

DEFENCE SUPPLIERS FORUM
FIRST MEETING 2013

RECORD OF MEETING

1430hrs-1630hrs, Wednesday 13 February 2013
5th Floor, Pepys Suite, MOD Main Building

Government

Rt Hon Philip Hammond MP	Secretary of State for Defence
Philip Dunne MP	Minister(DEST)
Susanna Mason	DECS DG Exports
Richard Paniguan	Head UKTI Defence & Security Organisation
Nick Payne	D-Commercial Scrutiny and Industrial Policy
Paul Hamilton	Head Industrial Policy
John Taylor	Chief Information Officer
David Ferbrache	Head of Cyber
Huw Walters	Head of Aerospace, Marine, Defence (BIS)
AVM Graham Howard	ACDS (Log Ops)
Natalie Groom	Assistant Head Industrial Policy
Brian Cassidy	Industrial Policy (Secretary)

Industry

Ian King	CE, BAE Systems PLC
Alberto de Benedictis	CE, Finmeccanica UK
Robin Southwell	CE, EADS UK
Andrew White	Chief Operating Officer, SERCO UK & Europe
Victor Chavez	CEO, Thales UK
Sandy Wilson	Managing Director, GDUK
Leo Quinn	CEO, QinetiQ
Nigel Shaw	Head Hewlett-Packard Defence
John Howie	Managing Director (Marine), Babcock International Group PLC (representing Peter Rogers)
Nick Durham	President of Customer Business UK and International, Rolls- Royce (representing John Rishton)
Steve Millward	CIO, BAE Systems PLC
Peter Smart	MD, Aspire Defence

Representatives from the SME Forum

Clive Davenport	Federation of Small Businesses
Andrew Kerr	Director, Englands Specialist Safety Equipment

Apologies

Rt Hon Michael Fallon MP	Minister for Business and Enterprise
Bernard Gray	CDM
Stephen Ball	CE, Lockheed Martin UK
John Howie	Managing Director (Marine), Babcock International Group PLC (representing Peter Rogers)

1. DEFENCE UPDATE

Materiel Strategy – MOD is committed to engagement with defence suppliers, directly through the DSF and its sub-groups, as the design principles of both GOCO and DE&S+ are worked through, and as we develop the design for the Customer, which is a separate but interrelated programme of work.

Equipment Plan – Published on 31 January setting out how the Department plans to invest just under £160bn in new equipment and equipment support over the next decade.

Future Reserves 2020 consultation - All of the responses received are currently being considered in order to develop firm policy proposals for a White Paper in the Spring.

Yellow Book - The Department's preferred route to introduce the changes is through legislation which would put the regulations on a statutory footing.

Action: Officials will work with Industry to ensure the effective transition of the new arrangements, and would look for Industry's support in introducing these new changes on the most material contracts prior to the new regulations formally entering into statute.

2. CYBER SECURITY

Outline MOD/Industry cyber security standards would be developed within the next couple of months. Throughout 2013, MOD and Industry would work together to pilot the standards and appropriate compliance mechanisms

Action: MOD and Industry to work together on: Measurements and Standards, Communications, Skills and Training and Information Sharing, and develop a joint Charter to be signed by all participants, and a governance structure with a MOD/ GCHQ / Industry steering group.

3. DEFENCE GROWTH PARTNERSHIP

BIS have appointed Steve Wadey, Managing Director UK, MBDA, as co-chair of the DGP Board. A series of bilateral discussions had commenced with Industry to help scope the work and to identify resources. The next step will be to increase engagement with a wide range of stakeholders (DSF, ADS, Intellect, etc) to help shape views.

Action: BIS to provide rolling updates to Ministers and for the Strategic Vision document to be launched at DSEi in Sep 13.

4. TOTAL SUPPORT FORCE

TSF (as a subset of the broader WFC) is an expandable model for a Defence solution across Industry and the 4 Service Commands (SC) with Joint potential, to maximise Industry contribution to support solutions and deliver further efficiencies in support costs. Challenges were also identified in determining where responsibility for championing progress sits under the new Target Operating Model, where primacy sits with the Commands but the levers sit elsewhere, and the capacity constraints in the SC to press on and bring opportunities to market.

Action: ACDS Log Ops, through ADS, will collect from DSF Industry members examples of successful contractor support to operations by end Apr 13 [in the first instance, these should be sent to AHigginson@aol.com copied to ACDSLOGOPS-DefLogPolHd@mod.uk]

Action: DECS IP (and ACDS Log Ops) to provide advice to Secretary of State on communicating the benefits.

5. DATE OF NEXT MEETING

The next main DSF would take place on 13 June 2013, 1000-1200hrs.
