The British Tourist Authority
Framework Document
(2021-22)

Department for Digital, Culture, Media and Sport and The British
Tourist Authority
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Introduction

This framework document has been drawn up by the Department for Digital, Culture, Media and Sport (DCMS) in consultation with the British Tourist Authority (BTA). Whilst the document does not convey any legal powers or responsibilities, it does set out the broad framework within which the BTA will operate. Copies of the document and any subsequent amendments are placed in the Libraries of both Houses of Parliament and made available to members of the public on the Public Body website.

This Framework Document replaces all previous Management Agreements and will remain in place until it is superseded. The Framework Document should be reviewed by both DCMS and the BTA following each Spending Review settlement, or otherwise when either party considers it appropriate. Any changes to ministerial priorities or policy requirements will be made by an exchange of letters between the relevant Minister and the BTA’s Chief Executive and Chair; all other changes will be made by the exchange of letters between the DCMS Permanent Secretary and the BTA’s Accounting Officer. The framework document will be reviewed in light of these changes and updated if necessary.

Nothing under this Framework Document shall prevent the BTA from carrying out its legal duties under its founding legislation or under any other legislation which impacts on its functions, activities or powers. Legislative changes will take precedence over any part of this document.

Section 1: The BTA purpose and legal status

1. Purpose of the BTA

1.1. The BTA is an Arms Length Body of DCMS. It was set up by the Development of Tourism Act 1969. Its main aim is to support the development of Great Britain’s tourism industry. The BTA trades as both VisitEngland and VisitBritain.

1.2. Its statutory duties are to:

   i. To encourage people to visit Great Britain and people living in Great Britain to take their holidays there;

   ii. To encourage the provision and improvement of tourist amenities and facilities in Great Britain;

1.3. The BTA also has a statutory duty to advise any minister or public body on matters relating to tourism in Great Britain as a whole.

1.4. The BTA strategic aims are to:

   i. To grow the value of tourism across all regions and nations

   ii. To maintain distinct activities to develop and market English tourism

   iii. To advise Government on tourism policy - particularly growth, resilience and productivity

   iv. To embed business events activity across the organisation to deliver wins across the UK
2. The BTA legal origins of powers and duties

2.1. The BTA’s legal origins of powers and duties

i. The statutory powers and other duties of the BTA derive from Development of Tourism Act 1969.

3. Priorities

3.1. The Secretary of State has outlined his priorities for this period in the latest Settlement Letter sent to the BTA. As well as the specific priorities and expectations for BTA as outlined below, the Secretary of State expects all Public Bodies, where reasonable, to align their activities with his general priorities, first among which is supporting the successful recovery of the economy with the full richness brought by DCMS sectors.

3.2. This needs to be the case for all citizens across the UK and the Secretary of State expects all DCMS bodies to consider how their contribution will be felt by people living in all areas of the country - in particular those outside of London and the South East; and that the views and needs of the nation as a whole are taken into consideration when making decisions. Programmes and activity should be viewed through a UK-wide lens wherever possible and the Secretary of State would welcome engagement on how we can best deliver on this agenda. Public Bodies should also take care to act independently and impartially, uninfluenced by political campaigning. In particular, all Public Bodies are expected to act in accordance with the government’s ‘retain and explain’ policy, as set out by Historic England, in relation to contested heritage.

3.3. Public Bodies also have a duty to ensure that they are working to eliminate discrimination and advance equality of opportunity. This includes ensuring that factors such as socio-economic background and geographic location are considered in the development and delivery of programmes, as well as protected characteristics.

3.4. The year 2022 will see three major events to which we can set our sights as a nation recovering from the pandemic: Her Majesty the Queen's Platinum Jubilee, the Commonwealth Games in Birmingham, and Festival UK 2022. DCMS Public Bodies are invited to consider how they can mark these significant milestones.

3.5. The Secretary of State/responsible Minister(s) has agreed that, subject to paragraph 1.4, the priorities of the BTA should be as follows:

i. Help the tourism industry recover swiftly from the impact of COVID-19;

ii. Ensure the BTA’s work is fully aligned with the cross-Government post-COVID Tourism Recovery Plan, and ensures the BTA makes a full advisory contribution to Government policy making related to tourism;

iii. Strengthen the marketing of Britain overseas to achieve growth in international leisure and business tourism, particularly in terms of value;

iv. Continue to maintain distinct activities to develop and market English tourism; and
v. Continue to prioritise improvements in procurement, compliance and wider corporate functions, ensuring that the BTA delivers high standards of regularity and propriety.

3.6. The Secretary of State will clearly communicate to the BTA any further priorities for the period of the agreement, and the BTA will ensure that its activities and strategy are aligned with these priorities. The priorities align with and help to support objectives and work programmes set out in the DCMS Outcome Delivery Plan.

3.7. Alongside these general priorities, the Secretary of State has set out specific priorities and conditions associated with the BTA’s baseline funding separately in its Spending Review Settlement letter. These conditions are:

i. The budgetary split between VisitBritain and VisitEngland should mirror that in 2020-21;

ii. Continue to prioritise improvements in procurement and compliance, ensuring good practice becomes embedded across the business. Funding to deliver your corporate transformation programme, including any investments to upgrade systems, can be drawn from either your grant-in-aid or non-baseline settlement;

iii. As above, ensure your work is fully aligned with the cross-Government post-COVID Tourism Recovery Plan, scheduled for publication in Spring. This should specifically include funding the development of a new domestic rail tourism product, ongoing support for the ‘Good to Go’ industry standard whilst COVID restrictions persist and prioritising support for domestic marketing activities and Destination Management Organisations from your non-baseline allocation;

iv. BTA should also allocate marketing resources to promote the events of 2022, where appropriate. This includes Her Majesty’s Jubilee, the Commonwealth Games and the Festival UK;

v. Continue allocating resources to support the creation, expansion, attraction and retention of international business events;

vi. Ensure BTA’s international activity is aligned with the Integrated Review and individual FCDO country plans, as appropriate; and

vii. Prioritise preparing to move HQ/estate out of London or the wider South East, with a view to moving when your long lease on Grosvenor Gardens ends.

3.8. In addition, the BTA has the following strategic priorities, details of which are set out in the BTA’s Corporate/Business Plan:

i. Achieve full compliance across the business with relevant policies and processes associated with procurement, compliance and wider corporate functions, ensuring the BTA delivers high standards of regularity and propriety;

ii. Further develop an inclusive, collaborative, learning culture that spends public money effectively;
iii. Position Britain and England on the global stage to achieve growth in the value of the 
tourism industry across all the nations and regions, and in response to the Government’s 
agenda; and

iv. Enable the British tourism to be successful and resilient.

4. Performance Metrics and Evaluation

4.1. Performance Metrics (KPIs) will be mutually agreed between Public Bodies’ boards and sponsors. 
These Performance Metrics are detailed in full in Annex A of this Framework Document.

4.2. These performance indicators may be reviewed over the duration of this Framework agreement.

4.3. Evaluation plans and key milestones should be agreed between the Central Analytical Team, Spoke 
Analysts and Public Bodies Team.

4.4. Evaluation is a key part of the policy/programme cycle. It is important to ensure proportionate 
evaluation in line with Magenta Book guidance. Proportionality should be considered on risk, cost 
and learning potential.

4.5. The Government recognises that given the ongoing uncertainty for the tourism industry created by 
COVID-19, some latitude may need to be given to the BTA in 2021-22 with respect to delivering any 
KPI associated with tourism volume and value.
Section 2: Governance and accountability

5. Ministerial accountability

5.1. The Secretary of State and other members of the DCMS ministerial team account for the BTA’s business in Parliament.

6. DCMS Accounting Officer’s specific accountabilities and responsibilities as Principal Accounting Officer (PAO)

6.1. The DCMS Permanent Secretary, as Principal Accounting Officer (PAO) of DCMS, has designated the Chief Executive as the BTA’s Accounting Officer (AO). The respective responsibilities of the PAO and Accounting Officers are set out in Chapter 3 of Managing Public Money which is sent separately to Chief Executives by DCMS Permanent Secretary on appointment as Accounting Officer.

6.2. The PAO is accountable to parliament for the issue of any grant-in-aid to the BTA. The PAO is also responsible for advising the responsible minister:

i. on an appropriate framework of objectives and targets for the BTA in light of the Department’s wider strategic aims and priorities;

ii. on an appropriate financial allocation for the BTA in the light of the Department’s overall public expenditure priorities; and

iii. the BTA’s performance in achieving its strategic objectives and delivering value for money.

6.3. The PAO is also responsible for ensuring arrangements are in place in order to:

i. monitor the BTA’s activities;

ii. address significant problems in the BTA, making such interventions as are judged necessary;

iii. periodically carry out an assessment of the risks both to the department and the BTA’s objectives and activities;

iv. inform the BTA of relevant government policy in a timely manner; and

v. bring concerns about the activities of the BTA to the full BTA Board and, as appropriate to the departmental Board requiring explanations and assurances that appropriate action has been taken.

