

OFFICE OF THE NATIONAL

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DIRECTOR GENERAL

OF THE

NATIONAL LOTTERY

Annual Report 1993–94

Director General of the National Lottery

Annual Report 1993/94

Presented to Parliament
pursuant to Section 14 of
the National Lottery etc. Act 1993

*Ordered by The House of Commons to be printed
1 November 1994*

LONDON: HMSO

To the Rt Hon Stephen Dorrell MP
Secretary of State for National Heritage

Report of the Director General of the National Lottery

I am required by Section 14 of the National Lottery etc. Act 1993 to make an Annual Report to you on my activities.

This is my first report and formally covers the period from my appointment on 25 October 1993 until 31 March 1994.

In order to make the report more informative and to put it in context I have also included brief details of my activities since 31 March 1994 and up to 30 September 1994, although these will be covered in more depth in my next report to you for the year to 31 March 1995.

The report sets out my work in issuing the Invitation to Apply for the Section 5 Licence to run the National Lottery, in evaluating the eight applications received, selecting the licensed operator and granting the Licence. It outlines the work undertaken since then in preparation for the launch of the National Lottery and the future plans for the Office of the National Lottery.

Peter A Davis
Director General of the National Lottery
1 November 1994

Introduction

1.1 It is now over twelve months since I started work on the National Lottery project as Regulatory Adviser to the Department of National Heritage, prior to the National Lottery etc. Act 1993 (the Act) receiving the Royal Assent.

1.2 Following the Act receiving the Royal Assent in October 1993, I was appointed Director General of the National Lottery. Since my appointment, the following principal steps have been achieved:

- (i) A draft Invitation to Apply (ITA) for the Licence to run the National Lottery under Section 5 of the Act was issued for consultation on 11 November 1993.
- (ii) Following consultation with nine intending applicants and comments from around 30 other parties, the final ITA was published on 21 December 1993.
- (iii) Eight applications for the Section 5 Licence were received by the closing date of 14 February 1994 and were evaluated by myself and my team of staff and advisers.
- (iv) The identity of the preferred applicant, Camelot Group plc, was announced on 25 May 1994.
- (v) On 29 July 1994 the formal Licence to run the National Lottery was granted to Camelot Group plc under Section 5 of the Act. On the same date it was announced that the first draw would take place on Saturday, 19 November 1994.

1.3 My first major task after my appointment was to finalise the draft of the Invitation to Apply for the licence to run the National Lottery under Section 5 of the Act. To assist in this process, a team of consultants and advisers had been established before my appointment by the Department of National Heritage:

National Economic Research Associates	Economic Consultancy
Mercer Consulting	Marketing and Retail Consultancy
PA Consulting	Systems Consultancy and Project Management
Hill Samuel	Merchant Bankers*
Treasury Solicitors Department	Public Law Advisers
Lawrence Graham	Commercial Solicitors

*Hill Samuel were appointed on 25 October 1994.

1.4 I readily acknowledge the invaluable assistance that the whole team have given me in preparing the ITA for issue and in the subsequent evaluation of the applications. Much of the preparatory work on the draft ITA had been completed before my appointment by the staff of the Department of National Heritage and the advisers and I am sincerely grateful to them for this work and for their subsequent support and guidance.

History

2.1 The first National Lottery in Britain was run in 1569 and became an annual event from the mid-18th Century. Funds needed for the building of the British Museum and Westminster Bridge were raised through National Lotteries. They ceased in 1826, partly because of widespread illegal betting on their outcome.

2.2 The Royal Commission on Gambling, chaired by Lord Rothschild, recommended in 1978 that there should be a single National Lottery with its proceeds going to the arts, sport and other deserving causes. The possibility of generating new money for such causes has maintained interest in a National Lottery since the Rothschild Report.

2.3 Following the introduction of a Private Member's Bill into the House of Commons by Sir Ivan Lawrence QC, MP in December 1991, the Government announced its intention to produce a White Paper on proposals to introduce a National Lottery in January 1992.

2.4 The White Paper "*A National Lottery Raising Money for Good Causes*" (Cm 1861) was published by the then Home Secretary, the Rt Hon Kenneth Baker MP, on 6 March 1992. He invited comments on the Government's proposal by 1 June 1992.

2.5 Following the April 1992 General Election, responsibility for establishing a United Kingdom National Lottery was transferred to the newly created Department of National Heritage.

2.6 The National Lottery etc. Bill was published on 17 December 1992. It received the Royal Assent on 21 October 1993. I was appointed Director General of the National Lottery by the Secretary of State for National Heritage on 25 October 1993.

