- DO NOT STAPLE
- PRINT ON ONE SIDE ONLY

## **FORM AR21**

Trade Union and Labour Relations (Consolidation) Act 1992

#### ANNUAL RETURN FOR A TRADE UNION

| Name of Trade Union:   | NACO                                      |
|--|---|
| Year ended:  | 31 DECEMBER 2015                          |
| List no:   | 164T                                      |
| Head or Main Office:   | 6A CLARENDON PLACE HYDE CHESHIRE SK14 2QZ |
| Website address (if available)                                       | WWW.NACO.COOP                             |
| Has the address changed during the year to which the return relates? | Yes □ No ⊠ (Click the appropriate box)    |
| General Secretary:   | NEIL DAVID BUIST                          |
| Telephone Number:  | 0161 351 7900                             |
| Contact name for queries regarding                                   | LYNNE CAROLE HIGGINBOTTOM                 |
| Telephone Number:  | 0161 351 7900                             |
| E-mail:  | LCH@NACO.COOP                             |

PLEASE FOLLOW THE GUIDANCE NOTES IN THE COMPLETION OF THIS RETURN.

Any difficulties or problems in the completion of this return should be directed to the Certification Officer as below or by telephone to: 020 7210 3734

The address to which returns and other documents should be sent are:

For Unions based in England and Wales: Certification Office for Trade Unions and Employers' Associations 22<sup>nd</sup> Floor, Euston Tower, 286 Euston Road, London NW1 3JJ

For Unions based in Scotland: Certification Office for Trade Unions and Employers' Associations Melrose House, 69a George Street, Edinburgh EH2 2JG



(Revised February 2011)

NACO EXECUTIVE PAGE 32

#### **NACO EXECUTIVE 2015**

| Attendees | i        |   | Class              | Position                             |
|-----------|----------|---|--------------------|--------------------------------------|
| Called    | Attended |   |                    |                                      |
| 4         | 3        | Mark Alexander                          | Co-operative Group | Regional Manager                     |
|           |          |   |                    | Co-operative Funeralcare             |
| 4         | 4        | Phil Barr                               | Co-operative Group | Regional Manager                     |
|           |          |   | ·                  | Co-operative Funeralcare             |
| 2         | 2        | Gary Chappell*                          | Co-operative Group | Operations Manager                   |
|           |          | •                                       |                    | Co-operative Food                    |
| 4         | 4        | Jack Devers                             | Co-operative Group | Primary Operations Manager           |
|           |          |   |                    | Co-operative Retail Logistics        |
| 4         | 2        | Danny Doherty                           | All Others         | Area Manager, Funerals               |
|           |          | , ,                                     |                    | Lincolnshire Co-operative Society    |
| 2         | 1        | Karen Froggatt*                         | Co-operative Group | National Democratic Service Manager  |
| _         |          |   |                    | Co-operative Group                   |
| 2         | 0        | Simon Hay*                              | Co-operative Group | Regional Manager                     |
|           |          | •                                       |                    | Co-operative Pharmacy                |
| 2         | 2        | Gerri Hickton^                          | Co-operative Group | Management Trainee                   |
| _         | _        |   | or operation       | Co-operative Retail Logistics        |
| 2         | 2        | Phil Holmes                             | All Others*        | Finance Manager                      |
| _         | _        |   |                    | Co-operatives UK                     |
| 4         | 2        | Darren Leverington                      | Co-operative Group | Operations Manager                   |
| •         | _        | _ a a a a                               | от органия стар    | Co-operative Food                    |
| 4         | 0        | Jonathan Marsh#                         | Co-operative Group | Technical Executive & Solicitor      |
|           |          | • |                    | Co-operative Legal Services          |
| 4         | 4        | Sue Powell                              | All Others         | Project Manager                      |
|           |          |   |                    | The Phone Co-operative               |
| 4         | 3        | Ann Rowland                             | All Others         | HR Manager                           |
|           |          |   |                    | Chelmsford Star Co-operative Society |
| 2         | 1        | Sharon Weir*                            | Co-operative Group | Regional HR Manager                  |
| _         | -        |   |                    | Co-operative Food                    |
| 2         | 1        | Emma Willder <sup>^</sup>               | All Others         | Head of Finance & Corporate Services |
| _         | -        |   |                    | Co-op College                        |
| 2         | 1        | Amanda Woodward^                        | All Others         | Funeral Department Manager           |
| _         | •        |   | +                  | Tamworth Co-operative                |
| 2         | 2        | Sarah Wright <sup>^</sup>               | Co-operative Group | Senior Litigation Executive          |
| _         | _        |   |                    |                                      |

<sup>\* =</sup> Resigned June 2015

<sup># =</sup> Never Attended

<sup>^ =</sup> New Executive Member June 2015

# **RETURN OF MEMBERS**

(see notes 10 and 11)

|        | NUMBER OF MEMBERS AT THE END OF THE YEAR |                     |                   |  |        |
|--------|--|---------------------|-------------------|--|--------|
|        | Great<br>Britain                         | Northern<br>Ireland | Irish<br>Republic | Elsewhere Abroad<br>(including<br>Channel Islands) | TOTALS |
| MALE   | 874                                      | 3                   | 0                 | 14   | 891    |
| FEMALE | 495                                      | 0                   | 0                 | 2  | 497    |
| TOTAL  | 1369                                     | 3                   | 9                 | 16   | A 1388 |

|   | Great<br>Britain   | Northern<br>Ireland                     | Irish<br>Republic  | Elsewhere Abroad<br>(including<br>Channel Islands) | TOTALS   |  |
|---|--|---|--------------------|--|----------|--|
| MALE  | 87   | 4 3                                     | 0                  | 14   | 891      |  |
| FEMAL   | E 49   | 5 0                                     | 0                  | 2  | 497      |  |
| TOTAL   | 136  | 9 3                                     | 0                  | 16   | A 1388   |  |
| Number of members included in totals box 'A' above for whom no home or authorised address is held:  Number of members at end of year contributing to the General Fund |  |   |                    |  |          |  |
| this for  | m relates, with the t  |   | HANGE OF           | in post at the end of                              |          |  |
| T   | itle of Office   | Name of Officer ceasing to hold officer | Nam<br>e Officer A |  | Date     |  |
| PRESI   |  | DARREN<br>LEVERINGTON                   | JACK DEVER         | S 10 JU  | JNE 2015 |  |
|   |  |   |                    |  |          |  |
| State whether the union is:  a. A branch of another trade union?  If yes, state the name of that other union:   |  |   |                    |  |          |  |
|   | b. A federation of trade unions?  If yes, state the number of affiliated |   |                    |  |          |  |
| ar  | nd names:  |   |                    |  |          |  |

# **GENERAL FUND**

(see notes 13 to 18)

|   | £              | £         |
|---|----------------|-----------|
| INCOME From Members: Contributions and Subscriptions    |                | 313,039   |
| From Members: Other income from members (specify)       |                |           |
|   |                |           |
|   |                |           |
|   |                |           |
| Total other income from members                         |                |           |
| Total of all income from members                        |                | 313,039   |
| Investment income (as at page 12)                       |                | 15,823    |
| Other Income  |                |           |
| Income from Federations and other bodies (as at page 4) |                |           |
| Income from any other sources (as at page 4)            | 135,305        |           |
|   |                |           |
| Total of other income (as at page 4)                    |                | 135,305   |
|   | TOTAL INCOME   | 464,167   |
| EXPENDITURE   |                |           |
| Benefits to members (as at page 5)                      |                | 192,855   |
| Administrative expenses (as at page 10)                 |                | 485,889   |
| Federation and other bodies (specify)                   |                |           |
| TUC   | 4,584          |           |
| LABOUR RESERCH  | 1,234          |           |
|   |                |           |
| Total expenditure Federation and other bodies           | 1              | 5,818     |
| Taxation  |                |           |
| тот   | AL EXPENDITURE | 684,562   |
| Surplus (deficit) for year                              |                | (220,395) |
| Amount of general fund at beginning of year             |                | 1,309,255 |
| Amount of general fund at end of year                   |                | 1,088,860 |

