## 3. Monetary Base Control

Monetary Target & Monetary Control Feb 1981



# NOTE OF A MEETING HELD IN THE CHANCELLOR OF THE EXCHEQUER'S ROOM, ON TUESDAY, 3 FEBRUARY, 1981 AT 3.00 P.M.

Present:

Chancellor of the Exchequer Chief Secretary

Financial Secretary

Mr. Burns

Sir Kenneth Couzens

Mr. Ryrie

Mr. Middleton

Mr. Britton

Mr. Monck

Mr. Unwin

Mrs. Lomax

Mr. Turnbull

Mr. Ridley

Mr. Walters - No.10

MONETARY TARGET AND MONETARY CONTROL

#### Consumer credit control

The Financial Secretary said that although there had been a case for some tightening of consumer credit controls, the time for this was now past. Nor would such controls fit well as part of a new system of monetary control, although the possible need for them at some future date could not be excluded. It was generally agreed that the contingency work already done was satisfactory, and that there was no need for any further work. It was noted that it would be necessary to revise the Bank's "directional guidance" to the banking system, but this was a secondary and minor issue.

#### Minimum Lending Rate

2. Mr. Ryrie said that he was perhaps more favourably inclined to an early move on MLR than others in the office. It seemed likely that the market had already discounted a 1 per cent fall and that the reception of a change would be favourable. 12 February





was probably the last date on which a change could be made before the Budget. In further discussion it was noted that the most convenient justification for a reduction in MLR would be the slow growth of M1 - but at the same time there would be risks in following this approach before any decisions had been taken about future arrangements for monetary targets and monetary controls. An immediate change in MLR would re-emphasise its character as an administered rate, and would not be consistent with letting the markets have a bigger say in the determination of interest rates. Meanwhile it could well be that expectations of a change in MLR were doing more to secure gilt sales and to edge down the dollar exchange rate than would be achieved by the change itself. It was agreed that the discussion should be resumed later in the week, in the light of further information about the January money figures.

## Monetary control

Mr. Middleton said that a new question had arisen about future arrangements for monetary control, which ought in principle to be considered before any decisions were taken on future monetary targets. Since 24 November work had been proceeding on the assumption that the system of monetary control would evolve gradually in a matter consistent with an eventual move to Monetary Base Control (MBC), but without the authorities being committed to such a movement. The Bank had now produced proposals involving the abolition of the reserve assets ratio (RAR) and of lending through the discount market window. (No progress had yet been made on the suppression of the clearers' cash ratio and the future arrangement for assuring the Bank's income.) The Bank proposed in future to rely on open market operations in commercial bills, and had proposed some underpinning of the Discount Market as a means of ensuring that the functioning of the commercial bill market could be relied on. There was a close relationship between these arrangements and the arrangements for future prudential supervision of the banking system; it was important that supervision should be consistent with the requirements of monetary control. All these developments were consistent with the Chancellor's statement of 24 November and leaving aside the cash ratio - would not require further consultation



with the banking system. However, Mr. Walters had now suggested instead a direct move to MBC during the course of 1981.

- Mr. Walters said the Prime Minister had asked him to establish 4. what administrative steps would be required before a quick move to MBC. He thought such a move should be possible within 9 months, given goodwill on all sides (although he expected the Bank vigorously to oppose such a move). In the absence of statistics for M2, he accepted that MBC would have to be on a non-mandatory basis; and he also agreed that a quick move to MBC would mean a different decision on the future of call money with the discount market. He envisaged that the decision to move directly to MBC might be announced in the Budget speech, with a view to completing the arrangements by the end of 1981. He noted that the Treasury were working urgently on a paper which was intended to clarify the necessary steps on the way to an early move to MBC and the differenc between such an approach and the approach previously announced by the Chancellor.
- 5. In further discussion, it was noted that, if the approach recommended by the Bank were to be adopted, the next step would be to widen the band within which interest rates would be left to find their own level. The authorities would then be able to learn something about the banking system's demand for cash in the situation of much greater uncertainty which would thereby be created. If it were decided to shore up the Discount Market to play a key role in the financial markets under such a regime, it would be reasonable to give the resulting arrangements a run of, say, one to two years before taking decisions whether or not to make further moves to MBC; the Bank would probably be content to maintain the "interim" arrangements indefinitely.
- 6. It was noted that the issue of a possible quick move to MBC would have to be resolved without delay. The alternative approach foreshadowed in the Chancellor's 24 November statement would lead to changes which would desirable in their own right, whether or not there were an eventual move to MBC; an immediate move to MBC



