

**ANTICIPATED ACQUISITION BY DOVER CORPORATION OF  
WAYNE FUELING SYSTEMS LTD.**

**Initial Enforcement Order made by the  
Competition and Markets Authority pursuant to  
section 72(2) of the Enterprise Act 2002 (the Act)**

Whereas:

- (a) the Competition and Markets Authority (CMA) has reasonable grounds for suspecting that it is or may be the case that Dover and Wayne have ceased to be distinct or that arrangements are in progress or in contemplation which, if carried into effect, will result in Dover and Wayne ceasing to be distinct;
- (b) the CMA is considering whether to make a reference under section 22 or 33 and wishes to ensure that no action is taken pending final determination of any reference under sections 22 or 33 of the Act which might prejudice that reference or impede the taking of any action by the CMA under Part 3 of the Act which might be justified by the CMA's decisions on the reference; and
- (c) the circumstances set out in section 72(6) of the Act do not apply and the reference has not been finally determined in accordance with section 79(1) of the Act.

Now for the purposes of preventing pre-emptive action in accordance with section 72(2) of the Act the CMA makes the following order addressed to Dover (**Order**).

**Commencement, application and scope**

1. This Order commences on the commencement date: 9 December 2016.
2. This Order applies to Dover.
3. Notwithstanding any other provision of this Order, no act or omission shall constitute a breach of this Order, and nothing in this Order shall oblige Dover to reverse any act or omission, in each case to the extent that it occurred or was completed prior to the commencement date.

4. This Order does not prohibit the completion of the transaction provided that Dover observes the restrictions set out below.

### **Management of the Dover and Wayne businesses until determination of proceedings**

5. Except with the prior written consent of the CMA, Dover shall not, during the specified period, take any action which might prejudice a reference of the transaction under section 22 of the Act or impede the taking of any action under the Act by the CMA which may be justified by the CMA's decisions on such a reference, including any action which might:
  - (a) lead to the integration of the Wayne business with the Dover business;
  - (b) transfer the ownership or control of the Dover business or the Wayne business or any of their subsidiaries; or
  - (c) otherwise impair the ability of the Wayne business or the Dover business to compete independently in any of the markets affected by the transaction.
6. Further and without prejudice to the generality of paragraph 5 and subject to paragraphs 3 and 4, Dover shall at all times during the specified period procure that, except with the prior written consent of the CMA:
  - (a) the Wayne business is carried on separately from the Dover business and the Wayne business's separate sales or brand identity is maintained;
  - (b) the Wayne business and the Dover business are maintained as a going concern and sufficient resources are made available for the development of the Wayne business and the Dover business, on the basis of their respective pre-merger business plans;
  - (c) except in the ordinary course of business, no substantive changes are made to the organisational structure of, or the management responsibilities within, the Wayne business or the Dover business;
  - (d) the nature, description, range and quality of goods and services supplied in the UK by each of the two businesses are maintained and preserved;
  - (e) except in the ordinary course of business for the separate operation of the two businesses:
    - (i) all of the assets of the Wayne business and the Dover business are maintained and preserved, including facilities and goodwill;

- (ii) none of the assets of the Wayne business or the Dover business are disposed of; and
- (iii) no interest in the assets of the Wayne business or the Dover business is created or disposed of;
- (f) there is no integration of the information technology of the Wayne or Dover businesses, and the software and hardware platforms of the Wayne business shall remain essentially unchanged, except for routine changes and maintenance;
- (g) the customer and supplier lists of the two businesses shall be operated and updated separately and any negotiations with any existing or potential customers and suppliers in relation to the Wayne business will be carried out by the Wayne business alone and for the avoidance of doubt the Dover business will not negotiate on behalf of the Wayne business (and vice versa) or enter into any joint agreements with the Wayne business (and vice versa);
- (h) all existing contracts of the Wayne business and the Dover business continue to be serviced by the business to which they were awarded;
- (i) no changes are made to key staff of the Wayne business or Dover business;
- (j) no key staff are transferred between the Wayne business and the Dover business;
- (k) all reasonable steps are taken to encourage all key staff to remain with the Wayne business and the Dover business; and
- (l) no business secrets, know-how, commercially-sensitive information, intellectual property or any other information of a confidential or proprietary nature relating to either of the two businesses shall pass, directly or indirectly, from the Wayne business (or any of its employees, directors, agents or affiliates) to the Dover business (or any of its employees, directors, agents or affiliates), or vice versa, except where strictly necessary in the ordinary course of business (for example, where required for compliance with external regulatory and/or accounting obligations) and on the basis that, should the transaction be prohibited, any records or copies (electronic or otherwise) of such information that have passed, wherever they may be held, will be returned to the business to which they relate and any copies destroyed.