# ANALYSIS OF INCOME FROM FEDERATION AND OTHER BODIES AND OTHER INCOME

(see notes 19 and 20)

| DESCRIPTION                                       | £              | £       |
|---|----------------|---------|
| Federation and other bodies                       |                |         |
|   |                |         |
|   |                |         |
|   |                |         |
|   |                |         |
|   |                |         |
|   |                |         |
|   |                |         |
|   |                |         |
|   |                |         |
| TOTAL FEDERATION AND                              | OTHER BODIES   |         |
| Other income                                      |                |         |
| CONSTITUENT ASSOCIATION CLOSURE/DRAWDOWN          | 126,074        |         |
| SPONSORSHIP                                       | 3,500          |         |
| FINANCIAL ADVISORY CHARGE REFUNDED                | 1,251          |         |
| BENEVOLENT FUND ADMINISTRATION CONSTITUENT GRANTS | 1,500<br>2,500 |         |
| CONFERENCE RESERVE                                | 2,300          |         |
| CONSTITUENT MISC                                  | 192            |         |
|   |                |         |
|   |                |         |
|   | 4              |         |
| TOTAL   | OTHER INCOME   | 135,305 |
| TOTAL OF ALL                                      | OTHER INCOME   | 135,305 |

# ANALYSIS OF BENEFIT EXPENDITURE SHOWN AT GENERAL FUND

(see notes 21 to 23)

|   | £      |  | £       |
|---|--------|--|---------|
| Representation –<br>Employment Related Issues |        | brought forward                                  | 22,858  |
| Employment Notated 100000                     | 20,494 | Education and Training services                  |         |
|   |        |  |         |
|   |        |  |         |
| Representation –                              |        |  |         |
| Non Employment Related Issues                 |        |  |         |
|   |        | Negotiated Discount Services                     |         |
|   |        |  |         |
| Communications                                |        |  |         |
|   |        |  |         |
|   |        | Salany Coata                                     |         |
|   |        | Salary Costs                                     | 169,997 |
| Advisory Services                             | 2,364  |  | ,       |
|   |        |  |         |
|   |        | Other Benefits and Grants (specify)              |         |
| Discrete Description                          |        |  |         |
| Dispute Benefits                              |        |  |         |
|   |        |  |         |
|   |        |  |         |
|   |        |  |         |
| Other Cash Payments                           |        |  |         |
|   |        |  |         |
|   |        |  |         |
|   |        |  |         |
| carried forward                               | 22,858 | Total (should agree with figure in General Fund) | 192,855 |

(See notes 24 and 25)

| FUND 2   | REGISTERED CHARITY 262269                     |                    | <b>Fund Account</b> |  |
|--|---|--------------------|---------------------|--|
| Name:  | NACO BENEVOLENT FUND - NOT CONSOLIDATED       | £                  | £                   |  |
| Income   |   |                    |                     |  |
|  | From members                                  |                    |                     |  |
|  | Investment income                             | 6,559              |                     |  |
|  | Other income (specify)                        |                    |                     |  |
|  | CHANGE IN MARKET VALUE INVESTMENTS            | 2,336              |                     |  |
|  |   |                    |                     |  |
|  |   |                    |                     |  |
|  | Total other income as specified               |                    |                     |  |
|  |   | Total Income       | 8,895               |  |
|  |   |                    |                     |  |
| Expenditure  | Benefits to members                           | 6,500              |                     |  |
|  | Administrative expenses and other expenditure | 1,685              |                     |  |
|  | ·   | tal Expenditure    | 8,185               |  |
|  |   | -                  |                     |  |
|  | Surplus (Def                                  | icit) for the year | 710                 |  |
| Amount of fund at beginning of year                  |   |                    | 202,955             |  |
| Amount of fund at the end of year (as Balance Sheet) |   |                    | 203,665             |  |
|  | Normalis and management of the delication     |                    |                     |  |
|  | Number of members contributing                | g at end of year   | 721                 |  |

| FUND 3      | 3  |                    | <b>Fund Account</b> |
|-------------|--|--------------------|---------------------|
| Name:       |  | £                  | £                   |
| Income      |  |                    |                     |
|             | From members   |                    |                     |
|             | Investment income (as at page 12)  |                    |                     |
|             | Other income (specify)   |                    |                     |
|             |  |                    |                     |
|             | Total other inco   | me as specified    |                     |
|             |  | Total Income       |                     |
| Expenditure |  |                    |                     |
| ·           | Benefits to members  Administrative expenses and other expenditure (as at page 10) |                    |                     |
|             | ·  | tal Expenditure    |                     |
|             | Surplus (Defi  | icit) for the year |                     |
|             | Amount of fund at be   | ginning of year    |                     |
|             | Amount of fund at the end of year (as  | Balance Sheet)     |                     |
|             | Number of members contributing   | g at end of year   |                     |

| FUND 4      |   |                   | Fund Account |
|-------------|---|-------------------|--------------|
| Name:       |   | £                 | £            |
| Income      |   |                   |              |
|             | From members  |                   |              |
|             | Investment income (as at page 12)                             |                   |              |
|             | Other income (specify)  |                   |              |
|             |   |                   |              |
|             |   |                   |              |
|             |   |                   |              |
|             | Total other inco  | me as specified   |              |
|             |   | Total Income      |              |
| Expenditure |   |                   |              |
|             | Benefits to members   |                   |              |
|             | Administrative expenses and other expenditure (as at page 10) |                   |              |
|             | То  | tal Expenditure   |              |
|             |   |                   |              |
|             |   | cit) for the year |              |
|             | Amount of fund at be  |                   |              |
|             | Amount of fund at the end of year (as                         | Balance Sheet)    |              |
|             | Number of members contributing                                | n at end of year  |              |
|             | Hamber of members contributing                                | g at end of year  |              |

|   |  | Fund Account   |
|---|--|--|
|   | £  | £  |
|   |  |  |
| From members  |  |  |
| Investment income (as at page 12)                             |  |  |
| Other income (specify)  |  |  |
|   |  |  |
|   |  |  |
| Total other inco  | me as specified  |  |
|   | Total Income   |  |
|   |  |  |
| Benefits to members   |  |  |
| Administrative expenses and other expenditure (as at page 10) |  |  |
| •   | tal Expenditure  |  |
|   |  |  |
|   | -  |  |
|   |  |  |
| Amount of fund at the end of year (as                         | Balance Sheet)   |  |
| Number of members contributing                                | g at end of year   |  |
|   | Investment income (as at page 12) Other income (specify)  Total other income (specify)  Benefits to members Administrative expenses and other expenditure (as at page 10)  To  Surplus (Definition Amount of fund at the end of year (as at page 1)) | From members Investment income (as at page 12) Other income (specify)  Total other income as specified Total Income  Benefits to members Administrative expenses and other expenditure (as at page |

| FUND 6       |   |                   | Fund Account |
|--------------|---|-------------------|--------------|
| Name:        |   | £                 | £            |
| Income       |   |                   |              |
|              | From members  |                   |              |
|              | Investment income (as at page 12)                         |                   |              |
|              | Other income (specify)                                    |                   |              |
|              |   |                   |              |
|              |   |                   |              |
|              |   |                   |              |
|              | Total other inco  | me as specified   |              |
|              |   | Total Income      |              |
| Expenditure  |   |                   |              |
| Lxperialture | Benefits to members                                       |                   |              |
|              | Administrative expenses and other expenditure (as at page |                   |              |
|              | 10)   |                   |              |
|              | То  | tal Expenditure   |              |
|              |   |                   |              |
|              | • • •   | cit) for the year |              |
|              | Amount of fund at be                                      |                   |              |
|              | Amount of fund at the end of year (as                     | balance Sneet)    |              |
|              | Number of members contributing                            | g at end of year  |              |

| FUND 7      |  |                    | Fund Account |
|-------------|--|--------------------|--------------|
| Name:       |  | £                  | £            |
| Income      |  |                    |              |
|             | From members   |                    |              |
|             | Investment income (as at page 12)  |                    |              |
|             | Other income (specify)   |                    |              |
|             |  |                    |              |
|             | Total other inco   | me as specified    |              |
|             |  | Total Income       |              |
| Expenditure |  |                    |              |
|             | Benefits to members  Administrative expenses and other expenditure (as at page 10) |                    |              |
|             | ,  | tal Expenditure    |              |
|             | Surplus (Defi  | icit) for the year |              |
|             | Amount of fund at be   |                    |              |
|             | Amount of fund at the end of year (as  | Balance Sheet)     |              |
|             | Number of members contributing   | g at end of year   |              |

