

Farmer Organisations for Market Access¹



DATABASE OF FARMER ORGANIZATION SUPPORT AND TRAINING MATERIALS RELEVANT TO MALAWI

Prepared
by

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About the Database

This is a database of farmer organization (FO) support and training materials relevant to Malawi. The production of this database is part of a larger project being undertaken by the Agricultural Policy Research Unit of Bunda College of Agriculture, a constituent college of the University of Malawi, called Farmer Organizations for Market Access: Lessons from Success Research Project in collaboration with The Imperial College of Science, Technology and Medicine of London. This database has been developed in response to a recommendation of a consultative workshop held in June 2003 to present and discuss the findings of the study on current and historical experiences with Farmer Organizations (FOs) in Malawi and internationally which identified the lack of knowledge of supporting organizations, access to training by FOs and other resources for improving support to FOs as one of the critical problems that FOs faced.

The database contains names and contact details of a total of 34 farmer and partner organizations and the training materials and other resources they have. Information provided was collected through visits to the organizations, e-mail correspondence and through visits to websites, for those organizations that have websites. Out of the 35 organizations in this database, 3 are based in rural areas, 4 in urban centres with neither presence nor programmes/projects in rural areas, 15 have offices in rural areas although headquartered in urban areas and 28 have their headquarters in urban centres but have activities in rural areas. A Table summarising the areas in which each organization is working is first presented while full details of programmes and relevant materials are presented under each thematic area of operation.

This database is obviously not exhaustive and must be taken as a living document that will need constant revision to take into account those institutions that do not appear in current database for one reason or another, those that may have folded up and new ones emerging on the scene. There is one obvious conclusion that can be made from this database and that is that very few organizations have training materials, meaning therefore, that there is a case for supporting the development of such materials or collection of the same from wherever they can be found as long as they have relevance to Malawi.

Summary Sheet Depicting Areas of Operation of Each Organization

ORGANIZATION	AREA OF ACTIVITY/OPERATION						
	FOOD SECURITY	ENTERPRISE DEVELOPMENT	POLICY DIALOGUE AND ADVOCACY	FINANCIAL SERVICES	MARKETING	TRAINING	FARMER ORGANIZATION DEVELOPMENT
AFRICARE	X						
AISAM					X		
APATU						X	
APRU			X				
ARET		X					
ASSMAG					X		
CARE INTERNATIONAL	X			X			
CARD	X						
CFNA					x		
CISANET			X				
CUMO				X			
C-PAR MALAWI	X						
DEMAT		X		X			X
EDETA		X				X	
ELDP	X						
FUTURE VISION	X						
IDEEA	X						
IFDC					X		
INDEFUND		X		X			
LAND O' LAKES		X					
LADD	X						
MALEZA							X
MEDI		X				X	
MIRTDC		X					
MRFC				X			
MUSCCO				X			X

NABW		X					
NASFAM			X	X	X	X	X
OXFAM MALAWI	X					X	
PLAN MALAWI	X						
SAVE THE CHILDREN-US	X						
SMALLHOLDER FLOOD PLAINS DEV. PROG	X						
WORLD VISION MALAWI	X						
TOTAL ORGANIZATIONS	13	8	3	8	5	6	4

Food Security Organizations

1. AFRICARE-MALAWI

Contac Details

Postal Address: P.O. Box 2346, Lilongwe

Telephone: 01 755 155

Fax: 01 752 273

E-mail: africaremalawi@africaremw.org

Physical address: Petroda House, next to Central Hospital Round About

Clientele: Rural poor

Where organization operating: Nkhatabay, Ntcheu, Mzimba, Likoma Island

Types of activities undertaken:

- Distribution of food relief to households with shortage of food;
- improvement of food security and social welfare of rural people

Knowledge facilities: None

Available training materials and resources: None

Accessibility of resources to other organizations and conditions thereof:

Information relating to operations of AFRICARE can only be obtained from the Country Representative on request

Future plans: To have own library for the documentation of its information, where the public can have access to it but only on request.

2. CARE International in Malawi

Contac Details

Postal Address: P/B A 89, Capital City, Lilongwe

Telephone: 01 774 737, 01 774 738

Fax: 01 772 174

E-mail: info@caremalawi.org

Physical address: ARWA House, 2nd and 4th Floor, Plot 13/14, African Unity Avenue, City Centre, Lilongwe

Website: www.caremalawi.malawi.net, www.caremalawi.org

Clientele:

Where organization operating: Central Region of Malawi

Types of activities undertaken:

- Central Region Livelihood Security Programme

- Supporting and mitigating the Impact of HIV/AIDS for Livelihood Enhancement Programme
- Village Savings Project
- Strengthening Primary School management Project
- Civil Society Basic Education Support Project
- Civil Society Basic Education and HIV/AIDS Support Project
- Local Initiatives for Health
- Hope for African Children Initiative
- Improving Livelihoods Through Public Works Programmes
- Partnership and Capacity Building in Education
- Sustaining Productive Livelihoods Through Inputs for Assets
- Sexual and Reproductive Health Innovation
- Consortium for Southern Africa Food Emergency
- Reducing transmission of HIV/AIDS and Improving the quality of life of people infected with or affected by HIV/AIDS in Malawi

Knowledge facilities: Website

Available training materials and resources: None, except advisory materials in the form of brochures, newsletter and posters

Accessibility of resources to other organizations and conditions thereof: Free of charge

3. Churches Action for Relief and Development (CARD)

Contac Details

Physical Location: Partridge Avenue, Limbe, Opposite Lime Leaf Tobacco

Postal Address: P.O. Box 2733, Blantyre

Telephone: 01 640 793

Fax: 01 640 700

E-mail address: card@malawi.net

Website: None

Clientele: Resource poor farmers

Where organization operating: Nsanje, Thyolo and Mchinji

Types of activities undertaken:

- Promotion of seed multiplication
- Promotion of drought tolerant crops such as cassava
- Promotion of small stock production (guinea fowls, chickens, goats etc)
- Promotion of manure production

- Training in nutrition (Food utilization and preservation)
- Training in small scale irrigation
- Training for transformation
- Health and sanitation
- Removing children from active employment
- Land husbandry programmes focusing on soil conservation, agro forestry, afforestation and organic pest control
- Emergency relief

Knowledge facilities: None

Available training materials and resources: None as all training is outsourced

Accessibility of resources to other organizations and conditions thereof: N/A

4. CPAR-MALAWI

Contac Details

Postal Address: P.O. Box 30998, Lilongwe 3, Malawi
 Telephone: 01 757 811, 01759 001, 01 759 009
 Fax: 01 757 817
 E-mail: cpar@malawi.net
 Physical address: Second turn left after the Golf Club on Likuni Road before Area 3 Round About
 Website: www.cpar.ca
 Clientele: Vulnerable, low income people

Where organization operating: Country-wide

Types of activities undertaken:

- Introduction of agroforestry principles to smallholder farming systems
- Promoting seed multiplication
- Assisting in the development and management of tree plantations
- Promotion of dry season gardening
- Promotion of drought resistant crops
- Developing community nurseries and fish ponds
- Training community workers and birth attendants in basic HIV/AIDS education
- Improving care and support for orphans
- Improving income of child headed and female headed households
- Building wells and protected springs
- Building pit latrines and hand washing facilities

- Educating community members in good sanitation and hygiene
- Rehabilitating health facilities and providing medical supplies and equipment
- Providing insecticide treated bed nets to prevent malaria

Knowledge facilities: Website

- Available training materials and resources: Brochures, booklets and newsletters with information regarding their programmes
- Accessibility of resources to other organizations and conditions thereof: Information can be obtained by visiting the website

Future plans: Continue supporting vulnerable, low-income people in their efforts to achieve good health and sustainable change but only on request.

