

InterCity West Coast Franchise

Section I

- I.1) Name, Addresses and Contact Point(s) Department for Transport (DfT)
Zone 21, Floor 3, Great Minster House, 76 Marsham Street
London
SW1P 4DR
United Kingdom
Tel (+44) 207 944 3693
Fax: (+44) 207 944 3533
Email: pqq@dft.gsi.gov.uk
<http://www.dft.gov.uk/pgr/rail/passenger/franchises/>
www.dft.gov.uk/pgr/rail/passenger/franchises/
Mr Dale Ward
 - Further information can be obtained at:
 - As in above-mentioned contact point(s)
 - Specifications and additional documents (including documents for competitive dialogue and a dynamic purchasing system) can be obtained at:
 - As in above-mentioned contact point(s)
 - Tenders or requests to participate must be sent to:
 - As in above-mentioned contact point(s)
- I.2) Type of contracting authority and main activity or activities
- Ministry or any other national or federal authority, including their regional or local sub-divisions
 - Other : Transport
- The contracting authority is purchasing on behalf of other contracting authorities: No

Section II: Object of the Contract: SERVICES

- II.1) Description
 - II.1.1) Title attributed to the contract by the contracting authority:
InterCity West Coast Franchise Letting
 - II.1.2) Type of contract and location of works, place of delivery or of performance: SERVICES
 - Service Category 18
 - Region Codes:
 - UK - UNITED KINGDOM
 - II.1.3) The notice involves: A public contract
 - II.1.5) Short description of the contract or purchase(s):

Railway transport services. This notice involves a Part B public services contract (see section VI.3 below for additional information on the procurement process that will be operated). The DfT is seeking to appoint an appropriately experienced and qualified transport operator to operate the InterCity West Coast rail passenger franchise.

Expressions of interest are now being sought from the market and shortlisted applicants will receive the Invitation to Tender planned to be issued in May 2011. It is expected that the winning bidder will be announced in late 2011 with the contract commencing in April 2012. The length of the franchise will be a minimum of 14 years, with pricing also required for a potential extension of up to 1 year. The future franchisee should have sufficient financial backing to place a performance bond and a season ticket bond. These are expected to be up to GBP 45 million and GBP 5 million respectively.

- II.1.6) Common procurement vocabulary(CPV):
 - 60200000 - Railway transport services.
- II.1.7) Contract covered by the Government Procurement Agreement(GPA): Yes
- II.1.8) Division into lots (*for information about lots, use Annex B as many times as there are lots*): No
- II.1.9) Variants will be accepted: No
- II.2) Quantity or Scope of the Contract
 - II.2.1) Total quantity or scope (*including all lots and options, if applicable*):

The InterCity West Coast franchise currently provides express train services from London Euston to the West Midlands, North West England, North Wales and Scotland, and serves the key cities of London, Birmingham, Liverpool, Manchester, Edinburgh and Glasgow. The franchisee may be required to manage the delivery of changes relating to the accommodation of HS2. In 2009/10 the services that make up the franchise had a total passenger related revenue of over GBP 720 million and were responsible for over 26 million passenger journeys. It operates 300 train services per day, covering over 3.2 billion passenger miles per annum. This contract will be based on the National Rail Franchise Terms which will be revised to reflect any changes in policy, including those relating to the level of revenue risk transfer, that are currently being considered. The franchisee will be required to operate the timetable that is in place at the start of the contract, implement the December 2012 timetable change and propose further changes for the remainder of the contract. The franchisee may be required to take full repairing leases for some or all of the stations that it operates. Further details will be set out in the Invitation to Tender issued to shortlisted applicants.

- II.2.2) Options (*if applicable*): Yes
 - If yes, description of these options :

Details will be set out in the Invitation to Tender issued to shortlisted applicants.

- II.3) Duration of the Contract or Time-limit For Completion
 - Duration in months: 168 (from the award of the contract)

Section III: Legal, economic, financial and technical information

- III.1) Conditions relating to the Contract
 - III.1.1) Deposits and guarantees required (*if applicable*):

The applicant appointed to operate the franchise should have sufficient financial backing to place a performance bond and a season ticket bond as explained in section II.1.5 above.

