Questionnaire for the Dairy Baseline Survey in Malawi THE SURVEY IS BEING CONDUCTED BY BUNDA COLLEGE OF AGRICULTURE AND SCOTTISH RURAL COLLEGE

INTRODUCTION

Good (morning, afternoon). My name is ______. I am conducting a study concerning dairy production issues in your neighbourhood on behalf of Bunda College. The aim of this study is to understand dairy production systems, marketing and identify problems you encounter in your enterprise. This study will be conducted in all milk-shed areas throughout the country. While the general conclusions of the study may be used to help formulate government policy recommendations for improving dairy production in the country, all the specific information about you, your family and undertakings will be treated confidentially. We hope that you will be willing to help us in this study.

MAWU OYAMBA

Dzina langa ndi______. Tafika mdela lanu lino pakafukufuku amene tikupanga wokhudza ulimi wa ng'ombe za mkaka mmalo mwa sukulu yazaulimi ku Bunda.Cholinga cha kafukufukuyi ndi kufuna kudziwa za mmene ntchito ynu ikuyendera, mmene mumagulitsira mkaka wanu ndinso mavuto amene mumakomana nawo. Kafukufukuyi achitika mmalo momnse momwe amalandilira mkaka mdziko lonse lino. Ngakhale kuti zomwe mutiyankhe zithandiza boma kukonza ndondomeko zothandizira alimi an ng'ombe za mkaka kuno ku Malawi, zomwe mutiuze zokhudza inu, banja lanu ndinso zomwe mumachita pakhomo panu, zidzasungidwa mwachinsisi. Chonde khalani okasuka kutiuza zonse mukudziwa ndi zomwe mumachita zokhuza ulimi wanu.

| Enumerator's Name: | | | | |
|--------------------------------------|--|--|--|--|
| Date of Interview (DD/MM/YY):/ 2012 | | | | |
| Time Started: Time Ended: | | | | |
| Cross-checked by (Enumerator's Name) | | | | |
| Final check by (Supervisor's Name): | | | | |
| Date Checked (DD/MM/YY):/ 2012 | | | | |

MODULES:

- Module 1: Basic Household Information
- Module 2: Dairy Farm Management and Milk Production
- Module 3: Dairy Marketing Chain and Market Access
- Module 4: Access to Animal Health and Livestock Extension Service
- Module 5: Food Security and Climate Change

Module 1: Basic Household Information

| Section 1-A. Background information | | | | | |
|---|--|--|--|--|--|
| 1) Respondent's Name: | | | | | |
| 2) Gender of the respondent: | | | | | |
| 3) Age of the respondent:years old | | | | | |
| 4) Farm address: VillageTraditional autho | rity | | | | |
| District/TownshipMilkshed area | | | | | |
| Extension planning area | | | | | |
| 5) Respondent's position in the household (with respect to the head): | | | | | |
| Husband (1) Wife (2) | Daughter (3) | | | | |
| Son (4) Relative living in a house (5) | | | | | |
| Farm labourer (6) Other (7), please specify | | | | | |
| 6) Respondent's educational background: | | | | | |
| Primary school (1) Secondary school (2) | | | | | |
| Vocational school (3) College / University (4) | | | | | |
| Other (5), please specify | | | | | |
| 7) Number of years spent in schoolyears | | | | | |
| Section 1-B. Household socio-economic background | | | | | |
| | | | | | |
| 8) Size of the household | people | | | | |
| 9) Household composition by age | | | | | |
| MaleFemalePosition in the household (with respect to the he (tick)(tick)(tick) | ad) Age at the time of the survey, years | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |

| 10) Land o | wnership | | | | | | |
|--|--|---|--|--|----------------------|---------------------------|--|
| Land type | На | How acquired 1 Given by parents 2 Given by chief 3 Given by Govt. 4 Rented land 5 Borrowed for free 6 Purchased | If rented, how much rent do you pay, <i>MK</i> (please specify whether it is per month, per year etc) | 1 Custor 2 Freeho 3 Leaseo 4 Public 5 Other, | old 1 | When acquired, year | Can you pass on your land to family members? |
| Agricultural land | | | | | | | |
| Pasture land | | | | | | | |
| Forest land | | | | | | | |
| Fallow land | | | | | | | |
| Dimba | | | | | | | |
| Other types | | | | | | | |
| 11) Owners | wn hous | e (1) | Rented (2 | | | th family or rela | . , |
| | emporar | y shelter (4) | Other (5), | please s | Decity | | |
| 12) Does y | | | | · · · · · · | | | |
| | lectricity | r (ESCOM) r (Solar) | | es (1) es (1) | □ No (0) □ No (0) | | |
| , | ccess to | . , | | es (1) es (1) | □ No (0) | | |
| , | oilet/Lat | | | es (1) | □ No (0) | | |
| , | on shee | | | es (1) | □ No (0) | | |
| f) Bu | urnt bricl | < walls | ΞY | es (1) | No (0) | | |
| g) C | emente | d / Tiled floor | □ Y | es (1) | 🗌 No (0) | | |
| | / your h ements | ousehold own any | y of these (cho | ose as ma | any as apply) | ? | |
| a) H | | • | ПΥ | es (1) | 🗌 No (0) | | |
| | readle p | ump | | es (1) | □ No (0) | | |
| c) A | xe | | Υ | es (1) | 🗌 No (0) | | |
| d) S | ickle | | □ Y | es (1) | 🗌 No (0) | | |
| e) S | lasher | | □ Y | es (1) | 🗌 No (0) | | |
| f) Sp | orayer | | | es (1) | 🗌 No (0) | | |
| •, | | equipment | | es (1) | 🗌 No (0) | | |
| h) Dip tank (either household or communal, please specify) | | | | | | | |
| | | | | es (1) | □ No (0) | | |
| | atering of the second s | can | ∐ Y | es (1) | 🗌 No (0) | | |
| | hinery: | ox plough | | es (1) | 🗌 No (0) | | |
| | ultivator | | | es (1) | □ No (0) | | |
| | ienerato | | | es (1) | □ No (0) | | |
| | lotorised | | | es (1) | □ No (0) | | |
| | | Buildings: | | . / | <u> </u> | | |

