## **Customer Satisfaction** 2013

**Research Report** 

**Prepared for :** Executive Board

*Client:* Anthony Bamford

**Prepared by:** Andrew Dyer Customer Experience and Research Team (CERU) C2 East DVLA

**Date:** 09 June 2014

## <u>Contents</u>

Executive Summary	3
Summary of Findings	3
<u>Background</u>	4
Aims & Objectives	4
Methodology	4
Sample Definition	4
Demographics	6
Questionnaire	6
Analysis and Reporting	7
Response Rate	7
<u>High Level Findings</u>	7
Section 1 – Background Information	7
Section 2 – Recent Contact with DVLA	8
Section 3 – Communication	13
Section 4 – General Contact	16
Section 5 – Improving DVLA Services	21
Section 6 – Overall Satisfaction	25
Section 7 – About You	26

## Executive Summary

- > The overall customer satisfaction rating was **87%** this is **6%** lower than 2012.
- Customer satisfaction for Drivers is 82% and for Vehicles it averages at 88%. The lowest satisfaction result was for personalised registrations at 62%
- The majority of respondents who carried out a drivers or vehicles transaction stated that they were mainly satisfied with how quick and easy the process was
- Personalised registration is not as clear. Respondents appear to be fairly satisfied with the process however the length of time it takes to complete the process seems to be an issue
- 3% of customers were dissatisfied with the service they received in their most recent contact with DVLA and 2% very dissatisfied
- Depending on how they contacted DVLA, the highest satisfaction was with customers who had used the Internet to do so at **91%** (of 146 customers)
- 87% (of 831 customers) were satisfied with the time taken to process their most recent application. This is 1% lower than in 2012
- The most popular method of obtaining information about DVLA with 43% (of 587 customers) is using the Internet, with the Post Office® being the second most popular with 32% (of 573 customers)
- The majority of customers that accessed services/information using the DVLA websites, did so to tax a vehicle (342 customers) or declare SORN (113 customers)
- Overall, 87% of customers were satisfied with the printed documentation they received from DVLA
- 91% (of 835 customers) thought the DVLA is effective at delivering its services to customers
- 44% of customers used the Internet when they last purchased vehicle road tax, or declared SORN. Only 15% did so at the Post Office®
- > The gender split of respondents was 63% male and 37% female
- 40% of respondents (349) were aged 71 or over whereas only 15% (135) were under 45 years old. This could be the reason for the decline in satisfaction
- > Only **2%** of respondents were unemployed however 54% were retired
- A total of 895 responses were received from the 8000 surveys that were sent out. This translates to an 11% response rate

## <u>Background</u>

The DVLA Customer Satisfaction Survey 2013 is one element of the Agency's continuous measure of customer service satisfaction. This measure covers services received at DVLA Swansea, the Local Service Network (LSN) and the Post Office® as agents for DVLA.

The Secretary of State (SoS) target for customer satisfaction at DVLA in 2013 is "to maintain or improve customer satisfaction at 85%". Many of the questions asked in this survey repeat the questions set in the previous year. This lets us compare how we are doing (benchmark) against the previous result.

## Aims and Objectives

- To measure the satisfaction level of customers against the Secretary of State target for 2013 of 85%
- To measure satisfaction levels for private motorists and commercial drivers against each transaction thread
- To find out where private motorists and commercial drivers are dissatisfied and identify areas for improvement

## <u>Methodology</u>

To ensure that the results are comparable with those of previous research, we used the same methodology in terms of sample structure, questionnaire design and the way that the survey was conducted.

The Customer Experience and Research Unit (CERU) designed the questionnaire with the client. Previous questionnaires issued in 2007, 2009, 2010 and 2012 were used as a template, with minor additions/amendments made where necessary, as dictated by business/process changes within DVLA. Internal business stakeholders were consulted on the content of the survey.

A postal survey was again deemed the most suitable methodology to reflect the process used in 2012.

## Sample Definition

The survey was based on a cross-section of DVLA customers (vehicles and drivers) who had transacted with the Agency over a recent 3 month period. This was to ensure that the transaction would still be memorable to the customer.

The number of survey questionnaires issued was proportionate to those issued in the previous 2012 Customer Satisfaction survey.

