177	12%	16.15	11%
Manufacture and Production	188	13%	24.45	17%
Property and Business Services	307	22%	30.04	21%
Sport, Health and Education	135	9%	14.71	10%
Wholesale and Retail	430	30%	36.83	26%
Other	51	4%	8.41	6%
Total per quarter	1426	100%	143.73	100%

April - June 2010				
Sector	Number of Loans Offered	% of number of loans offered	Value of Loans Offered (£m)	% of value of loans offered
Communications and IT	56	4%	5.54	4%
Construction	109	7%	14.23	9%
Hotels and Catering	208	14%	17.44	11%
Manufacture and Production	203	13%	23.71	15%
Property and Business Services	311	20%	33.43	22%
Sport, Health and Education	118	8%	15.08	10%
Wholesale and Retail	467	31%	39.42	26%
Other	58	4%	5.28	3%
Grand Total in quarter	1530	100%	154.11	100%

January - March 2010				
Sector	Number of Loans Offered	% of number of loans offered	Value of Loans Offered (£m)	% of value of loans offered
Communications and IT	76	4%	10.17	5%
Construction	157	9%	17.56	9%
Hotels and Catering	213	12%	20.97	11%
Manufacture and Production	260	14%	33.58	18%
Property and Business Services	450	25%	41.43	22%
Sport, Health and Education	131	7%	15.66	8%
Wholesale and Retail	489	27%	42.78	23%
Other	48	3%	5.49	3%
Grand Total in quarter	1824	100%	187.63	100%

October - December 2009				
Sector	Number of Loans Offered	% of number of loans offered	Value of Loans Offered (£m)	% of value of loans offered
Communications and IT	80	4%	12.37	7%
Construction	144	8%	11.99	7%
Hotels and Catering	217	12%	18.70	10%
Manufacture and Production	277	15%	34.32	19%
Property and Business Services	391	22%	39.03	21%
Sport, Health and Education	130	7%	14.01	8%
Wholesale and Retail	502	28%	47.56	26%
Other	47	3%	4.45	2%
Grand Total in quarter	1788	100%	182.44	100%

July - September 2009				
Sector	Number of Loans Offered	% of number of loans offered	Value of Loans Offered (£m)	% of value of loans offered
Communications and IT	106	5%	15.39	7%
Construction	192	9%	20.47	9%
Hotels and Catering	219	11%	16.90	8%
Manufacture and Production	300	15%	39.99	18%
Property and Business Services	481	24%	52.20	24%
Sport, Health and Education	118	6%	11.90	5%
Wholesale and Retail	550	27%	53.35	24%
Other	64	3%	7.68	4%
Grand Total in quarter	2030	100%	217.89	100%

April - June 2009				
Sector	Number of Loans Offered	% of number of loans offered	Value of Loans Offered (£m)	% of value of loans offered
Communications and IT	119	5%	13.14	5%
Construction	242	10%	24.93	10%
Hotels and Catering	222	9%	17.57	7%
Manufacture and Production	419	18%	57.93	23%
Property and Business Services	550	23%	59.49	23%
Sport, Health and Education	125	5%	10.54	4%
Wholesale and Retail	609	26%	62.95	25%
Other	90	4%	8.35	3%
Grand Total in quarter	2376	100%	254.91	100%

January - March 2009				
Sector	Number of Loans Offered	% of number of loans offered	Value of Loans Offered (£m)	% of value of loans offered
Communications and IT	69	6%	5.68	5%
Construction	119	10%	10.62	10%
Hotels and Catering	139	11%	10.32	10%
Manufacture and Production	217	18%	25.24	24%
Property and Business Services	295	24%	24.73	24%
Sport, Health and Education	61	5%	3.76	4%
Wholesale and Retail	297	24%	21.51	21%
Other	24	2%	2.40	2%
Grand Total in quarter	1221	100%	104.25	100%

All Quarters				
Sector	Number of Loans Offered	% of number of loans offered	Value of Loans Offered (£m)	% of value of loans offered
Communications and IT	788	4%	97.45	5%
Construction	1398	8%	140.55	7%
Hotels and Catering	2250	12%	205.58	11%
Manufacture and Production	2682	15%	343.73	18%
Property and Business Services	4001	22%	390.29	21%
Sport, Health and Education	1583	9%	183.86	10%
Wholesale and Retail	5146	28%	458.36	24%
Other	544	3%	60.54	3%
Grand Total in quarter	18392	100%	1,880.36	100%