



HM Revenue  
& Customs

## Implementation of e-Commerce VAT changes in Northern Ireland

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### **Who is likely to be affected:**

The package of reforms will affect businesses involved in cross border supplies of goods to non-VAT registered customers between Northern Ireland and the EU, businesses involved in the supply of low value imports of goods into Northern Ireland (NI), including goods imported into NI from Great Britain (GB), and non-EU and UK businesses with goods located in NI at the point of supply.

In particular, these changes specifically affect businesses importing low value goods (at or under £135) into NI and businesses making distance sales of goods between NI and the EU.

### **General description of the measure:**

The changes simplify the way VAT is administered for some goods sold between Northern Ireland and the EU, and some low value imports into Northern Ireland from 1 July 2021. This mirrors an EU-wide reform, which the UK is implementing in Northern Ireland in line with the obligations set out under the Northern Ireland Protocol, where EU VAT rules with respect to goods will continue to apply in Northern Ireland.

Low value consignment relief (LVCR) relieves import VAT on consignments of goods not exceeding £15. From 1 January, in order to combat widespread abuse and to avoid trade distortion the UK removed LVCR in GB. This relief continues to apply in NI as required by the Protocol to the Withdrawal Agreement but does not apply to goods that are ordered remotely. From 1 July, this will be fully removed in NI and will align with the removal of the relief in GB.

Online marketplaces that facilitate supplies of goods that are sold by non-EU businesses located in the UK are responsible for collecting and accounting for VAT on sales made to UK customers except where goods are located in NI and sold to NI customers. From 1 July online marketplaces will also be liable for collecting and accounting for the VAT on goods sold by non-EU businesses located in NI at the point of sale and sold to NI customers. The online marketplace liability will not apply in relation to GB businesses that make sales of goods located in NI at the point of sale to NI customers.

The provisions will also provide for an optional Import One Stop Shop Scheme (IOSS). This is a single simplified accounting scheme to be made available to those businesses who wish to use it to facilitate the collection of VAT on imports of non-excise goods in consignments not exceeding £135 in value to customers in NI and the EU. This includes where goods are imported into NI from GB. UK VAT registered GB businesses that opt to register for IOSS would need to account for VAT due on their sales of these goods to NI on their IOSS return. GB businesses that are not VAT registered in the UK because they are below the UK VAT registration threshold, but that are registered for IOSS, will not be required to charge VAT on their sales of these goods to NI. All GB businesses registered for IOSS making sales of these goods to NI will be able to report their IOSS number to HMRC prior to moving the goods. All GB businesses that do not opt to register for IOSS must continue to account for the VAT on their sales to NI on their UK VAT return.

The IOSS scheme is also available to online marketplaces that facilitate the sale of imports of non-excise goods in consignments not exceeding £135 in value into NI and the EU. Where an online marketplace opts to register for IOSS they will become liable for the VAT on sales of goods within scope of the scheme facilitated through their platform. Where a business, or online marketplace, opts to register for IOSS import VAT will no longer be required to be paid upon importation of goods within the scope of the scheme. Instead VAT will be collected by the IOSS registered business and paid via the IOSS return in the country of registration.

Online marketplace liability will not apply in relation to GB businesses that make sales of these goods through their platform to NI customers.

For imports into NI, where the business, or online marketplace, has not opted to register for IOSS import VAT will continue to be collected in the same way as it is now.

Under the provisions, businesses not established in the EU or NI that opt to register for IOSS can do so in any EU Member State or in NI. However, the IOSS system will not be available for businesses to register in NI on 1 July. In the interim period until the IOSS system is available in NI, GB businesses that opt to register for IOSS can register in any EU Member State and account for the VAT due via their IOSS return.

