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# Foreword

Secretary of State, Department for Transport

for Transport and its arm's length invest in skills and capability. bodies put transport users at the forefront of their operations. If we are to succeed, we rise to these challenges. As well as making must pursue efficiency – making sure that taxpayers' money go further, they will also transport users get the best possible return have additional benefits, such as a reducon every pound we spend on our transport tion in carbon, improvements in safety and networks.

So it's right that Crossrail, Highways Transport have collaborated on this Strategy. It pools the vast experience of each of these their own responses to the Strategy. bodies in delivering transport improvements improving investment return. I am also water, oil and gas.

The Strategy's recommendations are presented as seven challenges to the transport industry. They call for greater consideration of strategic trade-offs; setting up projects to deliver better outcomes for transport users; benchmarking; more robust estimating in projects; collaboration with industry enabling greater innovation; the use of new technology;



**Chris Grayling** Secretary of State for Transport

am delighted to introduce the and adoption of modern methods of construc-Transport Infrastructure Efficiency tion. Underpinning this, and linking to our Strategy. My goal as Transport Transport Infrastructure Skills Strategy, we Secretary is to see the Department also need to continue our concerted effort to

> It is now for the transport industry to enhanced supply chain productivity.

That's why I have asked Andrew Wolsten-England, High Speed Two Ltd, Network Rail, holme to Chair the Transport Infrastructure Transport for London and the Department for Efficiency Taskforce, which will support each of the bodies involved with implementing

I am grateful to those who have shaped and sets out clear recommendations for this Strategy, including the transport industry, subject-matter experts and academics pleased that the Strategy takes into account and I commend the Strategy's vital findings findings from other sectors including energy, to everyone involved in transport planning and spending.



If we are to succeed, we must pursue efficiency – making sure that transport users get the best possible return on every pound we spend on our transport networks



# Foreword

am privileged to introduce the

document.

Transport is one of the most exciting Our work has also reconfirmed longindustries in Britain today. The mix of new held views by academics and experts that cutting edge, world class transport solutions inefficiency and cost are built into projects and the challenge of maintaining some of the at the earliest stages of development. If we oldest railways and roads demands that the are to push the efficiency frontier in transport transport bodies that make up the DfT family infrastructure, we have to seize the opporare high-achieving and well-functioning ones. tunity to work with industry to look at the It is my belief that the best organisations opportunities to do things differently at all are also the ones that have clear plans to stages in the investment life cycle. When we first started working on the drive efficiency.

pace of technology and innovation are influ- ambition of sharing lessons learnt and case encing how people, businesses and commu-studies from how we invest in transport infranities interact and rely upon transport, that structure. Having done that, we have now set this is a time of change. That is why there is ourselves seven key challenges. Responding no better time for us to publish this Strategy. to ensure that the recommendations we are construction sector to deliver better producmaking in response to the identified challeng- tivity by aligning incentives and ambitions es are clear and will be effective at driving between clients and the supply chain. change. We have also focused on activities that we believe will push the efficiency frontier

within the transport sector.



Andrew Wolstenholme Chair of the Transport Infrastructure Efficiency Taskforce

Chair of the Transport Infrastructure Efficiency Taskforce

In this Strategy we have focused on Transport Infrastructure Efficiency actions and activities that will drive change. Strategy as the chair of the imple- We have looked at how we can collaborate mentation Taskforce. I am delighted across transport bodies and central governthat Crossrail, Highways England, ment to deliver a step change in the way we High Sped Two Ltd, Network Rail, Transport drive out efficiencies from our investment for London and the Department for Transport programmes. We believe these activities have come together to collaborate on this will push the efficiency frontier within the transport sector.

It is also clear that in a world where the Strategy we set ourselves the modest to these challenges will also support the In developing the Strategy, we have tried Construction Leadership Council and wider

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...there is no better time for us to publish this Strategy  $\mathbf{Q}\mathbf{Q}$ 

ransport matters. It connects people and businesses and allows society and the economy to thrive. Transport infrastructure is being used more than ever before and to keep pace

with growing demand, investment is trebling. This strategy will also support the objec-Ultimately, investment in transport infrastructure tives of the Government's Industrial Strategy to will drive growth and productivity across the UK increase innovation, develop skills, grow business and directly supports the National Infrastructure and drive productivity and earning power across Commission's priorities<sup>i</sup> for roads, connected the UK; ensuring that for publicly funded infracities, as well as a myriad of wider benefits structure these wider interests are taken into demanded by infrastructure users. account at the earliest stages and highest levels Crossrail, Highways England, High Speed of decision-making.

Two Ltd (HS2 Ltd), Network Rail, Transport for Through this Strategy, Crossrail, Highways London (TfL) and the Department for Trans-England, HS2 Ltd, Network Rail, TfL and the port (DfT) are committed to delivering world DfT are also pledging to support the vision class transport infrastructure that supports and leadership of the Construction Leadership economic growth and maximises value for Council (CLC) to transform productivity within money for taxpayers, passengers and road the construction sector. The Construction Sector users. Each organisation has ambitious targets, Deal, which the CLC have spearheaded, aims to including for efficiency. The Transport Infraachieve a 33% reduction in whole life costs, a structure Efficiency Strategy (TIES) comple-50% reduction in project time, a 50% reduction ments existing efficiency targets and business in carbon emissions and a 50% reduction in the plans. As well as efficiency, the TIES supports trade gap from built assets<sup>ii</sup>. The seven challenges identified in TIES wider business objectives like boosting supply chain productivity, adopting new methods of construction to reduce project delivery time these seven challenges will support Crossrail, and reducing carbon emissions.

initiatives that offer scalable opportunities. Drawing on examples from across transport and other sectors, including energy, water, oil and gas and defence. The TIES considers the findings from previous reports that have looked at transport, infrastructure and construction, to identify how these could be applied to help boost

# **Executive** summary

productivity and drive efficiency. The Government's wider agenda to harness the spending power of publicly funded infrastructure to boost productivity in the supply chain is also supported by the TIES.

focus on different aspects of the investment life cycle for infrastructure delivery. Addressing The TIES presents examples of efficiency Highways England, HS2 Ltd, Network Rail, TfL and the DfT to deliver their individual efficiency targets and support the CLC in achieving theirs within the construction sector.

## Our Strategy has seven core challenges which we address to deliver efficiencies



# Judge strategic choice and trade-offs

 based on whole life costs and wider benefits.

Investment decisions need to be based on the value of whole life cycle costs and benefits including consideration of broader outcomes such as building skills and capacity within the supply chain, innovation, regional re-balancing and clean growth. Advice to Ministers, investment boards and sponsors should enable them to judge strategic choices and trade-offs within investment programmes. By providing whole life cost information, more effective decisions can be made about how to balance short and long-term trade-offs, including disruption to our transport network. To underpin this, transport bodies need to harness knowledge about underpinning asset bases to improve asset management.



## Establish a common approach

– to estimating to improve cost confidence and assurance.

Cost estimates are a critical input into effective decision making. Sponsors need an approach to estimating that enables them to make value-driven decisions, balance trade-offs and risks and enable them to manage projects to cost. Robust and consistent estimates will better facilitate this. Equally, estimators need to be able to draw on a range of benchmarking techniques to produce robust estimated 'should costs'. To drive change and create a culture of cost-led design, capability in estimating and cost planning services needs to be a priority.

### Promote longterm, collaborative relationships

 with industry to reduce transaction costs in procurement and maximise innovation.

The way that transport bodies are set up to engage with the supply chain defines how suppliers subsequently structure themselves for delivery. Shifting practices away from asset-focused transactional contracts towards collaborative approaches, such as alliancing, will require effort and commitment. Transport bodies can support the supply chain to maximise innovation opportunities and greater productivity through delivery models that promote early collaboration, align incentives, offer strong leadership and are characterised by more effective management of risk. The structure of the supply chain will also impact on aspects of delivery like bid, transaction and overhead costs, which occur at each level of the supply chain and are ultimately paid for by the client.



### Improve the way we set up our projects

— to maximise value and prevent inefficiency throughout delivery.

Projects must have clear objectives, defined Investment decisions need to be informed sponsor remits, defined delivery structures and the by high-quality performance data from similar, capabilities needed for clear governance if inefficiency comparable domestic and global projects. Accurate during the later design and construction stages is to be and complete project performance information avoided. Greater consistency and a higher degree of provides better assurance of what projects are likely assurance needs to be provided to governance boards to cost and helps identify drivers of cost in individual at initiation stage about how projects will be managed projects, which in turn can highlight best practice and to cost and time, whilst securing defined outcomes. drive innovation. Building internal capabilities within transport bodies around sponsorship, intelligent clienting, commercial and risk management and project delivery are crucial. As is empowering sponsors and clients to challenge and be accountable for the successful delivery of projects. The Government will also continue to support a system of independent economic regulation, recognising the role this plays in driving efficiency.



### Challenge standards

— to enable innovation and drive efficiencies.

