## Summary: Intervention and Options

<table>
<thead>
<tr>
<th>Cost of Preferred (or more likely) Option</th>
<th>RPC Opinion: GREEN</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Net Present Value</td>
<td>£0.8</td>
</tr>
<tr>
<td>Business Net Present Value</td>
<td>£2.3</td>
</tr>
<tr>
<td>Net cost to business per year</td>
<td>0.2</td>
</tr>
<tr>
<td>In scope of One-In, One-Out?</td>
<td>Yes</td>
</tr>
<tr>
<td>Measure qualifies as</td>
<td>N</td>
</tr>
</tbody>
</table>

### What is the problem under consideration? Why is government intervention necessary?
New current account openings by known illegal migrants are prohibited under the Immigration Act 2014. However, current accounts opened by illegal migrants before those measures came into force in December 2014, or that legal migrants opened legitimately before subsequently becoming illegal, are not subject to restrictions. The Government intends to ensure that banks are required to undertake checks for current accounts held by known illegal migrants, notify the Home Office where they identify matches, and take action that will contribute to encouraging the illegal migrant to leave the UK.

### What are the policy objectives and the intended effects?
Current accounts are the gateway to other financial products and services. Denying known illegal migrants the ability to continue to access banking services (including accounts opened before they overstayed) will make it harder for them to establish or maintain a settled life in the UK and should incentivise voluntary departure. In a very limited number of cases, the power to freeze significant sums held in the illegal migrant’s account/s will create a powerful incentive to agree to voluntary departure and secure the release of frozen funds once the illegal migrant has returned to their country of origin.

### What policy options have been considered, including any alternatives to regulation? Please justify preferred option (further details in Evidence Base)
The Government has considered two options compared to the 'do nothing' option.

- Option 1 - A voluntary agreement.
- Option 2 - Legislation.

The Government has concluded that Option 2 is the only effective way of delivering the policy intention. A non-legislative option would not be sufficient to guarantee that the Government’s objectives would be achieved, nor would it provide the banking sector with the legal certainty that is required.

### Will the policy be reviewed? It will be reviewed. If applicable, set review date: October 2020

#### Does implementation go beyond minimum EU requirements?
N/A

<table>
<thead>
<tr>
<th>Are any of these organisations in scope? If Micros not exempted set cut reason in Evidence Base.</th>
<th>Micro</th>
<th>&lt; 20</th>
<th>Small</th>
<th>Medium</th>
<th>Large</th>
</tr>
</thead>
<tbody>
<tr>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

#### What is the CO₂ equivalent change in greenhouse gas emissions?
(Million tonnes CO₂ equivalent)
Traded: n/a
Non-traded: n/a

I have read the Impact Assessment and I am satisfied that, given the available evidence, it represents a reasonable view of the likely costs, benefits and impact of the leading options.

Signed by the responsible Ministers: [Signature]

Date: 18 September 2015
## Summary: Analysis & Evidence

### Policy Option 2

#### Full Economic Assessment

<table>
<thead>
<tr>
<th>Price Base Year</th>
<th>PV Base Year</th>
<th>Time Period Years</th>
<th>Net Benefit (Present Value (PV)) (£m)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2015</td>
<td>2015</td>
<td>10</td>
<td>Low: -£0.6</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>High: -£0.8</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Best Estimate: -£0.8</td>
</tr>
</tbody>
</table>

#### Costs (£m)

<table>
<thead>
<tr>
<th></th>
<th>Total Transition (Constant Price)</th>
<th>Average Annual (excl. Transition) (Constant)</th>
<th>Total Cost (Present Value)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Low</td>
<td>0.2</td>
<td>0.1</td>
<td>1.3</td>
</tr>
<tr>
<td>High</td>
<td>0.2</td>
<td>0.4</td>
<td>3.7</td>
</tr>
<tr>
<td>Best Estimate</td>
<td>0.2</td>
<td>0.3</td>
<td>2.5</td>
</tr>
</tbody>
</table>

**Description and scale of key monetised costs by ‘main affected groups’**

Firms: The cost for each firm will vary depending on its business model, and the degree to which each is exposed to losses as a result of having provided access to credit facilities for customers who are, or in future become, illegal migrants. The total transitional cost of changes is estimated to be approximately £0.2m in year 1.

The potential losses due to unrecovered debit balances are estimated to be £1.0m in year 1 only and £2.1m over 10 years (PV), although it is likely that these losses would have occurred over a longer timeframe. Ongoing costs are estimated to be £2.3m (PV) over 10 years and total costs are estimated to be £2.5 million (PV) over 10 years.

#### Other key non-monetised costs by ‘main affected groups’

Firms: There may be costs as a result of firms no longer being able to provide current accounts and other products to individuals which may have generated revenue. Given the difficulty of estimating the number of illegal migrants who will be refused access to financial services, this impact assessment does not look to monetise these costs.