6.4. The Tourism Team in the department is the primary contact for the BTA. They are the main source of advice to the responsible minister on the discharge of their responsibilities in respect of the BTA. They also support the PAO on their responsibilities toward the BTA.

7. Responsibilities of the BTA’s Accounting Officer

7.1. The Chief Executive as Accounting Officer is personally responsible for safeguarding the public funds for which they have charge; for ensuring propriety, regularity, value for money and feasibility in the
handling of those public funds; and for the day-to-day operations and management of the BTA. In addition, they should ensure that the BTA as a whole is run on the basis of the standards, in terms of governance, decision-making and financial management that are set out in (at the time of writing) Box 3.1 of Managing Public Money.

Responsibilities to Parliament

7.2. The Accounting Officer’s responsibilities include:

i. signing the accounts and ensuring that proper records are kept relating to these accounts and that they are properly prepared and presented in accordance with Treasury Guidance and any directions issued by the Secretary of State;

ii. preparing and signing a Governance Statement covering corporate governance, risk management and oversight of any local responsibilities, for inclusion in the annual report and accounts;

iii. ensuring that effective procedures for handling complaints about the BTA are established and made widely known within the BTA;

iv. acting in accordance with the terms of this document, Managing Public Money and other instructions and guidance issued from time to time by the Department, the Treasury and the Cabinet Office;

v. giving evidence, normally with the DCMS PAO, when summoned before the Public Accounts Committee on the BTA stewardship of public funds.

Responsibilities to DCMS

7.3. Particular responsibilities to DCMS include:

i. Establishing, in agreement with the department, the BTA’s corporate and business plans in the light of the department’s wider strategic aims and agreed priorities;

ii. Informing the Department of progress in helping to achieve DCMS’s policy objectives as defined in the Outcome Delivery Plan (ODP) and in demonstrating how resources are being used to achieve those objectives;

iii. Ensuring that timely forecasts and monitoring information on performance and finance are provided; that the Department is notified promptly if overspends or underspends are likely and that corrective action is taken; and that any significant problems whether financial or otherwise, and whether detected by internal audit or by other means, are notified to the department in a timely fashion; and

iv. working collectively with the department and other members of the DCMS group of Public Bodies in support of each other and the group as a whole.

Responsibilities to the BTA Board

7.4. The Accounting Officer has a duty to:
i. Ensure that the board and Executive understands the roles and responsibilities of the Accounting Officer as set out in this document, in the founding legislation and in any other relevant instructions and guidance that may be issued from time to time;

ii. report performance to the BTA Board compared with its aims and objectives;

iii. ensure that Board are aware of the financial considerations which must be taken into account by the Board at all stages in reaching and executing its decisions, and that financial appraisal techniques are followed; and

iv. take action as set out in paragraph 3.8.6 of Managing Public Money if the Board, or its Chair, is contemplating a course of action involving a transaction which the Accounting Officer considers would infringe the requirements of propriety or regularity or does not represent prudent or economical administration, efficiency or effectiveness, is of questionable feasibility, or is unethical, ensuring that the Board has the necessary information, provided in a timely manner, to monitor and assess the public body’s compliance with Managing Public Money.

8. The BTA’s Board

8.1. Notwithstanding the Accounting Officer’s personal responsibilities, the Board is the principal governing body within the organisation. As such, it is responsible for:

i. establishing and taking forward the strategic aims and objectives of the BTA within its regulatory framework and policy framework determined by the Secretary of State;

ii. overseeing, and holding to account, the day to day leadership of the organisation;

iii. ensuring that adequate governance, audit and control systems are in place to ensure statutory and administrative requirements are met, including that the BTA operates within its statutory authority and delegated authority given by DCMS, in accordance with any other conditions relating to the use of public funds; and that, in reaching decisions, the Board takes into account guidance issued by DCMS;

iv. monitoring, and ensuring the effective management of risk, including reputational risk, communicating these with DCMS;

v. ensuring that the responsible minister is kept informed of any changes which are likely to impact on the strategic direction of the BTA Board or on the attainability of its targets, and determining the steps needed to deal with such changes;

vi. maintaining adequate oversight of the organisation’s activities, in particular its finances, to ensure that public money is spent with probity in accordance with government policy and guidelines; and

vii. appointing a Chief Executive and, in consultation with the department, set performance objectives and remuneration terms linked to these objectives for the Chief Executive which give due weight to the proper management and use and utilization of public resources.
9. The Chair’s personal responsibilities

9.1. The Chair is responsible to the Secretary of State for ensuring that the BTA fulfills its statutory purpose as set out in its founding legislation and that where appropriate the BTA’s policies are consistent with those of the Secretary of State, and that the BTA’s affairs are conducted with probity.

9.2. In addition, the Chair has the following leadership responsibilities:

   i. formulating the Board’s strategy;

   ii. ensuring that the Board, in reaching decisions, takes proper account of guidance provided by the responsible minister or the department;

   iii. promoting the efficient and effective use of staff and other resources;

   iv. delivering high standards of regularity and propriety; and

   v. representing the views of the Board to the general public

   vi. a commitment to diversity, inclusion, and equality.

9.3. The Chair also has an obligation to ensure that:

   i. the work of the Board and its members are reviewed and are working effectively;

   ii. The Board considers the effectiveness of the organisation’s governance in light of the Government Code of Good Practice for Corporate Governance

   iii. Ministers responsible for appointments to the Board are given advice on the skills, diversity and experience that are desirable for forthcoming appointments and ensuring appropriate engagement with the department throughout the process;

   iv. Board members are fully briefed on terms of appointment, duties, rights and responsibilities and new members are effectively inducted;

   v. they, together with the other Board members, receive appropriate training on financial management and reporting requirements and on any differences that may exist between private and public sector practice;

   vi. the performance of individual Board members is assessed annually and satisfactory appraisal information for individual Board members is presented to the Department if members are being considered for re-appointment;

   vii. there is a Board Operating Framework in place setting out the role and responsibilities of the Board consistent with the Government Code of Good Practice for Corporate Governance

   viii. There is a code of practice for Board members in place, consistent with the Cabinet Office Code of Conduct for Board Members of Public Bodies.
9.4. In line with best practice, the Chair’s performance will be appraised annually by DCMS, factoring the views of Board members and the Chair’s self-appraisal.

10. **Individual Board members’ responsibilities**

10.1. Individual board members should:

   i. comply at all times with the Code of Conduct for Board Members of Public Bodies, the Nolan Principles, and with the rules relating to the use of public funds and conflicts of interest;

   ii. not misuse information gained in the course of their public service for personal gain or for political profit, nor seek to use the opportunity of public service to promote their private interests or those of connected persons or organisations;

   iii. comply with the Board’s rules on the acceptance of gifts and hospitality, and of business appointments;

   iv. act in good faith and in the best interests of the BTA.

11. **Corporate Governance**

11.1. The Board is responsible for ensuring that the organisation has adequate systems and controls in place including appropriate schemes of delegation, and that these are suitably assured/audited.

   *Appointment of Chief Executive/Director*

11.2. The Chief Executive is appointed by the BTA’s Board, consulting the responsible minister and Principal Accounting Officer, as required. A DCMS representative should sit on the appointments panel. In addition to this, they will normally be the Accounting Officer for the organisation and will have specific duties in this regard, as set out in section 7 above.

   *Composition of the Board*

11.3. In line with the founding legislation or documents and, where applicable, the government’s Corporate Governance Code for Central Government Departments: Code of good practice, the Board will consist of a Chair, together with five executive members that have a balance of skills and experience appropriate to directing the BTA’s business. The BTA should put in place reasonable strategies to attract, recruit and retain a diverse membership of its Board, with the goal of having a Board which is broadly representative of the makeup of contemporary British society and which draws fully on the different skills and perspectives our whole country has to offer. In addition, the Chairs of the English Tourist Board (also known as the VisitEngland Advisory Board), VisitScotland and a representative appointed by the National Assembly of Wales also sit on the Board.

11.4. The English Tourist Board shall consist of not more than six other members that have a balance of skills and experience appropriate to advising the BTA Board on English tourism matters.
12. **Risk management**

12.1. Overall responsibility for managing risks lies with the Board. The Board should take into account any risk appetite directions given by DCMS. Recognising that DCMS Ministers are ultimately accountable to Parliament for issues that crystalise, the Board should share its assessment of risk regularly with DCMS, and explicitly escalate risks that are beyond the BTA’s risk appetite or ability to effectively mitigate.

12.2. The BTA shall develop a risk management strategy in accordance with the Treasury “Orange Book” *Management of Risk: Principles and Concepts*. It should adopt and implement policies and practices to safeguard itself against all aspects of financial crime, including but not limited to fraud, bribery and corruption, in line with the [Counter Fraud Functional Standard GovS 013](#).

12.3. The BTA should also take all reasonable steps to appraise the financial standing of any firm or other body with which it intends to enter into a contract, or to which it will give grant or grant-in-aid.

12.4. DCMS has oversight of risks in each arms length body and across the portfolio by collating information provided by them and assessing the degree of risk and appropriateness of mitigative actions planned or taken.