The safety of the transport users and those who Digital technology and lessons from manufacturwork on the infrastructure is paramount and standards ing present considerable opportunities to industry to help us achieve this. Standards provide a framework innovate, invest and upskill in order to boost producand the ability to manage safety and technical risks tivity. Suppliers need to be supported and incentivised in the design, construction and operation of transport to accelerate the use and application of Building Inforinfrastructure. Standards prevent short-term impermation Modelling (BIM) and digital technology in the atives from resulting in longer-term operational cost design and project delivery of transport infrastructure. or unacceptable asset performance. However, whilst Digital tools will enable a more extensive adoption standards must address our core statutory, regulatory of modern construction methods, such as off-site and performance requirements, they should not stifle construction and standardisation of assets, which will innovation or efficiency. The supply chain should be unlock industrial capacity across the UK. supported to develop new solutions and not held back in terms of innovation by historical norms.



### Create a transport infrastructure performance benchmarking forum

— to share best practice and innovation.



### Exploit digital technologies and standardise our assets

 to enable the adoption of best practice from the manufacturing sector, such as off-site construction.

# Collaboration across transport bodies



uccessfully addressing these seven challenges will better enable Crossrail, Highways England, HS2 Ltd, Network Rail,

TfL and the DfT to meet efficiency targets. It will also increase the certainty offered to the supply chain about how transport bodies want their infrastructure to be delivered. This certainty will enable suppliers to take a longer-term view and be confident to invest in new methods of construction, technologies and skills across the UK.





Andrew Wolstenholme **Chief Executive Officer** 







Jonathan Moor **Director General** 





Jim O'Sullivan **Chief Executive Officer** 





Vanessa Howlison **Chief Financial Officer** 



tions who work alongside us to meet transport users. the expectations of transport users and which often sponsor infrastruc- HS2 Ltd, Network Rail, TfL and the ture projects, as well as partners in DfT have already begun the on-going industry. In developing this Strategy, the advice received from industry, subject matter experts and, above all, the people who work in the transport rolling programme that adds to and bodies has been invaluable. These contributions have helped to develop and test the practicality, ambition and supporting activities. The Strategy has also benefited from the counsel of an Independent Challenge Panel,





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Mark Carne **Chief Executive Officer** 



Steve Allen **Chief Financial Officer** 

Chief Executive Officer



Jeremy Westlake **Chief Financial Officer** 



Mathew Duncan **Finance Director** 



Kamal Patel **Director - Corporate Finance** 



This Strategy is aimed at wider and change in infrastructure, the supply chain and the expectations of

> Crossrail, Highways England, work to tackle the challenges in this Strategy. Delivering change will not be a one-off endeavour; it will be a enhances individual organisational efficiency plans. A delivery taskforce has been established to coordinate implementation, which Andrew Wolstenholme will chair.





Mike Brown Commissioner



Simon Adams Head of Commercial for Crossrail 2



David Hughes Director of Strategy and Network Development

# Why develop a **Transport Infrastructure Efficiency Strategy?**

rossrail, Highways England, High Speed Two London (TfL) and the Department for Transport (DfT) already have efficiency plans and targets in place. However, the coming year will witness a wave of transport infrastructure projects completed or committed to and ground work will be undertaken to set future financial settlements. To maximise the opportunities to drive efficiency in these new projects, in the short and long-term, we will learn from each other's experiences and collaborate with our shared supply chain.

### This strategy will support the delivery of efficiency in infrastructure projects by:

- identifying key challenges we face in being able to drive greater efficiency throughout the design, build and operations of our infrastructure
- setting out practical recommendations and activities to respond to these challenges
- identifying where we need to build our capabilities
- providing case studies demonstrating activities we can replicate or scale up to improve efficiency
- providing a basis for collaboration and shared learning
- setting clear commitments to encourage and reward investment in innovation, skills, capacity and capability building throughout the transport infrastructure supply chain

The TIES will support Crossrail, Highways England, Ltd (HS2 Ltd), Network Rail, Transport for HS2 Ltd, Network Rail, TfL and the DfT to deliver the same or greater beneficial outcomes for less cost. Efficiency is key to ensuring Value for Money<sup>v</sup> for taxpayers and being able to describe how we are delivering efficiencies provides confidence to the public and Government that our costs are under control and that our investments will keep pace with what passengers and transport users want.

> This Strategy targets key stages in the asset investment life cycle where we can best influence decisions to deliver greater efficiency savings. As figure 1 shows, TIES targets opportunities during project initiation to drive greater efficiency and, in doing so, higher productivity in the supply chain.



Figure 1: Investment life cycle and challenges to improve efficiency

The greatest opportunities for us to drive efficiency are during the early stages of investment planning. That is why the seven challenges in the TIES concentrate on early stages: requirement setting, project initiation, procurement and commercial delivery models and design.



Why develop a Transport Infrastructure Efficiency Strategy? —

# Infrastructure Investment Milestones in 2017-18



Opening of the Elizabeth Line, after £14.8bn investment over nine years by the Crossrail Programme, supporting regeneration in London and adding £42bn to the economy.

Following the announcement that £48bn will be made available for rail between 2019 and 2024, Network Rail will set out its draft plans about how it will invest in Control Period 6.





The roll out of the Mayor of London's Transport Strategy to upgrade and improve existing services, improve accessibility through strep-free access schemes, provide new services and harness technology to improve the passenger experience.

The agreement of Highways England's Road Investment Strategy 2 which will build on the largest investment in road improvements for a generation.





The start of construction for Phase One of High Speed Two and commencement of the parliamentary process for Phase Two.



The construction industry recognises the challenge of 'Modernise or Die'viii (as described in the Farmer report). In response to industry, the Construction Leadership Council (CLC) has developed a strategy to drive digitalisation, manufacturing approaches and greater performance in construction. The CLC has ambitious targets to deliver built assets for 33% less cost (covering initial and whole life costs), reduce project time by 50%, reduce carbon emissions by 50% and reduce the trade gap by 50% by 2025. Through the TIES, Crossrail, Highways England, HS2 Ltd, Network Rail, TfL and the DfT will support and contribute towards these ambitions.

Collectively, Crossrail, Highways England, HS2 Ltd, Network Rail, TfL and the DfT,

are one of the biggest client groups of the construction sector. The pipeline of planned transport projects presents a significant opportunity to catalyse transformation in the

supply chain.



he wider economic benefits of transport, which are described in the Transport Investment Strategy, are well understood. Investment in transport delivers significant economic returns and has a "major bearing on how productive we are as a nation"vi. These wider benefits are not explored in detail in the TIES. Instead, this strategy argues that harnessing the influence and spending power of client organisations can support a transformation in the productivity of the transport infrastructure supply chain, especially in construction.

Productivity in the construction sector globally has lagged behind other sectors for the last 20 years<sup>vii</sup>. The ability of Crossrail, Highways England, HS2 Ltd, Network Rail, TfL and the DfT to deliver long term continuous efficiency will rely on our ability to support our construction supply chain to transform its productivity. Especially in capabilities like digitalisation and lean manufacturing methods. That is why the supporting activities in the TIES target areas should stimulate growth, as well as investment in skills and innovation, in our supply chain.



### 33% Lower costs

- 50% Faster delivery
- 50% | ower emissions

### **50%** Improvement in exports

# Learning from our efficiency programmes



rossrail, Highways England, HS2 Ltd, Network Rail, TfL and the DfT have already delivered significant efficiency savings. This chapter illustrates some examples of the ways we have prepared for and achieved efficiencies al projects in recent years and draws out

in capital projects in recent years and draws out lessons that have informed the seven core challenges in this strategy.

2010-11	2011-12	2012-13	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	▶2025	▶2033
						Constructio	n 2025				
15% reduc	Infra Cos tion in infra	<b>t Review –</b> structure del	livery cost	<b>Infra</b> in i (12% savir	<b>Cost Revie</b> v infrastructur igs in Highw	✓ – 15% redu e delivery co ays, 15% sav	uction ost ving in rail)				
						Govern	nment Cons	struction St	rategy		
SR10					SR15						
					RIS 1 –	Capital Effic	ciency Delive	ery Plan	RI	S 2	
							н	S2 – Efficier	ncy Plan		
				CF	95 – ORR Efl	iciency targ	get		CP6		
							τfi	Transport	Stratogy		
							III				

Figure 2: Transport Body Efficiency Plans over SR10 and SR15.

### Robust estimating to drive efficiency

The costs of Crossrail escalated by almost £2bn in 2009. To bring costs back under control, the sponsors reviewed project estimates and took a strategic decision to extend the schedule by one year to reduce the additional financial risk that an earlier completion date created.

The project estimates were refreshed and used to align scope, cost, schedule and risk, set a control baseline and identify efficiencies. New governance boards and project controls were set up to actively review and scrutinise costs. These actions will result in Crossrail opening in 2018 at under £15bn, £1bn less than initially planned for in 2007.



In addition, Crossrail adopted lessons from other major schemes like Heathrow and the London Olympics in 2012, to develop a collaborative relationship with its supply chain. This has optimised value engineering opportunities and driven performance improvements. Crossrail is the latest in a line of projects that offer lessons to other organisations about effective ways to drive efficiency.

