

# **Getting the most from Contracts Finder**

## A guide for businesses and the public

May 2012

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### What's this guide for?

This guide explains how you can use Contracts Finder to search for:

- live and potential opportunities from UK central government departments, their agencies and other parts of the public sector, as well as sub-contracting opportunities with prime contractors
- published tender and contract documents, ie details of contracts that have already been awarded so you can see what government has bought and is buying

The guide explains how to use the search facility to find the contracts you're interested in and takes you step-bystep through setting up email alerts. It also describes how to add your business to the Supplier Directory, so buyers can notify you directly about potential opportunities.

### What's on Contracts Finder

If you're looking to work with government, Contracts Finder has details of the following **live opportunities**:

- Lower-value opportunities ie contracts for works, supplies and services worth more than £10,000.
- Higher-value opportunities taken from the Tenders Electronic Daily (TED) website these are typically worth more than £100,000.
- Sub-contracting opportunities ie contracts for works, supplies and services from prime contractors who have won public sector contracts.

You can now also find details of pipeline notices. These describe **potential opportunities** that might be offered by public sector organisations in the next few years. Pipeline notices can help your business plan ahead, giving you time to bring in additional capacity or form partnerships that can make you better placed to compete for any contracts that are offered.

Contracts Finder also has details of all **closed** government opportunities - where the tendering process has finished – that have been published since October 2010. These relate to all government procurements worth more than £10,000 and include:

- tender notices and documents such as advertisements and pre-qualification questionnaires
- contract documents and award notices the agreements between the buying organisation and the suppliers (note that confidential or commercially sensitive information is removed before publication)

### Searching for notices – the basics

The quickest way to search Contracts Finder is to use one of the two search boxes on the welcome page:

- 1. **'Find live opportunities' (1)** this option searches for live (open) tenders only, and excludes all notices relating to procurements that have already been completed.
- 2. 'See what is being bought by government' (2) you can search for tender and contract documents for completed procurements that government has published as part of its transparency commitment. This search does not show you live opportunities.



<ul> <li>Find live opportunities</li> <li>See tender and contract documentation</li> <li>Find out who a contract was awarded to</li> </ul>		GET	EMAIL ALERTS \ominus	
1 FIND LIVE OPPORTUNITIES	SEE	WHAT IS BEING BOU	IGHT BY GOVERNMENT	2
Enter keywords here	Ente	r keywords here		
within 0 miles of United Kingdom Advanced search - search by CPV or by Buyer	Search > Advan	entation for all procuremen cts Finder for public viewin tment. ced search - search by CP rd supplier	nts valued at over £10,000 is stored g as part of government's transpare <u>V. by buyer or by</u> Searc	n >
	3	nent son nent son work uni work ini tes or ini the		
Find contracts that you can bid for - from government departments and agencies, and their prime contractors. Search by keyword, value, location and more.	Contracts Finder now has details potential opportunities over the ne years. This can help you prepare opportunities that might be advert future.	of the You about the You about the short the short the sed in the	can download summary informatio it published documents in XML or ( at. The data is updated every night	1 CSV

You can also find **potential opportunities** that might be offered in the next few years by clicking on the 'See what's in the pipeline' link (3). Public sector organisations publish these 'pipeline notices' to give suppliers advance information about possible future contracts, so that they can plan ahead accordingly.

### **Find live opportunities**

This option lets you search for all notices on Contracts Finder that relate to live opportunities. That includes tentative notices – where a government buyer is inviting expressions of interest before publishing a contract notice – as well as actual tenders that you can bid for.

To start a search, type some keywords in the 'Find live opportunities' search box. You can specify a location if you want. Click 'Search' and you are taken to the 'Search results' page showing all contracts currently open for bidding that meet your criteria.

#### Figure 2: Live opportunities search results page

						Login   Register
Business	CONTRACT FINDER	TS Welcome My profile	Advanced search	Find suppliers	Find buyers	Help and resources
Contracts	Finder > <u>Advanced search</u>	> Search results				
SEAR	CH RESULTS					
2 softwa	re	nore of these words 🛛 this exact phra	se Advanced K	earch <b>〉</b> eyword Search	Save an	d email me later
REFINE clear all filt	SEARCH	We found 55 results: Show items per	page: 10   <u>25   50</u>	7   <u>100</u>   <u>200</u> Sort re	esults by: Rele	wance
Now show	ing:	Contract		Location	Date ?	Value ?
5 <u>To change th</u>	e opportunities	UK-Birmingham: medical software system (RIS) and vendor neutral archit	package ve software	United Kingdom	21 May 12	No Data
4 🛛 Qui	ck filters	(VNA). Health Hust Europe EEF, acting	y as agent			
items smalle	more suitable for er suppliers <b>?</b>	<u>UK-London: financial systems softw</u> University of the Arts London Finance Information System. Financial system	<mark>vare package</mark> Management s software	London	11 May 12	No Data
Go >	any sector ?	UK-Coventry: software package and systems Performance reporting solution - PP33 performance reporting software solution	d information 10. Provision of a n	West Midlands	28 May 12	No Data