5. Evangelical Lutheran Development Project (ELDP)

Contac Details

Postal Address: P/B 25, Lilongwe

Telephone: 01 727 088, 01 727 288

E-mail: emeena@eldpmw.org

Physical address: Adjacent to St. Johns Secondary School along Lilongwe-Blantyre M1 Road

Website: None

Clientele:

- Economically disadvantaged households living on less than 1 ha of land (with special regard to female/child headed households, orphans, the aged and disabled)
- Households affected by emergencies/disasters
- Families affected/infected by HIV/AIDS

Where organization operating: Chikwawa, Phalombe, Dedza, Dowa, Nkhatabay and Karonga

Types of activities undertaken:

- Enhancing food sufficiency through crop diversification and promotion of non traditional food crops
- Promotion of food sufficiency through improved livestock production
- Increasing integrated agricultural production of fish, crops, livestock and trees
- Supporting households with relevant food storage, processing and utilization technologies
- Promoting community based natural resource management through afforestation
- Increasing conservation of indigenous forests by efficient utilization of fuel wood
- Increasing soil and water conservation practices
- Creation of awareness and reduce the effects of HIV/AIDS
- Encouraging VCT
- Promote the protection of people living with HIV/AIDS

Knowledge facilities: None

Available training materials and resources: None

Accessibility of resources to other organizations and conditions thereof: N/A

6. Future Vision Ministries

Contac Details

Postal Address: Matunkha Centre for Integrated Orphan Care, P/B 62, Rumphi

Telephone: 01 372 216

Fax: 01 372 216

E-mail: nanninga@sdp.org.mw

Physical address: 2.5 km on the road to Bolero

Website: None

Clientele: 13 Community Based Organizations in Mzimba and Rumphi, 78 Villages

Where organization operating: Rumphi and Mzimba

Types of activities undertaken:

- Food security, including farmer training in small-scale irrigation
- HIV/AIDS awareness
- Orphan care
- Youth activities
- Provision of farm inputs such as fertilizer

Knowledge facilities: None

Available training materials and resources: None

Accessibility of resources to other organizations and conditions thereof: N/A

7. Lilongwe Agricultural Development Division (LADD)

Contac Details

Postal Address: P.O. Box 259, Lilongwe

Telephone: 01 756 453, 09 246 440

Fax: 01 754 577

E-mail: pmladd@malawi.net

Physical address: Lilongwe ADD, Old Town, past ESCOM Offices

Website: None

Clientele: Smallholder farmers

Where organization operating: Lilongwe, Dedza and Ntcheu districts

Types of activities undertaken:

- Development of animal production
- Development of food and cash crop production
- Provision of services on proper utilization of natural resources and how to conserve them
- Dissemination of agricultural technologies to farmers and providing research and other technology developers with farmer feedback.

Knowledge facilities: No library.

Available training materials and resources: Mostly advisory leaflets and booklets in the areas of

- Human and child nutrition
- Diet diversification
- Crop and animal husbandry

Accessibility of resources to other organizations and conditions thereof: All documentation is accessible to other organizations at no cost.

Future plans: To promote diversification and develop strategies for irrigation and other cash crops such as cotton and cassava

8. Oxfam Malawi

Contac Details

Physical Location: Plot No. 147. Laws Road, Blantyre

Postal Address: P/Bag 213

Telephone: 01 622 558, 01 636 907

Fax: 01 620 024

E-mail address: Oxfam-malawi@malawi.net

Website: [www.oxfam.org.uk/what we do/where we work/malawi/programme.htm](http://www.oxfam.org.uk/what_we_do/where_we_work/malawi/programme.htm)

Clientele: Resource poor farmers

Where organization operating: Thyolo, Mulanje, Phalombe

Types of activities undertaken:

- Promotion of soil erosion and land degradation control through planting of vetiver grass
- Promotion of seed banks
- Promotion of drought tolerant crops such as cassava
- Goat loan scheme
- Provision of business training and small loans
- Training for leadership
- Training in small scale irrigation

Knowledge facilities: None

Available training materials and resources: None
Accessibility of resources to other organizations and conditions thereof: N/A

9 PLAN Malawi

Contac Details

Postal Address: P.O. Box 2053, Lilongwe

Telephone: 01 770 699

Fax:

E-mail: Malawi.co@plan-international.org

Physical address: Casa de Chez, City Centre Lilongwe

Website: www.plan-international.org

Clientele: Children and their families

Where organization operating: Mzimba, Lilongwe, Kasungu

Types of activities undertaken: (Relevant to the database only)

- Food security, nutrition and natural resources management
 - Promotion of legume production –groundnuts, beans, pigeon peas and soya beans
 - Promotion of drought tolerant crops e.g. cassava
 - Vegetable production
 - Afforestation and fruit production
 - Promotion of soil/water conservation technologies

Knowledge facilities: None but being set up to house institutional reports, which are only for in-house consumption

Available training materials and resources: None

Accessibility of resources to other organizations and conditions thereof: N/A

10 Save the Children Federation US

Contac Details

Postal Address: P.O. Box 30374, Lilongwe 3

Telephone: 01 753 888, 01 753 919

Fax: 01 756 257

E-mail: scusprojects@sdp.org.mw

Physical address:

Website: None

Clientele: Disadvantaged populations

Where organization operating: 18 districts, namely Mzimba, Nkhonkhotakota, Kasungu, Salima, Lilongwe, Dedza, Mangochi, Ntcheu, Machinga, Balaka, Neno, Mwanza, Blantyre, Chiradzulu, Phalombe, Mulanje, Thyolo and Chikwawa.