Crossrail has established an innovation programme and learning legacy programme to share learning. This has provided the basis for the Infrastructure Industry Innovation Platform (i3P) and Major Projects Association Knowledge Hub.



### Supply chain collaboration and innovation

Highways England are working to deliver £1.2bn of efficiency savings in their Road Investment Strategy (RIS), which spans 2015-2020<sup>ix</sup>. This programme represents a step change in the way investment is planned and delivered. The RIS has also provided funding certainty which has supported investment in innovations that deliver greater whole life value and collaboration with the supply chain.

Smart Motorways Programme (SMP) has seen Highways England invest around a quarter of its £12bn budget to deliver better outcomes by standardising assets, embracing innovation and working collaboratively with the supply chain to reduce time and cost. By adopting standardisation, Highways England were able to use Building Information Modelling (BIM) to manage out design 'clashes' and optimise logistics management. Highways England have also delivered these upgrades via a 12 hour rotating shift pattern to minimise disruption to road users. The SMP delivered £21m in savings in its first year.

There are other examples of innovations that complement bigger initiatives including a new approach to road markings, which has delivered £9m of efficiency savings in the first year by drawing on new materials (in this case thermoplastic as an alternative to traditional screed lining). New materials have enabled increased output per shift and doubled the lifespan of the road markings. Another has been the adoption of technology to enable in-situ recycling of road surfaces. This approach enables greater efficiency savings in road resurfacing, with reduced waste to landfill, delivering savings of £8m a year.



### Use of benchmarking to drive design to cost and supply chain efficiency

High Speed 2 Ltd (HS2 Ltd) is in the early stages of project delivery but is already using benchmarking to develop and assure its estimates. The setting of project budgets based on this insight is driving a design to cost approach. This includes the early implementation of an innovation programme to reduce cost and encourage the challenge of requirements.

HS2 Ltd have looked at differences in practices of other high speed rail projects. This has helped identify drivers such as supply chain efficiencies and design requirements which could be addressed to deliver efficiencies. HS2 Ltd has used benchmarks at asset level to challenge estimates, resulting in the setting of a more reliable design cost of £65m per route km for Phase 2b (Crewe to Leeds and Manchester).

This has driven a procurement approach which encourages collaboration and longer-term relationships with suppliers, echoing the principles of alliancing identified by the Infrastructure Client Group. HS2 Ltd has consulted the supply chain to inform the way contracts will be managed. This has been particularly successful in building skills with a commitment to the National College of High Speed Rail.



### Setting up programmes for success

Network Rail (NR) started Control Period 5 (CP5) with an efficiency target of £3.5bn. However, the high-level savings targets will not be fully delivered. Following a re-budgeting exercise, Network Rail now need to deliver £2.3bn of savings, deferments and asset sales to live within the new, tighter, cost ceilings in CP5.

The revised business plan will deliver the following:

- Improvements in train performance: £150m
- Operations and maintenance improvements: £125m
- Additional efficiency programme: £300m
- Enhancement deferrals: £400m
- Deficit qualifying asset sales: £800m
- Renewals deferrals: £500m

To manage cost pressures and support Route Directors, sponsors and clients within the business, the Network Rail Board have appointed an Executive Director to lead the NR transformation and efficiency programme. That programme's aims will directly respond to the challenges set out in TIES, building on the activities included in this strategy to provide a holistic change programme that will ensure transformation and efficiency initiatives are delivered and cost consciousness is embedded across the organisation.

Learning from the way the planning and regulatory settlement was managed for CP5, Network Rail are ensuring that CP6 is planned for and delivered differently.

NetworkRail

### **Transport for London –** standardisation driving efficiency savings forward

In 2016 TfL launched a Transformation Programme to drive £4bn of savings and efficiencies through a new operating model, improved procurement and renegotiating contracts.

At least £1bn of these savings and efficiencies will come from capital projects. One initiative that TfL has adopted to achieve these savings is a new procurement model for station stabilisation works. By engaging directly with the lower-tier, smaller companies, TfL is able to use its sizable work bank to support the supply chain in driving improvements in quality and reducing costs through standardisation. TfL's contracting also focused on rewarding suppliers to increase productivity by investing in people and equipment.

The Access Transformation Programme (ATP) improved the way the Underground plans and controls access to its key assets. Through challenging historic practices, a new fit for purpose access regime was developed which improves worksite productivity and maximises efficient and safe use of the railway for all engineering work. This has improved the planned use for engineering projects as well as extensive asset renewal and maintenance activities, without compromising either train or customer service.



As a result of this learning, this Strategy identifies areas of best practice which can be scaled-up across Crossrail, Highways England, HS2 Ltd, Network Rail, TfL and the DfT:

- as TfL has illustrated, greater asset standardisation and better collaboration deeper into the supply chain drives innovation
- the robust approach that Crossrail has taken in estimating and wider project controls has driven efficiencies and reduced risk
- Highways England has shown the innovations that can be delivered with earlier involvement of the supply chain and how keeping standards updated can drive improved performance

- Network Rail has demonstrated the importance of setting-up projects and programmes for success at the outset of a funding period; and
- HS2 Ltd has demonstrated how more reliable estimates can be constructed by using benchmarking information

More broadly, our organisations have significant experience of identifying and delivering efficiency savings, from this we have learnt:

- each organisation has tried different approaches to drive out inefficiencies and we know what can work given our own set of circumstances
- recommendations should range from the highlevel strategic choices we make right down to incremental and repeatable innovations
- the information we use to inform outcomes and set up projects have a profound impact on how costs are controlled; and
- projects are more efficient when we support the supply chain to unlock innovation

Taking the lessons from existing efficiency programmes, as well as findings from other reports, the next sections of the Strategy focus on the core challenges.





## Judge strategic choice and trade-offs — based on whole life costs

 based on whole life and wider benefits.

### The Challenge

Investment decisions need to be based on the value of whole life cycle costs and benefits including consideration of broader outcomes such as building skills and capacity within the supply chain, innovation, regional re-balancing and clean growth. Advice to Ministers, investment boards and sponsors needs to enable them to judge strategic choices and trade-offs within portfolios. By providing whole life cost information, more effective decisions can be made about how to balance short and long-term trade-offs, including disruption to our transport network. To underpin this, transport bodies need to harness knowledge about underpinning asset bases to improve asset management capabilities.

## Context

HS2 Curzon street station



# High-Speed Rail – catalysing growth

When HS2 Ltd was first proposed, a strong case was made that investment in a new London to the North railway would unlock unprecedented benefits, including lifting the economy by over £15bn and providing 400,000 jobs nationally. Despite the scale of opportunity, it has had to challenge the relatively narrow criteria provided under current investment rules in order to make the case to invest in designs that maximise the whole life value of public investment. For similar reasons, it took a long time for the Crossrail programme to get the support it needed to go ahead. The first bill was defeated in Parliament in 1994 and, after a pause in the programme, the second bill took three years to be approved. Earlier hurdles were, in part, because the strategic case was unclear about the wider benefits the railway offered.



overnment and transport bodies have been criticised in the past about not judging short and long-term trade-offs to leverage widest social and economic benefits from investment in transport infrastructure<sup>x</sup>. Short termism

also hinders the ability of public sector client organisations to manage risk in major investment projects<sup>xi</sup>. In part, this is driven by conventions and processes that see investment decisions assessed against in-year capital budget constraints and commitments to minimise operational disruption.

Each Road Investment Strategy (RIS), Network Rail Control Period (CP), London Transport Strategy and budget for HS2 and Crossrail, are part of a longer-term transport investment strategy. However, it can be difficult to find ways to quantify and articulate the whole life costs and benefits of transport infrastructure investment beyond individual funding settlements.

Lessons from other sectors, including Scottish Power, Anglian Water and the Environment Agency show shortterm decision-making can be avoided by adopting a whole life perspective of costs and benefits. Scottish Power has a funding model which supports whole life asset management and enables them to align their project delivery with these outcomes. Those sectors also appraise investments against total expenditure, enabling trade-offs between capital investment and operational costs over time to be considered along with the impact of maintenance regimes on network availability.

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This approach has been achieved by investing in understanding the underpinning asset bases, incorporating this knowledge into decision-making processes and building asset management capabilities within their organisations. As transport bodies, Crossrail, Highways England, HS2 Ltd, Network Rail and TfL recognise the opportunity to embrace this approach in the way we plan our investment portfolios. We also recognise the need to grow our own organisational capabilities in order to successfully adopt a whole life perspective for transport assets.



Highways England is rolling out a new asset-led delivery model bringing key asset management capability in-house for the first time in a brand new way of working.

It will see Highways England taking more ownership of investment decisions, increasing its intelligence on local factors that influence where work is needed and taking on board many roles not previously undertaken.

These include network occupancy, scheme identification and decision-making around incidents such as severe weather.