## Compliance

7. Dover shall procure that each of its subsidiaries complies with this Order as if the Order had been issued to each of them.
8. Dover shall provide to the CMA such information or statement of compliance as it may from time to time require for the purposes of monitoring compliance by Dover and its subsidiaries with this Order. In particular, on 23 December 2016 and subsequently every three weeks (or, where this does not fall on a working day, the first working day thereafter) the Chief Executive Officer of Dover or other persons of Dover as agreed with the CMA shall, on behalf of Dover, provide a statement to the CMA in the form set out in the Annex to this Order confirming compliance with this Order.
9. At all times, Dover shall, or shall procure that Wayne shall, actively keep the CMA informed of any material developments relating to the Wayne business or the Dover business, which includes but is not limited to:
  - (a) details of key staff who leave or join the Wayne business or the Dover business;
  - (b) any interruption of the Wayne or Dover business (including without limitation its procurement, production, logistics, sales and employee relations arrangements) that has prevented it from operating in the ordinary course of business for more than 24 hours;
  - (c) all substantial customer volumes won or lost or substantial changes to the customer contracts for the Wayne or Dover business including any substantial changes in customers' demand; and
  - (d) substantial changes in the Wayne or Dover business's contractual arrangements or relationships with key suppliers.
10. If Dover has any reason to suspect that this Order might have been breached it shall immediately notify the CMA and any monitoring trustee that Dover may be directed to appoint under paragraph 11.
11. The CMA may give directions to a specified person or to a holder of a specified office in any body of persons (corporate or unincorporated) to take specified steps for the purpose of carrying out, or ensuring compliance with, this Order, or do or refrain from doing any specified action in order to ensure compliance with the Order. The CMA may vary or revoke any directions so given.

12. Dover shall comply in so far as it is able with such directions as the CMA may from time to time give to take such steps as may be specified or described in the directions for the purpose of carrying out or securing compliance with this Order.

## **Interpretation**

13. The Interpretation Act 1978 shall apply to this Order as it does to Acts of Parliament.
14. For the purposes of this Order:

**'the Act'** means the Enterprise Act 2002;

**'an affiliate'** of a person is another person who satisfies the following condition, namely that any enterprise (which, in this context, has the meaning given in section 129(1) of the Act) that the first person carries on from time to time and any enterprise that the second person carries on from time to time would be regarded as being under common control for the purposes of section 26 of the Act;

**'business'** has the meaning given by section 129(1) and (3) of the Act;

**'commencement date'** means 9 December 2016;

**'control'** includes the ability directly or indirectly to control or materially to influence the policy of a body corporate or the policy of any person in carrying on an enterprise;

**'Dover'** means Dover Corporation, headquartered at 3005 Highland Parkway Downers Grove, Illinois, 60515, USA;

**'the Dover business'** means the business of Dover and its subsidiaries carried on as at 8 June 2016;

**'the decisions'** means the decisions of the CMA on the questions which it is required to answer by virtue of section 35 of the Act;

**'key staff'** means staff in positions of executive or managerial responsibility and/or whose performance affects the viability of the business;

**'the ordinary course of business'** means matters connected to the day-to-day supply of goods and/or services by Wayne or Dover and does not include matters involving significant changes to the organisational structure or related to the post-merger integration of Wayne and Dover;

**'specified period'** means the period beginning on the commencement date and terminating in accordance with section 72(6) of the Act;

**'subsidiary'**, unless otherwise stated, has the meaning given by section 1159 of the Companies Act 2006;

**'the transaction'** means the transaction by which Dover and Wayne have ceased to be distinct within the meaning of section 23 of the Act;

**'the two businesses'** means the Dover business and the Wayne business;

**'Wayne'** means Wayne Fueling Systems Ltd, headquartered at 3814 Jarrett Way Austin, Texas, 78728, USA;

**'the Wayne business'** means the business of Wayne and its subsidiaries carried on as at 8 June 2016;

unless the context requires otherwise, the singular shall include the plural and vice versa.

