

## **ECO Brokerage eAuction Programme Green Deal Provider (GDP) Guidance**



ECO Brokerage – Seller Guidance – Revised 10 February 2014



# About the ECO Brokerage eAuction Programme

The Crown Commercial Service eAuction team has been commissioned by the Department for Energy and Climate Change (DECC) to manage the ECO Brokerage eAuction Programme on their behalf.

Dates for the next ECO Brokerage Auction can be found here: <u>https://www.gov.uk/energy-companies-obligation-brokerage</u>



# **Registering for ECO Brokerage**

If you are an accredited Green Deal Provider and would like to sell ECO points on the ECO Brokerage Auction Platform, please contact <u>eAuctionsecobrokerage@ccs.gsi.gov.uk</u>

You will be required to complete a pre-trading compliance process which includes:

- Providing details of the representatives who are authorised to trade on your behalf. **Please ensure you provide all details requested.**
- Confirmation of how you will maintain an information barrier between the energy supply and service delivery arms of your business where appropriate
- Agreeing the standard contract, which consists of the rules of the platform (Terms and Conditions) and the setting out of delivery and payment terms for ECO points bought on the platform (the Bilateral Off-take contract).



# Log-in and passwords

Once you have registered and successfully completed the compliance process, the Crown Commercial Service will issue you with a username and password for the eAuction website - <u>https://ukgps-sandbox.emptoris.com</u>. This will be done by email and appear from 'Government Procurement Service'.

The first time you log-in you will be asked to agree to the rules of the IT platform – these are addition to the standard contracts

The password can be used only once and must be changed to something memorable. The brokerage participant is responsible for keeping their password secure. Companies are responsible for regulating and monitoring the behaviour of any participant acting on their behalf using these log ins.

If you have forgotten your log-in details or need to have them reset, please contact: <a href="mailto:eenablement@ccs.gsi.gov.uk">eenablement@ccs.gsi.gov.uk</a>



## **Rules of the Platform**

By participating in an Auction, a Bidder agrees to abide by the Terms and Conditions of the platform. As stated in this document (a copy of which is sent to Bidders during registration) infringement of these terms and conditions can lead to suspensions of a participants' right to trade on the platform.

If any changes to the Standard contract are made, all registered participants will be informed by email and sent new copies. Acceptance of the new contracts will be assumed if the participant continues to trade on the platform. If the participant does not wish to trade under the new contracts, they are entitled to withdraw from the platform. Changes will not be made during an auction.

## Withdrawing From ECO Brokerage

If you no longer wish to trade on ECO Brokerage, please send an email to <u>eAuctionsecobrokerage@ccs.gsi.gov.uk</u>

Your Username and Password for the eAuction website will be revoked and a letter confirming this will be sent to a company director.

You may not withdraw from ECO Brokerage during an auction.



#### **The ECO Brokerage Auction Process**

ECO Brokerage auctions will be run on a fortnightly basis.

Each eAuction (Day 8) will commence at 09:00 hours; bidding will conclude at 17:00 hours the same day.

Day	Activity	Carried Out By
Day 1	Open for lot submission – 9am	GDPs submit lots they want to sell in the
		forthcoming auction.
Day 2	Lots submitted – close 23:59 hours	Lots submitted after this point wont go into
		the auction.
Day 3	Auction Build Commences (pm)	The Crown Commercial Service builds the
Day 4	Auction Build	auction from the lots submitted by GDPs.
Day 5	Auction Build	
Day 6	Lots published to EnCos – 9am	Energy Companies can review the available
Day 7	Lots reviewed by EnCos	lots for this fortnight's auction.
Day 8	Auction Day	Energy Companies bid on lots for sale.
Day 9	Sellers informed of sold/ unsold lots	
Day 10	Broker sends out Bid Confirm Letters	Energy Companies and Green Deal Providers
	(confirming identities of contracting parties)	are informed who they have contracted with
	which are then signed and exchanged	according to their lots and bids submitted.