The trade-off between more trains paths in train operator franchises and better access for efficient project delivery

## A new way of working for Highways England

The asset-led approach to maintenance and delivery will enable Highways England to:

- take direct ownership of the aspects of delivery which are core to performance, which will most directly affect customers and reputation
- take ownership of investment decisions and increase direct knowledge of the asset and the factors which generate waste and inefficiency
- increase its intelligence on local factors that influence where work is needed; and
- create new, collaborative and direct relationships with the supply chain community to identify innovations in planning, scheduling and the methods employed to improve the quality and value for money of these services.

Passengers and train operator franchise revenues both benefit from selling greater access rights so that operators can run more trains. Conversely, infrastructure investment can be delivered more efficiently by granting Network Rail longer possessions to undertake enhancements and renewals. It is therefore important to find an optimal balance between the selling of train paths and the efficient delivery of infrastructure. This strategic choice needs to be supported by reliable analysis and the consequences of the trade-off fully recognised.



# The Opportunity



e will review whole life costs and wider social and economic benefits when making investment decisions and ensure they are considered from the very initial stages of policy design. This will provide

Ministers and Boards with more insight to judge tradeoffs and inform the Government's approach to planning investment programmes. For rail specifically, this will

include interdependencies with franchise operators. By October 2018, transport bodies will not only provide the DfT with Business Cases that include whole life value and benefits assessments, but also assessments of the longer-term impact of decisions on economic growth and prosperity. We will also embed best practice from the Routemaps produced by the Infrastructure and Projects Authority, in particular the asset management modules.



### **High Speed Two** – investing in asset maintenance

Track is a key component of the rail infrastructure system and has implications for the design, construction, operation, maintenance and performance of the railway system. It is therefore essential that the specified trackform considers the wider asset management factors during the life of the railway.

HS2 Ltd had initially assumed that trackform design would include a mix of ballasted track form and slab track in bored tunnels, due to the implications of constructing and maintaining ballasted track within the confines of these types of tunnels. However, due to the very large number of trains travelling at high speed it was identified that ballasted track would require a more intensive level of maintenance effort to achieve the necessary performance expected during operations than an entirely slab-track option.

The preferred whole life cost option was more expensive upfront but will quickly achieve a positive return on the investment during operations while improving safety and operational benefits and reducing carbon in both construction and subsequent operations and maintenance.

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We will invest in building our asset management Rail Better Information Services (ORBIS) programme capability and knowledge of our asset base. New will more accurately anticipate when investment infrastructure will routinely embed remote condition will be required in existing assets. For Network Rail, monitoring to automate the capture of asset understanding its asset base will lead to less reactive information, but as transport bodies we have some business and investment planning and will inform way to go to build a more complete understanding of discussions about how we plan for the delivery of works our older and more diverse assets. Each delivery body to minimise disruption for transport users and reduce has already made a start. In rail, for example, in addition the premiums paid for access. to the work of the regulator, Network Rail's Offering

This £400m transformation programme is delivering new capabilities to the workforce designed to exploit improved asset information about rail infrastructure, enabling Network Rail to move to a predictive maintenance regime based on the usage and condition of its assets.

The ORBIS programme has been developed in collaboration with its customers. This is to ensure they are ready to use new and innovative capabilities, including mobile devices, decision support tools and applications that enable access to high quality asset information. For example, the Geo-Rail Infrastructure Network Model (RINM) has given planners and engineers greater insight on worksites via 140 data layers of railway information accessible from desktop computers.

The adoption of RINM results in more efficient surveys and will deliver £39m of benefits. ORBIS is enabling Network Rail to make quicker, more cost-effective decisions to better manage asset risk and operate a safer, more reliable railway.





## **Digital Asset Management** – Offering rail better information services





# Improve the way we set up our projects

throughout delivery.

### The Challenge

Projects must have clear objectives, defined sponsor remits, defined delivery structures and the capabilities needed for clear governance if inefficiency during the later design and construction stages is to be avoided. Greater consistency and a higher degree of assurance needs to be provided to governance boards at initiation stage about how projects will be managed to cost and time, whilst securing defined outcomes. Building internal capabilities within transport bodies around sponsorship, intelligent clienting, commercial and risk management and project delivery are crucial. As is empowering sponsors and clients to challenge and be accountable for the successful delivery of projects. The Government will also continue to support a system of independent economic regulation, recognising the role this plays in driving efficiency.

— to maximise value and prevent inefficiency

## Context

he importance of setting up projects for success has been an observation in reviews by the NAO<sup>xii</sup> and IPA<sup>xiii</sup> into project delivery. Best practice guidance is already applied by Crossrail, Highways England, HS2 Ltd, Network Rail, TfL and the DfT when setting up transport projects. It is critical to clarify requirements and objectives at the outset of a project to ensure successful

outcomes, maintain control of costs and minimise design changes has been highlighted by past experiences. As the Bowe review<sup>xvi</sup> into Network Rail's Control Period 5 highlighted, failure to set proper objectives and responsibilities at initiation stage can lead to poor portfolio and programme governance, low productivity and ultimately increases cost during delivery.



Improving Project Initiation – the IPA Project Initiation Routemap<sup>\*\*</sup> The NAO report on Delivering Major Projects in Government (2016) and the Infrastructure UK Cost Review (2010)<sup>xvii</sup> both noted that projects continued to encounter problems in their early stages – and particularly that projects often publically announced timelines and costs before plans had been properly tested.

Supported by the Infrastructure Client Group, the IPA Routemap addresses these challenges by offering support on strategic decision making during project initiation based on the latest thinking and knowledge acquired from delivery of Major Projects. Through a series of structured exercises, the Routemap enables sponsors and those responsible for project delivery to properly align complexity with the necessary capabilities and plan enhancements to ensure a more successful outcome.

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Understand the delivery environment you HAVE, then CREATE the one you need

> Andy Mitchell Chair of the Infrastructure Client Group

Crossrail, Highways England, HS2 Ltd, Network We have also looked at the lessons we can apply Rail, TfL and the DfT routinely invest time and resources from large-scale projects like Crossrail and HS2, where into creating the structures and processes to effectively there are defined project parameters, delegations and govern major projects and programmes. However, we remits for Senior Responsibility Officers (SROs), a focus recognise that we can do more to build capability and on benefits realisation and sustained investment in create a culture which empowers our sponsors. There ensuring the right capabilities are in place at the right are examples where we have already tried to do this, time. These lessons should be replicated within other including TfL's Sponsorship handbook and Network projects in our portfolios. Rail's guidelines for collaborative working.

## Improving Sponsorship – the TfL Sponsor Capability Improvement Programme (SCIP)

Another lesson that can be adopted from larger projects is to improve the ability of governing boards to assure successful project delivery. Developing a well understood risk and assurance framework<sup>xvii</sup> will support decision making. HS2 Ltd has adopted the three Lines of Defence (LoD) model of assurance which provides a structured way of controlling a project by having defined procedures (LoD 1) and management oversight, which are subject to internal peer review (LoD 2) and independent review (LoD 3). This allows investment boards to understand the risks faced by a project in a consistent and transparent way.

TfL's Sponsor Capability Improvement Programme (SCIP) clarifies a definition of success for sponsors and develops mechanisms to incentivise and measure success. It clarifies the organisation of sponsorship for all TfL activity, with a pan-TfL sponsor community which will ensure best practice and share learning across the organisation. Management systems and processes were developed that reflect the common principles of sponsorship and the organisation and application of those principles in each operating business.



# The Opportunity



e will provide greater assurance that projects are being developed and delivered in ways that achieve intended outcomes and objectives. Within each transport body we will introduce a gate-

way at project initiation stage to review and agree the outcomes and objectives of specific schemes or portfolios. We aren't trying to harmonise processes or adopt a one size fits all approach to all project and portfolio governance, but we do want to strengthen our ability to advise Ministers and Chief Executives at the start of projects to better judge strategic choices and trade-offs.

We will apply the IPA's project initiation routemap and ensure that all sponsors of major projects, including those in the DfT, have the skills and capability needed to build a culture to effectively challenge performance.

### We will do this by:

- issuing remit letters to Senior Responsible Officers (SRO) clarifying their roles and responsibilities
- requiring SROs to embed assurance, such as the 3 Lines of Defence model into projects
- requiring Boards to review and approve the outcomes and objectives of projects at the initiation stage
- requiring Boards to scrutinise project requirements and standards and the skills and capabilities needed by sponsor teams
- ensuring our SROs have the skills and capability they need, we will ensure that they all complete suitable training



Setting up projects for success – shared learning at Crossrail and HS2 Ltd When HS2 Ltd was established it looked to Crossrail Ltd and other construction projects like the Thames Tideway Tunnel to inform its programme and approach. Building on the London 2012 (Olympic) Learning Legacy, Crossrail has made the task of setting up major construction projects easier by sharing its learning with others. Opened in February 2016, the Learning Legacy makes accessible a library of information about how the project was established, how construction was planned and how it has been delivered. This has recently been scaled up to support all major projects under the Major Project Association's Knowledge Hub<sup>xix</sup>. HS2 Ltd has benefited from the lessons Crossrail can teach on how to set up a special purpose vehicle to deliver major infrastructure.