From this page you can:

- find out more about any of the notices shown, by clicking on a title (1)
- narrow down or expand your search by clicking on the 'all of these words', 'one of more of these words' or 'this exact phrase' buttons (2) or by running the search again with different keywords
- sort the results (3) for easier reference you can do this by relevance, publication date, deadline date, or value
- use quick filters (4) to fine-tune your results, for example by specifying a minimum value or limiting your search to a particular part of the UK
- change your search to include closed opportunities instead (5), or to include both live and closed opportunities
- create a saved search (6), so that you can set up email alerts
- run an advanced keyword search (7). This gives you more control over what words Contracts Finder should search for eg you can run searches that exclude specific words

#### **View pipeline notices**

To search for pipeline notices, click on the 'See what's in the pipeline' link on the Contracts Finder welcome page. This takes you to a page from which you can select a pipeline type, eg ICT or housing services.

#### Figure 3: The main pipeline notice page, showing the A to Z list of pipeline types

			Login   Register
BUSINESS CONTRACTS FINDER	Welcome My profile Adva	inced search Find suppliers	Find buyers Help and resources
Contracts Finder > Browse Pipelines			
PIPELINE NOTICES BY TYPE			Search pipelines >
Here you can find details of 'pipeline notices' – pot notice of opportunities that <b>might</b> be offered by the	ential opportunities from government e public sector in the future - so that	over the next few years. These you can plan accordingly.	give you, as a supplier, advance
You should be aware that when a public sector org the future. You can refer to the 'Confidence' level a	anisation publishes a pipeline notice longside each notice to get an idea c	, it does not necessarily mean of how likely it is that a contract	that an opportunity will be offered in notice will be issued.
Click on a title to view all pipeline notices for that t yearly value, total capital cost, confidence level an	ype, or on the '?' symbol to find out r d more.	nore about that pipeline type. Y	ou can sort matching notices by
Advertising and media 1	Print and print management	?	External Pipeline Notices
Aid and international development ?	Probation and offender servic	es ?	You can find links to public sector
Clinical and medical life sciences ?	Property and facilities management	?	here - such as construction, rail franchising, or public sector
Energy and utilities ?	Travel	?	broadcasting.
Information and communications ?	Vehicles	?	
Office solutions ?	Welfare to Work	?	Looking for live opportunities?
Police services and equipment ?			Pipeline notices cover medium- to long-term potential opportunities. If you are looking for opportunities that you can bid for now, Search live opportunities

Clicking on a name from the A to Z list (1) will show you summary details of all the pipeline notices currently published for that pipeline type. To find out more about a potential opportunity, click on its title.

Another way to find pipeline notices is to use the advanced search facility, and select 'Potential opportunities in the pipeline' as your search filter. See the section below on 'How to carry out more complex searches' to find out how to do this.

It's important to remember that when a public sector organisation publishes a pipeline notice, it does not necessarily mean that an opportunity will be offered in the future. You can refer to the 'Confidence' level alongside each notice to get an idea of how likely it is that a contract notice will be issued.

The summary details for each notice include the following information:

- **Project/requirement** the title of the pipeline notice, and the name of the public sector organisation that has published it
- Publication date when the notice was added to Contracts Finder
- **Approach to market** this indicates whether any future contract that might arise from this notice would be offered as part of an existing framework agreement, or as a new procurement
- **Confidence** this is the public sector organisation's opinion of how likely it is that the requirement outlined in the pipeline notice will result in a contract being issued and according to the year-by-year spend profile. The confidence level can be low, medium or high.
- **Value** this shows the estimated value of the potential opportunity over the next three financial years.
- **Capital cost** the total cost needed to fulfil the project or requirement eg for building a new office block, the capital cost would be the combined purchase costs of land, buildings, construction and equipment, plus the cost of labour used for construction

Not all pipelines published by government and the wider public sector are available on Contracts Finder. For

example, details of any potential opportunities in public service broadcasting are published on the BBC website. Clicking on the link (2) will take you to a page listing online resources that publish notices for these pipeline types.

