



Crown  
Commercial  
Service

## Quarterly NHS Update

from the Crown Commercial Service (CCS)

January 2017

Welcome to the third edition of our quarterly update for the NHS. We've pulled together all of the latest news from CCS and included details on some of the great new deals we have available to help you make big savings when buying common goods and services available under our four pillars Buildings, Corporate Services, People and Technology.



Meet the Health Team here to help you:



Will Laing,  
Business  
Partner



Jane Platts,  
Business  
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Emma Graham,  
Business  
Delivery Manager



Carmel Mannix,  
Customer  
Delivery Manager



Fiona Paton,  
Customer  
Delivery Manager

### Choose a water supplier for your hospital/surgery

From 3 April over 1.2 million eligible non-household customers in England will be able to choose their water supplier. To see how you can prepare to choose your supplier of water, wastewater and ancillary service [read our guidance](#).

### Property: Furniture (RM1501)

Supply Delivery and Installation of Furniture and Associated Services framework expired on 16 December 2016; the expected award date for the new framework is May 2017. If you would like to get involved in the procurement by taking part in the evaluation panel please contact

 [property@crowncommercial.gov.uk](mailto:property@crowncommercial.gov.uk)

Regular updates are available on our [procurement pipeline](#).





## Did you know car tax is changing?

On 1 April new Vehicle Excise Duty (VED) regulations - commonly known as car tax - are coming into force and will impact organisations with cars in their fleet. Take a look at our [car tax changes fact sheet](#).

## Supply and Fit Tyres (RM3767)

Looking for the supply and fit of tyres? CCS has a new framework in place to support your needs. On average, customers have made a saving of 35% using the new framework. [Find out more](#).

## Multifunctional Devices, Managed Print and Content Services and Records and Information Management (RM3781)

In collaboration with YPO and ESPO, we have developed and awarded a new framework to provide customers across the whole of the public sector with access to multifunctional devices (MFDs). This includes printers and photocopiers, managed print and records information management services. [Find out more](#).

## Office Supplies for the Wider Public Sector (RM3703)

The agreement has been extended until 4 March 2018 to ensure you have a competitive, route to market for the supply and delivery of all your [office supplies requirements](#).

## ePurchasing Card Solution (RM1095)

Providing free Barclays, Lloyds or RBS, MasterCard and Visa purchasing card solutions for the payment of low value goods and services worldwide. You can benefit from significant savings, such as £28-45 per card on annual card fees and reduce the number of invoices you receive by as much as 45%. [Find out more](#).

## NHS Improvement (NHSi) Agency Rules

Since the launch of NHSi agency rate caps, we have been working with all our framework suppliers to support the supply of temporary workers into the NHS below the maximum rate caps. CCS's approved frameworks were varied back in May 2016 to meet the NHSi pay caps, and we have been working with our suppliers to reduce expenditure in this area. To date there has been significant improvement in rate cap compliance under CCS frameworks and you can request this information from CCS for your trust or group of trusts.

## Allied Health Professionals (RM959) extension update

[Allied Health Professionals \(RM959\)](#) has been extended to 31 March 2018.

This framework is NHSi approved and provides a compliant route for allied health professionals, health science services and emergency services temporary staff. The roles cover the full range of Agenda for Change bands and NHS Employers job profiles for example physiotherapist, pharmacist and ambulance practitioners and many more. Our [Multidisciplinary Framework \(RM3711\)](#) also covers these roles, is NHSi approved and is in place to the end of August 2019.

## Staff banks

A number of trusts are benefiting from using the Workforce Management Framework (RM1072) with monthly spend hitting £3.5million in December. We are working with trusts to support their call-off processes and ensure they get the best value from their bank contract.

If you want to speak to the team about re-letting your existing bank contract or setting up a new outsourced bank, please contact

**Joanne Kenyon** on

 [joanne.kenyon@crownccommercial.gov.uk](mailto:joanne.kenyon@crownccommercial.gov.uk)

or [find out more](#).