(see notes 26 to 31)

| POLITICAL FU                    | ND ACCOUNT 1 To be completed by trade unions wh   | ich maintain their c  | wn fund |
|---------------------------------|---|-----------------------|---------|
|                                 |   | £                     | t       |
| Income                          | Members contributions and levies  |                       |         |
|                                 | Investment income (as at page 12) Other income (specify)  |                       |         |
|                                 |   |                       |         |
|                                 | Total other in  | ncome as specified    |         |
|                                 |   | Total income          |         |
| Expenditure                     |   |                       |         |
|                                 | Expenditure under section 82 of the Trade Union and Labour Relations (Consolidation) Act 1992 (specify) |                       |         |
|                                 | Administration expenses in connection with political objects (specify)                                  |                       |         |
|                                 | Non-political expenditure   |                       |         |
|                                 |   | Total expenditure     |         |
|                                 | Surpl   | us (deficit) for year |         |
|                                 | Amount of political fund a  | t beginning of year   |         |
|                                 | Amount of political fund at the end of year   | (as Balance Sheet)    |         |
|                                 |   | ()*<br>(5)            |         |
|                                 | Number of members at end of year contributing   | to the political fund |         |
|                                 | Number of members at end of the year not contributing   | to the political fund |         |
| Number of mem<br>political fund | bers at end of year who have completed an exemption notice and do not therefore                         | contribute to the     |         |

| POLITICAL F                 | FUND ACCOUNT 2                                    | To be completed by trade unions which act a                      | s components of a       | central trade union |
|-----------------------------|---|--|-------------------------|---------------------|
|                             |   |  | £.                      | £                   |
| Income                      | Contributions and levies c                        | ollected from members on behalf of central political fund        |                         |                     |
|                             | Funds received back fro<br>Other income (specify) | om central political fund  |                         |                     |
|                             |   | Total other  | i                       |                     |
|                             |   | i otal otner   | income as specified     |                     |
| Fanditus                    |   |  | Total income            |                     |
| Expenditure                 | Expenditure under sec<br>(Consolidation) Act 19   | ction 82 of the Trade Union and Labour Relations<br>92 (specify) |                         |                     |
|                             | Administration expens                             | es in connection with political objects (specify)                |                         |                     |
|                             | Non-political expenditu                           | ure  |                         |                     |
|                             |   |  | Total expenditure       |                     |
|                             |   | Surg   | olus (deficit) for year |                     |
|                             |   | Amount held on behalf of trade union political fund              | at beginning of year    |                     |
|                             |   | Amount remitted to   | central political fund  |                     |
|                             |   | Amount held on behalf of central politica                        | fund at end of year     |                     |
|                             |   | Number of members at end of year contributing                    | to the political fund   |                     |
|                             |   | Number of members at end of the year not contributing            | to the political fund   |                     |
| Number of me political fund | embers at end of year who h                       | ave completed an exemption notice and do not therefore           | contribute to the       | ===                 |

# **ANALYSIS OF ADMINISTRATIVE EXPENSES AND OTHER OUTGOINGS EXCLUDING AMOUNTS CHARGED TO POLITICAL FUND ACCOUNTS**

| (see notes 32 and 33)                          |                       |         |
|--|-----------------------|---------|
| Administrative                                 |                       | £       |
| Expenses                                       |                       |         |
| Remuneration and expenses of staff             |                       | 200,466 |
| Salaries and Wages included in above           | £89,899               |         |
| Auditors' fees                                 |                       | 8,982   |
| Legal and Professional fees                    |                       |         |
| Occupancy costs                                |                       | 24,608  |
| Stationery, printing, postage, telephone, etc. |                       | 41,136  |
| Expenses of Executive Committee (Head Office)  |                       | 5,481   |
| Expenses of conferences                        |                       | 12,895  |
| Other administrative expenses (specify)        |                       |         |
| TRAVEL & MEETINGS                              |                       | 25,300  |
| TRAINING/PROMOTIONAL/RESEARCH                  |                       | 5,076   |
| INVESTMENT MANAGEMENT/DONATIONS                |                       | 3,340   |
| Other Outgoings                                |                       |         |
| Interest payable:                              |                       |         |
| Bank loans (including overdrafts)              |                       |         |
| Mortgages                                      |                       |         |
| Other loans                                    |                       |         |
| Depreciation                                   |                       | 19,044  |
| Taxation                                       |                       |         |
|  |                       |         |
| Outgoings on land and buildings (specify)      |                       | J.      |
|  |                       |         |
| Other outgoings (specify)                      |                       |         |
| CONSTITUENT ASSOCIATION/CONFERENCE RESERVE     |                       | 139,561 |
|  | Total                 | 485,889 |
| Charged to:                                    | General Fund (Page 3) | 485,889 |
|  | Fund (Account )       |         |
|  | Total                 | 485,889 |

# ANALYSIS OF OFFICIALS SALARIES AND BENEFITS (see notes 34 to 44 below)

| 91,812   | Office held       | Gross Salary | Employers<br>N.I.<br>contributions |                         | Benefits    |            | Total   |
|--|-------------------|--------------|------------------------------------|-------------------------|-------------|------------|---------|
| 81,812 11,564 17,581 CAR 1,050 |                   |              |                                    | Pension<br>Contribution | Other Bene  | lits       |         |
| 91,812 11,564 17,581 CAR 1,050 |                   | ત્મ          | £                                  | SE                      | Description | Value<br>£ | £       |
|  | GENERAL SECRETARY | 91,812       | 11,564                             | 17,581                  | CAR         | 1,050      | 122,007 |
|  |                   |              |                                    |                         |             |            |         |
|  |                   |              |                                    |                         |             |            |         |
|  |                   |              |                                    |                         |             |            |         |
|  |                   |              |                                    |                         |             |            |         |
|  |                   |              |                                    |                         |             |            |         |
|  |                   |              |                                    |                         |             |            |         |
|  |                   |              |                                    |                         |             |            |         |
|  |                   |              |                                    |                         |             |            |         |
|  |                   |              |                                    |                         |             |            |         |
|  |                   |              |                                    |                         |             |            |         |
|  |                   |              |                                    |                         |             |            |         |
|  |                   |              |                                    |                         |             |            |         |
|  |                   |              |                                    |                         |             |            |         |
|  |                   |              |                                    |                         |             |            |         |

