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**From:**

**Sent:** 18 June 2013 11:30

**To:** mp@parliament.uk

**Cc:** Enquiry Enquiry (Other Government Departments)

**Subject:** GovernmentConsultationPub Companies and Tenants April 2013

To whom it may concern

The

Recently Pubcos have received many negative comments however I would like to share the positive sides of one of the major Pubcos - Punch Taverns

Being a multiple pub Operator for 36 years with varying operators and free trade outlets I have seen many changes in the industry both good and bad.

I would like to concentrate on the positive attitude of Punch Taverns and there ability to adapt in this changeable market.

My outlets have benefited from rent reductions upon renewal to reflect the change in trends along with temporary reductions to aid cash flow during difficult periods which were often out of our control for example having to close during floods etc. This support has been in-valuable.

The flexibility of support at extended further by co investment which was adapted to suit my needs and included invaluable investment from Punch along with interest free borrowing to enable purchase of fixture and fittings.

Combined with free training courses to reflect the changing market place, Punch online Buying club to aid cost affective buying and offers and a wealth of knowledge "on tap" from personnel within Punch all help ensure a great partner relationship.

I hope that this short insight of genuine experiences go a small way towards the showing that some pubcos really do work to support there lessees.

Director