¹ For those spraying

| a) Livestock khola b) Chicken house / poultry kraal c) Shed / Storage house d) Granary e) Cattle crush (either household or co Durable goods: a) Chair b) Bed c) Table d) Stove e) Mobile phone f) Refrigerator g) Radio h) TV i) Satellite dish j) Bicycle k) Car l) Motorcycle m) Bank account n) Watch o) Sewing machine 14) If you don't have a khola, where do you ket | Yes | (1) | No (0) |) |
|--|--|--|--|--|
| | | | | |
| \square Parents' khola (2) | | | | |
| Communal khola (3) Other (4), please specify | | | | |
| | | | | |
| 15) Livelihood sources | | 15b. Ran | k | 15c. Average |
| 15a. Income sources of the family | | (max. 5) sources househo income i ascendir as follow most imp to 5 = lea | of your of Id ng order /s: (1 = portant ast | amount per month in the High season ² , Kwacha |

| 15a. Income sources of the family | 15b. Rank (max. 5) of your sources of household income in ascending order as follows: (1 = most important to 5 = least important) | 15c. Average amount per month in the High season ² , Kwacha | 15d. Average amount per month in the Low season ³ , Kwacha |
|--|--|--|--|
| 1. Dairy farming | | | |
| 2. Other livestock / Beef fattening/ rearing livestock | | | |
| 3. Crop (Agriculture) (maize, barley, tobacco) | | | |
| 4. Fisheries | | | |
| 5. Government employment | | | |
| 6. Private sector employment | | | |
| 7. Daily labour | | | |
| 8. Trade / Shopkeeper | | | |
| 9. Social support | | | |
| 10. Forest products | | | |

 ² High season is from June to November
 ³ Low season is from December to May

| 15a. Income sources of the family | 15b. Rank (max. 5) of your sources of household income in ascending order as follows: (1 = most important to 5 = least important) | 15c. Average amount per month in the High season ² , Kwacha | 15d. Average amount per month in the Low season ³ , Kwacha |
|-----------------------------------|--|--|--|
| 11. Other | | | |

16) How much of the following staple food crops did you plant this year? Bags of 50 kg

| Сгор | Unit of measure | Number of units | Weight per unit, kg | Yield, kg/ha |
|---------------|-----------------|-----------------|---------------------|--------------|
| Maize | | | | |
| Fresh Cassava | | | | |
| Cassava dried | | | | |
| Rice | | | | |
| Irish potato | | | | |
| Sweet potato | | | | |
| Millet, kg | | | | |
| Sorghum (kg) | | | | |

17) How much of the following staple food crops did you harvest this year? Bags of 50 kg

| Crop | Unit of measure | Number of units | Weight per unit, kg | Kg harvested |
|---------------|-----------------|-----------------|---------------------|--------------|
| Maize | | | | |
| Fresh Cassava | | | | |
| Cassava dried | | | | |
| Rice | | | | |
| Irish potato | | | | |
| Sweet potato | | | | |
| Millet, kg | | | | |
| Sorghum (kg) | | | | |

| Сгор | Used for own consumption | Sold | Unit of measure | Number of units | Weight per unit, kg |
|---------------|--------------------------|------|-----------------|--------------------|------------------------|
| Maize | | | | | |
| Fresh Cassava | | | | | |
| Cassava dried | | | | | |
| Rice | | | | | |
| Irish potato | | | | | |
| Sweet potato | | | | | |
| Millet, kg | | | | | |
| Sorghum (kg) | | | | | |

Module 2: Dairy Farming

Section 2-A. General

| 19) When did you start dairy farming?years (Enumerator to calculate the number of years) |
|---|
| 20) Did you have prior knowledge of dairy farming? \Box Yes (1) \Box No (2) |
| 21) If yes, from where? |
| 22) How did you start dairy farming? |
| Encouraged by parents/relatives/friends (1) |
| Introduced by Govt./NGO/Donors (2), please specify |
| Self-motivated (3) |
| Inherited (4) |
| Other (5), please specify) |
| 23) Do any members of your family / friends practice dairy farming? (choose as many as apply) |
| Parents (of husband / wife) (1) |
| Brother / sisters (of husband / wife) (2) |
| Friends (of husband / wife) (3) |
| Other (4), please specify |
| None of the above (5) |
| 24) Why did you start dairy farming? (choose up to 2 options) |
| To increase income (1) |
| To increase food security (2) |
| To diversify sources of income (3) |
| Other (4), please specify |
| |

Section 2-B. Dairy farm structure, facilities and management

25) Number of dairy cattle kept on farm

| 25a. Type of animals | 25b. Local breed | 25c. Crossbreed | 25d. Pure breed – <i>Yachizungu</i> |
|---|-------------------|-------------------|--|
| | Number of animals | Number of animals | Number of animals |
| 1.Lactating (milking) cows - <i>Zokamidwa</i> | | | |
| 2. Dry cows (pregnant) - <i>Zosiya kukama</i> | | | |
| 3. Dry cows (not pregnant) – Zozisiyitsa kukama pa zifukwa zina | | | |
| 4. Heifers (more than 1 year old) – <i>Misoti</i> | | | |
| 5. Female calves (less than 1 year old) | | | |
| 6. Male calves (less than 1 year old) | | | |
| 7. Male fattening cattle (>1 year old) – <i>Zothena</i> | | | |
| 8. Bull (more than 2 years old) - <i>Nkhunzi</i> | | | |

26) Number of other livestock kept on farm

| Type of animals | Number of animals | | | |
|--|-------------------|--|--|--|
| 1.Ox | | | | |
| 2. Donkey | | | | |
| 3. Mule / Horse | | | | |
| 4. Goat | | | | |
| 5.Sheep | | | | |
| 6. Pig | | | | |
| 7. Chicken | | | | |
| 8. Turkey | | | | |
| 9. Duck | | | | |
| 10. Guinea fowl | | | | |
| 11.Beehive | | | | |
| 12.Other, please specify | | | | |
| 27) How did you get the (dairy) animals when you first set up your dairy farm? | | | | |

| Purchased myself (3) | Inherited (given by) from relatives (4) |
|----------------------|---|
|----------------------|---|

| (G) plagas aposif | y | | |
|--------------------|---|------|--|
| (0), please specii | V | | |

28) Who owns the (dairy) animals/farm? (multiple choices possible)

Husband (1) Wife (2) Both husband and wife (3) Daughter (4) Son (5)

Relative (6) Farm labourer (7)

Donated (5)

| Other (8), please specify) | ••• |
|----------------------------|-----|
|----------------------------|-----|

29) Who manages the (dairy) animals/farm? (multiple choices possible)

 \Box Husband (1) \Box Wife (2) \Box Both husband and wife (3) Daughter (4) \Box Son (5)

Relative (6) Farm labourer (7)

Other (8), please specify).....