To view the full notice, click on its title. This will take you to a page containing the following additional information:

- the reference number assigned by the public sector organisation
- the projected **spend profile** for the next five financial years
- the **location** where the contract would be delivered
- the name of the public sector organisation
- an indication as to whether the requirement would be delivered as part of a framework agreement
- any **documents** that the public sector organisation has prepared that give more information about the expected project or requirement
- the approach to market and expected contract notice publication date
- contact details, should you need more information

#### Figure 4: Example of a pipeline type search results page

Q		_					Login   Register
Link		Welcome My profi	le Advanced	I search Find	l suppliers Fil	nd buyers He	elp and resources
Contracts Fi	nder > <u>Browse Pipelines</u> > View Pipelin	1e					
PIPELIN	E: CLINICAL AND MEDI	CAL LIFE SCIEI	NCES			Searc	h this pipeline
Potential op	portunities valued at over £5m for hospit	tal (Secondary Care) pha	armaceuticals an	d major medical	equipment.		
There are 83	pipeline notices in this pipeline			Sort i	results by: Pu	blication Date	-
Show items	s per page: <u>10</u>   <b>25</b>   <u>50</u>   <u>100   200</u>						
	Project / requirement	Approach to market	Confidence	Value 2012/13	Value 2013/14	Value 2014/15	Total capital Cost
Contrast In Various NH	jectors S Trusts	04/12/2013	High	£4,500,000	£4,500,000	£4,500,000	£27,000,000
Automated Various NH	<u>Endoscope Reprocessors</u> S Trusts	31/01/2013	High	£6,000,000	£6,000,000	£6,000,000	£36,000,000
<u>Sterile Ser</u> Various NH	<mark>vices</mark> S Trusts	13/07/2014	High	£5,000,000	£5,000,000	£5,000,000	£30,000,000
Dental Dec Various NH	ontamination S Trusts	28/02/2014	High	£12,000,000	£12,000,000	£12,000,000	£72,000,000

### Search for details of what government is buying

If you're only interested in contracts that have already been awarded, or where the tendering stage has been completed, use the 'See what is being bought by government' search box on the Contracts Finder welcome page.

This option lets you search for notices that relate to tender and contract documents published after a particular stage of the procurement process has ended. UK central government departments and their agencies have to publish documentation for all completed procurements worth more than £10,000 on Contracts Finder, as part of the government's transparency commitment.

You can start a search by typing one or more keywords into the 'See what is being bought by government' box.

This takes you to an alternative version of the 'Search results' page showing all notices relating to tender or contract.

Figure 5: Results page for an example	'What government is buying' sea	rch
---------------------------------------	---------------------------------	-----

				Login   Register	
Business Link FINDEI	Welcome My profile Advanced sea	r <mark>ch</mark> Find suppliers	Find buyers I	Help and resources	
Contracts Finder > <u>Advanced</u>	<u>search</u> > Search results				
SEARCH RESULTS					
software		Search >	Save and	d email me later	6
2 • all of these words	one of more of these words O this exact phrase Advanced	Keyword Search			
REFINE SEARCH clear all filters	We found 983 results: Show items per page: 10 $\mid \underline{25}$	7 30   100   200 Sort r	results by: Dead	dline date 💌	3
Now showing:	Contract	Location	Date ?	Value ?	
5 Details of what governmen has bought and is buying	t Interim Agreement - Supply of support and	London	30 Sep 10	£24,250	
To change this, start a new search	System (COINS) spending data system – (SME)	1			
4 SQuick filters	maintenance services for the On-line Information System (COINS) spending data system – (SME)				
<ul> <li>items more suitable for smaller suppliers</li> <li>✓ show only tender documents</li> <li>✓ show only contract documents</li> <li>✓ items suitable for the</li> </ul>	Award of ICT contract to Descisys for the supply of support and maintenance services for the COINS spending data system – Interim Agreement – Contract awarded to a Small & Medium Sized Enterprise (SME) Award of ICT contract to Descisys for the supply of support and maintenance services for the COINS spending data system – Interim Agreement – Contract	London	30 Sep 10	£24,250	

From this page, you can:

- find out more about any of the notices shown, by clicking on their title (1)
- narrow down or expand your search by clicking on the 'all of these words', 'one of more of these words' or 'this exact phrase' buttons (2) or by running the search again with different keywords
- sort the results (3) for easier reference you can do this by relevance, publication date, deadline date, or value
- use filters (4) to fine-tune your results, such as by screening out notices relating to tenders or specifying a minimum value
- change your search to look for live opportunities instead (5), or include both live and closed opportunities
- create a saved search (6) so that you can set up email alerts
- run an advanced keyword search (7) this gives you more control over what words you want Contracts Finder to search for – eg if you want to exclude particular words from your search results

#### How to carry out more complex searches

The two search boxes on the Contracts Finder home page let you quickly search for either live or closed opportunities. However, if you want to run more complex searches you can do this by clicking on the 'Advanced search' button (1) at the top of any page in Contracts Finder. Figure 6 below shows what you'll see:

#### Figure 6: The options available from the advanced search screen

								Login   Register	
	Business Link	CONTRACTS FINDER	Welcome	My profile	Advanced searc	h Find suppliers	Find buyers	Help and resources	
	Contracts F	inder > Advanced search			1				
	ADVAN	CED SEARCH							
	Use the key Alternatively	yword search to find opportunities r y, you can look for contracts publis	elevant to your bus hed by a particula	siness. You ma r buyer or awar	ay also search using ded to a particular s	) Common Procureme upplier.	ent Vocabulary (	CPV) codes.	
	For detailed	l guidance on using search <u>downlo</u>	ad our guide to Co	intracts Finder	for suppliers.	These initialities notice	oo' oon haln yey	, act ready for	
	opportunitie	is that might arise in the future.	ver the next lew ye	ars for a partic	ular area or activity.	These pipeline notic	es can neip you	i get ready for	
	10/1 4 4						_		
	what t	type of information sho	uid we snow	v you?				?	
_	• Live	e opportunities							
6	O Det	tails of what government has be	ought and is buyi	ing					
	O Pot	ential opportunities in the pipeli	пе						
	OEve	erything				Want to	receive ema	ail updates? ×	1
						First you n terms on t	eed to run a sear his page and pre	ch. Enter the search ss 'Search'	
	by keywor	rd Eine	L notice obs						1
5	by CPV co	de	i notices abo	Jul		4	or use the con	abined search	
	by buyer	2	er keyworde k	are					
								_	
		) all	of these words	🔘 one of	more of these wo	rds 🔿 this exa	ct phrase		
		_ <b>_</b>	3		_			_	
		Loca	tion:			Value:			
		within	0 miles of	United King	dom	From £ e.g. 2000	0 to£ e	.g. 100000	
		wi	den location sea	rch ?		include overlap	ping values	?	

The colour-coded section (6) lets you specify what notices you want to search – only live opportunities, what government has bought and is buying, potential opportunities in the pipeline, or everything on the system.

Choosing the 'Everything' option gives you more comprehensive filtering options, including the full list of OJEU (Official Journal of the European Union) and non-OJEU notice types. See 'Notice types explained, below.

You can narrow down or expand your search (2) by clicking on the 'all of these words', 'one of more of these words' or 'this exact phrase' buttons. The location setting lets you restrict your search to a given radius of a town, city or other place (but not by postcode) (3). You can also exclude particular keywords by clicking on 'Combined search' (4).

As well as searching by keyword(s), this page lets you search by CPV codes, by the government buyer's name, or by a supplier's name ('awarded supplier'). You can switch between these options by clicking on the tabs to the left of the search box (5). You can, for example:

• search for notices that directly match one or more CPV codes – using this controlled vocabulary can be

very useful if you're interested in a very specific or specialised type of activity (if you're not familiar with CPV codes, see our quick introduction below)

- see all the contracts that a particular supplier has won
- view a list of all opportunities published by a particular government department or agency.

#### Fine-tune your searches with filters

Contracts Finder lets you customise your searches so that only notices relevant to you are shown in the search results. You can exclude notices above a certain value, or restrict your search to a particular geographic area. Filters are shown on the left hand side of the 'Search results' page.

There are six types of filter:

- Quick filters for live opportunities, you can restrict your search to opportunities that are suitable for smaller suppliers and/or voluntary sector organisations. For closed opportunities, you get the same options plus the choice of filtering out either tender or contract documents
- Value specify a minimum and/or maximum value for tenders and contracts
- Location restrict searches to contracts being delivered within a certain radius (in miles) of any UK town, city or county
- What is the notice for notices can be categorised as: supplies, services or works
- Language restrict your search to notices in English or Welsh, or both
- **Date published** view only notices published in the last 24 hours, the last 7, 31 or 60 days, or for a period of your choosing

#### Notice types explained

Searches can be filtered according to the type of notice. To do this, you'll need to select 'Everything' as your search option on the 'Search contracts' page. You can filter notices by the three basic categories on the system (Tentative, Award, Contract notice) (1), or refine your search to include or exclude more specific notice types by clicking on 'Show advanced types' (2).

#### Figure 7: Using the notice type filter and accessing the full list of notice types

	Location	requirement to provide the following products/services under the Framework: Lot 1 - furniture and			
	United Kingdom	Furniture and associated services Furniture and associated services	London	No Data	£O
	Widen Location Search	Furniture Framework Agreement Provision of Office Furniture including Desking, Workstations, Seating, Office Storage, Shelving	United Kingdom	No Data	£O
1	Notice types     ?	Eurniture Framework Agreement Provision of Office Furniture including Desking, Workstations, Seating, Office Storage, Shelving	United Kingdom	No Data	£O
	Tentative Award Contract notice Show advanced types	Eurniture Reuse service provision of a Furniture Reuse service for the residents of the Borough. Furniture reuse schemes collect	West Midlands	24 May 12	No Data
2	Go > • What the notice ? is for	UK-Bury: furniture (incl. office furniture), furnishings, domestic appliances (excl. lighting) and Services. Furniture (incl. office furniture), furnishings, domestic appliances (excl. lighting) and	Greater Manchester North	18 Jun 12	No Data

#### **Basic types**

- **Tentative** these are published when a public body is planning to issue a tender, but wants to gauge the level of interest from suppliers first.
- Award these notices are published after the evaluation period has ended. They list the successful suppliers, and indicate whether each one intends to subcontract any or all of the work.
- **Contract notice** these are live opportunities that you can bid for. The notice explains what is being bought, and the procurement process that will be used. When you view a notice, it's described as either:
  - 'Below OJEU' contracts where the estimated value is less than the relevant Official Journal of the European Union (OJEU) threshold – currently just over £113,000 for most supplies and services from central government.
  - **'OJEU'** higher-value procurements worth **more** than the relevant OJEU threshold.