# **Technological requirements**

#### Technology

You will be required to access the eAuction website via a stable internet connection using Internet Explorer version 6.0 or later.

Please also 'allow pop-ups from this site'.

It is the Sellers' responsibility to ensure that they login via a secure connection and have the technology/connectivity available to access the eSourcing Suite.



## **Standard Lot Sizes on Brokerage**

ECO Brokerage has been designed to be a blind auction. Buyers should not be able to identify the seller from the lot description.

To address the risk that bespoke lots are created in order that they can be matched to a particular seller, lots will be submitted in bands, and within particular timescales.

The bands – within which you must submit your lots are below:

	Bar	nd 1	Bar	id 2	Ban	d 3	Ban	d 4	Bar	nd 5	Ban	id 6	Ban	d 7
Carbon	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max
Lot Size (tCO2)	1k	3k	3k	6k	6k	10k	10k	14k	14k	19k	19k	26k	26k	35k
Affordoblo	Bar	nd 1	Bar	nd 2	Bai	nd 3	Bai	nd 4	Ba	nd 5	Bai	nd 6	Bar	nd 7
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(£billsaving)	£100k	£300k	£300k	£600k	£600k	£1m	£1m	£3m	£3m	£5m	£5m	£7.5m	£7.5m	£10m

Lots submitted within the incorrect band for its size will be **invalid** and will not be sold in the forthcoming auction. **Invalid** lots are marked as such when they are submitted.



### **The eSourcing Suite**

#### Crown Commercial Service eSourcing Suite is located here:

https://ukgps-sandbox.emptoris.com

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NB: The screen-shots provided are for illustrative purposes only



#### **Accepting Terms and Conditions:**

#### User Agreement

#### General Terms

#### 1. Introduction

- 1.1. This User Agreement between the Government Procurement Service (the Buyer) and the Supplier governs the access and use of the eSourcing System (the System) by the Supplier to respond to an invitation from the Buyer to participate in a procurement exercise.
- 1.2. A procurement exercise may include a Pre-Qualification Questionnaire (POQ), a Request for Information (RFI), an Invitation to Tender ((TT), an Invitation to Participate in Dialogue ((TPO), an Invitation to Submit Final Tender ((TSFO), Invitation to Submit Final Tender ((TSFT), a Best And Final Offer (BAFO), a Request for Proposal (RFP), a Request for Quotation (RFQ), an electronic Auction or an electronic Contract. This above list of individual procurement exercise processes is indicative and a non-exhaustive representation of commonly used terminology. Buyer Organisations may have their own, unique terminology to be applied on a case by case basis.
- 1.3. The System is provided by Emploris Inc. and operated by the Buyer. This User Agreement applies to the Supplier's and its Supplier Users' access to and use of the System. The Supplier acknowledges that by a Supplier User accessing the System using the user ID and password provided by, or on behalf of the Buyer, the Supplier agrees to be bound by this User Agreement.
- 1.4. The Supplier shall only use the System to respond to an invitation to participate in a procurement exercise in accordance with this User Agreement and any further rules expressed and presented in the System. In the event that there is any conflict between this User Agreement and any such further rules, then the provisions of such further rules shall take precedence over this User Agreement.

#### 2. Access

- 2.1. The Buyer grants to the Supplier, free of charge, access to the System by Supplier Users for the purpose of responding to any invitation to participate in a procurement exercise, subject to this User Agreement.
- 2.2. The Buyer may immediately deny access to the System by the Supplier and/or one or more Supplier Users by giving notice in writing to the Supplier if any of the following events occur: 2.2.1. The Supplier commits a material breach of any of its obligations under this User Agreement; and
  - 2.2.2. The Supplier fails to remedy, or persists in, any breach of any of its obligations under this User Agreement after having been notified in writing to remedy or desist such breach within a period of ten (10) Working Days.
- 2.3. Without prejudice to any of the Buyer's other rights, the Buyer reserves the right to suspend access to the System without notice for technical or legal reasons.

