

SUPPORT FOR PARTNERSHIPS, ADVISORY SERVICES, TRAINING AND ENCOURAGING NEW ENTRANTS

1. Introduction

Funding in this area will support professional development and growth in coastal communities engaged within fishing, processing and aquaculture activities.

Funding can be applied for under the following measures:

M17 Providing advisory services

M19 Promoting skills, knowledge and networking

M22 Supporting new entrants into the industry

M25 Supporting co-operative activities

M26 Supporting allocation and management of fishing opportunities

M31 Supporting partnerships between fishers and scientists

Details of eligible projects and monitoring requirements for each measure can be found in Section 2, Projects you can apply for.

Please note this information is for guidance only and is not exhaustive or binding. If you are unsure whether an item is eligible, please check the General Guidance and if you are still unsure contact the MMO.

2. Projects you can apply for

M17 Providing advisory services

Projects can include:

- Feasibility studies and advisory services that assess the viability of projects;
- The provision of professional advice on environmental sustainability, with a focus on limiting and, where possible, eliminating the negative impact of fishing activities on marine, terrestrial and freshwater ecosystems;
- The provision of professional advice on business and marketing strategies.

Feasibility studies, advisory services and advice referred to above must be provided by scientific, academic, professional or technical bodies, or entities providing economic advice that have the required competencies, as recognised by the MMO.

Projects excluded from funding

Funding will not be provided for:

- Feasibilities studies, advisory services and advice provided by entities without the required competencies, as recognised by the MMO, will not be eligible for funding.

Result indicators

FaSS result indicators have been designed to measure the benefits delivered by a project. Result indicators are specific to the type of project you are applying for. For projects under M17, Providing advisory services, the following indicators are applicable:

M17 Providing advisory services	
Indicator	Information you must provide
Change in net profits	<p>In your application please provide:</p> <ul style="list-style-type: none"> • Current profit (£) • Expected profit (£) after the project • Company accounts for the last 3 years.

M17 Providing advisory services	
Indicator	Information you must provide
	<i>The expected and actual change in net profits will be used to determine the project's success.</i>
Employment maintained (FTE) in the fisheries sector or complementary activities	<p>In your application please provide:</p> <ul style="list-style-type: none"> • Number of employees working in your business before the project. • Expected number of employees working in your business after the project. <p><i>The expected and actual change in number of employees will be used to determine the project's success.</i></p>
Change in the number of work-related injuries and accidents	<p>In your application please provide:</p> <ul style="list-style-type: none"> • The number of work-related injuries and accidents in the past 12 months, before the project. <p><i>The change in work related injuries and accidents will be used to determine the project's success.</i></p>

Not all FaSS result indicators will be applicable to your project. As part of the assessment of your project the most suitable indicator or indicators will be identified and used to form some of the targets and benefits of your project.

As part of ongoing project monitoring you will be required to provide further information on the progress you have made towards the expected benefits of your project. Once the project is complete you will be required to provide evidence as part of post project monitoring to show the actual benefits achieved by your project.

M19 Promoting skills, knowledge and networking

Projects can include:

- Delivery of and attendance at non-mandatory professional training and lifelong learning, including resilience planning (COVID 19) and the skills to support businesses to adapt to new trading conditions;
- Joint projects and the dissemination of knowledge (economic, technical, regulatory, scientific, or of innovative practices);
- The acquisition of new professional skills, in particular linked to the sustainable management of aquatic ecosystems;
- Knowledge, awareness and the dissemination of health, safety, and hygiene activities in the maritime sector;
- The acquisition of new professional skills in aquaculture which will support reducing the environmental impact of aquaculture activities;
- Training fishers to engage with the Joint Fisheries Statement and the Secretary of State Statement, and the development of Fisheries Management Plans;
- Networking and exchange of experiences and best practices between stakeholders, including among organisations promoting equal opportunities between men and women, promoting the role of women in fishing communities and promoting under-represented groups involved in small-scale coastal fishing or in on-foot fishing;
- Improving the capacity for fishers, social partners and other relevant stakeholders to collectively engage at a national, regional or local level;

Support referred to above can be granted to spouses of self-employed fishers or, where and in so far as recognised by national law, the life partners of self-employed fishers.

