

Ministry of Defence

MOD Contracting Purchasing and Finance (CP&F) End to End Guide Including Exostar



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## Introduction

The Contract, Purchasing and Finance (CP&F) tool was introduced to the MOD community in December 2016. Its aim is to deliver an end-to-end e-Procurement capability, that provides a modern and transformed Procurement to Payment process. This includes managing commercial and financial activity, and delivering reliable Management Information (MI).

Release 2 of the CP&F System went live in December 2016. P2P (Purchasing) and DFMS (Payment) were retired with CP&F replicating the functionality in one system.

Release 3 began development in October 2017 with formal adoption commencing May 2018. Release 3 retires the MODs contracting tool (ASPECT) and brings the MODs demand capture, tendering, contract award and contract management processes onto CP&F. Any new requirement for goods or services will start in CP&F. This could mean finding an existing contract, framework or catalogue to buy something against, or laying the groundwork for a new contract. The drafting of the tender documentation and awarding the contract, through to managing and amending the contract all take place on CP&F.

This document describes the processes that will be conducted when Release 3 has been adopted. However, considerations for contracts created prior to Release 3 are also included.

Planning for Release 4 is currently underway, which will incorporate sourcing into the CP&F process, with dates yet to be confirmed.

# **Supplier Onboarding for e-Trading**

The MOD adopted the Exostar system to enable Suppliers to view orders and submit invoices. This guide will improve the understanding between MOD staff using CP&F and the Suppliers who access the Exostar System.

Once a contract has been awarded the Commercial Officer is responsible for requesting Suppliers to be registered in CP&F. Once the process is initiated, the request will be transferred and managed by the Defence Business Services (DBS) Onboarding Team who will set up the Supplier details on CP&F and progress the initial Supplier connection via the Exostar system.

**Note**: Exostar is suitable for most businesses working with the MOD; however, if this connectivity is deemed unsuitable by the Supplier, please contact your Commercial Officer for further details on how to proceed.

It may take up to 6 weeks for a Supplier to be set up both within CP&F and for e-Trading.

More information and guidance for Suppliers on e-Trading and Exostar, including the key steps for the onboarding process, is available from the GOV.UK website:

# <u>https://www.gov.uk/government/publications/mod-contracting-purchasing-and-finance-</u> <u>e-procurement-system/cpf-guidance-for-Suppliers</u>

Specific Exostar information, including potential costs, is available from the Exostar website:

### https://www.exostar.com/

# **CP&F** System Responsibilities

CP&F functions for the MOD user are accessed from allocated system responsibilities. Responsibilities enhances system security and allows for the segregation of duties. The main responsibilities are;

- iProcurement used for the creation and management of Requisitions and Receipts.
   This is typically allocated to individuals in Project Manager, Requirement Owner or Sponsor roles.
- MOD Contract Manager a suite of functions referred to as "Buyer Work Centre" is used for the creation and management of tenders, contract Agreements and Purchase Orders. This responsibility is allocated to individuals in the Commercial Officer role.
- MOD Tender Collaboration Team used for collaboration tasks to tenders and contracts. This is typically allocated to individuals in Project Manager, Requirement Owner or Sponsor roles but can also include centralised Subject Matter Expert roles e.g. Quality Assurance.
- **MOD PO Update Tax Manager** responsibility allocated to individuals in Finance roles for tasks including review and update to Purchase Order tax settings.

CP&F responsibilities also allow the user to access and respond to system notifications, including requests for approval, in a *Worklist*. Additionally, users are emailed notifications which can then be responded to. Where approval notifications are sent to a group of approvers, it is the first to respond that approves the document.

ORACLE' E-Business Suite		<b>`</b>	$\otimes$	$\star$	ø	18		Logged In As		?	->[	
Home	>											
Work	list											
View	Open Natifications											
Cale	Open Noulications											
Selec	t Notifications: Oper	n Reassign Close   🚉 🥪 😥										
Select	From	Туре	Subject 스							Sent 🔻	Due	
	Christopher Andrews	MOD · Requisition	Purchase F	Requisitio	n 603429	954 for C	hristopher (	6 000 0	00 GBP)	23-Oct-2018	30-Oct-	-2018
	onnstopher virurews	PO Dequisition Change Natification for	Dominition	6024205	0 find to	Magatiat	ion Decum	ont 700	000412 has hear	20 000 2010	00 000	2010
	Christopher Andrews	Negotiations	withdrawn.	0034283	e ned to	Negotiat	Ion Docum	ent 700	JUUU412 has beer	06-Sep-2018		
	Christopher Andrews	MOD : Requisition	Purchase F	Requisitio	n 603428	358 has t	een appro	ved		06-Sep-2018		
	Christopher Andrews	MOD : Requisition	MOD: Cont	ract Req	uisition A	pproval I	YI Notifica	tion to	Buyer	06-Sep-2018		

Screenshot 1 - Notifications Worklist

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# **Identifying Existing Contracts**

Prior to initiating the creation of a new contract, CP&F requesters must search to identify if the requirement could be met through any existing Contract, catalogue, or through a framework agreement.

For contracts where items and prices are agreed at contract award, catalogues will be the most appropriate solution. The search functionality in the CP&F iProcurement responsibility enables users to find catalogue goods and services against existing contracts/frameworks. Users are mandated to buy from existing contracts where prices and specifications have already been agreed with Suppliers, and catalogues are available.

For contracts where the price and delivery schedules are not known at the point of contract award, or where new orders against the contract are infrequently created, catalogue items will not be appropriate. The iProcurement search can be used to identify an existing contract's 'Smart Form' or 'Informational Content Zone' where these have been requested by the Commercial Team.

**Smart Forms** provide a predefined template for the creation of a non-catalogue requisition. Data such as the Category Code and the Child Agreement number can be pre-populated to ensure that requisition data is accurate.

**Informational Content Zones** provide details of the contract or framework and links to additional guidance. This ensures that the requisition is created in accordance with the Contract terms.

It is for the CP&F iProcurement user to judge that a satisfactory search has taken place to identify existing contract/framework.

			'∄ ∣ 🟠	S \star 🌣	Logged	In As	?	-
Shop Requisitions Receiving								
Stores Shopping Lists Non-Catalog Request								
<b>TIP</b> Data as of : 2018-OCT-19 16:25:46								
Search 🔀	View						55	~
٩ ا	List	Detailed	1					
Search Within	LISU	Detaileu						
	Results						5.0	
		1						
▼ Search	Sorted by:	Search Relevance	*					
bracket		Single column	electric trolley based	display lift with 600mm	travel Heavy duty electric	Ouantity:	~	
Delete All		operation with and maximum	reinforced welded br 130kg	ackets for displays and	displays up to 84 inch	1		
		Single column ele	ectric trolley based displa	y lift with 600mm travel Hea	vy duty electric operation with			
		Price:	729 EACH GBP	Record Type:	i maximum 150kg			
<ul> <li>Shopping Category</li> </ul>		Supplier:	SOLUTIONS	Supplier Location:	00 KCXK4			
Others >		Internal Item Nun	nber:	Supplier Part Num	ber: 003717	Compare		
Search for specific value		Item Source:		Supplier Contract:	Agreement			
Recreational Development. Training pr (308)								
Processing Units.Computer Equipme (116)		Nortel - Cable I Routing Switch	management arm bra	cket - for Accelar 8000;	Passport 8000, 8600	Quantity:		
Computer Peripherals.Liquid crystal di (67)		Nortol Coble me	and a market	for Assolar (1000: Dependent	0000, 0600 Douting Cuitab	1		
Network Cables.Cable accessories.CC (51)		Noner - Cable ma	274 52 Pack GPP	Record Type:	8000, 8000 Rouling Switch			
Computer Components.Components f (35)		Supplier		Supplier Location:	0100705			
Show Marco		Internal Item Nun	nher	Supplier Part Num	ber DS1411013-F6			
		Item Source:	internet -	Supplier Contract	Agreement	Compare		
► Internal Item Number		Non Courts.		supplier obligate	, groonon			$\sim$

#### Screenshot 2 – iProcurement search results

# **Demand Capture**

When it has been identified that a new contract is required, a Contract Requisition is created on CP&F to initiate the process. A Contract Requisition will be raised by a 'Requester', typically a Project Manager or Desk Officer. All new contract requirements are to be supported by Business Cases and Investment Appraisals which will continue to be drafted and approved offline from CP&F with the necessary stakeholders.

The information captured within the Contract Requisition will be used to inform MI, including the CP&F Forward Contract Workplan, which assists in the planning of procurement activities, including resource planning, across the whole of MOD. The information in the CP&F Forward Contract Workplan provides assurance to the Cabinet Office on the MODs future procurement activities.

Shop Requisitions Receiving			
Stores Shopping Lists Non-Catalog Request			
Contract Requisition			
<ul> <li>Indicates required field</li> </ul>			Clear All Add to Cart Add to Favorites
Request Type	Contract Requisition	Contract Number	J Q
Item Type	Goods or services billed by amount 🕕		New Supplier
* Item Description	RAF Station Runway Refurbishment	Supplier Name	
		Site	<u> </u>
* Category	6913.72130000.7213000 🔍	Contact Name	
* Amount	25000	Phone	
		Supplier Item	
* Currency	GBP V		
currently	RFQ Required		
	Negotiated		
01 Procurement Dipeline			
*	Activity Objective Resurface of runway and		Activity Description Services to carry out Ass
C	ommercial 1* Post DIO		* Funding TLB Air Command
Proposed C	collaboration Team To be Confirmed		Letting TLB Defence Infrastructure Organisation
*	Project Category Cat D		Project SRO Last Name, Title. First Na
	Procedure Restricted	$\checkmark$	* Project Manager Smith, Mr. John
	Pricing Type Not Known 🗸		Pre-Market Engagement Not Known
Predecessor	r Contract Number		P9/S9 Number of Project
	Delivery Team		Estimated Duration (Months)
Potential C	Contingent Liability Not Known		Potential Loan Items Not Known
Reason for Single Source		~	1

#### Screenshot 3 – Contract Requisition

On the Contract Requisition the Suggested Buyer is a required field; this is the Commercial Officer who is responsible for the tendering process and ultimately contract award. On submission of the Contract Requisition a 'For Your Information' (FYI) notification is sent to the Suggested Buyer, this acts as a prompt for the Commercial Officer to begin the tendering process which can run in parallel to the development of the Contract Requisition.

Shopping Cart						
* Description	RAF Station Runway Refurbishment					
Justification						
* Need-By Date	26-Oct-2018 00:00:00					
	(example: 26-Oct-2018 19:45:00)					
* Deliver-To Location	D4867A 🚽 🔍 🗊					
⊿Hide Delivery and Biling						
Delivery						
* Requester Smith,	, Mr. John 🔄 🔍					
Suggested Buyer 🛛 Davies, Flight Sgt. Rober 🔍 🧊						

<u>Screenshot 4</u> – Checkout of Contract Requisition showing Suggested Buyer (Commercial Officer)

A mandatory financial approval group will always be added to the Contract Requisition. This will default based on the Billing details of the Requester. As necessary, the billing details on the Contract Requisition can be updated so that the correct financial approval group is applied.

The Requester can then add Contributors to the Contract Requisition to request update of data before it is financially approved. Each of the Contributors will receive a notification in turn to request their input and update before progression to the next Contributor and ultimately the financial approval group. Once the Contract Requisition obtains financial approval then another FYI notification is sent to the Suggested Buyer to prompt them to progress the tender further.



<u>Screenshot 5</u> – Checkout of Contract Requisition showing Contributors and mandatory Financial Approval Group

A sequential system number will be allocated to the Requisition. Currently this is an eightdigit number beginning with a 6 e.g. 60342966

The approval status of the Contract Requisition will be updated as it progresses to approval. The statuses are as follows;

- Incomplete is when a document has been created and saved
- In Process when a document has been submitted for approval
- **Approved** when a document has received all the necessary approvals

## Tendering

The 'Tenders' function in the Buyer Work Centre will be used by the Commercial Officer in the creation and development of tender documentation (Invitation To Tender (ITT) and Invitation To Negotiate (ITN)). The Commercial Officer will be notified that a Contract Requisition has been submitted and again once approved. Once notified of the Contract Requisition number the Commercial Officer can proceed in the drafting of the RFQ (Request For Quote) document. RFQ is the CP&F, Oracle, terminology for the ITT.

Depending on the Procurement Procedure (Public Contracts Regulations (PCR) or Defence and Security Public Contracts Regulations (DSPCR)) the process of advertising in the Defence Contracts Online (DCO) system can be initiated. These processes can run in parallel to the CP&F RFQ development.

### **RFQ Header**

The RFQ document in CP&F is separated into different sections. On creation from the Buyer Work Centre, the first section to be completed is the RFQ Header. A sequential system number will be allocated to the RFQ, it is this number that will ultimately become the Contract number. Currently this is an eight-digit number beginning with a 7 e.g. 70000560

A Sourcing Template must be initially applied to reflect the chosen procurement route for the requirement.

Requisitions	Orders Agreement	s Deliverables Tenders Si	uppliers								
Header	reste REO 70000	1554: Header									
Lines	<ul> <li>Indicates required fit</li> </ul>	eld				Cancel Apply Template Onlin	e Discussions Save as Draft Rev	w Manage Contract Notices			
Controls						Contract ( ) of the second sec					
Terms	* Title	0	Buy	Two-Stage	RFO (1)						
Suppliers	Negotiation Style	Standard Negotiation	<ul> <li>Operating U</li> </ul>	nit OPUPR	Q						
	Quote Style		Outcon	ne Standard Purc	hase Order						
	Security Level	Public Y									
	Description				A						
					Q						
	Colladoration Learn										
	Select Members: Notify ( 兰 賀 2										
	Select All   Select None	)									
	Select * Member	(Fach)	Position	Approver	Access	Target Date	Last Notified	Remove			
	Diskustoff Mass. R	I-Emily	NOD		Full	40					
	Bickerstall, MIS	. Louise-id	MOD	Fui V							
	`							/			
	Terms										
	* Bill-To Addres	ss MOD DBS Billing 🚽 🔍	Payment Terms	V							
	* Ship-To Addres	ss 🔄 🚽 🔍	Carrier								
	FO	BV	Freight Terms	~							
	Currency										
								Deserve Overselas			
			Currency GPP				M	anage Response Currencies			
			ouronoy GDP			Price Precis	aon Any				
	Requirements										

#### Screenshot 6 – RFQ Header page

Currently the different types of Sourcing Templates are as follows;

- Standardised Contracting Templates Standardised Contracting is a contracting method which uses templates of non-negotiable narrative terms and conditions developed in consultation with MOD Central Legal Services (CLS) and Industry.
- Narrative Bespoke Bespoke terms and conditions developed for specific categories of spend.
- Rules Based Drafting Development of MOD terms and conditions (DEFCONs -Defence Conditions) depending on responses to predefined rules.

The RFQ Header page contains mandatory fields (marked with asterisks) which must be completed before progressing to different sections. The Commercial Officer must select the applicable Contract Requisition Number so that the documents and information are linked.

Additional Header Attributes (Bu	yer Only)
Context Value	$\checkmark$
* Contract Requisition Number	60342961
* Tender Type	Tender
render type	Tender
* Procurement Procedure	PCR - Competitive Dialogue
	PCR - Competitive Dialogue
* Procedure Exemption	NOT APPLICABLE
	NOT APPLICABLE
* Procedure Exclusion	DSPCR - Below Threshold 💦 🔍
	DSPCR - Below Threshold
* Single Source/Competitive	Competition 🚽 🔍
	Competition
* Reverse Auction Plan	No Auction - Evaluation Criteria otl 🔍
	No Auction - Evaluation Criteria other
* Framework or Agreement Ref	NOT APPLICABLE
	NOT APPLICABLE
* Contract Transparency	Published in Full 🚽 🔍
	Published in Full
* Financial Transparency	Yes 🚽 🔍
	Yes
<ul> <li>Type of Contract</li> </ul>	Service Contract
*	Service Contract
* CPA Number	NOT APPLICABLE

Screenshot 7 – Additional RFQ Header fields

The RFQ document can saved in draft and developed over a length of time.

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## **Collaboration Team**

The RFQ Header page is used for the creation and subsequent management of the Collaboration Team. These are other individuals and Subject Matter Experts (such as legal or quality assurance representatives) involved in the development or management of the contract.

Collaboration Team										
Select Members: Notify 🗠 🗮 🛪 🗰 💠										
Select All   Select None										
Select * Member	Position	Approver	Access	Target Date	Last Notified	Remove				
Bickerstaff, Mrs. Louise-Id	MOD		Full 🗸	120 E						
Murray, Miss. Id-Emily	K00		Full	120						
Send To, Contract File Minutes			View Only 🕶	63		2				
<						>				

Screenshot 8 – Collaboration Team

The Collaboration Team will be automatically populated with details of the Commercial Officer and their immediate line manager. Other members can be added, or removed, as the development of the tender and contract progresses. Depending on the stage in the tender and contract process, the Commercial Officer controls the Access Permissions which are allocated to the Collaboration Team members and whether, or not, they require full access to update the document. The CP&F Online Discussions function records dialogue between members of the Collaboration Team and can be used tasking individuals and/or recording decisions.