The sample was representative of DVLA business. Initial calculations were made to assess the transaction volumes of the Agency business over a 12- month period, with a

proportionate number of records selected to take part. The following tables show the sample size of both vehicles and drivers transactions.

Vehicles Sample for 2013 Road Tax and SORN	
V10 Local Office	101
V10 Post Office	748
V11 Post Office	1559
V10 EVL Application	159
V11 EVL Licence Renewal Reminder	2409
V11 SORN Local Office	3
V11 SORN EVL	309
V11 SORN Post Office	48
Total for Road Tax and SORN = 533	7

Vehicles Sample for 2013 Vehicle Registration	
First Registration	16
First Registration AFRL	282
First Registration (DVLC Used)	13
V62 Application for a Registration Certificate	98
Duplicate V5 Application (Push Button Facility)	26
Changes on a Registration Document (ITT 750)	1371
Cherished Transfer	0
Retention Assignments	29
Retention Applications	38
Total for Vehicle Registration = 1874	

Total Vehicles Sample 5337+1874 = 7211

Drivers Sample for 2013	
Manual Renewals	32
Renewal After Disqualification	3
Turnaround Renewals	121
Medical Renewals (D42 & D46)	28

VOC Renewal After Disqualification	0
VOC Manual Renewal (ODL/VOC)	1
VOC Manual Renewal VOC Entitlement	17
First Application Provisional	110
First Application Substantive	10
Exchange	25
VOC Exchange	2
Replacement Licences (REP 1)	279
Replacement Licences Internal	16
Replacement Licences Photo Invitation	3
Replacement Licences Scanned	4
Duplicate Licences	138
Total for Drivers Sample = 789	

Percentages were applied against the main transactions in order to provide a frame to apply to the sample of 8000 customers. The overall sample size was 8000, of which 7211 were vehicles based transactions and 789 drivers based transactions.

### **Demographics**

The demographics used were:

- > Gender
- > Age
- Disability
- Ethnicity
- Geographical Location
- Occupation

### **Questionnaire**

As in 2012, the questionnaire and sampling methodology was designed to ensure an accurate measure of private motorists 'satisfaction with the service received'. Questions included how we contact customers, specific transactions and various types of customer service. Responsibility for the question setting was with the Customer Experience and Research Unit (CERU) in conjunction with the client. The Executive Board and relevant stakeholders throughout the Agency were consulted on the document, to ensure that the questions fully covered business needs.

The client was responsible for providing CERU with the covering letter, which outlined the purpose of the survey. As advised by the DVLA Welsh Language Unit (WLU), all Welsh customer addresses within the sample frame received bilingual copies of the covering letter and questionnaire.

## Analysis & Reporting

This is a high level report of findings and is accompanied by tabular and graphical analysis, together with reference to some of the comments analysis. The findings have been analysed and interpreted. Where percentages add to more or less than 100%, this is due to 'rounding' of figures. Percentages quoted throughout this report are 'adjusted percentages' unless otherwise stated. \*\*

The analysis brief that was used in 2012 for the survey will be used as a template for the 2013 research, due to the minimal change in the questionnaire, with additional areas either being covered in the overall or segmented analysis.

## <u>Response Rate</u>

There was an **11%** response rate, or **895** responses, from a possible target audience of 8000

\*\*Adjusted percentages are based on the number of respondents to each question as opposed to the number of respondents to the whole questionnaire.

## <u>High Level Findings</u>

### Section 1 – Background Information

### Which of the following vehicles do you MAINLY drive?

#### Base = 889

- Car 92% (817)
- Light Van up to 3,500kg 4% (33)
- Other 2% (19)

"Others" included 4x4's, taxis and mobility scooters

Less than 1%~ drove Medium sized (3,501kg – 7500kg) vehicles, HGV's, Motorcycles or PSV's.