Vision Statement for the National Lottery

3.1 A vision statement on the form of the National Lottery was included in the ITA. A copy is attached as Appendix A. Its key points were that the UK National Lottery should be amongst the best in the world, capturing the imagination of the nation with a series of fun and simple, high quality games. The Lottery should be seen as a tasteful and acceptable way to win money, whilst generating funds for the National Lottery Distribution Fund (NLDF). It must be run in a fair and trustworthy manner that is beyond reproach.

Draft Invitation to Apply and Consultation

4.1 The draft Invitation to Apply (ITA) was issued for consultation on 11 November 1993. Over 250 copies were issued to prospective applicants, suppliers and other interested parties. A tight time-table was set, requiring comments to be received by the end of November 1993. I received 25 written representations (see Appendix B) on the draft ITA and Section 5 and 6 Licences, containing nearly 400 individual comments.

4.2 As part of the consultation process I indicated that I was prepared to meet bona fide intending applicants to discuss the ITA and the accompanying draft Licences. Nine prospective applicants for the Section 5 Licence approached me and I subsequently had meetings with all of them. At these meetings I heard their comments and answered questions about the ITA, the draft Licences and the proposed procedure for selecting the Section 5 licensee.

4.3 I considered all comments on the draft ITA and Licences during December 1993 and, as a result, made a number of changes to the final ITA.

Final Invitation to Apply

5.1 The final ITA was issued on 21 December 1993, just two months after the Office of the National Lottery (OFLOT) came into being. It asked applicants for the Section 5 Licence to run the National Lottery to provide a comprehensive range of information about themselves, their plans for the National Lottery and their commitments on such matters as the launch date, the retail distribution network and, most importantly, the percentage of revenue they would give to the National Lottery Distribution Fund for distribution to the good causes specified in the Act.

5.2 One of the purposes of the competitive application process was to minimise operating costs and maximise the return to the NLDF, in line with my statutory duties under the Act. I also announced that I had set reserve prices to enhance the competitive nature of the process.

5.3 Over 450 copies of the final ITA were issued to prospective applicants, their suppliers, the media and other interested parties.

5.4 As part of the application process, I asked prospective applicants to let me have, by 14 January 1994, a letter of intent signifying their intention to submit an application by the closing date, 14 February 1994. I received nine letters of intent from prospective applicants.

5.5 The purpose of this letter of intent was to ensure that I acted even-handedly in keeping all prospective applicants informed if, during the application process, I issued any further clarification or guidance on the ITA. I did in fact issue five Guidance Notes, covering 30 different topics, to prospective applicants between the publication of the ITA and 3 February 1994.

5.6 These Guidance Notes were mostly in response to queries on specific topics from individual prospective applicants but all such guidance was made available to all of them.

5.7 To provide a general indication of the contents of the ITA and of the scope of the subsequent applications, a copy of the Table of Contents from the ITA is attached to this report (Appendix C). Also attached is the provisional timetable published in the ITA, which has been adhered to (Appendix D).

Applications

6.1 On Monday, 14 February 1994 eight applicants delivered their applications to me at the Department of National Heritage. The media interest in the delivery of the applications created considerable public interest in the National Lottery. The names and addresses of the applicants are set out in Appendix E.

6.2 I had stipulated in the ITA that I required 20 copies of each application. Each set of eight applications contained over 80 volumes of material and approximately 100,000 pages of information, tables and charts.

6.3 The ITA and draft Licences required that each applicant, shareholder or main supplier of an applicant and the directors and key employees of such companies, submitted to me, as part of the relevant application, corporate or individual declarations (Schedule 10 declarations) giving details of their past business experience, appointments, criminal convictions and other information which would allow me to assess whether they were "fit and proper" to be involved with the National Lottery, in accordance with my statutory duty under the Act. There were declarations from some 230 companies and over 1300 individuals.

Evaluation Process

7.1 I completed my evaluation of applications by the end of May 1994, some 13 weeks after I received the applications, and I announced on 25 May 1994 that I had chosen Camelot Group plc as the preferred applicant for the Section 5 Licence.

7.2 My team of expert advisers and I reviewed each application with great care and in fine detail. I wrote to all eight applicants seeking further information in relation to specific aspects of their applications. I asked over 150 clarification questions. My advisers also held meetings with applicants, when appropriate, to discuss certain technical arrangements specified in the applications.

7.3 I also received presentations of one hour in length from each of the applicants. At the end of these sessions, applicants answered specific questions from myself and my team for a further hour about particular aspects of their applications.