The Collaboration Team will also be populated with a member called **Send To, Contract File Minutes,** which is required so that the MOD's Contract File Minutes can be recorded, exported and reported against.

### Lines

The Lines page is used to add the financially approved Contract Requisition Line which reflects the total approval value (which would normally be included on the Business Case). There is a system link formed between the Contract Requisition and the RFQ which prevents the Contract Requisition being reused on other RFQs. Additional lines can be created if there is to be tendering of separate Lots.

Requisition	Orders Agreements Deliverables Tenders Supplier	rs							
Lines Controls Contract	Create RFQ 700000549: Lines								
Terms Suppliers	Terms Supplers Display Rank As 1,2,3 Cost Factors None V Rankang Price Only V Price Terms None V						Save as Draft	Review	
	Select Lines: Move Delete   Actions Create Line Select All   Select None Select Line   1 CP&F - Exostar Guide Ex	Co Item, Rev	1 🔀 ₴ 🕞 🍄 Category 3219.99111600.99111602	Unit EACH	Estimated Quantity 1	Add Line Requi	isition (	Jpdate 🧷	Delete

Screenshot 9 - RFQ Lines showing linked Contract Requisition

### Controls

The Controls page is where the Commercial Officer would enter dates relating to the ITT. In particular, the Open Date relates to the date that the ITT will be sent out and the Close Date to the date when the ITTs will be due back. Other controls relate to the management of the ITT responses in the CP&F system.

Requisitions	Orders Agreements Deliverables Tenders Suppliers	
Header Lines Controls Contract	Create RFQ 700000549: Controls Tudicates required field Cancel Cancel	Online Discussions Save as Draft Review
Terms Suppliers	Schedule  Preview Date  Preview Date  Schedule  Schedu	Open Date Immediately Specify Time Award Date
	Restrict to invited suppliers     Restrict to invited suppliers     Restrict to invited suppliers     Restrict to invited to respond     Display best hore to suppliers     Restrict to invited suppliers	

Screenshot 10 - RFQ Controls

### **Contract Terms**

The Contracts Terms page is where the Contract Template is applied. Default Clauses (Terms and Conditions) and Deliverables (Obligations) relating to the chosen template will be applied.

Additional MOD Terms and Conditions (DEFCONs -Defence Conditions), which will make up the ITT, can be selected by progressing the Contract Expert. The Contract Expert produces a list of questions, which when answered then drives the inclusion of certain DEFCONs, Terms and Conditions, and Standards. Contract Expert questions do not need to be answered all at once. Collaborators are to be requested to provide answers depending on their specialism. It is recognised that there are occasions were specific and bespoke narrative Clauses will need to be included in Contracts. As such, it is possible to create narrative, non-standard, Clauses and add these into the Contract Terms.

Requisitions	Orders Agreements Deliverables Tenders Suppliers							
Header	Create RFQ 700000549: Define Contract Terms							
Lines Controls					Cancel	nline Discussions	Save as Draft Review	
Contract Terms	Contract Terms							
Suppliers					Action	Validate		
	Contract Administrator Contract Source Structured Terms							
	Clauses Deliverables		Cont	to competitive - standa	used conducting reliplate rb			
	Select Terms: Add Clause Add Section Move Delete   R	enumber Use Contract Expert   6	0					
	Select All   Select None   Expand All   Collapse All							
	<b>\$</b>							
	Select Focus Title	Non-Standard	Mandatory	Contract Expert	Select Alternate	Update	Delete	
	Contract Terms					0	Û	

#### Screenshot 11 - RFQ Contract Terms page

Regustitors Orders Agreements Deliverables Tenders Suppliers	
RFQ 700000549: Contract Expert: 1B Competitive - Standardised Contracting Template 1B	
Cancel Save Responses	Continue
Marza	Next ED N
Question	Response
Packaging - Will any volumetric data of individual package designs be required to be compiled as part of the codification data set? (DEFCON 117)	No
Categorisation - Does your contract require or have a potential requirement for NATO Codification information? (DEFCON 117)	Yes
Categorisation - Is/are the contract item/s subject to NATO codification, either as new items requiring codification, or existing supply items already having a NSN? (DEFCON 117)	
Location - Is your contract for research, development, studies, Project Definition or Post Design Services with a Foreign Government or International Organisation? (DEFCON 126)	~
Value - Is your contract an unpriced non-competitive risk contract valued at £1M or less, where a price is to be agreed? (DEFCON 127)	~
Delivery - Is the contract for physical goods which require tracking and delivery into demanding units? (DEFCON 129J)	~
Packaging - Is the contract for munitions or explosives? (DEFCON 130)	~
Intellectual Property - Is this a huly funded contract for the design and development of goods? WARNING: This condition must never be used in a contract or a DEFFORM 177 (Design Rights and Patents (Sub-Contractor's Agreement)) without at least one accompanying completed DEFFORM 315 (Contract Data Requirement that calls up this DEFCON.	~
Intellectual Property - Is the contract subject DEFCON 15 (Edn 02:08) or DEFCON 16 (Edn 10:04)? WARNING: this condition must never be used in a contract or a DEFFORM 177 (Design Rights and Patents (Sub-contractor's Agreement)) without at least one accompanying, completed DEFFORM 315 (Contract Data Requirement that calls up this DEFCON.	~
Intellectual Property - Is this a fully funded contract for the design and development of goods? (IDEFCON 15A)	V
GFX - Will special jgs and/or tooling be required? (DEFCON 23)	V
Performance - is your contract for Research and Development? (DEFCON 514A)	V
Data - Do you anticipate that Personal Data will be processed by the Contractor under the Contract? (DEFCON 532A or 532B)	V

Screenshot 12 – RFQ Contract Expert

Variables values are used to annotate contract specific text within standard terms and conditions. For example, to include Supplier's and MOD contact details.

Requisi	itions Orders Agreements Deliverables Tenders	Suppliers								
RFQ 7	700000549: Update Variable Values									
Enter a clause	value in the "Global Value" column to update all clauses using should not be updated from the global value in the future.	the variable. Check "Override Global Value" to indicate that the v	ariable value on a specif	Cancel Save Apply						
X 2										
Select	Variable	Variable Description	Supplier Updateable	Global Value						
۲	Additional Packaging Requirements	Additional Packaging Requirements								
0	Authority Address	Authority Address								
0	Contract Deliverables are to be collected by the Authority	Contract Deliverables are to be collected by the Authority		<b>P</b>						
0	Contract Deliverables are to be delivered by the Contractor	Contract Deliverables are to be delivered by the Contractor		J. C.						
0	Contract Expiry Date	Contract Expiry Date		<b>1</b>						
0	Contractor Address	Contractor Address								
0	DF111 - Commercial Officer Address	DF111 - Commercial Officer Address		Mailpoint Spruce Building						
0	DF111 - Commercial Officer Email	DF111 - Commercial Officer Email		John.Smith963@mod.go						
0	DF111 - Commercial Officer Name	DF111 - Commercial Officer Name		John Smith						
0	DF111 - Commercial Officer Phone Number	DF111 - Commercial Officer Phone Number		03067 98444						
				Previous 1-10 Vext 10						

Screenshot 13 – Update of Variable Values

MOD Contracting Purchasing and Finance (CP&F) End to End Guide Version 2.5 dated 4<sup>th</sup> December 2018 By progressing the Contract Expert, updating and adding in Clauses and then completing Variable values, a set of Clauses (Terms and Conditions) is produced ready for the publishing of the ITT.

Claus	es D	eliverables						
Select	Terms	Add Clause Add Section Move Delete   Renumber Use Cont	ract Expert	🖻 🔅				
Select	All   Sel	ect None   Expand All   Collapse All						
\$								
Select	Focus	Title	Non- Standard	Mandatory	Contract Expert	Select Alternate	Update	Delete
		Contract Terms					0	Î
	¢	DEFFORM 47					1	Î
	¢	Standardised Contracting Terms					1	Î
		SC1B					1	Î
	¢	▲ 19 Project specific DEFCONs and DEFCON SC variants that apply to this contract					1	Î
		DEFCON 502 (SC1)					1	Î
		DEFCON 503 (SC1)					1	Î
		DEFCON 531 (SC1)					1	Ī
		DEFCON 534					1	Ī
		DEFCON 537					1	Ī
		DEFCON 538					1	Ī
		DEFCON 566					1	Ī
		General Conditions					1	Ī
		Intellectual Property Rights					1	Ì
		Payment Terms					1	

#### Screenshot 14 – Clauses

Deliverables is a CP&F term for tasks or obligations that need to be tracked during the Contract Lifecycle. They can be used not only to capture Contractual Obligations on both the Supplier and MOD but also capture internal tasks such as reports and meetings. Default Deliverables will be applied from the template selected. The Commercial Officer, along with members of the Collaboration Team, should review, edit, delete, and add Deliverables as necessary. Each Deliverable will contain contact details to designate the individual who is responsible for update of the Deliverable status.

Claus	es Deliverables						
Select	Object: Delete Specify Exhibit   Create Deliverable Reorder   🗮 🧲		Previou	s <b>1-25</b>		ext 25 🕨	
Select	All   Select None			Death			
Select	Deliverable Name	Responsible Party	Name	Contact	Update	Delete	
	Obligation DEFCON 21 ( Edn 10/04) Clause - 3a - Maintenance of Deliverables (reminder)	Contractual	Supplier Organization			ð	Î
	Transparency Condition 5.b	Contractual	Buyer Organization	OPUPR		1	Î
	Notification of Claim Condition 7.b	Contractual	Buyer Organization	OPUPR		1	Î
	Import Licences Condition 8.d	Contractual	Supplier Organization			1	Î
	Import Licences Condition 8.d	Contractual	Buyer Organization	OPUPR		1	Î
	Marking of Hazardous Deliverables Condition 9.b	Contractual	Supplier Organization			0	Ì
	Contract Data Sheet Condition 9.c	Contractual	Supplier Organization			1	
	Marking of Articles Condition 11	Contractual	Supplier Organization			1	Î
	Progress Meetings Condition 13	Contractual	Supplier Organization			1	
	Payment Condition 14.b	Contractual	Supplier Organization			1	<b>T</b>

Screenshot 15 - Deliverables

### **Suppliers**

Once the Suppliers have been selected to be Invited to Tender they are to be added to the Draft RFQ/ITT document.

Requisitions	Orders	Agreements	Deliverables	Tenders	Suppliers						
Header	Create I	RFQ 70000054	49: Suppliers								
Lines Controls								Cancel	Online Discussions	Save as Draft	Review
Contract Terms	Invited 3	Suppliers									
Suppliers					_						
	Add Inv	vitation List A	dd Supplier	1 😂 🖻	¢.						
	Select S	upplier		Supp	lier Site	Contact	Additional C	Contact Email		1	Delete
	N	o results found.									
	<										>
	<sup>™</sup> Indio	cates restricted a	access.								
								Cancel	Online Discussions	Save as Draft	Review

Screenshot 16 - Add Supplier to RFQ

The Commercial Officer should check that each Supplier has been onboarded to CP&F and if not initiate the process to request MOD Defence Business Services (DBS) to do so.

If the Supplier is new to trading with the MOD, then they would not need to be fully onboarded (i.e. setup to transact electronically using Exostar) at ITT stage. Instead the Supplier would be set up as a 'Light' Supplier. A 'Light' Supplier will then need to be fully onboarded should they be awarded the Contract. If the Supplier is unsuccessful in the tender, they will still retain a record in CP&F as a 'Light' Supplier and can be assigned to future tendering opportunities across MOD. If the Supplier has already been onboarded, they will show in the search area for them to be selected and added to the RFQ.

Requisitions Orders Agreements Deliverables Tenders Suppliers			
Suppliers: Add Suppliers (RFQ 700000549)			
			Cancel Apply
Search Suppliers			Invited Suppliers
			REDCAT LIMITED
Status Approved V		External Sources	
Supplier Name redcat			Avention     Companies House
Category Selection O Commodity	Search Category in	Supplier Profile	DCO     Dun & Pradstroot
		Approved Supplier L	ist - Dun & Dradsweet
Show Approved Supplier List and Business Classifications Criteria		Negotiation History	
Search Clear			
Select Suppliers: 🛛 Add to Invited Suppliers 🛛   💢 🎜 📧 🏟			
Select All   Select None		bland	lightens
Select Supplier A Approved Supplier List Entry	Purchasing Docum	nents / Invited /	Awarded
REDCAT LIMITED	2	6 7	2

Screenshot 17 – Searching and adding Supplier to Invited Suppliers list on RFQ

## Publishing

Having fully developed the draft RFQ, with the assistance of members of the Collaboration Team, the Commercial Officer will use the Validation function to identify any omissions before Publishing. Having Published the RFQ the ITT can be generated and then sent to the Suppliers selected to be invited to tender.

Ministry of Defence	
Address Line 1 Address Line 2 Address Line 3 Address Line 4 FAO	Your Reference: Our Reference: 700000549 Date:
Dear Sir/Madam,	
Invitation To: Tender Reference Number: 7	<u>'00000549-</u>
<ol> <li>You are invited to tender for attached documentation.</li> </ol>	in competition in accordance with the
<ol> <li>The anticipated date for the contract av indicative date and may change.</li> </ol>	vard decision is , please note that this is an
<ol> <li>You must submit your Tender no later t enclosed Tender Return Label (DEFFORM you submit it to the Authority.</li> </ol>	than 31-Oct-2018 10:29:22. You must attach the 28) to the outer packaging of your Tender when
4. Please confirm receipt of this tender to	Id-Emily Murray stated in the E-mail address

Screenshot 18 – Generated ITT

# **Contract Award**

Evaluation of submitted tenders is conducted offline of CP&F. Additionally, all competitive procurements must be positively considered for Reverse Auction. Reverse Auctions is the process of buying goods or services, against a published specification, where the pre-selected Tenderers are invited to bid in an on-line auction. Reverse Auctions are conducted outside of CP&F, with the results recorded in the system following the Auction even being completed.

Having evaluated offline, Surrogate Quotes are created, by the Commercial Officer, within CP&F to reflect the Supplier tender submissions.

Requisitions	Orders	Agreer	nents [	Deliverables	Tenders	Supp	liers					
Tenders > Ad	Ivanced S	earch >	<ul> <li>RFQ: 7</li> </ul>	700000552-2	> Create	Surrogat	te Quote: Select S	upplier and C	ontact >			
Create Quote	e: 86 (RF	Q 700	000552-2	2)								
							Cancel	View RFQ	Quote By Spre	adsheet	Save Draft	<u>C</u> ontinue
Title     Runway Refurbishment     Time Left Close Date     0 seconds 29-Oct-2018 09:29:36       Header     Lines									36			
	RFQ Cur Price Pre	rency	GBP Any					Quote Curre	ency GBP			
Power Quote		%	Rec	alculate								
💢 🈂 🗔 🔅	F											
Line		Rank	Start Price	Target Price	Quote Price	Unit	Estimated Quantity	Target M	inimum Release Amount	Minimum Amount	Release	Update
1 RAF Station F	Runwa I	Blind			210000	EACH	1					
Indicates mo	ore inform	ation re	quested. C	lick the Upda	te icon.							

Screenshot 19 - Surrogate Quote created from Supplier's tender bid

In addition, Scores and Ranks are also recorded to support the generation of Award Decision letters and the necessities of CP&F Management Information. The Commercial Officer will complete internal MOD processes to record the award decision in CP&F contract file minutes and update the permissions of members of the CP&F Collaboration Team to prevent access to Commercially sensitive information such as Pricing.

	uers mienigenc	e Administration	1					
Tenders > Advan	ced Search > R	FQ: 700000552-2	> Enter Scores By Q	uote (RFQ 700	000552-2) >			
Enter Scores: R	FQ 700000552-	2 (Quote 86)						
						Cance <u>l</u> Sav	ve As Draft S	ubmit Score
	۔ Supp Quote Valid I Note to B	Title Runway Re plier REDCAT L Site Until 31-Oct-201 uyer	furbishment IMITED 8		Suppliers'	Contact Quote Number Quote Status	JONES, LUC Active	Y
Requirements	was techni	ically and commerc	ially compliant with the	tender docume	ents.			
5-2 ~ = +								
🖽 😂 🖻 🔅	ide All Details							
∑ 2 ा के Show All Details   H Details	lide All Details Section			Team Name	e			
Show All Details   H Details ⊿	lide All Details Section Scoring			Team Name Scoring	9			
<ul> <li>ス □ ◊</li> <li>Show All Details   H</li> <li>Details</li> <li></li> <li></li> <li>Requirement</li> </ul>	lide All Details Section Scoring Target Value	Bid Value	Maximum Score	Team Name Scoring Score	e Internal Note			
Image: Show All Details   H       Details       ▲       Requirement       Overall Score	lide All Details Section Scoring Target Value	Bid Value	Maximum Score 100	Team Name Scoring Score 92	e Internal Note			
Image: Show All Details       ▲       Requirement       Overall Score	lide All Details Section Scoring Target Value	Bid Value	Maximum Score 100	Team Name Scoring Score 92	e Internal Note			

Screenshot 20 – Scores and Ranks entered from offline evaluation

An Award document is created in CP&F; by the Commercial Officer, from the winning quote. This allows for the generation of the Award debrief letters which are then distributed to Suppliers by traditional electronic methods.

