# PFI procurement support from Crown Commercial Service

Crown Commercial Service (CCS) is an Executive Agency of the Cabinet Office, providing public sector commercial and procurement expertise and services. CCS is trusted by central government and wider public sector organisations to be their partner on over £24 billion of public sector procurements and most complex commercial contracts.

CCS is an integral part of the Infrastructure Projects Authority (IPA) Private Finance Initiative (PFI) Contract Management Programme, supporting the IPA, departments and contracting authorities with PFI expiry. For example, by procuring professional services and securing future services agreements through commercial agreements with current suppliers in the market. CCS can provide PFI contracting authorities with a combination of strategic and operational procurement guidance and support, including deep category advice, routes to market via our commercial agreements and, in more complex cases, assisted procurement services.



With over 100 live commercial agreements compliant with the Sourcing Playbook and aligned with Cabinet Office Controls, CCS supports the 3 PFI core activities:

### PFI contract expiry and transition

CCS can assist authorities to procure the key services required for exit planning. These include asset condition surveys to help inform future needs, as well as typical professional services such as finance, legal and management consultancy services.

CCS agreements have been recently used by an NHS trust to secure specialist PFI contract support. For example, the Ministry of Defence has procured advisory services through the CCS GCloud framework to assist with the expiry planning for their projects.

## Operational contract management

Recognising some services remain the responsibility of the authority, CCS can assist with aggregated procurement of common goods and services, including energy and wider utilities. Where common goods and services, such as technology, soft facilities management and cleaning, are not included within the scope of the PFI contract, and are the responsibility of the contracting authority, services may be procured through CCS agreements during the operational phase of the contract.

For example, CCS recently supported HMRC with in-life procurement of soft facilities management services for a PFI.

#### Future services delivery

As services come to an end under PFI they will be re-procured, often 3-5 years in advance of expiry, to ensure smooth transition and mobilisation. CCS has a wide range of common goods and services agreements to help deliver value for money and social value in post-PFI operations, including estate and facilities management, energy, and ICT services.

For example, CCS agreements have supported future operating models both as in-house and service delivery partnership commercial solutions to ensure the continuation of critical operational services (facilities management, project management, estate management, minor and major works) to deliver modern, safe and compliant estates across HMRC.

We recognise the list of possible future services is exhaustive, and we would be delighted to speak with you to explore your specific post-expiry requirements.

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			Supports the following core activities		
	Framework		Operational contract management	PFI contract expiry and transition	Future services delivery
Buildings	Heat Networks and Electricity Generation Assets DPS Dynamic Purchasing System (DPS) supporting the journey to PFI asset decarbonisation through the supply of goods and services relating to energy consumption reduction.	RM3824	1		1
	<b>Building Cleaning Services</b> DPS to help procure contract cleaning and medical and hazardous waste services.	RM6130	1		1
	<b>Facilities Management Workplace Services</b> Security, housing and facilities management (FM) services for defence, central government and the wider public sector.	RM6089	1		1
	<b>Facilities Management Marketplace</b> UK FM services, organised regionally, available to all public sector organisations. Wide range of PFI future services including maintenance, cleaning, security, help desk, waste, catering and more.	RM3830	J		1
	<b>Construction Works and Associated Services</b> Delivers a range of construction projects from new build, civil engineering, refurbishment and restoration, in addition to providing specialist construction services including demolition and air fields.	RM6088	1		1
	Estate Management Services Simplified means of sourcing end-to-end property management services, including agency and lease management, surveying and strategic advice and valuation and compulsory sale orders.	RM6168		1	1

On the following pages are examples of commercial agreements to support the 3 core activities of PFI.

You can download a <u>brochure with</u> <u>details of all CCS agreements</u> for more information.

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	Framework		Operational contract management	PFI contract expiry and transition	Future services delivery
People and professional services	Legal Services Panel Legal advice for central government and public sector bodies covering general legal services and complex corporate finance for high-value, high profile projects including PFI such as asset condition surveys and advisory services.	RM6179	•	✓ 	<i>✓</i>
	Management Consultancy Framework Three Full consultancy offering including business, finance, complex and transformation, and strategy. Services within the context of PFI include options analysis/appraisal and target operating model design.	RM6187	1	<i>✓</i>	✓ ✓
	eDisclosure Services Disclosure and document review services.	RM3717		<i>✓</i>	
	WPS Legal Services Covers all general legal services for the wider public sector.	RM3788	✓	1	1
Corporate	Multifunctional Devices (MFDs), Print and Digital Workflow Software Services and Managed Print Service Provision   Provides access to multifunctional devices.	RM6174			✓ ✓
	Vehicle Purchase Access to current and new motor vehicles for central government and the wider public sector, including cars, light commercial vehicles, motorbikes, heavy goods vehicles, buses and coaches.	RM6060			1
	Vehicle Lease, Fleet Management and Salary Sacrifice Take out a vehicle lease for 2 years or more with options for fleet management and flexible rental solutions.	RM6096			1



			Supports the following core activities		
	Framework		Operational contract management	PFI contract expiry and transition	Future services delivery
Technology	CCS has a number of technology framework agreements to support authorities with the assets that can provide steady state, future services transition support and a future static capability. Please refer to the full list of CCS agreements for more information.		1		1
	<b>Technology Services 3</b> Provides access to technology strategy and service design as well as services to provide support with moving to the operational running of an IT estate and digitalising PFI services.	RM6100			✓
	<b>Transport Technology and Associated Services</b> Provides authorities with a wide range of road and traffic technology, including sustainable transport technologies.	RM6099			✓
	<b>G-Cloud 12</b> Provides cloud computing services for the public sector, such as hosting, software and cloud support.	RM1557.12			✓

CCS has a dedicated team focused on supporting the PFI programme and continues to evolve its support to contracting authorities. If you are looking for specific information or support, please email the team: <a href="mailto:pfi@crowncommercial.gov.uk">pfi@crowncommercial.gov.uk</a>.