30) Are the animals used for milk, or meat purposes?

| 30a. Animal Breed | 30b. Milk only | 30c. Meat only | 30d.Milk and Meat ⁴ |
|--|-------------------|-------------------|--------------------------------|
| Soa. Anniai Breeu | Number of animals | Number of animals | Number of animals |
| Crossbreed | | | |
| Holstein/Friesian – Black & white in colour | | | |
| Zebu – <i>local</i> | | | |
| Ayrshire /Jersey – Greyish in colour | | | |
| Other, please specify | | | |

⁴ i.e. used for milk, and culled later in life plus bull calves fattened for meat

31) Herd dynamics

| 31a. Type of animals | 31b.To numb | tal b er ti | 31c. umber orn (in ne last 12 onths) | 31d. the | Number d | lead (in nths) | 31e. Cause of death, please specify (in the last 12 months) | 31f. Number of stillbirths | 31g. Number of newborn deaths (in the last 12 months) | 31h. Ci mo | ulling (in the nths) <i>Kuch</i> | e last 12 otsa |
|----------------------------|----------------|------------------------|---|------------------|--|---------------------|---|-------------------------------------|--|---------------|---|---|
| | | | | No | Sex of the animal | Age when died | | | | No | Sex of the animal | Age culled |
| Local breed | | | | | | | | | | | | |
| Cross breed | | | | | | | | | | | | |
| Pure breed | | | | | | | | | | | | |
| | | nption (nths) | ing for h (in the la | ist | 31j. Num animals the last 1 months) | sold (in 2 | 31k. Number of animals (in the last 12 months) | transferred | 311. Numbe animals re gifts (in the months) | ceived as | 31m. Number of animals given as gifts (in the last 12 months) | 31n. Number of (dairy) animals stolen from the farm (in the last 12 months) |
| | No | Sex of the anima | slau | ge ghter d | | | | | | | | |
| Local breed | | | | | | | | | | | | |
| Cross breed | | | | | | | | | | | | |
| Pure breed | | | | | | | | | | | | |

| S2 Co W No. | 32a. Cow Name or ID number (if applicab Ie) | 3. Holstein/Friesian 4.Ayrshire /Jersey | 32c. Sex 1=Male 2=Fem ale | 32d. Date of | 32e. Weig ht when fully grow n, kg | many kg of feed a day | 32 g. Milk- ing statu s (1) In milk (2) Not in Mil k | not in milk, the | 32i.If in milk when did it start giving milk (dd/mm/ yy) | At pe- ak, 30 - 60 day s | 32k. Date of drying (dd/m m/ yy) | 32I. Date of last calvin g (dd/m m/ yy) | 32m. Date of last inseminat ion (dd/mm/ yy) | 32n. How many times did the cow have to be insemina ted before getting pregnant ? | 32o. Duratio n betwee n insemi na- tions (days) | 32p. Pregn ant status (1) Yes (0) No |
|----------------------|--|--|---------------------------------------|-----------------|--|--------------------------------|--|---------------------|--|---|--|--|---|--|---|--|
| 1 | | | | | | | | | | | | | | | | |
| 2 | | | | | | | | | | | | | | | | |
| 3 | | | | | | | | | | | | | | | | |
| 4 | | | | | | | | | | | | | | | | |
| 5 | | | | | | | | | | | | | | | | |
| 6 | | | | | | | | | | | | | | | | |
| 7 | | | | | | | | | | | | | | | | |
| 8 | | | | | | | | | | | | | | | | |
| 9 | | | | | | | | | | | | | | | | |
| 10 | | | | | | | | | | | | | | | | |

32) Characteristics of each cow on your farm:

Section 2-C. Labour use in dairy farming

33) How many workers do you have at the (dairy) farm, i.e. contributing to the dairy enterprise?

| 33a.Type of employment | 33b. Male (No. of persons) | 33c. Female (No. of persons) | 33d.Total |
|---|-------------------------------|---------------------------------|-----------|
| Self-employed or unpaid workers (family member, i.e. husband, wife, son, daughter or relatives) | | | |
| Paid workers / ganyu | | | |
| How much is a worker paid in a month? (Kwacha/ person) | | | |

34) Who regularly performs the following activities on your dairy farm?

| Activity | Person responsible (multiple choices possible) |
|--|--|
| Feeding | |
| Fetching water (for drinking, cleaning, etc) | |
| Milking | |
| Cleaning | |
| Dipping | |
| Marketing | |
| Khola maintenance | |

Codes for the responses: Farm Manager (1) Husband (2) Wife (3) Workers (4) Male children (5) Female children (6)

Section 2-D. Feeding

35) Which type of grazing do you practice (for your dairy animals), and for how many months a year?

Free grazing (in pasture) (1); Months of grazing in this category each year.....months

Free grazing in communal land (dambos) (2); *Months of grazing in this category each year......months*

Semi-zero grazing (3) – Kudyetsa ku dambo kapena m'khola; *Months of grazing in this category each year.....months*

Zero grazing (4) – Kudyetsera m'khola; Months of grazing in this category each year.....months

Other (5), please specify.....

Months of grazing in this category each year.....months

36) Do you practice fertilisation of grazing land?

☐ Yes (1) ☐ No (0)

37) If yes, please specify the amount and type of fertilizer applied (multiple choices possible)

| Type of fertiliser | Amount, <i>kg/ha</i> |
|--------------------|----------------------|
| Synthethic (1) | |
| Manure (2) | |
| Compost (3) | |
| Legumes (4) | |

38) If you use community land (dambos) for grazing, how much of total feed quantity does this provide?% (Enumerator to calculate % if necessary)

39) Have you undertaken any land improvement and conservation measures during the last 2 years?