13. **Cyber Security**

13.1. As part of its approach to risk management and information assurance, the BTA must ensure the robustness of its cyber security to protect itself against data breaches, service disruption, loss, reputational damage and cyber threat. The level of provision must be proportionate to the BTA’s size and the level of risk it carries in terms of cyber vulnerability. The BTA should refer to the [Cyber Security Guidance for Businesses](#) which can be found on GOV.UK.

13.2. As a minimum, the BTA must take reasonable steps to ensure it has basic cyber security controls in place. These must be at least at the level set out in the [Cyber Essentials](#) scheme. Departmental officials can offer further guidance and support as required.

13.3. Any production IT systems must meet with the [National Cyber Security Centre’s (NCSC) guidance](#). Specific guidance for public sector organisations can be found at: [https://www.ncsc.gov.uk/section/information-for/public-sector](https://www.ncsc.gov.uk/section/information-for/public-sector).

**Section 3: Management and Financial responsibilities**

14. **Managing Public Money** and other government-wide corporate guidance and instructions

14.1. **Schemes of delegation and Controls**

14.2. The BTA receives public money, for which it is right that citizens expect standards of probity, accountability and control to be upheld.

14.3. It is the Board’s responsibility to oversee effective controls, governance, processes and procedures to safeguard the public money to which they are entrusted. In particular, these controls must uphold:

   i. the principles, rules, guidance and advice in *Managing Public Money*; and
14.4. A list of guidance and instructions with which the BTA should comply is in **Annex C**.

14.5. Approval by DCMS of budgets, business plans or more general documents shall not remove the need to seek formal, explicit written approval from DCMS where any proposed expenditure is outside specific delegated limits, including:

i. entering into any undertaking to incur any expenditure that falls outside the delegations or which is not provided for in the BTA’s annual budget as approved by the Department (such as that requiring government approval under a Cabinet Office of HMT Pay control);

ii. incurring expenditure for any purpose that is or might be considered novel or contentious, or which has or could have significant future cost implications;

iii. making any significant change in the scale of operation or funding of any initiative or particular scheme previously approved by the Department;

iv. redirecting funding provided by the Department for one purpose to other purposes;

v. borrow money; or change banking provider;

vi. making any change of policy or practice which has wider financial implications that might prove repercussive or which might significantly affect the future level of resources required; or

vii. carrying out policies that go against the principles, rules, guidance and advice in Managing Public Money.

### 15. Budgeting procedures

15.1. Each year, in the light of decisions by the department on the updated draft corporate plan, the department will send to the BTA:

i. a formal statement of the annual budgetary provision allocated by the department in the light of competing priorities across the department and of any forecast income approved by the department; and

ii. a statement of any planned change in policies affecting the BTA.

### 16. Grant-in-Aid and any ring-fenced grants

16.1. Grant-in-Aid is the amount payable by the DCMS to the BTA in each year and is distinct from the budget. It does not include depreciation.

16.2. Both the Grant-in-Aid provided by the Department and the overall budgets set by it for the year in question will be voted in the Department’s Supplementary Estimate and be subject to Parliamentary control.
16.3. The general principle is that there is no payment in advance of need. Cash balances accumulated during the course of the year from Grant-in-Aid or other Exchequer funds shall be kept to a minimum level consistent with the efficient operation of the BTA. Grant-in-Aid will normally be paid in monthly instalments on the basis of written applications showing evidence of need.

16.4. Grant-in-Aid not drawn down by the end of the financial year shall lapse. Subject to approval by Parliament of the relevant Estimates provision, where Grant-in-Aid is delayed to avoid excess cash balances at the year-end, the Department will make available in the next financial year any such Grant-in-Aid that is required to meet any liabilities at the year end, such as creditors. Further details on Grant-in-Aid can be found in Annex B.

17. Internal audit

17.1. The BTA shall:

   i. establish and maintain arrangements for internal audit in accordance with the Treasury's Public Sector Internal Audit Standards (PSIAS);

   ii. ensure the sponsor department is satisfied with the competence and qualifications of the Head of Internal Audit and the requirements for approving appointments in accordance with PSIAS;

   iii. set up an audit committee of its Board in accordance with the Code of Good Practice for Corporate Governance and the Audit and Risk Assurance Committee Handbook;

   iv. forward the audit strategy, periodic audit plans and annual audit report, including the BTA Head of Internal Audit opinion on risk management, control and governance as soon as possible to the sponsor department;

   v. have effective controls to prevent fraud and theft;

   vi. report all cases of attempted, suspected and/or successful fraud, error and bribery & corruption, irrespective of the amount involved, and notify the Department of any such incidents as soon as they are discovered, irrespective of the amount involved; and

   vii. keep records of, and prepare and forward to the department an annual report on fraud and theft suffered by the BTA and notify the sponsor department of any unusual or major incidents as soon as possible.

17.2. DCMS’s internal audit service has a right of access to all documents prepared by the BTA internal auditor, including where the service is contracted out, for the purpose of obtaining assurance as to the BTA’s handling of public funds and effectiveness of financial controls

18. External audit

18.1. The Comptroller & Auditor General (C&AG) audits the BTA’s annual accounts and lays them before parliament, together with his report.

18.2. The Comptroller & Auditor General:
i. will consult the department and the BTA on whom – the NAO or a commercial auditor – shall undertake the audit(s) on his behalf, though the final decision rests with the C&AG;

ii. has a statutory right of access to relevant documents, including by virtue of section 25(8) of the Government Resources and Accounts Act 2000, held by another party in receipt of payments or grants from the BTA;

iii. will share with DCMS information identified during the audit process and the audit report (together with any other outputs) at the end of the audit, in particular on issues impacting on the Department’s responsibilities in relation to financial systems within the BTA;

iv. will, where asked, provide departments and other relevant bodies with Regulatory Compliance Reports and other similar reports which departments may request at the commencement of the audit and which are compatible with the independent auditor’s role.

18.3. The C&AG may carry out examinations into the economy, efficiency and effectiveness with which the BTA has used its resources in discharging its functions. For the purpose of these examinations the C&AG has statutory access to documents as provided for under section 8 of the National Audit Act 1983. In addition, the BTA shall provide, in conditions to grants and contracts, for the C&AG to exercise such access to documents held by grant recipients and contractors and sub-contractors as may be required for these examinations; and shall use its best endeavours to secure access for the C&AG to any other documents required by the C&AG which are held by other bodies.

Right of access

18.4. Subject to any overriding legal rights or obligations, DCMS has the right of access to all BTA records and personnel for any purpose including, for example, sponsorship audits and operational investigations.

19. Annual report and accounts

19.1. The BTA must publish an annual report of its activities together with its audited accounts after the end of each financial year. The BTA shall provide the department its finalised (audited) accounts by Parliamentary summer recess each year in order for the accounts to be consolidated within DCMS’s.

19.2. The annual report must:

i. cover any corporate, subsidiary or joint ventures under its control;

ii. comply with the Treasury’s Financial Reporting Manual (FreM);

iii. outline main activities and performance during the previous financial year and set out in summary form forward plans; and

iv. reference any incidences, and provide values for, all monies lost to financial crimes, including but not limited to fraud, error and bribery & corruption during the previous financial year.

19.3. Information on performance against key financial targets is within the scope of the audit and should be included in the notes to the accounts. The report and accounts shall be laid in parliament and made available on the BTA’s website, in accordance with the guidance in the FReM. A draft of the
report should be submitted to the department in May/early June where possible. The final version should be submitted for Ministerial approval at least three weeks before the proposed publication date. The accounts should be prepared in accordance with the relevant statutes and specific accounts direction issued by the department as well as the FReM.

20. Corporate and business plans

20.1. The BTA shall submit a draft corporate/business plan annually. That plan shall cover at least the year ahead, and in such time as to allow meaningful consideration and feedback - including Ministerial endorsement - before final adoption by the BTA board. The plan shall reflect the statutory and/or other duties and, within those duties, the priorities set by the responsible minister (including decisions taken on policy and resources in the light of wider public expenditure decisions).

20.2. The business plan shall include measurable targets and milestones, strategies for achieving them, and demonstrate how these contribute to the department’s priorities. It should identify SROs and resources for critical projects, and underpinning activities such as workforce reform. It should include a forecast of income and expenditure suitably classified by activity and key objectives, taking account of guidance on resource assumptions and policies provided by the Department at the beginning of the planning round. These forecasts should represent the BTA’s best estimate of its available income, including any grant or grant in aid or any other funding within the BTA.