Types of activities undertaken:

- Basic education – pre and inservice training of primary teachers, establishment of village-based schools and promotion of the use of continuous assessment to enhance pupil performance.
- Health – newborn health care, school based pupil treatment, adolescent reproductive health, bilharzias control etc
- Humanitarian response and food security – supplementary feeding and food for work
- HIV/AIDS impact mitigation –behavioral change, care for the sick, care for orphans and vulnerable children and VCT

Knowledge facilities: None

Available training materials and resources: None

Accessibility of resources to other organizations and conditions thereof: N/A

11. Smallholder Floodplains Development Programme

Contac Details

Physical Location:

Postal Address: Private Bag A126, Lilongwe

Telephone and Fax Numbers: Tel: 01-759753; Fax:01-754706

E-mail address: sfpdpme@malawi.net; PIU-SFPDP@malawi.net

Website: None

Clientele: Over 8,000 Smallholder floodplains farm families in 13 self-help, Government, and new model Irrigation schemes

Where organization operating: In and around Domasi, Zumulu, Khwisa, Likoa, Lifuliza, Kaombe, Bua, Kasitu, Chonanga, Hara, Wovwe, Miyombo, and Lufira irrigation schemes, as well as staff of four districts in Karonga, Nkhonkhotakota, Balaka and Machinga.

Types of activities undertaken:

- Formation of Water User Associations (WUAs) through a series of participatory development of WUA institutional modules,
- Training, Field coaching of various subjects trained,
- Civil works
- Community support services especially domestic rural water supply, bilharzias control, disease surveillances and operation of mini out-patient drug boxes,
- Access to credit through experimental revolving funds, Gender/HIV-AIDS mainstreaming.

Knowledge facilities: Small documentation Centre located in the M&E Office comprising of IFAD documents, Programmed Documents, Progress Reports, Technical Assistance reports, Supervision Reports, Financial; Reports, Consultancy Reports, Back to the Office Reports, Manuals, and Minutes of various meetings.

Available training materials and resources:

- WUA Development Training Modules

Accessibility of resources to other organizations and conditions thereof: Not open. Available after prior arrangements through the National Programme Coordinator and/or the M&E Specialist.

Future plans: Programmed closing in about 1 to 2 years' time, so main plans are demonstrate extent of delivery and impact.

12. World Vision Malawi

Contac Details

Physical Location:

Postal Address:

Telephone:

Fax:

E-mail address:

Website: www.worldvison.org

Clientele: Resource poor farmers

Where organization operating: Central and Southern Region

Types of activities undertaken:

- Promotion of seed multiplication
- Promotion of drought tolerant crops such as cassava
- Promotion of small stock production (guinea fowls, chickens, goats etc)
- Promotion of manure production
- Training in nutrition (Food utilization and preservation)
- Training in small scale irrigation
- Training for transformation
- Health and sanitation
- Protecting long-term condition of land by planting seedlings and teaching farmers about proper agricultural practices
- Emergency relief
- Supporting development of small businesses through training and loans

Knowledge facilities: None

Available training materials and resources: None

Accessibility of resources to other organizations and conditions thereof: N/A

Enterprise Development Organizations

1. Agricultural Research and Extension Trust (ARET)

Contac Details

Postal Address: P/B 9, Lilongwe

Telephone: 01 761 148, 01 761 157

Fax: 01 761 615

E-mail: director@aret.org.mw

Physical address: Along Lilongwe/Mchinji Road, next to Malawi Revenue Authority offices

Website: none, but in the process of developing one

Clientele: Tobacco farmers

Where organization operating: Country wide, with field offices in Lilongwe, Kasungu, Mponela, Salima, Nkhotakota, Mzuzu, Blantyre, Mchinji and Liwonde

Types of activities undertaken:

- Demand driven research to generate appropriate technologies
- Extension
- Formal farmer training (long-term and short-term training courses at Mwimba Farm Institute)
- Technical and advisory services
- Stakeholder linkages

Knowledge facilities: Library both at Headquarters and Mwimba Farm Institute

Available training materials and resources: In the form of brochures, newsletter, posters and booklets providing news and tips on innovative approaches to tobacco production

Accessibility of resources to other organizations and conditions thereof: Apart from booklets which are sold, the rest of the materials are accessible free of charge.

2. Development of Malawian Enterprises Trust (DEMAT)

Contac Details

Physical Location: 1. Headquarters: Global House, Opposite Power FM 101 radio Station next to Celtel Malawi in Limbe

Postal Address: P.O. Box 1540, Blantyre

Telephone: 01 642 982

Fax:

E-mail address: demat@malawi.net

Website: None

2. Regional Office (N): P.O. Box 239, Mzuzu

Telephone: 01334225/01332423

3. Regional Office (C): Area 9/20 near CIVO Stadium, P.O. Box 555, Lilongwe

Telephone: 01756376

4. Regional Office (S): As for Headquarters

Clientele: Malawian Micro, Small and Medium Enterprises, Government Institutions, NGOs promoting MSMEs

Where organization operating: Countrywide

Types of activities undertaken:

- Training in entrepreneurship and business management
- Business advisory services
- Technical skills transfer
- Microfinance
- Promotion of production of value added products

Knowledge facilities: None, but has plans to establish a training centre, which will also act as a resource centre

Available training materials and resources:

- Wine making from bananas and other locally available materials
- Fruit juice production
- Fruit and vegetable drying (Solar drying)
- Bakery
- Poultry management
- Poultry feed mixing
- Screen printing
- Tie/Dye and Batik
- Tailoring
- New business development
- Project preparation and appraisal
- Business plan write up
- Group formation and group dynamics
- Cooperative and association development
- Leadership
- Training of trainers
- Training for transformation

Accessibility of resources to other organizations and conditions thereof: Available upon approval of the General Manager

3. Enterprise Development and Training Agency (EDETA)

Contac Details

Postal Address: P.O. Box 2683, Blantyre
Telephone: 01 675 882, 01 673 360, 01676 380
Fax: 01 675 882
E-mail: edeta@sdpn.org.mw, emlaka@sdpn.org.mw
Physical address: Chichiri Trade Fair Grounds, Stand No. 55
Website: None

Clientele: Malawian entrepreneurs

Where organization operating: Mwanza, Balaka, Salima and Bangula (Nsanje)

Types of activities undertaken:

- Business management training
- Technical skills training
- Market linkages

Knowledge facilities: None

Available training materials and resources:

- Beekeeping training manual
- Mushroom farming manual
- Agro-processing training manual
- General manual on agriculture including crop and animal management, manure making, agro-forestry, land husbandry, crop storage, grain store technology etc.

Accessibility of resources to other organizations and conditions thereof: Manuals only given to trainees. EDETA provides training using these manuals as income generating strategy. EDETA charges MK60,000 per training for 5-10 participants

4. Investment and Development Fund (INDEFUND)

Contac Details

Postal Address: P.O. Box 2339, Blantyre
Telephone: 01 620 244, 01 620 353
Fax: 01 620 680
E-mail: indefundbt@malawi.net
Physical address: Fifth Floor, Chayamba Building, Victoria Avenue
Website: None

Where organization operating: Country-wide

Types of activities undertaken:

- Finance
- Advisory services and monitoring

Knowledge facilities: None

Available training materials and resources: None

Accessibility of resources to other organizations and conditions thereof: N/A.