☐ Yes (1) ☐ No (0)

40) If Yes, please indicate the type of conservation you have undertaken (choose as many as apply)

| Soil or stone bunds (1); | .ha |
|---------------------------|--------|
| Terraces (2); | ha |
| Drainage ditches (3); | ha |
| Fences (4); | ha |
| Planting trees (5); | Number |
| Other (6), please specify | ;ha |

41) Which grass do you grow on the farm?

| Name | Grass yield ⁵ | | | | | | |
|----------------------------|--------------------------|---------------------------|--|--|--|--|--|
| | kg of dry matter per ha | kg of fresh weight per ha | | | | | |
| Ruzi grass (1) | | | | | | | |
| Panicum grass (2) | | | | | | | |
| Guinea grass (3) | | | | | | | |
| Napier grass (4) | | | | | | | |
| Rhodes grass (5) | | | | | | | |
| Centrocema (6) | | | | | | | |
| Thatch grass (7) | | | | | | | |
| Star grass (8) | | | | | | | |
| Plicatulum grass (9) | | | | | | | |
| Other (10), please specify | | | | | | | |

42) Feed / Fodder (roughage) (multiple choice possible)

| 42a.Type of feed | Yes (1) or No (0) | 42b.Source (1) Plant yourself or (2) Natural pasture or (3) Purchase | 42c.Feeding practice (1) Gra- zing (2) Stall- feed (3) Both | 42d. How many times do you feed your cows per day? | 42e.How much do you feed (per cow per day)? <u>Unit Code:</u> | | 42f.If purchase, please indicate average price, Kwacha per unit (please specify unit) | indic purchas see uni | irchase, p ate amou ed per mo t codes be | nt onth, elow |
|--|-------------------------------|---|---|--|--|-----------------------------------|---|-----------------------------|---|---------------------|
| | | | | | Unit and wt (kg) | Quan- tity ~ no of units | Price per unit | High season | Low season | Unit |
| Concentrate feed (1) (e.g. dairy mash) – Zosakhala zaudzu | | | | | | | | | | |
| Grass (grazing) (2) | | | | | | | | | | |
| Grass (cut and carry) (3) | | | | | | | | | | |
| Hay (4) – udzu wofutsa | | | | | | | | | | |
| Maize bran (5) – <i>Madeya</i> | | | | | | | | | | |
| Groundnut haulms (6) – | | | | | | | | | | |

⁵ Enumerator to use either dry matter per ha or fresh weight per ha as specified by the farmer.

| 42a.Type of feed | Yes (1) or No (0) | 42b.Source (1) Plant yourself or (2) Natural pasture or (3) Purchase | 42c.Feeding practice (1) Gra- zing (2) Stall- feed (3) Both | practice How much do) Gra- many you feed zing times (per cow) Stall- do per day)? feed you <u>Unit Code:</u> | | ch do ı feed r cow day)? | 42f.If purchase, please indicate average price, Kwacha per unit (please specify unit) | indic purchas see uni | ate amou ate amou ed per mo t codes be | nt onth, elow |
|---|-------------------------------|---|---|--|---------------------------|-----------------------------------|---|-----------------------------|---|---------------------|
| | | | | | Unit and wt (kg) | Quan- tity ~ no of units | Price per unit | High season | Low season | Unit |
| Masangwi | | | | | (| | | | | |
| Feed supplements (7) | | | | | | | | | | |
| Do you produce Silage (8) – Udzu owoletsa | | | | | | | | | | |
| Forage (9) – Legumes N <i>yemba</i> | | | | | | | | | | |
| Fodder ⁶ (10) – Masamba ochokera m'miteng | | | | | | | | | | |
| Other (11) a) | | | | | | | | | | |
| b) | | | | | | | | | | |
| c) | | | | | | | | | | |

Note: <u>Unit Code:</u> Kilogram = 1; Basket of ____kg = 2; Pale of 20 liters=3; Bag of ____kg=4; please specify.....

43) Do you purchase crop by-products during the year? ☐ Yes (1) ☐ No (0)

44) If you purchase crop by-products, which crop by-products did you purchase for the farm over the last 12 months?

| 44a.Type of crop by- product | 44b.Price per kg | | 44d. Which month is it available? | | | |
|---------------------------------|---------------------|-------------------------|---|---------------------------|------------------|--|
| | | 44c1.Unit of measure | 44c2. Number of units | 44c3. Weight per unit, kg | 44c4.Total kg | |
| Ground nut haulms | | | | | | |
| Maize stalks | | | | | | |
| Soybean haulms | | | | | | |
| Banana stems | | | | | | |
| Rice straws | | | | | | |
| Cassava leaves | | | | | | |
| Other, please specify | | | | | | |

⁶e.g. from agroforestry

| | Note: <u>Unit Code:</u> Kilogram = 1; Basket ofkg = 2; Pale of 2 5, please specify | 0 liters=3; Bag o | of kg=4; Other = |
|-------------|--|--------------------|------------------------------------|
| 45) | Do you have enough fodder for your animals for the whole year? | ☐ Yes (1) | 🗌 No (0) |
| 46) | Do you regularly experience a shortage of feed? | ☐ Yes (1) | 🗌 No (0) |
| 47) | If yes, which season / month do you experience the most severe | shortage | |
| 48) | How do you obtain feed when experiencing a shortage of feed, ple | ease | |
| | explain | | |
| | | | |
| | Do you make conserved feeds (e.g. hay) | | ☐ No(0) ify quantity and units) |
| 51) | Have you experienced differences in feed availability over the pase \Box Yes(1) \Box No(0) | st ten (10) years? | ? |
| 52) | a) Do you have enough water for your animals throughout the dayb) Amount of water consumedlitres (convert | | 🗌 No (0) |
| | c) Total monthly cost of waterKwacha | II DUCKEIS) | |
| 53) | What is the source of water for the animals (choose up to 2)? Indi indicated (multiple responses are possible) | cate the distance | e for each source |
| | On-farm well (1) Distm Piped public water | supply (2) Dist | m |
| | Rain catchment (3) Distm River / stream (4) D | | |
| | Other (5), please specify Dis | stm | |
| <u>Sect</u> | ion 2-E. Milk production and milking practice | | |
| 54) | How many times a day do you milk your cows? Once (1) | 2 times (2) | 3 times (3) |
| 55) | Do you clean hands before milking? Yes (1) | 🗌 No (0) | |
| 56) | Do you clean milking utensils before milking? | 🗌 No (0) | |
| 57) | Average milk per day in the high season kg or litre, from | (nu | mber of milking) cows |
| 58) | Average milk per day in the low seasonkg or litre, from | (nu | mber of milking) cows |
| 59) | Do you mix evening and morning milk before you send it to the M | BG every mornir | ng? |
| | □ Yes (1) □ No (0) | | |
| 60) | Do you plan to increase the amount of milk you produce? | ☐ Yes (1) | 🗌 No (0) |
| 61) | If yes, how do you plan to increase your milk production? (choose | up to 3) | |
| | Increase the number of dairy cows (1) | | |
| | \Box Improve the grade of animals (2) | | |
| | Produce more feed (3) | | |
| | Buy more feed (4) | | |
| | Spend more on controlling animal disease (5) | | |
| | Depends on extension advice (6) | | |
| | Change farm management practices (e.g.feed) (7) | | |
| | Don't know (8) | | |
| | Other (9) (please explain) | | |