#### 3. Registration

- 3.1. To be granted access to the System, the Supplier must register each person which the Supplier wishes to be a Supplier User by providing the required registration data and specifying a user ID and password.
- 3.2. User ID and password are strictly personal to the Supplier User and non-transferable. The Supplier shall ensure that its Supplier Users do not divulge or disclose their user ID or password to third parties. In the event that the Supplier or a Supplier User becomes aware that a user ID and / or password may have been divulged, disclosed or discovered by any third party, they shall immediately notify the Helpdesk.
- 3.3. The Supplier shall designate an individual Supplier User to manage access to the System by other Supplier Users.
- 3.4. The Supplier must immediately inform the Helpdesk in the event that a Supplier User leaves its employment or no longer requires access to the System. The Buyer retains the right to deactivate a Supplier User user ID and password if there has been no access for a period of sixty (60) days.

#### Invitation to Participate

- 4.1. The Buyer shall send, through the System, an invitation to participate in a specific procurement exercise to appropriate Suppliers that have registered and been activated on the System as described in the User Agreement. Data and information relating to a specific procurement exercise shall be made available to invited Suppliers.
- 4.2. The Buyer shall configure the System as appropriate for each procurement exercise. The selected configuration settings for a procurement exercise shall be displayed on the System for invited Suppliers to view. The Supplier acknowledges that by one of its Supplier Users participating in a procurement exercise on the System, the Supplier agrees to be bound by these configuration settings.
- 4.3. All material issued through the System in connection with this procurement shall remain the property of the Buyer and shall be used only for the purpose of this procurement.

#### **ESOURCING USE AGREEMENT**

I Agree I do NOT Agree

In addition, Sellers are reminded that they must observe the ECO Platform Provider Terms and Conditions

## **Password change:**

GPS eSourcing

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Change Password

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	Be sure the questions/answers you have selected are ones you will remember. You will need to correctly answer your selected Password Reset Question with an exact match to reset your password online. The answer to your question is not case-sensitive.
Select Question *	In which city were you born?
Enter Answer *	Liverpool
	Save

Type your current and new passwords in the appropriate fields and Click on the Save button to change it.

The first time you login you will be asked to change your password. Your new password must be at least 8 characters long and contain an upper case, lowercase, number and special character (e.g. !). For example, an acceptable password would be 'Christmas#1'.

#### **Locate Event**

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### **Accepting the Invitation**



ECO Brokerage - Seller Guidance

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 To open the Lot Submission Form, click "Place New Bid"



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- GDPs will need to complete a Lot Submission Form for each Lot they wish to include within the next ECO Brokerage eAuction
- Fields denoted with a red asterix are mandatory.



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<u>Please note</u>: In the field "Contact Name For Provider" you **MUST** submit the name of a **Nominated Person** who is registered to use the Brokerage Platform.



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<u>Please note</u>: In the field "email for provider contact" you **MUST** submit the **email address** of the **Nominated Person** named in the previous field.

This **MUST** be the same as the email given for the Nominated Person in your registration documentation.



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In the "ECO Lot" field you are required to select the commodity type of the Lot you wish to submit (Affordable Warmth, Affordable Warmth Boiler Repair, Carbon Saving Communities or **Carbon Saving Obligation**)



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In the "Deployment Duration" field you are required to select the deployment duration of the lot you wish to submit (3, 6 or 12 months)



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'Offering Value' is the size of the particular lot being offered.

In the "Offering Value" field you are required to enter the total tCO2 or £billsaving of the lot that is being submitted.

The offering value must be within the limited of the standard lot sizes listed on slide 9. 21



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Please note that the 'Offering Value' is the £billsavings or tCO2 savings delivered in the <u>LIFETIME</u> of the measure. It is <u>NOT</u> the annual saving.



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"Price Per Unit" is your minimum selling price for the lot being submitted (i.e. your reserve price).