# **ANALYSIS OF INVESTMENT INCOME**

(see notes 45 and 46)

|                                    | Political<br>Fund<br>£ |                   | Other<br>Fund(s)<br>£ |
|------------------------------------|------------------------|-------------------|-----------------------|
| Rent from land and buildings       |                        |                   |                       |
| Dividends (gross) from:            |                        |                   |                       |
| Equities (e.g. shares)             |                        |                   | 47,774                |
| Interest (gross) from:             |                        |                   | ·                     |
| Government securities (Gilts)      |                        |                   |                       |
| Mortgages                          |                        |                   |                       |
| Local Authority Bonds              |                        |                   |                       |
| Bank and Building Societies        |                        |                   |                       |
|                                    |                        |                   |                       |
|                                    |                        |                   |                       |
| Other investment income (specify)  |                        |                   |                       |
| FIXED TERM DEPOSIT                 |                        |                   | 933                   |
| CHANGE IN MARKET VALUE INVESTMENTS |                        |                   | (42,204)              |
| PROFIT ON SALE INVESTMENTS         |                        |                   | 9,320                 |
|                                    |                        |                   |                       |
|                                    |                        |                   |                       |
|                                    |                        |                   |                       |
|                                    | l otal in              | vestment income   | 15,823                |
| Credited to:                       |                        |                   |                       |
|                                    | Gene                   | ral Fund (Page 3) | 15,823                |
|                                    | F                      | und (Account )    |                       |
|                                    | F                      | und (Account )    |                       |
|                                    | F                      | und (Account )    |                       |
|                                    | F                      | und (Account )    |                       |
|                                    | F                      | und (Account )    |                       |
|                                    |                        | Political Fund    |                       |
|                                    |                        | •                 |                       |
|                                    | Total In               | vestment Income   |                       |

# BALANCE SHEET as at

31 DECEMBER 2015

(see notes 47 to 50)

| Previous Year |   | £           | £         |
|---------------|---|-------------|-----------|
| 58,891        | Fixed Assets (at page 14)                                   | 40,337      | ~         |
|               | Investments (as per analysis on page 15)                    |             |           |
| 1,216,351     | Quoted (Market value £                                      | 956,453     |           |
|               | Unquoted  |             |           |
|               | Total Investments   |             | 996,790   |
|               | Other Assets  |             |           |
|               | Loans to other trade unions                                 |             |           |
| 18,505        | Sundry debtors  | 14,847      |           |
| 39,658        | Cash at bank and in hand                                    | 136,547     |           |
|               | Income tax to be recovered                                  |             |           |
|               | Stocks of goods   |             |           |
| 13,506        | Others (Prepaid Expenses)                                   | 14,135      |           |
|               | Total of other assets                                       |             | 165,529   |
| 1,346,911     | то  | TAL ASSETS  | 1,162,319 |
|               | Fund (Account )   |             |           |
|               | Fund (Account )   |             |           |
|               | Fund (Account )   |             |           |
|               | Superannuation Fund (Account )                              |             |           |
|               | Political Fund (Account )                                   |             |           |
|               | Revaluation Reserve   |             |           |
|               | LIABILITIES   |             |           |
|               | Amount held on behalf of central trade union political fund |             |           |
|               | Loans: From other trade unions                              |             |           |
|               | Loans: Other  |             |           |
|               | Bank overdraft  |             |           |
|               | Tax payable   |             |           |
| 37,656        | Sundry creditors  |             | 73,459    |
| ,             | Accrued expenses  |             |           |
|               | Provisions  |             |           |
|               | Other liabilities   |             |           |
|               |   | LIABILITIES | 73,459    |
| 1,309,255     |   | TAL ASSETS  | 1,088,860 |
| 1,509,255     | 101   | AL ACCETO   | 1,000,000 |

# **FIXED ASSETS ACCOUNT**

(see notes 51 to 55)

|   | Land and<br>Freehold<br>Leasehold | ngs<br>£ | Furniture<br>and<br>Equipment<br>£ | Motor<br>Vehicles<br>£ | Not used for union business £ | Total<br>£ |
|---|-----------------------------------|----------|------------------------------------|------------------------|-------------------------------|------------|
| Cost or Valuation                         |                                   |          |                                    |                        |                               |            |
| At start of year                          |                                   |          | 56,454                             | 80,930                 |                               | 137,384    |
| Additions                                 |                                   |          | 1,073                              | 00,930                 |                               |            |
| Disposals                                 |                                   |          | (5,944)                            |                        |                               | 1,073      |
| Revaluation/Transfer                      |                                   |          | (0,944)                            |                        |                               | (5,944)    |
| s   |                                   |          |                                    |                        |                               |            |
| At end of year                            |                                   |          | 51,583                             | 80,930                 |                               | 132513     |
|   |                                   |          |                                    |                        |                               |            |
| Accumulated Depreciation At start of year |                                   |          | 45 474                             | 20,000                 |                               |            |
| Charges for year                          |                                   |          | 45,171                             | 33,322                 |                               | 78,493     |
| Disposals                                 |                                   |          | 3,294                              | 16,333                 |                               | 19,627     |
| Revaluation/Transfer                      |                                   |          | (5,944)                            |                        |                               | (5,944)    |
| s   |                                   |          |                                    |                        |                               |            |
| At end of year                            |                                   |          | 42,521                             | 49,655                 |                               | 92,176     |
|   |                                   |          |                                    |                        |                               | ٠          |
| Nied beschood                             | 1                                 |          |                                    |                        |                               |            |
| Net book value at end of year             |                                   |          | 9,062                              | 31,275                 |                               | 40,337     |
|   |                                   |          |                                    |                        |                               |            |
| Net book value at end of previous year    |                                   |          | 11,283                             | 47,608                 |                               | 58,891     |

# **ANALYSIS OF INVESTMENTS**

(see notes 56 and 57)

| QUOTED   |  | All Funds                    | Political Fund |
|----------|--|------------------------------|----------------|
|          |  | Except<br>Political<br>Funds | £              |
|          |  | £                            |                |
|          | Equities (e.g. Shares)   |                              |                |
|          |  | 917,754                      |                |
|          | Covernment Securities (Cilta)                                      |                              |                |
|          | Government Securities (Gilts)                                      |                              |                |
|          |  |                              |                |
|          | Other quoted securities (to be specified)                          |                              |                |
|          | Fixed Term Deposit   | 20,000                       |                |
|          | James Sharp Cash Account   | 18,699                       |                |
|          | TOTAL QUOTED (as Balance Sheet)  Market Value of Quoted Investment | 956,453                      |                |
|          | Walket Value of Quoted investment                                  |                              |                |
|          |  |                              |                |
|          |  |                              |                |
| UNQUOTED | Equities   |                              |                |
| ONGOOTED | Lyunes   |                              |                |
|          |  |                              |                |
|          | Government Securities (Gilts)                                      |                              |                |
|          |  |                              |                |
|          | Mortgages  |                              |                |
|          | Wortgages  |                              |                |
|          |  |                              |                |
|          | Bank and Building Societies  |                              |                |
| \$       |  |                              |                |
|          | Other unquoted investments (to be specified)                       |                              |                |
|          | Taile. unqueted investments (to be eposition)                      |                              |                |
|          | TOTAL UNQUOTED (as Balance Sheet)                                  |                              |                |
|          | Market Value of Unquoted Investments                               |                              |                |

# **ANALYSIS OF INVESTMENT INCOME** (CONTROLLING INTERESTS) (see notes 58 and 59)

| Does the union, or any constituent part of the union, have a controlling interest in any limited company?  If YES name the relevant companies: |               | YES                                 | NO |
|--|---------------|-------------------------------------|----|
| COMPANY NAME   |               | STRATION NUMB<br>and & Wales, state |    |
|  |               |                                     |    |
|  |               |                                     |    |
|  |               |                                     |    |
|  |               |                                     |    |
|  |               |                                     | _  |
|  |               |                                     |    |
| Are the shares which are controlled by the union registered in the names of the union's trustees?  |               | YES                                 | NO |
| If NO, state the names of the persons in whom the shares controlled by the union are registered.   |               |                                     |    |
| COMPANY NAME   | NAMES OF SHAI | REHOLDERS                           |    |
|  |               |                                     |    |
|  |               |                                     |    |
|  |               |                                     |    |
|  |               |                                     |    |
|  |               |                                     |    |
|  |               |                                     |    |