#### Do you drive this vehicle as part of your job?

Base = 876

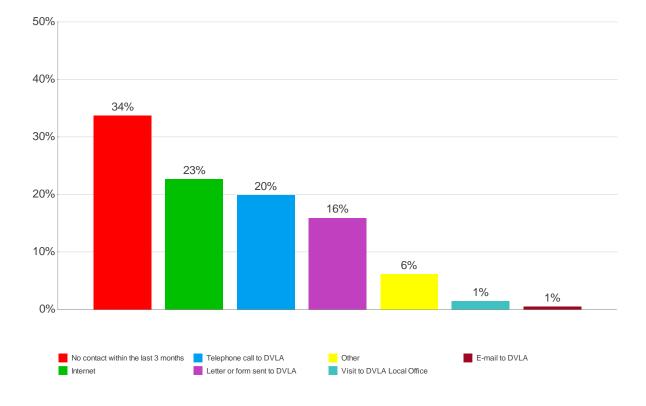
- Yes 15% (131)
- ➢ No − 85% (745)

### Section 2 – Recent Contact with DVLA

## Within the last 3 months, which of the following methods have you used to contact DVLA?

Base = 738

- No contact within the last 3 months 34% (249)
- Internet 23% (167)
- Telephone call to DVLA 20% (146)
- Letter or form sent to DVLA 16% (117)
- > Other 6% (45)
- Visit to DVLA Local Office 1% (10)
- E-mail to DVLA 1% (4)



The following questions are based only on the 489 respondents that contacted DVLA within the last 3 months.

#### In the last 3 months, what was the reason for your most recent contact?

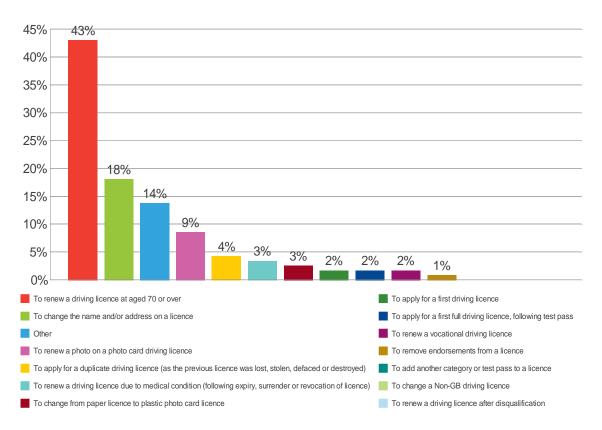
Base = 484

- Driver Licensing 21% (100)
- Vehicle Licensing 62% (302)
- Vehicle Registration certificate 11% (51)
- Personalised Registration Number 3% (13)
- Other 4% (18)

#### **Driver Licensing**

#### Which of the following did you most recently contact the DVLA about?





"Others" included adding or removing endorsements and renewing expired and about to expire licence

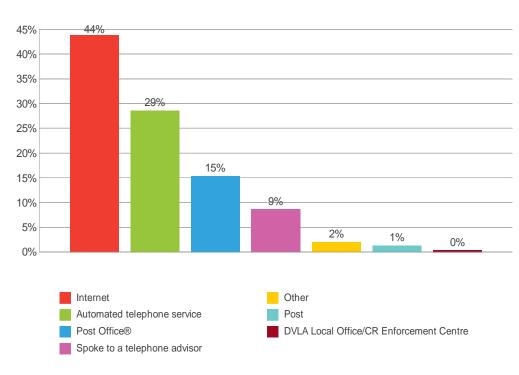
### Vehicle Licensing

#### Which of the following did you most recently contact the DVLA about?

#### Base = 311

- > To purchase vehicle tax 90% (279)
- > To apply for a tax refund -5% (14)
- To declare a vehicle as off the road (or Statutory Off Road Notification SORN) 4% (12)
- > Other 2% (6)

# When you last purchased tax or declared SORN, which of the following methods did you use?



Base = 301

### Vehicle Registration

#### Which of the following did you most recently contact the DVLA about?

#### Base = 47

> To notify change of vehicle keeper (following the sale of a vehicle) – **57%** (27)

- To apply for a Vehicle Registration Certificate (V5) to register a brand new vehicle 13% (6)
- To apply for a duplicate or replacement Vehicle Registration Certificate (V5) as previous was lost, stolen, defaced or destroyed – 9% (4)
- Other 9% (4)
- To notify a change of address or name of vehicle keeper (e.g. following house move, marriage) 6% (3)
- To notify a change of vehicle details on a Vehicle Registration Certificate (V5) e.g. following modifications to the vehicle 6% (3)
- > Other -9% (4)