- 62) Do you think there are any significant constraints to the (dairy) production of the farm? Yes (1) No (0)
- 63) If answered yes, which are the three main constraints you are facing with your dairy farm (choose 3 and rank from 1 to 3 in the order of importance, with 1 being the most important)?

| Lack of fodder or roughage (1), ranking |
|--|
| Low quality of fodder or roughage (2), ranking |
| Low quality of concentrate feed (3), ranking |
| High cost of concentrate feed (4), ranking |
| Lack of credit to buy new animals (5), ranking |
| Lack of farm labourer/s (6), ranking |
| Low quality of milk (7), ranking |
| Low milk yield (8), ranking |
| Low market price of milk (9), ranking |
| High price of cattle feed (concentrate feed) (10), ranking |
| Infertility (11), ranking |
| Animal disease (12), ranking |
| Good quality semen and genetics (13), ranking |
| Other (14), please specify, |
| a),ranking |
| b),ranking |
| c),ranking |
| d),ranking |
| |

Section 2-F. Manure management

64) How much time <u>a day</u> do the cows spend grazing?

| Type of an animal | Hours per day |
|-------------------|---------------|
| Calves | |
| Gestating cows | |
| Lactating cows | |
| Bulls | |

65) How much time <u>a day</u> do the cows spend housed?

| Type of an animal | Hours per day |
|-------------------|---------------|
| Calves | |

| Gestating cows | | | | | |
|--|--|--|--|--|--|
| Lactating cows | | | | | |
| Bulls | | | | | |
| 66) When not grazing, how is the manure stored? | | | | | |
| 67) When not grazing, how is the manure removed? | | | | | |
| 68) How long is the manure stored before using? | days | | | | |
| 69) Is the stored solid (if any) manure covered by, kept wit | h or mixed with any material? | | | | |
| a) Covered by other material Yes (1) | 🗌 No (0) | | | | |
| b) Kept with other material (but not mixed) | 🗌 No (0) | | | | |
| c) Mixed with other material Yes (1) | □ No (0) | | | | |
| 70) Common manure storage system | | | | | |
| Lagoon (1) Solid storage facility (2) | | | | | |
| Dry lot (heap) (3) Pit storage (4) | Daily spread (5) | | | | |
| Other (6), please specify | | | | | |
| 71) Common manure storage system (multiple choices possible) | | | | | |
| | | | | | |
| Manure Management During Housed Period (adult % females only) | % of Manure Stored in this System (Enumerator to calculate if necessary) | | | | |

| Liquid / slurry (with crust) (1) | |
|-------------------------------------|--|
| Liquid / slurry (without crust) (2) | |
| Lagoon (3) | |
| Solid manure (4) | |
| Drylot (5) | |
| Daily spread (6) | |
| Burned (7) | |
| Anaerobic digestion (8) | |
| Other (9) (please specify) | |

| 72) Do you use manure or cattle slurry? | ☐ Yes (1) | 🗌 No (0) |
|---|-----------|----------|
| | , | |

| 73) If yes, | for what? | (multiple | choices | possible) |
|---------------------------------------|-----------|-----------|---------|-----------|
| , , , , , , , , , , , , , , , , , , , | | (| | p |

□ In pasture (grass) field (1) □ In other crop field (2) □ Fuel (3)

| Biogas (4) Other (5), pleas | e specify | | | | | | |
|--|-----------------------|----------|---------------|--|--|--|--|
| 74) What percentage of manure produced when the cattle are housed is applied on your fields? | | | | | | | |
| 75) What percentage of manure you produce is used as fuel? | | | | | | | |
| 76) Do you sell manure? | Yes (1) | 🗌 No (0) | | | | | |
| 77) If yes, what percentage of manure is | sold? | | | | | | |
| 78) What is the price per unit (e.g., bag, o | x-cart, etc)? Kwacha | /(i | ndicate unit) | | | | |
| 79) If don't use and don't sell manure, wh | at is done with manur | re? | | | | | |
| Please explain | | | | | | | |
| 80) Do you produce biogas on your farm? | ? | | | | | | |
| ☐ Yes (1) ☐ No (0) | | | | | | | |
| No, but intend to (2) | | | | | | | |
| Other (3), please explain | | | | | | | |
| 81) Are any cattle also used for traction or work? Yes (1) No (0) | | | | | | | |
| 82) If yes: how many?heads | | | | | | | |
| 83) If yes: for how many hours a day?hours | | | | | | | |

Module 3: Dairy Marketing Chain and Market Access

Section 3-A. Marketing

| Category | Average lit | res per day |
|--|-------------|-------------|
| | High season | Low season |
| Total production | | |
| Home consumption | | |
| Milk wastage | | |
| Milk given to calves | | |
| Milk sold through the MBG | | |
| Milk sold locally | | |
| Milk sold through the dairy cooperative (other than MBG) | | |
| Other, please specify | | |

85) Selling price in the MBG, per kg or litre.....Kwacha

86) If the selling price in MBG is different in low season, please indicate......Kwacha

| 87) | Selling price locally, per kg, litre or local unit | (if in local units, plea | se indicate |
|-----|--|--------------------------|-------------|
| | the number of litres or kg per unit) | | |

89) What mode of transport do you normally use to get to the MBG?