# **SUMMARY SHEET**

(see notes 60 to 71)

|   | All funds except<br>Political Funds<br>£  | Political<br>Funds<br>£        | Total<br>Funds<br>£                       |
|---|---|--------------------------------|---|
| INCOME  |   |                                |   |
| From Members  | 313,039                                   |                                | 313,039                                   |
| From Investments  | 15,823                                    |                                | 15,823                                    |
| Other Income (including increases by revaluation of assets)                               | 135,305                                   |                                | 135,305                                   |
| Total Income  | 464,167                                   |                                | 464,167                                   |
| EXPENDITURE (including decreases by revaluation of  | 684,562                                   |                                | 684,562                                   |
| Total Expenditure   | (220,395)                                 |                                | (220,395)                                 |
| Funds at beginning of year  |   |                                |   |
| Funds at beginning of year (including reserves) Funds at end of year (including reserves) | 1,309,255<br>1,088,860                    |                                | 1,309,255<br>1,088,860                    |
| (including reserves)  Funds at end of year (including reserves)                           |   |                                |   |
| (including reserves)  Funds at end of year (including reserves)                           |   |                                | 1,088,860                                 |
| (including reserves)  Funds at end of year (including reserves)                           | 1,088,860                                 |                                |   |
| (including reserves)  Funds at end of year (including reserves)                           | 1,088,860 Fixed Assets                    |                                | 1,088,860<br>40,337<br>956,453            |
| (including reserves)  Funds at end of year (including reserves)                           | 1,088,860  Fixed Assets Investment Assets | Total Assets                   | 1,088,860<br>40,337<br>956,453<br>165,529 |
| (including reserves)  Funds at end of year  | 1,088,860  Fixed Assets Investment Assets | Total Assets Total Liabilities | 1,088,860<br>40,337                       |

#### NOTES TO THE ACCOUNTS

(see notes 72 and 73)

All notes to the accounts must be entered on or attached to this part of the return.

#### Note 1 Statement of Responsibilities of the Executive

Trade Union and Labour Relations Law and the rules of the Association require the Executive to have prepared financial statements for each financial year which give a true and fair view of the state of affairs of the Association, and of its income and expenditure for that period. In the preparation of these financial statements the Executive should seek to ensure that:

- Suitable accounting policies are selected and then consistently applied;
- Judgements and estimates made are reasonable and prudent;
- Applicable accounting standards have been followed and that any departures are disclosed and explained in the financial statements;
- The financial statements are prepared on the going concern basis unless it is inappropriate to presume that the Association will continue in business.

The Executive is responsible for ensuring that proper books of account are kept with respect to the Association's transactions and its assets and liabilities as necessary to give a true and fair view of the state of affairs of the Association. They should seek to ensure that a satisfactory system of control is established for the Association's books of account, its cash holdings and all its receipts and remittances, and that adequate precautions are taken against falsification of the books of account and facilitating its discovery

#### Note 2 Statement of Accounting Policies

- (a) The financial statements are prepared on the historic cost Accounting basis for the year ending 31st December 2015 and in Accordance with applicable accounting standards.
- (b) Income and Expenditure is accounted for on an accruals basis
- (c) Depreciation of motor cars 25% p.a. of cost on a straight line basis
- (d) Depreciation of computer, telephone, office equipment and word processor 25% p.a. of cost on a straight line basis
- (e) Income and Expenditure is included in the Revenue Account gross of Value Added Tax.

  Repayments of Value Added Tax by HM Customs and Excise are included in Other Income in the Revenue Account
- (f) Investments are stated at the year-end market value to accurately reflect the assets of NACO
- (g) The audited accounts represent the combined financial statements of the Association's General Fund and the Constituent Associations of NACO

# **ACCOUNTING POLICIES**

(see notes 74 and 75)

| I |                                 |
|---|---------------------------------|
|   |                                 |
|   |                                 |
|   | SIGNATURES TO THE ANNUAL RETURN |

(see notes 76 and 77)

including the accounts and balance sheet contained in the return.

Assistant General Secretary's Signature.

Name: Mr C R Lister

Date: 31/5/2016

President's Signature:

Name: Mr Jack Devers

Date: 31/5/2016

# **CHECK LIST**

(see notes 78 to 80)

(please tick as appropriate)

| IS THE RETURN OF OFFICERS ATTACHED?       | YES     |             | NO        |  |
|---|---------|-------------|-----------|--|
| (see Page 2 and Note 12)                  |         |             |           |  |
| HAS THE RETURN OF CHANGE OF OFFICERS BEEN | YES     |             | NO        |  |
| COMPLETED?                                |         |             |           |  |
| (see Page 2 and Note 12)                  |         |             |           |  |
| HAS THE RETURN BEEN SIGNED?               | YES     | $\boxtimes$ | NO        |  |
| (see Pages 19 and 21 and Notes 76 and 77) |         | 55          |           |  |
| HAS THE AUDITOR'S REPORT BEEN COMPLETED?  | YES     |             | NO        |  |
| (see Pages 20 and 21 and Notes 2 and 77)  |         |             |           |  |
| IS A RULE BOOK ENCLOSED?                  | YES     | $\boxtimes$ | NO        |  |
| (see Notes 8 and 78)                      |         |             |           |  |
| A MEMBER'S STATEMENT IS:                  | ENCLOSE | $\boxtimes$ | TO FOLLOW |  |
| (see Note 80)                             | D       |             |           |  |
| HAS THE SUMMARY SHEET BEEN COMPLETED      | YES     |             | NO        |  |
| (see Page 17 and Notes 7 and 59)          |         |             |           |  |

### **AUDITOR'S REPORT**

(see notes 81 to 86)

made in accordance with section 36 of the Trade Union and Labour Relations (Consolidation) Act 1992.

1. In the opinion of the auditors or auditor do the accounts they have audited and which are contained in this return give a true and fair view of the matters to which they relate? (See section 36(1) and (2) of the 1992 Act and notes 83 and 84)



If "No" please explain below.

- 2. Have the auditors or auditor carried out such investigations in the preparation of their audit report as will enable them to form an opinion as to:
  - (a) whether the trade union has kept proper accounting records in accordance with section 28 of the 1992 Act;
  - (b) whether it has maintained a satisfactory system of control over its transactions in accordance with the requirements of that section; and
  - (c) whether the accounts to which the report relates agree with the accounting records? (See section 36(3) of the 1992 Act, set out in note 83)



If "No" please explain below.

- 3. Are the auditors or auditor of the opinion that the union has complied with section 28 of the 1992 Act and has:
  - (a) kept proper accounting records with respect to its transactions and its assets and liabilities; and
  - (b) established and maintained a satisfactory system of control of its accounting records, its cash holding and all its receipts and remittances.

(See section 36(4) of the 1992 Act set out in rule 83)



If "No" please explain below.

4. Please set out a copy of the report made by the auditors or auditor to the union on the accounts to which this AR21 relates. The report is to set out the basis upon which the audit has been conducted and/or such other statement as the auditor considers appropriate. Such a statement may be provided as a separate document. (See note 85)

# **AUDITOR'S REPORT** (continued)

| Please                               | refer to separate sheet attached                   |  |
|--------------------------------------|--|--|
| Signature(s) of auditor or auditors: | Hrot & Coupany Accome is L.P                       |  |
| Name(s):                             | Hurst & Company<br>Accountants LLP                 |  |
| Profession(s) or Calling(s):         | Chartered Accountants & Registered Auditors        |  |
| Address(es):                         | 21 Tiviot Dale<br>Stockport<br>Cheshire<br>SK1 1TD |  |
| Date:                                | 24 5 16  |  |
| Contact name and telephone number:   | Helen Besant-Roberts<br>Tel: 0161 477 2474         |  |

N.B. When notes to the accounts are referred to in the auditor's report a copy of those notes must accompany this return.

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF NACO

We have audited the financial statements on pages 13 – 23

This report is made solely to the Association's members, as a body, in accordance with Section 36 of the Trade Union and Labour Relations (Consolidation) Act 1992. Our audit work has been undertaken so that we might state to the Association's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Association and the Association's members as a body, for our audit work, for this report, or for the opinions we have formed.

# Respective responsibilities of the NACO Executive and Auditors

The NACO Executive is responsible for preparing the annual report and the financial statements in accordance with applicable United Kingdom law and accounting standards. Our responsibilities, as independent auditors, are established in the United Kingdom by statue, the Auditing Practices Board and by our profession's ethical guidance.