Requisitions Orders Agreements Deliverables Tenders	Suppliers	
Tenders > Advanced Search > RFQ: 700000552-2 > Award	by Quote (RFQ 70000055	(2-2) >
Award for RFQ 700000552-2 has been saved as a draft.		
Award Quote (RFQ 700000552-2)		
		Cancel Actions Save Award 🔽 Go
Title Runway Refurbishment		Status Award In Progress
Filter By: All 🔽 Go		
其 2		
Label	RFQ Targets	REDCAT LIMITED
Supplier Site		
Supplier Contact		JONES, LUCY
Quote Information		
Shortlist		×
Quote		86
Quote Valid Until		31-Oct-2018
Total Score	200	93
Section: Scoring	200	93
Overall Score	100	92
Overall Rank	100	1
Note to Buyer		
Attachments		01
Award		$\checkmark$
Total Agreement Amount (PO Currency)		210000 (GBP)

Screenshot 21 – Award created from quote

Ministry	Ministry of Defend	ce	
of Defence			
TOT Delence	Telephone [MOD] Facsimile [MOD]: Buyer Name Buyer E-mail:	: . ,	
REDCAT LIMITED			
		Your Reference:	
		Our Reference:	700000552-2
		Date: 29 October 2018	
Dear LUCY JONES,			
Standard Notice of Cont Tenderer	ract Award Decisio	on Tender Reference 7000005	52-2 - Winning
1. Thank you for your Ten	der dated 29 Octobe	er 2018 for the supply of Runwa	ay Refurbishment.
2. This letter notifies you o	f the MOD's decisio	n to award the Contract to REI	DCAT LIMITED.
3. The criteria used to awa	rd the contract are s	set out below:	
List criteria here -			
4. The score you obtained	against the criteria	for contract award was 92.	
5. The MOD is invoking a between the announceme	standstill period. Thi nt of the contract av	is period requires at least 10 ca vard decision and data of contr	alendar days to elapse act award
6. The standstill period sta midnight at the end of 09 N you will immediately be no	rts the day after the lovember 2018. Sho tified of when revise	date of issue of this letter and uld the MOD be required to ext ed period ends.	is expected to end at end the standstill period,

#### Screenshot 22 – Generated award decision letter

After the standstill period, if there are no challenges, the contract award is completed in CP&F. The completion of the award creates the Parent Contract Purchase Agreement (CPA) which represents the Contract in CP&F. The eventual Commercial approval of the Parent CPA allows for the generation of the Offer of Contract letter which the Commercial Officer will send to the Supplier.

Requisitions Orde	ers Agreeme	ents Deliverable	s Tenders Suppliers								
Tenders > Advan	ced Search >	RFQ: 700000552	!-2 >								
Create Purchase	e Order (RFC	700000552-2)									
<ul> <li>Indicates require</li> </ul>	d field						Can	el <u>S</u> ave Subr	mit		
Title Pupway Operating Unit OPUDR											
Title Runway Operating Unit OPUPR Refurbishment											
Purchasing Doc	Purchasing Document Style MOD Purchase Contract (CPA)										
MOD Purchase Co	ontract (CPA) [	)etails									
🕱 2° 🖻 🔅											
Supplier	Contact	Supplier Site	* Buyer	<ul> <li>Total Agreeme Initiate Amount (PO</li> <li></li></ul>		Total Agreement Amount (PO Currency)	Effective Start Date	Effective End Date			
REDCAT LIMITED	JONES, LUCY	00 🗸	Jones, Flight Sgt. Barry 🔍 🔍	None 🗸		210.000.00 (GBP)	29-Oct-2018	31-Oct-2019	汤		

Screenshot 23 – Completion of the Award to generate Parent CPA

*	Ministry of Defend	e	DEFFORM 8/10
Ministry of Defence	Telephone [MOD] Facsimile [MOD]: Buyer Name Buyer E-mail:	:	Mr. Id-Jonathan Gabriel idjonathan.gabriel983@mod.uk
REDCAT LIMITED CODY TECHNOLOGY PA	RK	Your Reference:	
FARNBOROUGH		Our Reference:	700000560
G014 0LX		Date: 19 Novemb	per 2018
Dear LUCY JONES,			
Offer Of Contract 700000	)560 for the [Suppl	y / Provision] of R	unway Refurbishment
<ol> <li>You are hereby informed Contract, detailed in the at requirements and sets out you of the Department's O</li> </ol>	d of the Department ttached Schedule of the contract terms a ffer.	s requirement and y Requirements. Th and conditions whic	you are invited to accept the Offer of e Schedule describes the h will take effect on acceptance by
2. If you wish to accept thi returning one copy to me a of the date of this Offer. Yo accept the Department's C	s Offer, please com at the address show our acceptance of th Offer within the perio	plete and sign both n above by post wit e Department's Offe d specified, then th	copies of the DEFFORM 10 hin 10 working days [or insert date] er must be unqualified. If you do not e Department's Offer will lapse.
3. No contract will come in	to existence until yo	u have accepted the	e Department's Offer in accordance

Screenshot 24 – Generated Offer of Contract (DEFFORM 8/10) letter

MOD Contracting Purchasing and Finance (CP&F) End to End Guide Version 2.5 dated 4<sup>th</sup> December 2018

# **Contract Set Up and Management**

## Parent Contract Purchase Agreement (CPA)

The Parent Contract Purchase Agreement (CPA) will serve as the contract record within CP&F and will hold the key data relating to the contract. For example, e.g. Supplier, amount, active dates, and payment terms. Clauses (Terms and Conditions) and Deliverables (Contract Obligations) as they have been developed on the RFQ document will transfer to the Parent CPA. Post award updates to Deliverables are to be made by the Commercial Officer to specify contractually agreed details. These could include the contract Key Performance Indicators (KPIs), agreed progression meetings, internal deliverables to monitor Government Furnished Assets (GFA) and/or pricing schedules. Once the Parent CPA has been updated to include such information pertinent to managing the contract it is to be submitted for Commercial approval. This approval is driven by the system settings of the Buyer on the Parent CPA i.e. the Commercial Officer.

**Note** – the number allocated to the Parent CPA will be the same number that was, sequentially, allocated to the RFQ. This constitutes the Contract number. Currently this is an eight-digit number beginning with a 7 e.g. 70000560.

Each of the Commercial approvers will receive a notification to request their approval. The first to respond will approve the document.

The status of the Parent CPA will be updated as it progresses to approval. The statuses are as follows;

- Incomplete is when a document has been created and saved
- In Process when a document has been submitted for approval
- Approved when a document has received all the necessary approvals

Requisition	ns Orders	Agreements	Deliverables Tenders	Suppliers			
Agreemer	its >						
	rchase Cor	stract (CRA) 7	0000560				
MODIU	Tentase Gol		0000000			Antiona Mieur Antronula dam	
					A	Actions View Acknowledge	Go Update
Header	Controls						
	Controlo		0.0110.0				
		Operating Unit Status	Approved		Creation Date Buver	30-Oct-2018 11:37:37 Gabriel, Mr. Id-Jonathan	
		Supplier	REDCAT LIMITED		Amount Agreed	21,000.00 GBP	
	s	upplier Contact	00		Effective From	0 30-Oct-2018 To 30	-Oct-2019
	Commur	nication Method	MOD Durchass Contract (C	DA)	Description	Runway Refurbishment	
	L	Jocument Style	MOD Purchase Contract (C	PA)		Runway Refurbishment	
MOD Co	ntract Details	5					
Contrac	t Number 7	00000560					
Terms							
		Bill-To Location Payment Terms	MOD DBS Billing Immediate		Detault Ship-To Location	MOD DBS Billing	
		Pay On Receipt	No				
	Required A	Acknowledgment	None				
		Amount Limit	21,000.00				

Screenshot 25 – Commercially Approved Parent CPA

**Note** - The associated RFQ document will still be used for the management of the Collaboration Team and Online Discussions.

Once the Parent CPA has been commercially approved, Child Agreements should be created to facilitate contract spend controls and ultimately contract payments. Child Agreements are to be created manually by the Commercial Officer as they are not automatically created from the contract Award. Each created Child Agreement will then require commercial approval before they can be transacted against.

Depending on the type of Contract the Child Agreements could be;

**Child Contract Purchase Agreements (CPA)** – created for separate components of contract spend. For example, representing the total amount for milestone payments or representing a contract schedule for the supply of goods or services, where prices are agreed with the Supplier at point of need. Several Child CPAs can be created to represent different components of the contract. The creation of Child CPAs facilitates the creation of Purchase Requisitions and Purchase Orders and ultimately contract payments.

**Child Blanket Purchase Agreements (BPA)** - known goods, works or services with firm or fixed prices. Allows for repeatable purchases with differing quantities and delivery schedules. Child BPAs are also referred to as Catalogues. Inventory contracts will commonly be created as Child BPAs which facilitates the interface from Inventory Management Systems.

**Note** – The total value of the Child Agreements cannot exceed the contract total held on the Parent CPA. There is no system control for this however, it is managed by MI reports which validates the Child Agreement amounts and informs Commercial Officers accordingly.

**Note** - The Child Agreements or Purchase Orders beneath the Parent CPA may hold distinct currencies.

In addition, having set up the required Child CPAs, Purchase Orders to cover the structured elements of a contract such as milestone payments, stage payment plans should be created. The Requirements Owner is to be tasked to create the Purchase Requisitions in relation to these.

For contracts where the price and delivery schedules are not known at the point of contract award, or where new orders against the contract are infrequently created, catalogue items in a Child BPA will not be appropriate. The Commercial Office is to consider initiating the creation of 'Smart Forms' to aid the creation of non-catalogue requests. Smart Forms provide a predefined template for the creation of non-catalogue requisitions. Data such as the Category Code and the Child Agreement number can be pre-populated to ensure that requisition data is accurate.

The Commercial Officer should also consider the initiation of 'Informational Content Zones' to assist the iProcurement user in identifying existing contracts and linking to guidance. This ensures that requisitions are created in accordance with contract terms.

The following diagram represents the relationship between the Parent CPA, Child Agreements and Purchase Orders. The Parent CPA can have numerous Child Agreements associated with it and each Child Agreement can have numerous Purchase Orders.



Diagram 1 – Parent CPA, Child Agreement and Purchase Order relationship

### **Contract Numbering**

The relationship between the Parent CPA and Child Agreements will be managed via the numbering convention. Child Agreements will be allocated the same number as the contract number with a sequential suffix to make them unique.

A scenario to demonstrate the numbering is described below;

A contract has been set up on CP&F as a Parent CPA with a number of 700000560. Note, this number is a sequential number allocated when the RFQ document was created. To aid searching for the Parent CPA the Description field should adequately describe the contract.

The spend for the milestone payments is to be segregated by creating a Child CPA. When creating the Child CPA, the Commercial Officer will specify the Contract (Parent CPA) number. The Child CPA will be allocated a number the same as the contract number with a sequential suffix – 700000560-1.

R	equisitions	s Orders Agreements	Deliverables Tenders Suppliers		
A	greement	s >			
٩ ٩	hild Co	ntract Purchase Agreem	ent 700000560-1		
				,	Actions View Acknowledgments  Go Update
ſ	Header	Controls			
		Operating Unit Status Supplier Supplier Site Supplier Contact Communication Method Document Style	OPUPR Approved REDCAT LIMITED 01/U0TS0 Standard Style	Creation Date Buyer Amount Agreed Amount Released Effective From Description	30-Oct-2018 13:47:36 Gabriel, Mr. Id-Jonathan 2,000.00 GBP 0 30-Oct-2018 To 31-Oct-2019 Child CPA for Milestone Payments
ſ	MOD Con	tract Details			
ļ	Contract Terms	Number 700000560			
		Bill-To Location Payment Terms Pay On Receipt Required Acknowledgment Acknowledge By Amount Limit	PTP SSC Immediate No None 2,000.00	Default Ship-To Location	9999

Screenshot 26 - Child CPA

Purchase Orders (POs) raised against Child Agreements will be allocated a sequential system number. Currently this is an eight-digit number beginning with a 3 e.g. 30312253. In addition, POs will have their Description prefaced with the associated Child Agreement number. This number is itself sequentially annotated. For example, the first Purchase Order created for the milestone payments against Child CPA 700000560-1 will have a Description of 700000560-1.1

Requisitions Orders Agreements	Deliverables Tenders Suppliers	
Orders >		
Standard Purchase Order 303122	53	
		Actions View Tax Go Update
▷ Search		
Header Lines Schedules Distribution	itions	
Operating Unit Status Supplier Supplier Site Supplier Contact Communication Method	OPUPR Approved REDCAT LIMITED 01 U0TS0 XML	Creation Date 30-Oct-2018 15:08:15 Total 1,000.00 GBP Cabriel Mr. Id. Jonathan Description 700000560-1.1
MOD Contract Details		
Contract Number 700000560		
Terms		
Bill-To Location Payment Terms Pay On Receipt Acknowledge By Required Acknowledgment	PTP SSC immediate No None	Default Ship-To Location 9999

Screenshot 27 – Standard Purchase Order

The contract also requires a catalogue of items to be set up so that users can buy from it in iProcurement and, therefore, a Child BPA is created. When creating the Child BPA, the Commercial Officer will specify the Contract (Parent CPA) number. The Child BPA will be allocated a number the same as the contract number with the next sequential suffix – 70000560-2.

Requisitions	Orders	Agreements	Deliverables	Tenders	Suppliers		
Agreements	>						
Child Blan	ket Purc	hase Agreeme	nt 700000560	-2			
Cillia Diali	Ret i uio	nase Agreenie	111 / 00000000	4			
						Actions Enable Catalog A	Iministrator Authoring Co Update
Search							
Header	ines Co	ntrols					
		Operating Unit	OPUPR			Creation Date 30-Oct-2018	14:35:25
		Supplier	REDCAT LIMIT	ED		Amount Agreed 3,000.00 GE	p
		Supplier Site	01 U0TS0			Amount Released 0	T- 01 M- 0010
	Commu	nication Method				Description 30-Oct-2018	10 01-May-2019
		Document Style	Standard Style			Child BPA fo	r Catalogue
MOD Cont	act Detail	s					
Contract N	umbor	00000560					
Contract IV	umber	00000300					
Terms							
		Bill-To Location	PTP SSC			Default Ship-To Location 9999	
		Payment Terms	Immediate				
	Required	Pay On Receipt Acknowledgment	None				
	rtoquirou	Acknowledge By					
	Price I	Amount Limit	3,000.00				
	. 1100 0	paaro i dicitante					

<u>Screenshot 28</u> – Child BPA

MOD Commercial Officers will only be able to access contracts and purchases relating to a contract if they have the relevant privileges. This will depend on their position and the position of the document's Buyer in the CP&F security hierarchy.

### **Create Child Blanket Purchase Agreement (BPA) Lines**

Child Blanket Purchase Agreements (BPA) are used to manage catalogues in CP&F. There are two types of catalogues.

- Non-Inventory catalogues
- Inventory catalogues, using NATO Stock Numbers

Child BPA lines, containing details of the items (Goods or Services) and their firm or fixed prices are loaded to CP&F by utilising a spreadsheet load. Once commercially approved the Child BPA line items are available in the CP&F iProcurement search where they can be added to the Shopping Cart and Purchase Requisitions, and ultimately Purchase Orders, created.

The MOD Commercial Officer may provide the Supplier with a pre-defined catalogue template and task the Supplier to complete the commercially agreed catalogue item data.

A	13 👻 🗄	$\times$ $\checkmark$ $f_x$									
	A	В	с	D	E	F	G	н	I	J	к
1	#ENCODING	WINDOWS-1252									
2											
3	Language Section	EN-US									
4											
5	Catalog Section	Title	Date	Source							
6											
7											
8	Header Section	Document Type	Document Number	Operating Unit	Supplier	Supplier Site	Currency	Effective From	Effective To	Requesting Org	Purchasing Org
9											
10											
11	Item Section	Action	Line Number	Line Type	Thumbnail Image	Image	Description	Shopping Category	Category	Supplier Item	Supplier Part Auxi
12				Goods - Quantity							
13											
14											
15											
16											
17											

Screenshot 29 – Catalogue load template

Instructions for the completion of the template are included.