would be a "leap in the dark". If, nonetheless, it were decided to follow this course, it was important that markets should be given sufficient time to adapt to the new situation this would create - in particular, people would have to come to terms with the disappearance of the overdraft system. The Chancellor asked that a Treasury paper on the steps required for a quick move to MBC should be circulated without delay, so as to make possible resumption of the discussion on 5 February in advance of his meeting with the Governor on 6 February.

## Monetary targets

- 7. Mr. Ryrie suggested that there were two main questions to be considered:-
  - (i) should M1 be established as a supplementary or as an alternative target to £M3?
  - (ii) Should next year's monetary target(s) be in some way conditional on moves in the exchange rate?

The Chancellor questioned the Bank's view that the appreciation in the exchange rate had contributed to the monetary over-run; how was this consistent with the general approach which sought to minimise intervention in the foreign exchange markets because official purchases of foreign current tended to put upward pressure on the monetary aggregates? Mr. Britton said there were differences of emphasis between the analytical approaches followed by the Treasury and Bank; the Bank looked mainly at financial flows, and expected 1981 to show a pattern similar to 1980. Thus they feared a continuing monetary over-run, associated with continuing upward pressure on the exchange rate which would still further damage the trading sector of the economy. The Treasury, by contrast saw financial flows as generated by stock adjustments, although there was bound to be a substantial margin of uncertainty about measures of the stock of money in relation to GDP.



- The Chancellor questioned how a monetary target conditional on the exchange rate would work in practice; if the exchange rate strayed outside the acceptable band, presumably it would be necessary both to adjust interest rates and to intervene in the foreign exchange markets to bring the exchange rate back within the band - but, once there, the monetary target would reassert itself, thus leading to increases in interest rates which would once again push the exchange rate outside the band. It was generally agreed that the concept of conditionality did not really enable a satisfactory reconcilation to be made between monetary targets and exchange rate objectives; when it came to the point, a monetary target conditional on the exchange rate was very little difficult from an exchange rate target. An exchange rate target could be presented as an expression of the Government's commitment to an inflation objective, so short-circuiting the possible need for a monetary target as a key element in the Government's counter-inflation policy; but the Bank's approach in practice emphasised an output rather than an inflation objective.
- 9. In further discussion of the merits of different monetary aggregates, the following points were made:-
  - (i) although M1 only responded to changes in interest rates with a lag, the reponse was much quicker than that of £M3, and M1 could much more easily be hit within any given year, provided the authorities were not too worried about the mortgage rate. Mr. Walters was inclined to accept that M1 was after all more important than sterling M3, despite the experience of the early 1970s after Competition and Credit Control, which seemed to have suggested the opposite conclusion.
  - (ii) The Financial Secretary, however, feared that M1 had been discredited by past misuse; he was inclined to prefer  $^{\rm M}_{\rm O}$  although others saw serious disadvantages with this alternative.



(iii) The Treasury were preparing a note on the possibility of a weighted average monetary measure on the lines of the German "central bank money"; it was noted, however, that the weights were inevitably arbitary, and that such a measure might be thought to be a "fiddle".