We report to you our opinion as to whether the financial statements give a true and fair view. We also report to you if, in our opinion, the annual report is not consistent with the financial statements, the Association has not kept proper accounting records or if the financial statements do not agree to the accounting records and if we have not received all the information and explanations we require for our audit.

We read the other information contained in the Annual Report and consider whether it is consistent with the audited financial statements. We consider the implications for our report if we become aware of any

apparent misstatements of material inconsistencies with the financial statements.

#### **Basis of Opinion**

We conducted our audit in accordance with the International Standards on Auditing (UK & Ireland) issued by the Auditing Practices Board. Those standards require us to comply with the Auditing Practices Board Ethical Standards for Auditors.

An audit involves obtaining evidence about the amount and disclosures in the financial statements sufficient to give reasonable assurances that they financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the Association's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates and judgements made by the Executive and the overall preparation of the financial statements.

#### Opinion

In our opinion, the financial statements give a true and fair view of the state of the Association's affairs as at 31 December 2015 and of its excess of expenditure over income for the year ended.

Hurst & Company Accountants LLP
Chartered Accountants
Statutory Auditors
Lancashire Gate
Tiviot Dale
Stockport

18th March 2016

# STATEMENT MADE BY THE NACO EXECUTIVE UNDER SECTION 32 (A) OF THE TRADE UNION AND LABOUR RELATIONS (CONSOLIDATION) ACT, 1992

- (a) The total expenditure of NACO for the year ended 31st December 2015 is £684,562 and income for the year ended 31st December 2015 is £464,167 of which £313,039 consisted of receipts in respect of membership.
- (b) The salary paid to and other benefits provided to or in respect of :
  - i) Each member of the Executive
  - ii) the President, and
  - iii) the General Secretary

For the year ending 31st December 2015 are as follows:

President: Annual allowance of - NIL

Other members of the Executive - NIL

General Secretary:
Salary £91,812
Pension Contribution by NACO £17,581
Car Benefit £1,050

- (c) The report made by the Independent auditor on the financial statements for the year ended 31st December 2015 is shown on page 11.
- (d) A member who is concerned that some irregularity may be occurring or have occurred, in the conduct of the financial affairs of the union may take steps with a view to investigating further, obtaining clarification and, if necessary, securing regularisation of that conduct.

The member may raise any such concern with such one or more of the following as it seems appropriate to raise it with; the officials of the union, the trustees of the property of the union, the auditor or auditors of the union, the Certification Officer (who is an independent officer appointed by the Secretary of State) and the police.

When a member believes that the financial affairs of the union have been or are being conducted in breach of the law or in breach of rules of the union and contemplates bringing civil proceedings against the union or responsible officers or trustees, he should consider obtaining independent legal advice.

e) For the purpose mentioned in the statement in (d) above members should in the first instance raise any queries or complaints in writing with the Assistant General Secretary, at the registered address of NACO, specifying the query or complaint, stating that the complaint or query is raised under Section 32a of the Trade Union and Labour Relations (Consolidation) Act, 1992 and sending copies to the Association's President and Association's auditors.

The Assistant General Secretary will provide a written answer to the query or complaint within 28 days of the written communication from the member or, if that is not possible, will indicate within 28 days what steps are being taken to obtain an answer. The Assistant General Secretary will send copies of his response to the Association's President and auditors.

If the member remains unsatisfied, then he/she may request that the Assistant General Secretary put the written query/complaint to the next meeting of the Executive.

The internal procedure thereafter shall be in accordance with Rule 33, "Appeals Tribunal".

| PAGE | - 13 |
|------|------|
|      |      |

| REVENUE ACCOUNT | For the Year ended | 31= | December | 2015 |
|-----------------|--------------------|-----|----------|------|
|-----------------|--------------------|-----|----------|------|

|  |      | 2015        | 2014       |
|--|------|-------------|------------|
|  | NOTE | £           | £          |
| Membership Subscriptions                 | 3    | 313,039     | 347,214    |
| Net Conference Income/(Expenses)         | 6    |             | (3,022)    |
| Other Income                             | 5    | 135,305     | 25,110     |
| Profit/(Loss) on Sale of Investments     |      | 9,320       | 77,389     |
| Profit/(Loss) on Sale of Fixed Assets    |      |             | 2,471      |
|  |      | 457,664     | 449,162    |
| Operating Expenses                       | 7    | (684,562)   | (493,635)_ |
|  |      | (226,898)   | (44,473)   |
| Interest from Investments                | 4    | 48,707      | 47,813     |
| Change in market value of investments    | 4    | (42,204)    | (53,990)   |
| Pre-Tax Surplus/(Deficit)                |      | (220,395)   | (50,650)   |
| Taxation                                 | 14   | <b>(6</b> ) | €.         |
| SURPLUS/(DEFICIT) AVAILABLE FOR TRANSFER |      | (220,395)   | (50,650)   |
| General Management Fund                  |      |             |            |
| Registered Office                        | 12   | (93,316)    | 52,515     |
| Constituent Associations                 | 12   | (124,291)   | 11,887     |
| Constituent Association Reserve          | 12   | (2,500)     | (7,000)    |
| Conference Reserve                       | 12   | (288)       | (3,022)    |
|  |      | (220,395)   | (50,650)   |

(Notes in amplification of this Account and the Balance Sheet are to be found on the following pages). There were no other gains or losses for the year other than those passing through the Revenue Account.

|                                       |      | 201      | 5         | 20′       | 14        |
|---------------------------------------|------|----------|-----------|-----------|-----------|
| FIXED ASSETS                          | NOTE | £        | <u>£</u>  | £         | £         |
| Investments                           | 8    |          | 956,453   |           | 1,216,351 |
| Tangible Assets                       | 9    |          | 40,337    |           | 58,891    |
| Current Assets                        |      |          |           |           |           |
| Debtors                               | 10   | 14,847   |           | 18,505    |           |
| Pre-paid expenses                     |      | 14,135   |           | 13,506    |           |
| Cash in Hand                          |      | 2,168    |           | 1,691     |           |
| Cash in Bank                          |      | 134,379  |           | 37,967    |           |
|                                       |      | 165,529  | -         | 71,669    |           |
| LESS                                  |      |          |           |           |           |
|                                       |      |          |           |           |           |
| Current Liabilities                   |      |          |           |           |           |
| Creditors falling due within one year | 11   | (73,459) | 92,070    | (37,656)  | 34,013    |
|                                       |      | _        | 1,088,860 | -         | 1,309,255 |
| NET ASSETS REPRESENTED BY             |      |          | 17        |           |           |
| General Management Fund               |      | j*.      |           |           |           |
| Registered Office                     | 12   | 916,333  |           | 1,009,649 |           |
| Constituent Associations              | 12   | 100,292  |           | 224,583   |           |
| Conference Reserve                    | 12   | 37,392   |           | 37,680    |           |
| Constituent Association Reserve       | 12   | 34,843   |           | 37,343    |           |
| Oonautuent vaaoolauon vaaetva         | 14   | U-1,U-1U |           | 0.,010    |           |
|                                       |      | -        | 1,088,860 | =         | 1,309,255 |

The Revenue Account and Balance Sheet were approved by NACO Executive on the 18th March 2016.