1	A	3	C	D		E		F		
2	-									
З	惠									
4	1									
5	Ministr		In	structions - Catalog Data Load via Spreadsheet						
6	l of Defe	ice								
7										
8	Contents									
9	Overview Data Entry									
11	Data Entry	<u>ey</u> estructions								
12	Catalog Se	tion								
13	Header Se	ion								
14	Item Section	1								
15	Price Break	Section								
16	Guidance ·	Loading the Spread	dsheet File							
17	Guidance ·	Adding, Updating,	and Expiring Items							
18	Guidance	Managing Inventor	ry Contracts							
19	Guidance -	Downloading Cata	logue Resources							
20	Overview									
21	Overview.									
23	This sprea	cheet enables use	ers to load catalog	items into Contract, Purchasing and Finance (CD&F) via a spreadsheet. This template can	he used for bo	th no	-invent	on cata	loques (i.e. those	awb
24	iProcureme	and inventory of	atalogues (those w	hich are typically ordered via an inventory/ stores system)	, be used for bo	, an mon	- mvem	ory cuto	nogues (n.e. mose	
25	mocarcin	ing and internory c	aranogaes (mose n	nich ale gyleany ordered via an interiory, stores system;						
26	This "Instr	ctions" tab provide	es guidance for con	pleting the "TextTemplate" worksheet. Once the "TextTemplate" sheet has been comple	eted the user sh	hould	save the	e file as	a text tab delimi	ted
27	be upload	d to CP&F. For furth	ner guidance on the	spreadsheet loader process, please read the "guidance" sections below						
28			•							
29	Data Entry	ey								
30	YE	OW Mand	atory - This is the a	bsolute minimum that CP&F requires in order to create a successful load. The user must	t enter a value.					
31										
32	W	IITE Option	nai - items can be i	baded without this information, therefore entry of this information to CP&F is optional. I	mormation in t	mese	rieids n	ay be n	equired for busine	255
33	0									
35	G	Defau	IIIt - These cells con	tain a predefined defaulted value to be left unchanged by the user						
	4	TextTexelate	Transformations							
	4 P	rextremplate	instructions	(†) : I						

<u>Screenshot 30</u> – Catalogue load template instructions

On receipt of the template file back from the Supplier, it is loaded to the Child BPA to create the lines.

Requis	itions Orders	Agreem	ents Deliverables	Tenders	Suppliers								
Agreements >													
Child Blanket Purchase Agreement ARMYHQ													
> Search													
11		trata											
неао	ler Lines Con	itrois			Operating Unit		atua /	horov	ad Am	ount Aaroa			
<b>1</b> 2	: 🖬 🖏				Operating Offic	OFOFR 31	4 P	revious		Vext 10			
Line	Tune	ltem/leb	Description		Supplier Itom	Catagory	Linit	Drine	Expiration	Dataila			
1	Goods - Quantity	item/Job	3mm DOWEL PAC	K 100	01393	7012.99241200.99241203	EACH	2.85	Date	Details			
2	Goods - Quantity		NUMBER LINE WA	LL 0-100	0141	7012.99241200.99241203	EACH	5.99					
3	Goods - Quantity		DICE JUMBO 10 S	DED PK6	0143	7012.99241200.99241203	Packet	5.99					
4	Goods - Quantity		PAPERSTICKS PA	CK 100	01460	7012.99241200.99241203	EACH	12.53					
5	Goods - Quantity		CLOCK FACE PAC	K 10	0153.	7012.99241200.99241203	Packet	12.53		Ę			
6	Goods - Quantity		PRIMARY GEAR P	ACK	01788	7012.99241200.99241203	EACH	12.53					
7	Goods - Quantity		PRIMARY WHEEL	PACK	01815	7012.99241200.99241203	EACH	15.14					
8	Goods - Quantity		PAINT BRUSH HO CAP.	LDER 64	0281	7012.99241200.99241203	EACH	2.53					
9	Goods - Quantity		SILK PAINT MED Y	ELL 250ML	0355	7012.99241200.99241203	EACH	2.53					
10	Goods - Quantity		SILK PAINT CARM	RED 250ML	0356	7012.99241200.99241203	EACH	2.53					
								revious	s 1-10 🔽 I	Next 10 🕨			

### Screenshot 31 - Child BPA Lines

MOD Contracting Purchasing and Finance (CP&F) End to End Guide Version 2.5 dated 4<sup>th</sup> December 2018 Item price breaks can also be loaded from the template where a discount price would be assigned dependant on the quantity ordered.

Price Br	eaks						
it 🗶	2 🖻 🕸						
* Num	Org	Location	Qty	* Break Price	Discount (%)	Effective From	Effective T
1	) 🔄 🗐 🔍	Q	25	1.4775	1.5	1	
2		Q	50	1.4625	2.5	( Barton 1997)	
3	Q	J Q 1	100	1.425	5	100 B	

Screenshot 32 - Child BPA Lines Price Breaks

Similarly, updates to item data, for example prices, can be loaded by a spreadsheet load. A history of catalogue lines is maintained against each child agreement with old lines being end dated, not deleted. This provides the MOD with an historic view of items, including prices, loaded to the child agreement.

For Inventory BPAs, there is prerequisite step to create the inventory item records in CP&F. The details are completed on a separate spreadsheet, including the NATO Stock Number (NSN), and then uploaded. The catalogue load spreadsheet is then then used to load the Child BPA lines with the inventory item details.

	A <b>B</b> C	D	E	F	G	н	I.	J	К	L	М
2											
3	Header										
4	PROCESS_ID			1940							
5											
6	Upl IMC_DMC	NSN	N_OR_R	SOURCE_SYSTEM_	ITEM_DESCRIPTIO	PURCHASABLE	D_OF_Q	MOD_TLE	MOD_COST_CENTRE	MOD_RAC	MOD_PROJECT
7											
8			N			Yes					
9			N			Yes					
10			N			Yes					
11			N			Yes					
12			N			Yes					
13			N			Yes					
14			N			Yes					
15			N			Yes					
16			N			Yes					
17			N			Yes					
18			N			Yes					
10			N			Ves					

Screenshot 33 – Inventory Item load spreadsheet

### Matching

A decision is to be made by the Commercial Officer on the Matching setting on Child Agreements. The Matching setting prescribes which documents are used to match to Invoices before payments is initiated. This Matching setting applied to the Child Agreement will consequently apply to all Purchase Orders raised against it. The Matching options are;

- **2-WAY Matching** There is no requirement for a Receipt. The invoice is matched to the PO line and payment is made.
- **3-WAY Matching** There is a requirement for a Receipt. The invoice is matched to the PO line and the Receipt before payment is made.

**Note** – Receipting activity is performed by the MOD when goods/services are received AND meet the quality expected.

The default setting is 3-way matching, the Commercial Officer is to adequately assess the risk of 2-way matching before applying.



Screenshot 35 - Matching setting

### **Auto-Create and Approve Requisitions**

Child Agreements can be set up to automatically create and approve Purchase Orders, once the Purchase Requisitions have been financially approved. Commercial Officers are to adequately assess the risk of setting automatically created / approved Purchase Orders. The system default is to not have automatic Purchase Order creation / approval.

**Note** – It is usual for Child BPAs to be set for automatic Purchase Order generation and approval from the approved Purchase Requisition. This is particularly pertinent for Inventory

Child BPAs where the approved Purchase Requisition is interfaced from the Inventory Management System.

The Auto-Create and Approve options are detailed below;

Setting	Action	Considerations
CREATE	Auto-create Purchase Orders where Child Agreement is referenced on the Purchase Requisition line. Does not submit for approval i.e. Purchase Order will be in an incomplete status.	Commercial Officers should choose this setting if they want a Purchase Order to be created automatically but would like to review or make changes to it themselves before it is sent out to the Supplier.
CREATE APPROVE	Auto-create Purchase Order and approve automatically where Child Agreement is referenced on the Purchase Requisition line.	Commercial Officers should choose this setting if they want a fully- automated Purchase Order creation process.
CREATE SUBMIT	Auto-create Purchase Order and submit for approval where Child Agreement is referenced on the Purchase Requisition line.	Commercial Officers should choose this setting if they want an approver to review the order before it is sent to the Supplier.
NO CREATE	Do not Auto-Create Purchase Orders.	Commercial Officers should choose this setting if they want to be able to assign different Purchase Requisition lines against the same Child Agreement to different Commercial Officers to action, or group together multiple lines for the same Child Agreement from different Purchase Requisitions onto the same Purchase Order.



Screenshot 36 - Auto-Create & Approve setting

### **Deliverables Management**

Each Deliverable set up on the Parent CPA will apply to either the Buyer Organisation (MOD) or the Supplier Organisation. An Internal Contact, Requester and, conditionally, Supplier Contact will be assigned. The Internal Contact will be, in most cases, the Commercial Officer, with the Requester normally being the Project Manager. By assigning a Deliverable to individuals they can then access and update the Deliverable status accordingly. Escalation contacts for late Deliverables can be set up so that they are notified if the status has not been entered.

Notifications will be used to prompt the contacts to update the status of Deliverables. Supplier contacts will be emailed these notifications. As the Supplier is not able to update the Deliverable status directly to CP&F they are, as necessary, to inform the MOD of the status.

Requisitions Orders Ag	reements Delivera	bles Tenders Su	uppliers						
Deliverables >									
MOD Purchase Contrac	t (CPA) 700000560	), Rev 1: Update De	eliverable						
								Can	ce <u>l</u> Apply
	Deliverable Name	Monthly Progress N	Neetings	Status	Complete	ed 🗸			
Actu	Due Date	01-Nov-2018	<u>n</u>	Current Status	Complete	d			
Actu	Description	Monthly Progress M	eetings	Notes	Minutes o	of meeting available from			
		wonany r rogress w	localigo		Shareron	nt			
Attachments									
Titlo	Tuno		Category A	Lact Lindated Dv		Last Undated A	Licago 🛆	Undato	Delete
		Description			•			Opulae	Delete
(nttps://modgovu)	vveb Page		External	ID-GABRIELJ983		31-OCI-2018	One-Time		
Status History									
🖾 😂 🕞 🏟									
Details Status		Status Change Date				Status Changed by			
Completed		31-Oct-2018				Id-Jonathan Gabriel			
Open		31-Oct-2018							

Screenshot 37 – Update of Deliverable status

# **Purchase Requisitions**

All purchases against contracts begin as Purchase Requisitions. They differ from Contract Requisitions in that the contract has already been created and Commercially approved.

It is mandated that Purchase Requisitions are financially approved in accordance with the approver's financial limits. Requisitions are routed to a group of approvers with adequate delegated authority in the relevant business area. The approver needs to be someone other than the requester as self-approval is not allowed on CP&F. Additional approvers can be added or by default depending on the Purchase Requisition data.

Purchase Requisitions are created by, or allocated to, the Requirements Owner **MOD iProcurement User** responsibility.

The type and settings on the Child Agreements will influence the method of Purchase Requisition creation;

 Catalogue Purchase Requisitions will be created by searching for the Child BPA items and adding to the iProcurement Shopping Cart. Search results can be sorted and compared.

**Note** - some BPA lines (Catalogue Items) are only visible in the 'MOD Procurement Restricted' CP&F responsibility. These items are sensitive or restricted to certain audiences.

- Non-Catalogue (Non-Catalog) Purchase Requisitions will be created to order from contracts where the price and delivery schedules are either not defined at contract award or repeat ordering is not expected, e.g. milestone payments. Non-Catalogue Purchase Requisitions will reference the Child CPA before being added to the Shopping Cart. A Smart Form template is to be used with predefined data where these have been set up
- Approved Inventory Purchase Requisitions interfaced from Inventory Management Systems referencing the Inventory Child BPA
| Shop         Requisitions         Receiving           Stores         Shopping Lists         Non-Catalog Request |   |           |
|---|---|-----------|
| @TIP Data as of : 2018-OCT-30 14:31:03  |   |           |
| Search 24   | View  | X         |
| Q   | tist Detailed   |           |
| Search Within   |   |           |
|   | Results   | 22        |
| * Search  | Sorted by: Search Relevance ¥   | 👤 🔍 🖻 🖨   |
| pen O   |   |           |
| Delete All  | Price: 3.59 EACH GBP RE Record Type:                                  | Quantity: |
| ×   | Supplier: EAST CAT Supplier Location: 00[U14H8                        |           |
| <ul> <li>Shopping Category</li> </ul>   | Internal Item Number Sunnier Part Number                              |           |
| © Others >  | Itam Source: Sunniar Contract ARM/HO                                  | Compare   |
| Search for specific value   | нып соблос. Соррны солнове. Удестныя и на так                         |           |
| Recreational Development, Fraining (3390)   | PEN COLOURBROAD AST PK12  | Questitu  |
| Small Office Machines Projectors and (20)   | Dring: 23 Deplet GDD Report Turg:                                     | 1         |
| Office Furniture Extures and Eithings Fu (8)  | Supplier: FAST CAT Supplier Onli 14H6                                 | 198       |
| Processing Units Personal computers C (2)   |   |           |
| Show More   | Internal Item Number: Supplier Part Number:                           |           |
|   | Item Source: Supplier Contract: Agreement ARMYHQ                      | Compare   |
| Supplier Contract   |   |           |
| ▶ Supplier  | H/WRITING PENS BLK BX40   | Quantity: |
| ▶ Supplier Location   | Price: 0.84 EACH GBP Record Type:                                     |           |
| Supplier Part Number  | Compare   | 8         |
| Manufacturer  | To use the Compare option, you must first select two or more records. |           |

Screenshot 38 – iProcurement search of Catalogue (Child BPA) items

Shop	Requisitions Receiving					
Stores	Shopping Lists Non-Cata	log Request				
Non-C	Catalog Request					
* Indi	cates required field			Cle	ear All Add to Cart	Add to Favorites
	* Item Type * Item Description	Goods billed by quantity ARTIFICIAL INTELLIGENCE	V 🗊 JNIT	Contract Number Supplier Name	700000134-2 New Supplier BITE LOW	
	<ul> <li>Category</li> <li>Quantity</li> <li>Unit of Measure</li> <li>Unit Price Currency</li> </ul>	0003.11101600.1110160 1 EACH 123.45 GBP RFQ Required Negotiated		Site Contact Name Phone Supplier Item	05 U17C0	

Screenshot 39 – iProcurement Non-Catalogue Request

Having added the catalogue or non-catalogue items to the Shopping Cart the iProcurement user will Checkout adding or updating the necessary Purchase Requisition data;

- **Need-By Date** the date the requirement is needed to be satisfied by
- **Deliver To Location** used for delivery purposes only. Defined by a Unit Identification Number (UIN). Note- this can be different to the UIN used for billing purposes
- Suggested Buyer The Commercial Officer responsible for the Purchase Order. This will default from the Buyer on the Child Agreement

MOD Contracting Purchasing and Finance (CP&F) End to End Guide Version 2.5 dated 4<sup>th</sup> December 2018  Billing Charge Account – Contains the financial details for billing including the billing UIN

Shopping Cart				
* Descri	ption ARTIFICIAL INTELLIGE	NCE UNIT		
Justific	ation			
* Need-By	Date 30-Nov-2018 15:32:20	20		
	(example: 31-Oct-2018 19:45:0	00)		
* Deliver-To Loca	ation D4867A	Q 🕕		
⊿Hide Delivery and Biling				
Delivery		Billing		
* Requester	Gabriel, Mr. Jonathan 🕤 🔍	Charge Account	K00.D4867A.PCA001.000000000.000000.0000000	0000
Suggested Buyer	White, Miss. Elaine 🔄 🔍 🕕			

Screenshot 40 - iProcurement Checkout

Purchase Requisitions will be sent to a group of financial approvers based on the requisition value and accounting information. Additional approvers may also be included depending on data settings or approvers can be added manually.



<u>Screenshot 41</u> – Checkout of Purchase Requisition showing additional approvers and mandatory Financial Approval Group

Each of the approvers will receive a notification in turn to request their approval before progression to the next approver and ultimately the financial approval group.

A sequential system number will be allocated to the Requisition. Currently this is an eightdigit number beginning with a 6 e.g. 60342966 The approval status of the Purchase Requisition will be updated as it progresses to approval. The statuses are as follows;

- Incomplete is when a document has been created and saved
- In Process when a document has been submitted for approval
- Approved when a document has received all the necessary approvals

## **Category Code**

Every Purchase Requisition line will contain a Category Code. This is either predefined in the Catalogue (from the Child BPA lines), entered on the non-catalogue request or predefined on the Smart Form.

**Note** – It is imperative that the Category Code is entered correctly as it drives the CP&F Tax Engine, as well as being used for MI. CP&F is using the United Nations Standard Products and Services Code (UNSPSC) categorisation for all purchases. UNSPSC is a taxonomy of products and services for use in eCommerce and the Cabinet Office use UNSPSC for categorising central government spend.

## **Line Item Types**

Purchase Requisition lines describe the requirement for Goods or Services. The pricing of these can either be set as Quantity based or Amount based.

For Purchase Requisitions created from Catalogues the Line Item Type will be predefined. It can also be predefined from a Smart Form. A non-catalogue Purchase Requisition will allow the selection of the most appropriate Line Item Type;

- Goods Quantity describes goods billed by quantity. For example, 10 engines at £1000.00 each.
- Services Quantity describes services billed by quantity. For example, 10 days groundwork at £5000.00 a day
- Services Amount describes services billed by amount. For example, £12,000.00 worth of maintenance work

Note - a line type of Goods-Amount is not currently utilised in CP&F



Screenshot 42 - Quantity and Amount based non-catalogue (non-catalog) request

**Note** - The Line Item Type effects how invoices and receipts are entered against the resulting Purchase Order. For Amount based Purchase Order lines the Quantity field will represent the Amount and the Price will show as 1. For example, a Quantity of 12000 represents the amount of £12,000.00.

## **Purchase Orders**

Once the Purchase Requisition is financially approved then the Purchase Order can be created. This may be automatic depending on the Auto-Create and Approve Requisitions setting on the Child Agreement as described earlier. If there is no automatic creation the Commercial Officer is to create the Purchase Order from the Buyer Work Centre, Demand Workbench. This lists all financially approved Requisitions lines which have the Commercial Officer as the Suggested Buyer.