# Create a transport infrastructure performance benchmarking forum

— to share best practice and innovation.

### The Challenge

Investment decisions need to be informed by high-quality performance data from similar, comparable domestic and global projects. Accurate and complete project performance information provides better assurance of what projects are likely to cost and helps identify drivers of cost in individual projects, which in turn can highlight best practice and drive innovation.

## Context

ransport bodies have not fully exploited the insight provided by comparing the perforsharing and comparing is commonly referred to as benchmarking. Other sectors have used benchmarking to drive efficiency targets, but our current approaches to capturing cost and

performance data is not systematic and lacks the consistency required to support decision making. More mance of previous projects. This process of importantly, in transport it is not common to share performance data and there are a lack of systems and consistent processes to facilitate such comparisons between data and information.

A benchmarking tool that supports the comparis less developed. By understanding our historical perison of cost, design and delivery approaches, asset formance, benchmarking will help decision-makers and performance and captures accurate data can improve sponsors to identify and maximise opportunities for transport infrastructure investment decisions. Used efefficiency during the investment planning and project fectively, benchmarking will streamline decision making initiation stages. More broadly, benchmarking will also and procurement, help set realistic efficiency targets underpin the actions to tackle the other challenges and track delivery against outcomes. The supply chain described in this strategy. routinely benchmarks costs, but the ability of transport bodies to use a similar approach to gather intelligence



The Oil and Gas Performance Forum – driving improved project delivery through collaboration

The Performance Forum was set up in 1994 by companies in the oil and gas industry to provide an independent assessment of cost and performance information. Over 20 years later, the Performance Forum facilitates a standardised way of collecting and analysing data to support companies in making informed decisions that can drive greater value from oil and gas projects.

The Performance Forum does this by providing members with metrics that enable them to:

- produce estimates at the appraisal stage based on technical parameters;
- provide confidence in estimates prior to gate review;
- accurately measure project performance at the end of execution;
- · demonstrate competitiveness of project costs and schedule against the industry benchmark;
- present consistent and unbiased comparison between a peer group of companies; and
- identify change in scope, cost and schedule between final investment decisions and start-up



TfL is part of the CoMET and Nova metro bench-For example, in areas like operating cost recovery ratios marking groups which pool information from 32 cities (25% improvement), cost per km (12% improvement) around the world. In the last five years, TfL has made and carbon emissions per million passenger km (22% significant progress in using this information to help improvement). target efficiency initiatives in the London Underground.

Performance benchmarking, used consistently to inform investment decisions and business cases will make the setting of budgets more stable, providing the evidence needed to drive efficiency. This needs the supporting processes, skilled people and an information sharing framework to enable:

- objective assurance of project costs and benefits
- understanding about how different attributes can affect the 'should cost' of projects
- make informed comparisons between projects

## **Using Benchmarking** to drive operational performance -CoMET and Nova at TfL



- inform project initiation, design, delivery and evaluation processes
- · identify opportunities to drive increased efficiency; and
- set and track performance metrics

# The Opportunity



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e will share data and performance metrics to establish a benchmarking forum between Crossrail, Highways England, Benchmarking will provide better

investment decisions. The forum will also enable international comparisons, applying learning from HS2's use of high-level comparisons with international HS2 Ltd, Network Rail, TfL and the DfT. schemes to establish 'should costs' for the phase two of the railway. We will design the forum to support the 'should cost' and performance information to inform automation of data capture.



Collaborative Benchmarking – The UK Transport Infrastructure Performance Forum



Crossrail, Highways England, HS2 Ltd, Network Rail, TfL and the DfT are exploring how to share data and information to identify opportunities for efficiency, innovation and collaboration. Jointly, the organisations have sponsored a project to establish a way of recording specific high-level metrics which will allow transport bodies to share performance data and deliver greater efficiencies. This has already brought together technical leads to share learning around tunnel construction costs, health and safety and carbon performance. We assume that the proof of concept pilot will improve how we collaborate to improve performance.

# We will support our teams to use benchmarking information to drive better quality decision making.

To drive change, each delivery body and DfT will require all assurance and business case templates to include benchmarked information by October 2018.



Challenge 3 —





# Establish a common approach

— to estimating and cost management to improve cost confidence and assurance.

### The Challenge

input into effective decision making. mating that enables them to make value-driven decisions, balance to manage projects to cost. Robust need to be able to draw on a range of benchmarking techniques to costs'. To drive change and create a culture of cost-led design, capability in estimating and cost planning

## Context

ponsors are required to make decisions at stage gates based on estimates that can be incomplete, not fully understood and insufficiently detailed to provide the basis for constructive challenge. The status quo often results in budgets being set too early in the investment life cycle with unrealistic efficiency targets being retrospectively applied in an effort to bring costs back under control. Better decision making will be driven by a more consistent and better approach to communicating estimates at different stages in an investment's life cycle and improved clarity in how risk is accounted for.

The NAO<sup>xx</sup> has observed that project complexity and the absence of data and effective challenge are key sources of over-optimistic estimates in government projects. As noted by the Institute for Government<sup>xxi</sup>, sponsors need to challenge and understand estimates, especially how risks are being accounted for. This includes understanding the provenance and coverage of the base data used to compile the estimate. Additionally, the approach used to quantify risk, using techniques such as optimism bias, reference class forecasting or quantitative analysis, should be explained to aid transparency.

Project estimates are typically based on the anticipated volumes of work, which may not be fully scoped during early planning of an investment. Each transport body and teams in each body, deal with these assumptions inconsistently. This can lead to misunderstanding, delays in decision making or treating early, single point estimates with a high and unwarranted degree of confidence. Improving the accuracy of our cost forecasts will improve confidence and enable a culture of cost-led design.

Recognising the likely increase in transport investment over the next seven years and the levels of complexity expected in Network Rail's CP6 and Highways England's RIS2, our existing estimating capability is likely to become stretched. The Ministry of Defence (MoD) has recognised the importance of capable project cost assurance, resulting in the establishment of the Cost Advisory and Assurance Service (CAAS) team, which reviews all Equipment and Support investments.



MOD Defence Equipment and Support Cost Assurance and Analysis Service – becoming an expert client

The Cost Assurance and Analysis Service (CAAS), part of Defence Equipment and Support (DE&S) organisation, provides cost management support to all key MOD projects. Many of these skills are used in non-competitive supplier procurement where both estimating and negotiation skills are key to achieving value for money. Their approach relies heavily on documented processes and the Association of Cost Engineers (ACE).

DE&S have identified CAAS as being a key enabler to providing reliable cost estimates for major projects.

Crossrail and Highways England both place esti-Improving estimating, by enabling better scenario planning, optioneering, a risk estimation and allocation, mates at the centre of control frameworks, which enables robust assurance of costs. Network Rail, with the can be supported by benchmarking and cost data. This introduction of Rail Method of Measurement (RMM) and will, therefore, reduce the likelihood of having to replan TfL, with its estimating books, have provided a consistent budgets. A more robust approach to estimating will lead basis of estimating their schemes. By scaling up these exto greater certainty in the investment pipeline which amples and enhancing client-side estimating capability, benefits the supply chain. transport bodies will be better able to engender a 'right first time' culture.



## **Consistent approaches** – TfL's cost estimating books

TfL has developed a suite of 'cost estimating books' which form an essential component of TfL's estimating maturity, benchmarking and cost intelligence. It is mandatory to capture costs at contract award and again at financial close out for repeatable work items. Analysis of projects follows a consistent breakdown structure known as the 'Cost Feedback Structure' and unit costs are reported against defined work items and presented with a full analysis of currently held data, cost elements such as design, preliminaries, etc and the impact of cost drivers (any "factor" that could have an impact on the base cost). An example of a cost factor would be, working in a highly confined site as opposed to a non-confined site, which adds on average 7.5% to the base cost.

Cost data is continuously improving, as further cost analysis becomes available and increased granularity is possible for cost drivers. The cost drivers allow development of cost improvement waterfalls and supporting action plans. A good example of this is the unit cost improvement achieved for ballasted track renewal which shows a 39% improvement against estimate.



# The Opportunity



e will be more consistent across Crossrail, Highways England, HS2 Ltd, Network Rail, TfL and the DfT in the way our estimates are constructed, assured and challenged. Within transport bodies, we

will apply learning from CAAS and standardise terminology and definitions, provide clear guidance on the expectations at each stage of design development (i.e. when to switch from top-down estimating to detailed bottom-up estimates) and how to make provision for uncertainty in projects. As transport delivery bodies we will consistently apply these guidelines. By October 2018 we will begin embedding common approaches and reinforcing this through the Benchmarking Forum. This will enable easier comparisons between projects, cognisant of design and project maturity, to support sponsors to challenge costs more effectively.

We will use improved estimates and benchmarking information to create a culture of design to cost.

