

# CEDE Office Catalogue

Counter-Explosive Ordnance  
Training, Equipment and  
Services from UK Suppliers



Diagnostics  
Post Blast Analysis  
Personal Protective Equipment  
Sensors  
Intelligence  
ECM Vehicles  
Electronic Countermeasures  
Explosive Search Dogs  
EOD Tools  
Vehicle Protective Systems  
Stand Off Detection  
Forensics  
Robots  
Through Barrier Detection  
Route Clearance Vehicles  
Unmanned Aerial Vehicles  
Detectors  
X-Ray  
EOD Vehicles  
Ammunition and Blast Containment Systems  
Command Vehicles



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# Welcome

This is the first edition of the Counter-Explosive Ordnance Defence Engagement Office Catalogue. Our aim is to provide a simple reference to the breadth of the UK contractor delivered, solutions you can access. Our Mission and Value Proposition describe what we do and why it offers you access to high value Defence Engagement capacity building. The focus of the descriptions of Counter-Explosive Ordnance equipment, training and services is on key words, to help connect requests for support from international partners to the CEDE Office.

Please contact my team to explore how we can support you.

**Bert Appleton**

**Head of the CEDE Office**

**MoD Adviser to the All Party Parliamentary Group (Explosive Threats)**

“I am now directing that all future requests for HM Government support in Counter-Explosive Ordnance are to come through CEDE Office; in conjunction with the Defence C-EO community, we will then determine how that demand is best serviced.”

**Assistant Chief of the Defence Staff Military Strategy / Global Engagement – March 2020**



# Mission and Value Proposition

The Counter-Explosive Ordnance Defence Engagement (CEDE) Office was established in Security Policy and Operations in MOD Head Office in December 2018. It provides a centrally managed office for Government to Government (G2G) requests for support where there is a threat or risk from explosive ordnance.

Our mission statement is:

“The CEDE Office will enable contractor delivered solutions to Government to Government requests to counter the threats and risks from explosive ordnance in order to enhance Defence capacity, project influence and promote the prosperity agenda”.

Typically, requests focus on the management of host nation Weapons, Ordnance, Munitions and Explosives (WOME), legacy stockpile management, Counter-Improvised Explosive Devices (C-IED) and Explosives Ordnance Disposal (EOD). The value we bring to you in the Global Network or in the Supply Chain is:

“The Counter-Explosive Ordnance Defence Engagement (CEDE) Office delivers assured, contractor delivered equipment, training and service solutions to quickly respond to government requests to counter the threats and risks from explosive ordnance. With organic staff support, ability to surge resource and agile governance, the CEDE Office enables high value defence engagement, expanding Defence capacity, projecting UK influence and supporting the prosperity agenda.”

# Meet the CEDE Operations Team



Kim Hughes GC  
Technical Adviser 1

Kim is a Technical Adviser to the CEDE Office. He works with MoD desk officers and staff deployed at post to identify, shape and qualify requests for C-EO support. He generates Statements of Requirement, conducts technical evaluation of Suppliers' tenders and provides expert assurance of delivery.



Nigel Marsh  
Technical Adviser 2

Nigel is a Technical Adviser to the CEDE Office. He identifies and shapes requirements for the UK MoD to offer support to international partners to counter the threats and risks from explosive ordnance. He generates the technical documents required to run competitive tenders, evaluates Suppliers' submissions and manages and assures the delivery of contracts.



Pete Furness  
Ops Manager

Pete leads the CEDE Office operation, ensuring that we prioritise opportunities, manage our resources and deliver to performance, cost and time targets. He also is responsible for promoting the CEDE Office along with CEDE framework suppliers and delivers our communications plan.



# Introduction

## Opportunity Development

We shape requests for C-EO support, aligning proposed solutions to strategic priorities and funding. Working with UK MOD colleagues we focus on capability generation across the Defence Lines of Development<sup>1</sup>.

## Procurement

We run competitive tenders at pace with our framework of pre-assured UK suppliers to procure equipment, training and services. Contracts are let under UK MOD Terms and Conditions.

## Delivery

We manage contract delivery end-to-end and utilise UK MOD experts to assure, monitor and evaluate supplier performance. This is focused on the CEDE contribution to UK MOD insight, access, influence and capacity building.



<sup>1</sup>Training, Equipment, Personnel, Information, Doctrine and Concepts, Organisation, Infrastructure and Logistics

# Key Benefits

## MOD

- Availability of resource: UK Industry expands Defence capacity.
- Informed choice: The CEDE Office generates courses of action to compare Force Generation with a contractor solution.
- Release of UK MOD assets: UK MOD specialists available for higher priority Operational, Readiness and Training tasks.
- Retention positive: Commanders can choose to use overseas training tasks or outsource them.
- Pace and agility: The CEDE Office can respond at pace to international demands for training and adapt to change.
- Enable longer term planning and continuity: Opportunity to focus on longer term capacity building and maximise continuity of delivery .

## Global Network

- Reduces work: Low staff burden on the Global Network and UK MOD desk officers.
- Specialist advice: Access to Counter-Explosive Ordnance experts in the CEDE Office and UK MOD.
- Value for money: Competitive tenders drive high value delivery under budget.
- Contractor assurance and UK prosperity: Preassured framework of UK suppliers.
- Guaranteed delivery: UK MOD contracts managed in delivery by the CEDE Office.
- Low reputational risk and strengthened relationships: UK MOD endorsed assurance of delivery and Monitoring and Evaluation (M&E).
- Enhances international influence: High gains in global influence for modest investment.
- Pace and agility: CEDE Office can get after in year money and deliver on time.