7.4 The evaluation of the applications, the presentations and applicants' responses to my questions, together with my investigations into the fitness and propriety of those involved, were the basis on which I reached my decision on the identity of the preferred applicant for the Section 5 Licence, which would run the National Lottery until 30 September 2001. The evaluation process sought to identify the application which most closely met the objectives laid down in the Act, namely:

- (i) that the National Lottery shall be run with all due propriety,
- (ii) that the interest of the participants shall be protected, and
- (iii) subject to the above two objectives, that the net proceeds of the National Lottery shall be as great as possible.

7.5 The evaluation also considered whether the applications met the requirements set out in the Directions which have been addressed to me by the Secretary of State. I deal with these in more detail in the following section.

7.6 The evaluation process and the choice of Camelot has been generally well accepted by those involved. Most of the unsuccessful applicants have expressed publicly or privately, their satisfaction with the quality of the process.

Directions

8.1 Your predecessor approved the issue of Directions to me under Section 11 of the Act on 16 December 1993. These are reproduced as Appendix F to this report.

8.2 A copy of the Directions was included with the ITA, so that all applicants could take them into account in preparing their applications. The Directions covered, inter alia, certain required characteristics of the National Lottery: limits on ticket prices and rollovers; confidentiality of the identity of winners; the treatment of unclaimed prizes and other matters related to the information to be provided to myself and to participants.

8.3 In evaluating bids, I took careful account of the Directions and the applicants' responses to them. I shall report fully in my next report on the steps taken to comply with them in the Section 5 and Section 6 Licences, which I have granted since 31 March 1994.

Subsequent Events

9.1 Although not part of my activities in the period formally covered by this report, I have set out below a summary of the main events and achievements up to 30 September 1994, which will lead up to the proposed launch of the National Lottery in November 1994.

9.2 On 20 June 1994 I issued a "Procedure for Application for a Licence to Promote a Lottery or Lotteries under Section 6 of the National Lottery etc Act 1993." This document gave guidance to interested parties on the information required and the method of application, as well as a draft licence, in connection with the Section 6 Licences to promote the individual games which will form part of the National Lottery.

9.3 On 29 July 1994 I signed the formal Licence under Section 5 of the Act, which sets out the terms on which Camelot Group plc is authorised to run the National Lottery. The Licence reflects the commitments made by Camelot in its application, including the percentages of revenue which will be paid in prizes and to the good causes specified in the Act, the date of the launch and the number of retail outlets at the launch.

9.4 On the same date, 29 July 1994, the date of the first draw of the National Lottery was announced as Saturday, 19 November 1994. The National Lottery Logo, which I had approved under the terms of the Licence, was also publicly unveiled on 29 July 1994.

9.5 Since 25 May 1994, the conclusion of the process of choosing the operator, my staff and I have continued to work to fulfil my obligations under the Act and the Section 5 Licence. In particular, this has involved considerable detailed work in the following areas:

- Agreement of Functional Specifications for individual systems and procedures to be introduced by Camelot
- Further drafting and preparatory work for the issue of the Section 6 Licence for the on-line game with which Camelot intends to launch the National Lottery
- Discussion of the detailed game rules for the on-line game
- Agreement of Codes of Practice for Players and Advertising
- Discussion with Camelot and the BBC about the plans for the sale to the BBC of the broadcasting rights in connection with the National Lottery
- Identification of the regular information which Camelot will be required to submit to OFLOT to enable us to meet our regulatory duties.
- Recruitment of staff and development of the structure and strategic plans for OFLOT and its future activities

9.6 Camelot has, in consultation with my Office where appropriate, been working to put in place the necessary infrastructure to support the launch of the National Lottery. It is pleasing to report to you that satisfactory working relationships between my Office and Camelot have been established, which will help me to regulate its future activities.

9.7 My staff and I have kept in regular touch with officials at the Department of National Heritage so that they are aware of progress being made. Their help and support has been much appreciated.

Office of the National Lottery

10.1 As Director General of the National Lottery I am responsible for the non-ministerial Government Department, the Office of the National Lottery (OFLOT).

10.2 Provision had been made in the 1993-94 Financial Estimates by the Department of National Heritage for expenditure involved in establishing the new Department. Once the National Lottery is launched, the Department's expenditure will be covered by money transferred from the National Lottery Distribution Fund. OFLOT's Appropriation Account 1993/94 is set out below:

TABLE 1: APPROPRIATION ACCOUNT 1993-94 Class XI. Vote 8.