Go by foot (1)

- Bicycle (2)
- Ox-cart (3)

Γ

Own vehicle (4)

Hired vehicle (5)

Other (6), please specify.....

90) What are the costs incurred during production and marketing of your milk over the last 12 months?

٦

| 1 | Processing costs | |
|----------------|---|------------------------------------|
| 2 | Costs for using extension and veterinary services | |
| 3 | Transport costs | |
| 4 | Storage cost | |
| 5 | Market costs (fees) | |
| 6 | Electricity costs (lighting, storage, processing) | |
| 7 | Other costs, please specify | |
| 9) 9) 9) | 2) If yes, what are the difficulties? Poor quality of milk/sour milk (1) No market (2) Low price (3) Lack of transportation (4) Other (5), please specify | the last month?litres |
| 9 | 6) Does your MBG or dairy cooperative have an incentive system (addit have better quality of milk? | ional payment) paid to farmers who |
| 9 | 7) If yes, how much do they pay for the: Standard (normal) milk Better quality of milk | |
| 9 | 8) What do you do to increase the quality of milk you sell? | |
| <u>Se</u> | ction 3-B. Milk bulking groups and dairy co-operatives | |
| 9 | 9) Are you (or any members of your family) a member of a dairy co-oper | rative (other than MBG)? |
| | ☐ Yes (1) ☐ No (0) | |
| 1 | 00) If no, why (please explain) | |

| 101) | What services of the | MBG or dairy | co-op do y | /ou use (| choose all that a | apply)? |
|------|----------------------|--------------|------------|-----------|-------------------|---------|
|------|----------------------|--------------|------------|-----------|-------------------|---------|

| Services | Yes (1) or No (0) |
|---|-------------------|
| Milk collection | |
| Veterinary services and livestock extension | |
| Feed | |
| Veterinary drugs | |
| Artificial insemination | |
| Other farming inputs | |
| Credit | |
| Other (please specify) | |

Section 3-C. Access to credit/finance

102) Do you have (or have you had in the past 12 months) access to credit to support your dairy farm?

☐ Yes (1) ☐ No (0)

| 103) | If yes, where did you get the credit from? Regional/international NGO (1) Malawi Rural Finance Company (2) Malawi Rural Development Fund (3) Formal lending agencies (4) Credit union (5) Friends/relatives/neighbours (6) Other (7), please specify |
|------|---|
| 104) | If no, would you consider borrowing to invest in your (dairy) farm? |
| |] Yes (1) |
| 105) | If no, why (please explain) |
| 106) | What is the maximum amount you think you could borrow?Kwacha |
| 107) | Do you know what the interest rate is / would be?% |
| 108) | Did you try to access credit in the past but did not obtain it? |
| | ☐ Yes (1) ☐ No (0) |
| 109) | Can you identify any constraints when trying to get credit (choose up to 3)? High interest rate (1) No formal documentation for the land (2) Credit organizations not willing to lend to smallholders (3) Other (4), please specify |

Section 3-D. Theft and security

110) If you have had any dairy animals stolen in the last 12 months, what impact did it have on you as a dairy farmer? (choose up to 3)
No impact (1)

| | Less willing to invest money in dairy farming (2) |
|------|---|
| | Moved / will move to practicing other agricultural activities (3) |
| | Labour constraints (if animals were used for traction) (4) |
| | Increased food insecurity (5) |
| | Other (6), please specify |
| | a) |
| | b) |
| | c) |
| 111) | How do you plan to tackle theft in the future, please explain? |
| | |
| | |

Module 4: Access to Animal Health and Livestock Extension Service

.....

Section 4-A. General

112) Support for the dairy farm over the last 12 months

| | From the Government | From your MBG | From NGOs | From Development agencies | From other organisation, please specify |
|---|------------------------|------------------|-----------|---------------------------------|---|
| Do you receive support for your | | | | | |
| dairy farm, Yes (1) or No (0) | | | | | |
| Are you satisfied with the level of support you | | | | | |
| receive, Yes (1) or No (0) | | | | | |

| 113) | Who provides | dairv exte | nsion serv | vices in vo | ur village/region? |
|------|--------------|------------|------------|-------------|--------------------|
| 110) | | dully chic | 101011 001 | vioco in yo | ur vinuge/region. |

| | Government (1) | 🗌 NGO (2) | Both (3) |
|---------------|--|----------------------------|----------|
| | □ No extension services available (4) | | |
| | Other (5), please specify | | |
| 114) | Is there an extension worker at your loc | al MBG? 🗌 Yes (1) | 🗌 No (0) |
| 115) | If yes, how often did you have contact w | vith them in the last 12 m | onths? |
| | Once (1) | han twice (3) | er (4) |
| | Other (5), please specify | | |
| <u>Sectio</u> | n 4-B. Animal health service | | |
| 116) | Do you vaccinate your animals? 🗌 Yes | (1) 🗌 No (0) | |
| 117) | If yes, against which diseases? | | |
| | East Coast Fever (1) | | |
| | Foot and mouth disease (2) | | |
| | Other (3), please specify | | |
| | a) | | |
| | b) | | |
| | c) | | |
| 118) | Who vaccinates your animals? | | |

| Catt | le ID | Sex | | Cause of deat | ı | How did you | . |
|------|-----------|--------------------|----------------------------|-----------------|---------------------|-------------|---|
| 127) | lf yes, l | ist the details as | per Table below | | | | |
| | 🗌 Yes | (1) 🗌 No | 0) | | | | |
| 126) | During | the last year, ha | s there been any o | death of the ca | attle on your farm? | | |
| | Othe | er (6), please sp | əcify | | | | |
| | | imunity Animal I | lealth Worker (5) | | | | |
| | | ate veterinarian | | , | | | |
| | | - | oort veterinarian (3 |) | | | |
| | | tives/neighbour | s (2) | | | | |
| 125) | - | rself (1) | t to your animals i | n case of sick | ness? | | |
| | | | | | | | |
| | | sure (8) | | | | | |
| | | cellosis (7) | | | | | |
| | | erculosis (6) | | | | | |
| | Anth | nrax (5) | | | | | |
| | Blac | k leg or Black q | uarter (4) | | | | |
| | Hae | morrhagic Septi | caemia (3) | | | | |
| | Foot | t and Mouth Dis | ease (2) | | | | |
| | 🗌 East | t Coast Fever (1 |) | | | | |
| 124) | lf yes, v | what kind of dise | ease was it? | | | | |
| |] Yes (1) |) 🗌 No | 0) | | | | |
| 123) | During | last 12 months, | did you see any di | seased anima | al on your farm? | | |
| 122) | lf yes, ł | now much does | it cost (per annum) |)? | k | wacha | |
| 121) | Do you | de-worm your a | inimals each year? |) | ☐ Yes (1) [| No (0) | |
| 120) | | | | · _ | Kwacl | าล | |
| 119) | | pay for vaccina | - |) 🗌 No | | | |
| | | | lealth Worker (5) ecify | | | | |
| | | ate veterinarian | . , | | | | |
| | | G/extension sup | oort veterinarian (3 |) | | | |
| | 🗌 Rela | atives/neighbour | s (2) | | | | |
| | 🗌 You | rself (1) | | | | | |