- (iv) The authorities should not be too pessimistic about the possibility of controlling £M3; attention had hitherto been focused on short-term interest rates and the PSBR as the only available instruments, whereas there was now a prospect of achieving adjustments in long-term interest rates which would be a substantial help. Mr. Walters thought the Government had been too much preoccupied with movements of £M3 on a month to month basis there was no point in trying to hit a monthly £M3 target.
- (v) In view of the theoretical advantages which M2 appeared to have, it would be undesirable to change the target variable now, since it would then become much more difficult to make a further change when M2 statistics became available.
- (vi) The role of the monetary target in the determination of interest rates had to be determined; some assessment would be needed of the operation of monetary base control in relation to the narrow aggregates.
- 10. The Chancellor, concluding the discussion, said he thought \$M3 would have to remain the principle target and that it should not be subordinated in any way to the exchange rate. However, it would be reasonable to give further consideration to the arguments which could be offered against seeking to claw back the monetary over-run; the most promising seemed to be the structural shift in the demand for money, a large part of which could be



attributed to the financial imbalances within the economy (which the exchange rate appreciation had further intensified).

jw

(A.J. WIGGINS)
4 February 1981

Distribution

Those present Sir Douglas Wass Financial Secretary

cc Mr Monck
Mr Britton
Mrs Lomax
Mr Grice

In view of the new interest in monetary base control, you might like to see the attached note which Mr Grice did setting out what we know about the properties of the various aspects of the base. The note is in fact the first of the annexes to Mrs Lomax's paper on the choice of target aggregates circulated with my minute of 29 January.

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P E MIDDLETON 5 February 1981

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#### THE MONETARY BASE

Strictly, the monetary base or high-powered money is defined as the monetary liabilities of the monetary authorities ie. the Bank of England and the Treasury. The classical definition of the base is therefore:

Monetary Base = Notes and coin + Balances held by (MB() + Banks at the B/E

2. In a non-mandatory system of monetary base control, this would indeed be the relevant aggregate. However, in a mandatory system, specific requirements are placed on the banks' holdings of base assets. A narrower concept, the banks' component of the base, becomes relevant. This would be:

Monetary Base = Notes and coin + Balances held by held by Banks + Banks at the B/E:

3. Further, since the mandatory requirement is arbitrary, and since the share of total notes and coin between banks and non-banks is erratic and often unpredictable, it may be easier to express the requirement solely in terms of bankers' balances above. Thus the base then is defined:

Monetary Base \_ Balances held by Banks (MB3) = .at the B/E

- 4. There are thus three separate items involved which can be aggregated together to form successively wider definitions of the base. These components are as follows:
  - a) Bankers' balances at the Bank of England
  - b) Notes and coin held by the general public
  - c) Notes and coin held by banks.

Each of these components is discussed in turn.

- Bankers' balances. The path taken by this series is shown in Chart T. Overall, the series has tended to rise over the period though with considerable erratic swings.

  Considerable care, however, is required in interpreting its movement because of the institutional framework of UK banking.
- 6. Up to October 1971, the London Clearing Banks were required to hold 8% of assets in the form of cash either till money or Bankers' balances. After that time, the London Clearers were required instead to hold 1½% of their eligible liabilities in the form of Bankers' balances, on average over the banking month. Thus throughout the period the recorded figures cannot be taken to indicate balances which the banks would voluntarily hold, but are constrained by the insitutional agreement. It should be noted that the non-clearing banks have virtually no demand for balances with the Bank of England. Transactions between such banks are normally conducted by means of accounts held with the Clearers.
- 7. One might further argue that since Bankers' balances carry no return and since the required quantities are reputedly well-in excess of what the banks would choose to hold, the series carry no information at all. It will never be profitable to hold excess balances and any observed excess must be due to accidents arising from the vagaries of the public sector's financial balance. On the other hand, Knoëbel and Bond of the IMF have argued that observed excess Bankers' balances do carry genuine information. To the extent that banks wish to avoid the implicit, if non-precuniary penalties involved in breach of the 11% requirement, they will hold excess balances to guard against unexpected shortages. Optimally, banks will buy degrees of "insurance" depending on its price. Thus the higher are interest rates, the lower will be excess balances and we may expect a stable interest rate - Bankers' balances relationship in spite of the institutional framework.