ACCOUNT of the sum expended, in the year ended 31 March 1994, compared with the sum granted, for expenditure by the Office of the National Lottery on administrative and operational costs.

ACCOUNT

SERVICE	GRANT	EXPENDITURE	EXPENDITURE COMPARED	
			Less than Granted	More than Granted
<i>Section A</i>	<i>£000</i>	<i>£000</i>	<i>£000</i>	<i>£000</i>
OFFICE OF THE NATIONAL LOTTERY				
A1 Running Costs	280	248	32	—
A2 Other current expenditure	1,471	1,482	—	11
A3 Capital Expenditure	100	90	10	—
TOTAL	<i>£000</i>			
Original	1,500			
Supplementary	1			
Supplementary	350	1,851	42	11

Surplus

31

Actual surplus to be surrendered

£31,381.11

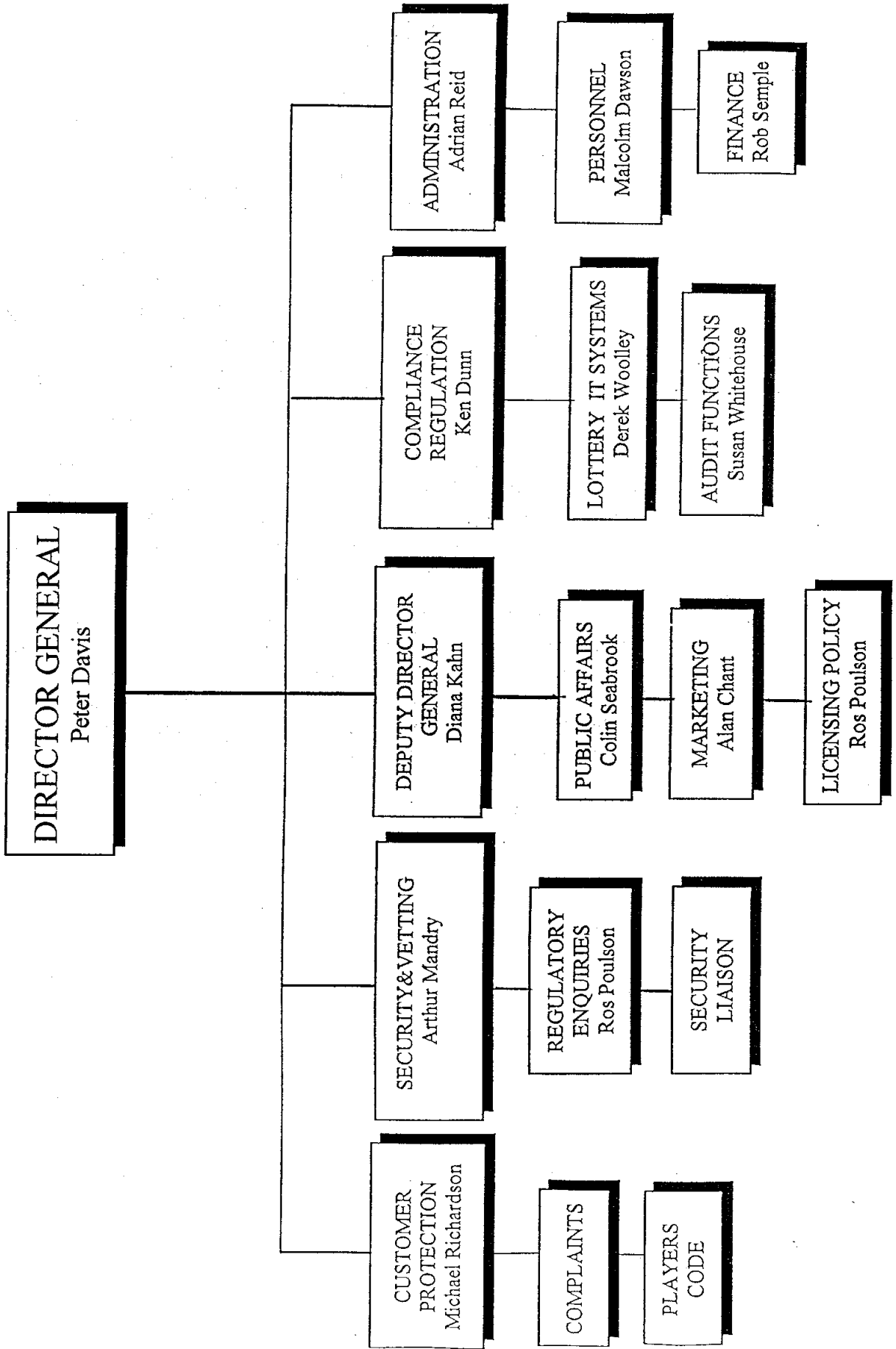
Accounting Officer Peter A Davis

24 August 1994

10.3 On 31 March 1994 OFLOT had 12 members of staff. I am grateful to the Department of National Heritage for their assistance in finding members of staff for the new Department and also for providing us with temporary accommodation and support services.

