

## Consultant 9

2 May 2012

Dear Sir/Madam,

I appreciate that today is the closing day for submissions but would like to register my concern over the business activity of BUPA within the private health care market.

Their overall business strategy is at once both disregarding and dismissive of clinical partners. [✂] Repeated requests to enter into dialogue over clinical treatment and funding are met with stonewalls or promises to return calls which are never met.

They have unilaterally decided last week to reduce reimbursement for certain operations to levels not seen for 25 years – while refusing to acknowledge that costs for provider/clinicians have risen enormously during that time – for instance my annual insurance indemnity has risen from £1500 in 1991 to £41,500 in 2011-2012. They prevented newly appointed consultants from registering as Consultants depriving them of income - although they were placed on the Specialist Register and appointed by NHS Committees – eventually only allowing them to see BUPA patients if they signed contract fees at level well below colleagues.

Premiums to patients rises year on year; [✂] and yet remuneration to doctors, physios, etc is driven down and down.