### Personalised Registration

#### Which of the following did you most recently contact the DVLA about?

#### Base = 15

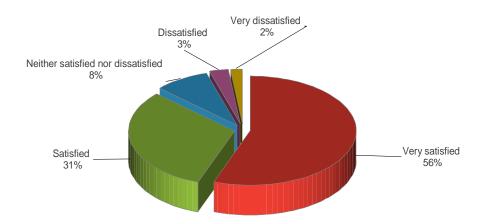
- > To transfer a private registration plate from one vehicle to another -60% (9)
- To assign a newly purchased personalised registration number to a vehicle (e.g. getting a certificate of entitlement) 20% (3)
- To extend or exchange details on a certificate of entitlement (regarding a vehicle with a personalised number plate) – 7% (1)
- To assign a personalised registration number to a vehicle after a period of time when it was not assigned (changing a certificate of retention) – 7% (1)
- Other 7% (1)
- > To place a personalised registration number on retention -0% (0)

#### **Overall Satisfaction**

## Regarding your most recent contact with DVLA, how satisfied or dissatisfied were you with the overall service you received?

This question was asked of all respondents.

Base - 833



### **Driver Licensing**

#### Very satisfied or satisfied comments – (28 Comments)- including:

- 13 Comments regarding a quick service
- 5 Comments regarding the service being good
- 4 Comments regarding friendly staff

#### Dissatisfied or Very dissatisfied comments – (6 Comments)

3 Comments regarding the length of time to go through was too long

Other comments regarding Unhelpful Staff, difficult online process and not receiving a refund

### Vehicle Licensing

#### Very satisfied or satisfied comments – (130 Comments)- including:

48 Comments regarding an easy service to use

43 Comments regarding the service being quick

Other comments were mainly around a good service, friendly staff and efficient

#### Dissatisfied or Very dissatisfied comments – (15 Comments) – including:

5 comments system issues

#### 3 Comments process too long

#### 2 Comments unable to tax online due to disabled tax class

### Vehicle Registration

#### Very satisfied or satisfied comments – (17 Comments) - including:

- 11 Comments regarding quick
- 3 Comments experienced no problems
- 2 Comments Process was easy

#### Dissatisfied or Very dissatisfied comments – (3 Comments)

Comments regarded lost documentation, the length of time taken and the fact that the issue could not be communicated to staff and the problem remains unresolved

#### Personalised Registration

#### Very satisfied or satisfied comments – (2 Comments)

Comments were regarding the service being quick, simple and efficient

#### Dissatisfied or Very dissatisfied comments – (3 Comments)

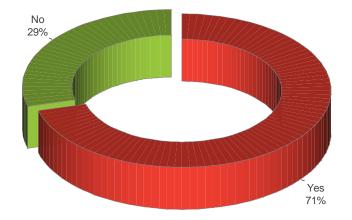
2 comments on the length of time taken

1 comment regarding the process being too complicated and being provided with different information over the phone

### Section 3 – Communication

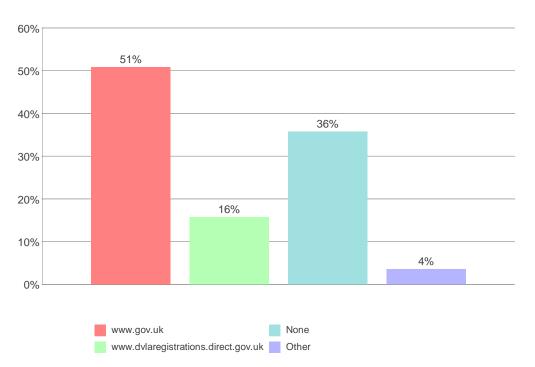
#### Do you have access to the internet?

Base = 854



What, if any, DVLA channels have you used via the internet?