A lot will only be sold once the bid price reaches the Price Per Unit figure.

1 Unit is 1 tCO2 for CSO and CSC and £1billsaving for AW and AWBR





Please note that the "Band" field and "Lot Total (£)" field will auto-populate based on the information you enter. "Band" is dependent on the **Offering Value** entered, "Lot Total (£)" is the Offering Value multiplied by the Price Per Unit.





#### **Submitting Lots**

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You will see this message when the Lot Submission Form has been successfully saved. The Lot Submission Form can now be closed.



### **Submitting Subsequent Lots**

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To place subsequent Lots click on 'Place New Bid' and follow the same steps, ensuring that you successfully save each Lot Submission Form.

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### **Submitting All Draft Lots**

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- Once you have completed all Lot Submissions you wish to include in the next ECO Brokerage eAuction click 'Submit all Draft Bids'
- Click 'OK' if you are happy to submit all Lot Submission Forms you have completed and saved.

#### **Confirmation of Submission**

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You will receive confirmation of successful submission.

You may continue to complete further Lot Submission Forms, or revise Lots which you have submitted up until the Offering Collection event has closed. Ensure that you "Submit All Draft Bids" before the close of the event otherwise these will not be submitted and will not be included in the next ECO Brokerage eAuction

### **Creating a Bid Report**

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### **Creating a Bid Report**



 In the pop up window, select "All" in the "Type of Bid Field", highlight everything in the "Select Attributes" field and then click "OK" 戀 Crown Commercial Service

### **Creating a Bid Report**

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Ready						<b>Ⅲ Ⅲ</b> 100% (=)-	( <del>+</del> )	



#### **Post Auction**

On the day following the auction, you will receive an email with an initial confirmation of your sold and unsold lots.

#### **Bid Confirm Letters**

A maximum of 2 days after the eAuction Bidders and Green Deal Providers will be informed of the successful matches and the bid value.

Bid Confirm letters will be issued (an example letter is provided to the right) by the Crown Commercial Service. Within the letter are instructions for their completion and the terms for the delivery and payment of the ECO purchased.

	ECC	) Brokerage
	BID C	ONFIRM LETTER
Date:		
Seller:		
Attention:		
-		
Buyer: To:		
Attention:		
From:	ECO Brokerage Plat	form
Re:	Conclusion of Auctio	n
Auction Platform P	rovider Reference Num	iber:
Dear Sir/Madam:		
This Bid Confirm Le	etter evidences the term	s of the binding agreement between the Seller and the
Buyer as named be Terms and Conditio subject to, supplem annexed to this Bio "Agreement").	ns of the Auction Platfo nents and forms an int d Confirm Letter entere	was completed on the Accion Platform pursuant to the rm (the "Binding Auction"). This Bid Confirm Letter is egral part of the Standard Bilateral Off-take Contract d into by signing this Bid Confirm Letter (together the
Buyer as named be Terms and Conditio subject to, supplen annexed to this Bio "Agreement"). The terms set out in the Binding Auction and Buyer as to the between the Agreen	this of the Auction Platforms an int of confirm Letter entered this Bid Confirm Letter : described below and evi- terms of the Binding Au- tern and this Bid Confirm	was compared on the Audoon Haltorn parametro by mythe perinding Skinkon, "Distance of the Audoon Parametro mythe perinding Skinkon," Distance of the Audoon Contra- d into by signing this Bid Confirm Letter (together the supersede or other written communication with respect to denote a complete binding agreement between the Sele- ction described bolow. In the even of any inconsistency Letter, this Bid Confirm Letter will prevail.
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## Questions

If you have any questions about the eAuction platform please contact: <u>eAuctionsecobrokerage@ccs.gsi.gov.uk</u>

If you have any questions about ECO Brokerage Policy please contact: <a href="mailto:ecobrokerage@decc.gsi.gov.uk">ecobrokerage@decc.gsi.gov.uk</a>