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**£17,000**

# Sir Thomas Wharton Community College saved £17,000 on photocopiers

## The challenge

Schools have often experienced difficulties in getting good value photocopier contracts, and it has been highly publicised in the past when schools have been locked into poor contracts.

With this in mind, Sir Thomas Wharton Community College was keen to ensure that their leasing arrangements were compliant with buying regulations and, hopefully, also saved them money.

Sir Thomas Wharton Community College is a 11-18 Co-operative Academy based in Doncaster with approximately 1000 pupils on roll. The school's governing body was nervous about entering into a contract because of the past media interest when schools have experienced issues, so the school also wanted to ensure they could demonstrate a robust buying process that would give the governing body peace of mind.



## The solution

The school decided to look at the Crown Commercial Service agreement for photocopiers (Multifunctional Devices and Services RM1599), as framework agreements take all the hard work out of selection for schools. This is because all the suppliers on the agreement have been through an evaluation process and must work to standard pre-agreed terms and conditions.

This means the leasing arrangements under the agreement are fully compliant with buying regulations. What's more, the agreement has a buying option that has been designed specifically with schools in mind.

Knowing the agreement had been put in place is by a government agency also gave the governing body confidence that it was the right buying solution to use and that they would have support if they experienced any issues with the supplier.



## The results

The school now leases 1 colour and 2 black and white (mono) photocopiers through the agreement and has saved £17,000.

Their existing supplier had quoted a cost of £57,000 over 3 years, but under the agreement Xerox was able to provide the same services at a cost of £40,000 giving the college confidence that they were also achieving best value.

**“ These savings ensure we do not have to cut staff. The resource that makes a difference to the students is the human resource of a teacher.**

**All schools should be using frameworks where they can. It is easy and frees up your time for other areas that need your attention. ”**

## Find out more

To find out more about the agreement please visit:

**W:** <http://ccs-agreements.cabinetoffice.gov.uk/contracts/rm1599>

To learn more about how the Crown Commercial Service can support schools please visit:

**W:** [www.gov.uk/government/collections/buying-goods-and-services-in-education](http://www.gov.uk/government/collections/buying-goods-and-services-in-education)

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