# What is the main reason that you have not used the internet to access DVLA services/ information?

#### Base = 217

- > Preferred to use the phone -34% (73)
- > It is important to support the post office **24%** (53)
- Preferred to do it in person 13% (28)
- > Other **13%** (28)
- > The internet service is too complicated 5% (11)
- > Not aware of the internet service 4% (9)
- Security concerns 4% (9)
- > Face to face is quicker -3% (6)

"Other" comments included not having a computer, having no need to go online and also being unable due to a new photo, disabled tax class or a new vehicle

## Depending on your reason(s) for accessing the website(s), how satisfied or dissatisfied were you with the following?

	Base	Very satisfied	Satisfied	Neither satisfied nor dissatisfied	Dissatisfied	Very dissatisfied	Overall Satisfaction
Base	1080						
Applying for	342	242	79	12	4	5	94%
vehicle tax	342	71%	23%	4%	1%	1%	94%
Declaring SORN	440	73	29	10	0	1	0404
(Statutory Off Road Notification)	113	65%	26%	9%	0%	1%	91%
Applying for a	74	44	22	6	1	1	89%
driving licence	74	59%	30%	8%	1%	1%	0978
Getting driver	63	26	25	10	1	1	81%
information	03	41%	40%	16%	2%	2%	0170
Getting vehicle	75	31	30	11	2	1	81%
information	75	41%	40%	15%	3%	1%	0170

"N/A" answers have been removed from the table below

Getting Personalised Registration information	54	19 35%	21 39%	10 19%	1 2%	3 6%	84%
Downloading		42	40	12	1	1	
forms	96	44%	42%	13%	1%	1%	86%
Downloading		21	23	8	0	0	0.404
leaflets	52	40%	44%	15%	0%	0%	84%
Getting		12	8	5	0	0	
motorbike rider information	25	48%	32%	20%	0%	0%	80%
Getting fitness		9	9	7	0	0	
to drive information	25	36%	36%	28%	0%	0%	72%
Finding		9	11	5	1	1	
directions to a Local Office	27	33%	41%	19%	4%	4%	74%
Getting contact information (e.g. e-mail address,	67	22	29	9	3	4	76%
telephone number)	07	33%	43%	13%	4%	6%	1078
Finding links to	52	17	20	14	0	1	71%
other websites	02	33%	38%	27%	0%	2%	7170
Other	15	4	7	4	0	0	74%
	.0	27%	47%	27%	0%	0%	/0

#### If very satisfied or satisfied please state your reason(s) why – (116 Comments)including:

42 comments stating the process was easy

36 comments that the processes were quick to carry out

19 that the service is good

# If dissatisfied or very dissatisfied please state your reason(s) why – (14 Comments) – including:

5 comments were made regarding the difficulty in carrying out the process, other comments related to inability to complete the process, no easy to find contact numbers and the process being unclear

### Section 4 – General Contact

#### Regarding your most recent contact with DVLA, which channel did you use?

Base = 829

- DVLA Swansea 43% (354)
- > DVLA Local Office/CR Enforcement Centre 1% (7)
- Internet 24% (198)
- DVLA Contact Centre 5% (44)
- Post Office® 23% (187)
- Third Party (e.g. Motor Dealer) 1% (9)
- > Other **4%** (30)

## During your most recent contact, depending on your method of communication, how satisfied or dissatisfied were you with the following?

	Base	Very satisfied	Satisfied	Neither satisfied nor dissatisfied	Dissatisfied	Very dissatisfied	Overall Satisfaction
Base	5388						
Ease of access to our services/information	648	324	253	52	12	7	89%
		50%	39%	8%	2%	1%	
Ease of finding the information you required	561	257	230	46	18	10	87%
		46%	41%	8%	3%	2%	
Time taken to obtain a response	535	226	227	53	18	11	84%
-		42%	42%	10%	3%	2%	
Finding the appropriate person to speak to	313	99	130	54	15	15	74%
		32%	42%	17%	5%	5%	
Knowledge and expertise of staff	333	138	149	31	11	4	86%
		41%	45%	9%	3%	1%	
Professionalism of staff	338	152	138	38	8	2	86%
		45%	41%	11%	2%	1%	
Helpfulness of staff	354	166	142	35	6	5	87%