This means producing estimates in a way which is consistent with our cost capture processes and being able to compare forecasts with outturn costs. It also requires us to have the tools and resources to intelligently interpret what these estimates and comparisons tell us, be it differences in complexity or inaccuracies in estimating. This will improve confidence that design is completed within a cost envelope, helping to set targets and improve the control we have around projects. We will build our estimating and cost planning capability. This includes having skilled estimators and cost planners who can construct consistent estimates. We will work closely with the industry and professional institutions, such as the Royal Institute of Chartered Surveyors and the Institution of Civil Engineering. We will promote the estimating profession and to ensure that the transport bodies can access the right people. This will include reviewing estimating skills requirements and ensuring that transport bodies are able to provide high quality, stable and transparent baseline estimates as well as being able to effectively assure estimates and drive value for money.



Network Rail is due to formally launch the Rail Method of Measurement (RMM) in late 2017. RMM has been written to provide a basis for the elemental cost analysis, measurement and valuation of all costs of a project. These include costs incurred whether they are incurred by the infrastructure owner or the contractor, allowing a Total Cost Management of Projects to be provided.

The RMM provides a structure for the consistent preparation of budgets for capital and maintenance works to a railway asset such that there is understanding between all involved as to where cost items are covered, how they should be measured, what they include and if relevant what cost items are not included. This approach builds confidence in the base cost of the estimate.

### Rail Method of Measurement (RMM)

NetworkRail



Challenge 4 —



# Promote long-term, collaborative relationships

— with industry to reduce transaction costs in procurement and maximise innovation.

### The Challenge

The way that transport bodies are set up to engage with the supply chain defines how suppliers subsequently structure themselves for delivery. Shifting practices away from asset-focused transactional contracts towards collaborative approaches, such as alliancing, will require effort and commitment. Transport bodies can support the supply chain to maximise innovation opportunities and greater productivity through delivery models that promote early collaboration, align incentives, offers strong leadership and are characterised by more effective management of risk. The structure of the supply chain will also impact on aspects of delivery like bid, transaction and overhead costs, which occur at each level of the supply chain and are ultimately paid for by the client.

## ontext

raditionally transport bodies have used main and sometimes only, commercial lever be placed with a first-tier supplier who will directly execute little or none of the work, instead subcontracting to a selection of specialist second-tier

organisations who may engage third-tier suppliers and competitive tendering of contracts as the so on. This practice results in overheads and bid costs being duplicated at each stage of the sub-contracting to drive efficiency. Typically, contracts will chain. Joint delivery models that span all tiers of the supply chain can reduce costs and remove duplication, which benefits the client and supply chain.

Layering of indirect costs, risk and bidding costs traditional procurement



Figure 3: Example of Layered Overheads and Transaction Costs

Industry recognises the opportunity to remove this duplication too. When working with Transport for London, Mace group were able to deliver 18% savings against budget for the Stations Works Improvement Programme on London Underground works through a joint delivery partnership model. In addition to cost savings, this resulted in faster procurement and a more flexible construction scheduling.

London Underground's Stations and Crossrail Directorate recognise that supply chain innovation has to occur early on in the procurement process in order to derive maximum benefits from such innovation. The principle has led to a new procurement process known as Innovative Contractor Engagement (ICE). ICE is an 'Infrastructure UK' model approach that seeks to maximise the value of supply chain innovations.

The Bank Station Capacity Upgrade Project team led the development of the ICE and pioneered its use to procure the design and build contractor for the project. The current performance indicates a more "effective product" and an efficient delivery method – delivering both faster and cheaper when compared to the original business case.

Benefits include:

- 10% reduction in the estimated final cost
- 23% reduction in closure duration of the Northern Line; and
- more effective step-free access solution direct from • street to platform on the Northern and DLR lines.

Suppliers consistently call for greater collaboration in the delivery of projects. Features like early engagement and aligned incentives and objections to drive commercial opportunities are often referenced. Collaborative models like alliancing can address this. Anglian Water's experience has demonstrated how alliancing with a group of suppliers provided greater certainty and resulted in increased confidence amongst industry members to invest in innovation and skills.

### **Bank Station** Upgrade – innovative contractor involvement



## Learning about collaboration from Project 13

	Simple Collaboration	Integrated functions and relationships	High performing enterprise
Governance	Definition of value agreed by the owner. Long-term relationships with suppliers accepted. Performance targets and reporting agreed.	Value shapes investment programme. Regular reports on supplier performance. Performance reporting integrated with production.	Value at the centre of asset management. Suppliers influencing investment decisions. Performance reporting integrated with asset management.
Organisation	Supply chain strategy in place. Traditional contracts with financial incentives. Core team co-located with common systems.	Key suppliers procured through frameworks. Cost reimbursable contracts with incentives. Single integrated project organisation.	Suppliers working together in clusters. Suppliers' rewards depend on performance. Best candidates for key roles in the integrated organisation.
Integration	Integration defined and integrator in place. Integrated planning and management. Good practice in Health,Safety and Wellbeing (HSW).	Integrated business processes and systems. Production system in place. HSW defines good practice for the construction industry.	Fully integrated programme team with key suppliers contributing. Real-time digitally enabled production systems. HSW defines good practice for UK industry.
Capable Owner	Owner's champion appointed. Owner's functions aligned with delivery team. Plan in place to develop Owner capabilities.	Owner functions integrated with delivery team. Key capabilities in place. Development and succession plans in place.	Owner and suppliers working together to develop investment strategy and next generation improvement plans.
Digital Transformation	Digital Strategy in place Level 2 BIM in use across the programme. Plan for digital delivery in place. Plan for smart infrastructure in place. Value of information recognised.	Suppliers of digital services/ technologies appointed. Consultants' and contractors' business models adapted to the digital environment. Plan for adoption of Level 3 BIM. Information being managed as a resource across the whole 'data estate'.	Suppliers of digital services/ technologies at the core of the programme team. Digital production platform in place. Asset management integrated with delivery. Integrated through-life approach to information in place.

## Infrastructure Client Group's Project 13 offers a blue print for successful alliancing

From Transactions to Enterprises, known as Project 13, sets out practical advice for companies to help them "...take ownership of the complexity of their projects and their relationships with their supply chains". Project 13 aims to help project owners use competition in the supply chain more creatively, by creating arrangements that enable the parties to work together to deliver the best possible arrangements for all, instead of chasing lowest initial costs.

The concept revolves around building capability around five key pillars which secure better out comes for owners and users, as shown.

The pioneering work in Anglian Water and the @One Alliance shows what can be achieved when regulator driven targets in shared objectives are used to innovate.

As the IPA has observed, traditional commercial 66 models typically seek to transfer risk from the client to the supplier, irrespective of who is best placed to manage it and focus on delivering a narrowly defined output The client may therefore pay to cost. Moving towards commercial models which build for risk twice - once to pay collaboration and align objectives will make it possible to manage delivery risk more effectively. Collaborative the supply chain for holding models ensure a shared understanding of a client's requirements and innovation potential is released. In or managing the risk and particular, building deeper relationships with small to then to bear the actual costs medium-sized enterprises provides clients with a better understanding of how innovation can drive the right of the risk when its transfer outcomes more efficiently. ultimately proves impossiblexxii The benefits of being more collaborative with the

supply chain will benefit the efficiency of transport bodies but it will also support the supply chain to accelerate its own restructuring and boost productivity. Encouraging collaboration between different levels of the supply chain and the structured sharing of best practice and innovation is an area that the Construction Leadership Council have also identified as critical to driving change.





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**Experience from** Major Capital Project - IPA



— Challenge 5

A key challenge for Crossrail and its stakeholders was to create a mechanism for assuring that main contractors were collectively performing at a level that would enable the programme's strategic objectives to be met, despite the backdrop of changing economic conditions or industry issues such as labour shortages. These include safely delivering a world-class railway on time and on budget, setting a new standard for major project delivery and leaving a legacy of improved supply chain performance within the infrastructure sector.

In response, Crossrail developed a performance assurance framework which spanned six core delivery areas (health & safety, commercial performance, quality, environmental performance, community relations and social sustainability) and used a detailed suite of lead and lag indicators to produce performance.

supply chain to outperform the base requirements of the contract by creating a platform to demonstrate performance improvement and world class performance levels. It also allowed the client to intelligently manage the programme using a risk-based approach, stimulated and rewarded innovation, improved collaboration and enabled the sharing of best practice across the programme.

## Crossrail Performance Assurance – collaborating to drive performance improvement



The process underpinned a 48% improvement across programme-critical contracts since its inception in 2012 and has been celebrated by the Crossrail Board and wider industry as the exemplar supply a highly accurate, objective picture of supply chain chain performance management model, providing mutual benefits to both the supply chain and The model created additional incentives for the Crossrail. This improvement in performance directly correlated to cost and schedule efficiency, with the top performing contracts being approximately 10% more efficient.





# The Opportunity

e will choose alliancing, or an approach based on collaboration, as a first resort. This means committing to and improving collaboration between supplier and clients and building capability around the core themes of alliancing. It means engaging design and construction suppliers early and as partners in delivery, maximising the opportunity for clients to articulate their objectives clearly, for the supply chain to advise on technical viability and to innovate and invest in skills, innovation and capital equipment.