Projects excluded from funding

Funding will not be provided for projects that do not fall into any of the eligible activities.

Result indicators

FaSS result indicators have been designed to measure the benefits delivered by a project. Result indicators are specific to the type of project you are applying for. For

projects under M19, Promoting skills, knowledge and networking, the following indicators are applicable:

M19 Promoting skills, knowledge and networking	
Indicator	Information you must provide
Dissemination activities undertaken	<p>In your application please provide:</p> <ul style="list-style-type: none"> Information on which of the following best describes your project: <ol style="list-style-type: none"> Social dialogue - National; Social dialogue - Regional; Social dialogue - Local; Networking; Exchange of best practice between stakeholders; Training programmes Number of activities, events, meetings or training programmes you expect to undertake. Number of participants expected to be involved in these activities, events, meetings or training programmes. <p><i>The number of expected and actual participants involved in the project will be used to determine its success.</i></p>
Training days funded	<p>In your application please provide:</p> <ul style="list-style-type: none"> Total number of training days expected to be created as a result of your project. Schedule of expected training dates. Number of participants expected to be involved in training. <p><i>The number of expected and actual training days and participants will be used to determine the project's success.</i></p>

M19 Promoting skills, knowledge and networking	
Indicator	Information you must provide
Employment maintained (FTE) in the fisheries sector or complementary activities	<p>In your application please provide:</p> <ul style="list-style-type: none"> • Number of employees working in your business before the project. • Expected number of employees working in your business after the project. <p><i>The expected and actual change in number of employees will be used to determine the project's success.</i></p>
Change in the number of work-related injuries and accidents	<p>In your application please provide:</p> <ul style="list-style-type: none"> • The number of work-related injuries and accidents in the past 12 months, before the project. <p><i>The change in work related injuries and accidents will be used to determine the project's success.</i></p>

Not all FaSS result indicators will be applicable to your project. As part of the assessment of your project the most suitable indicator or indicators will be identified and used to form some of the targets and benefits of your project.

As part of ongoing project monitoring you will be required to provide further information on the progress you have made towards the expected benefits of your project. Once the project is complete you will be required to provide evidence as part of post project monitoring to show the actual benefits achieved by your project.

M22 Supporting new entrants into the industry

Projects can include:

- Supporting new entrants into the industry where there are opportunities;
- The creation of job opportunities specifically for new entrants into the fishing industry;
- Lifelong learning for new entrants into the fishing industry;
- Provision of apprenticeship schemes for new entrants into the fishing industry;
- Support for new entrants to develop sustainable practices in a new business.

Projects excluded from funding

Funding will not be provided for projects that do not fall into any of the eligible activities or where the primary focus does not relate to attracting, encouraging, supporting new entrants into the fishing industry.

Result indicators

FaSS result indicators have been designed to measure the benefits delivered by a project. Result indicators are specific to the type of project you are applying for. For projects under M22, Supporting new entrants into the industry, the following indicators are applicable:

M22 Supporting new entrants into the industry	
Indicator	Information you must provide
Change in net profits	<p>In your application please provide:</p> <ul style="list-style-type: none"> • Current profit (£) • Expected profit (£) after the project • Company accounts for the last 3 years. <p><i>The expected and actual change in net profits will be used to determine the project's success.</i></p>

M22 Supporting new entrants into the industry	
Indicator	Information you must provide
Employment maintained (FTE) in the fisheries sector or complementary activities	<p>In your application please provide:</p> <ul style="list-style-type: none"> • Number of employees working in your business before the project. • Expected number of employees working in your business after the project. <p><i>The expected and actual change in number of employees will be used to determine the project's success.</i></p>
Change in the number of work-related injuries and accidents	<p>In your application please provide:</p> <ul style="list-style-type: none"> • The number of work-related injuries and accidents in the past 12 months, before the project. <p><i>The change in work related injuries and accidents will be used to determine the project's success.</i></p>

Not all FaSS result indicators will be applicable to your project. As part of the assessment of your project the most suitable indicator or indicators will be identified and used to form some of the targets and benefits of your project.