#### Benefits (£m)

<table>
<thead>
<tr>
<th></th>
<th>Total Transition (Constant Price)</th>
<th>Average Annual (excl. Transition) (Constant)</th>
<th>Total Benefit (Present Value)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Low</td>
<td>N/A</td>
<td>0.1</td>
<td>0.7</td>
</tr>
<tr>
<td>High</td>
<td>N/A</td>
<td>0.3</td>
<td>2.9</td>
</tr>
<tr>
<td>Best Estimate</td>
<td>N/A</td>
<td>0.2</td>
<td>1.7</td>
</tr>
</tbody>
</table>

**Description and scale of key monetised benefits by ‘main affected groups’**

Cifas have revenue paid by firms to them for development costs of £17,000 paid each year for 5 years. However, this is cost neutral, given Cifas expend this money in Year 1 on development of the secure portal.

**Other key non-monetised benefits by ‘main affected groups’**

This measure will ensure that illegal migrants known to the Home Office are not able to continue to operate existing current accounts in the UK. This impact assessment provides a qualitative description of some of these benefits. Firms will benefit from not continuing to offer banking services, including credit, to individuals who are liable to removal by the Home Office at short notice.

**Key assumptions/sensitivities/risks**

Discount rate (%) | 3.5%

Costs are based on estimates of required training and other set up costs, including systems changes. There is a considerable degree of uncertainty around these estimates. The estimate of any additional net benefit to firms and the wider economy from restricting access to financial services to illegal migrants, including any potential deterrent effect on prospective future illegal migrants is also uncertain.

### Business Assessment (Option 2)

**Direct impact on business (Equivalent Annual) £m:**

<table>
<thead>
<tr>
<th>Costs: 0.2</th>
<th>Benefits: 0.0</th>
<th>Net: -0.2</th>
<th>In scope of OITO?</th>
<th>Measure qualifies as</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td>Yes</td>
<td>IN</td>
</tr>
</tbody>
</table>
Evidence Base

Problem under consideration

1. Illegal migrants have been prevented from opening new current accounts with banks and building societies (hereafter ‘firms’), but it is possible that a proportion of firms’ stock of existing current accounts may belong to illegal migrants who were never legally resident in the UK. In addition, accounts may be held legally now, but belong to persons who become illegal migrants in the future.

Rationale for intervention

2. Current accounts are the gateway to other financial products and services. Denying known illegal migrants the ability to continue to access banking services (including accounts opened before they overstayed) will make it harder for them to establish or maintain a settled life in the UK and should incentivise voluntary departure.

Policy objective

3. The policy objective is to ensure that known illegal migrants are not able to access banking products and services that they may already have access to, as part of a further series of measures being introduced across Government which are designed to reduce the attractiveness of the UK as a destination for those intending to work or stay illegally, by restricting access to the practical means of living in the UK unlawfully, such as employment, housing and benefits.

4. In addition, in a very limited number of cases, the power to freeze significant sums held in the illegal migrant’s account/s will create a powerful incentive to agree to voluntary departure and secure the release of frozen funds once the illegal migrant has returned to their country of origin.

Description of options considered

5. The Government has considered two options compared to a ‘do nothing’ option.

Option 0 - Do nothing

6. In this impact assessment the ‘do nothing’ option is to make no change to current policy. This option has no cost associated with it. However, critically, it does not meet the Government’s objective of denying illegal migrants continued access to financial services. However, it is useful to set out the key characteristics of the ‘do nothing’ scenario, so that the impacts of options 1 and 2 can be better understood:

- The Immigration Act 2014 (‘the 2014 Act’) provides that a firm must not open a current account for a disqualified person (a person requiring leave to remain in the UK but does not have it) unless one of two conditions has been satisfied. The first condition is the most relevant: that the firm has carried out a status check in respect of the applicant and this has indicated the person is not a disqualified person for whom an account should not be opened.

- The status check is, in practice, made using the Cifas database, which is populated with data from the Home Office on disqualified persons. It is important to note that the 2014 Act does not actually require firms to use Cifas, but the bank will not breach the prohibition if they can show that they have carried out a status check before opening the account.

- The firms are able to make the check before they enter into a relationship with an illegal migrant and before they hold any funds on their behalf, which reduces the policy’s complexity. The 2014 Act therefore tackles the ‘flow’ of new current accounts that might be applied for by illegal migrants on the Cifas database.

- Firms are only required to report to their regulator that they are compliant with the 2014 Act’s requirements.

- Firms’ conduct in relation to current accounts generally is already regulated by the Financial Conduct Authority (FCA) under the Banking Conduct of Business Sourcebook (BCOBS).
The UK has a comprehensive anti-money laundering and counter financing of terrorism regime, governed principally by the Money Laundering Regulations (2007) (the Regulations), the Terrorism Act 2000 (TACT) and the Proceeds of Crime Act 2002 (POCA). Firms are required to identify and verify their customers, and conduct ongoing monitoring under the regulations. They must report suspicious money laundering or terrorist financing transaction activity to the NCA under POCA or TACT and to obtain appropriate consent from NCA before processing any suspicious transactions if they seek a defence to such activity.

