



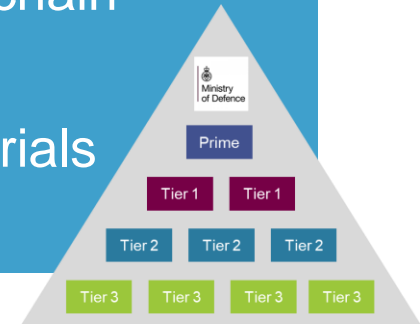
Defence and Security  
Accelerator

# Defence Technology Exploitation Programme DTEP

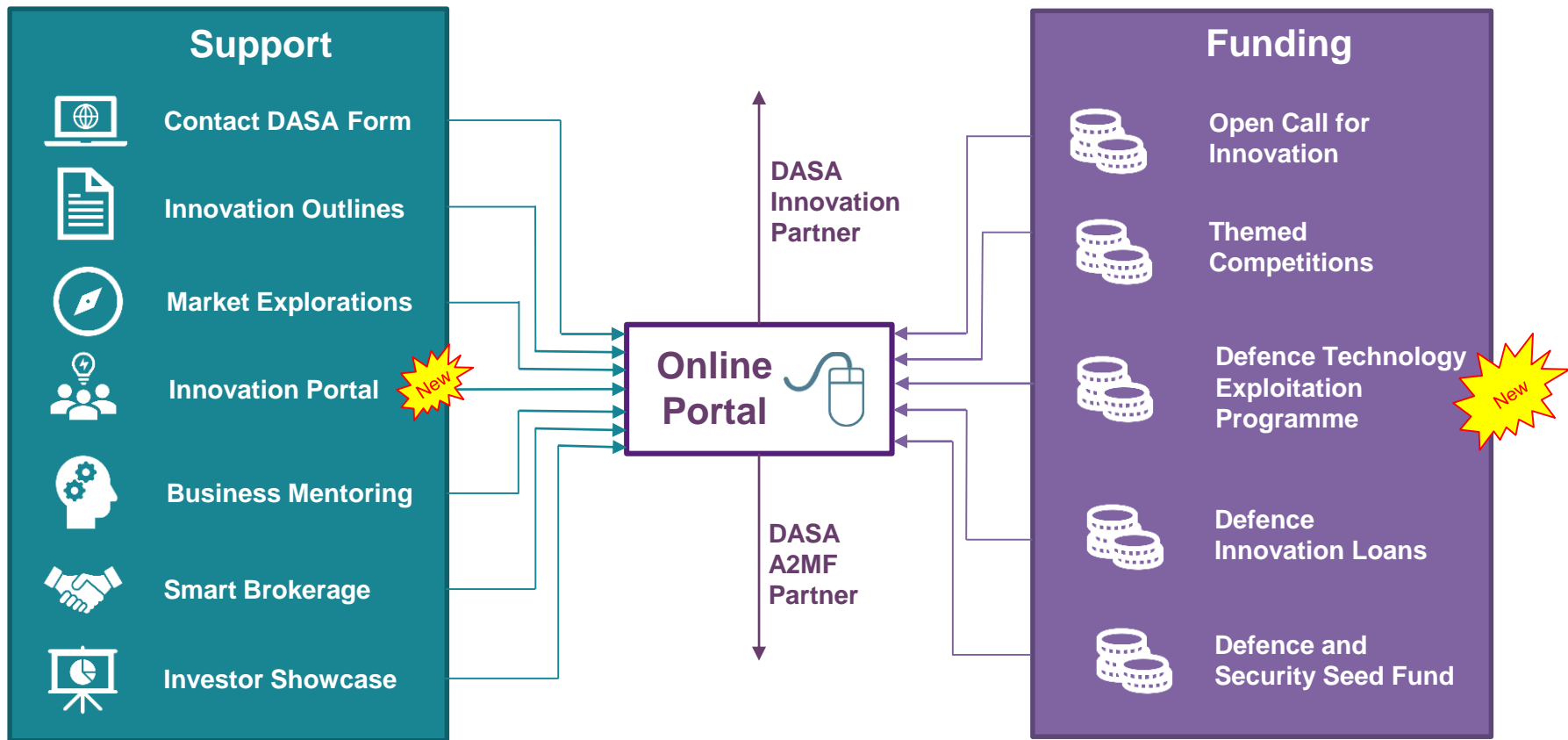
Mark Darvill – MOD DASA

# Defence Technology Exploitation Programme

- The Defence Technology Exploitation Programme (DTEP) is a three year grant based programme of up to £16M designed to help UK registered **small or medium-sized (lower-tier)** suppliers join Defence supply chains.
- To participate in the programme the **lower-tier** supplier must lead a project either individually or in collaboration with other suppliers and must partner with a **higher-tier** Defence supply chain supplier
- The project can develop or improve processes, materials or technology used in the supply chain