A new single EU wide distance selling threshold of £8,818 (10,000 EUR) will be introduced for the sales of goods and services in the EU. The threshold will only apply to supplies of EU-located goods to and from Northern Ireland, which means that EU suppliers who exceed the threshold will have to register for VAT in the United Kingdom if they wish to sell goods to consumers in Northern Ireland

The provisions will also provide for a future One Stop Shop scheme (OSS Union scheme) to facilitate the collection of VAT on supplies of goods and digital services in the EU. The OSS Union scheme will be an optional alternative available to NI established businesses, enabling them to register and account for the VAT on supplies of goods to customers through a single simplified system. The OSS Union scheme is also available to online marketplaces, where they facilitate the sale of non-EU and UK businesses' goods located in the EU at the point of sale. In the interim period, from 1 July until the OSS Union system is available, NI established businesses making supplies of goods in excess of the threshold can register and account for VAT in the relevant EU Member State.

The provisions of OSS and IOSS schemes in relation to supplies of goods under the respective schemes will also include the specific reporting requirements, including time frames.

### **Policy objective**

The implementation of changes to simplify the way VAT is administered for some goods sold between Northern Ireland and the EU, and some low value imports into Northern Ireland from 1 July 2021, in line with the obligations set out under the Northern Ireland Protocol.

### **Background to the measure**

Following the end of the transition period on 31 December 2020, the UK introduced new rules for imports of goods into NI from non-EU countries, which were in line with the obligations under the Protocol.

The e-commerce package will introduce changes from 1 July 2021 in respect of the movement of goods between NI and the EU and imports of goods into NI sold by non-EU businesses.

The package also introduces two new IT systems for the collection of VAT on imports of low value consignments not exceeding £135 and the collection of VAT business to consumer transactions of goods in the EU. Both systems are designed to reduce burdens on business and facilitate the collection of VAT across Northern Ireland and the EU.

## **Detailed proposal**

### **Operative date**

Changes that will come into effect from 1 July will include the full removal of LVCR and the introduction of online marketplace liability on supplies of goods sold by non-EU and UK businesses where the goods are located in NI, and a new EU wide threshold of £8,818 in respect of supplies of goods by NI businesses to EU consumers.

Relevant elements of the OSS and IOSS systems will have effect in law from a later date.

### **Current law**

Current law is included in the Value Added Tax Act 1994 (VATA), the Value Added Tax (Imported Goods) Relief Order 1984 (SI 1984/746) and the Value Added Tax Regulations 1995 (SI 1995/2518) (the VAT Regulations 1995).

### **Proposed revisions**

Legislation will be introduced in Finance Bill 2021 which introduces Schedule VAT and Distance selling: Northern Ireland.

Part 1 of the Schedule provides for amendments to be made to Part 9 of Schedule 9ZA (Registration in respect of distance sales from the EU to NI) to VATA to change the liability to register under that Part by replacing the single distance selling registration threshold for intra-EU supplies of goods with an EU wide threshold of supplies of digital services and goods. Paragraph 29 of Schedule 9ZB to VATA covering the place of supply for distance selling between the EU and NI, is also amended to take account of registration under the OSS scheme set out in Part 2 of the Schedule. (Without further amendment, paragraph 29 will provide that for a NI business selling goods to customers in the EU the new EU wide threshold will only be calculated by reference to the value of supplies of goods (and not the value of any supplies of digital services)).

Part 2 of the Schedule amends section 40A of VATA to insert new Schedules 9ZD and 9ZE into VATA which establish two special accounting schemes, OSS and IOSS.

Schedule 9ZD provides for the OSS which may be used by certain persons established in NI who make supplies of goods in EU Member States. The OSS is an optional accounting simplification scheme for businesses to make a single return and payment for business to consumer supplies within the EU. The Schedule covers the registration, accounting and return and related provisions for the OSS.

Schedule 9ZE establishes the IOSS for distance sales of imported goods into NI and makes provision about the equivalent schemes in Member States. The IOSS is an optional accounting scheme for businesses to make a single monthly return and payment for qualifying supplies in the EU. The Schedule covers the registration, accounting and return and related provisions for the IOSS.