Requis	itions Orde	rs Agreemen	ts Deliverables	Те	nders	Supplier	rs									
Deman	d Workbench	Summary														
Dema	nd Workben	ch														
* Indi	cates required	ield														
Views	5															
					-		_									Search
view	My Requis	tions (MOD)	~		GO	Personaliz	2e									
Select	t Requests:	Add Return	Reassign	Can	cel Sp	olit Save	Split   💢 🗧	5								
Select	All   Select Nor	ie													Logacy	
Select	Requisition	Item/Job		On REQ	Otv	Price	Requester	Need-By 🔻	Source	Buver	Creation Date A	Deliver-To 🛆	Import Source A	Approval Date	I PO Line Number	Actions
	60342662, 1	New Bridge Capability to Replace	<ul> <li>✓</li> </ul>	N	,	300000000	Andrews, Mr. Jordan	31-Dec- 2019 08:34:19		Gabriel, Mr. Id- Jonathan	27-Jun-2018 10:47:10	D4867A		11-Jul- 2018 14:11:42		
	60342973, 1	Milestone 3		N		1000	Gabriel, Mr. Id-Jonathan	28-Feb- 2019 10:13:57	REDCAT LIMITED, 01 U0TS0 700000560-1	Gabriel, Mr. Id- Jonathan	01-Nov-2018 10:12:38	D4867A		01-Nov- 2018 10:30:06		🗄 📑 🕏
	60342966, 1	RAF Station Runway Refurbishment	~	Y		25000	Gabriel, Mr. Id-Jonathan	31-Dec- 2018 09:43:27		Gabriel, Mr. Id- Jonathan	26-Oct-2018 10:42:24	9999		26-Oct- 2018 10:45:04		🛚 Ŗ 🖏
	60342974, 1	Engine		N	20	5000	Gabriel, Mr. Id-Jonathan	30-Nov- 2018 10:15:59	KINGDOM LIMITED, 01 KC5M2 700000368-1	Gabriel, Mr. Id- Jonathan	01-Nov-2018 10:15:51	D4867G		01-Nov- 2018 10:30:06		1

Screenshot 43 – Financially approved Requisition lines in Demand Workbench

**Note** – Purchase Requisitions can be differentiated from Contract Requisitions as they do not have a tick in the RFQ Required column.

The Commercial Officer is to add Purchase Requisition lines to the Document Builder before creating the Purchase Order.

Document Builde	r
Type New OU OPU	Order PR
Agreement	700000560-1 🚽 🔍
Supplier	REDCAT LIMIT
Site	01 U0TS0
Currency	GBP
Style	Standard Purcl
	you use the appropriate document style e.g. "MOD One-Off Purchase Contract (SPO)" ☑ Group Shipments
Recently Added I	tems
Milestone 3	<sup>1000</sup> EACH
Number of Lin To	es 1 tal 1,000.00 GBP

<u>Screenshot 44</u> – Document Builder

Purchase Orders (POs) raised against Child Agreements will be allocated a sequential system number. Currently this is an eight-digit number beginning with a 3 e.g. 30312253. In addition, POs will have their Description prefaced with the associated Child Agreement number. This number is itself sequentially annotated. For example, the second Purchase Order created for a milestone payment against Child CPA 700000560-1 will have a Description of 700000560-1.2

Requisitions	Orders Agreements	Deliverables	Tenders	Suppliers									
Requisitions: De	mand Workbench >												
Update Stand	ard Purchase Order	30312254											
* Indicates requ	uired field					Cancol Actions	Add Contract	Torme		Go	9avo	Approval Options	Submit
						Cance	Add Contract	Terms	•	00	Dave	Approval Options	Supillin
Search													
Jearch													
Header Line	s Schedules Distribut	tions											
	Operating Unit	OPUPR					Creation Date	01-Nov-20	018 10	:47:08			
	Status	Incomplete					Total	1,000.00	GBP	Q			
	Supplier Supplier Site	REDUATE	IMITED	N	6		* Buyer	Gabriel, I	Mr. Id-	Jonathan	I	L 🔍	
	Supplier Site	0100130		20	•		Description	7000005	60-1.2			0	
	Communication Method	XML		2	6							v	
MOD Contract	Details												
mob contract	bound												
Terms													
	Dill To Leastion	DTD 000				* Defeult Chi	n Te Leastian	0000					
	Bill-10 Location	I PIP SSC		7	0	Default Shi	p-10 Location	9998					
	Pay On Dessin	t No M	;	51	0								
	Acknowledge P	1 140 V											
	Acknowledge By	Nene											
	Required Acknowledgmen	INONE		v									

Screenshot 45 – Update Purchase Order

The Commercial Officer is to review and, as necessary, update the Purchase Order sections;

- Header information pertaining to the whole Purchase Order
- Lines the requirement as described and transferred from the Purchase Requisition Line
- Schedules transferred information including the Deliver-To location and the Need By Date
- **Distributions** transferred information including the PO Charge Account containing the billing information and billing UIN

Once the Purchase Order has been updated it is to be submitted for Commercial approval. This approval is driven by the system settings of the Buyer (Commercial Officer) although additional approver can be added if necessary. Each of the Commercial approvers will receive a notification to request their approval. The first to respond will approve the document.

The approval status of the Purchase Order will be updated as it progresses to approval. The statuses are as follows;

- Incomplete is when a document has been created and saved
- In Process when a document has been submitted for approval
- Approved when a document has received all the necessary approvals

The approval of the Purchase Order automatically generates the electronic transfer of the Purchase Order information into Exostar.

## CP&F and Exostar Purchase Order comparison

This chapter demonstrates how a Purchase Order appears on CP&F and Exostar. It also gives the opportunity to highlight the relationship between Purchase Order details on both systems. Occasionally Purchase Orders cannot be found in Exostar because they fail in the interface. If a Purchase Order is in an approved state, but is not visible in Exostar it may require a revision to communicate the information across the two systems.

**Note** – Where the same field is displayed on numerous screens the description in this guide may not be repeated. Those fields which are not utilised or are blank are not described in this guide.

### **Header Search**

The Purchase Order Header search screen facilitates the searching of various conditions. This could be direct from the Purchase Order number, if known or a combination of conditions. It is also possible to perform searches at other Purchase Order levels – Lines, Schedules and Distributions. This could be useful for searching for a range of results. For example, all Purchase Orders for a Supplier or contract or all lines on a Purchase Order. As the Contract number is entered automatically into the Purchase Order Header Description this can be used to facilitate a search for all Purchase Order created for a contract.

Requisi	itions	Orders	Agreem	ents Delivera	ables Tender	s Supplie	ers								
Order	-														
Order	S Cur	unlian in ad	iting the	locument											. Carach
	Indicate spring to contract     Outperformance     Outperformance														
TID	and the second														
	Win new Furchase orders can be created from approved requisition lines. Use the document builder on the requisitions tab to quickly and easily create a new order from approved requisition lines														
Head	ers Lin	ies Sche	edules	Distributions											
Searc	:h														
© Shr	ow table c	lata whon	all condit	ions aro mot											Views
	ow table o	data when	any cond	ition is met.											
		Ordor													
	Su	Innlior	IS		304	06744	2 L								
	30	Dunier	IS				<u> </u>								
		Duyer	is				<u> </u>								
A	oproval a	Status	is		✓		~								
	Desci	nption	cont	ains	~										
	Operating	g Unit	is		✓		<u></u>								
			Go	Clear	Add And	other Op	erating Unit		bb						
Select	t Order:	Update			Go   Export	1 🛛 😂									
Select		Order△	Rev	Description	Supplier 스	Site 🛆	Creation Date 스	Order Date 스	Total	Curr	Status	Acknowledgment	Acknowledge By △	Required Acknowledgment	Approval Status
۲	OPUPR	30406744	<sup>1</sup> 0	700000123-1.1	SERVICES LTD	03 U1DC0	04-Oct-2018	04-Oct-2018 16:17:56	1,398,415.96	GBP	Approved	Accepted		None	Approved
<															>
															-

	Select Order: Up	date		<b>&gt;</b> (	Go   Ex	port   🔟 😂											
	Approval Date 🛆	Bill- To	Buyer	Canceled	Canceled By	Canceled Date 스	Change Status	Closed Date A	Closure Status	Confirming Order	Consumption Advice	Contract Template	Doc Style	Firm Date 🛆	Frozen	Matched Amount	Note to Receiver
1	04-Oct-2018	MOD DBS Billing	Mcme, Mr. Des						Open				Standard Purchase Order			0.00	
	<																>

Sele	Select Order: Update 🔽 Go   Export   🙀 🌫																	
tract plate	Doc Style	Firm Date 🛆	Frozen	Matched Amount	Note to Receiver	Note to Supplier	On Hold	Pay On Receipt	Printed Date A	Rate	Rate Date	Rate Type	Revised Date 스	XML Send Date	Delivered	Billed	Balance	Attachments
	Standard Purchase Order			0.00					04-Oct-2018		04- Oct- 2018			04-Oct-2018	0.00	0.00	1,398,415.96	
<																		>

### Screenshot 46 – Purchase Order Header Search

Field	Description	Relationship with Exostar
Order	The system allocated Purchase Order number Hyperlinks to display the Purchase Order pages.	Direct correlation with the <b>Order No.</b> field
Rev	The Revision number. This will be incrementally updated when the Purchase Order is updated and requires reapproval.	Direct correlation with the <b>Rev No.</b> However, this will not be interfaced until the Purchase Order has been commercially reapproved

Field	Description	Relationship with Exostar
Description	This field will have been updated with the Child Agreement number followed by a sequential suffix. In this example 7000000123-1 is the Child Agreement and this is the first order. The Commercial Officer can annotate this field when the Purchase Order is created manually	Not transferred to Exostar
Supplier	The Supplier for the Purchase Order	Direct correlation with <b>Supplier Company</b> field
Site	Purchasing Site code. Contains unique identifier followed by the NCAGE	Correlates to NCAGE and Supplier Address
Creation Date	The date that the Purchase Order has been created	Correlates to the <b>Change Order Date</b> . <b>Note</b> – this <b>does not</b> directly relate to the <b>Order Created</b> , which relates to the date that the latest revision of the Purchase Order has been commercially approved or cancelled
Order Date	The date and time that the Purchase Order has been created. The same date as the <b>Creation Date</b>	Correlates to the <b>Change Order Date</b> . <b>Note</b> – this <b>does not</b> directly relate to the <b>Order Created</b> , which relates to the date that the latest revision of the Purchase Order has been commercially approved or cancelled
Total	The total value of the Purchase Order excluding VAT	Direct correlation with Total Order Amt
Curr	The currency that the price is expressed in.	Direct correlation with Currency
Status	The overall status of the Purchase Order <b>Approved</b> – commercially approved <b>Closed</b> – All lines Invoiced and Receipted or manually closed <b>Canceled</b> – Purchase Order cancelled <b>Incomplete</b> – Purchase Order created and saved but not yet submitted <b>In Process</b> – Purchase Order submitted for approval <b>Rejected</b> – Purchase Order has been rejected by the approver <b>Requires Reapproval</b> – Purchase Order has been updated and requires commercial reapproval Hyperlinks to display the <b>Action History</b> of the Purchase Order	Not transferred to Exostar

Field	Description	Relationship with Exostar
Acknowledgment	Updated from blank to <b>Accepted</b> or <b>Rejected</b> when Supplier accepts or rejects	Relates to, but does not directly correlate to <b>Order Status</b> and <b>Status</b>
	Hyperlinks to display the date that the Acceptance/Rejection has been interfaced into CP&F	
Approval Status	The Approval Status of the Purchase Order	Not transferred to Exostar
	Approved – commercially approved Incomplete – Purchase Order created and saved but not yet submitted In Process – Purchase Order submitted for approval Rejected – Purchase Order has been rejected by the approver Requires Reapproval – Purchase Order has been updated and requires commercial reapproval	
Approval Date	The date of approval of the latest revision of the Purchase Order	Will correlate to the <b>Order Created</b> date for the latest revision
Bill-To	Default of MOD DBS Billing	Direct correlation with <b>Bill To Name</b>
Buyer	The Commercial Officer responsible for the Purchase Order	Direct correlation with <b>Buyer Name</b>
Canceled	Blank or tick	No direct correlation with Exostar. However, the cancellation will cause a revision to the Purchase Order with zero quantity. The Order Status will show Updated The Discrete Order Schedules Status will show Updated
Canceled By	Name of user who has cancelled the Purchase Order	Not transferred to Exostar
Canceled Date	Date of the cancellation of the Purchase Order	Will correlate to the <b>Order Created</b> date for the latest revision
Closed Date	Date that the Purchase Order has closed, either as a result of all lines being closed (invoices and receipted) or manually closed	Not transferred to Exostar Note - this does not directly relate to an Order Status of Closed or a Discrete Order Schedules Status of Closed
Closure Status	Open or Closed	Not transferred to Exostar
Matched Amount	The total matched (invoiced and receipted) amount. This is based on the monetary amount. i.e. For <i>Quantity</i> based Purchase Orders it is the Quantity matched * Price	Not transferred to Exostar

Field	Description	Relationship with Exostar
Rate	The conversion used for the currency calculation. Only populated when currency is not GBP	Not transferred to Exostar
Rate Date	The date of the currency rate calculation	Not transferred to Exostar
XML Send Date	The date that the Purchase Order has been transferred to the Supplier. Usually, but not always, this matches the Approved date. <b>Note</b> – if there has been any delay in the transfer this date will be later than the Approved date.	Usually, but not always, relates to the <b>Order Created</b> date for the latest revision
Delivered	The total amount that has been delivered (Receipted). This is based on the monetary amount. i.e. For <i>Quantity</i> based Purchase Orders it is the Quantity matched * Price	Not transferred to Exostar
Billed	The total amount that has been Billed (Invoices). This is based on the monetary amount. i.e. For <i>Quantity</i> based Purchase Orders it is the Quantity matched * Price	Not directly reflected in Exostar. For Amount based Purchase Order lines the sum of the <b>Qty Invoiced</b> in <b>Invoice Info</b> will correspond
Balance	The outstanding amount i.e. the amount that has not been matched. The <b>Total</b> minus the <b>Matched Amount</b>	Not directly reflected in Exostar.

### Header

The Order hyperlink from the Orders search screen will display pages for each of the Purchase Order levels. The Header page displays correlating data from the Search page. The Order number and Revision number (Rev) is shown at the top of the page.

Requisitions	Orders Agr	reements I	Deliverables	Tenders	Suppliers							
Orders >												
Standard I	Purchase Orde	er 30406744	4									
									Actions	View Tax	×	Go Undate
									Actions	VIOW TOX		OU Opual
Search												
·												
Header I	Lines Schedules	s Distributio	ons									
	Oper	rating Unit	OPUPR				С	reation Date	04-Oct-2	2018 16:17:56		
		Štatus I	Approved					Total	1,398,41	5.96 GBP		
	Su	Supplier polier Site	SERVICES LI 03III1DC0	D				Buyer	Mcme, N	Ar. Des		
	Supplie	er Contact	00101000					Decemption	7000001	23-1.1		
	Communicatio	on Method	XML									
MOD Cont	ract Details											
Contract N	lumber 700000	123										
T												
renns												
	Bill-T	To Location	MOD DBS B	illing			Default Ship-	To Location	DBA PtP			
	Paym	nent Terms	Immediate									
	Ackno	on Receipt owledge By	NO									
	Required Acknow	wledgment	None									

### Screenshot 47 – Purchase Order Header

Field	Description	Relationship with Exostar			
Creation Date	The date and time that the Purchase Order has been created.	Correlates to the <b>Change Order Date</b> . <b>Note</b> – this <b>does not</b> directly relate to the <b>Order Created</b> , which relates to the date that the latest revision of the Purchase Order has been commercially approved or cancelled			
MOD Contract Deta	ils				
Contract Number	The Contract / Parent CPA number	Correlates to <b>Contract No.</b>			
Terms					
Bill-To Location	Will always be MOD DBS Billing	Correlates to Bill To Name			
Payment Terms	Will always be <b>Immediate</b>	Correlates to Payment Terms			
Default Ship-To Location	Defaults from the <b>Ship-To Location</b> that has been defined on the Parent CPA. Usually <b>9999</b> or <b>DBA PtP</b>	Correlates to Ship To Company			

### Line

The specifics of the Purchase Order requirements are displayed on the Lines tab. The Details icon is used to display additional information for each individual line.