If a bank seeks consent under TACT and it is refused by NCA, the bank cannot proceed to transact with a defence for doing so. If a bank seeks consent under POCA and it is refused by NCA within seven working days, NCA has a further 31 calendar days to give consent. During the time periods, NCA will make a decision with the local law enforcement agency on whether to apply to restrain or freeze the funds pending criminal or civil court proceedings. If they decide to give consent or time expires to make a decision, the transaction may go ahead. There is no requirement under TACT or POCA to end the relationship with the individual, although in practice firms may take steps to do so, and may liaise with NCA when doing so.

POCA permits certain persons to search, seize and seek the forfeiture of cash in civil proceedings before a Magistrates’ Court where it is believed, in essence, that the cash is derived from or intended for use in unlawful conduct, but this does not apply to balances held in accounts. There also exists in POCA a separate civil power for the High Court to freeze assets before the start of civil proceedings against the property. A conviction is not needed in respect of either of these proceedings because the action is against the cash/property rather than the persons. A separate criminal power in POCA provides that a court order can be sought to restrain assets at the start of a criminal investigation; a conviction would be required against a person in order to confiscate them.

Firms are also required to have mechanisms in place to permit them to screen their customer details against other lists (for example, HM Treasury’s consolidated list of sanctions targets under TACT). HM Treasury provides these lists via its website in a number of formats that firms and any other third parties that may be at risk of breaching sanctions regulations are able to use to complete regular searches.

Option 1 – Voluntary agreement

7. Option 1 would see firms that already have access to the Cifas list make a decision based on their general commercial discretion whether or not to offer a service to a customer. The firm’s right to terminate the customer’s account would be governed by the terms and conditions of the contract pursuant to which the account is provided.

8. There are no statutory restrictions that would prevent a bank from closing the account of an existing customer in instances where the bank becomes aware that the customer is a disqualified person. In the case of a match, it is likely that firms would take steps to exit their relationship with the illegal migrant in case continuing that relationship would put them at risk of a breach of POCA or other applicable laws. However, there would be no legal requirement for them to take any action if they did not wish to do so. In addition, a voluntary approach would not provide the Government with notifications when a firm finds a match, or increase the incentive on the illegal migrant to leave the UK by allowing the Government to pursue a court order in respect of the illegal migrant’s funds.

9. If firms would agree voluntarily to use their access to Cifas to search for and close accounts, this may contribute to the development of a more hostile environment for illegal migrants in the UK. There would be an administrative cost to the firms, and the handling of credit balances would be a consideration: firms may not be willing to return funds to customers without the consent of the National Crime Agency (NCA) if there is a risk that to do so would be to make the proceeds of crime available to someone who has committed an offence. Further, if a bank’s decision to close the account was flawed (for example, based on a false match) legal challenges against the firms may occur.

10. It is unlikely that the firms would wish the Government to publicise a voluntary approach (nor would it appear in a new Immigration Bill) so its effective contribution to the development and perception of the hostile environment is limited.
11. As such, the Government does not consider that Option 1 is a viable option to achieve the policy objective.

Option 2 - Legislation

12. In Option 2, the Government would legislate to create:
   - A duty on firms to check their existing current account customer details against a list of immigration offenders.
   - A duty on firms to notify the Home Office in event of a match.
   - A new power for the Home Office to seek a court order to freeze accounts (including other accounts held by the same customer) in cases where it is judged necessary to exert some leverage so that illegal migrants leave the UK voluntarily, and where prosecution/confiscation under POCA is not possible or appropriate.
   - In routine cases where a court order will not be sought, a duty on the firm to take steps to prevent continued access to the services they provide to the identified illegal migrant, and notify the Home Office of the steps taken.

13. Option 2 meets the Government’s objective of ensuring that known illegal migrants are not able to continue to access banking products and services. The power to freeze significant sums held in the illegal migrant’s account/s will create a powerful incentive to agree to voluntary departure and secure the release of frozen funds once the illegal migrant has returned to their country of origin.
Appraisal

Approach to analysis of costs and benefits

14. The sections below look at the costs and benefits of these changes to UK firms and consumers under Option 2 as it is the only feasible option that can deliver the Government’s objectives.

15. The monetised and non-monetised costs and benefits highlighted in this impact assessment have been derived through discussion with regulators, industry experts (for example, the BBA) as well as representatives of a number of individual firms that may be affected. This has been supported by internal analysis to estimate the changes that firms and consumers may experience.

16. As above, in our assessment of costs and benefits for Option 2 we have taken the ‘do nothing’ scenario to be the counterfactual.

17. This analysis is focused on the costs and benefits of the legislative changes that HMT is proposing. It does not seek to quantify the costs and benefits of the changes that the FCA may make on implementation using their existing powers. The FCA is an independent regulator and will publish its own cost-benefit analysis alongside any proposed rule changes that it may consider necessary.