#### **Advanced types**

You can only filter by advanced types if you have chosen 'Everything' as your filtering option on the 'Advanced search' page. Clicking on 'Show advanced types' (2) lets you filter by the following notice types:

Advanced notice type	Sourced from OJEU?	Notes
Award	No	Limits results to award notices that prime contractors have
		published
Other	No	Limits results to OJEU notices ie contracts over the relevant Official
		Journal of the European Union (OJEU) threshold – currently just
		over £113,000 for most supplies and services from central
		government
Tender or contract	No	Returns only notices published as part of the government's
		transparency commitment, ie published tendering and contract
		documentation
Opportunity	No	Limits results to opportunities published by prime contractors
Voluntary ex ante transparency	Yes	Limits results to announcements of <i>closed</i> opportunities sourced
		from OJEU which aren't available to bid for, but which buyers are
		obliged to publish. The procurement regulations request this to be
		done in some circumstances where the direct award of contracts
		has been allowed
Notice For Additional	Yes	Buyers sometimes publish these notices if the procurement process
Information		has been stopped for any reason, or if they need to provide extra
		information to help suppliers prepare their bid
Results Design Contest	Yes	A notification of the winning entry of a design contest
Design Contest	Yes	These are competitions in which a contracting authority invites the
		submission of plans and designs which are then judged by a jury.
		The buyer then acquires the use or ownership of the plans or
		designs which the jury has selected
Contract Notice Concession	Yes	Opportunities for a private company to enter into an agreement

		with the government to have the exclusive right to operate,
		maintain and carry out public works for a set number of years
Public Works Concession	Yes	These are where a private company enters into an agreement with the government to have the exclusive right to operate, maintain and carry out investment in a public utility - such as gas or water supply - for a set number of years
Simplified Contract on DPS	Yes	A Dynamic Purchasing System (DPS) is an electronic catalogue set up by a public body to purchase commonly used goods, works or services during a fixed period. When the buyer wishes to place an order under its DPS it must first advertise its intention using a simplified contract notice. Any potential supplier can join the DPS at any time, provided it meets the selection criteria and submits an indicative tender to the contracting authority that complies with the specification
Buyer profile	No	Selects notices published on a buyer's profile page on another procurement system, ie the notice is published electronically on a web page
Qualification System - Utilities	Yes	Refers to a selection process used to create a register of suppliers for utilities works and services which forms the basis for the award of contracts and/or framework agreements. The works and services required are sometimes split into smaller parts – 'lots' - for qualification purposes
Contract Award Notice - Utilities	Yes	Similar to contract award notices, but for utilities contracts.
Contract Notice Utilities	Yes	A different contract notice form used for utilities works, supplies and services
Periodic Indicative Notice - Utilities	No	Indicates the annual estimated procurement spend for a contracting authority
Periodic Indicative Notice - Utilities Contract Award Notice	No Yes	Indicates the annual estimated procurement spend for a contracting authority These notify suppliers and the public about the award of a contract to one or more suppliers, and include the price quoted and the reason for the selection
Periodic Indicative Notice - Utilities Contract Award Notice Contract notice	No Yes Yes	Indicates the annual estimated procurement spend for a contracting authority These notify suppliers and the public about the award of a contract to one or more suppliers, and include the price quoted and the reason for the selection Limits results to live or closed contract opportunities. If you want to search only <i>live</i> opportunities from OJEU, tick the quick filter 'show only live opportunities' and this box
Periodic Indicative Notice - Utilities Contract Award Notice Contract notice Prior Information Notice (PIN)	No Yes Yes	Indicates the annual estimated procurement spend for a contracting authority These notify suppliers and the public about the award of a contract to one or more suppliers, and include the price quoted and the reason for the selection Limits results to live or closed contract opportunities. If you want to search only <i>live</i> opportunities from OJEU, tick the quick filter 'show only live opportunities' and this box PINs let potential suppliers know that a public body plans to issue a tender. They are the OJEU version of 'tentative' notices – see below
Periodic Indicative Notice - Utilities Contract Award Notice Contract notice Prior Information Notice (PIN) Tentative	No Yes Yes No	Indicates the annual estimated procurement spend for a contracting authority These notify suppliers and the public about the award of a contract to one or more suppliers, and include the price quoted and the reason for the selection Limits results to live or closed contract opportunities. If you want to search only <i>live</i> opportunities from OJEU, tick the quick filter 'show only live opportunities' and this box PINs let potential suppliers know that a public body plans to issue a tender. They are the OJEU version of 'tentative' notices – see below Below OJEU notices that let potential suppliers know that a public body plans to issue a tender. Often used when a buyer wants to gauge the level of interest from suppliers before advertising a contract notice.