5. Land O Lakes Inc, Malawi Dairy Business Development Programme

Contac Details

Physical Location: Pagat House, Off Chilambula Road, Lilongwe

Postal Address: P/B A148, Lilongwe

Telephone: 01 757 372

Fax: 01 757 373

E-mail address: lolmalawi@sdp.org.mw

Website: In final stages of development.

Clientele: Dairy farmers, dairy processors, consumers of dairy products, service suppliers, input suppliers

Where organization operating: Central, Northern and Southern Milk Sheds

Types of activities undertaken:

- Development of efficient milk producer organizations
- Development of efficient dairy processing and marketing
- Expansion of effective industry support services including policy dialogue with government and development of stakeholder associations
- Heifer loan scheme

Knowledge facilities: Website being developed

Available training materials and resources:

- Dairy Business Development manuals in the areas of
- Organizational development
- Marketing
- Processing

Accessibility of resources to other organizations and conditions thereof: Unlimited access to training and learning resources. Sharing of same highly encouraged.

6. Malawi Entrepreneurship Development Institute (MEDI)

Contac Details

Physical Location: Mponela, 60 km from Lilongwe on the Lilongwe –Kasungu Road

Postal Address: Private Bag 2, Mponela

Telephone: 01 286 244

Fax: 01-286 412

E-mail address: None

Website: None

Clientele: Micro, Small and Medium Entrepreneurs

Where organization operating: Based at Mponela but country-wide coverage.

Types of activities undertaken:

- Entrepreneurship and business management training
- Business consulting
- Training in technical skills

Knowledge facilities: None

Available training materials and resources: Start a business, Build a business

Accessibility of resources to other organizations and conditions thereof: To be verified

7. Malawi Industrial Research and Technology Development (MIRTDC)

Contac Details

Physical Location: Lalji Kurji Building, Glyn Jones-Haile Selase Road Junction, Blantyre

Postal Address: P.O.. Box 357, Blantyre

Telephone: 01 623 805, 01 623 912

Fax: 01 634 446

E-mail address: mirtdc@sdp.org.mw, mirtdc@malawi.net

Website: None

Clientele: Micro, small and medium enterprises

Where organization operating: Countrywide

Types of activities undertaken: To be supplied

Knowledge facilities: Library

Available training materials and resources:

- Soya milk processing
- Poultry feed manufacturing

- Cassava processing
- Bakery
- Oil processing

Accessibility of resources to other organizations and conditions thereof: Not accessible unless with express authorization of the Director General

8. National Association of Business Women (NABW)

Contac Details

Postal Address: P/B 56, Blantyre
 Telephone: 01 677 812
 Fax: 01 674 805
 E-mail: nabw-bt@sdpn.otg.mw
 Physical address: Chichiri Trade Fair Grounds
 Website: None

Clientele: Business Women who are members of NABW

Where organization operating: Blantyre, Chiradzulu, Mwanza, Zomba, Mchinji, Lilongwe, Dowa, Ntchisi, Kasungu, Dedza, Nkhatabay and Karonga

Types of activities undertaken:

- Business and technical training
- Networking for members through workshops, seminars and meetings
- Provision of credit
- Dissemination of information

Knowledge facilities: None

Available training materials and resources: None as training is outsourced to institutions such as DEMAT, VICS, MIRTDC, Ministry of Agriculture, Irrigation and Food Security

Accessibility of resources to other organizations and conditions thereof: Other organizations can use their staff to provide training as long as they meet the costs of the staff's participation such as allowances and transport.

Future plans: Produce a strategic plan, which will chart out the future focus of NABW.

Policy Dialogue and Advocacy

1. Agricultural Policy Research Unit (APRU)

Contac Details

Postal Address: P.O. Box 219, Lilongwe

Telephone: 01 277 433

Fax: 01 277 272

E-mail: skhaila@malawi.net

Physical address: Bunda College of Agriculture

Website: None (used to have one)

Clientele: Bunda College, Government, Private Sector and Academic Institutions

Where organization operating: Country-wide

Types of activities undertaken:

- Policy research
- Policy analysis and formulation
- Training

Knowledge facilities: Library containing mainly research reports

Available training materials and resources: None

Accessibility of resources to other organizations and conditions thereof: Freely accessible

2. Civil Society Agriculture Network (CISANET)

Contac Details

Postal Address: P.O. Box 203, Lilongwe

Telephone: 01 775 540/08 872 926

E-mail: cisanet@globemw.net

Physical address: Nurses and Midwives Council Building, Lilongwe

Website: None

Clientele: Member organizations

Where organization operating: CISANET works in partnership with its members who work directly with the rural poor masses in the country.

Types of activities undertaken:

- Information sharing, website development
- Monitoring and conducting research on how policies are implemented and achievement of policy targets and disseminating results

Knowledge facilities: Currently developing a website

Available training materials and resources: None

Accessibility of resources to other organizations and conditions thereof: Research reports are accessible by partner organizations and students on demand free of charge.

Future plans: To develop a strong network of partners in the agricultural sector through advocacy over all issues impinging on rural development in the country.

3. National Smallholder Farmers Association (NASFAM)

Contac Details

Postal Address: P/B 9, Lilongwe

Telephone: 01 772 866

Fax: 01 770 858

E-mail: nasfam@nasfam.org

Physical address: 1st Floor, ST Martin's House, Off Independence Drive, City Centre, Lilongwe

Website: www.nasfam.org

Where organization operating: Karonga, Rumphu, Mchinji, Lilongwe, Ntcheu, Zomba, Mulanje, Mangochi, Balaka, Kasungu.

Types of activities undertaken:

- Promotion of smallholder farmers' production of non-tobacco high value cash crops
- Promotion of financially viable, transparent and democratically governed smallholder farmers associations for collective action on production, input provision and produce marketing
- Developing agri-business skills of smallholder farmers
- Technical services in the areas of institutional development, business development, crop production/extension and audit and financial systems.
- Corporate sponsorship
- Marketing services through NASFAM Commodity Marketing Exchange (NASCOMEX)
- Information services, policy advocacy, outreach, HIV/AIDS and Gender through NASFAM Centre for Development Support (NASCENT)
- Training through the NASFAM Training and Development Institute (NTDI)
- Links to crop and input financing (Cash/credit)
- Supply/market demand assessment of high-value crops

Knowledge facilities: NASFAM Training and Development Institute (NTDI)

Available training materials and resources: Training is provided in the following areas:

- Gender and HIV/AIDS
- Agricultural extension
- Organizational development
- Development administration
- Human Resource Management
- Industrial psychology
- Project management
- Change management
- Leadership development
- Strategic planning
- Board Governance
- Agri-business management
- Business planning
- Team development
- Association/Cooperative formation
- Development facilitation

Accessibility of resources to other organizations and conditions thereof:
NASFAM charges fees for training based on the particular course being offered.