17 | Page

		47%	40%	10%	2%	1%	
Clarity of information provided	461	209	190	42	14	6	86%
1		45%	41%	9%	3%	1%	
Speed at which your query/application was resolved	479	232	177	49	11	10	85%
		48%	37%	10%	2%	2%	
Quality of the website	320	145	133	35	1	6	87%
		45%	42%	11%	0%	2%	
Opening hours at DVLA Local Office/DVLA Swansea	244	78	108	49	7	2	76%
		32%	44%	20%	3%	1%	
Disabled access to premises	67	24	20	22	0	1	66%
		36%	30%	33%	0%	1%	
Facilities available to customers at DVLA premises (e.g. waiting area, car parking etc)	75	24	21	26	3	1	60%
Time spent queuing		32%	28%	35%	4%	1%	
at the Post Office®	260	62	116	58	13	11	69%
	200	24%	45%	22%	5%	4%	0270
Overall way in which your query/application was handled	400	181	168	39	3	9	87%
		45%	42%	10%	1%	2%	

#### If very satisfied or satisfied please state your reason(s) why – (35 Comments)including:

- 10 Comments stating how easy the process was
- 8 Comments regarding how quick the process was
- 3 Comments on how helpful the electronic system or staff were

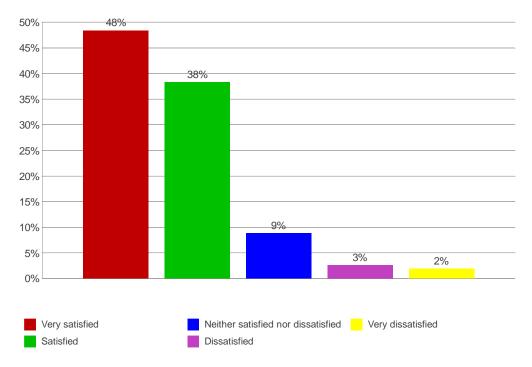
# If dissatisfied or very dissatisfied please state your reason(s) why – (31 Comments) – including:

11 comments on the time taken to respond or process queries

11 comment on the inconvenience of the IVR service

3 comments regarding the difficulty for some transactions e.g. Disabled or tax class change online

## How satisfied or dissatisfied were you with the overall time taken to process your most recent application/request from start to finish?



Base = 831

#### If very satisfied or satisfied please state your reason(s) why – (275 Comments)including

The majority of comments regarding satisfaction (161) were in relation to how quick the process was

## If dissatisfied or very dissatisfied please state your reason(s) why – (33 Comments) - including

On the other hand, the majority of the dissatisfied comments (26) stated that the process took too long

## Regarding your most recent contact, how many repeat enquiries have you needed to make?

Base = 821

- None 54% (446)
- > One **33%** (270)
- ≻ Two **8%** (68)
- More than Two 5% (37)

							· · · · · · · · · · · · · · · · · · ·
	Base	Very satisfied	Satisfied	Neither satisfied nor dissatisfied	Dissatisfied	Very dissatisfied	Overall satisfaction
Dees	2996	1255	1324	388	22	7	9.60/
Base		42%	44%	13%	1%	0%	86%
Ease of	700	308	303	82	6	1	970/
understanding		44%	43%	12%	1%	0%	87%
Relevance of	573	236	254	78	4	1	
information provided		41%	44%	14%	1%	0%	85%
Ease of	571	226	261	79	3	2	86%
completion		40%	46%	14%	1%	0%	80%
Accuracy of	567	237	251	74	4	1	
the information provided		42%	44%	13%	1%	0%	86%
Overall quality of	585	248	255	75	5	2	
printed information received from DVLA		42%	44%	13%	1%	0%	86%

# Regarding the most recent printed documentation you received from DVLA, how satisfied or dissatisfied were you with the following?

# If very satisfied or satisfied please state your reason(s) why – (210 Comments) – including:

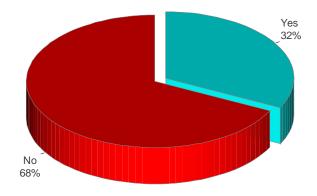
56 comments were made regarding the documentation being easy to understand and 46 comments stating that the documentation was clear

#### If dissatisfied or very dissatisfied please state your reason(s) why – (10 Comments)

The majority of comments were regarding the documentation being unclear

If the content of your documentation you received was incorrect did you return it to be amended?