Sources of evidence and assumptions

18. The appraisal in this impact assessment has been carried out applying the guidance of the Green Book (HM Treasury, 2003) and the Better Regulation Framework manual, v2, February, 2015.

19. HM Treasury and the Home Office have engaged in informal discussions with the banking sector, Cifas, the regulator and industry experts about the best way to secure these changes, minimising impacts on the industry where possible. There has been analysis conducted by both the sector and Government to inform this impact assessment. Individual banks provided some data on the volume of current accounts, credit and debit balances, loans and credit cards, account duration and status of accounts. Due to the commercially sensitive nature of these data, they are not published in this impact assessment but have been used to inform the assumptions used in the impact assessment.

20. Latest figures suggest there are as many as 76 million current accounts in the UK1, of which more than 63 million are used regularly. The proposals in this impact assessment assume that all current accounts would be checked. Based on the information received from the industry, a considerable number of matches (around 6,000) are expected in the first year of the checks due to a backlog of accounts being discovered. Thereafter, the number of matches is expected to fall to about 900 per year. The volumes in the years 2-9 are taken from the volume of notices issued by the Home Office to illegal migrants and applied to the volume of matched accounts using the estimated match rate. The low and high scenarios incorporate sensitivity analysis to test the assumptions (see the Appraisal section).

21. Wage and occupational data is taken from the Annual Survey of Hours and Earnings, 2014 (see Table 14.5a). The social rate of discount used is 3.5 per cent and the appraisal is conducted over a ten year period.

Risks

22. The main risk is the uncertainty in the estimates given the lack of data in some areas. However, engagement with the sector and the regulators is ongoing and the expectation is to manage and control these risks. In particular, IT and compliance costs may be higher than estimated depending on the final specification of the Cifas secure portal for accessing data, and arrangements for reporting matches to the Home Office.

Monitoring and feedback

23. HM Treasury and Home Office maintain regular contact with the banking industry and regulators. Data will be available from reporting to the Home Office, as well as from Cifas and FCA supervision. Government will monitor and consider feedback on the way the measures work in practice.

Review and evaluation

1 Office of Fair Trading, Review of the personal current account market, January 2013
24. HM Treasury and the Home Office will conduct an informal review of the operation of the scheme, drawing on input from the Financial Conduct Authority, 12 months after the legislation is implemented to ensure it is working effectively. HM Treasury, in line with the Government’s better regulation objectives and the review timelines envisaged for the rest of the Immigration Bill, will carry out and publish a review of the legislation within three years of the measures coming into force.
Option 2 – Legislation

25. In Option 2, the Government would legislate to create:

- A duty on firms to check their existing current account customer details against a list of immigration offenders;
- A duty on firms to notify Home Office in event of a match;
- A new power for the Home Office to seek a court order to freeze accounts (including other accounts held by the same customer) in cases where it is judged necessary to leverage a voluntary return, and where prosecution/confiscation under POCA is not possible or appropriate; and
- In routine cases where a court order will not be sought, a duty on the firm to take steps to prevent continued access to the services they provide to the identified illegal migrant, and notify the Home Office of the steps taken.

26. The Immigration Act 2014 (‘the 2014 Act’) already prohibits firms or building societies (hereafter, ‘firms’) from opening current accounts for known illegal migrants. Firms are able to check new applicants’ details against Home Office data hosted by Cifas. Where the applicant is an illegal migrant, the firm is required to refuse the application.

27. However, it is possible that a proportion of firms’ existing current accounts, opened before the 2014 Act came into force, may belong to persons who were never legally resident in the UK. In addition, accounts may be held legally now, but belong to persons who become illegal migrants in the future.

28. To address this, we propose a new requirement on firms to use Home Office data, provided by Cifas via a secure online portal, to screen their existing current account customer details. Firms would notify the Home Office in the event of a match, providing details of their relationship with the customer as part of the notification process. The notification will allow the Home Office to confirm that the firm has correctly identified a known illegal migrant.

29. Thereafter, depending on the case, the Home Office may seek a court order to freeze the illegal migrant’s accounts. This power would be used in a very small number of cases where it is judged necessary to encourage a voluntary return or if action cannot be taken under POCA. Court orders would allow for payments to meet basic needs, avoiding the risk of migrants being forced onto local authority support, and reducing the risk of legal challenge where funds in the account may have been lawfully obtained.

30. Where the Home Office does not wish to seek a court order, it will notify the firm. We do not expect that firms will wish to continue to offer their services to known illegal migrants, and are likely to seek to exit their relationships once the customer’s status has been confirmed. To ensure appropriate action is taken and make the Government’s expectation explicit, the Bill will include a duty to take steps to prevent continued access to the services they provide to the identified illegal migrant.