Contract Award	No	Below OJEU notices that notify suppliers and the public about the award of a contract to one or more suppliers, including the price quoted and the reason for the selection.
Contract	No	Limits results to below OJEU live or closed contract notices.

### CPV codes – a smarter way to search

Common Procurement Vocabulary (CPV) codes are used by public sector buyers to classify contracts. They are eight-digit codes that can be used to represent anything from a very broad category of goods or services to a very specific one. There are thousands of individual CPV codes, covering a vast range of activities.

Every notice published on Contracts Finder is tagged with one or more CPV codes. Here's an example of how they work:

- 45000000 is the code used for 'construction work' a very broad category
- **45440000** is a subcategory that refers to 'painting and glazing' work note that the code starts with the same two digits as the 'construction work' category, showing that it's part of that group
- 45442190 is an even more specific subcategory 'paint-stripping work'

If you're looking for contracts, you can search using one or more CPV codes. You have the option of browsing for codes – using a series of expanding menus – or simply typing in keywords one at a time and letting Contracts Finder search for matching codes. Use the tabs (1) to switch between browse and search modes.

#### Figure 8: Using the CPV search and browse functions to create more specific searches

by buyer Search CPV Code	s Browse CPV Codes	(	3
Construction work - 450	00000	<b>S</b>	^
– Building completion	work - 45400000		
+ Floor and wall c	overing work - 45430000		
+ Joinery and carp	entry installation work - 45420000		
+ Other building o	ompletion work - 45450000		
- Painting and gla	zing work - 45440000		
Application v	vork of protective coatings - 45442000		
+ Facade work	( - 45443000		
Glazing wor	< - 45441000		-
Your selected codes	3 2	You currently have 2 codes selecte	ed
Construction work - 450000	00	>	<
Glazing work - 45441000		>	<

You don't have to use CPV codes but they can be a useful way of searching if your business specialises in particular types of work. You can use as many codes as you like - broad categories, specific ones or combinations of both (2).

### Search summary and top tips

1. Wait between clicking on filters. Once you click on an item, it takes a couple of seconds for the page to automatically refresh. Wait for the refresh to load completely before you click another item.

- 2. When you type more than one word into the **search box**, you can choose whether Contracts Finder searches for notices containing **all** of the words, **one or more** of the words, or the **exact phrase** you've entered. This can be useful if, say, you want to search only for notices related to 'market research' and not just any notice that has 'research' associated with it. The default setting is 'one or more of these words'. If you want to exclude a particular word or phrase, use the advanced search.
- 3. You can use **filters** to narrow down your search for example, if you are only interested in live opportunities or contracts over a certain value. You can use **combinations** of filters to customise your searches even further for example, to see only contract notices over £200,000 posted in the last 14 days
- 4. If you want to **search using CPV codes**, remember that you **can't** enter these directly into the search box. Instead, type in some keywords and let the system find the matching CPV codes for you, or pick the codes yourself by clicking on the 'Browse by CPV codes' tab.
- 5. Remember that Contracts Finder also holds details of closed contracts that you can no longer tender for. You can use filters to **exclude closed opportunities** from your search.
- 6. If you are getting too many results, excluding certain **types of notice** is a good way of making search results more manageable. See the section above on 'Notice types explained'.

### **Email alerts**

Contracts Finder's email alerts service is free to use and you can create any number of alerts. Here's how to set up an alert:

- 1. First, do a search and use filters to fine-tune it until it comes up with relevant notices.
- 2. Then click the 'Save and email me later' button.
- 3. If you haven't already registered with Contracts Finder or logged in to your account, you'll be asked to do so registration is free and takes a couple of minutes.
- 4. Now log in with your user name and password.
- 5. Check the details of the search you've saved and give it a name.
- 6. Choose if and how often you want to get email alerts.
- 7. Finally, you'll see a summary page showing all the alerts you have set up so far. You can change your settings from this page including how often you receive emails and view details of all the alerts you've received.
- 8. Whenever you next log in, you can go to your 'My Profile' page to view your saved searches and email alerts, and change the settings for each one.

### Your My Profile page

Once you have registered with Contracts Finder a My Profile page will automatically be created for you. This page will let you manage all your main activities in Contracts Finder in one place – including saved searches, watched contracts and email alerts.