Requi	sitions	Orders	Agreements	Deliverables Tenders	Su	ppliers	3							
Order	Orders >													
Stan	Standard Purchase Order 30406744													
												Actions	View Tax Go	Update
N Se	arch													
Hea	der Line	s Scheo	dules Distribu	utions										
Opera	ating Unit	OPUPR			St	atus	Approved					Total 1,398,4	15.96 GBP	
<b>X</b> ;	3													
Line	Туре	Item/Job	Description	Category	Qty	Unit	Price	Amount	Need- By/Start Date	Document	Document Line	PO Charge Account		Details
1	Services - Amount		First payment to contract number 700000123-1, generated from contract requisition number 60419125	8583.80102800.80102800			1398415.96		04-Oct- 2018 16:00:00	700000123-1		K00.D1330A.NNB020.00 MOD_TLB.MOD_UIN.MOD_R	0000000.000000.000000000 AC.MOD_LPC.MOD_SPARE_1.MOD_SPARE_	2

### Screenshot 48 – Purchase Order Line

Requisitions	Orders Agreement:	B Deliverab	les Tenders	Suppliers						
Orders > Sta	ndard Purchase Order	>								
Line 1 (Stand	lard Purchase Ord	er 30406744	4)							
			.,			Actions	View Invoices		Previous I	ine Nevt Line Lindate
						Actiona	VICW INVOICES		T Tevious E	INC NEXT LINE OPULLE
	Oper	ating Unit O	PUPR			Currency	GBP			
Line Typ	e Services - Amou	nt							Category	8583.80102800.80102800
Descriptio	First payment to	contract num	ber 700000123-1	. generated	from contract requisition n	umber 60419125			* Price	1398415.96 No
				, gonorato a					Negotiated	NO
Supplier Iter	n									
Shipping					Deliver	y				
	Org Nee Prom	Location 9 ganization N d-By Date 0 ised Date	9999 WOD 04-Oct-2018 16:0	0:00		Requester Deliver-To Location	Pea, Miss. Jo 9999			
Source Docur	nent									
		Document 7	700000123-1			Document Style Owning OU	Child Contract Pu OPUPR	rchase Ag	preement	

### Screenshot 49 – Purchase Order Line Details

Field	Description	Relationship with Exostar
Line	Sequential line numbers	Will relate to the first part of the <b>Line/Ship</b> number
Туре	The Line Item Type – Goods – Quantity Service – Quantity Service – Amount	No direct correlation but influences how the price and quantity are displayed
Item/Job	Will contain the Item code for Inventory Purchase Orders For example, <b>5330997293430.N.00001</b>	The NATO Stock Number part of the Item Code will be reflected in <b>the Buyer Item</b> <b>No.</b> For example, <b>5330997293430</b>
Description	Line Description	Corresponds to Item Description
Category	Category code	Not transferred to Exostar

Field	Description	Relationship with Exostar				
Qty	The quantity required. For Amount based lines, this field will be blank	For Quantity based lines, if there is only one associated Schedule, the quantity will be reflected in the <b>Quantity</b>				
Unit	The Unit of Measure. e.g. EACH For Amount based lines, this field will be blank	Relates to the <b>UOM</b> <b>Note</b> – For Amount based lines the UOM will always be EACH				
Price	The price. For Quantity based lines, this is the price per unit. e.g. the price each For Amount based lines this is the monetary value of the line	For Quantity based lines the price will show in the <b>Unit Price</b> For Amount based lines, if there is only one Schedule, the price will show in the <b>Quantity</b> and <b>Line Total.</b> The <b>Unit Price</b> will default to <b>1.0</b>				
Amount	For Quantity based lines, the value of the line is calculated i.e. Quantity * Price For Amount based lines this field will be blank	For Quantity based lines, if there is only one Schedule, the Amount will be reflected in the <b>Line Total</b>				
Need By/Start Date	The date and time the requirement is needed by. Format dd-mmm-yyyy hh:mm:ss	Relates to <b>Request Deliver Date</b> . Format yyyy:mm:dd				
Document	The Child Agreement number	Not transferred to Exostar				
Document Line	For Purchase Order lines that have been created from a Child Blanket Purchase Agreement, the Child Blanket Purchase Agreement Line number will be displayed	Not transferred to Exostar				
PO Charge Account	Contains the financial details for billing including the billing UIN	Not transferred to Exostar				
Line Details Note – some fields	displayed are dependent					
Line Type	The Line Item Type – Goods – Quantity Service – Quantity Service – Amount	No direct correlation				
Supplier Item	The Supplier's code for the item where the Purchase Order has been created from a Child Blanket Purchase Agreement	Conditionally relates to the Supplier Item No.				
Category	Category code	Not transferred to Exostar				
Quantity	Only displayed for Quantity based lines. The quantity required.	For Quantity based lines, if there is only one associated Schedule, the quantity will be reflected in the <b>Quantity</b>				
Unit	Only displayed for Quantity based lines. The Unit of Measure. e.g. EACH	Relates to the <b>UOM</b>				

Field	Description	Relationship with Exostar			
Price	The price. For Quantity based lines, this is the price per unit. e.g. the price each For Amount based lines this is the monetary value of the line	For Quantity based lines the price will show in the <b>Unit Price</b> For Amount based lines, if there is only one Schedule, the price will show in the <b>Quantity</b> and <b>Line Total.</b> The <b>Unit Price</b> will default to <b>1.0</b>			
Amount	Only displayed for Quantity based lines. Calculated from Quantity * Price	For Quantity based lines, if there is only one Schedule, the Amount will be reflected in the <b>Line Total</b>			
Line Details Shipping and Delive	ery				
Location	The deliver to location represented by a UIN (Unit Identification Number). For Service based lines, this may be represented by the default value of 9999	Relates to <b>Ship To</b>			
Need-By Date	The date and time the requirement is needed by. Format dd-mmm-yyyy hh:mm:ss Relates to <b>Request Deliver Date</b>				
Requester	The Requester – the iProcurement user who has created the Requisition. For Inventory Purchase Orders, this is mapped from the Inventory item details as the Requisition is created automatically when interfaced from the Inventory Management System	Relates to the <b>Requester Name</b>			
Deliver-To Location	The deliver to location. For Service based lines this may be represented by the default value of 9999	Relates to <b>Ship To</b>			
Line Details Source Document					
Document	The Child Agreement number	Not transferred to Exostar			
Document Line	For Purchase Order lines that have been created from a Child Blanket Purchase Agreement, the Child Blanket Purchase Agreement Line number will be displayed				
Document Style	Whether the Purchase Order relates to a Child Contract Purchase Agreement or Child Blanket Purchase Agreement	Not transferred to Exostar			

### Schedule

A Purchase Order Line could potentially be split into separate Schedules if there were multiple delivery points. Receipting and Invoicing activity is recorded at Schedule level.

Requisit	ions C	Orders	Agreements	Deliverables	Tenders	Suppliers										
Orders	>															
Standa	Standard Purchase Order 30406744															
										,	Action	IS	View Tax		Go	Update
⊳ Sea	rch															
Heade	Header Lines Schedules Distributions															
Operati	ng Unit	OPUPR				Status	Approved			Total	1,39	8,415	.96 GBP			
X 2	x 2															
Line I	Line Desc	ription						Schedule	Location	Org	Qty	Unit	Price	Amount	Need-By	Details
1	irst paym	ent to co	ntract number 7	700000123-1, ge	nerated from	contract rec	quisition number 60419125	1	9999	MOD			1398415.96		04-Oct-2018 16:00:00	Ę

Screenshot 50 – Purchase Order Schedules

Requisitions Orders Agreements	Deliverables Tenders Suppliers		
Orders > Standard Purchase Order >			
Schedule 1 (Standard Purchase C	0rder 30406744)		
		Actions View Invoices	Go Previous Schedule Next Schedule Update
Operating Unit Line	OPUPR 1	Line Description	First payment to contract number 700000123-1, generated from contract requisition number 60419125
Status Price	Open 1398415.96	Currency Amount Received Amount Billed Amount Canceled Country Of Origin	GBP 0 0 0
Shipping	D	elivery	
Location Organization Need-By Date Promised Date Original Promised Date	9999 MOD 04-Oct-2018 16:00:00	Requester Deliver-To Location	Pea,Miss.Jo 9999
Receiving Controls			
Receipt Days Early Receipt Days Late Last Accept Date Receipt Date Action Allow Substitute Receipts	0 0 None No	Receipt Close Tolerance (%) Over Receipt Tolerance (%) Over Receipt Action Receipt Routing Enforce Ship-To	0 0 Warning Direct Delivery None
Billing			
PO Charge Account A Accrue at Receipt N	X00.D1330A.NNB020.0000000000.000000.0000000000 MOD_TLB.MOD_UIN.MOD_RAC.MOD_LPC.MOD_SPARE_1.MOD_SPARE_2 0	Match Approval Level Invoice Match Option Invoice Close Tolerance (%)	3-Way PO(1) 0

#### Screenshot 51 – Purchase Order Schedule Details

Field	Description	Relationship with Exostar
Line	The Line number that the Schedule relates to	Will relate to the first part of the <b>Line/Ship</b> number
Line Description	The Line Description. <b>Note</b> - All Schedules for the same line will display the same	Corresponds to Item Description
Schedule	Sequential Schedule number	Will relate to the second part of the Line/Ship number

Field	Description	Relationship with Exostar			
Location	The deliver to location represented by a UIN (Unit Identification Number) for each Schedule. For Service based lines this may be represented by the default value of 9999	Relates to <b>Ship To</b>			
Qty	The quantity required for this Schedule. For Amount based lines this field will be blank	For Quantity based lines the quantity will be reflected in the <b>Quantity</b>			
Unit	The Unit of Measure. e.g. EACH For Amount based lines, this field will be blank	Relates to the <b>UOM</b> <b>Note</b> – For Amount based lines the UOM will always be EACH			
Price	The price. For Quantity based lines, this is the price per unit. e.g. the price each For Amount based lines this is the monetary value of this Schedule	For Quantity based lines the price will show in the <b>Unit Price</b> For Amount based lines the price of this Schedule will show in the <b>Quantity</b> and <b>Line Total.</b> The <b>Unit Price</b> will default to <b>1.0</b>			
Amount	For Quantity based lines, the value of the Schedule is calculated i.e. Quantity * Price For Amount based lines this field will be blank	For Quantity based lines the Amount of this Schedule will be reflected in the Line Total			
Need-By	The date and time the requirement is needed by. Format dd-mmm-yyyy hh:mm:ss	Relates to <b>Request Deliver Date</b> . Format yyyy:mm:dd			
Schedule Details Note – some fields	displayed are dependent				
Status	<b>Open</b> or <b>Closed</b> <b>Note</b> – Schedules will close when Invoiced and Receipted or manually closed	Not transferred to Exostar			
Quantity	Only displayed for Quantity based lines. The quantity required for this Schedule.	For Quantity based lines the quantity will be reflected in the <b>Quantity</b>			
Unit	Only displayed for Quantity based lines. The Unit of Measure. e.g. EACH	Relates to the <b>UOM</b>			
Amount	Only displayed for Quantity based lines. The value of the Schedule is calculated i.e. Quantity * Price <b>Note</b> – The Price is not displayed on this page for Quantity based lines	The Amount of this Schedule will be reflected in the <b>Line Total</b>			
Price	Only displayed for Amount based lines. This is the monetary value of this Schedule	For Amount based lines the price of this Schedule will show in the <b>Quantity</b> and <b>Line Total.</b> The <b>Unit Price</b> will default to <b>1.0</b>			

Field	Description	Relationship with Exostar
Quantity Received	For Quantity based lines, this is the total quantity that has been receipted for this Schedule	Not transferred to Exostar
Quantity Billed	For Quantity based lines, this is the total quantity that has been invoiced for this Schedule	Relates to Invoiced Qty
Quantity Cancelled	For Quantity based lines, this is the total quantity that has been cancelled for this Schedule	No direct correlation with Exostar. However, the cancellation will cause a revision to the Purchase Order with a Schedule with zero quantity. The <b>Discrete Order Schedules Status</b> will show <b>Updated</b>
Amount Received	For Amount based lines, this is the total amount that has been receipted for this Schedule	Not transferred to Exostar
Amount Billed	For Amount based lines, this is the total amount that has been invoiced for this Schedule	Relates to <b>Invoiced Qty</b>
Amount Cancelled	For Amount based lines, this is the total amount that has been cancelled for this Schedule	No direct correlation with Exostar. However, the cancellation will cause a revision to the Purchase Order with a Schedule with zero quantity. The <b>Discrete Order Schedules Status</b> will show <b>Updated</b>
Match Approval Level	3-Way or 2-Way	Not transferred to Exostar
URRI	The Unique Receipt Reference Indicator for Inventory Purchase Orders only (see Inventory Purchase Orders section below)	Direct correlation with <b>URRI</b>

### Distributions

A Purchase Order Schedule could potentially be split into separate Distributions to describe a split in finance and billing to separate accounts.

Requis	sitions O	rders Agreements Deliverables	Tenders Suppliers								
Order	s >										
Stan	dard Purc	hase Order 30406744									
									Actions View Tax	Go	Update
⊳ <u></u> 5e	arch										
Head	der Lines	Schedules Distributions									
Opera	ating Unit	OPUPR	Status 4	Approved					Total 1,398,415.96 GBP		
X ;	C										
-			Distribution	Tuno	Deliver-	Qty	Unit	Amount	PO Charge Acct	Requisition	Details
Line	Schedule	Line Description	Distribution	Type							
Line 1	Schedule	First payment to contract number 700000123-1, generated from co	ontract 1	Expense	9999			1398415.96	K00.D1330A.NNB020.000000000.000000.0000000000	60444548	

### Screenshot 52 – Purchase Order Distributions

Requisitions	Orders	Agreements	Deliverables	Tenders	Suppliers				
Orders > S	Standard Purc	hase Order >							
Distributio	n 1 (Standa	ard Purchase	e Order 3040	5744)					
				,			A	A familiar B	
							Actions	view invoices	Go Previous Distribution Next Distribution Update
		Operating Unit	OPUPR					Line Description	First payment to contract number
		Line Schedule	· 1						700000123-1, generated from contract requisition number 60419125
	Sch	edule/Pay Item	i 1						000
								Currency	GBP
		Amount	t 1398415.96					Amount Delivered	0
								Amount Canceled	
Delivery									
		Requeste	er Pea, Miss.	Jo				Requisition	60444548
	Del	iver-To Locatio	n 9999					Requisition Line	1
Billing									
	PO Char	ge Account	MOD TIB MOD	IN MOD RAC	0000000.0000	D SPARE 1 MOD SPARE 2	PON	/ariance Account	VU0.D1330A.NNB020.0000000000.0000000.0000000000 MOD TEB MOD UIN MOD BAC MOD LPC MOD SPARE 1 MOD SPARE 2
	PO Accri	ual Account	K00.K00000.G	BA000.0000	000000.0000	00.0000000000			
			MOD_TLB.MOD_I	JIN.MOD_RAC	.MOD_LPC.MC	D_SPARE_1.MOD_SPARE_2			

#### Screenshot 53 – Purchase Order Distribution Details

Field	Description	Relationship with Exostar			
Line	The Line number that the Schedule and Distribution relates to	Will relate to the first part of the <b>Line/Ship</b> number			
Schedule	The Schedule number that the Distribution relates to	Will relate to the second part of the Line/Ship number			
Line Description	The Line Description. <b>Note</b> - All Schedules for the same line will display the same	Corresponds to Item Description			
Distribution	Sequential Distribution number	Not transferred to Exostar			
Qty	The quantity required for this Distribution. For Amount based lines this field will be blank	Not transferred to Exostar			
Amount	For Quantity based lines, the value of the Distribution is calculated i.e. Quantity * Price For Amount based lines this is the monetary value of this Distribution	Not transferred to Exostar			

Field	Description	Relationship with Exostar
PO Charge Acct	Contains the financial details for billing including the billing UIN	Not transferred to Exostar
Requisition	The Purchase Requisition that the Purchase Order Line has been created from	Not transferred to Exostar
Distribution Details Note – some fields	displayed are dependent	
Requisition Line	The Purchase Requisition line that the Purchase Order Line has been created from	Not transferred to Exostar

### **Exostar – Discrete Order Details**

The Exostar Purchase Order Discrete Order Screen is shown for comparison with the CP&F Purchase Order data.

**Note** – some of the information is transferred from standing data within CP&F and is not shown on the CP&F Purchase Order. Blank fields or those not used are not described.

