



Crown
Commercial
Service

Helping you save time and money
on procurement, so you can focus
on educational outcomes

free to use

great value
deals

bulk buying
power

significant
savings

SME
suppliers

dedicated
customer
support

Universities and Colleges





Who we are

We're the UK's biggest public procurement organisation. We help our customers find the right commercial solutions for over £12 billion of spend each year.

We know that for all universities and colleges tight control over budgets and resources is a key priority. We want to help you save time and money when buying the everyday goods and services you need, so that you can focus on achieving great educational outcomes.

You can use our commercial solutions free of charge, and we're committed to helping you achieve maximum value by leveraging our commercial expertise and national buying power.

The areas we work in cover:



technology: cloud, digital & hosting solutions, network services, software and technology products & services



buildings: facilities management, maintenance & repair, utilities & fuel and construction



corporate solutions: travel, fleet, office services, marketing, communications & research, financial services and contact centres



people: temporary staff, outsourced services and advisory services (e.g. consultancy, legal and language services)



How we're helping our education customers

We have a dedicated team that is led by Sarah Jewell, Senior Strategic Lead for Education and Local Government, supported by Shanie Armitage, Customer Delivery Manager, to help you achieve your procurement goals.

Whether you're a business manager responsible for buying office supplies, a finance manager looking to improve your payment processes, or an IT manager responsible for upgrading your networks and equipment, our aim is to get to know you and your specific needs. We want to help you get best value through our commercial deals and join the growing number of CCS customers saving millions of pounds for their organisations every year.





Here are some of our great deals that universities and colleges are benefiting from right now...

Print, Copy, Scan and Store: this all-in-one solution for your printer/copier, managed print and records management needs is helping customers benefit from average savings of 15% by using the latest technology to reduce print and storage costs. Our online catalogue offers easy ordering of entry level printer/copier devices and software and savings of up to 47% compared to the prices customers have previously paid.

Utilities: with a focus on savings, demand reduction and energy efficiency, we consistently secure the best price possible for gas and electricity, even in volatile markets. This is because we buy directly from the wholesale market and our traders have an unparalleled understanding of the UK gas and power sector. Our wide range of products enable you to access the deal that is best for you, depending on your appetite for risk and budgetary needs. We've also got some of the most competitive supplier management fees around.

Payments Solutions: we have a great range of payment cards to help you pay for low value goods and services, plus equipment and services to help you receive payments quickly and securely. Benefits include:

- save between £28 and £45 per card on annual card fees
- reduce 1000s of invoices into one: the monthly card statement
- save at least £5 per transaction compared to traditional purchasing methods
- accept Visa, MasterCard, Amex and 100s of other payment methods
- free online management information.

Water: you can now choose your own water supplier and switching could help you lower your bills and reduce your consumption. Our framework, which has been developed in collaboration with YPO, The Energy Consortium, Eastern Shires Purchasing Organisation (ESPO), North East Procurement Organisation (NEPO), West Mercia Energy, and the Ministry of Defence, is the largest public sector framework in the UK for water supply, wastewater and ancillary services.

Technology: access an extensive range of products and services, and some great opportunities to join our bulk buying projects to help you achieve best value:

Cloud, digital & hosting solutions: cyber security services; infrastructure, platform, software & specialist cloud services; and solutions to design, build and host bespoke digital services - all supported by quality assurance & testing services.

Network services: from data access and connectivity, to mobile voice and data services, we can provide you with a single service or a total solution depending on your specific needs.

Software: our team of skilled licensing experts provide guidance on software contracts, audits or licensing, and they've negotiated discounted pricing and special terms with major suppliers. Benefit from an asset transfer system that enables unused software to be shared across the public sector.

Technology products & services: for all your ICT commodity needs from hardware and software to information assured products, plus help desk, maintenance and integration services.



New online catalogues bringing you great savings at the push of a button...



Our Crown Marketplace Programme is developing the Purchasing Platform, which is dedicated to providing a simplified online buying experience. With a checkout system that enables you to complete your purchases using electronic purchasing cards, the programme currently offers you access to online catalogues for:

-  **Technology Products:** an extensive range of technology hardware, such as laptops and tablets, and software products. Product prices so far have been up to 48% cheaper than comparable products listed on Amazon.
-  **Office Supplies:** access more than 10,000 different office supply items and benefit from 'smart basket' technology, which ensures the lowest cost for you, factoring in everything from stock availability to delivery, giving you the right product at the best price every single time.

Register to get started at:  purchasingplatform.crowncommercial.gov.uk

Bulk buying power

By combining your requirements with those of other universities and colleges and public sector organisations we can help you make even greater savings. We do this by using our bulk buying power to make your requirements more attractive to suppliers.

Joining one of our aggregations will save you time, as well as money, as we run the procurement for you, so there is very little administration for you to deal with.

Typical savings include up to 40% on vehicles, 50% on mobile voice & data services and office supplies, and 30% on tablets.

To discuss your requirements and register your interest please get in touch.



Our extensive range of commercial solutions provide you with a number of different ways to buy. Guidance to help you to find the right approach for your buying needs, and links to our full range of deals can be found at ccsheretohelp.uk/buy-now

We're here to help

 www.ccsheretohelp.uk  0345 410 2222  info@crownccommercial.gov.uk

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