- 8. Two points can be made against this:
  - a) there are no formal penalties for breaches of the 1½% requirement and it is not clear if the banks do fear the consequences of accidental breaches;
  - b) more importantly, because the Bank of England operates freely as lender of last resort usually at non-penal rates the banks can always borrow the cash they need in event of a sudder shortage.
- 9. One way to test these hypotheses, empirically, is to look for the presence of systematic components in the series for excess balances. If by contrast the series turns out to be purely random then it cannot be related to interest rates which have certainly moved in a systematic way. It would instead support the view that excess balances are primarily due to accident.
- 10. Calculating the autocorrelation function for excess balances, the following conclusions may be drawn:
  - a) average excess balances are very small. Over the period October 1971 to October 1980, they were only 0.06% of eligible liabilities.
  - b) the hypothesis that the series is random could not be rejected at the 95% level (though it could at the 70% level).
- 11. The conclusion seems to be that there is little information to be drawn from the past behaviour of the Bankers' balances series. Of course, this point only applies to past data, given institutional conditions. If the Bank of England stopped acting as lender of last resort as would be required, for example by a move to monetary base control then the possibility

an interest rate - Bankers' balances relationship appearing would emerge. But it would be some time before we could be confident of having identified it.

- 12. Banks' holdings of notes and coin. Chart II shows the path of banks holdings of cash till money. The series has risen markedly over the period 1963 to 1980 but with large and erratic movements. There was some tendency for the series to fall back after the introduction of Competition and Credit Controlin 1971.
- 13. In spite of the erratic nature of the series, however, it proves possible to explain its movements fairly well. Research in the Treasury produced the following equation as part of a wider model of bank behaviour:

where S.E.= 0.0195

CASHCB = notes and coin held by banks

NDEP = non-deposit liabilities of banks

BDEP = bank deposits
ADV = bank advances

SDCALL = the level of Special Deposits

ARSHRT = the 3 month interbank rate adjusted for the taxation effects of the reserve asset ratio and Special Deposits.

14. The equation explains banks' holdings of cash primarily in terms of precautionary demand. An increase in the level of bank deposits or of bank advances increases the demand for cash. By contrast, a call for Special Deposits strongly reduces it. Presumably this is an indication of the belief by individual banks that the authorities would release Special Deposits to that b

in the event of a run on its tills. In that sense Special Deposits be a close precautionary substitute for cash. A rise in interest rates - after allowing for implicit taxation effects - reduces the demand for notes and coin. This effect is scaled by the level of the banks' non-deposit liabilities. This term represents the wealth of the banks and they are taken to become less risk averse as their wealth rises. Hence they become more sensitive to interest rates and reduce their precautionary holding of cash more as interest rates rise. However, while this effect is of the correct sign, it is small and insig nificant. The interpretation seems to be that banks' demand for cash is rather interest-inelastic.

15. Howard, of the US Federal Reserve Board, has produced a different equation for till money. This is a single equation rather than a part of a complete system of bank behaviour. It has the following form:

#### Where

XR = excess cash and Bankers' balances

P = the price level

D = £ bank deposits

TD = £ bank deposits other than sight deposits

DD = £ bank sight deposits

rtb = the Treasury Bill rate

The interpretation of this equation is not entirely straightforward. Strictly the left hand side measures Bankers' balances
and cash in excess of the 1½% requirement. But since as argued
above excess Bankers' balances are normally negligible, the
equation is really one for banks' till money. (Howard admitted
this when we spoke to him). Its main features are:

. .