As part of ongoing project monitoring you will be required to provide further information on the progress you have made towards the expected benefits of your project. Once the project is complete you will be required to provide evidence as part of post project monitoring to show the actual benefits achieved by your project.

Evaluation indicators

FaSS evaluation indicators have been designed to measure the wider benefits delivered by the FaSS programme. Evaluation indicators are specific to the type of project you are applying for but will not be used to assess the eligibility of your project. For projects under M22 Supporting new entrants into the Industry.

M22 supporting new entrants into the industry	
Indicator	Information you must provide
Number of new jobs created by demographic (age, gender)	<p>In your application please provide:</p> <ul style="list-style-type: none"> • Current number of employees by their sex;

	<ol style="list-style-type: none"> 1. Male 2. Female 3. Prefer not to say/not disclosed <ul style="list-style-type: none"> • Expected number of employees by their sex; <ol style="list-style-type: none"> 1. Male 2. Female 3. Prefer not to say/not disclosed • Current number of employees by their age range; <ol style="list-style-type: none"> 0 – 15 16 – 24 25 – 34 35 – 44 45 – 54 55 – 64 65 – 74 75 – 84 85+ • Expected number of employees by their age range; <ol style="list-style-type: none"> 0 – 15 16 – 24 25 – 34 35 – 44 45 – 54 55 – 64 65 – 74 75 – 84 85+ <p><i>The expected and actual change in number of employees will be used to inform the evaluation of the FaSS.</i></p>
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Not all FaSS evaluation indicators will be applicable to your project. For those which are relevant to your project you must provide the information listed above.

M25 Supporting co-operative activities

M25 supports the establishment, maintenance and implementation of local groups and co-operatives whose purpose is to provide support, information sharing and transfer of best practice between businesses and local communities engaged in fishing and aquaculture activities, including the diversification of activities into other sectors of maritime economy.

Projects can include:

- Activities focused on capacity building, training and networking with a view to preparing and implementing a local group or co-operative.
- Running costs of the local group or co-operative such as office accommodation, ICT connections and usage, core staff and facilitators and their travel costs, and meeting facility costs.
- Support for setting up data sharing agreements between businesses to enable sharing of information and best practice.
- Information campaigns via: events, meetings, leaflets, website, social media, or press.
- Exchanges with stakeholders, community groups and potential project promoters to generate ideas and build trust and confidence.
- Support for community organisations and the creation or strengthening of community structures.
- Post-start-up project support.

Projects excluded from funding

Funding will not be provided for projects that do not fall into any of the eligible activities or where the primary focus does not relate to establishing or facilitating local groups or cooperatives within the seafood sector.

Result indicators

FaSS result indicators have been designed to measure the benefits delivered by a project. Result indicators are specific to the type of project you are applying for. For projects under M25 Supporting co-operative activities, the following indicators are applicable:

M25 Co-operative activities	
Indicator	Information you must provide
Employment increased or maintained (FTE) in the fisheries sector or complementary activities	<p>In your application please provide:</p> <ul style="list-style-type: none"> • Number of employees working for the group / cooperative. • Expected number of employees working for the group / cooperative. <p><i>The expected and actual change in number of employees will be used to determine the project's success.</i></p>
Number of businesses created	<p>In your application please provide:</p> <ul style="list-style-type: none"> • Total number of businesses expected to be created as a result of your project. <p><i>The number of expected and actual businesses created will be used to determine the project's success.</i></p>

Not all FaSS result indicators will be applicable to your project. As part of the assessment of your project the most suitable indicator or indicators will be identified and used to form some of the targets and benefits of your project.

As part of ongoing project monitoring you will be required to provide further information on the progress you have made towards the expected benefits of your project. Once the project is complete you will be required to provide evidence as part of post project monitoring to show the actual benefits achieved by your project.