- III.1.2) Main financing conditions and payment arrangements and/or reference to the relevant provisions regulating them:

Not Provided

- III.1.3) Legal form to be taken by the grouping of economic operators to whom the contract is to be awarded (*if applicable*):

A private limited company incorporated in the UK.

- III.1.4) Other particular conditions to which the performance of the contract is subject (*if applicable*) : No

- III.2) Conditions For Participation
 - III.2.1) Personal situation of economic operators, including requirements relating to enrolment on professional or trade registers :

Not Provided

- III.2.2) Economic and financial capacity
 - Information and formalities necessary for evaluating if requirements are met

The information and formalities necessary to assess whether an applicant qualifies to receive an Invitation to Tender are contained in the Pre-Qualification Questionnaire.

- Minimum Level(s) of standards possibly required (*if applicable*) :

- III.2.3) Technical capacity
 - Information and formalities necessary for evaluating if requirements are met

The information and formalities necessary to assess whether an applicant qualifies to receive an Invitation to Tender are contained in the Pre-Qualification Questionnaire.

- Minimum Level(s) of standards possibly required (*if applicable*) :
- III.2.4) Reserved contracts (*if applicable*): No
- III.3) Conditions Specific to Service Contracts
 - III.3.1) Execution of service is reserved to particular profession: No
 - III.3.2) Legal person should indicate the names and professional qualifications of the staff responsible for execution of the service: No

Section IV: Procedure

- IV.1) Type of Procedure
 - IV.1.1) Type of procedure: Negotiated
 - Candidates have already been selected: No
 - IV.1.2) Limitations on the number of operators who will be invited to tender or to participate
 - Envisaged minimum number : 3 and maximum number: 5
 - Objective Criteria for choosing the limited number of candidates:

The most economically advantageous tender in terms of the criteria as stated in the specifications, in the Invitation to Tender, or to negotiate or in the descriptive document.
 - IV.1.3) Reduction of the number of operators during the negotiation or dialogue: No
- IV.2) Award Criteria
 - IV.2.1) Award criteria (*please tick the relevant box(es)*)
 - *or* the most economically advantageous tender in terms of
 - the criteria stated in the specifications, in the invitation to tender or to negotiate or in the descriptive document
 - IV.2.2) An electronic auction will be used: No
- IV.3) Administrative Information
 - IV.3.1) File reference number attributed by the contracting authority (*if applicable*): Not Provided
 - IV.3.2) Previous publication(s) concerning the same contract: Yes
 - Prior information notice
 - Notice number in OJ: 2010 /S 240 - 366970 of 10/12/2010
 - Other previous publications (*if applicable*): No
 - IV.3.3) Conditions for obtaining specifications and additional documents (*except for a DPS*) or descriptive document (*in the case of a competitive dialogue*):
 - Not Provided

- IV.3.4) Time-limit for receipt of tenders or requests to participate
 - Date 18/02/2011
 - Time 10:00
- IV.3.5) Date of dispatch of invitations to tender or to participate to selected candidates (*if known*):
- IV.3.6) Language(s) in which tenders or requests to participate may be drawn up
 - English

Section VI: Complementary Information

- VI.1) This is a recurrent procurement (if applicable): No
- VI.2) Contract related to a project and/or programme financed by Community Funds: Not Provided
- VI.3) Additional Information (*if applicable*)

The franchise procurement process is being undertaken in pursuance of the Railways Act 1993 (as amended). It is a Part B Services Contract and is therefore voluntarily utilising an OJEU Notice. The process by which the procurement will operate will be set out as appropriate in the pre-qualification documentation and the Invitation to Tender, and will be compatible with applicable EU law. The duration of the contract is 168 months with a potential extension of 1 year. The date of dispatch of the Invitation to Tender is anticipated to be 10 May 2011.

- VI.4) Procedures For Appeal
 - VI.4.1) Body responsible for appeal procedures :

Not Provided

- VI.4.2) Lodging of appeals (*please fill heading VI.4.2 or if need be, heading VI.4.3*): Not Provided
- VI.4.3) Service from which information about the lodging of appeals may be obtained:

Not Provided

- VI.5) Date of dispatch of this notice: 11/01/2011

Annex A (*Additional Addresses And Contact Points*)

- Not Provided