Chapter 8 - Payment Model and Service Fee

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This Section pertains to all referrals to SES provision during the contracts’ extension period nationally from November 2018. For guidance pertaining to all referrals to SES made prior to this extension period please see the previous versions of SES Provider Guidance which has been retained on GOV.UK for reference:

SES Stage 2

SES Stage 1

Payment Model

8.01. You will be paid as follows:

8.02. A Service Fee totalling 50% of your contract value will be paid monthly in arrears in accordance with your contract. It is intended to provide you with a regular monthly payment by way of contribution towards the delivery of the contract service and to meet fixed costs.

8.03. On achievement of Job Outcomes, payment will be made at the unit price that you have offered during the extension negotiations and included in the variation to contract (totalling 25% of your contract value). (See Chapter 6 of this guidance - Outcome Definitions – for the definition of a job outcome).

8.04. On achievement of Sustained Job Outcomes, payment will be made at the unit price that you have offered during the extension negotiations and included in the variation to contract (totalling 25% of your contract value). (See Chapter 6 of this guidance - Outcome Definitions – for the definition of a sustained job outcome).

Service Fee

8.05. You will be paid a service fee in line with the price agreed during the extension variations and the amounts as set out in the contract variation schedules. Service fee payments will be automated, when due, through the Provider Referral and Payment (PRaP) system, and will form the content of a VAT compliant claim for processing through the self-billing function.
8.06. Service fees will be paid direct to your designated bank account monthly in arrears. Please see Clause 2.2 Service Fees of Schedule 4 – Prices and Rates in the SES Terms & Conditions.