Base = 176



### Section 5 - Improving DVLA Services

#### Which of the following do you think DVLA is involved in?

	Base	Yes	No	Don't know
Base	7484	5680	412	1392
Dase	/404	75.90%	5.50%	18.60%
Helping to keep disqualified drivers off the road	761	549	57	155
		72.10%	7.50%	20.40%
Helping to ensure drivers only drive vehicles	747	561	55	131
covered by their driving licence		75.10%	7.40%	17.50%
Enquing that drivers are medically fit to drive	743	568	41	134
Ensuring that drivers are medically fit to drive	743	76.40%	5.50%	18.00%

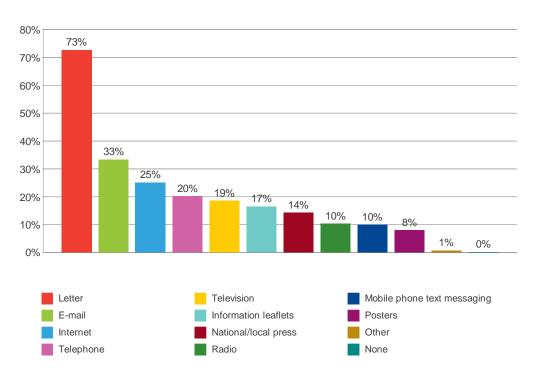
Checking drivers are insured and that a vehicle has an MOT when people buy vehicle tax	774	710 91.70%	23 3.00%	41 5.30%
Providing police with accurate information from the driver and vehicle record so that they can enforce the law (e.g. preventing the cloning of vehicle identities)	754	688	11	55
veniere identities)		91.20%	1.50%	7.30%
Desistaria e averbar alate averaliare	726	476	36	224
Registering number plate suppliers	736	64.70%	4.90%	30.40%
Working with Local Authorities, Police and the Fire Service to clear the streets of abandoned vehicles and untaxed vehicles	743	496	65	182
venicies and untaxed venicies		66.80%	8.70%	24.50%
Collection of Vehicle Excise Duty (vehicle tax)	734	633	19	82
on behalf of HM Treasury		86.20%	2.60%	11.20%
Investigating reports of untoyed webieles	740	540	51	158
Investigating reports of untaxed vehicles	749	72.10%	6.80%	21.10%
Holning to fight Identity from d	742	459	54	230
Helping to fight Identity fraud	743	61.80%	7.30%	31.00%

# Within the last 12 months have you obtained information about DVLA from any of the following?

		Yes	No
Base	4589	773	3816
		16.80%	83.20%
DVLA Contact Centre	578	151	427
		26.10%	73.90%
DVLA Local Office	508	52	456
		10.20%	89.80%
Post Office®	573	185	388
		32.30%	67.70%
Newspapers	490	33	457
		6.70%	93.30%
Internet	587	253	334
		43.10%	56.90%

Social Media (Facebook, Twitter etc)	478	10	468
		2.10%	97.90%
Posters	477	17	460
		3.60%	96.40%
Leaflets	501	60	441
		12.00%	88.00%
Other	397	12	385
		3.00%	97.00%

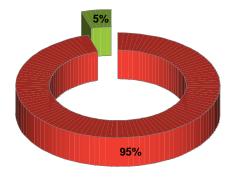
As a driver or vehicle keeper, which of the following method(s) would you prefer DVLA to use when providing information?



Base = 872

Are you aware that you need to notify DVLA if you currently have, or develop, a medical condition that might affect your fitness to drive?

Base = 857





#### Where would you go to seek advice about your fitness to drive?

Base = 845

- Doctor 93% (786)
- Consultant 19% (164)
- > Optician 49% (414)
- DVLA Contact Centre 22% (185)
- GOV.UK Website 20% (169)
- Don't Know 1% (7)
- Other 2% (13)

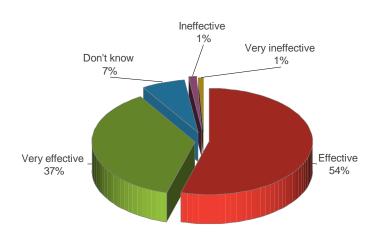
## Do you have any suggestions as to how DVLA can improve the way in which it communicates with its customers? (81 Comments) – including:

13 comments suggesting that no changes were needed and current communication methods work, 9 comments around improving the automated phone service so that customers could talk to a human and 6 comments requesting face to face communication by re-opening the local offices.