21. Staff

Broad responsibilities for staff

21.1. Within the arrangements approved by the responsible minister the BTA will have responsibility for the recruitment, retention and motivation of its staff. The broad responsibilities toward its staff are to ensure that:

i. the rules for recruitment and management of staff create an inclusive culture in which diversity is fully valued; appointment and advancement is based on merit: there is no discrimination on grounds of gender, sex, marital status, sexual orientation, transgender, race, colour, ethnic or national origin, religion or belief, disability, community background, pregnancy or maternity, or age;

ii. the level and structure of its staffing, including grading and staff numbers, are appropriate to its functions and the requirements of economy, efficiency and effectiveness;

iii. the performance of its staff at all levels is satisfactorily appraised and the BTA performance measurement systems are reviewed as appropriate;

iv. its staff are encouraged to acquire the appropriate professional, management and other expertise necessary to achieve the BTA’s objectives;

v. proper consultation with staff takes place on key issues affecting them;

vi. adequate grievance and disciplinary procedures are in place;

vii. whistle-blowing procedures consistent with the Public Interest Disclosure Act are in place;
a code of conduct for staff is in place based on the Cabinet Office’s Model Code for Staff of Executive Non-departmental Public Bodies.\(^1\)

**Staff Costs**

21.2. Subject to its delegated authorities, the BTA shall ensure that the creation of any additional posts does not incur forward commitments that will exceed its ability to pay for them.

**Pay and conditions of service**

21.3. The BTA’s staff are subject to levels of remuneration and terms and conditions of service (including pensions) within the general pay structure approved by the sponsor department. The BTA has no delegated power to amend these terms and conditions.

21.4. The BTA shall submit an annual Pay Remit to DCMS for approval subject to limits set by HM Treasury annually. This should include details of the pay strategy and proposals with a signed declaration from the Accounting Officer that the proposals:

i. comply with the annually published HM Treasury pay remit guidance;

ii. are affordable within the Public Bodies existing in year budgets; and

iii. take account of the current economic climate.

21.5. Senior Civil Servant equivalents within the BTA are not covered by the Pay Remit guidance but organisations are encouraged to align their awards to those in the wider organisation.

21.6. If civil service terms and conditions of service apply to the rates of pay and non-pay allowances paid to the staff and to any other party entitled to payment in respect of travel expenses or other allowances, payment shall be made in accordance with the Civil Service Management Code\(^2\) except where prior approval has been given by the department to vary such rates.

21.7. The BTA shall operate a performance-related pay scheme that shall form part of the annual aggregate pay budget approved by the department.

21.8. Senior staff with significant financial responsibility must be on the payroll, unless there are exceptional temporary circumstances, which must be agreed by the BTA’s Accounting Officer and shall not exceed a period of six months.

21.9. Public Bodies are responsible for ensuring that any temporary off-payroll workers employed are paying tax and NIC contributions appropriate to their remuneration by the body.

21.10. All senior salaries for remuneration packages at £150,000 or above, or performance (‘bonus’) arrangements with a maximum payout of £17,500 or above, require advance written approval of the Chief Secretary to the Treasury (CST) before remuneration is advertised or offered to candidates.

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(these limits applying pro-rata and uplifted in line with the applicable guidance from time to time). The approval process applies to appointments and any adjustment of salary that takes an individual to or above the threshold as set out in HM Treasury’s Guidance for approval of senior pay.3

21.11. The travel expenses of board members shall be tied to the rates allowed to senior staff of the BTA or departmental rates [whichever is applicable]. Reasonable actual costs shall be reimbursed.

**Pensions, redundancy and compensation**

21.12. UK based BTA staff shall normally be eligible for a pension provided by its own scheme. Staff may opt out of the occupational pension scheme provided by the BTA, but that employers’ contribution to any personal pension arrangement, including stakeholder pension, shall normally be limited to the national insurance rebate level.

21.13. Various arrangements are in place for overseas based BTA staff. As a minimum these are expected to meet with the local legal requirements.

21.14. Any proposal by the BTA to move from the existing pension arrangements, or to pay any redundancy or compensation for loss of office, under the Civil Service Compensation Scheme or an analogous scheme requires the prior approval of the Cabinet Office and must follow the processes set out in the DCMS “Guidance on Staff Exits”.

21.15. Proposals on severance must comply with the rules in chapter 4 of Managing Public Money and will require HM Treasury approval.

21.16. Business cases must demonstrate value for money and that expenditure is used efficiently, economically and effectively and all management procedures have been followed and the Government does not reward failure. Legal advice, where appropriate – setting out clearly the likelihood of successfully defending a claim and any non-financial aspects.

21.17. The BTA shall comply with any regulations or conditions regarding the Public Sector Exit Payment Cap of £95,000.

21.18. The BTA holds a certificate of exemption from Employers’ Liability Insurance issued in February 2021, remains valid.

**Section 4: Working with the Department for Digital, Culture, Media and Sport.**

22. **Reporting performance to the department**

22.1. The BTA will share its board-level reporting on financial and non-financial performance, including performance in helping to deliver ministers’ policies, and the achievement of key objectives at least quarterly. The BTA’s performance shall be formally reviewed by the department four times a year. The responsible minister will meet the [board][chair][chief executive] once a year.

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Financial information

22.2. As a minimum, the BTA shall provide the department with information monthly that will enable the department satisfactorily to monitor:
   i. the BTA’s cash management;
   ii. its draw-down of grant-in-aid;
   iii. forecast outturn by control totals;
   iv. other data required for the Online System for Central Accounting and Reporting (OSCAR).
   v. Statement of compliance

Management and technical information

22.3. The BTA will provide regular information on areas Commercial and Procurement, counter-Fraud, estates and workforce, as set out at Annex D.

22.4. At times DCMS will reasonably request information on an ad hoc basis which the BTA must (and within any reasonable timescale required by DCMS) supply.

Communications

22.5. The BTA will proactively sight DCMS on announcements, events and publications which are controversial or otherwise likely to attract significant media interest.

22.6. The BTA is subject to Cabinet office controls on marketing and communication.

23. BTA/DCMS working level liaison arrangements

23.1. Performance, issues and risks will be discussed regularly between DCMS Sponsorship Teams and BTA staff. Relevant officials from the DCMS Finance, Human Resources, Commercial and/or Public Bodies teams may attend accountability meetings as necessary.

23.2. In the event of performance, reputational or compliance issues, DCMS and the BTA will work to resolve these promptly. In the event of severe and/or prolonged issues, concerns will be escalated between the BTA’s Accounting Officer and/or Chair and the Principal Accounting Officer.

23.3. DCMS and the BTA will aim to work in partnership and deal with any disagreements/disputes that arise in a pragmatic, outcome focussed manner. Each party will endeavour to identify emerging issues as early as possible, and to communicate these openly to each other through the most appropriate route of engagement, respecting the roles of the Board and sponsor to prevent significant disputes arising. Where this is not possible, both parties should try to establish a shared view of the issue (keeping good records) and use this framework document and other governance documents to achieve agreement/resolution as quickly as possible. Ultimately, issues may be escalated by the Permanent Secretary as the PAO and the Secretary of State.

List of Annexes to the Framework document

Annex A - Performance Indicators
Annex B - List of delegated authorities (attached)
Annex C - Compliance with government-wide corporate guidance and instructions.
Annex D - Management Information
Signed:  Date: 6th July 2021 (On behalf of the department)

Signed:  Date: August 6th 2021 (On behalf of the Public Body)
Annex A: Performance Indicators (KPI’s)

1.1. Performance metrics (KPIs) will be set by sponsors and agreed with Public Bodies. The key performance indicators for 2021/22 are:

Policy outcome 1: For VisitBritain to stimulate demand to drive the quickest return of international visitor spend.
   i. The BTA will need to deliver anticipated levels of return of investment on campaigning activity as set out in Professional Assurance (PASS) application forms.

Policy outcome 2: For VisitEngland to support the recovery of the English tourism sector, ensuring it is ready to welcome back visitors after lockdowns.
   i. The BTA will be assessed on their ability to support tourism businesses recover from COVID-19. This could include looking at the number of We’re Good to Go sign-ups, the number of roadshows, workshops and business engagement activities and the impact of domestic marketing activity.

Policy outcome 3: To be the authority on tourism, delivering the statutory role to provide expert advice and insights to industry and Government.
   i. The BTA will need to make sure its activity aligns with the Tourism Recovery Plan, the Integrated Review, the outcome of the Destination Management Organisations independent review and other relevant major Government initiatives.
   ii. The BTA will need to commission and publish a robust suite of research on domestic and inbound travel, demonstrating visitor trends, regional variation. Advise DCMS and wider government on major policy initiatives.

Policy outcome 4: Compliance, Internal Employee Satisfaction & Transformation.
   i. The BTA will seek to achieve an Employee Engagement Score (EES) to be in line with Cabinet Office average levels.
   ii. The BTA will be expected to demonstrate continued progress on addressing compliance issues.
   iii. By the end of the year the BTA will need to have developed a plan for moving out of London by the end of 2024.

1.2. These performance indicators may be reviewed over the duration of this Framework agreement.
Annex B: Financial Responsibilities

1. **Delegated Financial Limits**

1.1. Managing Public Money Annex 2.2, box A.2.2C sets out the following spending proposals that will always require HMT approval:

- Items which are novel, contentious or repercussive, even if within delegated limits;
- Items which could exceed the agreed budget and Estimate limits;
- Contractual commitments to significant spending in future years for which plans have not been set;
- Items requiring primary legislation;
- Any item which could set a potentially expensive precedent;
- Where Treasury consent is a specific requirement of legislation.