## ConsultancyONE (RM1502) extension update

This framework has been extended to 16 February 2017, to ensure customers have a compliant route to market. [Find out more.](#)

We are currently working on the replacement framework Management Consultancy (RM3745). We're looking for people to help us evaluate the supplier bids for this new framework. Training will be provided so if you're interested in getting involved call 0151 672 2164 or email [advisory.services@crownccommercial.gov.uk](mailto:advisory.services@crownccommercial.gov.uk) or [find out more.](#)



## Technology aggregation

NHS customers with common purchasing needs can achieve savings through joining together to purchase tablets, chromebooks, laptops and desktops.

Check out our latest aggregation opportunities available to you:

Product	Ref. No.	Deadline for expression of interest	Invitation to Tender	Planned contract start date
Vehicle Telematics	NFC57	23-Feb-17	16-Mar-17	10-May-17
Adobe	NFC64	03-Feb-17	10-Feb-17	09-Mar-17
Technology hardware for schools	NFC65	10-Feb-17	23-Feb-17	28-Mar-17

If you would like to join a current opportunity or wish to discuss the great benefits in more detail please email [aggregation@crownccommercial.gov.uk](mailto:aggregation@crownccommercial.gov.uk). Or [find out more.](#)

## Technology Products 2 (RM3733)

[Technology Products 2 \(RM3733\)](#) offers NHS customers a flexible and compliant route to market for all commodity technology product needs; whether it is a single cable or entire corporate infrastructure. The framework covers hardware, software, and information assured products and much more. [Visit the new site and sign up.](#) Or check out the Gov Future Digital [videos.](#)



## Microsoft price update

Microsoft recently announced plans to realign their commercial pricelist due to ongoing currency fluctuations against the Euro. These changes came into effect on 1 January 2017. Existing contracts will not be affected by this change. New contracts signed after this date will be subject to the revised pricing. New products added to existing contracts will also be subject to the revised pricing.

Microsoft have stated that the following increases will take place:

- On premise enterprise software will increase by 13%
- Enterprise cloud prices will increase by 22%

**NB. G-Cloud Microsoft prices did not increase on 1 January and will remain unchanged until G-Cloud 9 is operational later in 2017.**



## NHS case studies

- [NHS trust makes six figure saving with spend recovery audit](#)
- [NHS Property Services Limited aims to save over £80,000 on electricity costs](#)
- [NHS trust saves £60,000 on recruitment](#)
- [Royal United Hospitals Bath NHS Foundation Trust saves over £78,000 on electricity costs](#)
- [NHS trust saves over £116,000 on electricity](#)

See more [CCS Case Studies](#).

## Technology webinars

### G-Cloud

We run regular webinars for trusts interested in learning more about G-Cloud, the Digital Marketplace and the buying process.

The next webinar will be on Wednesday 8 February at 10:30 and will last about one hour. If you cannot make this date, the next session is scheduled for 8 March.

To register email [cloud\\_digital@crownccommercial.gov.uk](mailto:cloud_digital@crownccommercial.gov.uk).

### Technology Product 2 Framework

Following the recent award of the Technology Products 2 Agreement, we will be holding a series of webinars. These events will explain the benefits of the framework, including flexibility and value.

[8 February 14:30 - 16:00](#)

[24 February 10:00 - 11.30](#)

[9 March 14:30 - 16:00](#)



**NB:** Access instructions for the webinar will be sent to the registered email prior to the event.

## Quick Links

[Our agreements..](#)

[Framework pipeline..](#)

[CCS Fleet portal](#)

[Find a supplier](#)

[Digital Marketplace](#)

[CCS Brochures](#)

[eSourcing Portal](#)

[Online procurement platform](#)

## How to keep up to date with CCS

 [Twitter @gov\\_procurement](#)

 [LinkedIn](#)

[Sign up to daily/weekly GOV.UK email alerts](#)

[Read our monthly CCS customer update](#)

## Get in touch

Our NHS customer team is on hand to help you achieve savings for your trust.

You can email us at

 [customerhealth@crownccommercial.gov.uk](mailto:customerhealth@crownccommercial.gov.uk)

You can also call our helpdesk on

 **0345 410 2222**