Financial Services and Systems

1. Concern Universal Microfinance Operations (CUMO)

Contac Details

Physical Location: Dedza Boma

Postal Address:

Telephone:

Fax:

E-mail address:

Website:

Clientele: Resource poor farmers

Where organization operating: Dedza District

Types of activities undertaken:

- Provision of two types of loans, namely; *Masika* loans and *Kudyerakulimba* loans

Knowledge facilities: None

Available training materials and resources: None

Accessibility of resources to other organizations and conditions thereof: N/A

2. Investment and Development Fund (INDEFUND)

Contac Details

Postal Address: P.O. Box 2339, Blantyre

Telephone: 01 620 244, 01 620 353

Fax: 01 620 680

E-mail: indefundbt@malawi.net

Physical address: Fifth Floor, Chayamba Building, Victoria Avenue

Website: None

Where organization operating: Countrywide

Types of activities undertaken:

- Finance

- Advisory services and monitoring

Knowledge facilities: None

Available training materials and resources: None

Accessibility of resources to other organizations and conditions thereof: N/A.

3. Development of Malawian Enterprises Trust (DEMAT)

Contac Details

Physical Location: 1. Headquarters: Global House, Opposite Power FM 101 radio Station next to Celtel Malawi in Limbe

Postal Address: P.O. Box 1540, Blantyre

Telephone: 01 642 982

Fax:

E-mail address: demat@malawi.net

Website: None

2. Regional Office (N): P.O. Box 239, Mzuzu

Telephone: 01334225/01332423

3. Regional Office (C): Area 9/20 near CIVO Stadium, P.O. Box 555, Lilongwe

Telephone: 01756376

4. Regional Office (S): As for Headquarters

Clientele: Malawian Micro, Small and Medium Enterprises, Government Institutions, NGOs promoting MSMEs

Where organization operating: Countrywide

Types of activities undertaken:

- Training in entrepreneurship and business management
- Business advisory services
- Technical skills transfer
- Microfinance
- Promotion of production of value added products

Knowledge facilities: None, but has plans to establish a training centre, which will also act as a resource centre

Available training materials and resources: None

Accessibility of resources to other organizations and conditions thereof: Available upon approval of the General Manager

4. CARE International in Malawi

Contact Details

Postal Address: P/B A 89, Capital City, Lilongwe
Telephone: 01 774 737, 01 774 738
Fax: 01 772 174
E-mail: info@caremalawi.org
Physical address: ARWA` House, 2nd and 4th Floor, Plot 13/14, African Unity Avenue, City Centre, Lilongwe
Website: www.caremalawi.malawi.net, www.caremalawi.org

Clientele:

Where organization operating: Central Region of Malawi

Types of activities undertaken:

- Central Region Livelihood Security Programme
- Supporting and mitigating the Impact of HIV/AIDS for Livelihood Enhancement Programme
- Village Savings Project
- Strengthening Primary School management Project
- Civil Society Basic Education Support Project
- Civil Society Basic Education and HIV/AIDS Support Project
- Local Initiatives for Health
- Hope for African Children Initiative
- Improving Livelihoods Through Public Works Programmes
- Partnership and Capacity Building in Education
- Sustaining Productive Livelihoods Through Inputs for Assets
- Sexual and Reproductive Health Innovation
- Consortium for Southern Africa Food Emergency
- Reducing transmission of HIV/AIDS and Improving the quality of life of people infected with or affected by HIV/AIDS in Malawi

Knowledge facilities: Website

Available training materials and resources: None, except advisory materials in the form of brochures, newsletter and posters

Accessibility of resources to other organizations and conditions thereof: Free of charge

5. Malawi Rural Finance Company Limited (MRFC)**Contact Details**

Postal Address: P/B 39, Lilongwe
Telephone: 01 753 133
Fax: 01 753 801
E-mail: mfchqs@sdp.org.mw

Physical address:

Website: None

Clientele: Farmers and owners of micro, small and medium enterprises

Where organization operating: Countrywide with 199 offices

Types of activities undertaken:

- Lending
- Taking savings in rural areas through mobile banking
- Organizing borrowers into groups so that they can access loans

Knowledge facilities: None but have brochures on their services and how these can be accessed

Available training materials and resources: None

Accessibility of resources to other organizations and conditions thereof:

6. Malawi Union of Savings and Credit Cooperatives (MUSCCO)

Contac Details

Postal Address: P.O. Box 651, Lilongwe

Telephone: 01 756 000, 08 875 928

Fax:

E-mail: musccogm@eomw.net

Physical address: Plot # 29/120, Auction Floors Road, Kanengo, Lilongwe

Website: None

Clientele: SACCOs

Where organization operating: Country-wide operating in both urban and rural areas.

Types of activities undertaken:

- Assisting SACCOs to run according to set standards by enforcing compliance to laws and regulations
- Auditing of SACCOs
- Serves and helps in information management and information systems development
- Capacity building for SACCOs through training and development of business plans
- Initialization of new SACCOs
- Taking fixed deposits from SACCOs
- Assist in the protection of SACCO member loans

Knowledge facilities: Information Centre where books, training materials deposited.

Available training materials and resources:

- Leadership
- Governance

- Financial Management
- Book Keeping and Accounting
- Supervision
- Customer care
- Risk management

Accessibility of resources to other organizations and conditions thereof: Trainees are given handouts of materials in which they have been trained. SACCOs pay for their members' training and the same is true for other organizations such as NASFAM. Materials also available in electronic form.

Future plans:

- To develop sustainable SACCOs
- To become a cooperative bank

7. National Smallholder Farmers Association (NASFAM)

Contac Details

Postal Address: P/B 9, Lilongwe

Telephone: 01 772 866

Fax: 01 770 858

E-mail: nasfam@nasfam.org

Physical address: 1st Floor, ST Martin's House, Off Independence Drive, City Centre, Lilongwe

Website: www.nasfam.org

Where organization operating: Karonga, Rumphu, Mchinji, Lilongwe, Ntcheu, Zomba, Mulanje, Mangochi, Balaka, Kasungu.