1.2. In the first instance, such items should always be referred to DCMS Finance.

2. **Unlimited (unless otherwise specified)**

2.1. **Capital Expenditure**

<table>
<thead>
<tr>
<th>Expenditure on new construction, land, extensions of, and alterations to existing buildings and the purchase of any other fixed assets (e.g. machinery, plant, and vehicles), art works and additions to the collection with an expected working life of more than one year. Also includes exchanges of fixed assets.</th>
<th>£1,000,000</th>
</tr>
</thead>
<tbody>
<tr>
<td>PBs must notify DCMS regarding any expenditure on the signing of new leases, renewals of existing leases, the non-exercise of lease break options, any new property acquisitions (including those made through a Public Finance Initiative Provider), new build developments, sale and leaseback, and any freehold sales as part of national property controls.</td>
<td>Approval for leases over £100,000 (total life of the lease) can only be given by Cabinet Office as part of the Property Spend Controls and must provide value for money for the Government as a whole or demonstrate exceptional circumstances.</td>
</tr>
</tbody>
</table>

2.2. **Gifts**

2.2.1. Proposals for making gifts outside this delegated limit must have the prior approval of DCMS. The BTA must keep a controlled register that lists any and all gifts given. Details of any singular gift to one person/organisation should be noted in the annual accounts if a monetised value for that gift exceeds the maximum as detailed within the BTA’s Gifts and Hospitality policy.
### Gifts received by the BTA

<table>
<thead>
<tr>
<th></th>
<th>£500</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>In a financial year, any one gift or total of gifts by the BTA:</strong></td>
<td><strong>£1,000</strong></td>
</tr>
<tr>
<td>● to one person/organisation;</td>
<td></td>
</tr>
<tr>
<td>● to staff.</td>
<td></td>
</tr>
<tr>
<td>Gifts to staff are also subject to the following Cabinet Office guidance:</td>
<td></td>
</tr>
</tbody>
</table>

### 2.3. Fraud

2.3.1. No delegation. All cases of attempted, suspected or proven fraud, irrespective of the £013 amount involved, must be reported by the BTA to the Department as soon as it is discovered. This is a mandatory requirement under the Government Counter Fraud Functional Standard GovS 013 and Managing Public Money. The BTA must seek to adhere to all aspects of the Government’s Counter-Fraud Functional Standard.

2.3.2. The BTA must adopt and implement policies and practices to safeguard themselves against fraud, error and bribery & corruption in line with the Government’s Counter Fraud Functional Standard 013.

2.3.3. Responsibility for effective internal controls and appropriate corporate governance is delegated to all sponsored bodies.

2.3.4. Sponsored bodies are required to report any and all instances of suspected, attempted and/or successful fraud, error and bribery & corruption incidents to the Sponsorship Team and the Finance Business partner (who will inform DCMS Counter Fraud Team) as soon as it is discovered.

2.3.5. DCMS sponsored bodies can obtain advice and guidance about fraud policy from the Counter Fraud Team and/or the External Bodies Accounting Team. They can also seek advice and guidance from the Government Internal Audit Agency.

2.3.6. All the sponsored bodies must operate within the controls detailed in their Fraud, Bribery and Corruption Policy and associated Response Plan. The controls and supporting documentation must be demonstrably updated in line with the Government’s Counter Fraud Functional Standard GovS 013.

2.3.7. The Department will continue to provide assistance to bodies as they assess their fraud risk profiles and develop their fraud response plans.

2.3.8. There is no delegated limit for Fraud.

2.3.9. All sponsored bodies will submit quarterly Fraud Consolidated Data Reports including nil returns to DCMS Counter Fraud Team.
2.3.10. If a fraud or attempted fraud is reported, it is important to identify whether that demonstrates a weakness in the body's control systems, and to confirm that the investigation of fraud has been sufficient to secure public funds which are at risk.

2.4. **General Grants (Exchequer Funded)**

2.4.1. The BTA must provide an annual statement of assurance, confirming that:

2.4.1.1. it is in compliance with the *Government Functional Standards for General Grants* (or noting material divergences/reasoning for this), and have an appropriate assurance framework;

2.4.1.2. this framework (and/or other governance documents) make reference to the need to comply with the standards;

2.4.2. The BTA shall upload data of all exchequer funded General Grants and Grant Schemes to the central Government Grant Database (Currently Government Grants Information System (GGIS) managed by Cabinet Office) at least annually by each financial year or more frequently as required. The uploaded data subsequently to be published on GOV.UK in line with 360 Giving Protocols.

2.4.3. The BTA shall commit to undertaking an annual assessment of grant making capability and capacity against the minimum requirements of the Functional Standard for Grants (or as and when required by the Cabinet Office and or DCMS). The results of the assessment will be used to help drive improvements over the subsequent year. This clause applies only to Public Bodies managing and delivering Exchequer funded General Grants.

2.4.4. Where the BTA is responsible for the management and delivery of Exchequer funded general grants it shall commit to supporting DCMS and the Cabinet Office in the development and subsequent introduction of the Grants Management Function's Grants Pipeline Controls Framework which is expected to come into effect from 1 April 2021. The aim of the framework is to increase the visibility of government grants, at an earlier stage, to enable the identification of an appropriate intervention and support model for grant making organisations.

2.5. **Non-Statutory Contingent Liabilities**

2.5.1. The BTA may only incur contingent liabilities without advance DCMS approval provided all of the following conditions are met:

a. They are intrinsic to day-to-day commercial business which may be reasonably consider integral to the core activities of maintaining and operating the BTA, such as contracts for services;

b. They are not novel, contentious and repetitious;

2.5.2. They are capped with a maximum exposure of £100,000
2.5.3. Any other contingent liabilities will require DCMS and likely HMT approval and [the PB] will be required to complete the contingent liability checklist in such cases.

2.5.4. A Minute will also need to be laid before Parliament unless the contingent liability is below £300k in value or considered to fall within the normal course of business.

2.6. **Losses**

2.6.1. The write-off of losses should only be carried out by staff authorised to do so by and on behalf of the BTA’s Accounting Officer. The BTA should consult DCMS where cases:

- Involve important questions of principle;
- Raise doubts about the effectiveness of existing systems;
- Contain lessons which might be of wider interest;
- Are novel or contentious;
- Might create a precedent for other departments in similar circumstances;
- Arise because of obscure or ambiguous instructions issued centrally.

<table>
<thead>
<tr>
<th>Type</th>
<th>Description</th>
<th>Delegation</th>
</tr>
</thead>
<tbody>
<tr>
<td>A</td>
<td><strong>Losses</strong></td>
<td></td>
</tr>
<tr>
<td>(i)</td>
<td><strong>Cash losses:</strong> Physical losses of cash and its equivalents (e.g. banknotes, credit cards, electronic transfers, payable orders)</td>
<td>£100,000</td>
</tr>
<tr>
<td>(ii)</td>
<td><strong>Bookkeeping losses:</strong></td>
<td></td>
</tr>
<tr>
<td></td>
<td>● unvouched or incompletely vouched payments, including missing items;</td>
<td></td>
</tr>
<tr>
<td></td>
<td>● charges to clear inexplicable or erroneous debit balances.</td>
<td></td>
</tr>
<tr>
<td>(iii)</td>
<td><strong>Exchange rate fluctuations:</strong> Losses due to fluctuations in exchange rates or revaluations of currencies.</td>
<td>£100,000</td>
</tr>
<tr>
<td>(iv)</td>
<td>● Losses of pay, allowances and superannuation benefits paid to civil servants, members of the armed forces and NDPB employees:</td>
<td>£100,000</td>
</tr>
<tr>
<td></td>
<td>● overpayments due to miscalculation, misinterpretation, or missing information</td>
<td>£10,000</td>
</tr>
<tr>
<td></td>
<td>● unauthorised issues, e.g. inadmissible payments</td>
<td>£100,000</td>
</tr>
</tbody>
</table>
### Classification of Losses

<table>
<thead>
<tr>
<th>Category</th>
<th>Description</th>
<th>Limit</th>
</tr>
</thead>
<tbody>
<tr>
<td>●</td>
<td>losses arising from other causes, e.g. non-disclosure of full facts by the beneficiary, short of proven fraud.</td>
<td>£100,000</td>
</tr>
<tr>
<td>(v)</td>
<td>Losses arising from overpayments of social security benefits, grant, subsidies, etc. arising from miscalculation, misinterpretation or missing information.</td>
<td>£10,000</td>
</tr>
<tr>
<td>(vi)</td>
<td>Losses arising from failure to make adequate charges for the use of public property or services.</td>
<td>£10,000</td>
</tr>
<tr>
<td>B</td>
<td><strong>Stock write-offs and impairments:</strong> The accounting loss incurred as a result of the reduction of the holding value of stock or inventory to an impaired or nil fair value in accordance with the relevant accounting principles.</td>
<td>£100,000</td>
</tr>
<tr>
<td>C</td>
<td><strong>Losses of accountable stores:</strong></td>
<td></td>
</tr>
<tr>
<td>(i)</td>
<td>because of proven or suspected fraud, theft, arson or sabotage, or any other deliberate act (including repairable damage caused maliciously to buildings, stores; etc. even where a legal claim is not possible).</td>
<td>£100,000</td>
</tr>
<tr>
<td>(ii)</td>
<td>losses arising from other causes.</td>
<td>£100,000</td>
</tr>
<tr>
<td>D</td>
<td><strong>Fruitless payments and constructive losses</strong></td>
<td>£100,000</td>
</tr>
<tr>
<td>E</td>
<td><strong>Claims waived or abandoned</strong></td>
<td>£10,000</td>
</tr>
</tbody>
</table>

2.6.2. A record of losses should be maintained and if the total of losses or special payments in the year exceeds £100k, the annual accounts should include a statement, with any individual losses and special payments exceeding £100k specifically identified.