# Overview of Support & Funding Options from DASA



# DTEP – The high level offer

## Lower Tier

Grant funding  
up to £500k



## Higher Tier

Sponsor time,  
effort and  
resource



Support  
mechanisms

- £100k to £500k to cover up to 50% of the mid readiness level project up to £1M
- Maximum 18 month project duration
- Link to capability priority areas and can be commercialised with Higher Tier

- Higher-tier contribution of resources to work with the lower-tier
- Higher-tier has early access to new to technology, material or processes delivering novel solutions

- Ideas Marketplace
- Collaboration Finder
- DASA Business Relationship Manager
- DASA Local Innovation Partners



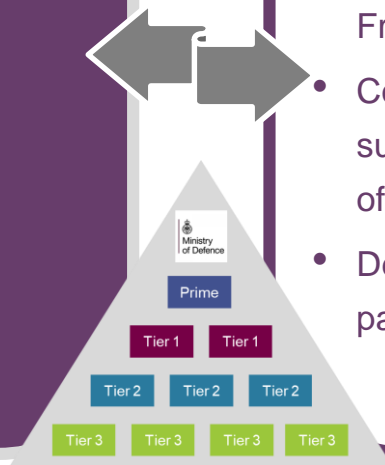
# DTEP – The Partnership

## Lower-tier supplier

- Enter into a partnering agreement with a **higher-tier supplier**
- UK-registered SME
- Carry out the project development activity in the UK
- Plan to commercially exploit the project outcome in the UK
- You may collaborate with other SME's, Research and Technology Organisations (RTO's) and Academia.

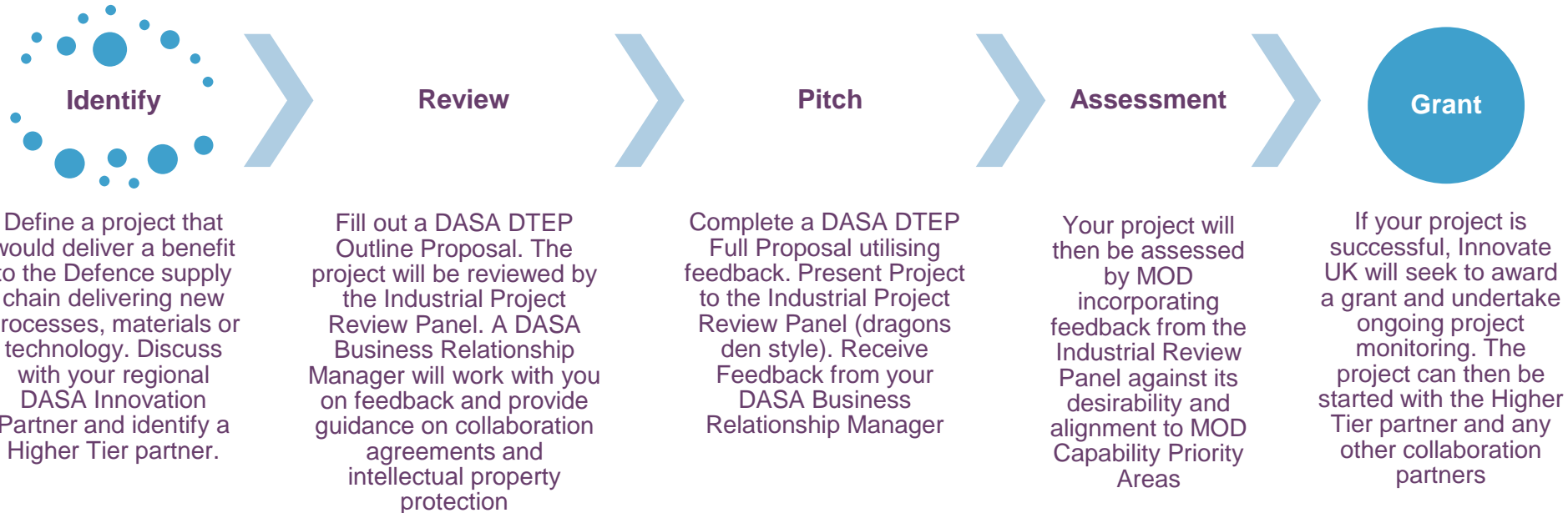
## Higher-tier supplier

- **UK-registered** business who have **UK based** development facilities
- Part of an existing defence supply chain or intends to develop or join a new one
- Freely contribute their time, effort and resources
- Collaborate with SME in the UK, commit to support the lower-tier supplier to the completion of the project.
- Demonstrate a clear use and commercialisation path.