Section 40A is also amended to insert a new Schedule 9ZF to make modifications to VATA and the VAT Regulations 1995 and other legislation relating to VAT in connection with Schedules 9ZD and 9ZE.

Part 3 of the Schedule amends Schedule 9ZC to revoke provisions in the Value Added Tax (Imported Goods) Relief Order 1984, which were modifications relating to the Northern Ireland Protocol retaining low value consignment relief for goods imported into NI.

Part 4 of the Schedule amends Schedule 9ZC of VATA to modify the effect of VATA. It inserts a new section 5B which deems the operator of an online marketplace to be the supplier of goods in NI where the online marketplace facilitates the supply of non-EU businesses' goods in NI, subject to limited exceptions. The seller will be treated as having supplied the goods to the operator of the online marketplace and the operator will be treated as having supplied them on to the customer in NI in the furtherance of a business. As such, the operator will be liable to charge and account for the VAT on those supplies. This provision will not apply to sales of goods by GB businesses to customers in NI, where the supply is facilitated by the online marketplace.

It also adds to Group 21 of Schedule 8 to VATA to introduce a zero rate for the deemed supply between a seller and the operator of the online marketplace. Part 4 also introduces record keeping requirements on the operator of an online marketplace in relation to such deemed supplies by way of modifying Schedule 11 to VATA. Related modifications are also made to invoicing provisions in the VAT Regulations 1995.

## **Summary of impacts**

### **Exchequer impact (£m)**

VAT parcel reforms for UK

2020 to 2021	2021 to 2022	2022 to 2023	2023 to 2024	2024 to 2025	2025 to 2026
+85	+360	+320	+305	+295	+280

The Northern Ireland exchequer impact of the implementation of LVCR and online marketplace liability is captured within Table 1.1 of Spending Review 2020: Policy decisions since Budget 2020 as “VAT parcel reforms” and has been certified by the Office for Budget Responsibility. More details can be found in the Policy costings: November 2020 document published alongside Spending Review 2020.

Additional impacts of the e-Commerce changes

2021 to 2022	2022 to 2023	2023 to 2024	2024 to 2025	2025 to 2026	2026 to 2027
empty	empty	empty	empty	empty	empty

The final costing will be subject to scrutiny by the Office for Budget Responsibility and will be set out at the next fiscal event.

### **Economic impact**

This measure is not expected to have any significant macroeconomic impacts.

### **Impact on individuals, households and families**

There is expected to be no impact on individuals as this measure only affects businesses.

There is expected to be no impact on family formation, stability and breakdown.

### **Equalities impacts**

It is not anticipated that there will be any impacts for those in groups sharing protected characteristics.

### **Impact on business including civil society organisations**

These measures will have an impact on NI and EU businesses involved in cross border supplies of goods to non-VAT registered customers between NI and the EU, NI and EU businesses involved in the supply of low value imports of goods, and overseas businesses with goods located in NI at the point of supply.

#### Impact on business after distance selling changes in place

Lowering the intra EU distance selling threshold from £70,000 to £8,818 is expected to have an impact on a few thousand businesses. Overall, there is expected to be a negligible impact on businesses. One-off costs will include familiarisation with the change and could also include having to register for the distance sale of goods. Continuing costs may include administrative burdens associated with complying with the scheme.

This change is likely to have an impact on smaller NI businesses selling goods to customers in the EU. These businesses may have previously fallen below the threshold but are now captured by the new lower limit.

Customer experience for this aspect of the changes is expected to stay broadly the same as this is an established online process.

#### Impact on overseas sellers importing goods into NI

For overseas sellers importing goods into NI there will be little practical change required, as reforms, including removal of LVCR, were introduced by the UK in NI on 1 January 2021. These businesses will continue to be able to register and account for import VAT on the import of low value consignments to HMRC through their UK VAT return. The administrative costs to these affected businesses are expected to be negligible. Businesses will have one-off costs of familiarising themselves with this change. There are not expected to be any continuing costs.