The My Profile page lets you create a business profile, with as little or as much detail as you choose. Doing this means that businesses and government buyers can find your details when they search Contracts Finder to find potential suppliers. You can keep your business profile private or allow other registered users to find your business in the Supplier Directory.

You can attach CPV codes to your profile to describe what your business does. If you're not familiar with these codes, see our feature above. This means that buyers can match up any new contract opportunities with businesses working in that sector.

### Supplier Directory – where buyers find suppliers

Contracts Finder includes an A to Z list of suppliers who have registered on the system and marked their profile as 'public'. You can see this by clicking on the 'Find suppliers' button at the top of any page in Contracts Finder. You need to be registered and logged in to use this feature.

It's worth adding your business to the directory because buyers can use this list to identify potential suppliers for any new opportunities they intend to publish. Buyers have the option of sending email notifications to particular suppliers once they've published a new notice. Businesses that have won government contracts can also use the directory if they're looking for other businesses to subcontract work to.

Remember that your profile has to be set to 'public' before anyone else can see it. You can do this by clicking the 'Add business' link on your My Profile page.

### Some frequently asked questions

Try using a more specific search term, eg 'painting and decorating' instead of 'building services'. You can use filters to narrow down your search, eg by screening out contracts that have too high or too low a value.
Check that you haven't made a mistake when setting up your filters, for example by ticking the 'Wales' box in the language filter or by specifying a value or date range that's too narrow. Using an ampersand symbol (&) in the search box can also cause this to happen.
Type the * symbol in the search box, and make sure only the 'Show only live opportunities' box is ticked under 'Quick filters'.
<ol> <li>If you are concerned that you are not receiving the relevant email alerts for your business or you just wish to check if you are being alerted to the opportunities that you are interested in, use the following steps to update your saved search criteria to ensure you don't miss anything.         <ol> <li>Select 'Search Contracts'.</li> <li>Search for the notice (if you have already found the notice in question follow the instructions below).</li> <li>Select the title of the notice. (This will take you to the 'View Contracts' page).</li> <li>Select 'Does this contact match any of my saved searches'.</li> <li>Select the action 'Check if this contract matches your saved search'.</li> <li>If you have a match, the page will refresh and a green tick will appear in the 'matched' column.</li> <li>You will be able to check if the notice you are viewing has matched your</li> </ol> </li> </ol>

	'keywords/CPV codes' or 'Filters'.
	Each time you select 'Check' the page will refresh. If there is a match, a green tick will appear in the 'matched' column for that search. You will also be able to check if you received an alert for this notice
How do I make Contracts Finder show	Contracts Finder allows you to search for notices published during a specified date
only newer contracts, say from the last	range. You can alter the date range by changing the 'Date published' settings on
month or so?	the left hand side of the search results page.
Can I use CPV codes to search for contracts? And do I have to know these codes first?	Common Procurement Vocabulary (CPV) codes let you specify the exact type(s) of work you are interested in. You can run searches by entering keywords and letting Contracts Finder match them to CPV codes, or choose your codes with the on- screen picker.
I want to do a CPV search, but can't figure out how	You can search or browse for CPV codes from the main search page. You can find this by clicking on the 'Search contracts' button on any page in Contracts Finder. Next to the search box, you'll see a tab called 'by CPV codes'. Select this and you'll be given the option to 'Search by CPV code' or 'Browse by CPV code' by clicking on the relevant tab.
I already know what CPV codes I want	No – you need to enter a keyword first, and then choose a relevant CPV code
to search for - can't I just copy-and-	from the list shown. You can then type another keyword into the search box, pick
paste multiple codes into the search	some more terms, and repeat the process as many times as necessary.
box?	

## 2. Viewing notices

What does 'View OJEU' mean?	This refers to a notice originally published in the Official Journal of the European
	Union (OJEU). Public sector buyers have to place an advertisement in the OJEU if a
	new contract is worth more than a certain amount. This is currently just over
	£113,000 for supplies and services with central government.
	The online version of the OJEU is the Tenders Electronic Daily website, or TED. You
	can access OJEU notices on Contracts Finder, as the system is automatically
	updated with new notices from TED every night.
What are 'pipeline notices', and why	These are opportunities that public sector organisations might offer in the future.
are these described as 'potential	Because they are published well in advance of any contract notice being issued,
opportunities'?	they give you the chance to plan and prepare for a possible bid.
How can I tell if a pipeline notice will	Each pipeline notice is given a 'confidence' rating by the public sector organisation
actually result in a firm contract being	that published it. The rating can be low, medium or high. It gives you an idea of
advertised in the future?	how likely it is that a contract notice will be issued for the requirement or project
	described in the notice. You can also contact the organisation directly, as contact
	details are included in each pipeline notice.
When will more pipeline types be	New pipeline types will be added throughout 2012.
added to Contracts Finder?	
I'm interested in subcontracting	The search facility doesn't let you filter by subcontracting notices only, but you
opportunities from larger suppliers	can view these notices as an RSS feed.
that have won government contracts –	
	Click on the 'Data feeds' link at the bottom of any page on Contracts Finder, then

