



Crown  
Commercial  
Service

January 2017

# Schools newsletter

Buying goods and services

This update provides you with the latest news on buying goods and services from the Crown Commercial Service (CCS).

In this issue you will find:

- New Agreement to help Digitise Print, Copying, Scanning and Storage
- New Technology Products Agreement
- Payment Services
- New Technology Guidance for Schools
- Estates Professional Services Update
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- Quick links to our live framework agreements and pipeline
- How to keep up to date with CCS





## New Agreement to help Digitise Print, Copying, Scanning and Storage

A new agreement from CCS, YPO and Eastern Shires Purchasing Organisation is now live and offers you an all-in-one solution for printer/copier, managed print and records information management needs.

The agreement covers a wide range of services from buying multifunctional devices to managing your print strategy, storage and scanning services to support digitisation. There are also services to help you appraise, select, and sensitivity review your records and audit and consultancy to help you optimise your print and records management.

For more information on how you can optimise your print and records information management, please visit the [framework web page](#). Alternatively, you can

**E:** [documentstorageanddevices@crowcommercial.gov.uk](mailto:documentstorageanddevices@crowcommercial.gov.uk)

or call

**T:** 0345 410 2222



## New Technology Products Agreement

[Technology Products 2 \(RM3733\)](#) is now live, offering you a flexible and compliant route to market for all your commodity technology product needs - whether it is a single cable or an entire corporate infrastructure. The agreement is a result of unprecedented levels of pre-market engagement with both customers and suppliers. Improvements include:

- a dynamic direct award catalogue
- reseller lots for hardware, software and combined solutions
- simplified terms and conditions for user friendliness
- direct contracting with manufacturers for aggregated hardware requirements

If you're interested in using the new agreement, additional information is available [here](#). We are also hosting a series of showcase events to introduce the new catalogue to customers.

These events will be held across the UK and will give customers the opportunity to find out about the latest products that the catalogue has to offer.

The first event will be held at TechUK (London) 25 January. Customer can register via this link: <https://www.techuk.org/events/briefing/item/10010-catalogue-showcase-events-advert-content-customers>

## Payment Services: Customers receive over £10 million in rebates in 2 years

Did you know that customers using our [ePurchasing Card Solution \(RM1095\)](#) framework have received back over £10 million in supplier rebates over the past 2 years?

If you're looking to improve your processes for buying low value goods and services and paying invoices - or would like to review your existing card programme - we'd encourage you to take a look at how this agreement can help you.

As well as benefiting from attractive supplier rebates:

- switching to our programme can typically save you between £28 and £45 per card
- you can save at least £5 per transaction compared to traditional purchasing methods, such as bank transfer
- customers have reduced the number of invoices they have to deal with by as much as 45% - and are able to pay more on time as this [case study](#) explains

- suppliers are guaranteed to be paid within 3 working days - helping meet prompt payment targets

You can also rest assured that it needn't be a lengthy process - we can help you get up and running in a matter of weeks.

We currently have 4,000 public sector customers using our payment services, with over £1.4 billion of spend going through the ePurchasing card solution, so if you would like to join them and access these great benefits please visit the [website](#) or email [financial.services@crowcommercial.gov.uk](mailto:financial.services@crowcommercial.gov.uk) to find out more. You can also [view our new payment services brochure](#).







## Webinars

### G-Cloud

We run regular webinars for customers interested in learning more about G-Cloud, the Digital Marketplace and the buying process. It may be of interest to you if your organisation is looking to buy commodity based, pay-as-you-go cloud services.

The sessions are held on the 2nd Wednesday of every month for one hour and include a presentation and Q&A session. To register for a webinar visit our [website](#) with your choice of date.

### Software licensing

We run regular software licensing webinars for customers interested in learning more about the services we offer in this area. For example, license transfers and the latest deals with major suppliers. If you are interested in joining the next webinar please email [ben.knight@crowcommercial.gov.uk](mailto:ben.knight@crowcommercial.gov.uk) or check out the latest issue of our monthly customer update.



## Quick links to our live framework agreements and pipeline

[Full list of our agreements](#)

[Our framework pipeline](#)

[Technology aggregation opportunities](#)

## Collaboration with Crescent Purchasing Consortium (CPC)

CCS works collaboratively with Crescent Purchasing Consortium (CPC) in a number of areas across common goods and services. By working together we mutually support and develop specific frameworks for the benefit of the sector.

CPC is a national purchasing consortium with over 4,000 members. Membership is free, enabling you to access [EU compliant frameworks](#) which cover a comprehensive range of goods and services.

One of the benefits of using a CPC framework - just like CCS frameworks - is that all suppliers have been through a robust procurement process and comprehensively vetted before they are appointed. This ensures that only the most reputable suppliers are awarded a place on the framework. Members also have access to a [quote tool](#), letting them send quote requests to all suppliers through one simple form.

CPC is the only consortium who currently has frameworks available for a wide range of hair and beauty products:

- [Hair, Beauty and Wigs Supplies](#)
- [Branded Hair Products](#)
- [Salon Equipment, Furniture, Supply and Maintenance](#)

If you are an educational establishment and are interested in [joining CPC](#) or would like to find out more, please contact the helpdesk or call on **0800 066 2188**.

## How to keep up to date with CCS

### Sign up for email alerts

You can also sign up for immediate, daily or weekly email alerts which will tell you what we have added or updated on the GOV.UK website. It is a great way to stay up to date with the latest news and information from CCS. Simply [sign up for email alerts](#) and provide your email address and select the frequency you wish to receive updates.

### Follow us on social media

We share regular news and updates on Twitter and LinkedIn so if you are not already following us why not take a minute to do so now.

 [@gov\\_procurement](#) or [@CCS\\_edu](#)

 [LinkedIn](#)

### Read our monthly CCS customer update

As well as this update dedicated to schools, every month we publish a round-up of the latest news, events and training opportunities. You can view both the latest issue and back copies [on our website](#).

If you would like to receive a copy of this regular update please send your contact details, including email address, to [education@crowcommercial.gov.uk](mailto:education@crowcommercial.gov.uk)

### Get in touch

Our education customer team is on hand to help you achieve savings for your organisation. You can email us at [education@crowcommercial.gov.uk](mailto:education@crowcommercial.gov.uk)

You can also call our helpdesk on **0345 410 2222** if you would like to talk to somebody.