Jack Devers President

**Bob Lister** Assistant General Secretary

(Notes in amplification of the Balance Sheet and Revenue Account are to be found on the following pages)

| CASH FLOW STATEMENT For the Year ended 31st De    | cember 2015 |           |         | PAGE         | 15       |
|---|-------------|-----------|---------|--------------|----------|
|   | NOTE        | 2015<br>£ | £       | 2014<br>£    | £        |
| Cash from operating activities                    | 13a         | (177,760) |         | (90,950)     |          |
| Returns on investments and servicing of finance   | 13b         | 48,707    |         | 47,813       |          |
| Taxation  | 13c         | ¥         |         | 3 <b>4</b> 6 |          |
| Capital expenditure & Financial investment        | 13d         | 225,942   |         | 8,812        |          |
|   |             | -         | 96,889  | _            | (51,949) |
| Reconcilition in net cash flow to movement in net | funds       |           |         | 2            |          |
|   |             |           |         |              |          |
| Increase/(Decrease) in cash in the period         |             | 96,889    |         | (51,949)     |          |
| Increase/(Decrease) in liquid resources           | 13e         |           | 96,889  |              | (51,949) |
| Net Funds as at 1st January 2015                  | 10          |           | 39,658  |              | 91,607   |
| Net Funds as at 31st December 2015                |             |           | 136,547 | _            | 39,658   |

#### Note 1

#### Statement of Responsibilities of the Executive

Trade Union and Labour Relations Law and the rules of the Association require the Executive to have prepared financial statements for each financial year which give a true and fair view of the state of affairs of the Association, and of its income and expenditure for that period. In the preparation of these financial statements the Executive should seek to ensure that:

- Suitable accounting policies are selected and then consistently applied;
- Judgements and estimates made are reasonable and prudent;
- Applicable accounting standards have been followed and that any departures are disclosed and explained in the financial statements;
- The financial statements are prepared on the going concern basis unless it is inappropriate to presume that the Association will continue in business.

The Executive is responsible for ensuring that proper books of account are kept with respect to the Association's transactions and its assets and liabilities as necessary to give a true and fair view of the state of affairs of the Association. They should seek to ensure that a satisfactory system of control is established for the Association's books of account, its cash holdings and all its receipts and remittances, and that adequate precautions are taken against falsification of the books of account and facilitating its discovery

#### Note 2

#### **Statement of Accounting Policies**

- (a) The financial statements are prepared on the historic cost Accounting basis for the year ending 31st December 2015 and in Accordance with applicable accounting standards.
- (b) Income and Expenditure is accounted for on an accruals basis
- (c) Depreciation of motor cars 25% p.a. of cost on a straight line basis
- (d) Depreciation of computer, telephone, office equipment and word processor 25% p.a. of cost on a straight line basis
- (e) Income and Expenditure is included in the Revenue Account gross of Value Added Tax. Repayments of Value Added Tax by HM Customs and Excise are included in Other Income in the Revenue Account
- (f) Investments are stated at the year-end market value to accurately reflect the assets of NACO
- (g) The audited accounts represent the combined financial statements of the Association's General Fund and the Constituent Associations of NACO.

| NOTES  | Continued                             |                | PAGE 17             |
|--------|---------------------------------------|----------------|---------------------|
|        |                                       | 2015<br>£ £    | 2014<br>£ £         |
| Note 3 | Members' Subscriptions                |                |                     |
|        | Subscriptions received                | 313,039        | 347,214             |
|        |                                       | 313,039        | 347,214             |
|        |                                       | -              |                     |
| Note 4 | Investment Income                     |                |                     |
|        | Registered Office                     | 39,412         | 39,843              |
|        | Constituent Associations              | 9,295          | 7,970               |
|        | n .                                   | 48,707         | 47,813              |
|        | Change in market value of investments |                |                     |
|        | Registered Office                     | (30,105)       | (57,808)            |
|        | Constituent Associations              | (12,099)       | 3,818               |
|        |                                       | (42,204)       | (53,990)            |
| Note 5 | Other Income                          |                |                     |
|        | Registered Office                     |                |                     |
| 141    | Conference Management Fees            | (*)            | 1,000               |
|        | (see note 6) Other Income             | 6,251          | 12,993              |
|        | CA Accounts Closed                    | 126,074        | -                   |
|        | Constituent Associations              |                |                     |
|        | From CA Reserves                      | 2,500          | 7,000               |
|        | From Conference Reserves              | 288            | 3,022               |
|        | Other Income                          | 192<br>135,305 | 1,095 <u>25,110</u> |
|        | 8                                     | · ·            |                     |

| NOTES  | Continued                               | FALLY MARKET SEE |   | PAGE 1   | 8       |
|--------|---|------------------|---|----------|---------|
|        |   | 2015             |   | 2014     |         |
| Note 6 | Conference Income & Expenditure         | £                | £ | £        | £       |
|        | Registered Office                       |                  |   |          |         |
|        | Income                                  | Ne               |   | 25,835   |         |
|        | Expenditure                             | 12               |   | (27,857) |         |
|        | Conference Management Fees (see note 5) | - 0. <b>■</b>    |   | (1,000)  |         |
|        |   | · ·              |   |          | (3,022) |

The Co-operative Funeral Service Managers' Association conference is biennial, therefore no conference activity

Conference Management fees relate to the recharge from Registered Office for Conference Management costs.

#### Note 7 Operating Expenses

| Registered Office (see note 7a) | 518,630 |         | 445,392 |         |
|---------------------------------|---------|---------|---------|---------|
| NACO Executive                  | 5,481   |         | 6,862   |         |
| AGM                             | 12,895  |         | 13,681  |         |
| Constituent Associations        | 10,699  |         | 12,086  |         |
| Affiliation Fees                | 5,818   |         | 5,098   |         |
| Donations & Presentations       | 2,177   |         | 494     |         |
| Constituent Reserves            | 128,574 |         | 7,000   |         |
| Conference Reserves             | 288     |         | 3,022   |         |
|                                 | 8. E    | 684,562 | _       | 493,635 |

| NOTES Continued                  |           | 1000      |             |              |                    | PAG      | E 19       |
|----------------------------------|-----------|-----------|-------------|--------------|--------------------|----------|------------|
|                                  |           |           | 204         | .e *         | 2014               |          |            |
| Note 7a                          |           |           | 201<br>£    | ıə<br>£      | 2014<br>£          | £        |            |
| Registered Office                |           |           | 2           | •            | 18                 | ~        |            |
| Personnel Costs                  |           |           | 385,617     |              | 316,522            |          |            |
| Occupancy Costs                  |           | in **     | 24,608      |              | 26,632             |          |            |
| Office Administration Costs      |           |           | 41,136      |              | 30,083             |          |            |
| Other Costs                      |           |           | 67,269      |              | 72,155             |          |            |
|                                  |           |           |             | 518,630      | -                  | 445,392  |            |
|                                  |           |           | ,           |              | -                  | 0        |            |
|                                  |           |           | ×           |              |                    |          |            |
| Note 8                           | Balance   | Additions | Withdrawals | Interest     | Change in          | Balance  | Investment |
| Registered Office                | 1.1.15    |           |             | Capitalised  | in market<br>value | 31.12.15 | Income     |
|                                  |           | e.        |             |              | value              |          |            |
| Fixed Term Investments           | 20,000    | S. S.     |             | Œ            |                    | 20,000   | 933        |
| Equities incl. Preference Shares | 885,765   |           | 75,531      | 11           | (30,105)           | 780,140  | 38,479     |
| James Sharp Cash Account         | 49,158    | 71,899    | 141,417     | 38,468       | -                  | 18,108   | Ť.         |
| Constituent Associations         |           |           |             |              |                    |          |            |
| Equities                         | 252,580   |           | 102,867     | h <b>ē</b> - | (12,099)           | 137,614  | 9,295      |
| James Sharp Cash Account         | 8,848     | 113,738   | 131,290     | 9,295        |                    | 591      |            |
|                                  | 1,216,351 | 185,637   | 451,105     | 47,774       | (42,204)           | 956,453  | 48,707     |

