

SME Steering Group - South

Meeting 13 – 2 May 2017

MINUTES

Attendees

SMEs: Chair: Dave Barker, Aquila Wes Harford, AM Sensors Ben Mellick, AM Sensors John Bloodworth, KDC Michael McCormack, Portsmouth Aviation Julian Grant, Calder – guest Sue Hewish, Waldeck Consulting – guest Tim Dowling, Tradebe – guest Martin Lawrence, Metalcraft – guest	Tier 2s: Mark Sharpe, Oxford Technologies Sion Edwards, Amec FW Support Organisations:
SLCs: Joe Tully, AWE Andrew New, Magnox	NDA: Ron Gorham Pippa Kelly Ian Johnson
Apologies: Chris Squires EDF NNB, Ray Chegwin Knowledge Transfer Network, Steve Jenkins Force One Ltd	

1. Introductions

Introductions were given by the guest members as well as the current members of the group and Ian Johnson, the new NDA Head of Supply Chain Development.

2. Nominations for new Chairman and Deputy

It was confirmed that Dave Barker has been accepted by all as the new Chair of the group, with recognition of the good work done by the outgoing chair, Neil Foreman. Although Aquila is not an SME, Dave Barker is recognised as having sufficient 'SME' understanding to fulfil the post. Equally Mark Sharpe of Oxford Technologies has accepted being the deputy with other members offering to support where needed.

3. NDA Update

Settlement has been made by the NDA with Energy Solutions and Bechtel over the PBO competition held for Magnox. In addition the contract with Cavendish Fluor Partners (CFP) will be terminated in 2019 as a result of the significant differences between the proposed scope and reality. This does not reflect on the quality of the work conducted by CFP and was a mutual decision. No decision has been made on the model for Magnox Parent Body yet. The Government has announced an Enquiry headed by Tom Holliday into the competition process, the litigation and the outcome of the termination of the current contract with CFP. It is expected that the initial results are reached in October with the final report being concluded in December this year.

The NDA has a new Chairman, Tom Smith who was previously a Non-Executive Director and a new CEO, David Peattie.

Excepting the restriction of purdah, it is expected that the SME target for 2020 will continue at 33% for Government and an NDA target of 31%. A common SME Action Plan has been devised by NDA and will cover SLCs but does not exclude them from adding to the key points.

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NDA staffing changes – sadly Sam Dancy is leaving the NDA to work for AWE, but Caroline Wood has joined as a new Supply Chain Manger, along with Ian Johnson, new Head of Supply Chain Development.

4. Commercial Directors/SME Chairs Meeting

At the meeting Magnox and Sellafield presented their procurement status currently, both of whom will be focusing for the next couple of years on large capital projects which will inevitably mean that the direct involvement with SMEs may reduce, however this should not affect use of SMEs further down the Supply chain. Each of the SME chairs (or deputies) presented the key concerns from their region and proposals for resolution and have been asked to collate these into 3 (actually 5) national action points. Time was also given for recognising and promoting good practice amongst both the SLCs and other industries. These action points were passed to the Commercial Directors for a collective response and proposals for joint work to make improvements designed to improve work of the Supply Chain and SMEs within the NDA Estate. Feedback and requests for support will come from the SSA directors to the Chairs following their next meeting later in May.

In addition, NDA presented an expansion of the CTM (Complete Tender Management) to include opportunities from Tier 2 suppliers. Currently an estimate of £250m has been promised to be advertised through the system this year. These are not necessarily intended for SMEs and will also include work from outside the NDA Estate but Nuclear related.

LLWR have been running the Business Service Market Place since 2016. This is a Public Procurement approved method of advertising work outside the traditional framework method allowing companies (of all sizes) to register in advance against a number of Business categories. Any opportunities are then available to them through the system to tender should they wish. It is hoped that the system may be adopted by other SLCs as it offers a simpler method to employ local companies/SMEs in particular.

5. Magnox Update

Further to the update on the PBO contract mentioned above, Magnox will continue with it's planned programme up until the end of the current contract with no intention to slow or reduce the intended work streams. All procurement plans are published on the Magnox website and are updated on a regular basis.

Action : A request to include a 'How it works' outline for how Magnox procures ie the programme or category management etc on the website – AN

Proposal for NDA to support a southern 'event' day within Magnox – highlighted concerns over who and how this can be managed given the scale and complexity of the programmes. Magnox are intending to have an extended stand at the NDA Supply Chain Event in November with 7 sub programme areas to present and answer FAQ's with the Operations Management and lead Procurement person as well as the key Category management teams. Sellafield, DSRL, Culham, RAL, AWE, BAE, Daresbury are hosting supplier days this calendar year, however there is a charge to attend.

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7. Updates from the rest of the NDA Estate

Dounreay are proposing a new procurement process to enable more SME engagement, details to be announced shortly. SSA continue to move forward with a now complete team of personnel. The group are focusing on a Category approach, Jonathan Evans has offered to present to the group at the next meeting.

Sellafield have started on the procurement of Programme and Project Partners (PPP) with completed industry days. Applications for tender are available via the CTM system. To gain work from Sellafield SME's would follow up with the successful Tier 2's.

8. Outstanding Actions

These to be reviewed by the group out of the meeting and circulated.

9. Presentations from Guest members

Each of the guests were invited to give a brief overview of their company.

10. AOB

Amec FW have been looking at the ISO 44001 (formerly BS1100) on Collaborative Business Relationships. It was proposed that this could be considered as a means to enhance SME involvement with either Tier 2 or other SMES.

Action : consider whether any of this can be incorporated in an updated copy of the SME Guide to Collaboration produced by the Northern SME SG. Who?

A reminder was given of the Costain Supply Chain Academy, a free offering from Costain for all levels of supplier to benefit from the knowledge and experience within Costain. If the group is interested we could invite Richard Howell, Group Head of Supply Chain to present at a future meeting.

Aquila recognise that there is a much more proactive procurement involvement from Magnox with direct contact coming on market engagement – recognisable difference from 2 years prior.

SH offered to present an understanding of BIM to the group and how the NDA Estate and suppliers could benefit. Currently NDA has not adopted this process until the security concerns can be resolved.

11. Case Studies

Earlier engagement with AM Sensors to share ideas and proposals on design and documentation for has been welcomed and resulted in a 5 year framework with EDF.

12. Next Meeting

Doodle to be sent out canvassing for future dates in approx. 3 months.