# DTEP Applying for a Grant

Applying for a DTEP grant is a simple 5-step process:



# DTEP Business Relationship Managers

- Work with SMEs to support the formation of supply chain consortia for development projects and make initial assessments of the potential for DTEP grant funding support
- Support the SME suppliers to become “Higher Tier Supplier Ready” including signposting help on commercial relationships and Intellectual Property protection
- Support companies through the DTEP project submission and delivery process including the DTEP project and grant agreements
- Work with the DTEP Industry Panel to provide feedback to companies following both outline and full proposal reviews
- Mentor and guide a project consortia through their DTEP project, including monitoring progress through quarterly project reviews

# DTEP Collaboration Enablers

I have an idea for a DTEP supply chain enhancement but don't know who to work with

SME

Potential Lower Tier Partner

Seeking a  
Higher Tier Partner



DASA Ideas Marketplace  
Collaboration Finder



DASA Regional Innovation  
Partner Contacts



Direct engagement with Higher  
Tier Supply Chain Partner



Utilise Industry Bodies such as  
ADS, TechUK, Make UK or TDI  
Info



Reach out into your own networks

Note: DASA does not guarantee it will be able to work with you to find a successful higher tier collaboration partner for your project idea



# DTEP – The Capability Priority Areas

Linking the DTEP programme to MOD demand signals

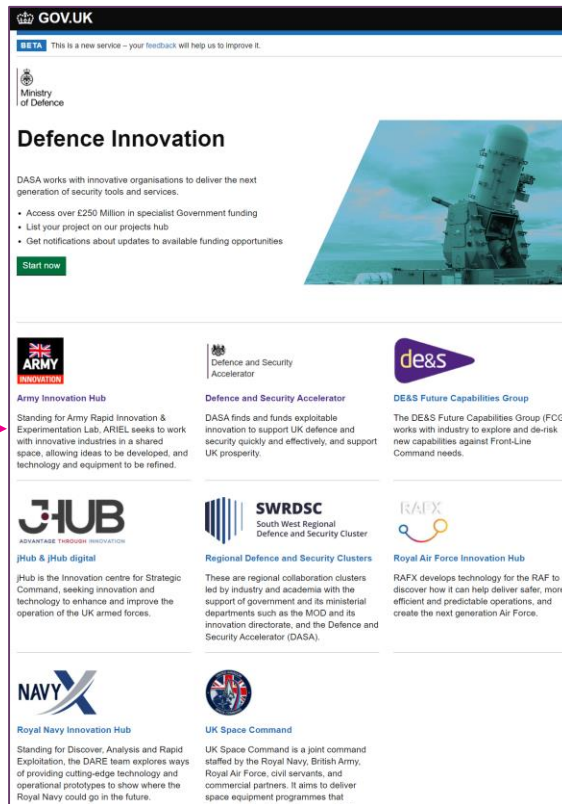


- Pervasive Full Spectrum Multi-Domain Intelligence, Surveillance and Reconnaissance (ISR)
- Multi-Domain Command, Control, Communications and Computing (C4)
- Securing and Sustaining Advantage in the Sub-Threshold
- Asymmetric Hard Power
- Freedom of Access and Manoeuvre in Key Domains and Environments

# The MOD Innovation Portal

## Innovation Portal

- Front door to MOD innovation
- Signposting how to engage with MOD innovation teams
- Signposting the DASA Submission Service
- Signposting the DASA Ideas Marketplace



<https://community.dasa.service.mod.uk/ideasmarketplace/>

or



# DASA Innovation Portal and Ideas Marketplace

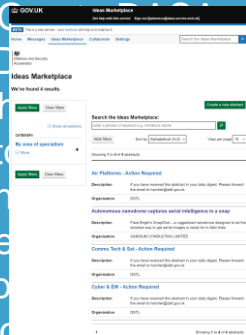
## Innovation Portal

Provide a one-stop door for MOD/C and D to post projects and find innovative solutions. The Service and the best point of contact



## Ideas Marketplace

Connect industry and MOD/C and D projects and ideas. Search for innovative solutions and ideas. Positive feedback and not be other good ideas found by the DASA network



## Collaboration Finder

Provide a one-stop door for MOD/C and D to post projects and find innovative solutions. The Service and the best point of contact