10.4 A major priority in the early months of OFLOT's life was to identify suitable office premises where the team evaluating the applications could operate. Now that the evaluation and selection process has been completed, OFLOT is looking for more permanent premises for its operation and expects to move into these offices in the early months of 1995.

10.5 Having appointed Camelot as the licensed operator under Section 5, I have been able to reflect their plans for running the National Lottery in my plans for completing the structure and staffing of OFLOT. By 30 September 1994, a Deputy Director General had been appointed and most of the senior posts within OFLOT had been filled. The total staff of the department had risen to 19 at that date and is expected to increase to around 50 over the next few months. The organisation of OFLOT, which will be reviewed during 1995 in the light of operational experience, is currently as follows:



Future Activities

11.1 Although it is difficult to predict with confidence how the regulation of the National Lottery will be undertaken until we have practical operational experience, OFLOT's activities will flow from the duties set out in the Act and from the need to ensure compliance by Camelot with the terms of its Licence.

11.2 Under the Act (Sections 4 1(a) and (b)), the Director General's first two duties are to ensure that the National Lottery is run with all due propriety and that the interests of the participants are protected. The oversight of operations generally, with a particular view to ensure that all concerned are "fit and proper", and customer protection, including the review of any customer complaints which may not have been satisfactorily resolved by Camelot's own procedures, will be important areas of OFLOT's future activity.

11.3 Licensing policy is the specific responsibility of the Deputy Director General. The Section 5 Licence will be kept under active review and will be amended, if necessary, to reflect practical experience of lottery operations. The consideration of applications to promote lotteries and the granting of licences under Section 6, will be another major area of activity.

11.4 The main function of our Compliance Division will be to ensure that Camelot complies generally with the terms of its Licence, and particularly in fulfilling its obligations to the NLDF, in meeting the performance standards which OFLOT will determine in all major areas of activity, and in operating in accordance with the Codes of Practice which OFLOT will agree. This will be the largest Division of OFLOT.

Conclusion

12.1 Responsibility for the establishment and regulation of the National Lottery under the powers granted to me in the Act is a challenge and a privilege.

12.2 The timetable which I set last December, for myself and for applicants for the period up to the launch of the National Lottery, has been a demanding one. I am pleased to be able to report that I am still confident that it will be achieved.

12.3 I am grateful to you, and your predecessor, as Secretaries of State, to the officials of the Department of National Heritage and to my own staff and advisers for the support and assistance I have received in achieving significant progress towards the successful launch of the National Lottery.

Vision Statement

The Government envisages that the National Lottery will be among the best in the world. It may become the largest in the world. It will capture the imagination of the nation with a series of fun and simple, high quality games that are attractive to adults across the country. The Lottery should be seen as a tasteful and acceptable way to win money, whilst generating funds for good causes.

It is envisaged that the Lottery will be operated nationwide, with access to games provided principally through a network of retail sales outlets. These outlets will provide a range of customer services including ticket sales, ticket validation for prize winners, payment of some prize winnings, and provision of information to assist the public in entering games and understanding their rules.

The Lottery is expected to be actively promoted by the Section 5 Licensee and Section 6 Licensee(s) through marketing and advertising. Such activities will be conducted in accordance with Codes of Practice designed to ensure propriety and customer protection and to present an acceptable image of the Lottery.

It is envisaged that players will be attracted by a wide variety of games, including scratch cards with instant prizes and Lotto type games, based on regular draws as best suits the market. Whilst regional games will be permitted, it is also envisaged that the Lottery will be truly “national”, with at least one game able to be played throughout the UK from the Lottery’s inception.

It is expected that the Lottery will operate with a high degree of automation and will make substantial use of proven technology for the execution, management and control of the process involved in Lottery game playing. It is also envisaged that the Lottery will take advantage of any new technology that becomes available and is proven over time, and offers benefits to the Lottery and the National Lottery Distribution Fund (NLDF).

The National Lottery etc. Act 1993 specifies the distribution of funds equally between the good causes: Charities, the Arts, Sport, Heritage and the Millennium Fund.