- a) rises in prices, not suprisingly, raise the demand for till money in nominal terms;
- an increase in time deposits increases the demand for till money;
- c) an increase in Treasury Bill rate would have a marked downward effect on till money if all deposits were time deposits. But when the banks hold demand deposits, the effect is reduced since, presumably, it increases the banks pure precautionary demand. In fact, given the proportion of demand deposits in banks total deposits observed normally, the effect of interest rates is very weak. This accords with the Treasury result;
- d) Treasury Bills are not a good substitute for till money, so far as the banks are concerned. This is scarcely surprising. Banks' customers can scarcely be expected to make their withdrawals in Treasury Bills.

Thus, while there seems to be a stable relationship between interest rates and banks' demand for cash, the effect is weak. This component of the base is interest inelastic.

- 16. The Public's Demand for Cash It is normally assumed that the public's demand for cash is virtually entirely for transactions purposes. Speculative balances will not typically be held in this form since there are assets time deposits, for example which carry the same capital certainty but a higher yield. It should be noted that this is by far the largest component of the monetary base and currently accounts for about 85% of the widest definition.
- 17. Chart III shows the path of this variable. Like the other components of the base it trends upwards over the period reflecting the increasing nominal value of transactions but its path is less erratic than that of the rest of the base. In order to model the series we have always used a simple transactions model of the kind:

CASHPR = 
$$\times + \stackrel{M}{=} \beta$$
;  $X_{-i} + \stackrel{N}{\underset{i=0}{\longleftarrow}} Y_{i}$   $R_{-i}$ 

## where

CASHPR = the public's demand for notes and coin

x = some expenditure measure (proxying transactions)

R = an interest rate measuring the opportunity cost of holding notes and coin

18. The latest work on this used a logarithmic specification and used the rate on 7-day bank deposits as the competing interest rate. While consumers' expenditure was found to be the most suitable expenditure component to represent X, personal income was found to outperform all the expenditure measures tried. The best equation thus had the following form:

log CASHPR = -0.366 + 0.2313 log CASHPR\_3 +0.569 log CASHPR\_4 + 1.2351 log IC - 0.630 log PC\_1 -0.4056 log PC\_4 + 0.3988 log PPDI + 0.202 log RPDI\_1 -0.1773 log RPDI\_3 -0.2972 log RPDI\_4 -0.00564 RDEP (1.1) (1.9) (4.1)

Estimation period: 65(1)-80(2) S.E. = 1.83%

19. The most surprising features about this equation is its very strong interest rate term. The long run Semi-elasticity is -4.32. However, it would appear that this crucial elasticity is not independent of the sample period. Re-estimating over different data periods we obtained the following long-run elasticities:

Sstimation Period	Standard Error	Income Elasticity	Interest Rate Semi-elasticity
65(1)-80(2)	1.83%	0.633	-4.32
65(1)-79(4)	1.76%	0.505	-2.50
65(1)-78(4)	1.74%	0.462	-1.12
65(1)-77(4)	1.76%	0.382	-1.43
65(1)-76(4)	1.84%	0.339	-1.97
20(1)-80(2)	1.94%	0.464	-3.61

While it seems clear that this component of the base is somewhat interest-elastic, it would be idle to pretend that we have any idea what the elasticity is. Adding the two most recent periods of data, the estimated semi-elasticity is nearly doubled while the last six quarters' experience would have led us to revise our estimate upwards by a factor of four. Moreover, close examination of the parameters shows that these long run elasticities are very long run indeed. Short-run elasticities - say at the end of a year - are much smaller at about -0.6. Work at the Bank of England has established results, which also suggest low elasticities at least over reasonably short periods of time.

- 20. A further point to note is the relatively high standard errors associated with these equations. They are approximately twice as high as those typically found for the wider aggregates M1 and PSL1 and about three times as high as those for £M3 and PSL2.
- 21. The base as a whole. Chart IV shows the monetary base as a whole built up from the components. Not surprisingly in view of the above discussion, while the public's holdings of notes and coin dominate the total, much of the variability is provided by the two minor components.
- 22. Perhaps because of the disparate nature of its components there is no work that I am aware of on the demand for the base as a whole.