31. The policy intention will be achieved through conducting checks on existing current accounts. Firms will not be required to extend checks to their other products. This is to ensure that the measure is proportionate and because current accounts are the gateway product to other financial services. If screening reveals that the firm is providing a current account and other accounts to the illegal migrant, the Home Office’s power to seek a court order would apply to these accounts. If no court order is sought, the duty to prevent continued access would require the firm to take action not just on the current account, but on any other accounts the firm provides to the identified illegal migrant.

32. The 2014 Act, combined with the status of current accounts as a gateway product, means that it should not then be possible for the illegal migrant to open a new current account, or take out most other financial products without a current account.

33. The Home Office expects the different categories of illegal migrants to include Foreign National Offenders served with deportation orders, encountered illegal entrants, those refused further permission to stay who are being treated as overstayers and failed asylum seekers who have exhausted their appeal rights, all of whom are liable to removal or deportation from the UK.
34. This measure will apply to all banks and building societies, including UK firms, and UK subsidiaries and branches of relevant EEA and non-EEA firms offering current accounts in the UK.

35. As the proposed legislation will put a requirement on firms, the Bill will enable the Financial Conduct Authority (FCA) to supervise compliance in a proportionate way as part of their existing regulation regime.

Direct costs (monetised and non-monetised)

Set-up Costs – Private Sector (INs)

36. **Familiarisation Cost:** Firms, FCA and Cifas staff (compliance staff in firms/FCA and operational staff in Cifas) may be required to read two pages of guidance on the changes proposed, to check the immigration status of an existing current account holder. Based on reading times for slow, average and good readers it is assumed that the time taken to read two pages for a low, central and high estimate is 10, 20 and 30 minutes\(^2\). Firms and Cifas provided the volume of staff involved for a low, central and high scenario and the combined volumes are 350, 620 and 890 respectively. The relevant occupations are: Financial Account Manager (SOC 3538) and Administrative Officer (Finance) (SOC 412) which have gross hourly median wages of £21.62 and £12.71 respectively. Familiarisation cost is calculated as:

\[
\text{time taken to read guidance} \times \text{volume of staff} \times \text{gross median hourly wage}
\]

Table 1: Reading times, assumptions for familiarisation times.

<table>
<thead>
<tr>
<th></th>
<th>Speed wpm</th>
<th>Comp</th>
<th>Time x 2</th>
<th>Allowance</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>High</td>
<td>(slow) 100</td>
<td>50%</td>
<td>12</td>
<td>3</td>
<td>30</td>
</tr>
<tr>
<td>Central</td>
<td>(average) 200</td>
<td>60%</td>
<td>8</td>
<td>2</td>
<td>20</td>
</tr>
<tr>
<td>Low</td>
<td>(good) 400</td>
<td>80%</td>
<td>4</td>
<td>1</td>
<td>10</td>
</tr>
</tbody>
</table>

Source: [www.readingsoft.com](http://www.readingsoft.com)

37. For the private sector, familiarisation is expected to be in a range of £1,400 to £9,700 with a central estimate of £4,700 in year 1 only.

38. **Process Change Costs:** The private sector are likely to undertake a number of other changes to their processes to make the checking of existing accounts work smoothly. Firms may have a cost of around £92,000 in Year 1 only to introduce the new checks on immigration status for existing account holders, with a low to high range of £81,000 to £105,000. Firms and Cifas will have an IT/software set-up cost of £10,000. This is based on the assumptions made by firms and Cifas. There are also development costs associated with the new checks of about £87,000 in Year 1 only. This cost may be recovered from firms either in Year 1 or over five years. It is not yet clear how this will be resolved; however, this cost is included in the IA so that the costs reflect the highest possible expenditure anticipated. This could mean that firms pay back an estimated £87,000 to cover development costs. There will be a requirement for firms to report back to the Home Office if they find one of their customers is an illegal migrant. The reporting system needs to be secure and involve firms and the Home Office. According to industry information this is estimated to cost the private sector about £10,000 in Year 1 only.

Set-up Costs – Public Sector

39. The public sector (the Home Office) will also incur set-up costs in Year 1 only. Home Office and FCA staff will be required to familiarise themselves with the guidance. The familiarisation costs for the public sector are estimated on the same basis as that for the private sector and calculated as:

\[
\text{time taken to read guidance} \times \text{volume of staff} \times \text{gross median hourly wage}
\]

The estimated cost of familiarisation for the public sector is about £700. The Home Office are likely to incur a one off cost in Year 1 of £5,000 for setting up a reporting system in conjunction with firms and Cifas.

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2 See: [http://www.readingsoft.com](http://www.readingsoft.com). Estimates of reading speed are given in the Table and in all calculations the time was doubled (time in minutes) and readers (slow, average and good - average readers are 5 x slower than a good reader) may have to read about two pages of text (about 400 words) plus an allowance is made for those that English may not be their first language and those with dyslexia.
Total Set-up Costs

40. This impact assessment indicates that transitional costs of familiarisation, software and IT development, setting up a reporting system and changes to firms checking processes, are estimated to be approximately £0.2 million in Year 1 only. The total set-up costs are very similar for the low, central and high scenarios for the transitional costs, even given there has been a different set of assumptions derived for the low, central and high scenarios. The conclusion of this is that the setting up of a system to check immigration status of existing account holders is a relatively low cost measure.