Types of activities undertaken:

- Promotion of smallholder farmers' production of non-tobacco high value cash crops
- Promotion of financially viable, transparent and democratically governed smallholder farmers associations for collective action on production, input provision and produce marketing
- Developing agri-business skills of smallholder farmers
- Technical services in the areas of institutional development, business development, crop production/extension and audit and financial systems.
- Corporate sponsorship
- Marketing services through NASFAM Commodity Marketing Exchange (NASCOMEX)
- Information services, policy advocacy, outreach, HIV/AIDS and Gender through NASFAM Centre for Development Support (NASCENT)
- Training through the NASFAM Training and Development Institute (NTDI)
- Links to crop and input financing (Cash/credit)
- Supply/market demand assessment of high-value crops

Knowledge facilities: NASFAM Training and Development Institute (NTDI)

Available training materials and resources: Training is provided in the following areas:

- Gender and HIV/AIDS
- Agricultural extension
- Organizational development
- Development administration
- Human Resource Management
- Industrial psychology
- Project management
- Change management
- Leadership development
- Strategic planning
- Board Governance
- Agri-business management
- Business planning
- Team development
- Association/Cooperative formation
- Development facilitation

Accessibility of resources to other organizations and conditions thereof:

NASFAM charges fees for training based on the particular course being offered.

8. Oxfam Malawi

Contac Details

Physical Location: Plot No. 147. Laws Road, Blantyre

Postal Address: P/Bag 213

Telephone: 01 622 558, 01 636 907

Fax: 01 620 024

E-mail address: Oxfam-malawi@malawi.net

Website: www.oxfam.org.uk/what_we_do/where_we_work/malawi/programme.htm

Clientele: Resource poor farmers

Where organization operating: Thyolo, Mulanje, Phalombe

Types of activities undertaken:

- Provision of business training and small loans

Knowledge facilities: None
Available training materials and resources: None
Accessibility of resources to other organizations and conditions thereof: N/A

1. **Agri-Input Suppliers Association of Malawi (AISAM)**

Contac Details

Postal Address: P/B 318, Lilongwe

Telephone: 01 775 931, 01 775 982

Cell: 09 220 066

Fax: 01 775 932

E-mail: fkawalewale@ifdcmw.org

Physical address:

Website: None

Clientele: Members

Where organization operating: Countrywide

Types of activities undertaken:

- Training members in agro-input dealership
- Disseminating information to members
- Linking members with local and international organizations

Knowledge facilities: None

Available training materials and resources: None

Accessibility of resources to other organizations and conditions thereof: N/A

2. **Association of Smallholder Seed Multiplication Action Group (ASSMAG)**

Contac Details

Postal Address: P.O. Box 30679, Lilongwe 3

Telephone: 01 755 650

Fax: 01 759 370

E-mail: assmag@sdp.org.mw

Physical address: Price Worth Building, Off Chilambula Road, Area 4, Lilongwe

Website: None

Clientele: Affiliate Seed Marketing Groups (SMAGs)

Where organization operating: Country-wide

Types of activities undertaken:

Production and marketing of certified maize, groundnut, bean, Soya bean, rice, sweet potatoes and cassava seed

Knowledge facilities: None

Available training materials and resources: None

Accessibility of resources to other organizations and conditions thereof: N/A

Future plans: To participate actively in seed production and marketing for the cotton industry.

3. Citizens' Network for Foreign Affairs (CFNA)

Contac Details

Physical Location: Arwa House, First Floor, City Centre, Lilongwe

Postal Address: P.O. Box 31290, Lilongwe 3

Telephone: 01 770 095, 01 770 182

Fax Number: 01 770 032

E-mail address: cnfa@malawi.net

Website: www.cnfa.org

Clientele: Agro-dealers

Where organization operating: Country-wide

Types of activities undertaken:

- Training of agro-dealers who sell inputs in rural areas closer to the farmer

Knowledge facilities: Website

Available training materials and resources:

- Sales and marketing
- Product handling

Accessibility of resources to other organizations and conditions thereof: Not open. Organizations requiring access should send participants to CNFA training programmes.

4. Initiative for Development and Equity in African Agriculture (IDEAA)

Contac Details

Postal Address: P/B B 345, Lilongwe

Telephone: 01 759 065 01 751 513

Fax: 01 759 536

Physical address: Pagat House

Email: ideaa@ideaamis.com

Website: www.ideaamis.com

Clientele: Smallholder farmers

Where organization operating: Country-wide

Types of activities undertaken:

- Facilitate linkages between sellers and buyers, exporters and importers of agricultural commodities;
- Empower farmers, traders, processors and other market participants with relevant information and intelligence that enhances their bargaining power and competitiveness in the market place.
- Provide a transparent and competitive price discovery mechanism.
- Harness and apply the power of information and communication technologies as a strategic tool for rural value addition and empowerment

Knowledge facilities:

- The central Hub – This is the IDEAA National office which is responsible for receiving, compiling, processing and dissemination of marketing information from/to IDEAA market centres, users (farmers, farmers' organisations, commodity traders, vendors, processors, exporters and importers) and other domestic, regional and international marketing information sources via field staff, email, fax or phone. It the information and disseminate to users.
- Marketing and Information Centres/Points:- 3 MICs have been established – Limbe, Lilongwe, Mzuzu which link buyers and sellers through an open transparent system. There are 6 Market Information Points (MIPs) – 6 rural markets: Bvumbwe, Lunzu, Chimbiya, Mitundu, Jenda, and Mpamba. MIC staff visit them once a week on active market days to collect wholesale prices and offer trade information services

Available training materials and resources: None

Type of Information collected and Disseminated:

- ◆ Daily & weekly Wholesale agriculture commodity Prices for cereals, pulses, vegetables, tubers, fruits, spices, milk, livestock and fertilizer.
- ◆ Agriculture Trade opportunity information: who wants to buy or sell what and in what quantities, where and when

Accessibility of resources to other organizations and conditions thereof: Information is collected, updated and disseminated on a daily basis to all Centres and interested users through:

- Radio in collaboration with ICRISAT, SASAKAWA GLOBAL 2000, and IFDC.
- Short Messaging Service in collaboration with Telekom Networks Malawi Ltd. and Ministry of Agriculture.
- Website www.ideaamia.com
- Email

5. International Centre for Soil Fertility and Agricultural Development (IFDC)

Contac Details

Postal Address: P/B 353

Telephone: 01 773 901, 01 773 109

Fax: 01 775 698

E-mail: hweeks@ifdc.org

Physical address: 13/14 ARWA House, 2nd Floor, Section B

Website: <http://www.ifdc.org>

Clientele: Marketing outlets, namely agro-dealers, retailers, traders and associations

Where organization operating: Country wide

Types of activities undertaken:

- Training of existing, new and potential dealers in product knowledge, marketing principles, agronomic principles and safe use of crop protection products
- Facilitating the formation of agricultural input suppliers association of Malawi
- Information dissemination through TV, radio, field days and agricultural shows
- Production of leaflets and brochures, newsletters and bulletins
- Advising government and other major agricultural importers on demand and supply of inputs
- Facilitating input importation for agro-dealers and costing and pricing
- Acting as data centre for agricultural inputs in Malawi i.e. consumption and price trends
- Providing technical advice to agro-dealers
- Training other agricultural organizations on their demand on the above issues

Knowledge facilities: Used to have a library but due to problems of space, materials previously kept in it are now relocated to individual offices depending on their expertise. Information is in the form of books, leaflets, brochures, newsletters, pamphlets, bulletins. One example is the *Guide for Fertilizer Retailers*.