Evaluation indicators

FaSS evaluation indicators have been designed to measure the wider benefits delivered by the FaSS programme. Evaluation indicators are specific to the type of project you are applying for but will not be used to assess the eligibility of your project. For projects under M25 Co-operative activities, the following indicators are applicable:

M25 Co-operative activities	
Indicator	Information you must provide
New cooperatives or local groups developed and number of partners involved	<p>In your application please provide:</p> <p>Detail of the group you are establishing, including members or partners involved</p>

M25 Co-operative activities	
Indicator	Information you must provide
Number of co-operation activities	<p>In your application please provide: The number of activities you are expecting to deliver through the project. <i>The expected and actual change in number of co-operation activities will be used to determine the project's success.</i></p>

Not all FaSS evaluation indicators will be applicable to your project. For those which are relevant to your project you must provide the information listed above.

M26 Supporting allocation and management of fishing opportunities

Projects can include:

- The design, development trial, implementation, monitoring and evaluation of systems for the allocation and management of fishing opportunities.

Support referred to above can be granted to public authorities, legal or natural persons or recognised organisations of fishers, including producer organisations.

Projects excluded from funding

Funding will not be provided for projects that do not fall into any of the eligible activities.

Result indicators

FaSS result indicators have been designed to measure the benefits delivered by a project. Result indicators are specific to the type of project you are applying for. For projects under M26, Supporting allocation and management of fishing opportunities, the following indicators are applicable:

M26 Supporting allocation and management of fishing opportunities	
Indicator	Information you must provide
Change in net profits	<p>In your application please provide:</p> <ul style="list-style-type: none"> • Current profit (£) • Expected profit (£) after the project • Company accounts for the last 3 years. <p><i>The expected and actual change in net profits will be used to determine the project's success.</i></p>

Not all FaSS result indicators will be applicable to your project. As part of the assessment of your project the most suitable indicator or indicators will be identified and used to form some of the targets and benefits of your project.

As part of ongoing project monitoring you will be required to provide further information on the progress you have made towards the expected benefits of your project. Once the project is complete you will be required to provide evidence as part of post project monitoring to show the actual benefits achieved by your project.

M31 Supporting partnerships between fishers and scientists

Projects can include:

- The creation of networks, partnership agreements or associations between one or more scientific bodies and fishers, or one or more organisations of fishers, anglers or other groups, in which scientific bodies participate;
- The activities carried out in these networks, partnership agreements, or association;
- Increasing the knowledge of the health and status of fish stocks;
- Increasing the number of fishers involved in research and data collection and sharing good practice;
- Supporting industry / science collaborations, which enable baseline data and monitoring of new fisheries (biological, economic and social) to be recorded;
- Support for cooperative activities that will benefit more than one organisation/business, a community or improve facilities, or the value chain for a part of the industry;
- Improving evidence and data collection on the abundance, distribution and life history parameters for data limited species and non-quota species;
- Assessing the impacts of policy interventions on the fishing fleets (e.g. spatial impacts such as displacement, landing obligation, economic and social impacts);
- Assessing the environmental impacts of fishing on protected habitats and species (particularly those with less well understood food web interactions);
- Research into new fisheries dependant data collection methods;
- Tools to communicate science and evidence to stakeholders.

Projects excluded from funding

Funding will not be provided for projects that do not fall into any of the eligible activities.

Result indicators

FaSS result indicators have been designed to measure the benefits delivered by a project. Result indicators are specific to the type of project you are applying for. For projects under M31, Supporting partnerships between fishers and scientists, the following indicators are applicable:

M31 Supporting partnerships between fishers and scientists	
Indicator	Information you must provide
Change in net profits	<p>In your application please provide:</p> <ul style="list-style-type: none"> • Current profit (£) • Expected profit (£) after the project • Company accounts for the last 3 years. <p><i>The expected and actual change in net profits will be used to determine the project's success.</i></p>

Not all FaSS result indicators will be applicable to your project. As part of the assessment of your project the most suitable indicator or indicators will be identified and used to form some of the targets and benefits of your project.

As part of ongoing project monitoring you will be required to provide further information on the progress you have made towards the expected benefits of your project. Once the project is complete you will be required to provide evidence as part of post project monitoring to show the actual benefits achieved by your project.