| NOTES Continued                | AND STATE  |            | PAGE          | 20      |
|--------------------------------|------------|------------|---------------|---------|
|                                |            |            |               |         |
| Note 9                         | Motor Cars | Premises   | Computer      | Total   |
| Fixed Assets                   |            | Fixtures & | Telephone     |         |
|                                |            | Fittings   | Furniture     |         |
|                                | 0          | c          | Photocopier   |         |
| Cont                           | £          | £          | £             | £       |
| Cost Balance B/Fwd             | 80,930     | 2,331      | 54,123        | 137,385 |
| Additions                      | 00,930     | 2,551      | 1,073         | 1,073   |
| Disposals                      |            | -          | (5,944)       | (5,944) |
| Бюрозию                        | 80,930     | 2,331      | 49,252        | 132,513 |
|                                | A          |            |               |         |
| Depreciation                   |            |            |               |         |
| Balance B/Fwd                  | 33,322     | 291        | 44,880        | 78,493  |
| Provided this Period           | 16,333     | 583        | 2,711         | 19,627  |
| Disposals/Retirements          |            | -          | (5,944)       | (5,944) |
|                                | 49,655     | 874        | 41,647        | 92,176  |
| Net Book Value 2015            | 31,275     | 1,457      | 7,605         | 40,337  |
| Net Book Value 2014            | 47,608     | 2,040      | 9,243         | 58,891  |
|                                |            |            |               |         |
|                                |            |            | 4             |         |
|                                | 2015       |            | 2014          |         |
| Note 10                        | £          | £          | £             | £       |
| Debtors                        |            |            |               |         |
| Subscription Arrears           | 5,826      |            | 4,410         |         |
| Constituent Associations       | 60         |            | 2,313         |         |
| Other Debtors                  | 8,173      |            | 11,060        |         |
| Interest Accrued               | 788        |            | 722           |         |
|                                |            | 14,847     | -             | 18,505  |
|                                |            |            |               |         |
|                                |            |            |               |         |
| Note 11                        |            |            |               |         |
| Creditors                      |            |            |               |         |
| Registered Office              | 47,949     |            | 25,946        |         |
| Constituent Associations       | 4,719      |            | 2,313         |         |
| Provision for External Repairs | 4,000      |            | 4,000         |         |
| Holiday Pay Accrual            | 16,791     | 70 450     | 5,397         | 27.050  |
| ×                              | -          | 73,459     | ( <del></del> | 37,656  |

| NOTES Continued  |           | PAGE 21   |
|--|-----------|-----------|
| Note 12<br>General Management Fund                             | 2015<br>£ | 2014<br>£ |
| Registered Office Balance B/Fwd 1st January 2015               | 1,009,649 | 1,062,164 |
| Transfer from Revenue Account                                  | (93,316)  | 52,515    |
| Transfer from Constituent Associations                         |           | 390       |
| Balance C/Fwd 31st December 2015                               | 916,333   | 1,009,649 |
| Constituent Associations Balance B/Fwd 1st January 2015        | 224,583   | 212,696   |
| Transfer from Revenue Account                                  | (124,291) | 11,887    |
| Transfer to CA Reserve   | -         |           |
| Transfer to Conference Reserve                                 |           |           |
| Balance C/Fwd 31st December 2015                               | 100,292   | 224,583   |
| Conference Reserve Balance B/Fwd 1st January 2015              | 37,680    | 40,702    |
| Transfer from Revenue Account                                  | (288)     | (3,022)   |
| Transfer from Constituent Associations                         | -         |           |
| Balance C/Fwd 31st December 2015                               | 37,392    | 37,680    |
| Constituent Association Reserve Balance B/Fwd 1st January 2015 | 37,343    | 44,343    |
| Grant issued to Constituent Association                        | (2,500)   | (7,000)   |
| Transfer from Constituent Associations                         |           | 343       |
| Balance C/Fwd 31st December 2015                               | 34,843    | 37,343    |

| NOTES C                                 | Continued   |             |           | PAGE 22       |
|---|---|-------------|-----------|---------------|
|   |   |             |           |               |
|   |   | 2015        |           | 2014          |
| Note 13                                 |   | £           |           | £             |
| Cash Flor                               | w Statement   |             |           |               |
| N ( 40.                                 | Out for a secretary and the lates                   |             |           |               |
| Note 13a                                | •   | (226,898)   |           | (44,473)      |
|   | Operating Surplus/(Deficit)                         | (220,030)   |           | (2,471)       |
|   | (Profit)/Loss on Sale of Fixed Assets               | (9,320)     |           | (77,389)      |
|   | (Profit)/Loss on Sale of Investments                | 19,627      |           | 23,053        |
|   | Depreciation Charge (Increase)/Decrease in Debtors  | 3,028       |           | 15,131        |
|   | (Decrease)/Increase in Creditors                    | 35,803      |           | (4,801)       |
|   | (Decrease)/increase in Creditors                    | 33,003      |           | (4,001)       |
|   | Net Cash (Outflow)/Inflow from Operating Activities | (177,760)   |           | (90,950)      |
|   | Not outin (outhor)////////// Polivides              | (117,117)   |           |               |
| Note 13b                                | Returns on investments and servicing of finance     |             |           |               |
| ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | Investment income received                          | 48,707      |           | 47,813        |
|   |   | 48,707      |           | 47,813        |
|   |   | 3           |           |               |
| Note 13c                                | Taxation  |             |           |               |
|   | Corporation tax paid                                | 10          |           | •             |
|   |   |             |           |               |
|   |   |             |           |               |
| Note 13d                                | Capital expenditure and financial investments       |             |           | (=0.004)      |
|   | Purchase of tangible fixed assets                   | (1,073)     |           | (59,024)      |
|   | Purchase of fixed asset investments                 | (233,411)   |           | (506,516)     |
|   | Proceeds from Sale of Investments                   | 460,426     |           | 543,798       |
|   | Sale of Plant and Machinery                         |             |           | 12,930        |
|   |   | 225,942     |           | (8,812)       |
| Note 12c                                | Analysis of net cash                                | As at 1st   | Cash Flow | As at         |
| 14016 136                               | Analysis of fiet cash                               | 1st January | 340       | 31st December |
|   |   | 2015        |           | 2015          |
|   |   | £           | £         | £             |
|   |   |             |           |               |
|   | Cash in Hand  | 1,691       | 477       | 2,168         |
|   | Cash at bank  | 37,967      | 96,412    | 134,379       |
|   |   | 39,658      | 96,889    | 136,547       |
|   | 3   |             |           |               |

| NOTES C     | ontinued                                    |        | PAGE <b>23</b> |
|-------------|---|--------|----------------|
|             |   |        |                |
|             |   | 2045   | 2014           |
|             |   | 2015   | 2014           |
| Note 14     |   | £      | £              |
| Calculation | on of Tax Liability                         |        |                |
|             | Calculation of Profit                       |        |                |
|             | Non trading loan relationship income:       |        |                |
|             | Fixed term deposit interest                 | (933)  | (862)          |
|             | •   |        |                |
|             | Miscellaneous income and gains              |        |                |
|             | Other income                                | *      | •              |
|             |   | (1     | -              |
|             | Total Profits                               | (933)  | (862)          |
|             |   |        |                |
|             | Expenses of Management                      |        |                |
|             | Operating expenses                          |        | 0.050          |
|             | Provident Benefits in respect of legal fees | 5,040  | 3,858          |
|             |   | 5,040  | 3,858          |
|             | Losses and Allowances                       |        |                |
|             |   |        |                |
|             | Losses brought forward                      | 19,203 | 16,207         |
|             | Offset in the current period                | (933)  | (862)          |
|             | Current year losses carred forward          | 5,040  | 3,858          |

As an incorporated Association NACO falls within the charge to corporation tax. Income from membership subscriptions applied for the benefit of members will not be subject to corporation tax. However, bank interest and other investment income (excluding dividends) will be subject to corporation tax.

Losses Carried forward

23,310

19,203

NACO also falls within the special provisions of S467 ICTA 1988 in relation to trade unions. This rule is that provided the union is precluded from assuring to any person an amount exceeding £4,000 or £825 a year by way of annuity, any non-trading income will be exempt from corporation tax provided the income or gains are applied for provident benefits.

The legal and professional fees incurred by NACO fall within this definition. Accordingly, NACO's taxable investment income will be reduced by the amounts of those expenses for the purposes of corporation tax.