Crucially, the Lottery must be run (and be seen to be run) in a fair, trustworthy manner that is beyond reproach. To facilitate this, the Licensee will be subject to rigorous accounting and auditing controls, and the Director General will monitor key aspects of the Lottery’s operations. Measures to ensure the security of the National Lottery will be of paramount importance.

Individuals and Organisations submitting comments on draft Invitation to Apply and draft Section 5 and 6 Licences.

Mr A C Gardner
Advertising Standards Authority
The Arts Council
British Telecom
Camelot Group
Coldham Consultancy
Department of Trade and Industry
Games for Good Causes
Great British Lottery Company
Guinness
The Healthcare Foundation
Info Point
Interactive Telephone Services
Independent Television Commission
National Council on Gambling
National Heritage Memorial Fund
National Council for Voluntary Organisations
N M Rothschild
Post Office Counters
Radio Authority
Ram Mobile Data
Rank Organisation
Mr R F Angel
W H Smith
The Sports Council

Table of Contents of the Invitation to Apply

1. BACKGROUND
 - 1.1. Objectives and Constraints
 - 1.2. Structure of the National Lottery
 - 1.3. Duration of the Section 5 Licence
 - 1.4. A Vision Statement on the Form of the National Lottery
2. PURPOSE OF THE INVITATION TO APPLY
 - 2.1. General Statement on the Purpose of the Invitation to Apply
 - 2.2. Grant of the Section 5 Licence
3. DISCLAIMERS AND OTHER MATTERS
 - 3.1. General Disclaimer
 - 3.2. Disclaimer in Relation to the Director General's Acceptance or Approval
 - 3.3. Possibility of Cancelling the Invitation to Apply and/or Rejection of all Applications
 - 3.4. No Promise of Licence and Reserve
 - 3.5. Expenses
 - 3.6. Changes in Legislation and Other Matters Relevant to the National Lottery
 - 3.7. Other Matters
4. LEGAL AND INSTITUTIONAL ENVIRONMENT OF THE NATIONAL LOTTERY
 - 4.1. Primary Legislation
 - 4.2. The National Lottery
 - 4.3. The Director General and the Office of the National Lottery
 - 4.4. The Director General's Responsibilities under the Act
 - 4.5. Role of the Secretary of State and Secondary Legislation
 - 4.6. Two Tier Licensing System
 - 4.7. Fit and Proper
 - 4.8. Modification of Conditions to a Licence
 - 4.9. Enforcement of a Licence
 - 4.10. No Extension of a Licence
 - 4.11. Single Purpose Company
 - 4.12. Licence Fees
 - 4.13. Sums Payable to the Secretary of State
 - 4.14. Lottery Duty and VAT
 - 4.15. Possibility that the Section 6 Licensee(s) may Differ from the Section 5 Licensee
 - 4.16. Grant of Section 6 Licence(s)

- 4.17. Details of Section 6 Licence(s)
- 4.18. Division of Responsibilities of the Licensees
- 4.19. Necessity of Contracts between Licensees
- 4.20. Procurement of Compliance by Contractors
- 4.21. Codes of Practice and Procedures
- 4.22. The National Lottery Logo
- 4.23. Applicability of Competition Legislation

5. THE APPLICATION PROCESS

- 5.1. Outline of Invitation to Apply Procedure
- 5.2. Accompanying Documentation
- 5.3. Letter of Intent to Apply
- 5.4. Modifications and Amendments to the Invitation to Apply
- 5.5. Enquiries
- 5.6. Prohibition of Contact by Unauthorised Means
- 5.7. Form of Application
- 5.8. Early Submission of Responses to Schedule 10
- 5.9. Process for the Director General to Acquire Further Information
- 5.10. Presentations
- 5.11. False Information
- 5.12. Receipt for Applications
- 5.13. Acceptance Period
- 5.14. Publication
- 5.15. Multiple Applications
- 5.16. Ownership of Material Resulting from the Invitation to Apply
- 5.17. Modifications and Amendments to an Application

6. EVALUATION PROCEDURES

- 6.1. Validity of Applications
- 6.2. Evaluation of Applications

7. INFORMATION FROM THE APPLICANT — GENERAL

- 7.1. General Company Information
- 7.2. Financing Structure
- 7.3. Conditions to be Satisfied before Grant of Licence
- 7.4. Organisation of the Applicant
- 7.5. Management
- 7.6. Lottery Personnel
- 7.7. Relevant Experience of the Applicant

