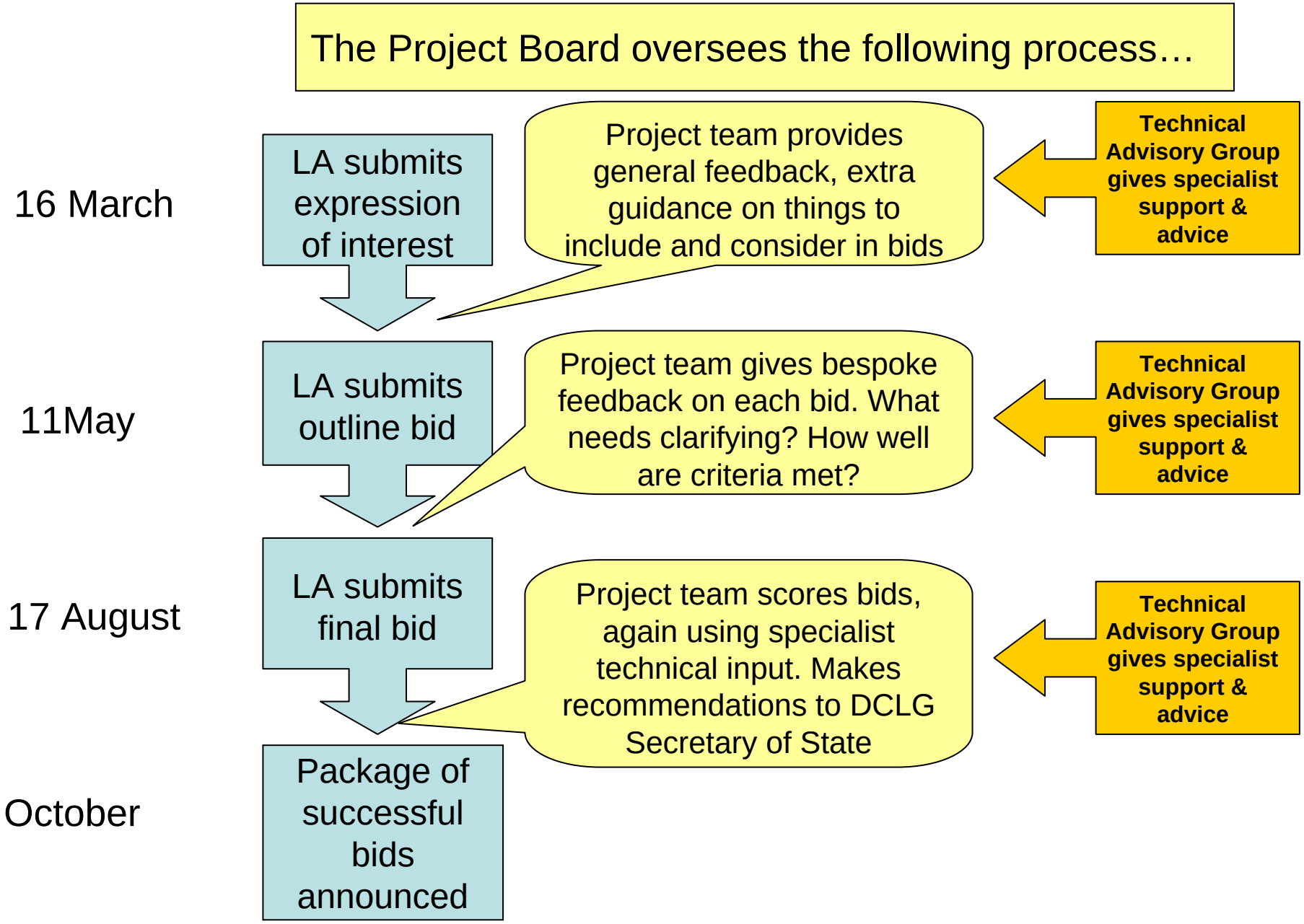Appendix ii - Overview of the bidding process