Maria Duarte  
Assistant Director, Mergers

## Compliance statement for Dover

I [insert name] confirm on behalf of Dover that:

### Compliance in the Relevant Period

1. In the period from [insert date] to [insert date] (the Relevant Period):
  - (a) Dover has complied with the Order made by the CMA in relation to the transaction on 9 December 2016 (the Order).
  - (b) Dover's subsidiaries have also complied with this Order.
2. Subject to paragraphs 3 and 4 of the Order, and except with the prior written consent of the CMA:
  - (a) No action has been taken by Dover that might prejudice a reference of the transaction under sections 22 or 33 of the Act or impede the taking of any action by the CMA which may be justified by its decision on such a reference, including any action which might:
    - (i) lead to the integration of the Wayne business with the Dover business;
    - (ii) transfer the ownership or control of the Dover business or the Wayne business or any of their subsidiaries; or
    - (iii) otherwise impair the ability of the Wayne business or the Dover business to compete independently in any of the markets affected by the transaction.
  - (b) The Wayne business has been carried on separately from the Dover business and the Wayne business's separate sales or brand identity has been maintained.
  - (c) The Wayne business and the Dover business have been maintained as a going concern and sufficient resources have been made available for the development of the Wayne business and the Dover business, on the basis of their respective pre-merger business plans.
  - (d) No substantive changes have been made to the organisational structure of, or the management responsibilities within, the Wayne business or the Dover business, except in the ordinary course of business.

- (e) The nature, description, range and quality of goods and/or services supplied in the UK by the Wayne business and the Dover business have been maintained and preserved.
- (f) Except in the ordinary course of business for the separate operation of the two businesses:
  - (i) all of the assets of the Wayne business and the Dover business, including facilities and goodwill, have been maintained and preserved as at the start of the Relevant Period;
  - (ii) none of the assets of the Wayne business or the Dover business have been disposed of; and
  - (iii) no interest in the assets of the Wayne business or the Dover business has been created or disposed of.
- (g) There has been no integration of the information technology of the Wayne or Dover businesses, and the software and hardware platforms of the Wayne business have remained essentially unchanged, except for routine changes and maintenance.
- (h) Subject to integration which had occurred prior to the commencement date, the customer and supplier lists of the two businesses have been operated and updated separately and any negotiations with any existing or potential customers and suppliers in relation to the Wayne business have been carried out by the Wayne business alone and, for the avoidance of doubt, the Dover business has not negotiated on behalf of the Wayne business (and vice versa) or entered into any joint agreements with the Wayne business (and vice versa).
- (i) All existing contracts of the Wayne business and the Dover business have been serviced by the business to which they were awarded, except to the extent novated, assigned or subcontracted prior to the commencement date.
- (j) No changes have been made to key staff of the Wayne business or the Dover business.
- (k) No key staff have been transferred between the Wayne business and the Dover business.
- (l) All reasonable steps have been taken to encourage all key staff to remain with the Wayne business and the Dover business.



(m) Except as permitted by the Order, no business secrets, know-how, commercially-sensitive information, intellectual property or any other information of a confidential or proprietary nature relating to either of the two businesses, has passed, directly or indirectly, from the Wayne business (or any of its employees, directors, agents or affiliates) to the Dover business (or any of its employees, directors, agents or affiliates), or vice versa.

(n) Except as listed in paragraph (o) below, there have been no:

(i) key staff that have left or joined the Wayne business or the Dover business;

(ii) interruptions of the Wayne business or the Dover business (including without limitation procurement, production, logistics, sales and employee relations arrangements) that have prevented it from operating in the ordinary course of business for more than 24 hours;

(iii) substantial customer volumes won or lost or substantial changes to the customer contracts for the Wayne business or the Dover business; or

(iv) substantial changes in the Wayne or Dover business's contractual arrangements or relationships with key suppliers.

(o) *[list of material developments]*

3. Dover and its subsidiaries remain in full compliance with the Order and will, or will procure that Wayne, continue actively to keep the CMA informed of any material developments relating to the Wayne or the Dover business in accordance with paragraph 9 of the Order.

### **Interpretation**

4. Terms defined in the Order have the same meaning in this compliance statement.

FOR AND ON BEHALF OF DOVER CORPORATION

Signature .....

Name .....

Title .....

Date .....