2.7. **Special Payments**

2.7.1. There is no delegation for the approval of special payments. All special payments will require HMT approval regardless of value.

2.7.2. Ministerial approval must be sought for the use of confidentiality clauses, as per Cabinet Office guidance. A confidentiality clause should only be used when necessary and not be included in settlement agreements as a matter of course.
2.7.3. Approvals should always be sought in advance. Retrospective approvals will only be considered in exceptional extenuating circumstances and may not be approved, resulting in qualification of accounts.

2.7.4. The BTA must comply with HMT’s Guidance for Approval of Senior Pay at all times, seeking approval where required.

2.8. **Severance payments**

2.8.1. There is no delegation for severance payments (payments made to the employee outside their statutory or contractual entitlement upon termination of their employment). Before any offer is made or negotiations begin, speak to the DCMS Public Bodies Team. Any proposed payment regardless of value, requires approval in advance from HM Treasury and must be supported by DCMS. Severance payments will only be approved where they provide value for money for the Exchequer as a whole. A Special Payment pro forma (insert link) must be completed by the BTA and forwarded to the DCMS Public Bodies Team.

2.8.2. Business cases must demonstrate value for money and that expenditure is used efficiently, economically and effectively and all management procedures have been followed and the Government does not reward failure.

2.8.3. Legal advice should be provided where appropriate, clearly setting out the likelihood of successfully defending a claim and any non-financial aspects.

2.8.4. Response times for special payment applications will vary depending on the complexity of the situation described, but is normally in the region of 4 weeks from receipt of the application into DCMS.

2.9. **Redundancy payments**

2.9.1. All redundancy payments outside contractual terms, require DCMS and Cabinet Office permission in all cases.

<table>
<thead>
<tr>
<th>Special payments</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>(i) extra-contractual and ex gratia payments to contractors;</td>
<td>£000</td>
</tr>
<tr>
<td>(ii) other ex gratia payments;</td>
<td>£000</td>
</tr>
<tr>
<td>(iii) compensation payments;</td>
<td>£000</td>
</tr>
</tbody>
</table>
### Special payments

<table>
<thead>
<tr>
<th>Special payments</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>extra-statutory and extra-regulatory payments;</td>
<td>£000</td>
</tr>
<tr>
<td>consolatory payments: A special payment to address an</td>
<td>£000</td>
</tr>
<tr>
<td>inconvenience or hardship to a third party, arising</td>
<td></td>
</tr>
<tr>
<td>from administrative failures i.e. where the</td>
<td></td>
</tr>
<tr>
<td>organisation has not acted properly or provided a</td>
<td></td>
</tr>
<tr>
<td>poor service. These can include: wrong advice,</td>
<td></td>
</tr>
<tr>
<td>discourtesy, mistakes and delays.</td>
<td></td>
</tr>
</tbody>
</table>

2.9.2. Cabinet Office will not approve applications to run exit schemes, where the organisation involved has not explored all possible redeployment activities both internally and across the Civil Service.

2.9.3. Organisations are also expected to demonstrate why the exit exercise is necessary and have engaged with the Recruitment and Redeployment Working Group run by the Civil Service Employee Policy (CSEP) team within the Cabinet Office prior to submitting their case.

2.9.4. The BTA shall comply with any regulations or conditions regarding the Public Sector Exit Payment Cap of £95,000.

2.10. **Disposal of Assets**

2.10.1. The BTA requires the Secretary of State’s approval for any disposal of land regardless of value.

2.10.2. The BTA should seek approval from DCMS for the disposal of all other assets above £500,000, excluding fixtures and fittings.

2.10.3. The sale or lease of assets at below market value is regarded as a gift. If the difference between the market value and the amount received (i.e. the gift) exceeds £300k, HMT approval is required.

2.10.4. HMT approval is required for all retention of receipts arising from asset disposals regardless of value.

3. **Cabinet Office Spend Controls**


3.2. All Cabinet Office spend controls apply to the BTA.
3.3. Any breach of the Spend Controls must be reported to DCMS immediately. Breaches of the controls are serious and may be considered as irregular spend, potentially incurring qualification of organisations' Accounts by the Comptroller and Auditor General, and/or fines.

4. **Procurement**

4.1. The BTA must comply with the Public Contracts Regulations 2015 (PCR) (as amended) in its procurement activity. For the purposes of the PCR, the BTA is a Sub Central Contracting Authority. As such, the BTA shall comply with the relevant thresholds for procurement activity that apply from time to time.

4.2. The BTA shall:

4.2.1. Procure / acquire goods and services (above £10,000 subject to section 4.5) through fair and open competition, in accordance with the Government Commercial Operating Standards (including the Outsourcing Playbook), delivering value for money through procurement, and operating in line with European, UK and other international law, including restrictions on state aid/subsidy controls.

4.2.2. Embed Outsourcing Playbook policies and principles, Government Commercial Operating Standards and all applicable current and future Procurement Policy Notes into the BTA's commercial operations.

4.2.3. Comply with current and future requirements on additional spend controls, delegated authorities and authorisations on procurement and leases as notified to them, from time to time, by the Department.

4.2.4. Comply with the Government Commercial Operating Standards and support the wider Government Commercial Function’s strategies and programmes in their design, implementation and sustained application.

4.2.5. Support collaborative procurement and commercial efforts across the Department and its arm’s length bodies (PBs). This will include supporting the establishment of a DCMS Commercial Council or similar body, where such a group has been instituted, and wider commitments to support knowledge-sharing and training for staff involved in Commercial and Procurement activity across DCMS PBs.

4.2.6. Promote the inclusion of the Social Value Act and its associated principles in procurement activity wherever possible and will comply with the relevant and future PPNs on this topic. Where relevant, procurement activity should also take note of the Government Greening Commitments and conform to them where practicable.

4.2.7. Comply with Government transparency policies and commitments.

4.2.8. Support Commercial Procurement and Contract Management improvement and oversight initiatives including:

- Contract Classification for all contracts
Internal spend control assurance & governance processes, aligned to the Department and Cabinet Office Commercial Spend Control approval processes.

- GCOS Implementation and Reporting
- Pipeline reporting
- Assurance and audit implementation and reporting
- Contracts Finder compliance reporting
- Contract KPI reporting for external public publication
- Commercial Systems and Data improvement initiatives eg. CASIE

4.2.9. Attend Cabinet Office training programmes designed to raise commercial awareness and improve commercial capability, including Playbook and GCOS masterclasses, and Contract Management Capability Training.

4.2.10. Support the formation and ongoing activities of a commercial function across the DCMS family of public bodies, through engagement with the DCMS commercial team.

4.3. The BTA must support the Government’s SME agenda through appropriate procurement activity.

4.4. In circumstances where the BTA finds itself having oversight and assurance of other public bodies or the procurement activities of private bodies spending public money the BTA shall ensure, as far as is reasonably practicable, and in so far as it has legal authority to do so, that all such parties adhere to the principles of Managing Public Money including the encouragement of transparent and robust practices and compliance with any applicable law.

4.5. Single Tender Contracts (STA)

4.5.1. The delegated limit for single tender action contracts (where no competition has taken place to select a supplier) is set at £75,000 (ex VAT) for each contract or requirement. Proposals for awarding single tender action contracts above this delegated limit must have the prior written approval of the DCMS Commercial Director or their nominated representative before any contract is awarded or any spend committed.

4.5.2. The DCMS Commercial Director will consider the delegated limit for single tender action contracts, annually each March and may adjust as appropriate.

4.5.3. Any application for single tender action contracts approval must be aligned to the permitted exceptional circumstances as laid out in the Public Contracts Regulations 2015 Regulation 32.

4.5.4. DCMS Commercial Director STA approval must be sought in accordance with the DCMS Commercial STA Guidance and updated from time to time.

5. Budgets, Grant-in-Aid and any ring-fenced grants

5.1. Expenditure against resource and capital budgets must be recorded and monitored by the BTA in accordance with the Treasury’s Consolidated Budgeting Guidance (or its successor). These are the net expenditure limits for the BTA in each year and must be adhered to. Net expenditure
above these limits may not be committed until or unless a revised budget has been agreed in writing by the Department.