8. LICENCE COMMITMENTS TO BE MADE BY THE APPLICANT

- 8.1. Percentages Offered to the National Lottery Distribution Fund
- 8.2. Target Prize Totals
- 8.3. Adjustments for Changes in Lottery Duty
- 8.4. Target Launch Date and Coverage
- 8.5. Retail Build-Up
- 8.6. Minimum Marketing Expenditure from 1 April 1999

- 8.7. Lottery Ancillary Activities
- 8.8. Time Plan

- 9. BUSINESS PLAN
 - 9.1. Summary Business Plan and Accounting Statements
 - 9.2. Staffing and Remuneration
 - 9.3. Pre-operational and Development Expenditure
 - 9.4. Business Plan for Lottery Ancillary Activities

- 10. GAME PLAN
 - 10.1. Game Design and Portfolio
 - 10.2. Target Prize Totals
 - 10.3. Plans for Section 6 Licence(s)

- 11. RETAIL DISTRIBUTION PLAN
 - 11.1. Retail Coverage
 - 11.2. Retail Build-Up
 - 11.3. Financial Arrangements with Retailers
 - 11.4. Retailer Commitments
 - 11.5. Non-Independent Retail Outlets
 - 11.6. Attended Vending Machines
 - 11.7. Payments and Receipts by Customers Other than at Retail Outlets
 - 11.8. Retailer Support and Control
 - 11.9. Salesforce to Manage the Retail Network

- 12. MARKETING PLAN
 - 12.1. Total Marketing Expenditure
 - 12.2. Advertising and Promotion
 - 12.3. Public Relations

- 13. CUSTOMER SERVICES AND CUSTOMER RELATIONS
 - 13.1. Information and Complaints
 - 13.2. Prizes and Winners
 - 13.3. Code of Practice on Customer Relations
 - 13.4. Performance Standards

- 14. SECURITY OF PRIZE MONEY AND BANKING
 - 14.1. Security for Prize Winners
 - 14.2. Banks and Accounts

- 15. GAME PLAYING PROCESSES AND CONTROL
 - 15.1. Player and Ticket Services
 - 15.2. Simultaneity
 - 15.3. Retailer Control
 - 15.4. Retailer Support

- 15.5. Ticket Record Maintenance
- 15.6. Prize Claim Validation
- 15.7. Prize Pay-outs
- 15.8. Results Drawing

16. THE LOTTERY SYSTEMS

- 16.1. Systems and Service Design and Installation
- 16.2. Security and Resilience
- 16.3. Process Assurance
- 16.4. Internal Audit
- 16.5. Cash Management

ANNEX A: TIMETABLE

ANNEX B: INFORMATION REQUESTED IN THE LETTER OF
INTENT TO APPLY

ANNEX C: CROSS REFERENCE TABLE

Timetable

Sequence of Events to Determine the Section 5 Licensee for the National Lottery.

ITA Section		Date
5.3	Final date for receipt by DG of Letters of Intent to Apply from potential applicants.	10 January 1994
5.8	Initial date for early submission of documentation in response to Schedule 10 of the draft Licence.	14 January 1994
5.5	Final date for enquiries to DG from potential applicants re provisions of ITA.	24 January 1994
	Final date for DG to notify applicants of modifications or amendments to ITA.	31 January 1994
5.10	Brief for presentations available	31 January 1994
5.7	Deadline for delivery of Licence applications to the DG.	14 February 1994
5.11	Date by which receipts for applications are to be issued.	21 February 1994
5.1	Notification of successful applicant.	May 1994
5.1	Grant of Licence to successful applicant	July 1994

The Applicants

Eight applications for the Licence to run the National Lottery were received in February 1994 in response to the Invitation to Apply issued on 21 December 1993. The applications were received from (in alphabetical order):

1. Camelot Group plc, Beaumont, Burfield Road, Old Windsor, Windsor Berks SL4 2JP.
2. The Enterprise Lottery Company Ltd, 74 Upper Richmond Road, London SW15 2SU.
3. Games for Good Causes plc, Compass House, Redan Place, London W2 4SA.
4. GBLC PLC, 3 Roundwood Avenue, Stockley Park, Uxbridge, Middlesex UB11 1AG.
5. LotCo plc, 6 Connaught Place, London W2 2EZ.
6. Rainbow UK Ltd, 48 St Martin's Lane, London WC2 4EJ.
7. The Lottery (RT) Ltd, New Court, St Swithin's Lane, London EC4P 4DU
8. UK Lotteries Ltd, Jevington House, Knotty Green, Beaconsfield, Bucks, HP9 2TY.