Ongoing Costs - Private Sector (INs)

41. **Ongoing costs** are costs that are repeated each year or for a number of years across the appraisal period. The costs for each firm will vary depending on its business model, and the degree to which each is exposed to losses as a result of having provided access to credit facilities for customers who are, or in future become, illegal migrants. The main ongoing costs will be associated with business process change costs, potential debt loss and those of the public sector.

42. **Process Change Costs**: Firms and third parties may incur a cost for checking an account (in year 1 it is estimated that 6,000 accounts are matched and in the years 2-9, it is estimated that about 900 accounts are matched each year). This impact assessment assumes three broad categories of checks: easy, medium and hard. An ‘easy’ check takes about five minutes, a ‘medium’ check about 15 minutes and a ‘hard’ check can take up to one hour. A low, central and high scenario is developed. It is estimated by industry experts that in the low scenario 90 per cent of checks will be easy checks while 10 per cent will be medium checks. In the central scenario 80 per cent of checks will be easy, 10 per cent will be medium and 10 per cent will be hard. In the high scenario, 70 per cent of checks will be easy, 15 per cent medium and 15 per cent will be hard. The estimate of the costs of these checks is the time taken to do the checks (easy, medium and hard) x the volume of checks (the number of checks by firms and by third parties) x the wage of those conducting the checks. It is estimated that in the low scenario the cost of private sector checks will be £46,000 (PV), lying in a range of £10,000 to £92,000 (PV) over a 10 year period.

43. **Debt Loss**: Evidence from the sector indicates that about one third of all current accounts held are likely to be in a debit balance. The estimate of debt loss is made by scaling up the percentage of those likely to be in debt to the estimated number of matches of illegal migrants who hold current accounts. Over the 10 year period it is estimated that firms may face a potential loss of between £1.0 million to £3.1 million (PV), with a central estimate of £2.1 million (PV).

44. Firms may also face losses from credit cards and loans that illegal migrants may hold. Given the status of the account holders (illegal migrants who are liable to removal from the UK, having exhausted the immigration and appeals process), it is likely that these losses would have occurred in any case, but over a longer timeframe. Banks have recourse to offsetting, debt collection agencies and other commercial practices and this policy does not prohibit firms from continuing to engage in this activity. Therefore, these losses are excluded from the NPV calculation. However, firms may still face losses from this in a range of £4.2 million to £12.4 million (PV) over 10 years with a central estimate of £8.3 million (PV). There is considerable uncertainty around these estimates.

45. **Public Sector Ongoing Costs**: The public sector ongoing costs include data provision (a list of known illegal migrants to Cifas), checking notifications and data sent back to the Home Office, reporting, court orders and legal fees. Data provision is estimated to be in a range of £0.01 to £0.02 million (PV) over 10 years. Checking and reporting are also estimated to be less than £0.1 million (PV) over 10 years. Court orders and legal fees are similarly estimated to be about £0.1 million (PV) over 10 years. The total public sector ongoing costs are estimated to be between £0.0 million (PV) and £0.3 million (PV) over 10 years, with a central estimate of £0.1 million (PV).

Other costs

46. No monetisable costs to wider society have been identified at this stage. There may be costs as a result of firms no longer being able to provide current accounts and other products to individuals which may have generated revenue. Given the difficulty of estimating the number of illegal migrants who will be refused access to financial services, this impact assessment does not look to monetise these wider costs.
47. Justice system impacts are assessed by the Ministry of Justice to be minimal given the volume of freezing orders that may be sought over the 10 year period (2 to 12 per year for the years 2-9). A Justice Impact test has been submitted to the Ministry of Justice.

Total costs

48. Total set-up costs are estimated to be £0.2 million in Year 1 only. The total ongoing costs are estimated to be £2.3 million (PV) over 10 years in a low to high range of £1.1 million to £3.5 million (PV) over 10 years. Total costs (set-up and ongoing) are estimated to be £2.5 million (PV) over 10 years with a low to high range of £1.3 million (PV) to £3.7 million (PV) over the same time period.