| Cattle ID | Sex | per Table below Cause of death | | | How did you dispose? | Value if it were to be sold, Kwacha |
|-----------|-----|--------------------------------|------------------|--------------|--|--|
| | | Disease ~ list | Parasites ~ list | Other ~ list | 1 = burnt ; 2 = buried; 3 = sold; 4 = eaten | |

| 128) | | | | | | | | | |
|--|---|---------------------------------|--------------------|---------------------------|------------|----------|------------|---------|--|
| | | cal MBG (1) ernment district | veterinary offices | s (2) | | | | | |
| | | ernment EPA / D | - | | | | | | |
| | Othe | er (4), please sp | ecify | | | | | | |
| 129) | Are you | u satisfied with v | veterinary service | es you us | se? [|] Yes | (1) [| No (0) | |
| 130) Do you have any suggestions on how to increase the effectiveness of the services you use, please explain? | | | | | | | | | |
| <u>Sectio</u> 131) | | | nd breeding ser | | ☐ Yes (1 |) | □ No (0) |) | |
| 132) | Do you | use artificial ins | semination (AI)? | | 🗌 Yes (1 |) | □ No (0) |) | |
| 133) | Do you | pay for AI serv | ice? | | ☐ Yes (1 |) | □ No (0) |) | |
| 134) | lf yes, l | how much do yo | ou pay for each s | ervice? | | | | Kwacha | |
| 135) | Do you | use a bull for th | ne whole herd? | | 🗌 Yes (1 |) | □ No (0) |) | |
| 136) |) Who is inseminating the cows? | | | | | | | | |
| | Government inseminator (1) Private inseminator (2) | | | | | | | | |
| Farmer AI Technician (3) | | | | | | | | | |
| Other (5), please specify | | | | | | | | | |
| 137) | How m | any times do yo | ou observe your a | animals p | per day to | see if a | a cow is o | n heat? | |
| | 0 | <u>□</u> 1 | 2 | | 3 | | More | than 4 | |
| 138) | How m | nany times did y | ou inseminate ye | our cows | when the | / beca | me in hea | t? | |
| |] 1 time | 2 times | | | | | | | |
| 139) | 9) Average number of services per conception? | | | | | | | | |
| 140) | Are you satisfied with the AI / breeding services you use? Yes (1) No (0) | | | | | | | | |
| 141) Do you have any suggestions on how to increase the effectiveness of the services you use, please explain? | | | | | | | | | |
| Section 4-D. Record keeping and level of knowledge | | | | | | | | | |
| 142) | Do you | practice record | keeping on you | r farm? 2 ⁻ | _ |] Yes | (1) [| No (0) | |

| 143) If yes, select the type of information you record | | | | | |
|--|----------------------------------|--|--|--|--|
| Type of record | Code | | | | |
| Individual cow records (1) | | | | | |
| Breeding/fertility/reproduction records (2) | | | | | |
| Milk production records (3) | | | | | |
| Milk sales records (4) | | | | | |
| Costs (5) | | | | | |
| | | | | | |
| Other (6), please specify | knowledge on doiry forming | | | | |
| 144) From whom did you (the farmer) get most of his | s knowledge on dairy farming | | | | |
| Other dairy farmers (1) | | | | | |
| Government official (2) | | | | | |
| Cooperative extension (3) | | | | | |
| Local/International NGO (4) | | | | | |
| Other (5), please specify | | | | | |
| 145) Please rank your knowledge on dairy feed and | feeding | | | | |
| \Box Very good (1) \Box Good (2) \Box Fair (3) \Box Needs to be improved (4) | | | | | |
| 146) What kind of knowledge/information you would like to receive more via training? (multiple choices possible) | | | | | |
| General farm management (1) | | | | | |
| Eed and feeding (2) | Artificial insemination (7) | | | | |
| Animal disease (3) | Farm accounts/record keeping (8) | | | | |
| Udder management (4) | Quality of milk (9) | | | | |
| Mastitis (5) | Breeding (10) | | | | |
| Marketing (6) | Other (11), please specify | | | | |
| | | | | | |
| Module 5: Food Security and Climate Cha | ange | | | | |
| Section 5-A. Food security | | | | | |
| 147) During the last 7 days how many meals did the | household take per day? | | | | |
| □ 1 (1) | | | | | |
| 2 (2) | | | | | |
| 3 (3) | □ 3 (3) | | | | |
| More than 3 (4) | | | | | |
| | Other (5), please specify | | | | |
| | | | | | |
| $\Box 1 (1)$ | | | | | |
| | | | | | |

142) If you called the type of information you record in Table below

| 1 | (| (1 | 1) |) |
|---|---|----|----|---|
| | | | | |

- 2 (2)
- **3** (3)
- More than 3 (4)

Other (5), please specify.....