Available training materials and resources: None

Accessibility of resources to other organizations and conditions thereof: All documentation is accessible to other organizations at no cost.

Future plans: To form and develop independent associations that will be self sustained and will import inputs and export outputs directly.

6. National Smallholder Farmers Association (NASFAM)

Contac Details

Postal Address: P/B 9, Lilongwe

Telephone: 01 772 866

Fax: 01 770 858

E-mail: nasfam@nasfam.org

Physical address: 1st Floor, ST Martin's House, Off Independence Drive, City Centre, Lilongwe

Website: www.nasfam.org

Where organization operating: Karonga, Rumphu, Mchinji, Lilongwe, Ntcheu, Zomba, Mulanje, Mangochi, Balaka, Kasungu.

Types of activities undertaken:

- Promotion of smallholder farmers' production of non-tobacco high value cash crops
- Promotion of financially viable, transparent and democratically governed smallholder farmers associations for collective action on production, input provision and produce marketing
- Developing agri-business skills of smallholder farmers
- Technical services in the areas of institutional development, business development, crop production/extension and audit and financial systems.
- Corporate sponsorship
- Marketing services through NASFAM Commodity Marketing Exchange (NASCOMEX)
- Information services, policy advocacy, outreach, HIV/AIDS and Gender through NASFAM Centre for Development Support (NASCENT)
- Training through the NASFAM Training and Development Institute (NTDI)
- Links to crop and input financing (Cash/credit)
- Supply/market demand assessment of high-value crops

Knowledge facilities: NASFAM Training and Development Institute (NTDI)

Available training materials and resources: Training is provided in the following areas:

- Gender and HIV/AIDS
- Agricultural extension
- Organizational development
- Development administration
- Human Resource Management
- Industrial psychology
- Project management
- Change management
- Leadership development
- Strategic planning
- Board Governance
- Agri-business management
- Business planning
- Team development
- Association/Cooperative formation
- Development facilitation

Accessibility of resources to other organizations and conditions thereof:

NASFAM charges fees for training based on the particular course being offered.

1. Agricultural Policy Analysis and Training Unit (APATU)

Contac Details

Postal Address: P.O. Box 219, Lilongwe

Telephone: 01 277 222, 01 277 433, 01 277 438

Fax: 01 277 243, 01 277 364

E-mail: skhaila@malawi.net

Physical address: Bunda College of Agriculture

Website: None

Clientele: Bunda College, Government, Private Sector and Academic Institutions

Where organization operating: Country wide

Types of activities undertaken: Training

Knowledge facilities: None

Available training materials and resources: Many handouts including the following:

- Design and evaluation considerations for pilot and demonstration projects
- Rapid Appraisal methods
- Network planning with PERT
- Participatory Rural appraisal
- Linking project results to schedules and budgets
- The Logical framework and other practical tools for project management
- Project planning manual
- Assumptions as a factor in project design
- Monitoring and evaluation don't start after a project is being implemented. The work begins in the earliest phases of the project design
- Project implementation and monitoring
- Natural Resources Management
- Renewable and non-renewable resources
- Problem analysis affecting forestry development in Malawi
- Land resources and forest tenure
- Sustainable development and the nature of conflicts in natural resources management in Malawi
- Sustainable natural resources management
- Local perceptions to natural resources scarcity

Accessibility of resources to other organizations and conditions thereof: Freely accessible

2. Enterprise Development and Training Agency (EDETA)

Contac Details

Postal Address: P.O. Box 2683, Blantyre
Telephone: 01 675 882, 01 673 360, 01676 380
Fax: 01 675 882
E-mail: edeta@sdpn.org.mw, emlaka@sdpn.org.mw
Physical address: Chichiri Trade Fair Grounds, Stand No. 55
Website: None

Clientele: Malawian entrepreneurs

Where organization operating: Mwanza, Balaka, Salima and Bangula (Nsanje)

Types of activities undertaken:

- Business management training
- Technical skills training
- Market linkages

Knowledge facilities: None

Available training materials and resources:

- Beekeeping training manual
- Mushroom farming manual
- Agro-processing training manual
- General manual on agriculture including crop and animal management, manure making, agro-forestry, land husbandry, crop storage, grain store technology etc.

Accessibility of resources to other organizations and conditions thereof: Manuals only given to trainees. EDETA provides training using these manuals as income generating strategy. EDETA charges MK60,000 per training for 5-10 participants.

3. Citizens' Network for Foreign Affairs (CFNA)

Contac Details

Physical Location: Arwa House, First Floor, City Centre, Lilongwe
Postal Address: P.O. Box 31290, Lilongwe 3
Telephone: 01 770 095, 01 770 182

Fax Number: 01 770 032

E-mail address: cnfa@malawi.net

Website: www.cnfa.org

Clientele: Agro-dealers

Where organization operating: Country-wide

Types of activities undertaken:

- Training of agro-dealers who sell inputs in rural areas closer to the farmer

Knowledge facilities: Website

Available training materials and resources:

- Sales and marketing
- Product handling

Accessibility of resources to other organizations and conditions thereof: Not open. Organizations requiring access should send participants to CNFA training programmes.

4. National Smallholder Farmers Association (NASFAM)

Contac Details

Postal Address: P/B 9, Lilongwe

Telephone: 01 772 866

Fax: 01 770 858

E-mail: nasfam@nasfam.org

Physical address: 1st Floor, ST Martin's House, Off Independence Drive, City Centre, Lilongwe

Website: www.nasfam.org

Where organization operating: Karonga, Rumphu, Mchinji, Lilongwe, Ntcheu, Zomba, Mulanje, Mangochi, Balaka, Kasungu.

Types of activities undertaken:

- Promotion of smallholder farmers' production of non-tobacco high value cash crops
- Promotion of financially viable, transparent and democratically governed smallholder farmers associations for collective action on production, input provision and produce marketing
- Developing agri-business skills of smallholder farmers
- Technical services in the areas of institutional development, business development, crop production/extension and audit and financial systems.
- Corporate sponsorship
- Marketing services through NASFAM Commodity Marketing Exchange (NASCOMEX)
- Information services, policy advocacy, outreach, HIV/AIDS and Gender through NASFAM Centre for Development Support (NASCENT)
- Training through the NASFAM Training and Development Institute (NTDI)

- Links to crop and input financing (Cash/credit)
- Supply/market demand assessment of high-value crops

Knowledge facilities: NASFAM Training and Development Institute (NTDI)

Available training materials and resources: Training is provided in the following areas:

- Gender and HIV/AIDS
- Agricultural extension
- Organizational development
- Development administration
- Human Resource Management
- Industrial psychology
- Project management
- Change management
- Leadership development
- Strategic planning
- Board Governance
- Agri-business management
- Business planning
- Team development
- Association/Cooperative formation
- Development facilitation

Accessibility of resources to other organizations and conditions thereof:

NASFAM charges fees for training based on the particular course being offered.