Benefits (monetised and non-monetised)

49. This impact assessment considers three main monetised benefits using evidence from private and public sector experts: recovery of the Cifas development cost, the prevention of debt loss and public sector costs that are avoided (enforced removals and the consumption of public services). The recovery of the Cifas development cost is estimated to be £0.1 million (PV) over 10 years. The estimate of the prevention of debt loss is taken to be where account holders who are illegal migrants have a freezing order placed on them, meaning that either court orders or offsetting rules could be used to prevent losses due to debt. The estimate for debt loss prevention lies in a range of £10,000 to £63,000 (PV) over 10 years with a central estimate of £31,000 over the same time period. The public sector benefit is estimated to be £1.6 million (PV) over 10 years with a low to high range of £0.6 million to £2.8 million (PV) over the same time period. This is calculated as the enforcement cost avoided due to the number estimated to have a freezing order where the funds are returned to the individual once they leave the UK. This is valued as £14,000 as the published cost3 of an enforced removal with detention. The avoidance of the consumption of public services is based on HM Treasury Public Expenditure Statistical Analysis (PESA), Table 5.2 uprated to 2014/15 prices. For a single migrant here for five years or less (the low and central scenarios) the value is £4,522 per year whereas in the high scenario the value used is for a migrant who is in the UK for up to 10 years and is £4,780 per year.

50. The total monetised benefits are estimated to be £1.7 million (PV) over 10 years, with a range of £0.7 million to £2.9 million (PV) over the same period.

51. It is not possible to monetise all the benefits of this measure. The primary benefit of this measure is to ensure that known illegal migrants are not able to continue to access banking products and services, as part of a series of measures that have already been and are in the process of being introduced across Government to reform the immigration system. These are intended to reduce the attractiveness of the UK as a destination for those intending to work or stay illegally, by restricting access to the practical means of living in the UK unlawfully, such as employment, housing and benefits. The benefits of this measure will therefore be the result of a cumulative impact of the foregoing 2014 Act, the Immigration Bill in development and wider Government policy, rather than this measure in isolation.

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## Costs and Benefits: Summary Tables

<table>
<thead>
<tr>
<th>Table 2: Summary of Costs and Benefits (£millions)</th>
<th>10 yr impact - (£m) PV</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Low</td>
</tr>
<tr>
<td><strong>COSTS</strong></td>
<td></td>
</tr>
<tr>
<td>1. Familiarisation Costs</td>
<td>£0.0</td>
</tr>
<tr>
<td>2. Process Change Costs</td>
<td>£0.2</td>
</tr>
<tr>
<td>3. Public Sector Set-up Costs</td>
<td>£0.0</td>
</tr>
<tr>
<td>Total Set-up Costs</td>
<td>£0.2</td>
</tr>
<tr>
<td>4. Process Change Costs</td>
<td>£0.0</td>
</tr>
<tr>
<td>5. Debt Loss Cost</td>
<td>£1.0</td>
</tr>
<tr>
<td>6. Public Sector Ongoing Cost</td>
<td>£0.0</td>
</tr>
<tr>
<td>Total Ongoing Costs</td>
<td>£1.1</td>
</tr>
<tr>
<td><strong>Total Costs</strong></td>
<td>£1.3</td>
</tr>
<tr>
<td><strong>BENEFITS</strong></td>
<td></td>
</tr>
<tr>
<td>1. Income</td>
<td>£0.1</td>
</tr>
<tr>
<td>2. Prevention of Debt Loss Cost</td>
<td>£0.0</td>
</tr>
<tr>
<td>3. Public Sector Benefit</td>
<td>£0.6</td>
</tr>
<tr>
<td>Ongoing Benefits</td>
<td>£0.7</td>
</tr>
<tr>
<td><strong>Total Benefits</strong></td>
<td>£0.7</td>
</tr>
<tr>
<td><strong>NET PRESENT VALUE (Benefits-Cost)</strong></td>
<td>-£0.6</td>
</tr>
</tbody>
</table>

52. The sensitivity analysis has been incorporated into the low and high scenarios (see the Costs and Benefits Summary Table). The estimates of the volumes of account matches in year 1 varies from 3,000 in the low scenario to 9,000 in the high scenario, with a central estimate of 6,000 account matches. The respective figures for the years 2-9 are 450 (low) to 1,350 (high) with a central estimate of 900.

<table>
<thead>
<tr>
<th>Table 3: Outline Costs and Benefits</th>
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<tbody>
<tr>
<td>Option</td>
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</table>

Source: Home Office and HM Treasury Analysis.

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53. The Net Present Value (NPV) of Option 2 is -£0.8 million calculated as total benefits minus the total costs over the 10 year appraisal period. While the NPV of the ‘Do Nothing’ option is greater at £0, this option does not meet the Government’s objective.
Business Impact Target

54. The preferred option is in scope for the Business Impact Target in accordance with s.21 of the Small Business, Enterprise and Employment Act 2015. The business net present value is £2.3 million (PV) over a ten year period. The equivalent annual net cost to business (EANCB) is estimated to be £0.2 million.

Small and Micro Business Assessment (SaMBA)

55. The Government does not expect there to be a significant impact on small and micro organisations within the banking sector as these have either been excluded from scope or do not offer current accounts.

