

working in partnership



Crown  
Commercial  
Service



Corporate  
Solutions



## Fleet solutions

- let Scotland Excel and CCS be the driving force for your fleet needs

great  
discounts

direct order  
options

easy to  
use portal

bulk  
buying

local  
dealers

social value  
and community  
benefits











## Why work with us

Scotland Excel and the Crown Commercial Service (CCS) are working in partnership to provide Scottish local authorities with a framework for the purchase of cars, 4x4s, vans and other commercial vehicles.

### By using the framework you can benefit from:

-  **great discounts:** the average standard discount is 32% on manufacturer's retail price (MRP)
-  **direct order options:** vehicles can be purchased directly without the need to run a further competition
-  **easy to use portal:** online quotations and a full breakdown of costs allow you to compare options and evaluate whole life costs
-  **bulk buying for even bigger savings:** by combining your requirements with those of other Scottish local authorities we can help you make even bigger savings on the cost of vehicles. By using standardised vehicle specifications and our bulk buying power to make your requirements more attractive to suppliers, we can run an eAuction for you. There is very little administration for you to deal with, and you can save as much as 40% against MRP
-  **local dealers:** suppliers are responsible for the complete supply chain from manufacture to after sales support, so you can choose a local dealer for delivery and after sales service
-  **social value and community benefits:** the ability to introduce social value and community benefits as part of the further competition or direct award process





## The framework

**Vehicle Purchase (RM1070):** Choose from the following options (known as lots) depending on the specific needs of your local authority:

**Lot 1** - Cars including 4x4s

**Lot 2** - Light to medium commercial vehicles up to, but not including, 7.5 tonnes (including car derived vans and minibuses)






## Why wait? start saving today

If you would like to find out more about purchasing a vehicle under the framework, please get in touch with the Scotland Excel Fleet team:


 [www.scotland-excel.org.uk](http://www.scotland-excel.org.uk)


 [transport@scotland-excel.org.uk](mailto:transport@scotland-excel.org.uk)

 0300 300 1200

If you're interested in finding out about CCS's other framework opportunities, please contact:


 [www.gov.uk/ccs](http://www.gov.uk/ccs)

 [info@crownccommercial.gov.uk](mailto:info@crownccommercial.gov.uk)


 0345 410 2222


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