5.2. The BTA may not breach the component parts of the capital and resource budgets (e.g. core capital). Approval must be sought in advance and in writing from the Department if the BTA wishes to spend more in one category and less in another. In all these matters, the Department may be required to refer a decision to the Treasury before granting approval.

5.3. Grant-in-Aid is the amount payable by the Department to the BTA in each year and is independent of the budget figures, although derived from them. It does not include depreciation.

5.4. The following costs are not eligible expenditure for Grant-in-Aid funding: Payments that support activity intended to influence Parliament, Government or political parties, or attempting to influence the awarding or renewal of contracts and grants, or attempting to influence legislative or regulatory action.

5.5. Both the Grant-in-Aid provided by the Department and the overall budgets set by it for the year in question will be voted in the Department’s Supply Estimate and be subject to Parliamentary control.

5.6. The Grant-in-Aid will normally be paid in monthly instalments on the basis of written applications showing evidence of need. The BTA will comply with the general principle, that there is no payment in advance of need. Cash balances accumulated during the course of the year from Grant-in-Aid or other Exchequer funds shall be kept to a minimum level consistent with the efficient operation of the BTA. Grant-in-Aid not drawn down by the end of the financial year shall lapse. Subject to approval by Parliament of the relevant Estimates provision, where Grant-in-Aid is delayed to avoid excess cash balances at the year-end, the Department will make available in the next financial year any such Grant-in-Aid that is required to meet any liabilities at the year end, such as creditors.

5.7. Where the BTA is responsible for the management and delivery of Exchequer funded general grants it shall commit to supporting DCMS and the Cabinet Office in the development and subsequent introduction of the Grants Management Function’s Grants Pipeline Controls Framework which is expected to come into effect from 1 April 2021. The aim of the framework is to increase the visibility of government grants, at an earlier stage, to enable the identification of an appropriate intervention and support model for grant making organisations.

5.8. Requests for additional funding for new activity should only include the additional costs that will be incurred by undertaking this new activity. It should not include recharges for activity that is already funded (GiA, commercial income etc.) as this would lead to double funding.

5.9. The data collection process for this is owned by DCMS and they are required to provide sufficient notice to the BTA if changes are made to it. The BTA will in turn engage with any required changes.

6. Capital projects

6.1. All capital projects, whether already underway or beginning during this period, are subject to the Department’s investment appraisal processes. Any capital expenditure that exceeds the
BTA’s delegated capital limit must be referred to the DCMS Finance Committee for approval at three stages of development, as set out in guidance issued by the Department. The figure used in calculating whether the costs exceed the delegated limit is the lifetime cost of the capital project, including non-exchequer funding and any increased running costs ensuing from it.

6.2. Where projects are reliant on donations or sponsorship that have yet to be confirmed, demonstration of a staggered approach to completion (i.e. that takes account of the funds secured to date before proceeding with each stage) will be more likely to receive approval to proceed.

6.3. When considering the case for capital projects, the BTA is expected to use the Treasury’s Green Book methodology (or its successor), as modified or enhanced by guidance from DCMS. This is the case for evaluating a capital project regardless of whether the project requires DCMS Finance Committee approval. The Department reserves the right to receive copies of business cases for projects below the BTA’s delegated limit or elements of it, such as the Net Present Value calculation.
Annex C: Compliance with government-wide corporate guidance and instructions.

The BTA shall comply with (and shall ensure that the BTA group shall comply with) the following general guidance documents and instructions, any subsequent updates to guidance and any new guidance issued by DCMS, Cabinet Office and/or Treasury:

1. 1. this Framework Document;

1. 2. legal requirements applicable to the BTA, even if not specifically identified here - but for ease of reference, a non-exhaustive list is given here:

   a) Public Sector Apprenticeship target⁴ and Gender Pay Gap reporting⁵, whilst the BTA’s number of employees exceeds 250;

   b) Modern Slavery Act requirements⁶, including publishing an annual statement if applicable⁷;

   c) General Data Protection Regulation⁸;

   d) Off payroll-working in the Public Sector⁹;

   e) Public Sector Procurement legislation¹⁰ and the Social Value Act¹¹;

   f) Public Sector Equality Duty¹²;

   g) The Freedom of Information Act¹³; and


1. 3. Rules on Lobbying for Non-Departmental Public Bodies;¹⁵

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⁵ https://www.gov.uk/guidance/gender-pay-gap-reporting-overview
¹³ https://ico.org.uk/for-organisations/guide-to-freedom-of-information/what-is-the-foi-act/
1. 4. Government’s target for spending with SMEs, with such targets set for [the Body] by agreement with the Department;

1. 5. Government’s Prompt Payment Policy\(^\text{16}\)

1. 6. Code of Conduct for Board Directors of Public Bodies\(^\text{17}\)

1. 7. Governance Code for Public Appointments\(^\text{18}\)

1. 8. Managing Public Money (MPM)\(^\text{19}\);

1. 9. Public Sector Internal Audit Standards\(^\text{20}\),


1. 11. relevant ‘Dear Accounting Officer’ letters\(^\text{22}\);

1. 12. Cabinet Office Controls, as set out in more detail above\(^\text{23}\); and

1. 13. recommendations made by the Public Accounts Committee, or by other Parliamentary authority, that have been accepted by the Government and are relevant to [the Body].

Additionally, documents referred to in this document and/or guidance which the BTA should have regard to include:

1. 14. HM Treasury’s Assurance Frameworks guidance\(^\text{24}\);

1. 15. Management of Risk: Principles and Concepts\(^\text{25}\);

1. 16. The Parliamentary and Health Service Ombudsman’s Principles of Good Administration\(^\text{26}\);

1. 17. Partnerships between Departments and arms’ length bodies: Code of Good Practice\(^\text{27}\);

1. 18. Guidance for approval of senior pay\(^\text{28}\);

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\(^\text{16}\) [https://www.gov.uk/guidance/prompt-payment-policy](https://www.gov.uk/guidance/prompt-payment-policy)


\(^\text{22}\) [https://www.gov.uk/government/collections/dao-letters](https://www.gov.uk/government/collections/dao-letters)


1. 19. Public sector pay and terms: guidance note;

1. 20. Government guidance on procurement;

1. 21. Government Functional Standards, including:

   a) Commercial Operating Standards;

   b) Government Finance Standards;

   c) Project Delivery Functional Standard;

   d) HR Government Functional Standard;

   e) Functions Standard for Grants GovS15, and


1. 22. other relevant guidance and instructions issued by Treasury in respect of Whole of Government Accounts; and

1. 23. other relevant instructions and guidance issued by the central Departments and specific instructions and guidance issued by the sponsor Department.

Annex D: The BTA Management Information and Compliance

The Department and the BTA are committed to sharing information to ensure transparency and alignment.

The BTA recognises that the Department will at times need to request information on an ad hoc basis and/or with a short time frame as required. The BTA must (and within any reasonable timescale required by DCMS) supply any information requested by DCMS, and should proactively seek to provide DCMS with advanced sight of events and publications which the Government would take an interest in.

In addition to this ad hoc information and open lines of communication, DCMS expects the BTA to provide regular information on areas including Finance, Commercial and Procurement, Fraud, and workforce. A list of this information can be found below. The list is intended to enable advanced planning for periodic Departmental commissions; it is not exhaustive and may be subject to change.