Evaluation indicators

FaSS evaluation indicators have been designed to measure the wider benefits delivered by the FaSS programme. Evaluation indicators are specific to the type of project you are applying for but will not be used to assess the eligibility of your project. For projects under M31, Supporting partnerships between fishers and scientists, the following indicators are applicable:

M31 Supporting partnerships between fishers and scientists	
Indicator	Information you must provide
Projects with partnerships between fishers and scientists	<p>In your application please provide:</p> <ul style="list-style-type: none"> The number of partners you expect to be involved in your project. The name of the organisation the partners involved in the project represent. Which sector each partner involved in the project represents (i.e. Fisheries or Science). <p><i>The number of expected and actual partners involved in the project will be used to determine its success.</i></p>
Reports published which detail new tools or research methods developed through fisher / scientist collaborations.	<p>In your application please provide:</p> <ul style="list-style-type: none"> How many reports you expect will be produced as a result of this project. Whether the report produced as a result of your project involve the development of new tools or research methods. The number of collaborators you expect to be involved in your project. Which sector each collaborator involved in the project represents (i.e. Fisheries or Science). <p><i>The number of expected and actual publications, tools developed and research methods produced through the project will be used to determine its success.</i></p>
Number of assessments, both fisheries and	In your application please provide:

M17

M19

M22

M25

M26

M31

<p>ecological, which have used collaboratively collected data as key component of the assessment.</p>	<ul style="list-style-type: none"> • The number of assessments you expect to be undertaken as a part of this project. • The number of assessments expected to use collaboratively produced data. • Whether the focus of your assessment will be related to ecology or fisheries. • Which sector each collaborator involved in the project represents (i.e. Fisheries or Science). <p><i>The expected and actual number of assessments using collaboratively collected data will be used to determine the project's success.</i></p>
<p>Assessments, both fisheries and ecological, which have used collaboratively collected data to supplement other data sources in the assessment.</p>	<p>In your application please provide:</p> <ul style="list-style-type: none"> • The number of assessments you expect to be undertaken as a part of this project. • The number of assessments expected to use collaboratively produced data. • Whether the focus of your assessment will be related to ecology or fisheries. • Which sector each collaborator involved in the project represents (i.e. Fisheries or Science). <p><i>The expected and actual number of assessments using collaboratively collected data will be used to determine the project's success.</i></p>

Not all FaSS evaluation indicators will be applicable to your project. For those which are relevant to your project you must provide the information listed above.

3. Funding available

The minimum and maximum funding available for measures relating to partnerships, advisory services and training are outlined below:

Limits of Funding Available in FaSS Measures		
FaSS Measure	Minimum Grant Value Available (£)	Maximum Grant Value Available (£)
M17 Providing advisory services	500	100,000
M19 Promoting skills, knowledge and networking	500	100,000
M22 Supporting new entrants into the industry	500	100,000
M25 Supporting co-operative activities	500	250,000
M31 Supporting partnerships between fishers and scientists	500	80,000
M26 Supporting allocation and management of fishing opportunities	500	50,000

4. Funding required by you

It is your responsibility to source and provide match funding, such as business loans or cash resources. You must state the source of funding when applying. Before committing any private resources, we recommend you seek independent financial advice.

The amount of money you can apply for will depend on your business or organisation type. There are maximum allocations allowed for each applicant are outlined below:

Funding Rates for Eligible Applicants in FaSS				
Applicant Type	Funding Rates as Percentages of Eligible Costs			
	FaSS %	Other national funding %	Total public money %	Private %
Public	75	25	100	0
Private (SME)	50	0	50	50
Private (Non-SME)	30	0	30	70
Private (SSCF)	80	0	80	20
Private (Fishermen's associations)	75	0	75	25
Private (POs)	75	0	75	25

Grant Rates Key; SSCF - Small scale coastal fishing – vessels under 12m and not using towed gear; PO - Producer Organisation; SME - Micro, small and medium enterprises; Other national funding – funding from other public funds – see General Guidance note for further advice.