Customer experience is expected to stay broadly the same as this change does not affect how businesses interact with HMRC.

#### Impact on businesses of IOSS in NI

From 1 July 2021 businesses importing into NI can continue to register and account for import VAT on imports of low value goods on the UK VAT return. Businesses already registered for VAT in the UK will not need to re-register.

Businesses will not be able to register for IOSS in the UK straight away but have the option to register for IOSS in an EU Member State.

Businesses registering for IOSS will have a one-off cost of familiarising themselves with the new IOSS system. Businesses importing low value goods that are not already registered for VAT in the UK will have one-off costs of familiarising themselves with the process of submitting a UK VAT return. Businesses could also have continuing costs relating to accounting, reporting and record keeping. The administrative costs to these affected businesses are expected to be negligible.

Customer experience could be negatively affected given these businesses may need to familiarise themselves with either the EU IOSS system, or the regulatory regimes in the UK and incur costs to register for VAT. In order to reduce the negative impact on businesses HMRC will provide clear guidance outlining the changes and the options available for businesses.

#### Impact on NI businesses of OSS

From 1 July 2021 NI businesses that exceed the EU wide distance selling threshold of £8,818 will be required to register for VAT in each of the EU Member States their goods are destined for.

When the new OSS system is in operation, NI businesses will have the option to register through this system, instead of registering for VAT in each relevant EU Member State.

One-off costs to businesses will include familiarising themselves with these regulatory changes and could include upskilling employee(s) with the knowledge of how to register for VAT in each of the EU Member States that they wish to import goods into, and administrative costs associated with each registration.

Continuing costs could include recording additional information on exports to each EU Member State. This may have associated costs of seeking accounting advice to cover additional calculations specific to this, as well as the additional cost of collecting and storing relevant information. An additional continuing cost could include submitting separate VAT returns. These one-off and continuing costs to these affected businesses are estimated to be negligible.

This aspect of the changes is expected overall to negatively affect businesses' experience of dealing with HMRC as businesses may need to familiarise themselves with regulatory regimes in multiple EU Member States and incur costs to register for VAT in more than one place. In order to reduce the negative impact on businesses, HMRC will issue clear guidance outlining the changes and the potential impacts created.

#### Online marketplaces

Online marketplaces facilitating sales of non-EU and UK goods located in NI at the point of sale will be affected by these changes. From 1 July they will be responsible for collecting and accounting for the VAT on supplies of goods to NI non-business customers. One-off costs will include familiarisation, and could include training employees so that they are familiar with the changing legal requirements, and introducing new systems and/or processes in order to be able to identify and account for transactions in scope. Continuing costs include recording the VAT due on transactions, as well as reporting and paying this VAT to HMRC. The administrative costs to these affected businesses are expected to be negligible.

Customer experience for this aspect of the change is expected to broadly stay the same as businesses have made changes in GB and partially in NI already.

#### Overall impact

This measure could disproportionately affect small and medium sized businesses. Impacts are outlined above. In order to support small and medium sized businesses, HMRC will issue clear guidance outlining the changes and the potential impacts.

The impacts are being kept under review through continuing stakeholder engagement and an updated impact assessment will be published if the impacts are determined to be significant.

There is no impact on civil society organisations.

#### **Operational impact (£m) (HMRC or other)**

#### **Other impacts**

Other impacts have been considered and none has been identified.

#### **Monitoring and evaluation**

This measure will be monitored through receipts, VAT returns and other information collected from HMRC's systems, as well as through communication with affected taxpayer groups.

#### **Further advice**

If you have any questions about this change, please contact Kshama Purohit on Telephone: 03000 585748 or email: [kshama.purohit@hmrc.gov.uk](mailto:kshama.purohit@hmrc.gov.uk).

#### **Declaration**

The Right Honourable Jesse Norman, Financial Secretary to the Treasury has read this tax information and impact note and is satisfied that, given the available evidence, it represents a reasonable view of the likely costs, benefits and impacts of the measure.