how do I find these?	click on the 'All private sector sub contract opportunities, contracts and notices'
	link under the heading 'RSS Feeds'. This will show a list of current subcontracting
	opportunities. Clicking on a notice title will take you to a page giving more
	information.
3. Email alerts and watched contra	acts
How do I keep track of the progress of	When you view a notice in Contracts Finder, you can choose to 'watch this
a particular notice?	contract'. This lets you keep an eye on the closing date for tender responses, and
	find out when the contract has been awarded and who it went to.
How do I set up a watched contract?	When viewing a notice, click the 'Watch contract' button near the top of the page.
	You must be registered with contracts Finder to do this. On your My profile page
	been awarded - check deadline dates, or view the notice. You can stop watching
	contracts at any time.
Why doesn't the 'watched contracts'	Notices can't be watched if the deadline date has passed. Deadlines are shown in
feature work for all contracts?	the 'date' column on the search results page, and also when you view a notice.
	Note that for <b>contract award</b> notices, the deadline date will either:
	• reflect the duration of the contract - for example, if an award notice for a
	24-month contract was published on 30 September 2011 the 'deadline
	date' would be 30 September 2013
	• where the start and end dates for a contract has been specified by a
	buyer, the deadline date will be the same as the end date
Harris from a fill and an a fill back of	
How often will I get email alerts?	For each saved search, you can choose to receive emails every day, every three days, every three days, every 10 days, every 14 days or every 30 days - or not at
	all. You can change this at any time.
I'm not receiving any email alerts	Check first that you have confirmed your email address with Contracts Finder.
	email from alerts@businesslink.gov.uk. This message contains a weblink that you
	need to have clicked on to confirm your email address and complete your
	registration. Once you've done that, you should start receiving email alerts.
I'm getting email alerts telling me there	If you're finding that most of your email alerts contain zero updates, consider
are '0 updates' - why is this?	changing your email alerts settings so that you receive email alerts less frequently
	- say from 3 days to 14 days. It's also worth double-checking your search criteria
	to make sure this isn't screening out notices that you might be interested in.
	Also, remember that each email alert only shows new notices added since you
	received the previous alert. It's not a running total of all matches recorded so far.
	To check the earlier matches, you'll need to look at the previous alerts you've
	received <b>or</b> log in to Contracts Finder and re-run the saved search that you used
	to set up the email diert.

#### 4. Procurement rules

Why are there different tendering	This is because the procurement regulations put specific requirements on
processes for low- and high-value	advertising contracts above a certain value – see 'What are OJEU notices?' above.
contracts?	For contracts that are worth less than the OJEU thresholds, these procedures
	don't have to be followed – so buyers have more freedom to decide how to
	advertise contracts in line with their own procurement policies.
Why aren't some tenders open for	Contracts Finder is being used by departments and agencies to meet their
bidding any more?	commitments under the government's transparency agenda. This means that they
	have to publish their tender and contract documents for completed
	procurements, so that people can see how their money has been spent.
	When you view a notice for a closed procurement, you'll see a note saying 'You cannot apply for this opportunity, the tender process has begun and this notice is for information only'. You can use filters to exclude closed notices from search results if you wish.

## 5. General questions

Is all of the UK public sector covered by	Currently the system includes notices and documents published by UK central
Contracts Finder?	government departments, their executive agencies and non-departmental public
	bodies. Some local authorities also place their notices on Contracts Finder.
	The devolved administrations of Scotland, Wales and Northern Ireland have their own procurement portals.
	Several existing suppliers to government publish their subcontract notices on Contracts Finder. These are published alongside government notices, so you can find them by searching for 'live opportunities' from the Contracts Finder welcome page or advanced search.
Do I have to register to use Contracts	No – you can run searches and download documents without registering. You'll
Finder?	need to register if you want to receive email alerts, set up watched contracts or
	add your business to the supplier directory.
How do I make my business appear in	You'll need to be a registered user to do this. Go to your My Profile page, and click
the supplier directory?	the 'Add business' link in the left-hand column. Then set your profile to 'Public' to
	make your business' details visible in the supplier directory, or set it to 'Private' if you don't want to be listed.
Where can I get more help with using	Look out for the green question mark buttons at various places on Contracts
Contracts Finder?	Finder. They are there to help explain particular terms or actions you can carry
	out on the system. There is also a 'Help and Resources' section on Contracts
	Finder. You can access this by clicking on the 'Help and resources' button at the
	top right of each page, then selecting a Contracts Finder sub-topic from the drop-
	down menu and clicking 'Continue'.

This guide was last updated on 15 May 2012