- Aggregates. Again, there is very little work on this issue for the United Kingdom, presumably because of the uncertainty as to whether the base as a whole has any significance in the UK conte t. There are, however, at least three exceptions, two relating the base to the wider monetary aggregates and one to GDP.
- 24. Of the former type, Parkin has derived a simple relationship in a paper for the Mont Peleri Conference, August 1980. It relates the growth rate in M1 and £M3 to the growth rate in the base and to changes in the Treasury Bill rate. Using an annual model 1964-79, he finds:

$$M1 = -0.19 + 0.81 \text{ MB} + 0.19 \text{ MB} - 1$$
 $(0.09) + (3.98) + (0.95) + (0.95) + (0.95)$ 
 $R^2 = 0.63$ 
 $M3 = 6.00 + 0.43 \text{ MB} + 0.09 \text{ R}/\text{R}$ 
 $(1.95) + (1.48) + (2.27)$ 
 $R^2 = 0.32$ 

The IMF study of Knoebel and Bond also found a relationship between the base and M1:

$$\log M1 = -0.11 + 1.1 \log MB - 0.09 \text{ tbr}$$
  
(0.4) (24.2) (1.40)  $R^2 = 0.99$ 

25. Both studies purport to have found a significant link between growth in M1 and the base. (On the other hand, there is apparently no significant relationship between £M3 and the base.) If true, these conclusions would be important. But there must be a question mark over their validity. First, at a theoretical level, one would expect to find a relationship between £M3 and the base more strongly than between M1 and the base. Banks are normally taken to demand base assets for precautionary reasons to back their deposit liabilities. M1 includes only the banks demand deposits and this by no means embraces all the deposits for which the banks will require backing. Nominal 7-day time deposits, for example are effectively demand deposits, given UK institutional arrangements,

and even banks with no demand deposits at all will require high-powered money backing for any asset liability maturity mismatch in their portfolios.

- 26. Perhaps more important are the empirical objections to these studies. The IMF study, for example , ignores the point that both the base and M1 have been trending upwards steadily over time. There is also bound to be a strong correlation between the two - because of the spurious correlation problem - even if there were no true relationship at all. Parkin avoids this criticish by using growth rates rather than levels so that the common trending problem does not occur. One consequence is that the significance of the base terms is much reduced in Parkin's equation as compared to that in the IMF relationship. But there are two further damaging criticisms which apply to Parkin's work as well as the IMF study. First, neither considers the problem that the correlation may be spurious because some third set of factors determines both base and M1 movements. Indeed this is very likely since notes and coin, the bulk of the base, and M1 are both determined by transactions and interest rates. Thus while base and M1 may well be correlated there is no causal connection between the two. Second, about 30% of M1 consists of the public's holdings of notes and coin while about 85% of the base consists of the same series. This is bound to give an upward bias to the coefficient on the base variable. Correcting for this bias would seriously weaken the apparent correlation between these variables.
- 27. It was a National Institute study by Matthews and Ormerod which established an apparent linkage between movements in the base and GDP. Setting up a "St Louis" model for the United Kingdom they obtained:

$$\triangle GDP_{t} = \underbrace{\sum_{i=0}^{4} \angle :BASE_{-i}}_{i=0} + \underbrace{\sum_{i=0}^{4} \beta : \triangle F_{-i}}_{R^{2}=0.64}$$

## where

GDP = quarterly expenditure measure of GDP

BASE = public's holding of notes and coin + Banker's balances

and 
$$0 = 0.081 (0.15)$$
  $0 = 0.606 (2.81)$   
 $1 = 1.250 (2.49)$   $1 = -0.105 (0.52)$   
 $2 = 1.140 (2.89)$   $2 = 0.066 (0.31)$   
 $3 = 0.827 (1.57)$   $3 = 0.167 (0.76)$   
 $4 = 1.410 (2.42)$   $4 = -0.754 (2.92)$   
 $6 = 0.606 (2.81)$   
 $2 = 0.066 (0.52)$   
 $3 = 0.167 (0.76)$   
 $4 = -0.754 (2.92)$ 

