

Direct and Indirect Spend with SMEs

- The table below shows full year baseline data for 2009/10 and full year data for 2010/11 and 2011/12.
- Total spend and Direct spend with SMEs (£m) is reported by departments. 2009/10 data was previously published in the Cabinet Office report 'Making Government Business more accessible to SMEs – One Year on'
- In monthly returns to ERG, departments are asked to include core departments and their ALBs.
- Indirect indicative spend (2011/12) figures are taken from the quarterly Supplier Survey returns only. It does not take account of indirect spend captured by departments.

Department	2009/10 Full Year			2010/11 Full Year			2011/12 Full Year		
	Total Spend (£m)	Direct Spend with SMEs (£m)	2009/10 %	Total Spend (£m)	Direct Spend with SMEs (£m)	2010/11 %	Total Spend (£m)	Direct Spend with SMEs (£m)	2011/12 %
BIS	£1,316	£294	22%	£793	£197	25%	£1,108	£295	27%
DCLG	£313	£43	14%	£417	£50	12%	£253	£53	21%
CO	£149	£12	8%	£85	£6	7%	£93	£11	12%
DCMS	£26	£7	27%	£292	£77	26%	£336	£59	18%
DECC	£3,006	£17	1%	£2,965	£18	1%	£3,081	£13	0%
DEFRA	£1,514	£159	11%	£1,355	£263	19%	£1,266	£208	16%
DfE	£509	£129	25%	£533	£127	24%	£267	£48	18%
DfID	-	-	-	£560	£218	39%	£652	£202	31%
DfT	£3,851	£117	3%	£3,240	£68	2%	£2,696	£77	3%
DH	£618	£112	18%	£1,149	£84	7%	£1,061	£91	9%
DWP*	£4,329	£509	12%	£4,153	£622	15%	£3,407	£378	11%
FCO**	-	-	-	£749	£48	6%	£712	£35	5%
HMRC	£1,783	£193	11%	£1,613	£1	0%	£1,475	£6	0%
HMT	£118	£16	14%	£108	£14	13%	£93	£5	6%
HO	£2,531	£56	2%	£2,915	£218	7%	£2,876	£185	6%
MOD***	£22,100	£920	4%	£19,976	£686	3%	£20,071	£1,044	5%
MOJ	£5,626	£506	9%	£5,899	£506	9%	£5,090	£1,728	34%
Total	£47,789	£3,096	6.5%	£46,802	£3,200	6.8%	£44,536	£4,440	10.0%

2011/12 Full Year Indicative Indirect spend across Central Government

Spend: **£2,946m**

Indirect as a percentage of Total Procurement Spend: **6%**

*Due to DWP's Work Programme strategy to use prime suppliers, their direct SME spend has reduced since 2011 but their indirect spend has consequently increased. They have prepared their market/supply chains for this change, specifically to protect SME/VCSE suppliers, and engaged with prime suppliers about reporting indirect spend"

**The data has been calculated as spend with UK based SMEs, compared with global total spend on third party goods and services, thereby understating the total SME proportion.

***These figures are for the core department, therefore exclude ALBs