<table>
<thead>
<tr>
<th>Commission title</th>
<th>Timescale</th>
<th>DCMS lead team</th>
<th>Purpose</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grant in Aid Requests</td>
<td>Monthly</td>
<td>Finance</td>
<td>Latest Public Body forecast income and expenditure reporting.</td>
</tr>
<tr>
<td>Fraud Returns</td>
<td>Quarterly</td>
<td>Finance</td>
<td>A mandatory Cabinet Office reporting requirement to report prevented, suspected or proven fraud to Finance.</td>
</tr>
<tr>
<td>Counter Fraud Assurance Assessment</td>
<td>Every two years (The frequency of this requirement will vary depending on Cabinet Office / DCMS requirements )</td>
<td>Finance</td>
<td>Assurance is the systematic set of actions necessary to provide confidence to senior leaders and to Ministers that fraud, bribery and corruption risk is controlled, aligned to government policy and to the Counter Fraud Functional Standard.</td>
</tr>
<tr>
<td>Grants Maturity Assessment</td>
<td>Annually - but dependent upon Cabinet Office / DCMS requirements</td>
<td>Finance</td>
<td>To review capability and capacity of exchequer grant making departments and ALBs against the Functional Standard for Grants GovS15</td>
</tr>
<tr>
<td>Exchequer funds held in commercial bank accounts</td>
<td>Quarterly</td>
<td>Finance</td>
<td>To supply HMT details of government funds held outside the Government Banking Service</td>
</tr>
<tr>
<td>Publication of senior salaries and organograms</td>
<td>Annually</td>
<td>Finance</td>
<td>To display Transparency to the to the public on how public money is spent.</td>
</tr>
<tr>
<td>Main Estimate</td>
<td>Annually (February)</td>
<td>Finance</td>
<td>To confirm yearly budget (In scope: Lottery Distributors, BBC and Channel Four only)</td>
</tr>
<tr>
<td>Budget profile return</td>
<td>Annually (March)</td>
<td>Finance</td>
<td>To determine the split of the budget for reporting to DCMS Executive Board.</td>
</tr>
<tr>
<td>Commission title</td>
<td>Timescale</td>
<td>DCMS lead team</td>
<td>Purpose</td>
</tr>
<tr>
<td>----------------------------------------------------------------</td>
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</tr>
<tr>
<td>Sustainability data</td>
<td>Annually (April)</td>
<td>Finance / Estates</td>
<td>To meet HM Treasury requirement to supply centre with sustainability data</td>
</tr>
<tr>
<td>Group consolidation/Whole of Government Accounts (WGA)</td>
<td>Annually (April-June) (individual timetables are agreed with PBs)</td>
<td>Finance</td>
<td>To consolidate BTAs 'resource accounts within the DCMS resource accounts and gather counter-party details for consolidation.</td>
</tr>
<tr>
<td>Annual report and accounts</td>
<td>Annually (April-July) (individual timetables are agreed with PBs)</td>
<td>Finance</td>
<td>To fulfil mandatory Statutory obligation.</td>
</tr>
<tr>
<td>Cross Government Debt Collection Returns</td>
<td>Annually (July)</td>
<td>Finance</td>
<td>To measure and improve debt and credit management across government.</td>
</tr>
<tr>
<td>Country and Regional analysis data</td>
<td>Annually (September)</td>
<td>Finance</td>
<td>Data feeds into the Core Tables for the Annual Report and Accounts. (HMT Requirement)</td>
</tr>
<tr>
<td>Supplementary Estimate</td>
<td>Annually (October)</td>
<td>Finance</td>
<td>To make in-year adjustments to BTA allocations. Timetable driven by HM Treasury.</td>
</tr>
<tr>
<td>Auditing of BTA’s risk management, control and governance with high risk.</td>
<td>On request</td>
<td>Finance</td>
<td>To ensure an Assurance of financial management</td>
</tr>
<tr>
<td>Exchequer funded general Grants Pipeline Return to GGIS</td>
<td>Quarterly</td>
<td>Finance</td>
<td>To assist Cabinet Office Grants Management Function Triage process and identification of support to be offered</td>
</tr>
<tr>
<td>Consultancy return Spend Control pipeline and compliance (including nil returns)</td>
<td>Quarterly</td>
<td>Commercial</td>
<td>For DCMS and the Cabinet Office to plan and keep track of the public sector consultancy contracts and approvals</td>
</tr>
<tr>
<td>Commercial Spend Control Pipeline return (including nil returns)</td>
<td>Quarterly</td>
<td>Commercial</td>
<td>For the submission of the Departments quarterly Commercial Spend Control pipeline to Cabinet Office in accordance with Cabinet Office guidelines</td>
</tr>
<tr>
<td>Government Commercial Operating Standards (GCOS) return</td>
<td>Bi-Annually</td>
<td>Commercial</td>
<td>For the submission of the Departments annual Government Commercial Operating Standards (GCOS) return and six month update against improvement plans.</td>
</tr>
<tr>
<td>Submission of procurement spend transactions to Bravo</td>
<td>Annually</td>
<td>Commercial</td>
<td>To comply with Cabinet Office spend reporting requirements</td>
</tr>
<tr>
<td>Commission title</td>
<td>Timescale</td>
<td>DCMS lead team</td>
<td>Purpose</td>
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<tr>
<td>Government Key Contracts Public KPIs return</td>
<td>Quarterly</td>
<td>Commercial</td>
<td>For the submission of the Department’s quarterly Key Contracts Public KPIs return to the Cabinet Office</td>
</tr>
<tr>
<td>Procurement pipeline for publication return</td>
<td>Quarterly</td>
<td>Commercial</td>
<td>For the submission of the Departments quarterly pipeline return for publication on Gov.uk</td>
</tr>
<tr>
<td>Social Value reporting return</td>
<td>Quarterly</td>
<td>Commercial</td>
<td>To comply with Cabinet Office policy on Social Value reporting, Specifically at (a) pipeline (b) procurement strategy (c) Contract award (d) contract close subject to PPN06/2020</td>
</tr>
<tr>
<td>Prompt Payment reporting for contracts</td>
<td>Quarterly</td>
<td>Commercial</td>
<td>To ensure accurate reporting to Cabinet Office of in-scope contracts including any exclusions and exemptions requested</td>
</tr>
<tr>
<td>Return for the review of key metrics, targets and reports related to procurement; contract management; and commercial resourcing</td>
<td>Quarterly</td>
<td>Commercial</td>
<td>To benchmark procurement spend, compliance assessment to policy and provide data on economic effect of spend by Departments and PBs including 3rd party spend and commercial risk reporting</td>
</tr>
<tr>
<td>Direct and Indirect SME spend</td>
<td>Quarterly and Annually</td>
<td>Commercial</td>
<td>To support the Government’s SME Agenda and the DCMS SME Action Plan</td>
</tr>
<tr>
<td>Contract register</td>
<td>Quarterly</td>
<td>Commercial</td>
<td>For oversight of commercial liability and risk across sectors, categories and suppliers</td>
</tr>
<tr>
<td>Contracts finder compliance report</td>
<td>Six months</td>
<td>Commercial</td>
<td>Transparency policy compliance reporting</td>
</tr>
<tr>
<td>Data Protection compliance report</td>
<td>Quarterly</td>
<td>DCMS DPO</td>
<td>Oversight of compliance with Data Protection legislation</td>
</tr>
<tr>
<td>Completion &amp; updating of e-Pims™ database</td>
<td>Ad hoc as required</td>
<td>Estates</td>
<td>To ensure accurate property and estate information is maintained at all times</td>
</tr>
<tr>
<td>Spend over £25,000</td>
<td>Monthly</td>
<td>No DCMS involvement-Public Body publishes information</td>
<td>To inform the public how money is spent.</td>
</tr>
<tr>
<td>Commission title</td>
<td>Timescale</td>
<td>DCMS lead team</td>
<td>Purpose</td>
</tr>
<tr>
<td>------------------------------------------------------</td>
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</tr>
<tr>
<td>EU public procurement statutory return.</td>
<td>Annually</td>
<td>Cabinet Office &amp; DCMS</td>
<td>To provide data on number of tenders advertised in the European Journal and Find a Tender</td>
</tr>
<tr>
<td>Subsidy Control</td>
<td>Annually</td>
<td>BEIS</td>
<td>To provide transparency data on subsidies provided to external organisations in the form of grants.</td>
</tr>
<tr>
<td>Workforce Projection</td>
<td>Annually (Feb)</td>
<td>Public Bodies Team</td>
<td>To inform assessment on how future possible budget scenarios will impact on workforce and delivery of key policy areas.</td>
</tr>
<tr>
<td>Diversity Data Commission</td>
<td>Annually (Feb)</td>
<td>Public Bodies Team</td>
<td>Diversity data to be included in DCMS Annual Report and Accounts</td>
</tr>
<tr>
<td>Off Payroll Workers Commission</td>
<td>Annually (March)</td>
<td>Public Bodies Team</td>
<td>HMT financial reporting requirement and data is published as part of the DCMS Annual Report and Accounts</td>
</tr>
<tr>
<td>Pay Remit PR &amp; PR outturn</td>
<td>Annually (April)</td>
<td>Public Bodies Team</td>
<td>To ensure spend on pay is aligned across Government and to seek assurance that pay proposals are affordable</td>
</tr>
<tr>
<td>Public Bodies Directory</td>
<td>Annually (June)</td>
<td>Public Bodies Team</td>
<td>Cabinet Office publication which includes DCMS public body data</td>
</tr>
<tr>
<td>Head of Internal Audit’s Annual Report &amp; Opinion Report</td>
<td>Annually (June)</td>
<td>Public Bodies Team</td>
<td>To inform the Group Chief’s own annual report and opinion to DCMS on governance, risk management and internal controls across DCMS and the wider group</td>
</tr>
<tr>
<td>Publication of salaries over £150k</td>
<td>Annually (October)</td>
<td>Public Bodies Team</td>
<td>To inform the public how public money is spent.</td>
</tr>
<tr>
<td>Public Body Risk Register</td>
<td>Annual</td>
<td>Sponsor Team</td>
<td>Enable timely &amp; appropriate response to risk</td>
</tr>
<tr>
<td>Efficiency Return</td>
<td>Annually</td>
<td>Sponsor Team</td>
<td>To provide evidence that the 1% target is met, demonstrate measures taken to achieve it &amp; how savings are recycled into frontline services.</td>
</tr>
<tr>
<td>DCMS Official Statistics Release Calendar</td>
<td>Monthly</td>
<td>Central Analytical Team</td>
<td>To collate PBs official Statistics information to be published on gov.uk.</td>
</tr>
</tbody>
</table>