We will build on the guidance provided in the Procurement module of Routemap by the IPA<sup>xxiii</sup> which emphasises the need to consider procurement and delivery models early in project initiation. We will initiate projects in a way which addresses the key risks likely to face the project and jointly find ways to mitigate them, rather than simply transferring them into contracts and we will select the right delivery model.

We will use our spending power, procurement levers and pipeline of construction work to support the construction sector in becoming more productive. This includes encouraging modern methods of construction, innovation and sharing best practice. To make it easier for suppliers to work with our organisations and reduce overhead costs, we will also develop shared and consistent procurement processes including standardised design, products, processes, documentation and procedures.



Figure: Key aspects of alliancing







# Challenge standards

— to enable innovation and drive effieciences.

### The Challenge

The safety of the transport users and those who work on the infrastructure is paramount and standards help us achieve this. Standards provide a framework and the ability to manage safety and technical risks in the design, construction and operation of transport infrastructure. Standards prevent shortterm imperatives from resulting in longer-term operational cost or unacceptable asset performance. However, whilst standards must address our core statutory, regulatory and performance requirements, they should not stifle innovation or efficiency. The supply chain should be supported to develop new solutions and not held back in terms of innovation by historical norms.

## Context

tandards can be defined as an agreed, repeatable way of doing business. National and European standards address a significant proportion of infrastructure asset needs, but coverage is not comprehensive. The Industry Standards Group<sup>xxiv</sup> noted that companies overlay their

own standards, some of which have evolved over

decades and which may not always have kept pace with innovations in the market, organisational priorities or government policy. This has led to bespoke standards and different interpretations of the same standard, which is inherently inefficient.



### **Smart Motorway** Programme challenging historic standards

Highways England traditionally increased capacity on the motorway network through widening roads. That approach required the purchase of additional land, the demolition of existing bridges and building of new highway assets. Over the last at significantly less cost. This allowed Highways two decades increased capacity has been increasingly delivered by utilising the existing assets more traditional widening could have achieved with the efficiently. Spanning projects like smoothing traffic same investment. flow using variable speed control (from 1995), to operation of the hard shoulder in peak periods (from 2006) and through to permanent all lane running without a hard shoulder (from 2014).

This evolution has changed standards and parts of the strategic roads network. required the development of new ones based on: extensive stakeholder engagement; the piloting of projects to gather research and safety data; utilisation of new technology; and working with the supply chain to identify innovation opportunities whilst maintaining the safety and operational benefits of the existing network.

All lane running now offers far better value than conventional widening, delivering: lower collision rates; faster and smoother journeys; and the promotion of economic growth and environmental benefits England to improve far more of the network than

The challenge to standards continues as Highways England identifies further opportunities to extract even more benefits from smart motorways and extend intelligent transport systems to other



The complexity of some standards often makes the process for managing derogations may be too complex, time consuming and potentially disruptive them difficult to challenge<sup>xxv</sup>, leading to disproportionate cost being justified in the name of compliance. This to project delivery creating a culture where the status is compounded by a tendency for project teams and quo prevails. contractors alike not to challenge standards because



In 2017, the Mayor of London announced the biggest boost to step-free access on the Underground in the network's 153 year history by investing £197m over the next five years, requiring greater investment in lifts. London Underground uses two lift suppliers to supply bespoke lifts which meet London Underground Category 1 Standards. Each of these manufacturers has a single preferred installer. In contrast, Network Rail's single low cost lift design is used across the majority of the rail industry and can be bought, essentially off the shelf and installed by numerous organisations across the UK.

In February 2017, the Step Free Access (SFA) study compared the costs of lifts and made a number of recommendations to strengthen the case for challenging non value-add practices, processes and standards within London Underground, including:



Knowledge sharing across transport bodies can Currently, there is little incentive to challenge requirements and seek agreement to derogations nurture early challenge proposals to implement them or the adoption of innovation that doesn't have an later in the project pipeline. immediate benefit for their current project but which could deliver a legacy for adoption in future projects.

## Challenging lift design at London Underground

- consider what elements of design could be delivered more efficiently by developing standard designs (e.g. foundations, lift structures, standard material palettes)
- expand its lift supplier base, engage with lower tiered contractors when suitable and review its New Engineering Contract preference
- adopt the low-cost lift specification where feasible
- develop in-house design capabilities including an SFA design manual setting-out core design principles and requirements to ensure a consistent approach to design
- consider at the earliest stages of each project the opportunities to build off-site
- consider batching up similar schemes



Figure 4: Accelerating challenge using i3P

Web based collaborative knowledge sharing platforms provide an effective way to support transport bodies and the supply chain in identifying and managing innovations. Innovation and new delivery approaches can create a legacy of experience for future projects to benefit from. Infrastructure Industry Innovation Platform (i3P) has been developed to provide exactly such a forum, where both clients and industry can engage and share ideas. i3P also provides a forum to engage with over 60,000 entrepreneurs, innovators and research groups to identify scalable solutions to delivery challenges.

There is precedence for this kind of collaboration and, in rail, the UK Rail Research and Innovation Network (UKRRIN)<sup>xxvi</sup> have started to mobilise clients, suppliers and research teams to look more closely at digitalisation and innovation in rolling stock. In infrastructure a similar coordinated structure is needed to maximise the impact of R&D investment.

**i**3P Collaborate to innovate

### **Collaborative Innovation** – i3P

Launched in October 2016, the Infrastructure Industry Innovation Platform (i3P) makes connections and links between organisations, entrepreneurs and industry and in doing so accelerates the adoption of new innovations in UK infrastructure. i3P achieves this by transforming ideas into practical and scalable solutions. The members of i3P also provide the mechanisms and tools to direct innovation towards addressing the major challenges facing the infrastructure industry. The forum also provides a vehicle to share challenges to standards across the infrastructure community.

# The Opportunity

e will collaborate with standards and industry bodies to identify opportunities to adopt common requirements and codify common derogations for high value assets. This will build on existing work to

establish codes of practice for temporary works' design and certification requirements and in house projects such as Highways England's programme to refresh and update the Design Manual for Roads and Bridges. We aim to deliver a joint programme of work to address requirements for common high-value design elements by October 2020.

Temporary works are often a significant cost for temporary works technical approval forms and element in the construction of major projects. The certificates. The resulting published documents, PAS need for a more consistent national approach to the 8811:2017 Temporary works - Major infrastructure design and approval of temporary works for major client procedures - Code of practice and PAS 8812: 2016 infrastructure projects, reflecting the application of Temporary works – Application of European Standards European Standards, has been identified. Work led by in design - Guide are good examples of collaborative HS2 Ltd and supported by British Standards Institute working across major infrastructure clients to drive (BSI), brought together the Health & Safety Executive, efficiency with benefits to the construction industry Network Rail, London Underground, Crossrail, Nationmore widely. The construction industry more widely. al Grid, Thames Tideway Ltd. and Highways England to develop a common approach to design and templates

> Infrastructure clients collaborate to achieve consistent temporary works requirements



## **Highways England** - cloud based collaborative authoring approach



highways england

The Design Manual for Roads and Bridges (DMRB) is universally recognised by road transport professionals as the 'design bible' for highways infrastructure. It comprises a 13-volume series of more than 300 current standards, advice notes and other documents - some dating back nearly 30 years. Highways England's license requires them to formally refresh and update the DMRB. Whilst respecting the achievements of the current suite of DMRB documents, our vision for the future DMRB is to define clear and unambiguous requirements.

### The refresh of the DMRB will:

- adopt new document development processes including Agile techniques and cloud based authoring tools
- introduce a new structure, style and format for documents to remove ambiguity and obsolete content and make a clear distinction between requirements and advice
- enable innovation by providing designers with clarity of the performance levels and outcomes sought
- reduce advice by either incorporating it into relevant documents or passing it to other organisations to be managed in other ways; and
- future-proof the documents and enable a more effective interface with digital design software

We will collaborate with industry through the Infrastructure Industry Innovation Platform to identify where innovations can help to redefine how we set standards. HS2 Ltd, TfL and the DfT will join Crossrail, Highways England and Network Rail in signing up to i3P by the end of 2017. We want to encourage research and development into new materials, technologies and

ways of doing things that can help us challenge historical norms in standards. i3P will become the primary platform for collaborating with industry and each other to identify and share innovations. Our collaboration through i3P will be supported by mature innovation programmes within each delivery body.









# Exploit digital technologies and standardise our assets

 to enable the adoption of best practice from the manufacturing sector, such as off-site construction.

### The Challenge

Digital technology and lessons from manufacturing present considerable opportunities to industry to innovate, invest and upskill in order to boost productivity. Suppliers need to be supported and incentivised to accelerate the use and application of Building Information Modelling (BIM) and digital technology in the design and project delivery of transport infrastructure. Digital tools will enable the more extensive adoption of modern construction methods, such as off-site construction and standardisation of assets, which will unlock industrial capacity across the UK.