### Section 6 - Overall Satisfaction

What is your overall impression of DVLA?

Base = 835



#### If very effective/effective, please state your reason(s) why (322 Comments)- including:

Quick (52), Good Service (43), No problems (43)

#### If ineffective/very ineffective, please state your reason(s) why (12 Comments)including:

The main reason for ineffectiveness was processes taking too long (3 comments), other reasons included processes and services being too confusing and errors or mistakes being made by DVLA

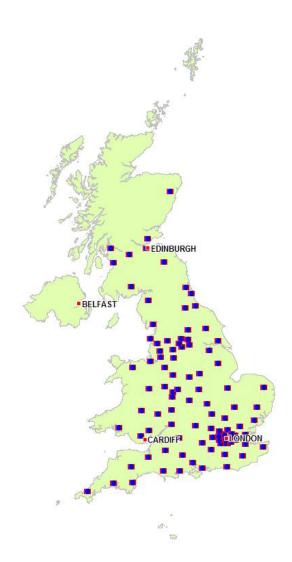
# Please use this space if you have any other comments or suggestions about DVLA services (80 Comments)

Over a quarter of these comments (22) were relating to the survey itself and not DVLA services, stating that the return envelope received with the survey was too small. 8 Comments were made regarding the closure of the Local Offices and 7 comments regarding the automated telephone system

### Section 7 – About You

#### Please provide your postcode: -

Base = 505



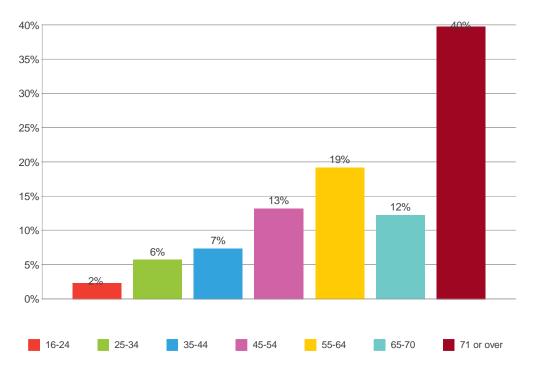
#### Are you?

#### Base = 844

- Male 63% (532)
- Female 37% (312)

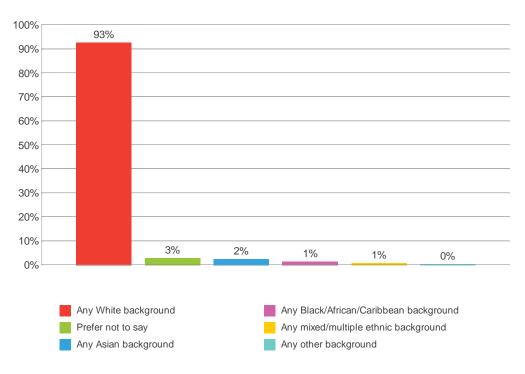
#### Which of the following age groups are you in?

Base = 876



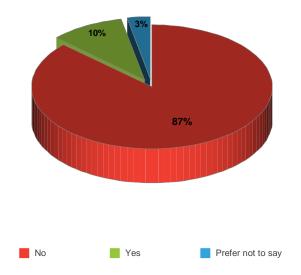
#### What is your ethnic group?





#### Do you consider yourself to be disabled?

Base = 867



#### Are you?

Base = 872

- Employed 37% (319)
- Unemployed 2% (18)
- Retired 54% (469)
- > Other **8%** (66)

Others included Self Employed (27), Student (8) and house wife /home maker (7)

#### What is your household annual income?

Base = 843

- ➢ Up to £10,000 − **15%** (122)
- ▶ £10,001 £20,000 23% (200)
- ▶ £20,001 £30,000 14% (114)
- £30,001 £50,000 11% (90)
- Over £50,000 7% (62)
- Prefer not to say 30% (255)