56. The Government intends to exempt credit unions from compliance with the duties created by legislation. This impact assessment has not identified any specific bank or building society current account providers that would fall within the definitions used by the Government for small or micro organisations. The authorisation requirements for firms – which are set at a European level through the Capital Requirements Directive – mean that these organisations must (with limited exceptions) hold over £5 million capital. Even recent new entrants to the current account market (such as Virgin Money and Tesco) would not be considered micro or small organisations for the purposes of this impact assessment, and the smallest building societies would be considered medium-sized businesses.

57. The Government has also taken the power in the Bill to commence the relevant measures at different times. This could permit an extended transition period for relatively smaller firms to adjust to the requirements, or a temporary exemption for relatively smaller firms. The Government will seek to confirm its final policy approach as far in advance of the implementation date as possible, so that firms have as much time as possible to understand and implement the changes. The FCA, who would be implementing the changes, would also communicate with firms to raise awareness.

58. The Government does not believe that there is a case for direct financial aid to firms in this case, and does not believe that this would represent good value for money, in light of the wider approach to minimise the impact on business wherever possible.

59. As set out in the impact assessment, the business net present value is £2.3 million (PV) over a ten year period. The equivalent annual net cost to business (EANCB) is estimated to be £0.2 million. The Government does not expect there to be an impact on small and micro organisations within the banking sector as these have either been excluded from scope or are not able to offer current accounts.

60. There may be impacts on small and micro businesses more generally, for example where an illegal migrant would have used their access to banking services to make payments for other goods and services on a one-off or regular basis. Those payments would stop under this legislation, either due to the effects of a freezing order, or as a result of the firm taking steps to prevent the illegal migrant from continuing to use the services the firm has provided.

61. The Act may limit access to banking services for illegal migrants running small and micro organisations in the UK, but this is in line with the overall policy intention for the Act.

62. As with other current accounts, those small and micro businesses seeking to legitimately open or operate an account will not be impacted by the provisions of the Act.

Wider impacts

63. The proposed measures may have the potential to impact on the appetite of firms to offer banking services to legal migrants who do not have permanent leave to remain in the UK.

64. The government recognises that there has been a reduction in firms’ risk appetite. The withdrawal of banking services from certain customers or categories of customers is a global problem affecting many countries and sectors. It is due to a complex combination of factors, including concerns over money laundering and terrorist financing, and increased pressure on profit margins. The government remains at the forefront of the global efforts to raise the profile of this de-risking trend.
65. In addition, the government considers that the potential impact on legal migrants' access to a bank accounts should be mitigated by the requirement under the Payment Accounts Regulations 2015, which states that a “credit institution must not discriminate against consumers legally resident in the EU by reason of their nationality or place of residence”.

66. As a result, the Government does not consider the risk that firms will cease to offer bank accounts to legal migrants to be material and will monitor the impact of this legislation.

67. It is not known with any certainty how many illegal migrants will be identified as a result of this policy alone or in conjunction with other similar measures. There are a number of policies in the Immigration Bill designed to make it more difficult for an illegal migrant to sustain living and working in the UK. It may be that an illegal migrant will be uncovered through this policy but also through a landlord check or a driving licence check, so potentially there may be some double counting but because of the degree of uncertainty and low volumes involved this is perceived as a very marginal risk.

68. Similarly, there may be a risk that illegal migrants who have a bank account, instead of being encouraged to leave the UK resort to remaining in the ‘black economy’ by working illegally and operating on a strictly cash basis only, due to the ‘hidden nature’ of illegal migrants. Again, this is not seen as a significant issue as these individuals are already in the UK working illegally and therefore are already breaking the law. Many illegal migrants will not be paying tax, will receive low wages and will not be subject to health and safety and employment protection so this policy is not expected to exacerbate this situation but to contribute to the hostile environment, encouraging illegal migrants to leave the UK on a voluntary basis.

69. HM Treasury has not identified any other wider impacts resulting from this proposal, including on our responsibilities under the Equalities Act 2010.

Preferred option and implementation plan

70. The Government's preferred option is Option 2. The Government has considered whether it would be possible to achieve the desired outcome via Option 1, a voluntary agreement. However, a non-legislative option would not be sufficient to guarantee that the Government's objectives are achieved, nor would it provide the banking sector with the legal certainty that is required.

71. The Government has sought to consult informally with the industry in order to understand the impact of the measures before they are included in the Immigration Bill which is expected to be introduced later this year. Once the Bill receives Royal Assent, the Treasury will seek to make any necessary secondary legislation as quickly as possible, and will aim to do so at least a year before the measures come into force in order to give firms time to make the necessary changes.

72. The FCA will also consult on the changes it considers necessary. The FCA's consultation will include a cost-benefit analysis of their proposed changes.

73. HM Treasury and the Home Office will conduct an informal review of the operation of the scheme, drawing on input from the Financial Conduct Authority, 12 months after the legislation is implemented to ensure it is working effectively. HM Treasury, in line with the Government's better regulation objectives and the review timelines envisaged for the rest of the Immigration Bill, will carry out and publish a review of the legislation within three years of the measures coming into force.