Discrete Order S	earch / Discrete Order Lis	t / Details					
- Discrete Ord	er Details						Z
Order No.:	30406744			Ship To Address:	Ship To Address 🕞		
Release Number:				Ship To Company:	DBA PtP		
Rev. No.:	0			Requestor Name:	Pea, Miss. Jo		
Order Created:	2018-10-04			Requestor UIN:	D1330A		
Change Order Date:	2018-10-04			Requestor Fax:			
Header Last Modified	1: 2018-10-22			NCAGE:	U1DC0		
Order Status:	Accepted			Supplier Message:	None		
Sender:	J30 Commercial Navy -	HOCS		Supplier Address:	Supplier Address 🌔		
Buyer Address:	Buyer Address 🌔			Supplier Company:	SERVICES LTD		
Buyer Fax:				Supplier Contact:			
Buyer Name:	Mcme Mr. Des			Terms of Delivery:			
Buyer Phone:	N/A			Payment Terms:	Immediate		
Buyer Message:	None			Contract No.:	700000123		
Supplier Ref No.:				Original Purchase Ord	ler:		
Bill To Address:	Bill To Address 🌔			Total Order Amt:	1,398,415.96		
Bill To Contact:				View History:	View All History		
Bill To Name:	MOD DBS Billing						
Order Details	Shipment Info	Invoice Info					
– Discrete Orde	er Schedules - Pag	e 1 of 1; 1 Recor	ds, 1 Selecte	ed Full F	Print Summary Print	State: All (1)	▼ Filter 🛃 🕻
Int. Line No. 🗊	Line/Ship Status	Buyer Item No.	Item Descrip	tion			
I0,001	1/1 Accepted	N/A	First payment	to contract number 7000	00123-1, generated from c	ontract requisition r	number 60419125

	- Discrete Orde	er Schedul	les - Page	e 1 of 1; 1 Records	s, 1 Select	ed Full	Print Summary Print	State: All (1)	Filter
	Int. Line No. 📋	Line/Ship	Status	Supplier Item No.	Ship To	Ship To Address	Requestor Name	Requestor Phone	Requestor Fax
۲	10,001	1/1	Accepted		9999	Ship To Address	Requestor on Header		

-	Discrete Orde	r Schedul	les - Page	e 1 of 1; 1 Reco	Full Print	Summary Print	State:	All (1)	Filter	40	
	Int. Line No. 📋	Line/Ship	Status	Requestor UIN	Request Deliver Date	Previous Request D	Date Quan	tity	Previous Qty	UOM	Un
۲	10,001	1/1	Accepted	D1330A	2018-10-04		1,398,415	5.96		EACH	

-	- Discrete Orde	er Schedul	es - Page	e 1 of 1; 1 F	Records, 1 Selected		Full Print	Summar	y Print	State:	All (1) •	Filter	4
	Int. Line No. 🟦	Line/Ship	Status	Unit Price	Previous Unit Price	Currency	Net Invo	ice Amt	Line	Total	Shipped Qt	y Invo	oiced G
۲	10,001	1/1	Accepted	1.00		Pound Sterling		0.00	1,398,41	15.96		0	

-	Discrete Orde	r Schedu	les - Page	e 1 of 1; 1 Rec	ords, 1 Selected	Full P	rint Summary I	Print State: A	I (1) 🔻	Filter
	Int. Line No. 📋	Line/Ship	Status	Invoiced Qty	Line Invoiced Qty	Payment Status	Supplier Notes	Buyer Notes	URRI	Schedule Last
۲	10,001	1/1	Accepted	0	0	Not Applicable	None	None		2018-10-22 10:1

	- Discrete Orde	er Schedu	les - Pag	e 1 of	1; 1 Records, 1 Se	Full Print	Summary Print	State: A	All (1) 🔹 Filter 📑 🕻	
	Int. Line No. 📋	Line/Ship	Status	Qty	Line Invoiced Qty	Payment Status	Supplier Notes	Buyer Notes	URRI	Schedule Last Modified
۲	10,001	1/1	Accepted	0	0	Not Applicable	None	None		2018-10-22 10:10:52

### Screenshot 54 – Exostar Discrete Order Details and Schedules

Field	Description	Relationship with CP&F Purchase Order
Order No	The CP&F sequentially generated Purchase Order number	Can be described as Order or Standard Purchase Order
Release No	Blank	Not used in CP&F
Rev No	The Revision number. This will be incrementally updated when the Purchase Order is updated in CP&F and requires reapproval.	Correlation with <b>Rev</b> The updated Purchase Order in CP&F will not be interfaced until commercially reapproved
Order Created	The date that the latest revision of the Purchase Order has been Commercially approved. i.e. the date that the Purchase Order has been transferred / interfaced into Exostar.	Will either correlate to the <b>Approval Date</b> or the <b>Cancellation Date</b>
Change Order Date	The date that the Purchase Order has been created in CP&F	Will correlate to the <b>Order Date</b>

Field	Description	Relationship with CP&F Purchase Order				
Header Last Modified	The date that the Purchase Order has been updated in Exostar	Not transferred directly to CP&F				
Order Status	The status of the Purchase Order in Exostar New Updated Supplier Rejected Acknowledged with Exceptions Accepted Archived Closed Cancelled	Not transferred directly to CP&F				
Buyer Name	The Commercial Officer responsible for the Purchase Order	Direct correlation with <b>Buyer</b>				
Bill To Name	Default of MOD DBS Billing	Direct correlation with <b>Bill-To</b>				
Ship To Company	The Purchase Order Header Ship To Location	Direct correlation to <b>Default Ship-To</b> Location				
Requester Name	The Requester – the CP&F user responsible for the Purchase Requisition	Direct correlation with the <b>Requester</b> on the Purchase Requisition associated with the Purchase Order line				
NCAGE	Supplier's NCAGE	Correlates to the NCAGE element of the Site				
Supplier Company	The Supplier for the Purchase Order	Direct correlation with <b>Supplier</b>				
Contract No	The Contract / Parent CPA number	Direct correlation to Contract Number				
Total Order Amt	The total value of the Purchase Order excluding VAT	Direct correlation with <b>Total</b>				
View History	Hyperlinks to system history of the Purchase Order in Exostar	Not transferred directly to CP&F				
Int.Line No	System number derived from Purchase Order Line and Schedule number.	No direct correlation with CP&F				
Line/Ship	Purchase Order Line and Schedule number	Direct correlation with Line and Schedule				
Status	Schedule status in Exostar	No direct correlation with CP&F.				
		<b>Note</b> – for instance, a Schedule in Exostar that has a status of Closed may not relate to a Schedule in CP&F that is closed as it may not have been receipted.				
Buyer Item No	For Inventory items the NATO Stock (NSN) will be displayed. For non-inventory Purchase Orders this will be blank	Relates to the NSN element of the Item/Job				
Item Description	Item Description	Direct Correlation with <b>Description</b> at Line level				

Field	Description	Relationship with CP&F Purchase Order				
Supplier Item No	The Supplier's code for the item where the Purchase Order has been created from a Child Blanket Purchase Agreement	Conditionally relates to the Supplier Item				
Ship To	The ship to location represented by a UIN (Unit Identification Number). For service based Schedules this may be represented by the default value of 9999	Relates to <b>Deliver-To Location</b> on the Purchase Order Line and <b>Location</b> on the Purchase Order Schedule				
Ship To Address	Links to the address relating to the Ship To UIN	Correlates to CP&F data but not displayed on the Purchase Order				
Requester Name	Will be shown as <b>Requester on Header</b> if the Requester is common to all Purchase Order Schedules	No direct correlation				
Request Deliver Date	The date the requirement is needed by	Relates to <b>Need-By Date</b>				
Previous Request Date	The date the requirement was needed by on the previous Purchase Order revision	Not shown directly on Purchase Order document but can be viewed in <b>Purchase Order Revision History</b>				
Quantity	The quantity required for the Schedule. For Amount based lines this field will contain the monetary amount	For Quantity based lines the quantity will be reflected in the Schedule <b>Qty</b> For Amount based lines there is correlation with the Schedule <b>Price</b>				
Previous Qty	The quantity required on the previous Purchase Order revision	Not shown directly on Purchase Order document but can be viewed in <b>Purchase Order Revision History</b>				
UOM	The Unit of Measure. e.g. EACH Note – For Amount based lines the UOM will always be EACH	Relates to the <b>Unit</b> For Amount based lines, this field will be blank				
Unit Price	For Quantity based lines, the monetary value, per unit (UOM), for this Schedule For Amount based lines, the default of 1.00 will be displayed	For Quantity based lines there is direct correlation with the Line and Schedule <b>Price</b> For Amount based lines there is no correlation				
Previous Unit Price	For Quantity based lines, the Unit Price on the previous Purchase Order revision	Not shown directly on Purchase Order document but can be viewed in <b>Purchase Order Revision History</b>				
Currency	The currency that the price is expressed in.	Direct correlation with <b>Curr</b>				
Net Invoice Amt	The Gross Invoiced Amount for the schedule	No direct correlation but can be calculated from the <b>View Tax</b> page				

Field	Description	Relationship with CP&F Purchase Order			
Line Total	The value of the schedule is calculated i.e. Quantity * Unit Price	For Quantity based lines there is correlation with the Schedule <b>Amount</b>			
		For Amount based lines there is correlation with the Schedule <b>Price</b>			
Shipped Qty	For Suppliers set up to create Advance Shipment Notice (ASN), this will populate with the Qty of the Shipment	No direct correlation			
Invoiced Qty	The Invoiced Quantity	Conditional relationship with <b>Quantity</b> <b>Billed</b> or <b>Amount Billed</b> depending on the line type			
Line Invoiced Qty	The Invoiced Quantity	Conditional relationship with <b>Quantity</b> <b>Billed</b> or <b>Amount Billed</b> depending on the line type			
URRI	The Unique Receipt Reference Indicator for Inventory Purchase Orders	Direct correlation with <b>URRI</b> at Schedule level (see Inventory Purchase Orders section below)			
Schedule Last Modified	The date and time that the Purchase Order Schedule was last updated in Exostar	No direct correlation			

## Managing Purchase Orders in CP&F using the 'Action' dropdown

The 'Actions' menu in the Purchase Order pages can be used to navigate to different pages to view additional sources of information.

Actions	Communicate 🗨	Go
	Manage Tax Validate Document(1)	
	Place on Hold	
	Communicate	
	View Acknowledgments	
	View Acquisition Cost View Action History	
	View Approval Work Flow	
	View Invoices	
	View PDF	
	View Receipts	
	View Requisitions	
	view Revision History	
	Update with Excel	
	View Excel Import Status	

#### Screenshot 55 – Actions menu in Purchase Order page

- Manage Tax (or View Tax when not updating the Purchase Order) can be used to navigate to the pages where tax details can be viewed and updated.
- Validate Document can be used to highlight errors in the document before it is submitted for approval.
- **Cancel Order** is used to cancel the order; this would cancel all the Purchase Order lines. Alternatively, individual lines can be cancelled.
- Place on Hold is used to prevent receipting and invoicing activity and removes the approval from the document. This function could be used where Purchase Order details require checking.
- View Acknowledgements is used to view the acknowledgements that have been submitted by the Supplier from Exostar.

- View Acquisition Cost can be used to view acquisition costs including Non-Recoverable Tax and Billed amounts.
- View Action History is used to view the approval history of the document. It can be used to view who the Purchase Order has been sent to for approval or who approved the document previously.
- View Change History is used to view the change history.
- View Invoices is used to view invoices that have been submitted by the Supplier from Exostar.
- View PDF can be used to create a pdf version of the Purchase Order which could be emailed or printed.
- View Payments is used to view the payments that have been created from validated invoices.
- View Receipts is used to view receipts that have been created against the Purchase Order lines.
- View Requisitions is used to view the Purchase Requisition lines from which the Purchase Order was created.
- View Revision History can be used to view the revision history of the Purchase Order showing what was changed and when and comparing the data to previous document versions.

## **Inventory Purchase Orders**

Inventory System Orders are imported into CP&F as approved Purchase Requisition documents and then automatically converted into Inventory Purchase Orders. The automatically created Inventory Purchase Order will typically be automatically approved and transmitted to the Supplier.

To raise a manual order directly into CP&F a Purchase Requisition is raised in iProcurement by adding the Inventory item to the Shopping Cart. During the creation of the Purchase Requisition the user is required to complete the MOD Inventory Requisition Details fields to provide a reference to the Inventory System 'dues-in' in the Legacy PO Number.

Shop Requisitions Receiving Stores Shopping Lists Non-Ca	Shopping Cart		^
Search Main Store Shop Main Store Shop: Stores > Shop Main Store Confirmation	* Description Justification * Need-By Date (example: 25-Oct-2016 19:45:00) * Deliver-To Location #Hide Delivery and Biling	H151/O Ring 11-Nov-2016 23:59:00 9999	
Search Results Summary fro Search Results from All Local C Select Item: Add to Cart Add	Pelivery     Martin, Mr. Bradley A       * Requester     Martin, Mr. Bradley A       Suggested Buyer     Townsend, Mr. Patrick H	Billing Charge Account K00.D2610E.NHA003.000000000.000000.00000000000000000	
Select All   Select None Select Description A Shopping C Gaskets and H151/O Ring RING CP&F Training IP I	Override Requisition Accounting Information	,	
And A Real Hold Production	Legary PO Number GT678123		

<u>Screenshot 56</u> – Manually created Purchase Requisition for Inventory

An Inventory Management System is entered into the Source System field. This is necessary so that the URRI (Unique Receipt Reference Identifier) is generated. The URRI produced by CP&F for Inventory Orders is an alphanumeric sequence that links the delivered Inventory items to the Purchase Order.

Once the Inventory Requisition is approved, the Purchase Order is then created either manually or automatically depending on the Child Agreement settings. The MOD Inventory Stores Order Information on the Purchase Order Header replicates the data that has been entered into the Requisition.

Requisitions Orders Agreements Suppliers	
Orders >	
MOD BPA Call-Off PO 30000802	
Actions	View Tax
> Search	
Header Lines Schedules Distributions	
Operating Unit OPUPR Creation Date	08-Nov-2016 18:22:20
Status Approved Total Supplier Primatech Buyer	42.60 GBP Townsend, Mr. Patrick H
Supplier Site 00   UPR10 Description Supplier Contact Bloggs, J	CTG/102520.4
Communication Method XML	
MOD Contract Details	
Contract Number CTG/102520	
Terms	
Bill-To Location PTP SSC. Default Ship-To Location	9999
Payment Terms Immediate	
Acknowledge By	
Required Acknowledgment None	
MOD Inventory/ Stores Order Information	
Legacy PO Number GT156984	
Order Change Type	
Source System PUMAS PUMAS	
Order Type Supply	

<u>Screenshot 57</u> – Inventory Purchase Order Header showing MOD Inventory Stores Order Information

The Lines page displays Inventory Purchase Order line information including the Item Code (which includes the NATO Stock Number (NSN)), Item Description, price and quantity ordered.

Requis	sitions	Orders Agreements	Suppliers										
Order	Orders >												
MOD	MOD BPA Call-Off PO 30000802												
	Actions View Tax V Go Update												
⊳_Se	earch												
Head	der Lin	Schedules Distribut	tions										
Opera	ating Unit	OPUPR		Status Approved						Total 42.6	0 GBP		
	2												
									Need-		Document		
Line	Туре	Item	Description	Category	Qty	Unit	Price	Amount	By	Document	Line	PO Charge Acco	ount
1	Goods	1440999247227 N 00001	H151/GASKET	CPE1 31181500 31181503	3	FACH	10	30.00	10-Nov- 2016	CTG/102520	2	K00.D2730Y.NH	A003.0000000
IU'	Quantity	1440000247227.11.00007	RUBBER.		Ŭ	E/ IOII	10	00.00	23:59:00	0101102020	-	MOD_TLB.MOD_UI	N.MOD_RAC.MOD
2	Goods	2030007//55835 N 00001	H151/RING	CPE1 31181500 31181512	1	EACH	12.6	12.60	10-N0V- 2016	CTG/102520	4	K00.D2730Y.NH	A003.00000000
2	Quantity	2030331433033.14.00001	WIPER	0111.01101000.01101012		LAON	12.0	12.00	23:59:00	010/102020	-	MOD_TLB.MOD_UI	N.MOD_RAC.MOD
<													>

Screenshot 58 – Inventory Purchase Order Lines page

The Inventory Purchase Order Schedules page displays information relevant to the shipment including the UIN (Unit Identification Number), in the Location, where the Inventory items are to be delivered.

Requis	sitions Orders	Agree	ments S	Suppliers							
Orders	Orders >										
MOD	MOD BPA Call-Off PO 30000802										
⊳_Se	> Search										
Head	der Lines So ating Unit OPU	hedules	Distributio	ons		Statu	us Ap	prove	d		
5-2	-							·			
Line	Line Description	1	Schedule	Location	Org	Qty	Unit	Price	Amount	Need-By	Details
1	H151/GASKET RUBBER.		1	9999	MOD	3	EACH	10	30.00	10-Nov-2016 23:59:00	Ē
2	H151/RING WIF	PER	1	9999	MOD	1	EACH	12.6	12.60	10-Nov-2016 23:59:00	Ē
						-					

Screenshot 59 – Inventory Purchase Order Schedules page

The Schedule details page will display additional Inventory information including the system generated URRI (Unique Receipt Reference Indicator).

Requisitions Orders Agreemen	nts Suppliers		
Orders > MOD BPA Call-Off PO >			
Schedule 1 (MOD BPA Call-Of	ff PO 30000802)		
	Actio	ns View Invoices 🔽 G	o Previous Schedule Next
Operating Unit Line	OPUPR 1	Item Line Description Currency	1440999247227.N.00001 H151/GASKET RUBBER. GBP
Status Quantity Unit Amount	Open 3 EACH 30.00	Quantity Received Quantity Billed Quantity Canceled Country Of Origin	0 0 0
Shipping		Delivery	
Location Organization Need-By Date Promised Date Original Promised Date	9999 MOD 10-Nov-2016 23:59:00	Requester Deliver-To Location	Martin, Mr. Bradley A 9999
Receiving Controls			
Receipt Days Early Receipt Days Late Last Accept Date Receipt Date Action Allow Substitute Receipts	5 0 Warning No	Receipt Close Tolerance (%) Over Receipt Tolerance (%) Over Receipt Action Receipt Routing Enforce Ship-To	0 0 Warning Direct Delivery Warning
Billing			
PO Charge Account Accrue at Receipt No Details	2730Y.NHA003.000000000.000000.000000000 LB.MOD_UIN.MOD_RAC.MOD_LPC.MOD_SPARE_1.MOD_SPAN	Match Approval Lev RE_2 Invoice Match Optic Invoice Close Tolerance (%	ei 3-Way pn PO(1) 6) 0
URRI Packaging Code			

Screenshot 60 – Inventory Purchase Order Schedule Details page

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## Tax in CP&F

CP&F utilises a Tax Engine based on a set of pre-defined rules linked to product and service categorisation (United Nations Standard Products and Services Code - UNSPSC). The Tax Engine Rules use attributes such as: Categorisation, Place of Supply; Supplier Location; and whether the purchase is for Goods or Services to determine the most appropriate VAT rate for the purchase.