5. Malawi Entrepreneurship Development Institute (MEDI)

Contac Details

Physical Location: Mponela, 60 km from Lilongwe on the Lilongwe –Kasungu Road

Postal Address: Private Bag 2, Mponela

Telephone: 01 286 244

Fax: 01-286 412

E-mail address: None

Website: None

Clientele: Micro, Small and Medium Entrepreneurs

Where organization operating: Based at Mponela but country-wide coverage.

Types of activities undertaken:

- Entrepreneurship and business management training
- Business consulting
- Training in technical skills

Knowledge facilities: None

Available training materials and resources: Start a business, Build a business

Accessibility of resources to other organizations and conditions thereof: To be verified

6. Oxfam Malawi

Contac Details

Physical Location: Plot No. 147. Laws Road, Blantyre

Postal Address: P/Bag 213

Telephone: 01 622 558, 01 636 907

Fax: 01 620 024

E-mail address: Oxfam-malawi@malawi.net

Website: [www.oxfam.org.uk/what we do/where we work/malawi/programme.htm](http://www.oxfam.org.uk/what_we_do/where_we_work/malawi/programme.htm)

Clientele: Resource poor farmers

Where organization operating: Thyolo, Mulanje, Phalombe

Types of activities undertaken:

- Provision of business training and small loans
- Training for leadership
- Training in small scale irrigation

Knowledge facilities: None

Available training materials and resources: None

Accessibility of resources to other organizations and conditions thereof: N/A

Farmer Organization Development

1. Development of Malawian Enterprises Trust (DEMAT)

Contac Details

Physical Location: 1. Headquarters: Global House, Opposite Power FM 101 radio Station next to Celtel Malawi in Limbe

Postal Address: P.O. Box 1540, Blantyre

Telephone: 01 642 982

Fax:

E-mail address: demat@malawi.net

Website: None

2. Regional Office (N): P.O. Box 239, Mzuzu

Telephone: 01334225/01332423

3. Regional Office (C): Area 9/20 near CIVO Stadium, P.O. Box 555, Lilongwe

Telephone: 01756376

4. Regional Office (S): As for Headquarters

Clientele: Malawian Micro, Small and Medium Enterprises, Government Institutions, NGOs promoting MSMEs

Where organization operating: Countrywide

Types of activities undertaken:

- Training in entrepreneurship and business management
- Business advisory services
- Technical skills transfer
- Microfinance
- Promotion of production of value added products

Knowledge facilities: None, but has plans to establish a training centre, which will also act as a resource centre

Available training materials and resources:

- Wine making from bananas and other locally available materials
- Fruit juice production
- Fruit and vegetable drying (Solar drying)
- Bakery
- Poultry management
- Poultry feed mixing
- Screen printing

- Tie/Dye and Batik
- Tailoring
- New business development
- Project preparation and appraisal
- Business plan write up
- Group formation and group dynamics
- Cooperative and association development
- Leadership
- Training of trainers
- Training for transformation

Accessibility of resources to other organizations and conditions thereof: Available upon approval of the General Manager

2. Malawi Enterprise Zone Association (MALEZA)

Contac Details

Physical Location: Area 4/165 (Scot Wilson)

Postal Address: Private Bag 91, Lilongwe

Telephone: 01 751 851

Fax: 01 753 400

E-mail address: vezaint@malawi.net

Website: None

Clientele: Farmer organizations e.g. cooperatives and village associations

Where organization operating: Lilongwe, Salima and Kasungu ADDs.

Types of activities undertaken:

- Low cost technology transfer in crop production
- Linking farmers with suppliers and buyers
- Identifying capacity gaps and addressing them through training

Knowledge facilities: None

Available training materials and resources: None as training is outsourced

Accessibility of resources to other organizations and conditions thereof: N/A

3. Malawi Union of Savings and Credit Cooperatives (MUSCCO)

Contac Details

Postal Address: P.O. Box 651, Lilongwe

Telephone: 01 756 000, 08 875 928

Fax:

E-mail: musccogm@eomw.net

Physical address: Plot # 29/120, Auction Floors Road, Kanengo, Lilongwe

Website: None

Clientele: SACCOs

Where organization operating: Country-wide operating in both urban and rural areas.

Types of activities undertaken:

- Assisting SACCOs to run according to set standards by enforcing compliance to laws and regulations
- Auditing of SACCOs
- Serves and helps in information management and information systems development
- Capacity building for SACCOs through training and development of business plans
- Initialization of new SACCOs
- Taking fixed deposits from SACCOs
- Assist in the protection of SACCO member loans

Knowledge facilities: Information Centre where books, training materials deposited.

Available training materials and resources:

- Leadership
- Governance
- Financial Management
- Book Keeping and Accounting
- Supervision
- Customer care
- Risk management

Accessibility of resources to other organizations and conditions thereof: Trainees are given handouts of materials in which they have been trained. SACCOs pay for their members' training and the same is true for other organizations such as NASFAM. Materials also available in electronic form.

4. National Smallholder Farmers Association (NASFAM)

Contac Details

Postal Address: P/B 9, Lilongwe

Telephone: 01 772 866

Fax: 01 770 858

E-mail: nasfam@nasfam.org

Physical address: 1st Floor, ST Martin's House, Off Independence Drive, City Centre, Lilongwe

Website: www.nasfam.org

Where organization operating: Karonga, Rumphu, Mchinji, Lilongwe, Ntcheu, Zomba, Mulanje, Mangochi, Balaka, Kasungu.

Types of activities undertaken:

- Promotion of smallholder farmers' production of non-tobacco high value cash crops
- Promotion of financially viable, transparent and democratically governed smallholder farmers associations for collective action on production, input provision and produce marketing
- Developing agri-business skills of smallholder farmers
- Technical services in the areas of institutional development, business development, crop production/extension and audit and financial systems.
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- Information services, policy advocacy, outreach, HIV/AIDS and Gender through NASFAM Centre for Development Support (NASCENT)
- Training through the NASFAM Training and Development Institute (NTDI)
- Links to crop and input financing (Cash/credit)
- Supply/market demand assessment of high-value crops

Knowledge facilities: NASFAM Training and Development Institute (NTDI)

- **Available training materials and resources:** Training is provided in the following areas:
- Organizational development
- Development administration
- Human Resource Management
- Industrial psychology
- Project management
- Change management
- Leadership development
- Strategic planning
- Board Governance
- Agri-business management
- Business planning
- Team development
- Association/Cooperative formation
- Development facilitation

Accessibility of resources to other organizations and conditions thereof: NASFAM charges fees for training based on the particular course being offered.