## UK Industry

- Accessible framework: Simple and agile application process for UK suppliers.
- Reduced bid investment: Qualified business opportunities are presented to the framework of suppliers by the CEDE Office.
- Addressable opportunities: The CEDE Office shapes the requirements to secure the maximum breadth of C-EO capability.
- Low financial risk: Minimal supplier investment to get to contract. UK MOD terms and conditions and payment in GBP.
- Low bidding burden: Succinct and focused Invitations to Tender.
- Teaming made easy: Access to fellow framework suppliers for CEDE and other opportunities.
- Growth: The export market continues to grow so the best UK companies will grow with it.
- Strong relationships: Opportunity to engage with key stakeholders in government and across the CEDE Office DPS Framework.



# Supplier Catalogue

- The CEDE Office continues to consolidate the UK Industry's national expertise in Counter-Explosive Ordnance into a single procurement framework.
- We are on target to recruit and retain more UK Suppliers by offering high value export opportunities and business growth.
- The suppliers on the CEDE Office DPS Framework have a wealth of experience in delivering C-EO equipment, training and services in the domestic and international markets.
- The CEDE Office has assured all suppliers on the framework against UK MOD technical and commercial standards.
- UK MOD C-EO experts support the end to end procurement, delivery and assurance of all contracts.
- This Section provides an overview of the equipment, training and services that can be provided from the CEDE Office in response to international governments' requests.
- We have focused on key words to help you identify where UK MOD can offer support to our international partners.

# 50+ UK Suppliers and Growing



# Equipment Supply



The UK supply chain can deliver a wide range of C-EO equipment to our international partners under a CEDE Office contract.

The benefits are:

- Over 50 years of collective operational experience.
- Operator and maintenance training for international partners.
- Equipment support integral to the UK MOD contract.
- Through Life Capability Management.

The CEDE Office can procure the full range of equipment to support C-EO capability generation. We focus on delivering equipment training, through life support and maintenance to ensure the end users gain maximum benefit.



# Training



Training provided under CEDE contracts will be:

- Based on a Training Needs Analysis conducted by experts in consultation with stakeholders in country.
- Compliant with relevant international standards i.e. UN IATG.
- Designed by experts to achieve the most appropriate High Level Training Objectives.
- Focused on developing in country competencies.
- UK MOD Assured.
- Subject to ongoing Monitoring and Evaluation by the CEDE Office and UK MOD experts.

The CEDE Office invests in Training Needs Analysis to ensure that training is designed and delivered against specific requirements in country. We can procure the full range of training in CEO from basic to advanced levels and train the trainer packages. We can also provide full translation of training materials and conduct post course assurance.





# Services



Services provided under CEDE Office contracts can:

- Support contracts for equipment.
- Deliver the management of facilities.
- Provide access to intelligence databases.
- Generate policy and documentation.

The CEDE Office can include the provision of Services in our contracts. This delivers through life support to the end users and sponsors in such areas as C-EO Schools, Forensic Laboratories and C-EO formations within the host nation forces.



# What do people say about the CEDE Office?

“The CEDE model for contractor led support to Defence Engagement provides a quick and effective mechanism for International Policy and Security teams to access private sector expertise where required.”

**Western Balkans Desk Officer, UK MOD**

“DIT UK Defence & Security Exports works mutually with the MOD CEDE Office which has transformed the delivery of essential C-EO capacity worldwide, through Government to Government relations and a framework of reputable UK suppliers.”

**C-EO Staff Officer, UK Government**

“The initial post contract award support and guidance was exemplary in application by what became clear to ELS, a very committed and professional team, keen to engage positively in a contractor/supplier relationship and give us the confidence they cared about our approach and delivery. Since lockdown, the CEDE Office team have been truly exceptional in proactively maintaining positive and extensive communication with ELS, keeping us informed of developments and progress.”

**Managing Director, Explosive Learning Solutions  
CEDE Framework supplier**

“A refreshing experience to work with such a responsive and flexible team dedicated to the personal approach in terms of Supplier engagement, support and post-delivery feedback – we hope to have the opportunity to work with CEDE again.”

**Operations Director,  
Sutton House  
CEDE Framework supplier**

“The highly motivated and professional MOD CEDE Office has transformed the way that the UK MOD delivers C-EO support in Pakistan. Responsive and totally committed to delivering excellence, it has been a pleasure working with them. I look forward to conducting further C-EO work with the MOD CEDE Office in the near future.”

**C-IED Staff Officer,  
British High Commission,  
Islamabad, Pakistan**

# Contact Us

If you are working in the Global Network, use this catalogue to help identify potential opportunities for UK MOD to offer C-EO support to an international government. Use the CEDE Office to help you shape and deliver effective global engagement.

If you are part of the UK supply chain and can offer relevant C-EO capabilities, join our vibrant framework and secure new opportunities for exports.



Contact us:

Email: [SPO-DE-Strat-CEDEOFFICE@mod.gov.uk](mailto:SPO-DE-Strat-CEDEOFFICE@mod.gov.uk)

Website: <https://www.gov.uk/government/groups/counter-explosive-ordnance-defence-engagement-cede>

A word cloud of counter-explosive ordnance terms. The words are arranged in a roughly circular pattern, with some larger and more prominent than others. The colors of the words vary, including shades of blue, orange, green, purple, pink, and grey. The background is white, and the word cloud is centered on the page.

Diagnosics  
Post Blast Analysis  
Personal Protective Equipment  
Sensors  
Intelligence  
ECM Vehicles  
Electronic Countermeasures  
Explosive Search Dogs  
EOD Tools  
Vehicle Protective Systems  
Stand Off Detection  
Forensics  
Robots  
Through Barrier Detection  
Route Clearance Vehicles  
Unmanned Aerial Vehicles  
Detectors  
X-Ray  
EOD Vehicles  
Ammunition and Blast Containment Systems  
Command Vehicles



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