The tax applied to a Purchase Order line can be viewed by using the View Tax or Manage Tax options from the Actions menu. The tax is detailed in a field called the 'Product Category' field. CP&F users can update the 'Product Category' by using the Manage Tax function.

The 'Product Category' field describes one of the following tax treatments/rates:

- STANDARD Standard rated supply at 20%
- ZERO Zero rated supply (e.g. purchase of most ships/aircraft)
- REDUCED Reduced rate supply at 5%
- EXEMPT Supply is exempt from UK VAT
- OUT OF SCOPE supply is outside the scope of UK VAT
- COSVAT contracted out service eligible for VAT recovery
- R Purchase is linked to an onward business supply made by MOD

The Tax Engine then applies a series of rules based on four data elements to arrive at the final VAT code. The VAT code is calculated from;

Category Code (UNSPSC) + Product Category + Delivery Address + Supplier Location = VAT Code

CP&F Product	MOD VAT Codes		
Category	Place of supply = UK	Place of Supply = EU	Place of Supply = outside the EU
STANDARD	F1	E1	U1
ZERO	FO	EO	UO
REDUCED	F3	E3	U3
EXEMPT	XO		
OUT OF SCOPE	ZO	ZO	ZO
COSVAT	C1	J1	K1
R	R1		

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Invoices submitted by the Supplier in Exostar should have tax applied that matches the tax treatment in CP&F. If tax on the Invoice does not match the tax treatment in CP&F then the Invoice will be placed on hold, investigated and the Supplier advised.

## **Contract Amendments**

The contract amendment process will require a Contract Amendment Requisition to be raised by the Requirements Owner. This ensures that the information is captured for the purposes of MI and the CP&F Forward Contract Workplan. Only amendment requisitions that incur an increase in finance will need to financial approval. The Commercial Officer will receive notifications and initiate the contract amendment discussions with the Supplier. Where there are several required changes, as identified on several amendment requisitions, these can be rolled-up into one contract amendment. Once the contract amendments have been agreed the Commercial Officer will update the Parent CPA in accordance and link the amendment requisitions. Having updated the Parent CPA, it will require commercial reapproval and additionally finance approval where there has been a financial increase.

## **Legacy Contracts**

With the implementation of CP&F Release 3 functionality the Invitation to Tender (ITT) and Contract is developed within the system. Those contracts that were created prior to CP&F Release 3 will have been loaded as a Parent Contract Agreement either in CP&F or migrated from the predecessor system P2P (Purchase 2 Payment). As such, there are some variations in the Contract Agreement and Purchase Order system numbering and contract architecture of these 'legacy' contracts.

The numbering of legacy contracts will differ as historically contracts have been allocated locally controlled contract numbers. These typically consisted of the team, Operating Centre, name followed by a local sequential number. The CP&F Parent Agreement for these will have been created manually within the system as the contract creation process had been conducted offline of CP&F. Purchase Orders for a legacy contract may also vary; those Purchase Orders that were created in the CP&F predecessor P2P will have been allocated a sequential seven-digit number beginning with a 1 e.g. 1465625. For Inventory Purchase

Orders, there was a change from how Inventory Orders were previously managed in P2P as Blanket Releases. Open Inventory Blanket Releases from P2P were migrated into CP&F as Purchase Orders using the BPA number followed by a sequential number.

With the implementation of CP&F Release 3 the Commercial Teams are being actively encouraged to create outstanding contract Deliverables against legacy contracts for obligations that are yet to be realised. Once these Deliverables have been set up Suppliers will receive email notifications for those obligations that are due for completion. This aims to provide a consistent process for the management of contracts and, consequently, more accurate MI.

## **Creating Receipts for Goods and Services**

For 3-way matched Purchase Order Schedule lines, as goods or services are satisfactorily received, an MOD CP&F user with iProcurement access will create a receipt. The receipt quantity is to be in accordance with the actual quantity delivered and acceptable for payment. As such, there may be instances where partial receipts or over receipts are to be created.

For Inventory deliveries, an Inventory receipt will be interfaced into CP&F from the Warehouse Management System.

In iProcurement, receipts are created within the Receiving page where a search can be made for Purchase Order Schedule lines that are available for receipting.

eceiving	g															
Select Items Receipt Information									Review And Submit							
eceive	e items: Sel	ect Items														
												Cancel	Clear Changes	Express R	eceive	tep 1 of 3 🔣
		Requester	Include people fro	s 🔍	05											
	Requisif	tion Number		in an organization	10											
		Supplier	2	<b>Q</b>												
	Or	der Number	30312253 🔄 🔍	,												
	Shipm	ent Number	J 🔍	,												
		Items Due	Any Time 🗸													
			(Enter at least one addition	nal search criterion v	when selecting Iter	ns Due A	ny Time)									
			GoC	lear												
. 2	🖻 🔅															
elect Al	II   Select Non	e														
Select R	Requisition $ rianglequere$	Description	Need-By	Receipt Quantity	Unit		Ordered	Received	Invoiced	Supplier 스	Order Type	Order Number	PO Line Number	PO Shipment Number	Distribution Number	Attachments
	0242070	Miloctopo 1	30-Nov-2018 14:50:50	1000	EACH		1000	0	0	REDCAT	Purchase	30312253	1	1	1	+

Screenshot 61 – iProcurement Receiving page

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The MOD user is to ensure that the Receipt Quantity accurately reflects the quantity delivered. For Amount based Purchase Order lines, the Receipt Quantity will represent a monetary amount. The Receipter is to update the Receipt Quantity accordingly. If the quantity delivered is more than expected, the Receipter should discuss with the Commercial Officer as to whether the Purchase Order is to be increased to permit the additional payment or if the additional delivery is to be returned.

On submission of the receipt the Receipter will see a confirmation message that the receipts have been created successfully with a system generated Receipt number.

Shop	Requisitions	Receiving									
Receiv	Receiving										
Co R	Confirmation Receipt 231589 has been created for you.										
Recei	ve Items: Co	nfirmation [	Details								
Recei	pt Information										
Re Recei	ceipt Date 03	-May-2018 13 s	:57:37								
🗵 🎗	: 🖻 🌣										
Recei	pt Requisit	ion De	scription	Receipt Quantity	Unit						
23158	9 6034297	0 Mile	estone 1	1000	EACH						

<u>Screenshot 62</u> – Receipt Confirmation message.

The receipts that have been created can be viewed in both the iProcurement responsibility or, for the Commercial Officer, from the Purchase Order in Buyer Work Centre. The receipt can be entered before or after submission of the invoice by the Supplier and it should be noted that details of the receipts are not transferred into Exostar. For 3-way matched Purchase Orders, the receipt quantity is to match against the invoice quantity to initiate the payment to the Supplier.

## **Invoices on Hold**

Supplier invoices that have been interfaced into CP&F from Exostar will match against the Purchase Order and, as necessary, the receipt. If there is any mismatch, then the Invoice will be placed on hold and will not progress to initiate payment. The mismatch may result from price differences or quantity variations in invoices or receipts. The MOD progresses invoice holds within individual Commercial Teams to progress payments and identify problems. Additionally, automated notifications are generated within CP&F to request receipts and to notify Commercial Officers of invoice holds. Reports of invoices on hold are not routinely sent to Suppliers.

If you have invoice holds which are delaying payment, please contact the MOD Commercial Team responsible for the management of the contract and request them to investigate.

## **Management Information**

Management Information for finance, contract management and purchasing data is accessible for the MOD using COGNOS software. COGNOS is a business intelligence and performance management software suite, designed to enable business users to extract corporate data, analyse it and assemble reports. A standard suite of reports has been developed which users can run on a self-serve basis and the functionality enables users to build their own reports.

# Glossary

A glossary of terms has been included to assist in understanding when in dialogue with the MOD. Not all the terms listed have been referred to within this document as they may be contract specific.

CP&F Terminology	Definition
Abstract & Forms	A mandatory section within the RFQ which allows Commercial
	Officers to capture a host of information on the Tendering Activities,
	from Procurement Strategies through to Contract Award and
	subsequent contract management tasks.
Agreement	Standard Oracle terminology for Contracts.
Amendment Requisition	An Amendment Requisition is a smart form template designed to
	capture the need to formally amend a Contract.
Approver	Users who provide document approval required to proceed at
	specific points in the procurement cycle. These can be approvers
	driven by the system or added into the approval chain.
Award	The Award document created against an RFQ is used to award the
	Contract to the winning Supplier, following the scores being entered
	and locked within the RFQ.
	This action will not generate a Parent Contract Purchase Agreement
	(CPA) until the Award is completed. The Suppliers will not
	automatically be notified an Award has been created, however, it
	will allow the user to create system-generated Decision Letters.
BLB	Basic Level Budget – MOD accounting grouping below Management
Buuren	Group (MG) level.
Buyer	Commercial Officer / Contract Manager.
Buyer's Work Centre	(Tendere) Agreements and Durchase Orders
Catalogue Load Template	A template used to load catalogue items onto CD&E
	A template used to load catalogue items onto CP&P.
Child Agreements	Agreement (CPA) to allocate spend to elements of the contract
	These can be Child BPAs or Child CPAs
Child BPA	Child Blanket Purchase Agreement, Known goods, works or services
	with firm or fixed prices. Allows for repeatable purchases with
	differing quantities and delivery schedules. Child BPAs are also
	referred to as Catalogues. Inventory contracts will commonly be
	created as Child BPAs which facilitates the interface from Inventory
	Management Systems.
Child CPA	Child Contract Purchase Agreement. Represents a component of
	contract spend where prices are agreed with the Supplier at point of
	need.
СОА	Chart of Accounts - hierarchy on which approvals in CP&F are based.
	This is based on an individual's Commercial or Financial delegation.
COGNOS	A separate system used for Management Information reporting of
	CP&F and feeder system data.
Collaboration Team	The group of individuals that the Buyer will give access to view or
	modify the tender before it is issued, and to manage the contract
	once placed. This should always include Project Managers and other
	Commercial Officers, but can also include Subject Matter Experts
	e.g. Quality Assurance.

CP&F Terminology	Definition
Commercial Officer/ Contract Manager	Individuals who conduct contractual transactions between MOD and Industry, manage Contracts, provide commercial policy advice, improve Supplier relations and ensure approved requirements maximise Value for Money
	Commercial Officer and Contract Manager are used interchangeably
	throughout CP&F related documents alongside 'Buyer' and
	'Designated Officer'.
	A contract consisting of a Parent CPA and more than one Child
Complex Contract	Agreement.
Contract Expert	A mechanism for adding terms to a contract via the application of
	A record of formal discussions, decisions and outcomes including
Contract File Minutes	updates on correspondence and activities of both MOD and the Supplier.
Contract Library	Contains all pre-approved clauses for use in MOD contracts.
Contract Requisition	Record of future requirements. Required to initiate contract
	tendering activity and is raised by the Project Manager/Requirement
	Owner once a requirement is identified.
Contract Terms	Section in CP&F where the terms and conditions of a contract are
	Obligations on either party (MOD/Supplier) after the contract
Contractual Deliverable	award.
Contributor	An individual added as an ad-hoc approver of a Contract Requisition
	to allow them to review the content of, and provide additional
	information to, the Requisition to ensure the accuracy of
	Management Information in the Forward Contract Workplan.
DBS	Defence Business Services.
DEFFORM 57	A form from the Legacy system ASPECT. This was completed by the
	Commercial Officer and forwarded to DBS to provide them with the
	required details to make payments under the Contract. This process
	and Forms section of the REO
	Any obligation or required action that must take place prior to the
Deliverable	contract progressing.
Domand Conturn	Demand Capture is the point at which the need for a requirement to
	be satisfied is raised in the form of a Contract Requisition.
DPQQ	Dynamic Pre-Qualification Questionnaire – a questionnaire
	completed on the DCO (Defence Contracts Online) website that pre-
	determines whether a company is suitable to contract with the
	MOD.
Exostar	Order Schedule lines, which then transfer into CD&E
FCW	Forward Contract Workplan – a report of all uncoming and potential
	upcoming contracts, used by the MOD to plan future resource and
	budget requirements.
Finance Manager	Individuals who define and execute financial management policies
	and processes including those relating to in-year management and
	budgetary control, financial planning, accounting, governance and
	risk management, financial approval and scrutiny, balance sheet
	reporting and controls.
	iviay also be referred to as "Budget Manager", "Accounting
	Operations, nesource manager of in real Manager.
CP&F Terminology	Definition
--	--
Framework Agreement	An agreement between the Ministry of Defence (MOD) and the Supplier detailing the overarching terms and conditions against which the MOD may place orders or tasks ('call-offs') for the supply of contractor deliverables.
GFA	Government Furnished Assets - a generic term for any MOD asset such as equipment, information or resources issued or made available to the Supplier in connection with the Contract by, or on behalf of, the Authority. GFA consists of: Government Furnished Equipment (GFE), Government Furnished Resource (GFR), Government Furnished Information (GFI) and Government Furnished Facilities (GFF). GFA must be recorded against the contract in the form of Contractual Deliverables.
Informational Content Zone	A zone that can be set up to return specific information following a search in iProcurement.
Internal Deliverable	Deliverables that apply to MOD, rather than Suppliers.
iProcurement User	The responsibility used by non-commercial staff to raise and manage purchase / contract / amendment requisitions, view catalogues and receipt for purchased items.
ш	Invitation To Tender – The contractual documentation sent to Suppliers, which is called a Request For Quote (RFQ) in CP&F.
КРІ	Key Performance Indicators – A Deliverable type that can be
Light Supplier On-Boarding	monitored based on a Supplier's performance. The process completed by DBS to load basic information onto CP&F for a Supplier that has taken part in a tender, prior to contract award.
MEAT	Most Economically Advantageous Tender – a weighted method for evaluating tenders.
MG	Management Group - a level within the Chart of Accounts
MI	Management Information – Reports run on the data from CP&F.
MOD Construction Industry Scheme Form	The MOD Construction Industry Scheme Form section looks to capture details on Suppliers/Sub-Contractors for MOD Contracts which contain elements of Construction work, even if this only a minor activity in support of the main requirement.
MOD Contract Administration Form	The Contract Admin Form should be completed for all contracts as best practice. It represents a checklist against the key activities undertaken both prior to and during the Tendering process.
MOD Contract Statistics Form	The MOD Contract Statistics Form should be used to record when important actions are completed throughout the Tendering process, the result of the Tender, and information relating to the resultant contract, including pricing, End Customer(s), Suppliers, and Sub- Contractors.
MOD Costing and Post Costing Form	The MOD Costing & Post Costing Form allows Commercial Officers to record details of any Costing activities conducted against the Contract.
MOD Issues Management Form	The MOD Issues Management Form is for the recording and management of any issues against the contract.
Negotiation Deliverable	Deliverable before contract placement.
Obligations	Contract Deliverables / commitments that need to be fulfilled by parties entering into the contract.
Obligations Matrix	Formed from Deliverables, whether default or custom to the Contract.
Online Discussions	Functionality within CP&F which can be used to replace emails between the Collaboration Team and can be used to capture auditable information on the contract.

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CP&F Terminology	Definition
P9/S9	Finance codes for Procurement and Support.
Parent CPA	Parent Contract Purchase Agreement. Represents the contract
	document in CP&F
РО	Purchase Order – created from a Purchase Requisition, authority for
	the Supplier to proceed. It is then used for invoicing, receipting and
	payment.
Purchase Requisition	Request for items to be purchased, which will be turned into a
	Purchase Order (PO).
Requests	Area used to run 'requests for CP&F system outputs. Used to
	generate the tender output, debrief letters etc.
RFQ	Request For Quote – an RFQ document in CP&F used for the
	development of the Invitation To Tender documentation.
Scoring Team	A team of Subject Matter Experts that would evaluate Invitation to
	Tender returns using a pre-determined scoring method.
Smart Form	Smart Forms are electronic templates within CP&F, for example
	purchase and contract requisitions. They may default standard
	values and have specific mandatory and non-mandatory fields.
SME	Subject Matter Expert. For example, Technical Engineer, Quality
	Assurance, Safety, who can be added to the RFQ as part of the
	Collaboration Team. They can then provide additional input to the
	drafting of the RFQ such as reviewing price structures, evaluation
	criteria, answering pertinent Contract Expert questions and draft
	obligations etc.
SMEs	Small and Medium Sized Enterprises – companies of between 50 -
	250 employees (or with a turnover of between £10M - £50M).
	This is a quote entered by a Commercial Officer on behalf of a
Surrogate Bid / Quote	Supplier once the Suppliers tender has been received via the Tender
	Board.
TLB	Top Level Budget – a level within the Chart of Accounts
UIN	Unit Identification Number - a level within the Chart of Accounts
UNSPSC	United Nations Standard Products and Services Code - The UNSPSC
	is used in CP&F and categorises the requirement type.
Wet Signature	A physical signature by pen, not digital.