149) Describe the food security level in your household

| Г | Food secure throughout the year (1) |
|-------------|--|
| Γ | Secure for most of the year / seasonal food security (2) |
| Г | Food insecure for most of the year (depend on the outside aid) (3) |
| 150) N | Months of food inadequacy ⁷ per year (on average)?months |
| , | Did your household have to undertake any of these strategies in the last 12 months (choose up to 3): |
| , Г | Storing food from the harvest season (1) |
| Г | Reducing the consumption of food/consuming green maize (2) |
| Г | Food aid from relatives (3) |
| | Dependent on food aid from the Government (4) |
| Γ | Dependent on food aid from NGOs (5) |
| Г | Reducing number of meals per day (6) |
| Γ | Cutting of trees and sale for charcoal (7) |
| Γ | Working for other people in exchange for food (8) |
| Γ | Other (9), please specify |
| - 152) l | In the past 7 days, what were the sources of food for the household? |
| Γ | Own produce (1) |
| Γ | Purchase from market (2) |
| Γ | Casual labour paid in food (3) |
| C | Wild food (4) |
| Γ | Gift (5) |
| Γ | Food for work (6) |
| Γ | Free food (7) |
| Γ | Winter/irrigated own food (8) |
| Γ | Barter of household assets (9) |
| Γ | Barter of livestock (10) |
| Γ | Other (11), please specify |
| 153) l | In the past 7 days, what income sources did the household use to provide for the food consumed? |
| Γ | Sale of own staple food crop (1) |
| Γ | Sale of own other food crops (2) |
| Γ | Sale of own cash crops (3) |
| Γ | Sale of own livestock / fish / milk (4) |
| Γ | Sale of firewood (5) |
| Γ | Ganyu (6) |
| Γ | Income from business work (7) |
| Γ | Income from paid job (8) |
| Γ | Remittances (9) |
| [| Sale of household assets (10) |
| [| Other (11), please specify |
| 154) F | |

| Item | Code |
|---|------|
| Cereals, Grains and Cereal Products (1) | |

⁷ i.e. not having enough food to satisfy daily needs

| Roots, Tubers and Plantains (2) | |
|------------------------------------|--|
| Legumes / Vegetables (3) | |
| Nuts and Pulses (4) | |
| Meat, Fish and Animal Products (5) | |
| Milk and Milk Products (6) | |
| Fruit (7) | |
| Fats / Oil (8) | |
| Sugar / Sugar products (9) | |
| Spices / Condiments (10) | |
| Wild foods (11) | |
| Other (12), please specify | |
| | |
| Section 5-B. Climate change | |

| 155) | Have you heard about climate ch | ange? | ☐ Yes (1) | □ N | o (0) |
|------------------|---|---|--------------|----------------------------|----------------|
| 156) | Describe features that, in your op | inion, indicate climate cha | ange | | |
| | | | | | |
| 157) | Do you think climate change is af | fecting Malawi? | | | |
| | ☐ Yes (1) ☐ No (0) | | | | |
| 158) | If yes, in what way (please explai | n)? | | | |
| 159) <i>N</i> | Did you notice any change in the Iwaonapo kusintha kwa nyengo ko | | | | |
| | More frequent droughts (1) | | | | |
| | Flooding (2) | | | | |
| | Erratic rainfall (3) | | | | |
| | Changes in crop yields (4) | | | | |
| | Changes in disease outbreaks | (5) | | | |
| | Did not notice any change (6) | | | | |
| | Other (7), please specify | | | | |
| 160) | Do you think the events identified | in the question above ha | ve had an ii | mpact on you | ur dairy farm? |
| | ☐ Yes (1) ☐ No (0) | | | | |
| 161) | If yes, how (please explain)? | | | | |
| 162) | Do you think these events (identit | ied in the question 159 al | oove) affect | ed any of the | e following? |
| a. | Factor | Effect ~ 1 = Increase; 2 = decline ; 3 = no chan | | If yes, how d you cope? | |

| u. | | 2 = decline ; 3 = no change; 4 = do not know | you cope? | change affect you your household? |
|----|--------------------|---|-----------|---|
| b. | Feed availability | | | |
| | i. Grass | | | |
| | ii. Legumes | | | |
| | iii. Crop residues | | | |
| | iv. Concentrate | | | |
| с. | Cattle diseases | | | |

| d. Milk yield | | | | | | | | |
|---|---|-----------------------------------|----------------------|-----------------------|--|--|--|--|
| e. Milk quality | | | | | | | | |
| f. Herd size | | | | | | | | |
| g. Water availability | | | | | | | | |
| h. Profit from dairy | | | | | | | | |
| 163) As a dairy farmer impacts of climate cl | r, are you aware that your a hange? | ctivities can contribute to c | limate change o | or reduce the | | | | |
| ☐ Yes (1) | □ Yes (1) □ No (0) | | | | | | | |
| 164) Are you involved i | 164) Are you involved in any community forestry work? | | | | | | | |
| ☐ Yes (1) | 🗌 No (0) | | | | | | | |
| 165) How many trees o | do you have on your farm? | | | | | | | |
| a) Local trees (num | ber)Please speci | fy names: | | | | | | |
| , , , , , , , , , , , , , , , , , , , | | | | | | | | |
| a | | | | | | | | |
| b | | | | | | | | |
| | | | | | | | | |
| | ber)Please spec | | | | | | | |
| | | iny fiames | | | | | | |
| a | | | | | | | | |
| | | | | | | | | |
| b | | | | | | | | |
| C | | | | | | | | |
| 166) Are you involved i | in any agro-forestry work? | | | | | | | |
| ☐ Yes (1) | 🗌 No (0) | | | | | | | |
| | em of agro-forestry (and me | ntion species used)? | | | | | | |
| | | | | | | | | |
| Agroforestry system | Species used | Amount of land under t system, ha | | racticing this system | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| 168) If no, why are you | u not involved in any agro-f | orestry activities? | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| Before the enumerator lea with respect to | aves the farmer, he/she mu | st rank the general condition | on and cleanline | ss of the khola | | | | |
| | Condition | Rar | ks range betwee | en 1and 3: | | | | |
| | | | 1=Poor 2=Fair 3=Good | | | | | |
| Condition of the animal (door | Condition of the animal (degree of thinness, fatness) | | _ . un . | | | | | |
| | ventilation, strength of structur | e etc) | | | | | | |
| | | | | | | | | |

25

Condition of the roof (iron sheets, grass thatched with plastic paper,

| leakage, exposure to direct sunshine, etc) | |
|---|--|
| Condition of the floor (whether concrete or mad floor or bedding) | |
| General cleanliness (presence of dung, feed, urine) | |
| | |

THANK YOU VERY MUCH FOR YOUR TIME AND ANSWERS