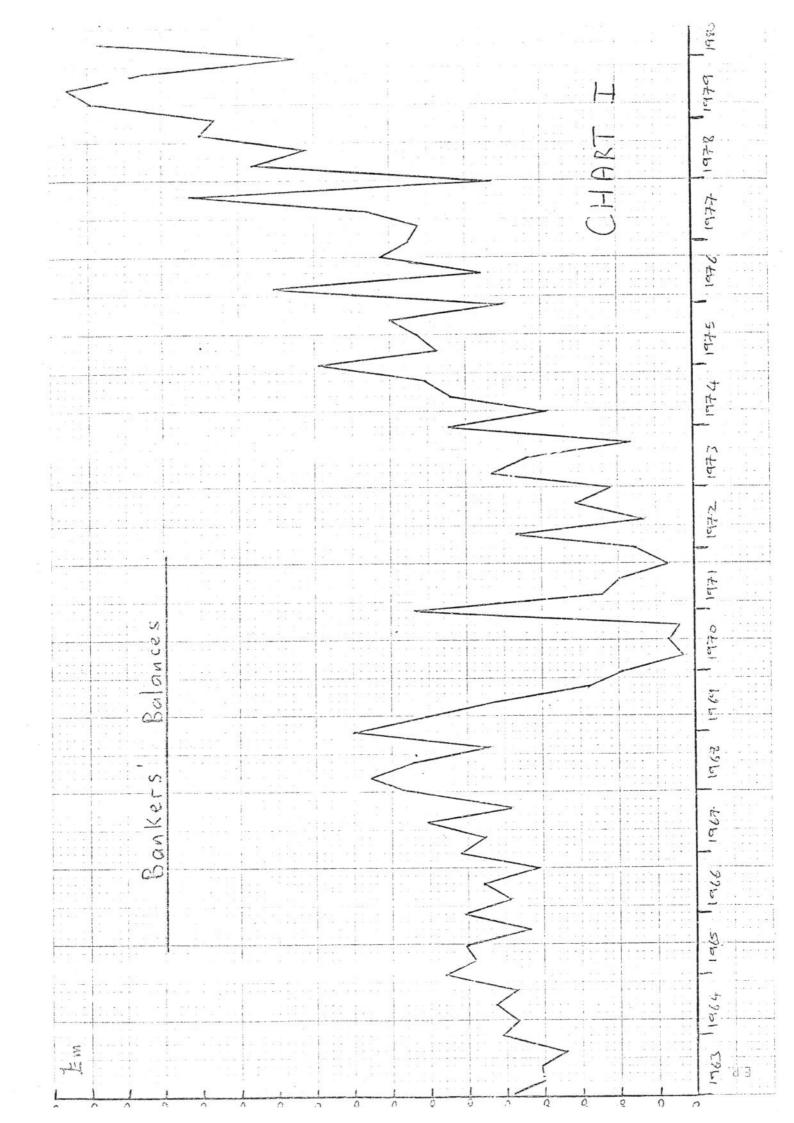
The conclusion of this study is that fiscal policy has only an impact effect on expenditure with no significant long run effect, whereas monetary policy has a permanent effect, increasing in impact over the course of a year.

