



Health

Helping you save time and money on procurement, so you can focus on the priorities that matter most to the NHS

- free to use
- great value deals
- bulk buying power
- significant savings
- social value
- SME suppliers
- dedicated account management



Crown
Commercial
Service

Who we are

We're the UK's biggest public procurement organisation. We help our customers find the right commercial solutions for over £15 billion of spend each year.

We know that for all NHS trusts tight control over budgets and resources is a key priority. We want to help you save time and money when buying everyday goods and services, so that you can focus on the things that really matter to your trust.

You can use our commercial solutions free of charge, and we're committed to helping you achieve maximum value by leveraging our commercial expertise and national buying power.



The areas we work in cover:

- **technology:** cloud, digital & hosting solutions, network services, software and technology products & services
- **corporate solutions:** travel, fleet, office services, marketing, communications & research, financial services and contact centres
- **buildings:** facilities management, maintenance & repair, energy and construction
- **people:** workforce services including clinical and social care staff, employee & people services such as occupational health and language services, and advisory services including legal advice and management consultancy

How we're helping our health customers

We have a dedicated team for health customers who lead on a wide range of projects with the Department of Health and NHS trusts across the country. Our account team work with individual NHS customers and procurement groups, to help you achieve your procurement goals. To arrange a meeting with a member of our health account team, please get in touch.

Whether you're a commercial director responsible for hundreds of millions of pounds of spend in a large NHS trust, a staffing manager responsible for agency workers, an IT manager responsible for upgrading your networks and equipment, an estates manager looking to get the best deal on gas and electricity or a finance manager looking to improve your payment processes, our aim is to get to know you and your specific needs. We want to help you get best value through our commercial deals and join the growing number of CCS customers saving millions of pounds for their organisations every year.

Here are some of our great deals that NHS trusts are benefiting from right now...

- **Agency staff:** NHS Improvement approved frameworks to help you source all of your clinical and non-clinical agency staff. Multidisciplinary Temporary Healthcare Personnel covers all health & social care job roles and pay bands, and for non-clinical roles choose the Non Medical Non Clinical framework. These are supported by Workforce Management for staff banks. We are building a new alliance with NHS Procurement in Partnership for the development and management of health workforce services. These include frameworks for temporary clinical and non-clinical agency workers, international recruitment and a flexible resource pool - staff bank, which will replace existing CCS frameworks during 2019.
- **Apprenticeship Training:** access apprenticeship training programmes from Education and Skills Funding Agency (ESFA) registered providers. A dynamic purchasing marketplace means we can add new apprenticeship standards as they are launched, training providers can update their training offers at any time, and new providers can sign up as they become ESFA registered.
- **Energy:** with a focus on savings, demand reduction and energy efficiency, we consistently secure the best price for gas and electricity, even in volatile markets. This is because we buy directly from the wholesale market and our traders have an unparalleled understanding of the UK gas and power sector. Our range of products mean you can access the best deal for you, depending on your appetite for risk and budgetary needs. We've also got some of the most competitive supplier management fees around.
- **Technology:** an extensive range of products and services, and some great opportunities to join our bulk buying projects to help you achieve best value:
 - **Cloud & Digital:** cyber security services; infrastructure, platform, software & specialist cloud services; and solutions to design, build and host bespoke digital services - all supported by quality assurance & testing services.
 - **Network Services:** from providing connectivity for the NHS and wider health and social care organisations via access to the Health and Social Care Network (HSCN), to mobile voice and data services, we can help you with a single service or a total solution depending on your needs.
- **Software:** skilled experts provide guidance on software contracts, audits and licensing, and have negotiated discounted pricing and special terms with major suppliers. Additionally, the Data and Application Solutions framework offers a range of software-led office systems - including systems tailored for the requirements of health and social care.
- **Technology Products & Services:** for all your ICT commodity needs from hardware and software to information assured products, supported by services such as help desk, maintenance and integration.
- **Facilities Management:** based on NEC3 and standard terms that protect and incentivise joint performance, customers have achieved average savings of at least 10%, whilst being able to standardise service levels.
- **Modular Building Solutions:** the recommended vehicle for all Modular and portable buildings required by UK public sector bodies. It offers an alternative to traditionally built accommodation and customers will be able to buy or lease modular buildings which are designed and fabricated to their particular specification.
- **Financial Services:**
 - **Insurance:** insurance and brokerage services including liability, motor, travel & personal accident, and property & construction; plus support services such as claims handling and risk management.
 - **Payments Solutions:** offers the supply and maintenance of payment solutions to buy goods and services, including travel. This includes a prepaid solution for disbursements of funds to those who do not have access to other means. Switching to Payment Solutions can typically save you between £28 and £45 per card in annual card fees and at least £5 per transaction when compared to traditional purchasing methods, such as bank transfer payment. Some customers have reduced the number of invoices they have to deal with by as much as 45% by moving to a payment card solution.
 - **Spend Analysis & Recovery Services (SARS):** can help you find any lost spend and put the money back where it belongs – in your organisation. Our suppliers do all of the legwork to identify where you have been incorrectly charged or have overpaid for services and can recover money up to six years after an error has occurred.

Placing social value at the heart of your procurement

We recognise that maximising value means both saving money and securing social value for your local communities. That's why we're committed to making sure that you can use our deals to deliver the specific social value benefits you are looking for.

All of our 20 most popular frameworks can help you deliver social value opportunities now, such as environmental sustainability, and we are ensuring that all relevant new deals will give you the flexibility to decide on your own specific social value benefits. We can also provide you with tools and guidance to help you build the social benefits you want into procurements and measure the social value elements of bids received.

Addressing Modern Slavery

Slavery is a real and present risk in our supply chains and we have a moral, and legal duty to address it. Following the example of Local Authorities, government have committed to voluntarily produce a statement on how we are managing risks related to Modern Slavery in our supply chains in 2019. At CCS we are committed to making a difference through our procurements. CCS works closely with the Home Office Modern Slavery Unit on developing and improving policy. We are using the Modern Slavery Assessment Tool as part of our drive to understand the risk of slavery in your supply chains; we can help you identify your high risk contracts and build in approaches to manage those risks in your procurements.

Bulk buying power

By combining your requirements with those of other public sector organisations we can help you make even greater savings. We do this by using our bulk buying power to make your requirements more attractive to suppliers. Joining one of our aggregations will save you time, as well as money, as we run the procurement for you, so there is very little administration for you to deal with. Typical savings include up to 60% on mobile voice & data services, 50% on office supplies, 40% on vehicles and 30% on tablets.

**To discuss your requirements
and register your interest
please get in touch.**

We're here to help

To speak to our customer service team or to arrange a meeting with a member of health account team, get in touch:

www.crowncommercial.gov.uk

info@crowncommercial.gov.uk

0345 410 2222

 @gov_procurement

 Crown Commercial Service