

DEFENCE SUPPLIERS FORUM
SECOND MEETING, 2012

Record of Meeting

**10 May 2012, 100hrs-1200hrs, Historic Room 13, Level 4, Spine 2,
MOD Main Building**

List of Attendees

Government

| | |
|--------------------------|--|
| Rt Hon Philip Hammond MP | Secretary of State for Defence (Chair) |
| Peter Luff MP | Minister Defence Equipment, Support and Technology |
| Gerald Howarth MP | Minister International Security Strategy |
| Mark Prisk MP | Minister of State for Business and Enterprise |
| Richard Paniguan | Head of UKTI DSO |
| AVM Graham Howard | ACDS(Log Ops) |
| Susanna Mason | Director Export and Commercial Strategy |

Industry

| | |
|-----------------------|--|
| Andrew White | CE Defence and Aerospace, SERCO |
| Alberto de Benedictis | CE, Finmeccanica UK |
| Victor Chavez | CEO, Thales UK |
| Stephen Ball | CE, Lockheed Martin UK |
| Chris Abbott | MD, Hewlett-Packard UK |
| Al Smith | President of Customer Business Defence, Rolls-Royce (representing John Rishton) |
| Bob Keen | Head Government Relations (representing Ian King) |
| Ron Finlayson | Strategic Business Director – Defence (representing Leo Quinn) |
| John Howie | Managing Director, Babcock Marine (representing Peter Rogers) |
| Sandy Wilson | Managing Director, GDUK |
| Peter Smart | Managing Director, Aspire Defence |

Representatives from the SME group

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| Mike Maiden | Chairman, NDI |
| John Terry | Managing Director, Hitek Electronic Limited |

Secretariat

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| Paul Hamilton | Hd Industrial Policy Secretariat |
| Andrew Sams | Asst-Hd Industrial Policy Secretariat |

Introduction

The Defence Secretary gave a brief resume of the approach to Planning Round 12.

Action: Min(DEST) would convene an informal meeting of the Defence Suppliers Forum following the PR12 announcement to provide industry with greater transparency of the approach MOD has taken. *Secretary's Note: this further meeting took place on 23 May 2012).*

Total Support Force (TSF)

TSF builds on existing Contractor Supporter on Operations and Sponsored Reserves initiatives, and considers the right mix of military, MOD civilian, sponsored reserves and industry staff across the entire support framework. The recent *National Security Through Technology* White Paper signalled greater use of the TSF concept across Defence.

Action: Progress to be actioned through the sub groups with an update report considered at the next Defence Suppliers Forum.

Farnborough International Airshow 2012

Preparations are well underway for the Airshow with significant Ministerial interest and support across Government. UKTI are also running the British Business Embassy during the London 2012 Olympics.

Action: UKTI to ensure coordination of Government support and matching of delegates to Ministers.

UK/France Treaty

The incoming French Government is expected to continue to work with the UK on strengthening their bilateral defence and security relationship given the closeness of our defence and foreign policy objectives as well as similar budgetary pressures.

Action: UK/French initiative to be discussed at the International Strategy DSF Sub-Group in June.