Directions to the Director General of the National Lottery under Section 11 of the National Lottery etc. Act 1993

The Secretary of State, in exercise of the powers conferred on him by section 11 of the National Lottery etc. Act 1993, hereby gives the following directions to the Director General of the National Lottery:

Interpretation

1. In these directions—

“the Act” means the National Lottery etc. Act 1993;

“constituent lottery” means a lottery which forms part of the National Lottery;

“the Director General” means the Director General of the National Lottery; and

“licensee” means any person who holds a licence under either section 5 or section 6 of the Act.

Types of lottery

2. (1) The Director General shall exercise his functions under section 5 and 6 of the Act in such a manner as to ensure that no licence is granted which authorises the promotion of any lottery or lotteries of any description which:
- (a) in the opinion of the Director General encourage persons to participate excessively in such lotteries; or
 - (b) do not allow for sufficient controls to prevent persons who have not attained the age of 16 years from participating in such lotteries.
- (2) Without prejudice to the generality of sub-paragraph (1)(a) above the Director General shall exercise his functions under sections 5 and 6 of the Act in such a manner as to ensure that no licence is granted which authorises the promotion of any lottery in which persons may participate by means of lottery machines which involve interaction with the participant.

Limit on ticket prices

3. The Director General shall exercise his functions under sections 5 and 6 of the Act in such a manner as to ensure that no licence is granted which authorises the promotion of a lottery, the price of tickets for which is, in the opinion of the Director General, unreasonably high.

Limit on rollover

4. (1) The Director General shall exercise his functions under sections 5 and 6 of the Act in such a manner as to ensure that no licence is granted which authorises the promotion of a lottery the rules of which permit money to be rolled over if money has been rolled over to that lottery from three previous lotteries.
- (2) In paragraph (1) above “to roll over” in relation to any sum of money means to carry forward an amount of money from one lottery equivalent to a prize which has not been won in that lottery to a subsequent lottery so that that amount is available to be paid in a prize or prizes in that subsequent lottery.

Proposed location of National Lottery Operations

5. The Director General shall, consistently with his duties under section 4 of the Act, when exercising his powers under section 5 of the Act take into account the proposed location of the main operational premises of each applicant for a licence under section 5 of the Act.

Unclaimed prizes

6. The Director General shall
 - (a) exercise his functions under sections 5 and 6 of the Act in such a manner as to ensure that the rules of every constituent lottery provide a period for claiming prizes which in the opinion of the Director General is reasonable in order to allow a claim for a prize to be made.
 - (b) exercise his powers under section 5 of the Act to include a condition in the licence granted under section 5 of the Act which provides that all prizes which have not been claimed in accordance with the rules of the relevant lottery are paid to the Secretary of State.

Further conditions in licences

7. The Director General shall exercise his powers under section 7 of the Act to include conditions in the licence granted under section 5 of the Act or, as appropriate in licences granted under section 6 of the Act, which have the following effects—
 - (a) that the Director General and any persons authorised by him will have the power to inspect all forms of records held by—
 - (i) any licensee or
 - (ii) any contractor of any licensee who in the opinion of the Director General is significant;
 - (b) that the Director General will have the power to approve any party to a contract with any licensee where in the opinion of the Director General the contract is significant;

- (c) that information to participants as to whether they have won a prize in any constituent lottery is available without the participant making any payment to the licensee and without undue inconvenience to the participant;
- (d) that a licensee secures that no tickets in a constituent lottery are given away free or sold for less than the full price payable in accordance with the rules of the relevant constituent lottery (whether in connection with the advertisement or marketing of the National Lottery or any constituent lottery or otherwise) unless payment has been made—
 - (i) to the licensee; or
 - (ii) to any relevant licensee under section 6 of the Act (where the condition is contained in the licence under section 5 of the Act) or to the licensee under section 5 of the Act (where the condition is contained in a licence under section 6 of the Act);by a party which is not a subsidiary of any of them or in any way funded by any of them;
- (e) that the identity of any person who has won a prize in a constituent lottery shall not be disclosed without the consent of that person; and
- (f) that information as to the percentages of the National Lottery Distribution Fund which are allocated for the matters referred to in paragraphs (a) to (e) of section 22(3) of the Act as it has effect from time to time is available at places where tickets in constituent lotteries are sold.

Signed by authority of the
Secretary of State

16 December 1993

Sally Booth

A Grade 5 Officer in the
Department of National Heritage

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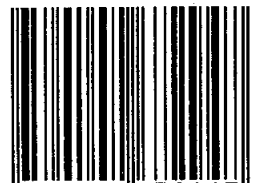
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