## Context

ransport bodies must do more to embrace innovation and invest in people and equipment. Harnessing the significant purchasing power in transport, Crossrail, Highways England, HS2 Ltd, Network Rail, TfL and the DfT can help to support the construction supply chain to increase its productivity and drive down costs by adopting digital modern methods of construction.



The Construction Leadership Council has targeted delivering better outcomes by embracing digital technologies, including BIM, increasing the proportion of assets which are manufactured and improving whole life asset performance. Transport can, as a sector, help industry to speed up its progress towards these goals to deliver better outcomes and drive efficiency.

New technologies such as BIM have been embraced, but the full application and potential of these tools has yet to realised in transport. Crossrail will be the first major UK infrastructure project to fully utilise the BIM lifecycle concept<sup>xxvii</sup> and HS2 Ltd has already invested significantly in BIM. By accelerating the transition to digital design and delivery methods our capacity to adopt off-site construction methodologies and manufacturing processes into the delivery of transport infrastructure will be bolstered.

Extensive evidence has existed for some time, including the Government Construction Strategy (2011), that greater standardisation and pre-assembly can drive innovation, improve productivity and reduce waste in construction. Off-site construction offers huge potential to reduce costs by enabling standardisation of products and processes. By applying lessons developed in the manufacturing sector, production methods in transport can be streamlined to increase volumes and quality and standardise product delivery.



TfL introduced a whole life value process for lighting which allowed them to test the market for innovative new lighting technology. Following a comprehensive consultation process with over 80 lighting manufacturers and suppliers, TfL prepared technical specifications with minimum output requirements for the procurement of advanced lighting technologies. Eight year contracts were awarded to 13 manufacturers who are incentivised, though competition, to continue to innovate and reduce costs further.



London Underground will be able to rationalise its volume of lighting products by up to 90%, creating considerable economies of scale. The replacement of existing lighting with new products at Charing Cross Station ticket hall will save 25% in whole life cost, including 75% in maintenance costs.

### **TfL lighting** – kit of parts

# The Opportunity



e will standardise common component parts, designs and processes to maximise the efficiencies approaches such as offsite construction and BIM offer. This means increasing our catalogue of stand-

ardised products and components, scaling up the approach TfL have adopted. We will develop a common set of principles to simplify and accelerate new product acceptance. We will increase our use of 3D, modelling, accelerate our deployment of BIM and other digital engineering data systems. Like Crossrail and Anglian Water, we will integrate estimating and cost information into these digital tools to help designers and engineers design to cost and produce more accurate estimates. We will switch to a 'presumption in favour of off-site construction' by the end of 2019, replicating the approach adopted by HS2 Ltd.



TfL Baker Street to Bond Street Tunnel Relining Project – innovative engineering with digital technology





By applying BIM Virtual Design and Construction, work on the 215-metre section of tunnel between Baker Street and Bond Street was carried out in engineering hours, with virtually no passenger disruption and allowing the line to remain open, a first for the London Underground.

The project was modelled virtually from start to finish so that key stakeholders could be convinced that the project could be done safely. This allowed the project team to test solutions and plans and leave any failures behind in the digital world. A common data environment containing a data rich information model enabled high levels of collaboration across the team. The model was used to support 3D modelling, 4D planning, coordination, clash detection, innovative solution design, training, familiarisation and safety planning.

This application of BIM and digital engineering helped to complete the project without impacting the operation or safety of the line, 4.5 months ahead of schedule and 10% under budget. The project has been recognised within the industry and won multiple awards.

# How we will deliver the **TIES – implementation** and next steps

he TIES has highlighted the benefits of greater collaboration and shared problem solving across all transport bodies. It encourages fostering these relationships in order to embed the recommendations into the wider transport culture. In recognition of the need for leadership in this complex area, the Secretary of State has appointed Andrew Wolstenholme as Chair of the Transport Infrastructure Efficiency Taskforce (TIET), leveraging Andrew's central role in the CLC. Respectful of DfT's arm's length bodies governance and funding, the TIET will provide the framework, oversight, challenge and coordination for all workstreams that have been identified in this Strategy. The taskforce will also provide a One Year On report which will show progress on this work, set out the next steps and review the relevance of this strategy.

The approach we have taken to adopt, implement and scale-up the recommendations and best practice that have been made is by embedding them into existing efficiency programmes across the Transport bodies.

Each organisation has its own internal structures of governance to embed activities and drive efficiency. As such, each will develop its own plan for responding to these challenges. The progress of these plans will be reviewed by the TIET in order to build on best practice and provide support where needed.

Many of the recommendations that have been made can either only be made in, or will be much improved by, collaboration across the 'DfT arm's length bodies'. In some cases, such as in challenging railway standards, this collaboration may only be between particular ALBs. To retain oversight of progress on these issues, it is expected that these Coordination Groups will provide feedback to the TIET. Where collaboration involves all ALBs and the DfT, such as in benchmarking, the TIET will sponsor specific projects to develop these recommendations. This work has already started with a remit being drafted to build on the work concluded as part of the benchmarking proof of concept under Challenge 3.



# TIET Delivery Board

The TIET Delivery Board will provide the oversight Members will be uniquely placed to define, embed and leadership to all the TIES work, chaired by Andrew and drive change within their organisations, sharing Wolstenholme. It will be made up of senior decision-makinformation on best practice and drawing on expertise ers from the Transport Bodies, with the secretariat from outside of transport. provided by the DfT. As Chair he will maintain momentum and coordinate implementation in collaborative areas, such as in benchmarking.

### **Key Responsibilities**

- Provide assurance that TIES has been embedded int existing efficiency and transformation plans of the D
- Members of TIET will be responsible for ensuring a r implementation lead(s) within their organisation
- Coordinate and, where required, lead collaborative and a second se across the transport bodies and with other industry
- Ensure that organisations are resourcing projects ar activities that tackle the challenges in the TIES and supporting activities
- Steer and make links with other existing industry an government initiatives (e.g. Construction Leadership National Infrastructure Commission, Infrastructure Projects Authority)
- Agree funding, scale up and manage the on-going th and performance benchmarking work
- Agree how implementation and outcomes will be m Including, establishment and governance of the Trai Benchmarking Forum

Group Coordination	DfT Arm's Lengt
Teams	Bodies
<ul> <li>Initiate collaborative</li></ul>	<ul> <li>Provide initial high-</li></ul>
projects	response
<ul> <li>Share best practice</li> <li>Not all ALBs will be involved in every team</li> <li>Report back to TIET via project lead</li> </ul>	<ul> <li>Develop detailed cr functional implement plans</li> <li>Report back to TIE Sponsor</li> </ul>



	Outputs	
o ofT family named activities groups	<ul> <li>Report into t Group.</li> <li>Interface wit other suppor on improving infrastructur</li> </ul>	he CEO Infrastructure h CLC, Project 13 and rting initiatives focussed g productivity in re and / or construction
d	Frequency	Milestones
d cross- council, & e cost	Bi-monthly	<ul> <li>DfT's Arm's Length Bodies response with their implementation plans</li> <li>Commence next stage of benchmarking</li> <li>Collaboration activity commences</li> </ul>
easured.	Attendees	
th	A Wols HS2 Ltd	Stenholme Network Rail
n-level	Highways England	HS2/Major (Rail) Projects (DfT)
cross- ientation	TfL	Group Coordination leads
T via		

# Next Steps Collaboration on targeted action

provided by the benchmarking proof of concept, with a jects, the objectives and intended outcomes, informed remit being proposed for the initial TIET Delivery Board. by metrics from the benchmarking workstreams, as In a similar way, remits will be provided for the recommendations under each of the seven challenges in this be provided.

Work has already begun to build on the insight Strategy. These will provide the background to the prowell as level at which oversight and management will

Crossrail	port <b>bighways</b> port	5	hs NetworkR	TRANSPORT FOR LONDON
We will review whole life cos investment appraisals	ts and benefits during		We will provide greater assure	ance to projects
We will share data and perfo to establish a benchmarking	ormance metrics g forum		We will collaborate with indu Industry Innovation Platform	stry through the Infrastructure
We will collaborate with star	ndards and industry bodies		We will be more consistent in	our estimates
	De	eli Bo	very ard	
Crossrail NetworkRail	ighways h ngland h transport For London		Crossrail NetworkRail	ighways by ngland by transport For LONDON
We will review whole life costs and benefits during investment appraisals	We will provide greater assurance to projects		We will improve our use of benchmarking information	We will build our estimating capability
We will share data and performance metrics to establish a benchmarking forum	We will be more consistent in our estimates		We will combine our spending power to improve supply chain productivity	We will choose alliancing

# One Year On Report

We are committed to keeping this strategy and its recommendations under review and aim to publish a progress update a year from now, setting out how we responded to the seven challenges and implemented change in our organisations. This report will highlight the impact on the delivery of efficiencies amongst transport bodies and in turn inform the Construction Leadership Council's ambitions to drive greater productivity in the construction sector and its supply chain.

We look forward to working with the Government, especially Ministers, the Construction Leadership Council, industry and professional bodies and our supply chain to deliver greater efficiency and productivity in transport infrastructure.





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