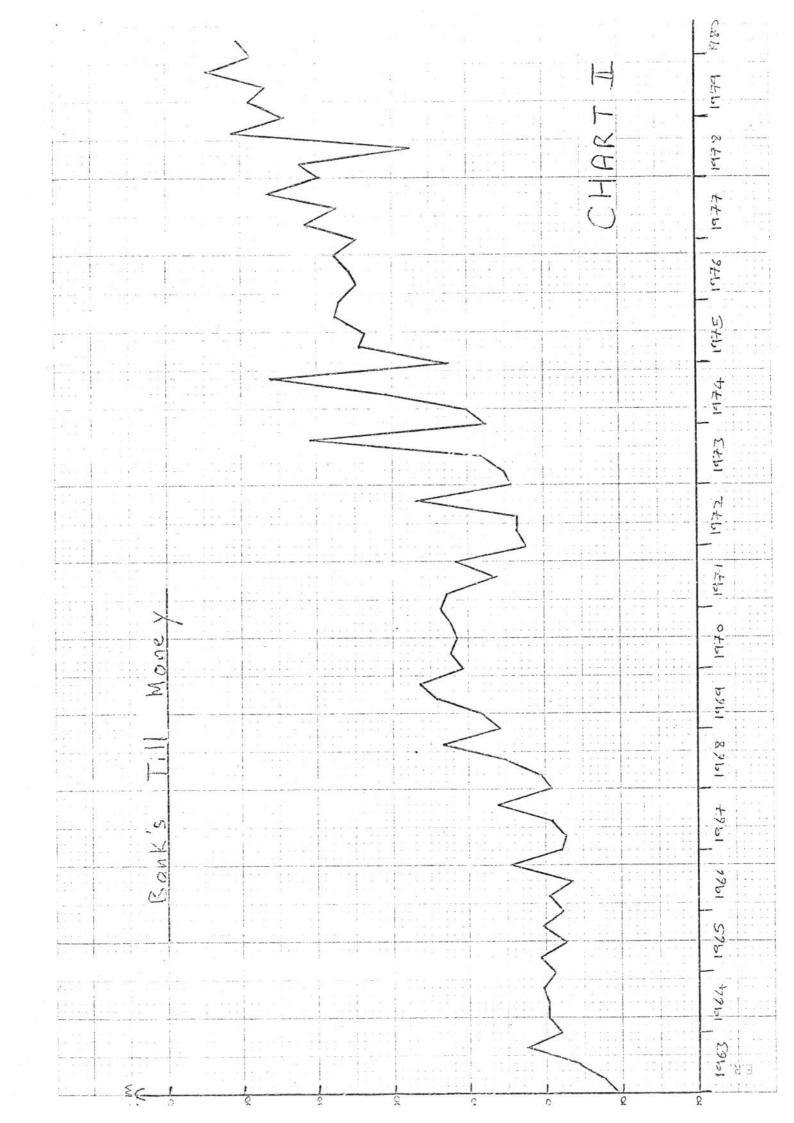
28. The authors themselves were somewhat surprised by this strong monetarist result and there are indeed some criticisms we can make of it. First, as a minor point, the base definition used is odd since it excludes bank's holdings of notes and coins. More importantly, base money has not been specifically controlled by the authorities over the estimation period but is endogenous to the system. It may well be therefore that the same set of exogenous factors which ultimately led to the growth in GDP first of all affected the demand for base. This would again give an apparent leading indicator role for the base even though it had no causal relationship with GDP. Nevertheless, this result seems to be fairly robust and certainly suggests that the relationship is worth further investigation.

## Bummary

This note has examined the path taken by the monetary base and considered the factors which affect the demand for its components. The main points seem to be:

- a) Bankers' balances have been institutionally determined over the past and we do not know what the unconstrained demand would be if the institutional framework is changed;
- b) the banks' demand for cash seems to be reasonably stable and predictable but is relatively insensitive to movements in interest rates;
- c) the public's demand for notes and coin is probably far more interest-elastic but the demand function seems to be unstable;
- d) some work has suggested that there may be a relationship between movements in the base and in M1. But these conclusions are questionable;
- e) there does, however, seem to be a relationship between the base and current price GDP. It seems possible that the base might act as a leading indicator for GDP even if it is not the ultimate causal agent.





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